



HISTORY AND TIMELINE

April 2009:

TRI Pointe Homes is established to create premium homes while embracing the unique market opportunities of the housing recovery in California and other Southwestern markets. To maximize capital, the company begins with fee-building projects with The Irvine Company and Resmark Capital.

September 2010:

TRI Pointe Homes achieves a \$150 million equity commitment from Starwood Capital Group—providing base capital for a strong balance sheet with growth opportunity. During 2011 and 2012, the company introduces 14 communities in Northern California and Colorado.

January 31, 2013:

TRI Pointe Homes, Inc. goes public (NYSE:TPH), the first homebuilder to do so since 2004, raising \$232.7 million in the IPO.

November 2013:

TRI Pointe Homes and the Weyerhaeuser Company (“Weyerhaeuser”) enter into a definitive agreement in which TRI Pointe Homes acquires Weyerhaeuser Real Estate Company (“WRECO”) in a deal valued at \$2.8 billion, the second-largest home building merger in history.

July 8, 2014:

The Weyerhaeuser merger closes, and TRI Pointe emerges as a top-ten U.S. home builder (by equity market capitalization).

November 6, 2014:

TRI Pointe announces the launch of TRI Pointe Solutions made up of TRI Pointe Connect for mortgage services and TRI Pointe Assurance providing title services.

March 2, 2015:

The Company rebrands itself as TRI Pointe Group to better reflect the new size and scope of its national organization. The Company plans to reorganize its corporate structure with a new holding company parent to be named TRI Pointe Group. It expects to complete the reorganization in the second quarter of 2015. TRI Pointe Homes will continue its homebuilding operations in California and Colorado as a wholly-owned subsidiary of TRI Pointe Group.

FAMILY OF HOMEBUILDERS

Maracay Homes:

Founded in 1991 with over 7,700 homes delivered since inception. For first time purchasers or move-up buyers, Maracay Homes' Flex Design® delivers homes specific to the buyers' needs and lifestyle, because Maracay Homes believes every home should be as unique as the family living in it.

Price range from \$200k to over \$500k.

Current Markets: Phoenix, Tucson

Maracay Homes

Pardee Homes:

Founded in 1921 with over 68,000 homes delivered in California and Nevada since 1969. For a spectrum of households and price points, Pardee Homes is a pioneer of master-planned developments that also include schools, parks, shopping and other amenities, because Pardee Homes believes in neighborhoods that offer value, contentment and community.

Price range from \$200k to over \$1.8 million.

**Current Markets: Los Angeles/Ventura,
Inland Empire, San Diego, Las Vegas**

 **PardeeHomes®**

Quadrant Homes:

Founded in 1959 with over 15,000 homes delivered since inception. For homebuyers in the greater Puget Sound area, Quadrant Homes is committed to building homes that are a direct reflection of customers' needs. Quadrant Homes has built more homes than any other builder in the state of Washington, and is continuously inspired to deliver premium housing that elevates experiences.

Price range from \$200k to over \$900k.

Current Markets: Greater Puget Sound Area

 **QUADRANT
HOMES**

Trendmaker Homes:

Founded in 1971 with over 12,000 homes delivered since inception. For homebuyers seeking affordable luxury, Trendmaker Homes is a regional leader in premium homebuilding, delivering high-end homes that focus on the needs and desires of the homebuyer. Trendmaker Homes believes that conveniences and upgrades should be standard, focusing on innovative designs and exceptional customer service to provide nothing less than a superior home-buying experience.

Price range from \$275k to over \$850k.

Current Markets: Houston

 **TRENDMAKER
HOMES**

TRI Pointe Homes:

Founded in 2009 on more than a century of combined real estate industry experience. With operations in Northern California, Southern California and Colorado, TRI Pointe Homes is a trailblazer of master-planned and infill communities that deliver innovative single-family homes and condominiums. TRI Pointe Homes believes in setting a new standard in homebuilding and customer experience through superior craftsmanship and insightful designs.

Price range from \$300k to over \$1.6 million.

Current Markets: Orange County, Los Angeles, San Diego, San Francisco Bay Area, Denver



Winchester Homes:

Founded in 1979 with over 20,000 homes delivered since inception. For homebuyers seeking homes inspired by the lives they lead, Winchester Homes' "Your Home. Your Way.™" home building experience delivers homes for the customer's lifestyle. Winchester Homes' unique home building process focuses on delivering superior and high-quality design, offering home buyers unparalleled choices when it comes to selecting their future home.

Price range from \$350k to over \$1 million.

Current Markets: Maryland and Northern Virginia



ANCILLARY BUSINESSES

TRI POINTE SOLUTIONS

In November 2014, TRI Pointe established TRI Pointe Solutions, a suite of homebuyer services that provides end-to-end support throughout the closing process, which includes:



Stock:

Common stock is traded under the symbol "TPH" on the NYSE.

Headquarters:

19540 Jamboree Road, Suite 300, Irvine, CA 92612

Website:

www.TriPointeGroup.com

EXECUTIVE LEADERSHIP TEAM



Barry S. Sternlicht

Chairman of the Board: Chairman and Chief Executive Officer of Starwood Capital Group since 1991.

Former Chairman and CEO of Starwood Hotels & Resorts; current Chairman and CEO of Starwood Property Trust, Inc.



Douglas Bauer

Chief Executive Officer

25 years of real estate and homebuilding experience; former President and COO of William Lyon Homes; previously, managed WLH Northern California Division.



Thomas Mitchell

President and Chief Operating Officer

25 years of real estate and homebuilding experience; former EVP and Southern California Regional President at William Lyon Homes.



Michael Grubbs

Chief Financial Officer

25 years of real estate and homebuilding experience; former SVP / CFO of William Lyon Homes; previously, real estate accountant at Kenneth Leventhal.

OPERATIONAL MANAGEMENT TEAM

MARACAY HOMES

Andy Warren

President

Years in Industry: 30

83 Employees

PARDEE HOMES

Mary Fischer

Division President, San Diego

Mike Taylor

Division President, Inland Empire and Orange County

Klif Andrews

Division President, Las Vegas

Combined Years in Industry: 66

248 Employees

QUADRANT HOMES

Ken Krivanec

President

Years in Industry: 27

97 Employees

TRENDMAKER HOMES

Will Holder

President

Years in Industry: 35

148 Employees

TRI POINTE HOMES

Tom Grable

Division President, Southern California

Jeff Frankel

Division President, Northern California

Matt Osborn

Division President, Colorado

Combined Years in Industry: 65

231 Employees

WINCHESTER HOMES

Alan Shapiro

President

Years in Industry: 29

154 Employees



961

Employee Count
(as of December 31, 2014)

CONTACT US

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