



NEWS RELEASE

## TRI Pointe Group Launches TRI Pointe Advantage Insurance Services, Inc. to Provide Competitive Homeowners Insurance Within a Streamlined Homebuying Process

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IRVINE, Calif., Feb. 21, 2018 (GLOBE NEWSWIRE) -- TRI Pointe Group, Inc. (NYSE:TPH) announced today the launch of TRI Pointe Advantage Insurance Services, Inc., an affiliated property and casualty insurance services company that offers insurance products and services exclusively to TRI Pointe Group homebuyers. TRI Pointe Advantage Insurance Services™ has partnered with Westwood Insurance Agency, a wholly owned subsidiary of QBE North America, and will act as an independent insurance agency. TRI Pointe Advantage Insurance Services joins TRI Pointe Solutions®, a suite of homebuyer services that provides end-to-end support throughout the closing process, which includes TRI Pointe Assurance® for title-related services and TRI Pointe Connect® for obtaining home financing.

TRI Pointe Advantage Insurance Services is expected to be operational by the end of February 2018. Future homebuyers across TRI Pointe Group's builder brands, as well as all those who are still in escrow, will be able to purchase homeowners and other insurance products through TRI Pointe Advantage Insurance Services, providing a seamless closing process experience.

"The launch of TRI Pointe Advantage Insurance Services is part of TRI Pointe Group's commitment to offer a superior customer experience by making the buying and closing process more seamless for our homebuyers," said Tom Mitchell, President and COO of TRI Pointe Group. "By offering these services, TRI Pointe Group becomes a more diverse company and creates another avenue for bottom line growth in the coming years."

"TRI Pointe Solutions is there to un-complicate the closing process at every step," said Mitchell. "TRI Pointe Advantage Insurance Services will offer homeowners policies that are tailor-made for our homebuyers' new homes,

at very competitive rates. It's what we call the 'TRI Pointe Advantage, advantage,' a specialized and seamless homebuying process for TRI Pointe Group homebuyers."

TRI Pointe Advantage Insurance Services will also be able to provide bundled home and auto insurance packages to TRI Pointe Group homebuyers for further money-saving options, as well as additional insurance products to cover flood, earthquake, excess liability, and other scheduled items.

"We are constantly looking for ways to improve the home buying experience for our customers from start to finish, and make closing on a new home simpler than it's ever been," says Mitchell.

#### About TRI Pointe Group®

Headquartered in Irvine, California, TRI Pointe Group, Inc. (NYSE:TPH) is a family of premium regional homebuilders that designs, builds, and sells homes in major U.S. markets. As one of the top ten largest public homebuilding companies by market capitalization in the United States, TRI Pointe Group combines the resources, operational sophistication, and leadership of a national organization with the regional insights, community ties, and agility of local homebuilders. The TRI Pointe Group family includes Maracay Homes® in Arizona, Pardee Homes® in California and Nevada, Quadrant Homes® in Washington, Trendmaker® Homes in Texas, TRI Pointe Homes® in California and Colorado, and Winchester® Homes in the Washington, D.C. area. TRI Pointe Group was recognized on Fortune magazine's 2017 100 Fastest-Growing Companies list, named 2015 Builder of the Year by Builder magazine, and 2014 Developer of the Year by Builder and Developer magazine. The company was also named one of the Best Places to Work in Orange County by the Orange County Business Journal and Best Companies Group in 2016 and 2017. For more information, please visit [www.TriPointeGroup.com](http://www.TriPointeGroup.com).

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#### Contact

Katy Biggerstaff

NewGround PR & Marketing

562.761.6338 / [kbiggerstaff@newgroundco.com](mailto:kbiggerstaff@newgroundco.com)

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