

# BUILDING A WORLD THAT'S ALWAYS ADVANCING

COMPANY PRESENTATION  
FEBRUARY 2024

**SGH**

# — SMART Brazil Classified as Discontinued Operations

On November 30, 2023, we completed the sale of the majority stake of SMART Brazil to Lexar Europe B.V., an affiliate of Shenzhen Longsys Electronics Co., Ltd.

The following slides relate to our continuing operations, which exclude SMART Brazil.

# SGH at a Glance

## Powering growth Expanding possibilities

At SGH, we design and develop high-performance, high-availability enterprise solutions that help our customers solve for the future. Across our computing, memory, and LED lines of business, we focus on serving our customers by providing deep technical knowledge and expertise, custom design engineering, build-to-order flexibility, and a commitment to best-in-class quality.

**SGH**  
NASDAQ

**1988**  
Year Founded

**~3,000**  
Employee Count\*

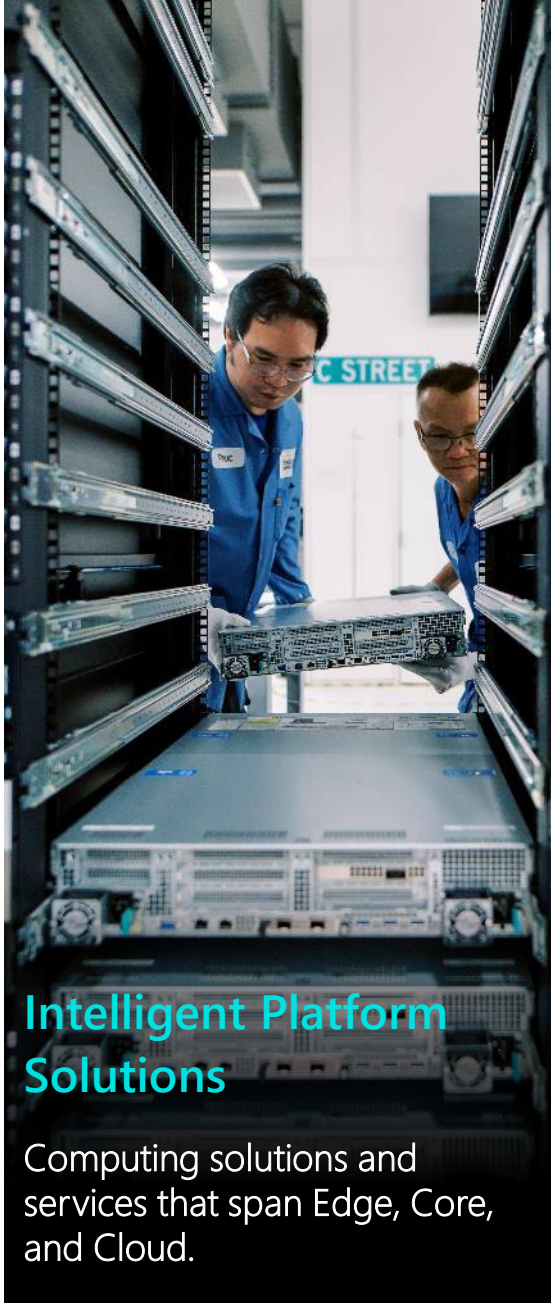
**\$1.4B**  
FY23 Revenue\*

**2,143**  
Patents & Applications\*

**\$2.52**  
FY23 Non-GAAP EPS\*

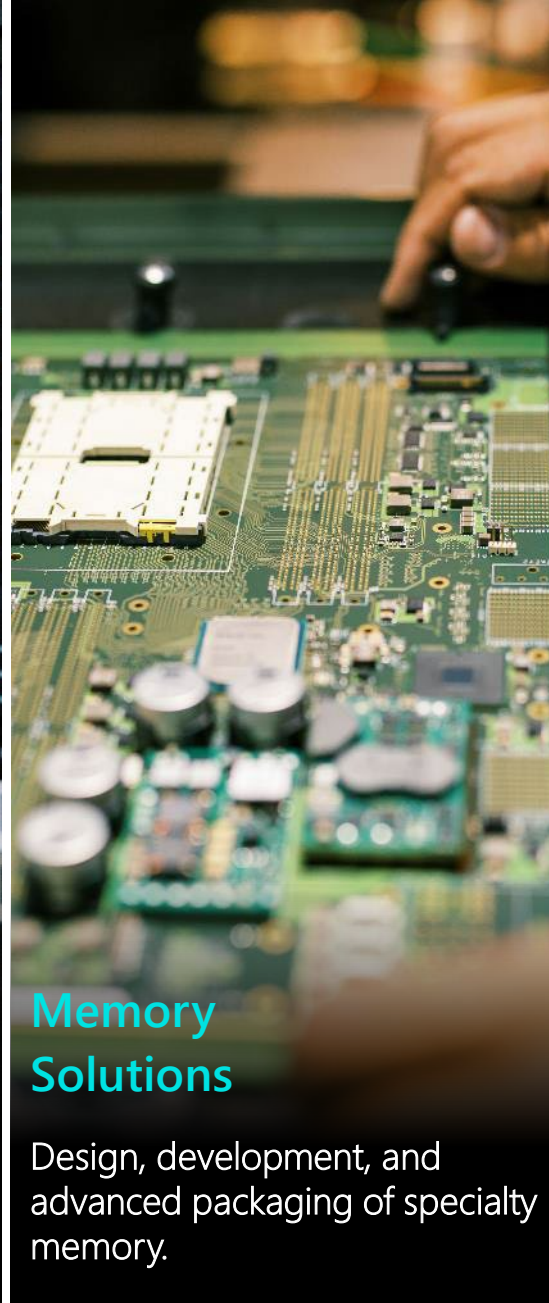
# Our Business Lines

Providing high-performance high-availability enterprise solutions



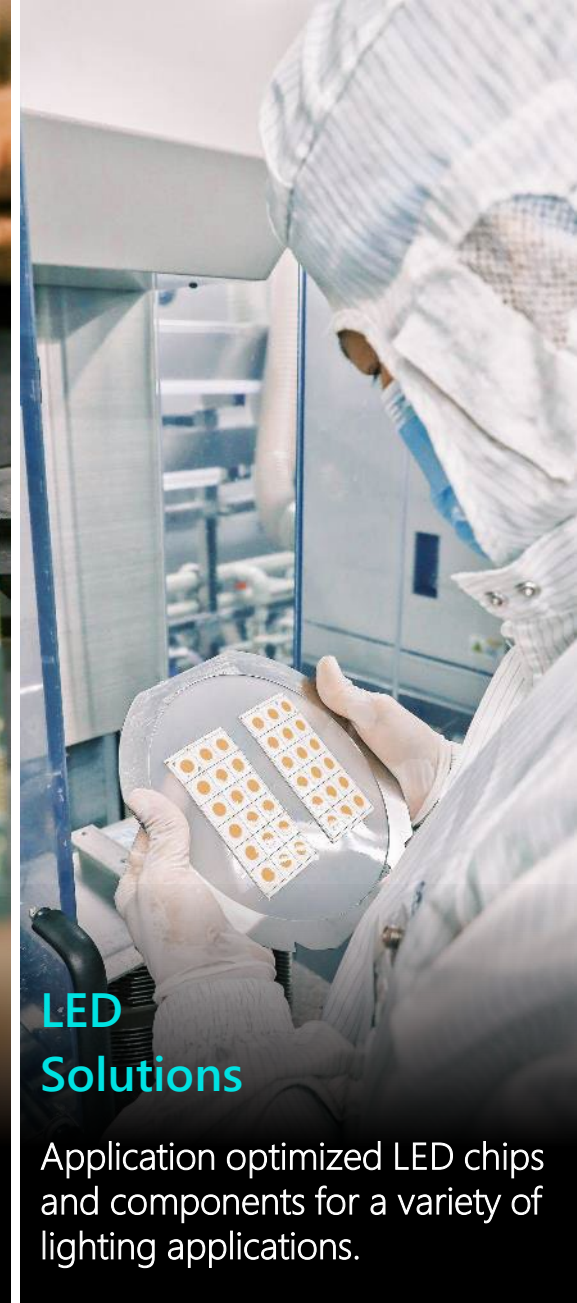
## Intelligent Platform Solutions

Computing solutions and services that span Edge, Core, and Cloud.



## Memory Solutions

Design, development, and advanced packaging of specialty memory.



## LED Solutions

Application optimized LED chips and components for a variety of lighting applications.



# Our Leadership Team

**MARK ADAMS**

President & CEO



**JACK PACHECO**

COO & President,  
Memory Solutions



**KEN RIZVI**

Senior Vice  
President & Chief  
Financial Officer



**JOE CLARK**

President of  
LED Solutions



**ANNE KUYKENDALL**

Senior Vice President  
& Chief Legal Officer



**DAVID LAURELLO**

President of Intelligent  
Platform Solutions



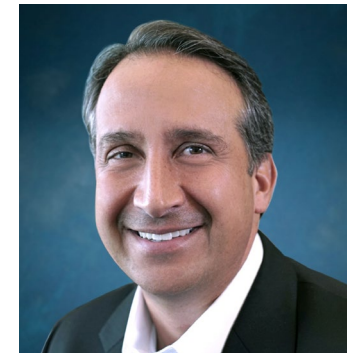
**VALERIE SASSANI**

Vice President  
Marketing &  
Communications



**MICHAEL WELLMAN**

Chief Human  
Resource Officer



# Our Global Footprint

Across computing, memory and LED solutions, we manufacture and have sales operations around the world. This map highlights our headquarter offices, manufacturing and development sites, and lab locations.





## Put people first

- + Respect, include, and support one another
- + Seek diverse perspectives
- + Listen to understand



## Act with Purpose

- + Solve for the customer
- + Flex to every challenge
- + Aim for impact



## Drive Progress

- + Be curious about what's possible
- + Think outside the box
- + Care for the world we live in



## Deliver Results

- + Take action and ownership
- + Reflect, learn, and grow
- + Raise the bar every day

# Our Values

Our company values guide how we show up – for our customers, partners, and each other.

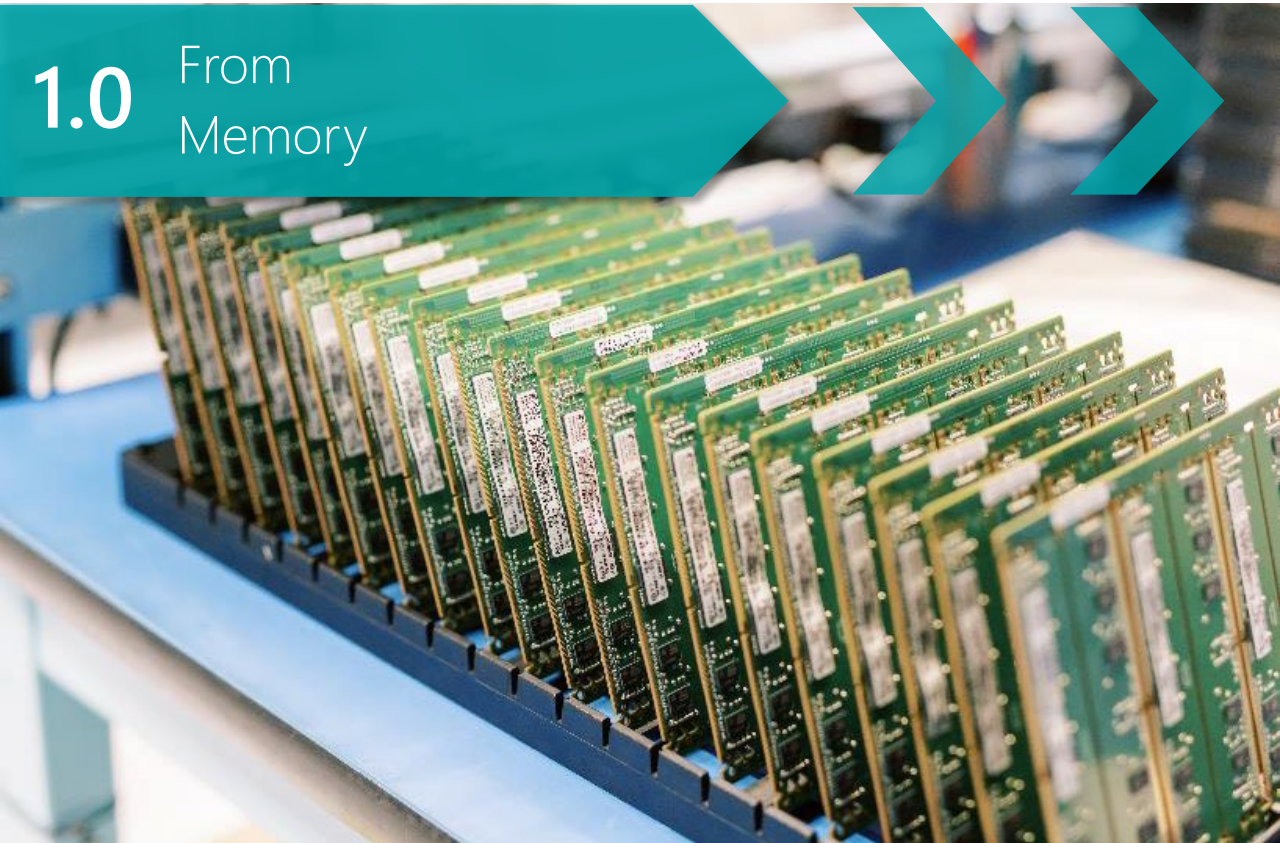
# Our Operating System

Supporting our businesses so they're always running at their best and empowered to consistently and efficiently deliver for our customers.





# Where We Started



# Transforming Our Business

Guided by our ambitious diversification strategy and focus on enterprise solutions, we have completed five major acquisitions since 2018 and are in the process of divesting our consumer product business in Brazil.

Acquired		June 2018	<b>Value Add</b> Human capital Supply chain excellence	<b>Financial Benefit</b> Significant revenue expansion: 30%+ CAGR from FY'20
Acquired	 	July 2019	<b>Value Add</b> Global manufacturing scale and efficiency	<b>Financial Benefit</b> Improved gross margin by 600bps while optimizing OPEX
Acquired		March 2021	<b>Value Add</b> Capital-efficient model Global manufacturing efficiency	<b>Financial Benefit</b> Improved gross margin by ~1000bps in year 1
Acquired		August 2022	<b>Value Add</b> Operational excellence and growth mindset	<b>Financial Benefit</b> Opportunity for cross-selling and increased operating leverage
Divestiture		November 2023	<b>Value Add</b> Focus on high-performance, high availability solutions to our enterprise customers	<b>Financial Benefit</b> Increase strategic investments on R&D of enterprise solutions.

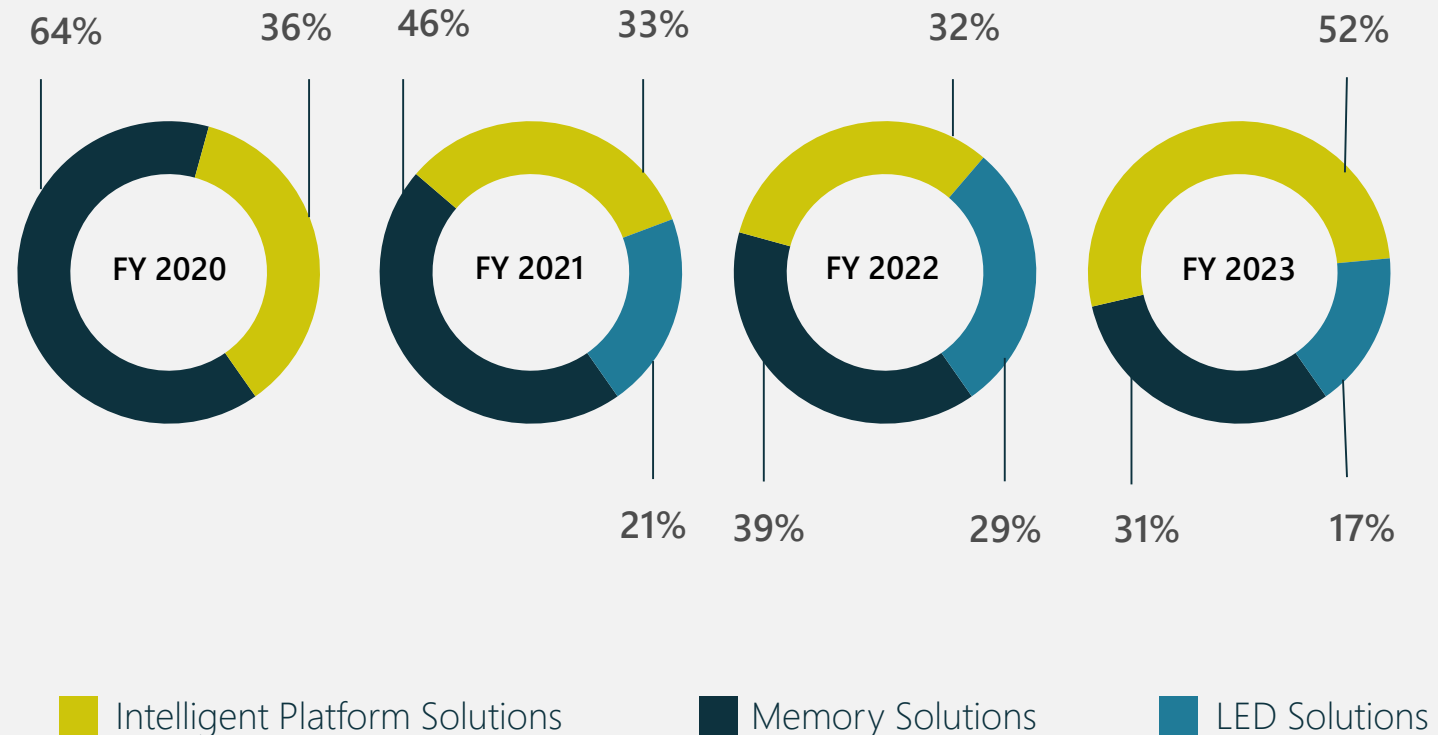
# Diversification Strategy

From a memory only model to an enterprise solutions company

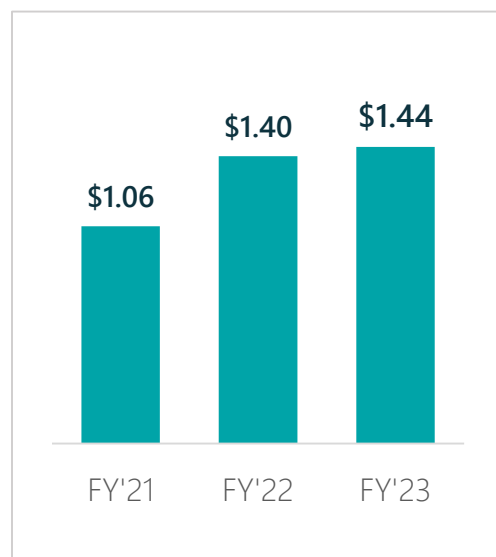


## DIVERSIFICATION

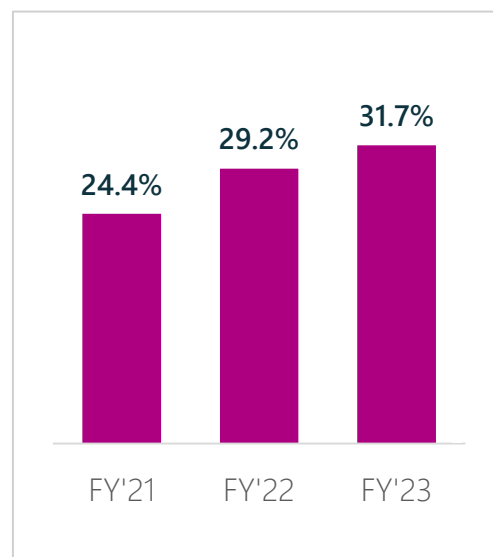
Continued diversification strategy beyond Memory



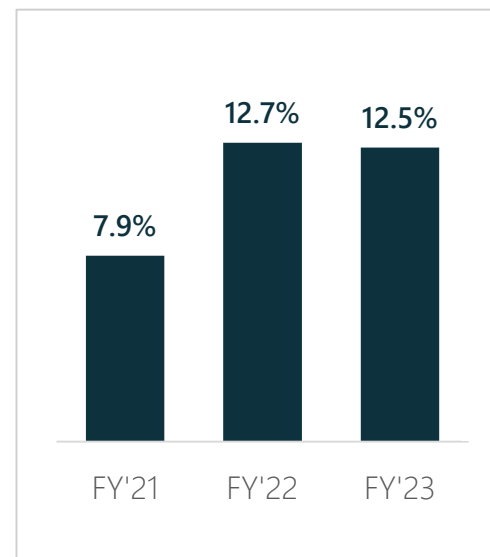
# Creating Long Term Growth and Profitability



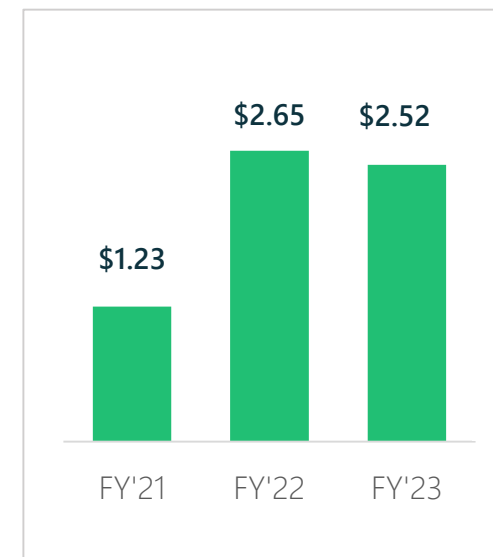
Revenue  
Growth (\$B)



Non-GAAP  
Gross Margin



Non-GAAP  
Operating Margin



Non-GAAP  
EPS

## Q2 FY 2024 Guidance

Q2 FY24 REVENUE

**\$285M +/- \$25M**

Q2 FY24 GROSS MARGIN NON-GAAP OUTLOOK

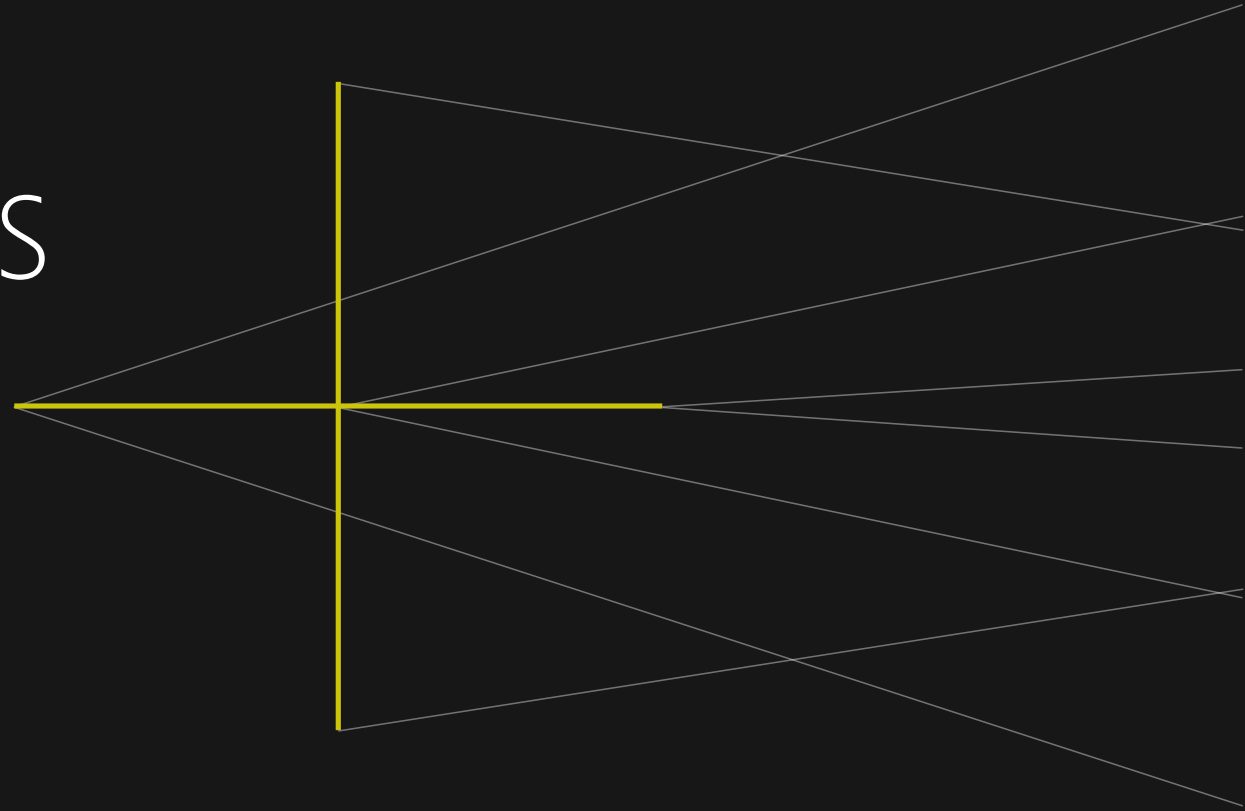
**32.5% +/- 1%**

Q2 FY24 EPS NON-GAAP OUTLOOK

**\$0.25 +/- \$0.10**



# INTELLIGENT PLATFORM SOLUTIONS OVERVIEW



# Intelligent Platform Solutions (IPS)

High-performance, high-availability/fault-tolerant integrated computing platforms and services for artificial intelligence (AI), machine learning (ML), and the internet of things (IoT) that span the continuum of edge, core, and cloud.

# IPS: Delivering Value Across Edge, Core, and Cloud

Trusted allies in digital transformation solutions and services:

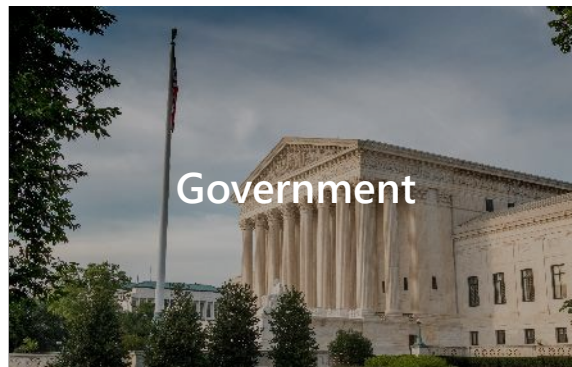
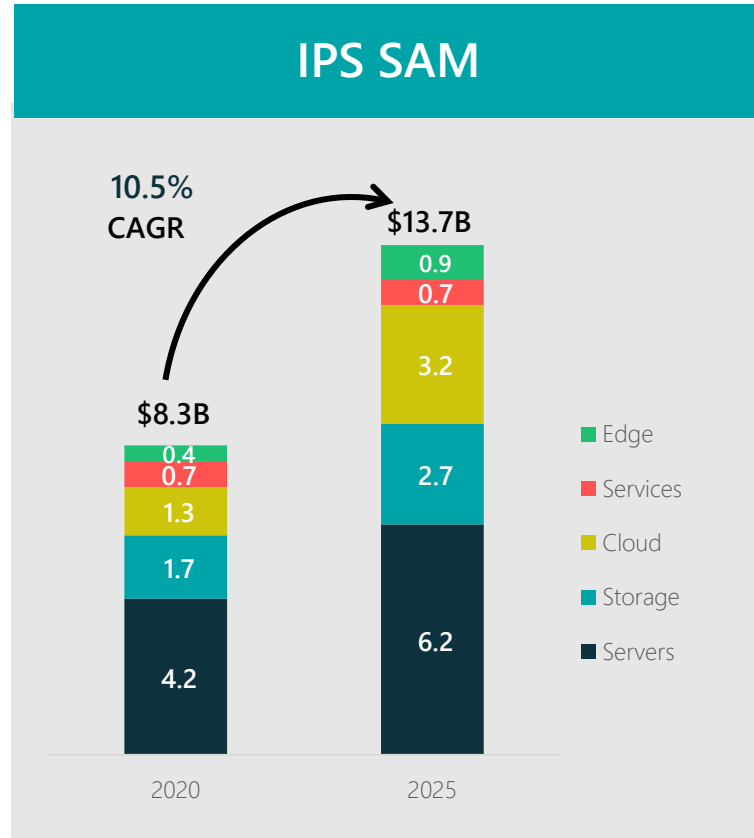
- + Deep technical knowledge and expertise
- + Flexible design engineering
- + Customer-centric engagement model
- + Simple, protected and autonomous fault tolerant systems
- + High-availability and performance
- + Comprehensive services and support





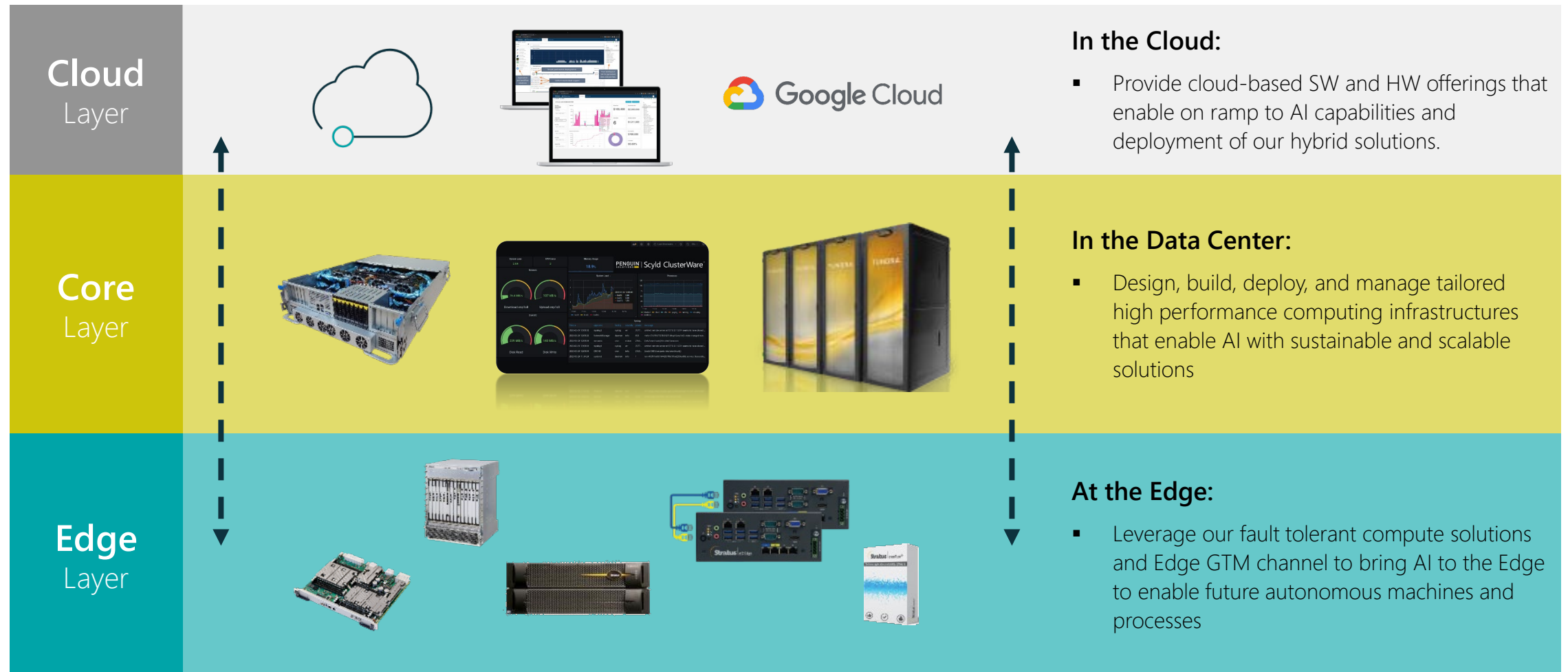
# IPS Target Markets

Expertise across multiple industries



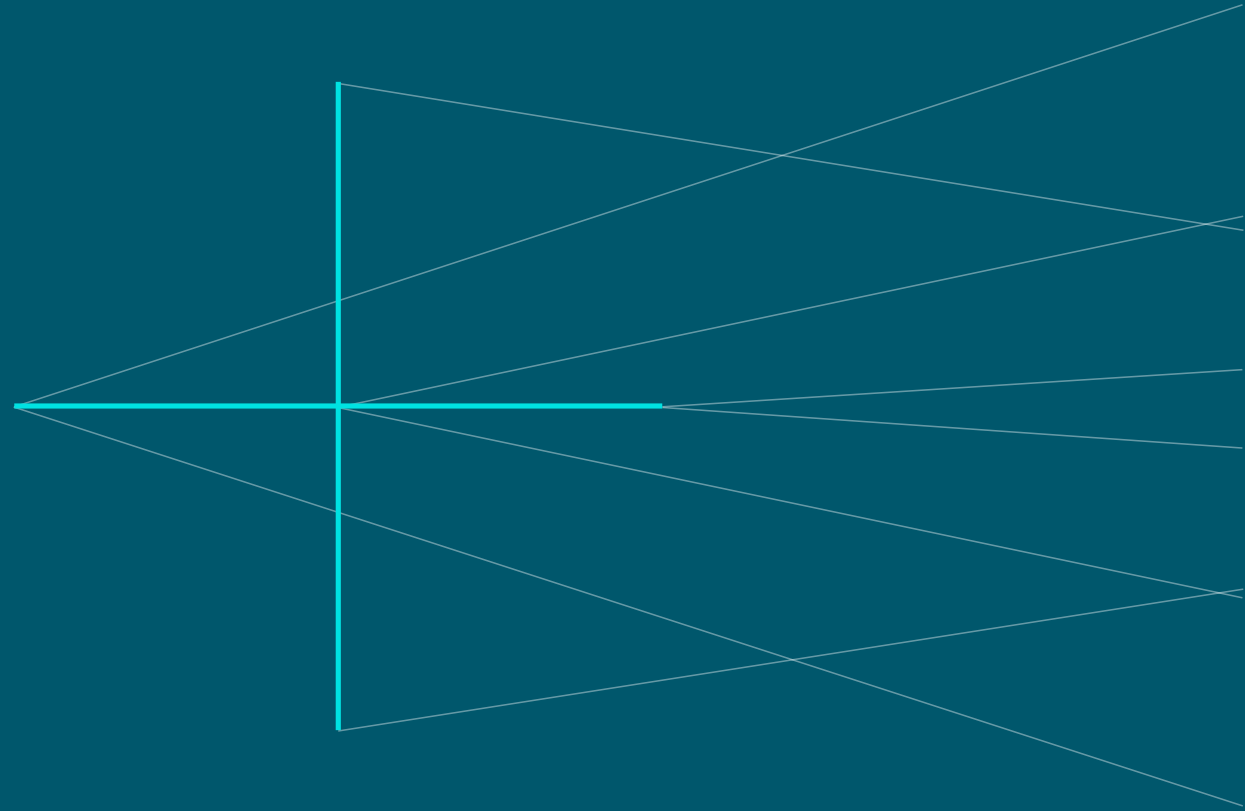
# IPS Solutions

Deliver AI enabled solutions across Edge, Core, and Cloud infrastructure



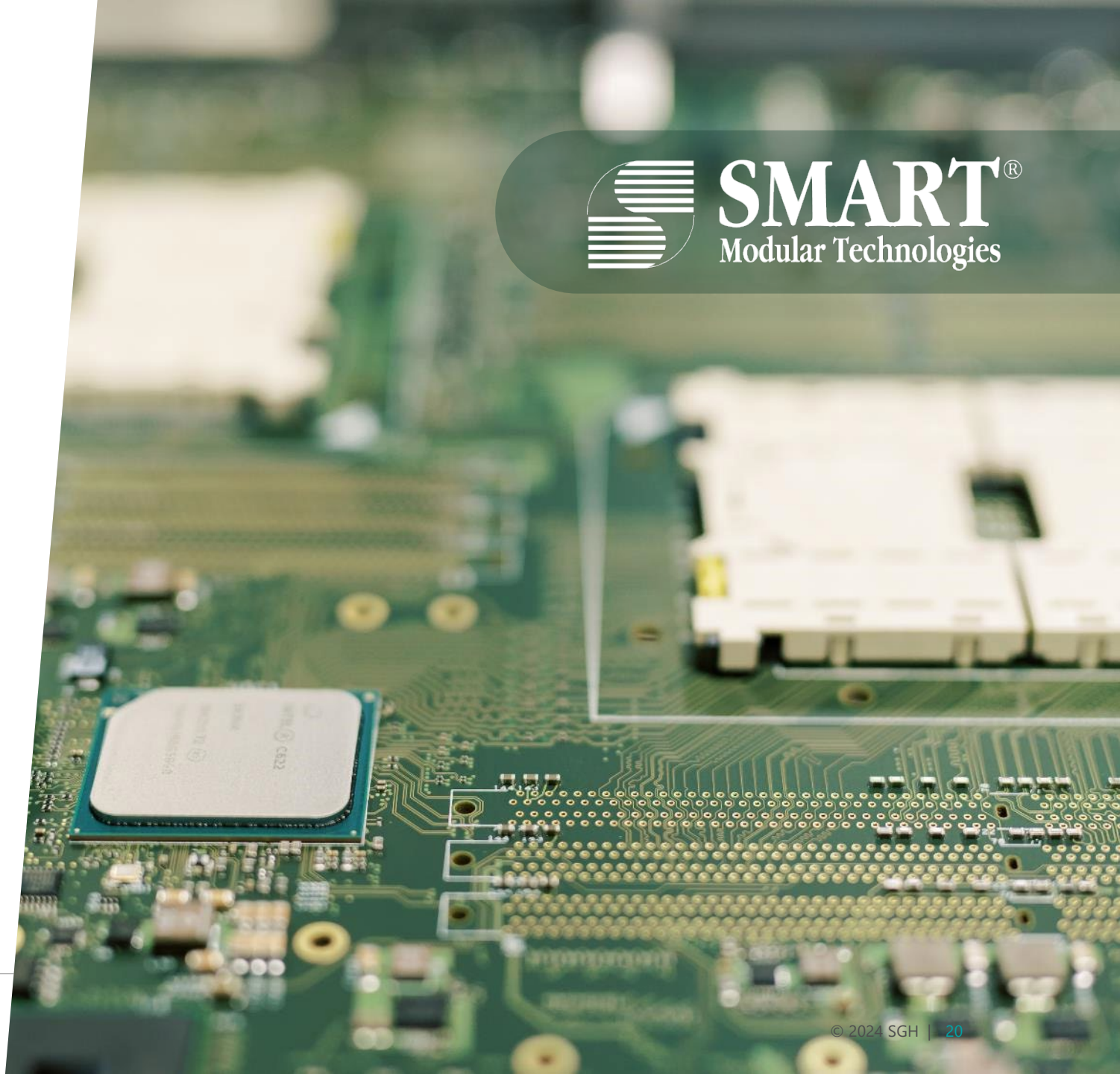


# MEMORY SOLUTIONS OVERVIEW



# Memory Solutions

Enabling high-performance and high-availability computing solutions through the design, development, and advanced packaging of specialty memory. Products include DRAM modules, solid-state storage and advanced memory solutions, critical to data analytics, artificial intelligence (AI), and machine learning (ML).



# Memory Solutions

## Delivering Value to Our Customers

- + Customer-centric engineering focus
- + Field application engineering (FAE) support
- + Design validation testing (DVT)
- + Build to-order-manufacturing
- + Long product lifecycles



Strong history of providing Flash and DRAM products



Long product life cycles



Robust end-to-end capabilities



Deep engineering collaboration with customers



Long term partnerships and suppliers



Application specific solutions



Quality ISO-9000 Manufacturing

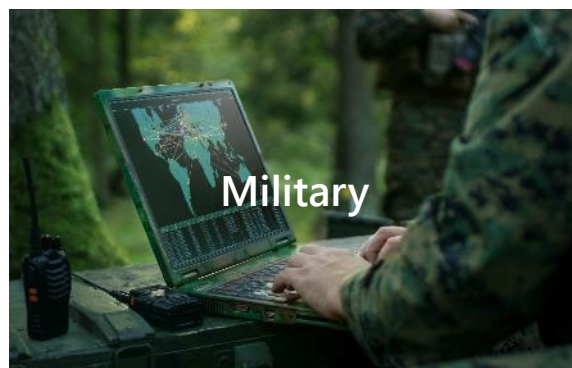
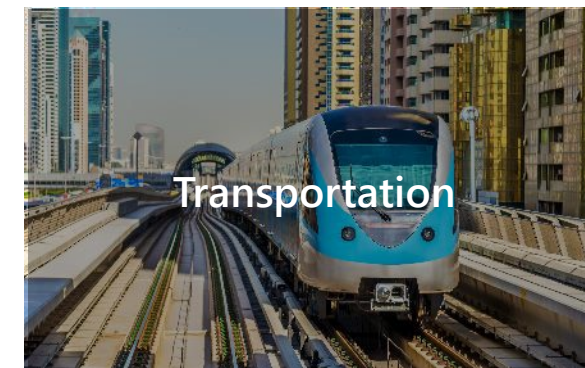


Dedicated product development team

# Target Markets

Leading positions across diverse markets

## Memory SAM

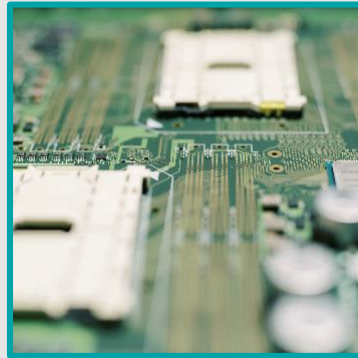




# SMART Product Lines

## Standard

Comprehensive portfolio of DRAM memory and flash storage in multiple form factors, functionalities, and technologies.



### DRAM

Wide range of legacy and leading-edge memory technologies



### Flash

Comprehensive selection in standard and ruggedized formats

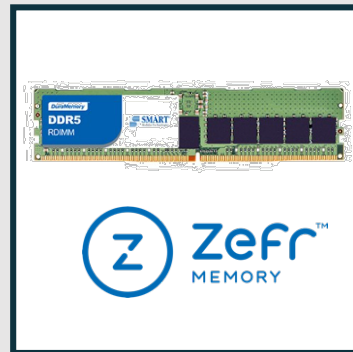


### Legacy Memory

Delivering cost-effective continuity of supply

## Advanced Technologies

New and emerging technologies in partnership with associations and other technology leaders to develop a higher standard in computing.



### Zero Failure

Proprietary screening process delivers ultra-high reliability in high-performance memory modules



### CXL Technology

High-speed, low-latency CPU-to-Device interconnect standard solve today's bandwidth and expansion challenges

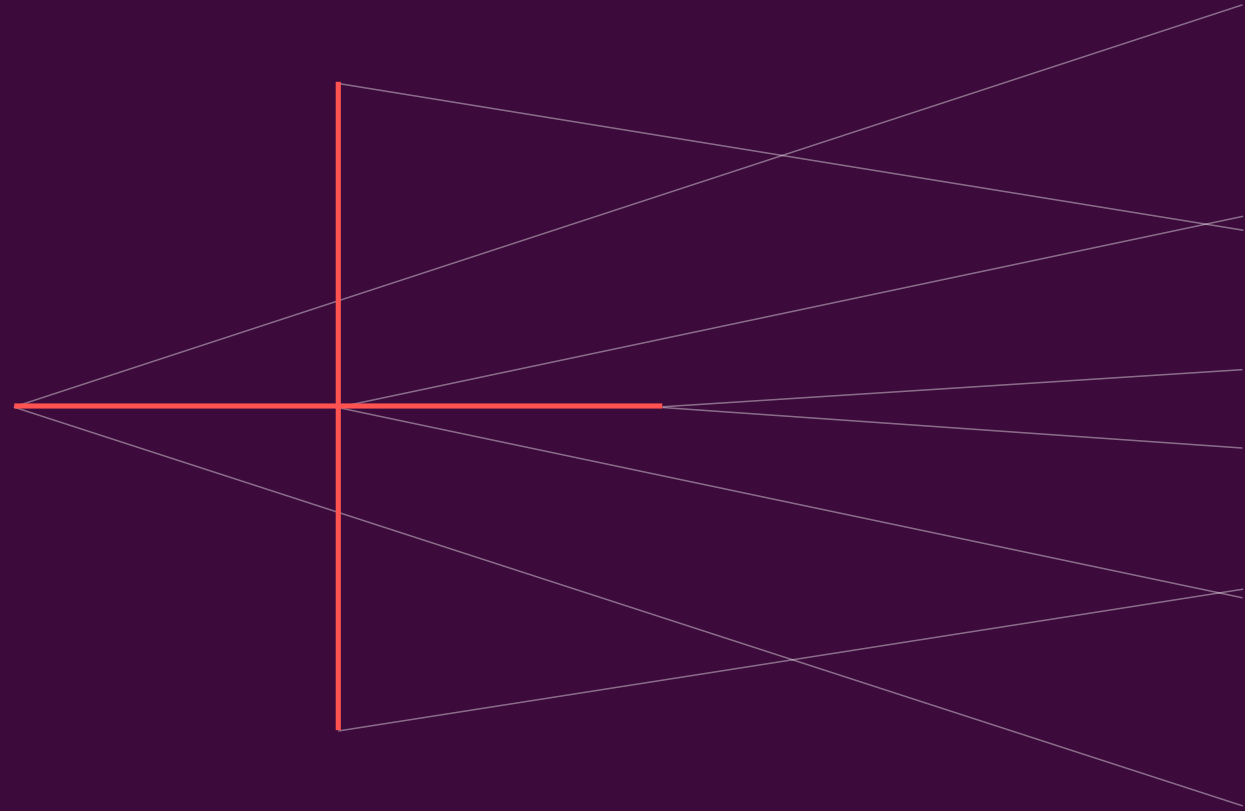


### OCP Inspired

Data Center SSDs designed to meet the stringent demands placed on storage systems



# CREE LED OVERVIEW





# LED Solutions

Cree LED offers one of the industry's broadest portfolios of application-optimized LED chips and components, leading the industry in performance and reliability. With more than thirty years of experience, we develop products backed by expert design assistance, superior sales support and industry-best global customer service.

# Cree LED Value Proposition

Industry's broadest portfolios of application-optimized LED chips and components, leading the industry in performance and reliability.



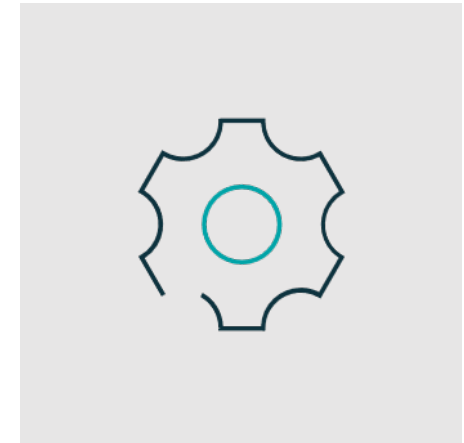
## BEST-IN-CLASS HIGH-POWER TECHNOLOGY

Broad portfolio of specific, application-optimized solutions



## STRONG TRACK RECORD OF PRODUCT INNOVATION

Highly focused R&D-centric strategy driving the developing core elemental technologies

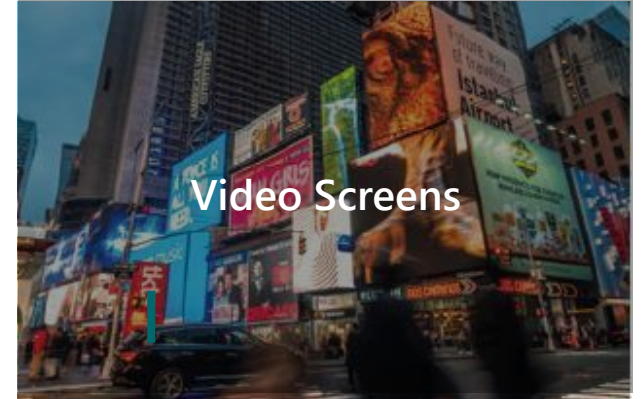
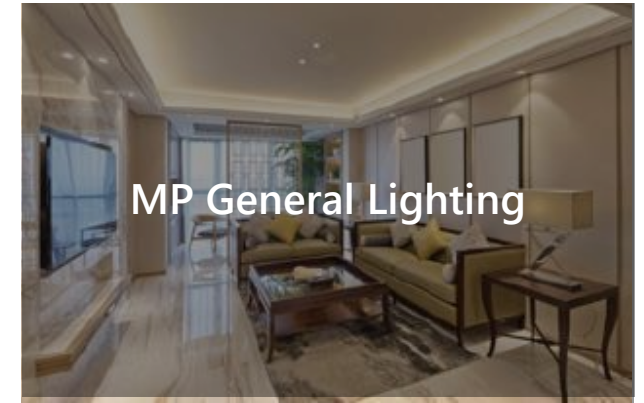
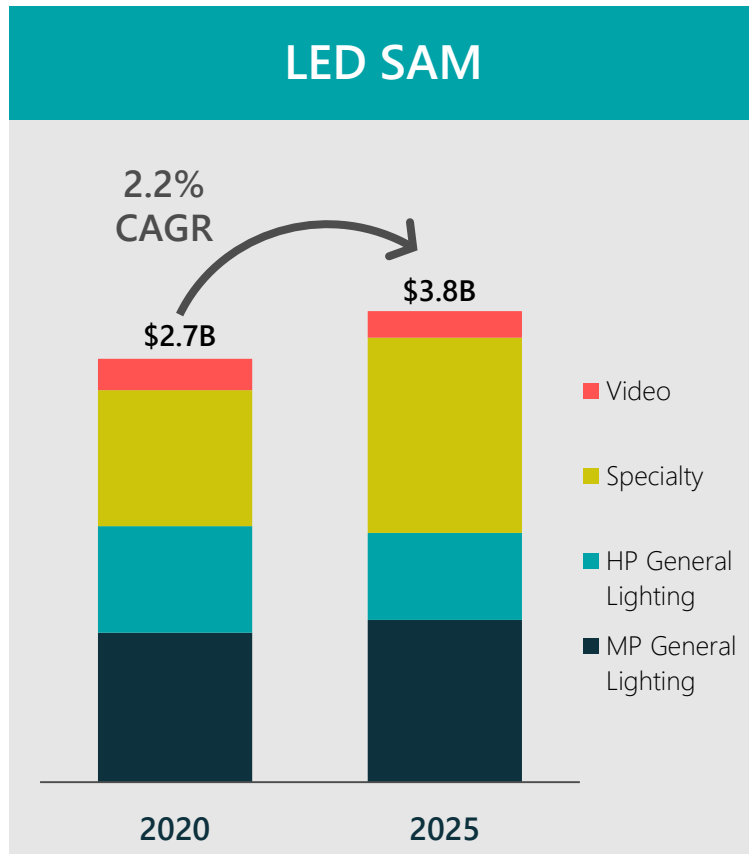


## RESILIENT OPERATIONS WITH FAB-LITE MODEL

Global distribution network and highly effective sales network with thousands of customers

# LED Target Markets

Well positioned for growth across target markets

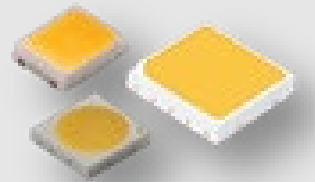


# Cree LED Product Lines



## XLamp® LEDs

High-performance LED components, optimized for general and specialty lighting applications



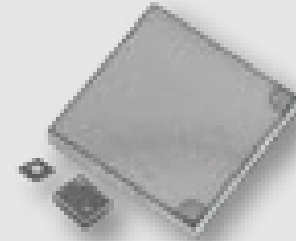
## J Series® LEDs

Excellent value for general and specialty lighting applications in the industry's most common LED package sizes



## High Brightness LEDs

Surface-mount (SMD) and through-hole LEDs optimized for video screens, signs and specialty lighting applications



## LED Chips

InGaN-based blue & green LED chips for a wide range of applications, including automotive, lighting and specialty applications



The background features a dark teal color with several thin, light-colored lines. These lines originate from a single point at the top center and fan out towards the right edge, creating a sense of depth and movement. A prominent cyan-colored line forms a large, open rectangular shape on the right side of the slide, with its top and bottom edges extending towards the right and its left edge meeting the text area.

POWERING GROWTH.  
EXPANDING POSSIBILITIES.