

## Tower Semiconductor

(NASDAQ: TSEM)

### TSEM: Tower Semiconductor Raises 2028 Target Model Due to Japanese Expansion

Using EV to 2028 Sales of 8.5xs, we believe TSEM could be worth \$278 per share.

Current Price (8/3/2025) \$234.32  
Valuation \$278.00

### OUTLOOK

Tower is a pure-play analog semiconductor wafer foundry that manufactures SiGe, Silicon Photonics, MEMS, RF, embedded flash-based memory, analog/mixed-signal, and CMOS image-sensor devices in the US, Israel, Japan and Italy. It is serving markets in mobile such as RF High Position analog, as well as in CMOS image sensors, and power management. The company's new Silicon Photonics products are seeing strong demand in optical transceivers used in AI data centers. The company is flush with \$1.5 billion in cash (or \$13.12 per share), and is increasing capacity as fast as possible to meet demand.

### SUMMARY DATA

52-Week High 316.85  
52-Week Low 44.67  
One-Year Return (%) 359.6  
Beta 0.9  
Average Daily Volume (sh) 1,912,271

Shares Outstanding (mil) 112.6  
Market Capitalization (\$mil) \$26,349  
Short Interest Ratio (days) 1.0  
Institutional Ownership (%) 71  
Insider Ownership (%) 1

Annual Cash Dividend \$0.00  
Dividend Yield (%) 0.00

5-Yr. Historical Growth Rates  
Sales (%) 0.0  
Earnings Per Share (%) 10.3  
Dividend (%) 0

P/E using TTM EPS 81.8  
P/E using 2026 Estimate 61.7  
P/E using 2027 Estimate 39.1

Risk Level

Type of Stock  
Industry

High  
Large Growth  
Elec Comp-Semis

### ZACKS ESTIMATES

#### Revenue

(In millions of US\$)

|      | Q1<br>(Mar) | Q2<br>(Jun) | Q3<br>(Sep) | Q4<br>(Dec) | Year<br>(Dec) |
|------|-------------|-------------|-------------|-------------|---------------|
| 2024 | \$327 A     | \$351 A     | \$371 A     | \$387 A     | \$1,436 A     |
| 2025 | \$358 A     | \$372 A     | \$396 A     | \$440 A     | \$1,566 A     |
| 2026 | \$414 A     | \$460 A     | \$520 E     | \$575 E     | \$1,969 E     |
| 2027 |             |             |             |             | \$2,600 E     |

#### Earnings per Share

(non-GAAP)

|      | Q1<br>(Mar) | Q2<br>(Jun) | Q3<br>(Sep) | Q4<br>(Dec) | Year<br>(Dec) |
|------|-------------|-------------|-------------|-------------|---------------|
| 2024 | \$0.46 A    | \$0.53 A    | \$0.57 A    | \$0.59 A    | \$2.15 A      |
| 2025 | \$0.45 A    | \$0.50 A    | \$0.55 A    | \$0.78 A    | \$2.29 A      |
| 2026 | \$0.65 A    | \$0.88 A    | \$1.03 E    | \$1.24 E    | \$3.80 E      |
| 2027 |             |             |             |             | \$6.00 E      |

## WHAT'S NEW

### Tower Semiconductor Continues to Exceed Expectations as it Fills Insatiable Demand

Tower reported another stellar quarter, beating on revenues and earnings and guiding higher than street estimates for Q3, where they have good visibility. Management also raised its expectations for 2028 revenues due to the expansion of its Japanese operations. It is not only adding capacity to its current facilities but plans to build a new fab next to its current one with the financial and regulatory aid of the Japanese government. Japan's excellent workforce is a legacy from the original Panasonic owners, and Tower seeks to build a hub of photonics excellence there. Strategically, it also helps that Japan is a geopolitically neutral country from which everyone will buy.

For Q2 2026, Tower guided to revenues of \$520 million plus or minus 5%, another company record. This should result in accelerating year-over-year growth and even higher margins. In its July announcement of Japanese expansion, Tower updated its business model and is now targeting a \$3.6 billion revenue run rate sometime in 2028 and \$1.2 billion of net profit, which would result in approximate EPS of \$10.25. Since right now the company can sell as much as it can produce of photonics products, it is doing all it can to increase capacity. Given the plans presented by AI companies for buildout, strong demand should continue for many years to come.

We are raising our 2026 estimates to reflect sales and earnings beat and the guidance. The revenue estimate for 2026 is now \$2.0 billion, and for 2027 is \$2.6 billion. Estimates for adjusted EPS have been increased to \$3.80 for this year and \$5.99 for 2027. As of last night's closing price, the company trades at an enterprise value of \$25.1 billion, or 9.7x EV to estimated 2027 sales. As a photonics/AI data center play, we see catalysts in: potential increased guidance and continued beat and raises, increased target model, and announcements of new large customers. Right now, the only gating factor is capacity, and the revenue risk is in future pricing. If investors assume \$3.6 billion in revenues, with an 8.5x EV to Sales, and \$500 million of the cash spent, the stock price would be \$278 per share. Since its low at \$28.54 on April 4, 2025, the stock is up 721%.

### Q2 2026 Revenue Breakdown

The biggest revenue contribution in the quarter was overwhelmingly RF infrastructure, now almost half of revenues. In Q2, RF Infrastructure grew 142% to \$225 million, up from \$93 million in Q2 2025. Its percentage contribution to total sales is growing as other sales categories decline or are flat. As it becomes a bigger portion of total revenues, math dictates growth should continue to accelerate as long as capacity can keep up. The company is in the midst of a SiPho production ramp in Fab 2 Migdal Haemek, Fab 3 Newport Beach, Fab 9 San Antonio, and Fab 7 Uozu, Japan, 300mm.

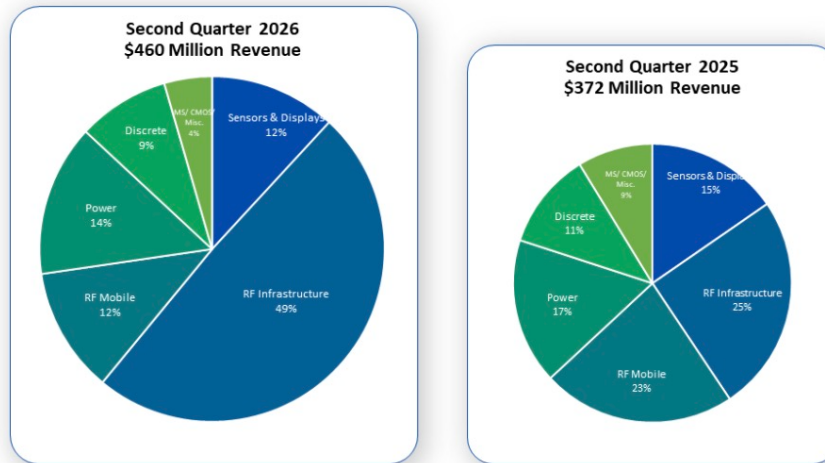
RF mobile was again down year over year and is expected to be so for all of 2026, but the company expects it to return to growth in 2027 as orders ship for 2028 phones. The industry is going through a transition from 200mm to 300mm and should return to growth in 2027.

**Table 1. Revenue by Technology**

US Dollars in Millions

|                      | Q1 2025 | Q2 2025 | Q3 2025 | Q4 2025 | Q1 2026 | Q2 2026 | Yr-Yr<br>% Change | Yr-Yr<br>\$ Change |
|----------------------|---------|---------|---------|---------|---------|---------|-------------------|--------------------|
| Total                | \$358.2 | \$372.1 | \$395.7 | \$440.2 | \$413.6 | \$460.1 | 23.7%             | 88.0               |
| RF Infrastructure    | 78.8    | 93.0    | 106.8   | 140.9   | 157.2   | 225.4   | 142.4%            | 132.4              |
| RF Mobile            | 68.1    | 85.6    | 102.9   | 105.6   | 66.2    | 55.2    | -35.5%            | -30.4              |
| Power                | 64.5    | 63.3    | 67.3    | 66.0    | 70.3    | 64.4    | 1.8%              | 1.2                |
| Sensors and Displays | 60.9    | 55.8    | 55.4    | 66.0    | 62.0    | 55.2    | -1.1%             | -0.6               |
| Discrete             | 57.3    | 40.9    | 39.6    | 39.6    | 41.4    | 41.4    | 1.2%              | 0.5                |
| MS/CMOS              | 21.5    | 29.8    | 19.8    | 22.0    | 16.5    | 18.4    | -38.2%            | -11.4              |

## Q2 Year-over-Year Revenue Breakdown by Technology



Source: Tower Semiconductor

**Table 2. Fab Capacity Utilization**

|              |                               | Q1 2024 | Q2 2024 | Q3 2024 | Q4 2024 | Q1 2025 | Q2 2025 | Q3 2025 | Q4 2025 | Q1 2026 | Q2 2026 |
|--------------|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Fab 1</b> | Migdal Haemek, Israel 6"      | 65%     | 75%     | 85%     | 70%     | 65%     | NA      | NA      | NA      | NA      | NA      |
| <b>Fab 2</b> | Migdal Haemek, Israel 8"      | 75%     | 67%     | 60%     | 55%     | 80%     | 60%     | 65%     | 60%     | 60%     | 80-85%  |
| <b>Fab 3</b> | Newport Beach, CA 8"          | 45%     | 55%     | 65%     | 70%     | 70%     | 85%     | 85%     | 85%     | 80%     | 80-85%  |
|              | TPSCo factories               |         |         |         |         |         |         |         |         |         |         |
| <b>Fab 5</b> | Japan 8"                      | 40%     | 45%     | 60%     | 60%     | 65%     | 75%     | 75%     | 75%     | 75%     | 75%     |
| <b>Fab 7</b> | Uozo Japan 12"                | 75%     | 85%     | 85%     | 90%     | 90%     | 90%     | 90%     | 90%     | 90%     | 90%     |
| <b>Fab 9</b> | San Antonio, 8"               | 60%     | 60%     | 60%     | 55%     | 70%     | 60%     | 60%     | 65%     | 80%     | 80-85%  |
|              | Quarterly Average Utilization | 60%     | 65%     | 69%     | 67%     | 73%     | 74%     | 75%     | 75%     | 77%     | 83%     |

## Q2 2026 Earnings Results

Revenues in Q2 2026 were \$460 million versus \$372 million in Q2 2025 and were up 24% year over year. This is a quarterly record for the company. The gross margin in Q2 2026 increased to 29.9%, from 21.5% a year earlier. Gross margin dollars were up significantly to \$138 million or 72%, as incremental revenues came in at higher margins and lower-margin products had declining sales.

Operating expenses were up \$7.3 million year over year, or 18%, less than revenue growth. The operating margin was 19.7% compared to 10.7% last year, and operating income soared to \$90 million from \$40 million in Q2 2025. Other income was \$15.9 million compared to \$14.4 million in last year's quarter. The company expects it to typically fluctuate between \$8 million and \$10 million per quarter.

Pretax profit was \$106 million versus \$54 million a year ago, almost double. Taxes were \$15.6 million in the quarter, or 14.7%, versus the expected 18%, but we expect the 18% tax rate in the coming quarters.

GAAP net income was \$91 million versus \$47 million last year, while non-GAAP net income was \$101 million versus \$57 million a year ago, up 76%.

Diluted GAAP EPS was \$0.79 per share, compared with \$0.41 last year. Adjusted non-GAAP diluted EPS was \$0.88, up from \$0.50 a year ago, or 74%. The average diluted shares for the quarter were 114.4 million, up from 113.3 million last year.

## **Balance Sheet**

As of June 30, the company had cash and short-term deposits of \$1.5 billion, or \$13.13 in cash per share. We estimate it is earning between 4.0% and 4.5% on about \$800 million of that amount. Prepayments from customers for capacity reservations declined by \$70 this quarter. Total debt decreased by \$14.2 million to \$142 million from the last quarter. Its quick ratio was 4.3x, and it has \$1.6 billion in working capital. Operating cash flow, excluding changes in working capital, was \$178 million for the quarter. Free cash flow was a negative \$8.3 million for the quarter after spending a net \$187 million on capex in the quarter.

To support the increasing CIFO and CIGI demand, Tower is executing a \$920 million investment plan to extend the capacity and capability of CIGI and CIFO equipment across its 8-inch PEBs in Israel, Newport Beach, and Texas, as well as its 12-inch Fab in Japan. Approximately 50% of this has already been spent, while the remaining 50% is expected to be paid during the next six quarters. This heavy spending could keep the company in negative free cash flow territory for the next year or two.

## **During the Quarter**

On May 13th, Tower announced that it has signed silicon photonics contracts totaling \$1.3 billion in 2027 revenue with its largest customers and had received \$290 million in prepayments from customers for capacity reservations. This initial commitment is further reinforced by an even larger contractual wafer commitment for 2028, for which additional associated prepayments are due by January 2027. The prepaid capacity reservation is the customer's contractual commitment, with their full demand and Tower shipment forecast being higher. The total 2027 customer demand is further augmented by healthy forecasts from the rich and broad SiPho customer base of over 50 active customers across wide-ranging SiPho-based applications.

On June 15, 2026, IQE plc, the leading global supplier of compound semiconductor wafer products and advanced material solutions, and Tower announced a multi-year agreement for the supply of Indium Phosphide (InP) epiwafers. As Indium Phosphide is in short supply, this is important to Tower reaching its production goals and is a competitive advantage. The agreement provides for a minimum purchase commitment by Tower in the first year, a reciprocal supply commitment from IQE, and minimum volume commitments thereafter. Under a separate agreement, Tower will also provide a broad worldwide and royalty-free license to IQE for porous silicon patents, which have been the subject of an IP dispute between the companies, settling all litigation in the matter.

## **After The Quarter Ended**

### **Tower Plans to Invest \$3B to Expand Capacity in Japan**

On July 14, 2026, Tower announced a plan to expand its 300mm Silicon Photonics (SiPho), Silicon Germanium (SiGe), and advanced packaging capabilities in Japan, with support from the Government of Japan. It consists of two tracks of action. Track one adds significant new 300mm Silicon Photonics capacity, with full production readiness expected during the fourth quarter of 2027. It consists of repurposing the Arai facility, formerly Fab 6, for 300mm Silicon Photonics capacity and advanced packaging capabilities and maximizing Fab 7's 300mm output in Uozu. Track two, happening at the same time, is building an additional 300mm manufacturing facility, adjacent to Fab 7. This facility is expected to provide a multi-fold increase in Silicon Photonics and Silicon Germanium capacity. The new facility is expected to be highly accretive beginning in 2029. This is expected to cost Tower \$3 billion, net of grants of \$1 billion from the Japanese government.

## The Target Business Model

Today, the company reiterated its 2028 target business model is now a \$3.6 billion revenue rate achieved sometime in 2028, with \$1.2 billion net profit, fully spoken for by its customers. Previously, Tower had a target model that shows it reaching a \$2.8 billion run rate sometime in 2027.

### 2028 Target Business Model (\$M)

|                  | FY 2025 | Feb' 2026 Model | Updated Aug' 2026 Model | Incremental vs. Feb' 2026 Model |                          |
|------------------|---------|-----------------|-------------------------|---------------------------------|--------------------------|
|                  |         |                 |                         | \$M of Increase                 | % of Incremental Revenue |
| Revenue          | 1,566   | 2,840           | 1.3X 3,600              | 760                             |                          |
| Gross Profit     | 364     | 1,120           | 1.5X 1,630              | 510                             | 67%                      |
| Operating Profit | 194     | 900             | 1.5X 1,380              | 480                             | 63%                      |
| Net Profit       | 220     | 750             | 1.6X 1,200              | 450                             | 59%                      |

\* Model assumes 85% utilization across all of Tower's foundry capacity.

\*\* Including revenue and margins from the 5920M SiGe & SiPho capacity and capability Cap-Ex investments announced prior to Q3'2026 and Japan Track 1 / Arai related added SiPho Cap-Ex announced on July 14, 2026.



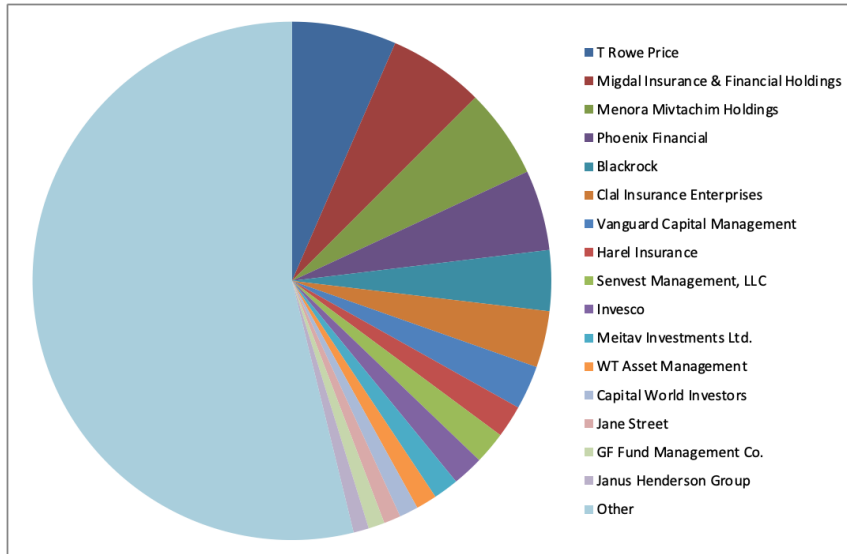
Source: Tower Semiconductor

## VALUATION

TSEM trades at an enterprise value of \$25.1 billion, or 9.7 EV to estimated sales for 2027, higher than its peers, who trade at an average of 5.8x. However, if we look at the components of that average, we see that Taiwan Semiconductor trades at 8.5xs and is much more mature than Tower. At 8.5xs 2028 revenues of \$3.6 billion, TSEM stock would be worth approximately \$278 per share.

| Foundry Companies       |         |         |         |        |          |          |             |           |             |          |           |
|-------------------------|---------|---------|---------|--------|----------|----------|-------------|-----------|-------------|----------|-----------|
|                         | Ticker  | EPS 26E | EPS 27E | Price  | PE 2026E | PE 2027E | Growth Rate | PE/Growth | Sales 2027E | EV/Sales | EV        |
| <u>Company</u>          |         |         |         |        |          |          |             |           |             |          |           |
| GLOBALFOUNDRIES         | GFS     | 1.90    | 2.52    | 49.96  | 26.3     | 19.8     | 32.6%       | 0.8       | 8,008       | 3.3      | 26,080    |
| SMIC                    | 0981.HK | 0.14    | 0.18    | 7.97   | 56.9     | 44.3     | 28.6%       | 2.0       | 13,730      | 7.3      | 100,000   |
| Taiwan Semiconductor    | TSM     | 16.82   | 21.61   | 403.09 | 24.0     | 18.7     | 28.5%       | 0.8       | 220,000     | 8.5      | 1,870,000 |
| United Microelectronics | UMC     | 0.92    | 0.88    | 18.50  | 20.1     | 21.0     | -4.3%       | -         | 10,510      | 4.2      | 43,920    |
| <b>Average</b>          |         |         |         |        | 31.8     | 25.9     |             | -0.2      | 63,062      | 5.8      | 510,000   |

## OWNERSHIP



## INCOME STATEMENT

|                                       | March<br>Q1 25 | June<br>Q2 25 | Sept<br>Q3 25 | Dec<br>Q4 25  | March<br>Q1 26 | June<br>Q2 26 | Sept<br>Q3 26E | Dec<br>Q4 26E | 2024          | 2025          | 2026E         | 2027E         |
|---------------------------------------|----------------|---------------|---------------|---------------|----------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|
| <b>REVENUE</b>                        | 358.2          | 372.1         | 395.7         | 440.2         | 413.6          | 460.1         | 520.0          | 575.0         | 1,436.1       | 1,566.1       | 1,968.7       | 2,600.0       |
| Yr-to-yr Gr.                          | 9%             | 6%            | 7%            | 14%           | 15%            | 24%           | 31%            | 31%           | 1%            | 9%            | 26%           | 32%           |
| <b>OPERATING EXPENSES</b>             |                |               |               |               |                |               |                |               |               |               |               |               |
| Cost of goods sold                    | 285.0          | 292.0         | 302.6         | 322.6         | 302.7          | 322.3         | 348.7          | 372.3         | 1,096.7       | 1,202.3       | 1,346.0       | 1,630.1       |
| Gross Margin                          | 73.2           | 80.0          | 93.0          | 117.6         | 111.0          | 137.8         | 171.3          | 202.7         | 339.4         | 363.9         | 622.7         | 969.9         |
| % of Sales                            | 20.4%          | 21.5%         | 23.5%         | 26.7%         | 26.8%          | 29.9%         | 32.9%          | 35.2%         | 23.6%         | 23.2%         | 31.6%         | 37.3%         |
| R&D                                   | 20.2           | 19.4          | 22.1          | 24.9          | 23.5           | 23.6          | 24.5           | 25.0          | 79.4          | 86.5          | 96.6          | 110.0         |
| M, G&A                                | 20.1           | 20.7          | 20.4          | 21.9          | 22.9           | 23.9          | 25.0           | 26.6          | 75.0          | 83.2          | 98.4          | 100.0         |
| One-time charges                      | 0.0            | 0.0           | 0.0           | 0.0           | 0.0            | 0.0           | 0.0            | 0.0           | (6.3)         | 0.0           | 0.0           | 0.0           |
| Tot Operating Exp.                    | 40.3           | 40.2          | 42.5          | 46.8          | 46.4           | 47.5          | 49.5           | 51.6          | 148.1         | 169.7         | 195.0         | 210.0         |
| <b>Operating Income</b>               | 32.9           | 39.9          | 50.6          | 70.8          | 64.6           | 90.3          | 121.8          | 151.1         | 191.3         | 194.2         | 427.8         | 759.9         |
| Yr-to-yr Gr.                          | -3%            | -28%          | -9%           | 53%           | 96%            | 126%          | 141%           | 113%          | -65%          | 1%            | 120%          | 78%           |
| <b>Operating Margin</b>               | 9.2%           | 10.7%         | 12.8%         | 16.1%         | 15.6%          | 19.6%         | 23.4%          | 26.3%         | 13%           | 12%           | 22%           | 29%           |
| Interest & other non-cash financing e | 10.6           | 14.4          | 10.5          | 10.7          | 9.5            | 15.9          | 10.0           | 10.0          | 26.1          | 46.2          | 45.4          | 32.0          |
| Gain from acquisition                 | 0.0            | 0.0           | 0.0           | 0.0           | 0.0            | 0.0           | 0.0            | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| <b>Profit before tax</b>              | 43.5           | 54.3          | 61.1          | 81.6          | 74.1           | 106.2         | 131.8          | 161.1         | 217.4         | 240.4         | 473.2         | 791.9         |
| Profit margin                         | 12.1%          | 14.6%         | 15.4%         | 18.5%         | 17.9%          | 23.1%         | 25.4%          | 28.0%         | 15.1%         | 14.0%         | 14.0%         | 14.0%         |
| Taxes                                 | (3.8)          | (8.7)         | (7.6)         | (1.5)         | (6.5)          | (15.6)        | (23.7)         | (29.0)        | (10.2)        | (21.6)        | (74.8)        | (142.5)       |
| Tax Rate                              | 8.7%           | 16.0%         | 12.5%         | 1.8%          | 8.8%           | 14.7%         | 18.0%          | 18.0%         | 4.7%          | 9.0%          | 15.8%         | 18.0%         |
| Profit before non-controlling         | 39.7           | 45.6          | 53.4          | 80.1          | 67.6           | 90.6          | 108.1          | 132.1         | 207.2         | 218.8         | 398.4         | 649.4         |
| Minority Income                       | 0.4            | 1.0           | 0.2           | 0.1           | (2.5)          | 0.2           | 0.0            | 0.0           | 0.6           | 1.7           | (2.5)         | 0.0           |
| <b>GAAP Net income</b>                | 40.1           | 46.6          | 53.6          | 80.1          | 65.0           | 90.8          | 108.1          | 132.1         | 207.9         | 220.5         | 395.8         | 649.4         |
| Yr-to-yr Gr.                          | -10%           | -13%          | -2%           | 45%           | 62%            | 95%           | 102%           | 65%           | -60%          | 6%            | 80%           | 64%           |
| Net Margin %                          | 11%            | 13%           | 14%           | 18%           | 16%            | 20%           | 21%            | 23%           | 14%           | 14%           | 20%           | 25%           |
| <b>Non-GAAP Net Income</b>            | 50.5           | 57.1          | 62.7          | 89.5          | 74.5           | 100.7         | 118.0          | 142.1         | 241.0         | 259.9         | 435.2         | 689.4         |
| Yr-to-yr Gr.                          | -3%            | -3%           | -2%           | 35%           | 48%            | 76%           | 88%            | 59%           | 0%            | 8%            | 67%           | 58%           |
| <b>GAAP primary EPS</b>               | \$0.36         | \$0.42        | \$0.48        | \$0.71        | \$0.58         | \$0.80        | \$0.96         | \$1.17        | \$1.87        | \$1.97        | \$3.51        | \$5.72        |
| Fully diluted GAAP EPS                | \$0.35         | \$0.41        | \$0.47        | \$0.70        | \$0.57         | \$0.79        | \$0.94         | \$1.15        | \$1.85        | \$1.94        | \$3.46        | \$5.65        |
| <b>Adj Non-GAAP EPS-Fully dil.</b>    | <b>\$0.45</b>  | <b>\$0.50</b> | <b>\$0.55</b> | <b>\$0.78</b> | <b>\$0.65</b>  | <b>\$0.88</b> | <b>\$1.03</b>  | <b>\$1.24</b> | <b>\$2.15</b> | <b>\$2.29</b> | <b>\$3.80</b> | <b>\$5.99</b> |
| Yr-to-yr Gr.                          | -4%            | -4%           | -3%           | 33%           | 46%            | 74%           | 87%            | 58%           | -1%           | 7%            | 66%           | 58%           |
| Primary Share Out                     | 111.6          | 111.8         | 112.1         | 112.4         | 112.6          | 112.9         | 112.9          | 113.0         | 111.2         | 112.0         | 112.8         | 113.5         |
| Fully Diluted GAAP                    | 113.2          | 113.3         | 113.8         | 114.2         | 114.3          | 114.4         | 114.4          | 114.9         | 112.3         | 113.6         | 114.5         | 115.0         |

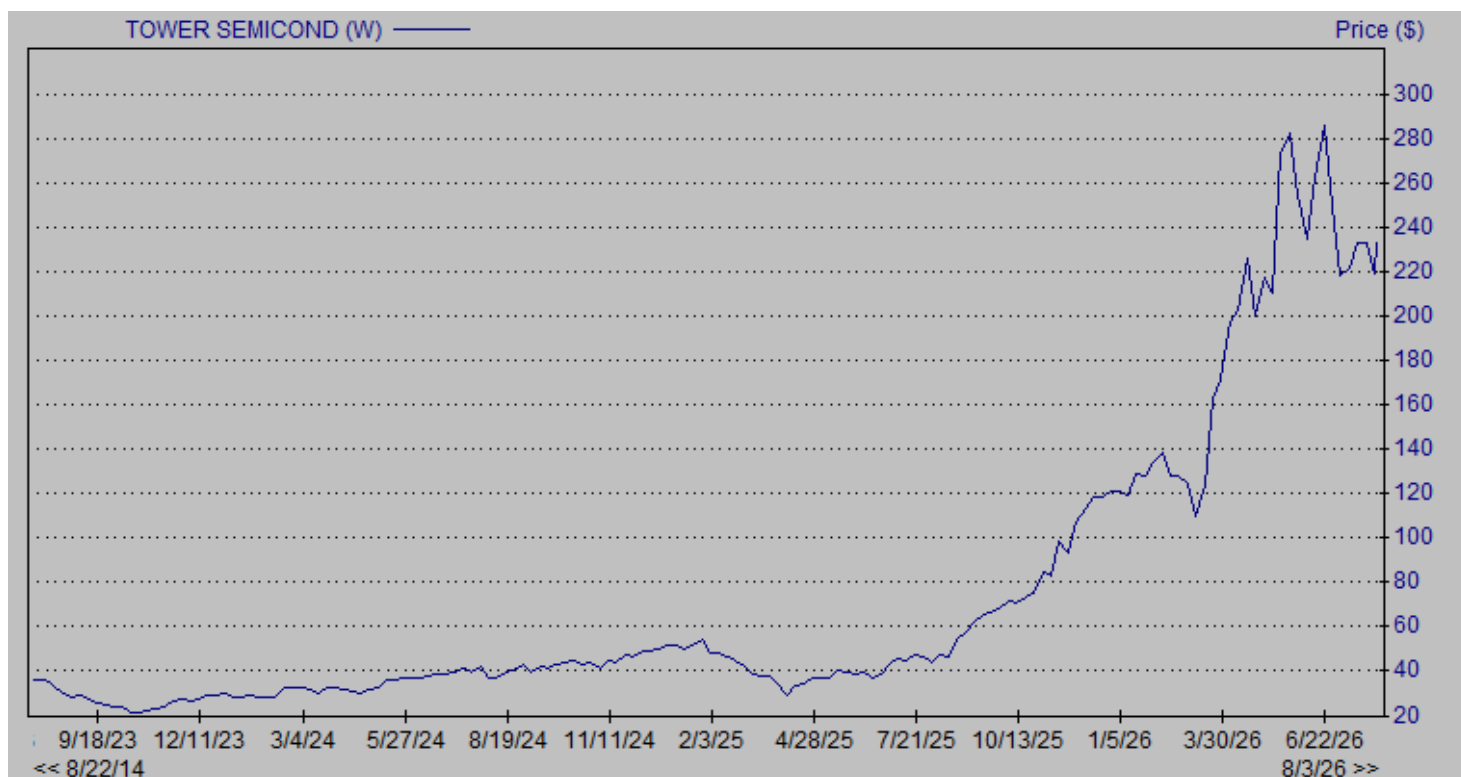
## BALANCE SHEET

| \$ in thousands                     | June 30, 2026 | Mar 31, 2026 | Qtr-Qtr %<br>Change | June 30, 2025 | Yr-Yr %<br>Change |
|-------------------------------------|---------------|--------------|---------------------|---------------|-------------------|
| <b>CURRENT ASSETS</b>               |               |              |                     |               |                   |
| Cash and cash equivalents           | \$231,188     | \$243,309    | -5.0%               | \$265,293     | -12.9%            |
| Short term deposits                 | 1,250,225     | 1,255,239    | -0.4%               | 942,310       | 32.7%             |
| Trade accounts receivable           | 202,871       | 213,840      | -5.1%               | 215,316       | -5.8%             |
| Inventories                         | 244,356       | 254,833      | -4.1%               | 286,747       | -14.8%            |
| Other current assets                | 57,330        | 61,720       | -7.1%               | 53,652        | 6.9%              |
| Total current assets                | 1,985,970     | 2,028,941    | -2.1%               | 1,763,318     | 12.6%             |
| <br>PROPERTY AND EQUIPMENT, NET     | 1,649,600     | 1,529,281    | 7.9%                | 1,402,715     | 17.6%             |
| Other long-term assets              | 135,866       | 142,398      | -4.6%               | 37,377        | 263.5%            |
| <b>TOTAL ASSETS</b>                 | 3,771,436     | 3,700,620    | 1.9%                | 3,203,410     | 17.7%             |
| <br><b>CURRENT LIABILITIES</b>      |               |              |                     |               |                   |
| <b>Short term debt</b>              | 16,921        | 25,108       | -32.6%              | 33,079        | -48.8%            |
| Trade accounts payable              | 122,605       | 121,049      | 1.3%                | 135,686       | -9.6%             |
| Deferred revenue                    | 176,038       | 127,307      | 38.3%               | 15,592        | 1029.0%           |
| Other current liabilities           | 88,647        | 86,899       | 2.0%                | 83,964        | 5.6%              |
| Total current liabilities           | 404,211       | 360,363      | 12.2%               | 268,321       | 50.6%             |
| <br><b>LONG-TERM DEBT</b>           | 124,775       | 130,748      | -4.6%               | 143,018       | -12.8%            |
| LONG-TERM CUSTOMERS' ADVANCES       | 145,368       | 215,413      | -32.5%              | NA            | NA                |
| OTHER LONG-TERM LIABILITIES         | 25,710        | 19,996       | 28.6%               | 17,634        | 45.8%             |
| Total liabilities                   | 700,064       | 726,520      | -3.6%               | 428,973       | 63.2%             |
| <br>SHAREHOLDERS' EQUITY            | 3,071,372     | 2,974,100    | 3.3%                | 2,774,437     | 10.7%             |
| <b>TOTAL LIABILITIES AND EQUITY</b> | \$3,771,436   | \$3,700,620  | 1.9%                | \$3,203,410   | 17.7%             |
| <br>Current Ratio                   | 4.9           | 5.6          | -12.7%              | 6.6           | -25.2%            |
| Quick Ratio                         | 4.3           | 4.9          | -12.5%              | 5.5           | -21.7%            |
| Working Capital                     | 1,581,759     | 1,668,578    | -5.2%               | 1,494,997     | 5.8%              |
| Debt Percent of Assets              | 3.8%          | 4.2%         | -10.8%              | 5.5%          | -31.7%            |
| Debt to Equity                      | 0.0           | 0.1          | -12.0%              | 0.1           | -27.3%            |
| Cash and equivalents                | 1,481,413     | 1,498,548    | -1.1%               | 1,207,603     | 22.7%             |
| Cash and equivalents per share      | \$13.12       | \$13.31      | -1.4%               | \$10.80       | 21.5%             |
| Debt                                | 141,696       | 155,856      | -9.1%               | 176,097       | -19.5%            |
| Change in cash                      | (17,135)      | 346,638      | -104.9%             | 26,339        | -165.1%           |
| Change in debt                      | (14,160)      | (5,662)      | 150.1%              | 13,772        | -202.8%           |

## CASH FLOW

|                                                     | Year           | Year           | 3-Mo          | 3-Mo           | 3-Mo           | 3-Mo          | Year           | 3-Mo           | 3-Mo           |
|-----------------------------------------------------|----------------|----------------|---------------|----------------|----------------|---------------|----------------|----------------|----------------|
|                                                     | 2023           | 2024           | 3/31/25       | 6/30/25        | 9/30/25        | 12/31/25      | 2025           | 3/31/26        | 6/30/26        |
| <b>CASH FLOWS - OPERATING ACTIVITIES</b>            |                |                |               |                |                |               |                |                |                |
| Net profit (loss)                                   | \$ 519,530     | \$ 207,222     | \$ 39,717     | \$ 45,592      | \$ 53,446      | \$ 80,059     | \$ 218,814     | \$ 67,565      | \$ 90,619      |
| <b>Income and non-cash expense items:</b>           |                |                |               |                |                |               |                |                |                |
| Depreciation and amortization                       | 258,021        | 266,279        | 74,228        | 74,636         | 76,456         | 77,792        | 303,112        | 82,925         | 83,574         |
| Effect of fair value measurement on debt            | (1,632)        | 133            | 0             | 0              | 0              | 0             | 0              | 0              | 0              |
| Other expense (income), net                         | (7,047)        | 24,721         | 558           | 3,559          | (122)          | 6,532         | 10,527         | 3,107          | 4,130          |
| <b>Changes in assets and liabilities:</b>           |                |                |               |                |                |               |                |                |                |
| Trade accounts receivable                           | (3,160)        | (60,169)       | (6,354)       | 4,972          | 1,853          | (10,969)      | (10,498)       | 8,566          | 10,620         |
| Other assets                                        | (9,541)        | (33,992)       | 5,622         | (5,002)        | 6,770          | (30,888)      | (25,453)       | 17,521         | (724)          |
| Inventories                                         | 8,682          | 4,778          | (4,128)       | (7,745)        | (1,983)        | 25,656        | 11,800         | 769            | 9,088          |
| Other long-term assets                              | 0              | 0              | 0             | 0              | 0              | (111,018)     | (111,018)      | 6,057          | 2,921          |
| Trade accounts payable                              | (8,254)        | 35,784         | (11,114)      | 8,218          | (6,516)        | (4,695)       | (12,157)       | 8,722          | (11,624)       |
| Deferred revenue                                    | (35,676)       | (14,783)       | (1,119)       | (7,297)        | 4,223          | 8,352         | (1,832)        | 30,091         | (18,780)       |
| Other current liabilities                           | (70,163)       | 22,021         | 3,718         | 5,580          | 2,958          | 1,573         | 12,029         | (1,840)        | 3,981          |
| Employee related liabilities                        | (1,210)        | 0              | 0             | 0              | 0              | 0             | 0              | 0              | 0              |
| Deferred tax liability, net                         | 27,011         | 0              | 0             | 0              | 0              | 0             | 0              | 0              | 0              |
| Other long-term liabilities                         | 0              | (3,312)        | (3,893)       | 86             | 2,338          | (178)         | 158            | 1,370          | 5,694          |
| Increase in customer advances                       |                |                | (3,313)       | NA             | NA             | (2,678)       |                | 285,116        | (2,534)        |
| <b>Net cash provided by operating activities</b>    | <b>676,561</b> | <b>448,682</b> | <b>93,922</b> | <b>122,599</b> | <b>139,423</b> | <b>39,538</b> | <b>395,482</b> | <b>509,969</b> | <b>176,965</b> |
| <b>CASH FLOWS - INVESTING ACTIVITIES</b>            |                |                |               |                |                |               |                |                |                |
| Investments in property and equipment, net          | (432,184)      | (431,653)      | (111,411)     | (110,682)      | (103,490)      | (110,978)     | (436,561)      | (156,368)      | (186,585)      |
| Interest bearing deposits, incl designated deposits | (288,663)      | 31,414         | 44,470        | (28,000)       | (20,000)       | 42,000        | 38,470         | (340,000)      | 10,000         |
| Net cash provided by (used in) investing activities | (720,847)      | (400,239)      | (66,941)      | (138,682)      | (123,490)      | (68,978)      | (398,091)      | (496,368)      | (176,585)      |
| <b>CASH FLOWS - FINANCING ACTIVITIES</b>            |                |                |               |                |                |               |                |                |                |
| Exercise of warrants and options                    | 0              | 0              | 0             | 0              | 0              | 0             | 0              | 0              | 0              |
| Debt repayment                                      | (32,346)       | (32,455)       | (26,874)      | 5,104          | (6,875)        | (4,708)       | (33,353)       | (4,581)        | (11,112)       |
| Proceeds from investment in subsidiary              | 1,932          | 0              | 0             | 0              | 0              | 0             | 0              | 0              | 0              |
| Net cash used in financing activities               | (30,414)       | (32,455)       | (26,874)      | 5,104          | (6,875)        | (4,708)       | (33,353)       | (4,581)        | (11,112)       |
| Effect of foreign exchange rate change              | (5,395)        | (4,758)        | 2,817         | 1,454          | (1,609)        | (3,225)       | (563)          | (1,080)        | (1,389)        |
| INCREASE (DECREASE) IN CASH & CASH EQUIV            | (80,095)       | 11,230         | 2,924         | (9,525)        | 7,449          | (37,373)      | (36,525)       | 7,940          | (12,121)       |
| CASH & CASH EQTS - BEGINNING OF PERIOD              | 340,759        | 260,664        | 271,894       | 274,818        | 265,293        | 272,742       | 271,894        | 235,369        | 243,309        |
| CASH & CASH EQUIVALENTS - END OF PERIOD             | 260,664        | 271,894        | 274,818       | 265,293        | 272,742        | 235,369       | 235,369        | 243,309        | 231,188        |
| Operating Cash Flow                                 | \$ 768,872     | \$ 498,355     | \$ 114,503    | \$ 123,787     | \$ 129,780     | \$ 164,383    | \$ 532,453     | \$ 153,597     | \$ 178,323     |
| Free cash flow                                      | \$ 336,688     | \$ 66,702      | \$ 3,092      | \$ 13,105      | \$ 26,290      | \$ 53,405     | \$ 95,892      | \$ (2,771)     | \$ (8,262)     |

## HISTORICAL STOCK PRICE



## DISCLOSURES

The following disclosures relate to relationships between Zacks Small-Cap Research ("Zacks SCR"), a division of Zacks Investment Research ("ZIR"), and the issuers covered by the Zacks SCR Analysts in the Small-Cap Universe.

### ANALYST DISCLOSURES

I, Lisa Thompson, hereby certify that the view expressed in this research report accurately reflects my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the recommendations or views expressed in this research report. I believe the information used for the creation of this report has been obtained from sources I considered to be reliable, but I can neither guarantee nor represent the completeness or accuracy of the information herewith. Such information and the opinions expressed are subject to change without notice.

### INVESTMENT BANKING AND FEES FOR SERVICES

Zacks SCR does not provide investment banking services, nor has it received compensation for investment banking services from the issuers of the securities covered in this report or article. Zacks SCR has received compensation from the issuer directly, from an investment manager, or from an investor relations consulting firm engaged by the issuer for providing non-investment banking services to this issuer and expects to receive additional compensation for such non-investment banking services provided to this issuer. The non-investment banking services provided to the issuer include the preparation of this report, investor relations services, investment software, financial database analysis, organization of non-deal road shows, and attendance fees for conferences sponsored or co-sponsored by Zacks SCR. The fees for these services vary on a per-client basis and are subject to the number and types of services contracted. Fees typically range between ten thousand and fifty thousand dollars per annum. Details of fees paid by this issuer are available upon request.

### POLICY DISCLOSURES

This report provides an objective valuation of the issuer today and expected valuations of the issuer at various future dates based on applying standard investment valuation methodologies to the revenue and EPS forecasts made by the SCR Analyst of the issuer's business. SCR Analysts are restricted from holding or trading securities in the issuers that they cover. ZIR and Zacks SCR do not make a market in any security followed by SCR nor do they act as dealers in these securities. Each Zacks SCR Analyst has full discretion over the valuation of the issuer included in this report based on his or her own due diligence. SCR Analysts are paid based on the number of companies they cover. SCR Analyst compensation is not, was not, nor will be, directly or indirectly, related to the specific valuations or views expressed in any report or article.

### ADDITIONAL INFORMATION

Additional information is available upon request. Zacks SCR reports and articles are based on data obtained from sources that it believes to be reliable, but are not guaranteed to be accurate, nor do they purport to be complete. Because of individual financial or investment objectives and/or financial circumstances, this report or article should not be construed as advice designed to meet the particular investment needs of any investor. Investing involves risk. Any opinions expressed by Zacks SCR Analysts are subject to change without notice. Reports or articles or tweets are not to be construed as an offer or solicitation of an offer to buy or sell the securities herein mentioned.

### CANADIAN COVERAGE

This research report is a product of Zacks SCR and prepared by a research analyst who is employed by or is a consultant to Zacks SCR. The research analyst preparing the research report is resident outside of Canada, and is not an associated person of any Canadian registered adviser and/or dealer. Therefore, the analyst is not subject to supervision by a Canadian registered adviser and/or dealer, and is not required to satisfy the regulatory licensing requirements of any Canadian provincial securities regulators, the Investment Industry Regulatory Organization of Canada and is not required to otherwise comply with Canadian rules or regulations.