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Zacks Small-Cap Research

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Perfect Corp (NYSE: PERF)

PERF: Perfect Corp., with $1.69 in Cash Per Share, Now Trades at a Negative Enterprise Value Despite Growth and Profits

We believe PERF stock is worth at least $3.10 per share based on the average EV/Sales ratio of 2.4xs, or half its peer group of AI-based SaaS providers. Its cash hoard of $172 m ($1.69 per share) distorts its valuation, resulting in an EV of -$22 million.

Current Price (2/23/26)	$1.48
Valuation	**$3.10**

OUTLOOK

Perfect Corp. provides an AI and machine learning based B2B SaaS platform for virtual try on and marketing of beauty and fashion products as well as seven mobile apps sold B2C for makeup suggestions, try-on, tutorials, photo and video editing, Gen AI creation and editing and AI Chat. It is expanding its offering to new verticals and has strong IP as well as the largest database for AI training in the industry. This year it bought the leading fashion try-on provider to expand to that vertical. It has a dominant market share and serves almost all the major beauty brands worldwide, and now many of the couture fashion brands. We believe its technology can be used in a much wider range of applications and even licensed to companies beyond Beauty and Fashion industries.

SUMMARY DATA

52-Week High	**$2.62**
52-Week Low	**$1.37**
One-Year Return (%)	**-26.7**
Beta	**0.5**
Average Daily Volume (sh)	**99,485**
A+B Shares Out. (mil)	**101.8**
Market Capitalization ($mil)	**$150.7**
Short Interest Ratio (days)	**1.1**
Institutional Ownership (%)	**55.0**
Insider Ownership (%)	**60.0**
Annual Cash Dividend	**$0.00**
Dividend Yield (%)	**0.00**
5-Yr. Historical Growth Rates	
Sales (%)	**N/A**
Earnings Per Share (%)	**N/A**
Dividend (%)	**N/A**
P/E using TTM EPS	**29.6**
P/E using 2026 Estimate	**18.5**
P/E using 2027 Estimate	**16.4**

Risk Level	**Average**
Type of Stock	**Small Value**
Industry	**Software & Services**

ZACKS ESTIMATES

Revenue
(in millions of $)

	Q1 (Mar)	Q2 (Jun)	Q3 (Sep)	Q4 (Dec)	Year (Dec)
2024	14 A	14 A	16 A	16 A	60 A
2025	16 A	16 A	19 A	18 A	69 A
2026	18 E	19 E	21 E	20 E	78 E
2027					86 E

Earnings Per Share

	Q1 (Mar)	Q2 (Jun)	Q3 (Sep)	Q4 (Dec)	Year (Dec)
2024	$0.01 A	$0.01 A	$0.03 A	$0.01 A	$0.05 A
2025	$0.02 A	$0.00 A	$0.02 A	$0.01 A	$0.05 A
2026	$0.02 E	$0.02 E	$0.02 E	$0.02 E	$0.08 E
2027					$0.09 E

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WHAT'S NEW

Perfect Corp. Trades at a Negative Enterprise Value Despite Growth and Profits

Perfect Corp. reported a solid fourth quarter with revenues of $18.1 million, up 14%, and an excellent year, with revenues of $69.2 million up 15%. The company improved operating margins, and if you take out the $2 million write-down of goodwill on its 2025 acquisition, it swung from a $3.1 million operating loss in 2024 to a profit of $237,000. It has $172 million in cash or $1.69 per share, and in no way belongs at a negative enterprise value as it is growing, profitable, and cash flow positive. The B2B business is struggling with beauty industry woes, but the B2C app business more than makes up for it with its rapid growth. In theory, the beauty industry should be investing in e-commerce by using more products from Perfect Corp., as that is the part of the business that is growing, but instead, it is bemoaning its troubles in physical stores and just putting off spending in general.

The company has put forth conservative guidance of revenue growth of 8-12% for 2026, below 2025, as it does not expect to raise prices this year as it did last year, and also due to the uncertainty about what will happen to the AI market in general. Math suggests that the company should actually accelerate revenues, as the B2C business, which is over 70% of sales, should grow faster than the company's average of 15%.

In the fourth quarter, gross margins actually improved, despite the increase in low-margin B2C. In 2026 the company has two challenges to profits: growing gross margin dollars despite lower margins from B2C and an uphill tax rate. It throws off cash, which it has been partially deploying in R&D, and sales and marketing.

Mobile subscriber numbers decreased 10% year over year, and also decreased sequentially to 908,000. Despite the decline in subscribers, revenues increased as ASPs rose. Premium pricing had been $39 a year in 2024, but Perfect Corp. raised prices in January of 2025. The company now offers a higher pricing tier at $79 annually for those wanting more usage and even higher features. While ASPs could go higher, it all depends on customer usage and competitors' pricing, as the company does not plan to raise prices this year.

Cash and equivalents increased $6.7 million to $172 million or $1.69 per share during the year. As the company intends to stay profitable and cash flow positive, it is considering the possibility of issuing cash dividends in the future. As a profitable AI-based SaaS company, we believe it deserves an EV-to-sales multiple of at least 2.4 times 2026 sales and a stock price of $3.10.

During the Fourth Quarter

On October 2nd, Perfect Corp. released an update to its virtual try-on for glasses with a new in-platform product library featuring over 13,000 pre-loaded glasses SKUs. Previously, glasses brands were required to manually upload and prepare three separate images for each product—one for the frame and two for the temples—to enable virtual try-on. With this new update, Perfect Corp. allows retailers to directly obtain products from the newly launched Glasses SKU library. This extensive collection allows many brands to find their existing products and quickly implement the Virtual Glasses Try-On service.

On October 29th, Perfect Corp. announced it is powering virtual try-on for Louis Vuitton's inaugural makeup line, which includes: 8 eyeshadow palettes, 65 lipstick shades across three finishes, and 24 curated makeup looks. It has AI-powered lipstick shade recommendation using Perfect Corp.'s facial color analysis data capture and Louis Vuitton's proprietary AI algorithm, filter-free realism by eliminating traditional overlay filters--enabling lipstick to behave naturally on the lips without distorting when users move their hand across their face, a shade comparison tool allowing consumers to compare two lipstick shades side by side, and enhanced lip tracking. To virtually try on Louis Vuitton's makeup, visit : https://us.louisvuitton.com/eng-us/perfumes-and-beauty/lips/_/N-ttkk13p

On October 30th, Perfect Corp. announced it had updated YouCam AI Pro to allow users to switch freely between top-tier AI engines, including OpenAI GPT-Image-1, Google Gemini 2.5 Flash Image (Nano Banana), Google Imagen 4, Flux 1.1 Pro, and Flux.1 Kontext, without switching between different apps or managing multiple accounts and credits across various models. The new engine brings together AI video technologies, including Kling 2.5 Turbo, Vidu Q2, Hailuo 02, PixVerse 5, and Google Veo 3.

On November 10th, Perfect Corp. launched the YouCam AI Beauty Agent, the first suite of intelligent conversational agents designed specifically for beauty, skincare, and fashion. The AI Beauty Agent, live now in YouCam Makeup, introduces the first conversational AI beauty experience for consumers. Acting as a personal beauty consultant, it helps users explore makeup, skincare, hairstyles, and outfit styling through natural conversation.

On December 2nd. Perfect Corp. announced that Tom Ford Fashion (an Estée Lauder brand) would be using its advanced 3D Augmented Reality Virtual Try-On (VTO) technology for eyewear in the U.S., Canadian, and European markets. Try out the Tom Ford Fashion luxury eyewear shopping experience here: https://www.tomfordfashion.co.uk/en-gb/eyewear/men/sunglasses/

After the Quarter Ended

On January 8th, 2026, Perfect Corp. announced it is powering a new in-store digital innovation through a new partnership with PHOENIX Pharma Italia. Customers can now access an AI-powered skin analysis and personalized product recommendation experience through smart, illuminated mirrors provided by Inovshop. With a quick facial scan, Perfect Corp.'s Skincare Pro solution analyzes several facial features, with the results delivered directly on an iPad and paired with personalized suggestions drawn from more than 200 skincare products from major brands. PHOENIX Pharma Italia's retail division operates over 1,000 pharmacies and plans to add locations in the future.

On January 15th, 2026, Perfect Corp. announced the launch of nine new APIs within its Fashion API category, introducing virtual try-on capabilities for watches, bracelets, rings, earrings, necklaces, scarves, hats, shoes, and bags.

Q4 2025 Earnings Results

Revenues for the December quarter were $18.1 million versus $15.9 million, showing growth of 14.2%. Of that $18.1million, $16.4 million was from AI- and AR-cloud solutions and subscription revenue, up from $15.1 million last year, representing a 8.6% increase. The rest of the revenues were from licensing and advertising. Licensing comes from B2B customers and was $600,000 compared with the previous year, at $500,000, up 8.0%. The company is trying to shift customers away from that payment model, but some customers prefer to keep it. Other revenue includes advertising and now virtual points. Virtual points are sales of extra images beyond those included in a B2C subscription fee. When the app user uses all the images allowed for his subscription, he can buy extra images. Since these are non-recurring revenues, they are put in the category of other income.

The gross margin for the quarter was 80.5%, down from 74.1% in Q4 2024. The margin increased despite growth in lower-margin B2C as the company moved to more standardized AI solutions and was able to reduce engineering efforts. Gross margin dollars increased $2.8 million, or 24.1%. The company said that active mobile app subscribers declined 9.6% year over year, reaching 908,000. The number of subscribers has decreased since the company raised prices in January of last year, but the average revenue per subscriber has gone up. Net key customers in Q4 decreased to 135 or 10.6% year over year. The reason for the decline was not a loss of customers, but that fewer reached the revenue level to be considered key customers anymore.

Total operating expenses for the December quarter increased to $15.2 million from $12.2 million in the same period of 2024. If you include the one-time write-off of goodwill of $1.9 million from Wannaby. Excluding that, write-off expenses were $13.2 million, up only 8.1%. Everything increased over last year due to the Wannaby acquisition, except G&A, which was reduced primarily due to reduced corporate insurance premiums and external professional service fees.

The operating loss was $601,000 versus a loss of $481,000 last year. Without the write-off, there would have been an operating profit of $1.4 million, yielding a margin of 7.5%. The company earned $1.4 million in interest income versus $1.8 million last year because of having lower cash plus current financial assets at amortized costs during the quarter and lower short-term interest rates. Pretax earnings were $370,000 versus $937,000 last year. The company paid $307,000 in taxes (or 83%) compared to a reversal of $158,000 last year. Net income was $63,000 compared to $1.1 million last year. This resulted in an EPS of $0.01 flat with the previous year. Shares outstanding this quarter were again 102 million. The company no longer reports non-IFRS earnings and EPS.

Balance Sheet and Cash Flow

As of December 31st, Perfect Corp. had $172 million in cash and equivalents, 6-month time deposits, and US Treasuries. This equals $1.69 per share. It had $137 million in working capital and no debt. Not including changes in working capital, the company had operating cash flow and a free cash flow of $1.6 million in the quarter. For the year, operating cash flow was $2.5 million and free cash flow was $2.1 million.

Acquisition of Wannaby

On January 7, 2025, Perfect Corp. bought Wannaby Inc. for $6.0 million in cash with the possibility for a $500,000 earn-out. Since its acquisition in January and through the end of June, Wannaby generated $698,000 in revenues and a pretax loss of $900,000 for Perfect Corp. Wannaby, known as WANNA, is the provider of a try-on technology platform for the fashion industry. The company just took a $2.0 million write-down on the goodwill associated with this acquisition as it did not meet original projections.

KEY POINTS

- With a **negative enterprise value of $22 million**, Perfect Corp. is vastly undervalued compared to its SaaS peers and even more so when compared to authentic AI and machine learning-based solution providers who own their data. This **profitable and growing** company dominates its market, **has $172 million in cash and equivalents** on its balance sheet, with no debt. The company went public via a SPAC transaction on October 31, 2022.

- Real-world applications of AI and Generative AI are just beginning to be discovered; however, Perfect Corp. has been using them for years. Rather than a technology looking for an application, Perfect Corp. long ago sought AI and machine learning as tools to create its solutions, and now has many years of experience and a database of billions of images per year to expand its use.

- Perfect Corp. has the SaaS platform used by the vast majority of the non-captive beauty industry for brands and retailers seeking to allow customers to try on and learn about products. Its platform is behind 859 brands selling 982,000 SKUs of makeup, haircare, skincare, eyewear, jewelry, bags, and apparel. By using AI and machine learning on its database of billions of user-provided images, it can generate augmented reality solutions that allow brands to increase conversion rates, reduce returns, and increase sales. It provides a documentable ROI to its B2B customers.

- Perfect Corp. also has a suite of consumer mobile apps that now generates more than 70% of its revenues. This business grew approximately 42% in 2025. The company keeps adding new features and mobile apps with new capabilities, expanding its target market.

- The two parts of the company share the same R&D, which is monetized with two separate markets. This increases ROI and allows one part to test before rolling out products and features to the entire customer base.

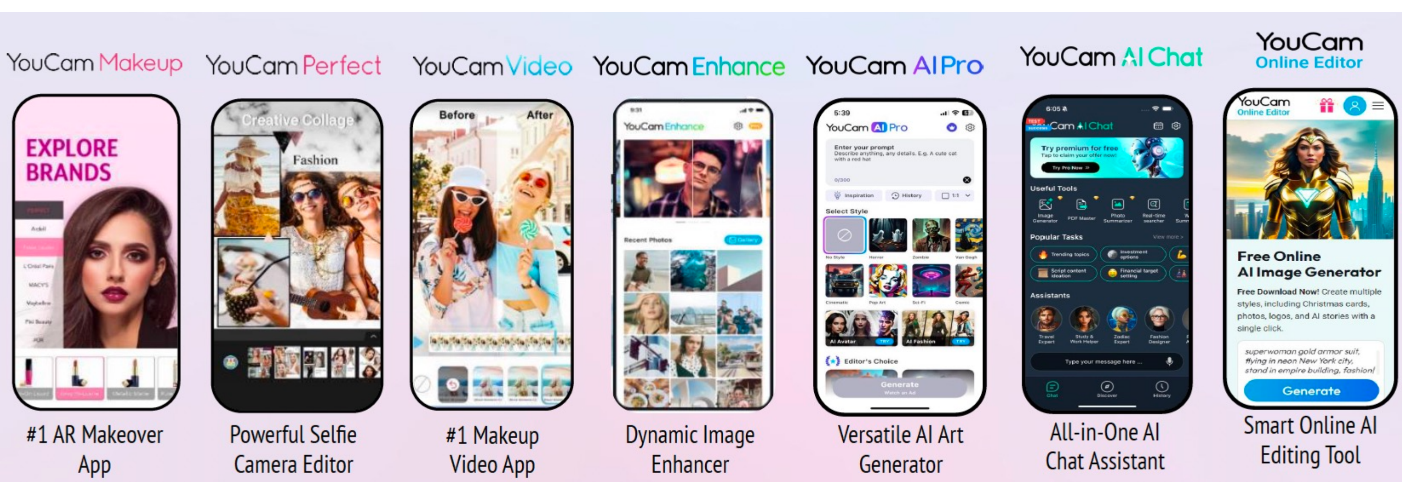
- In January, management purchased Wannaby to expand into the fashion business. The company now has a huge new market to pursue with new capabilities, can cross-sell between the two companies, and expand Wannaby's presence into new geographies.

- We estimate the company could generate $78 million in sales in 2026. The company grew revenues by 15% in 2025 while operating income went from a loss to a positive $237,000, and we expect revenues and profits to continue to grow. As a profitable AI-based SaaS company, we believe it deserves an EV-to-sales multiple of at least 2.4 times 2026 sales and a stock price of $3.10.

OVERVIEW

Perfect Corp. is a $151 million market cap company based in Taiwan, founded and spun off from CyberLink in 2015. It employed 390 people as of the end of 2025. It became a public company in October 2022 via a SPAC. It is a SaaS company with revenues generated by B2B and B2C solutions in an approximate 30/70 split. Most investors have never heard of Perfect Corp., but it is the dominant supplier of B2B solutions to the beauty and fashion industry. It provides try-on solutions to 18 of the top 20 cosmetic brands worldwide and is the software behind almost all the try-on solutions used by brands and retailers. Examples include Estee Lauder, Walmart, Sephora, Shiseido, NARS, Sally Hansen, and Avon. As of the end of 2025, the company served 135 key customers (those who pay more than $50,000 a year). In addition, it supports 859 brands selling 982,000 SKUs of makeup, haircare, skincare, eyewear, jewelry, and apparel. The only major player it does not serve is L'Oréal, which bought a provider as an in-house solution.

The other part of the company sells freemium-priced mobile apps to consumers for makeup try-ons, tutorials, and photo and video editing. It has seven mobile apps in both the Apple and Google stores that can be downloaded and trialed for free, but users are then charged a monthly or yearly fee for the premium version. The business has a lower gross margin due to the fees charged by the app stores. Perfect had 908,000 paying subscribers of these apps as of the end of 2025. With higher average revenue per subscriber, we believe subscription revenues increased by over 34% in 2025.



Source: Perfect Corp.

Perfect Corp.'s Database Trains Its AI and Creates a Moat for Competitors

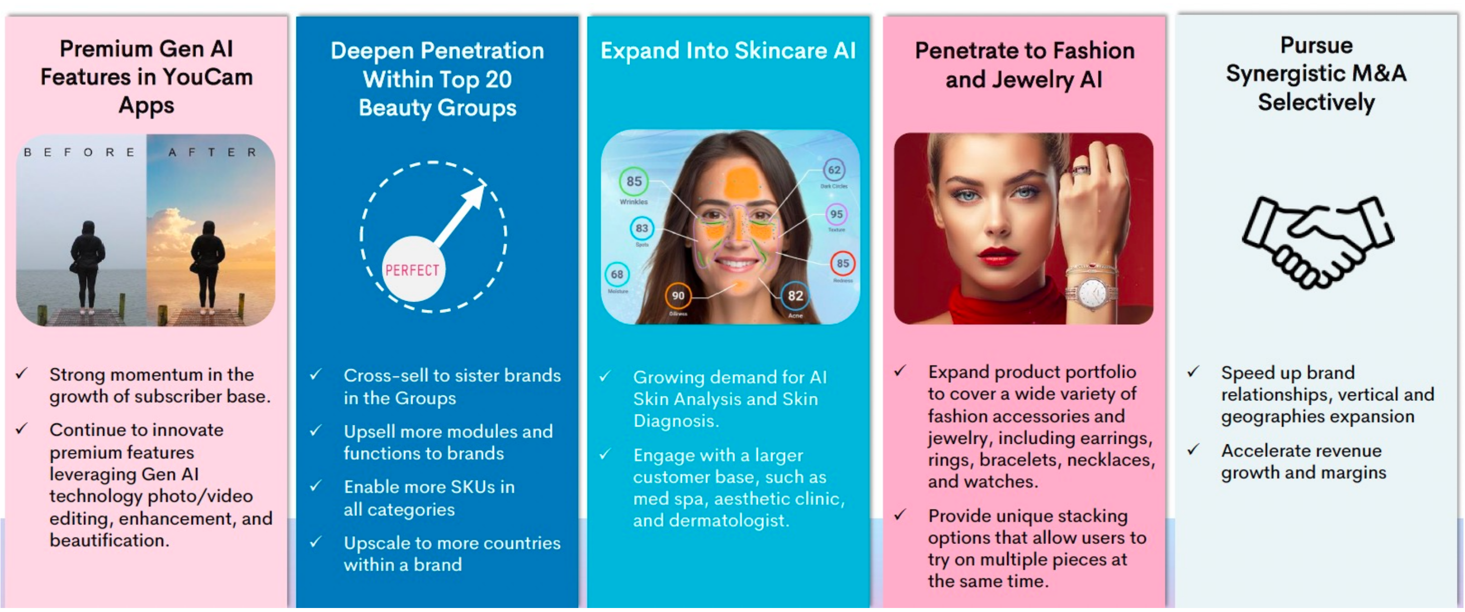
While the B2B business generates much higher gross margins, the B2C business grows faster. However, these two businesses share the same R&D efforts and technology, and one can test for the other as the company rolls out new products and features. The company has powerful AI technology using deep and machine learning algorithms built on data from over 10 billion real-life try-ons every year around the world. Perfect Corp. employs an image library of millions of end-user customers that is used to train its AI, and this creates a considerable moat for competitors. Its data allows Perfect Corp. to provide highly accurate and realistic AR makeover experiences and personalized recommendations. It has developed proprietary AI and AR technologies with over 3,900 real-time facial 3D live meshes backed by visual computing, enabling more true-to-life effects compared with its competition. Its technology now can support over 89,969 skin tones and 14 makeup textures for facial attributes across all ethnicities and ages for its virtual try-on experience. As of December 31, 2024, Perfect had 35 registered patents and 25 pending patent applications to protect its IP.

Growth Plans Focus on Adding New Geographies and Penetrating New Verticals

With its dominant market share, the company is looking to other geographies and verticals for growth. For the first six months of 2025, 38.2% of its revenue came from the US, 29.1% from Europe, and 18.3% from Asia-Pacific, and it looks to broaden its reach. As far as verticals, Perfect Corp. recently added skin care products as it already has AI trained on faces, and the skincare market is triple the size of makeup. It has been successful in selling this to not only marketers of lotions and other skin products but also offers professional capabilities being sold to dermatologists, med-spa, and beauty clinics, who use the platform to augment and speed up evaluation processes and to project potential results.

Not including fashion, the vertical added by the acquisition of Wannaby, the most recent vertical it entered was wigs, followed by accessories, which encompasses jewelry, watches, and eyeglasses. Since it already has a huge database of faces and hands from its nail product, these products were a logical step. With the acquisition of Wannaby, it has added bags, scarves, shoes, and apparel to its offerings.

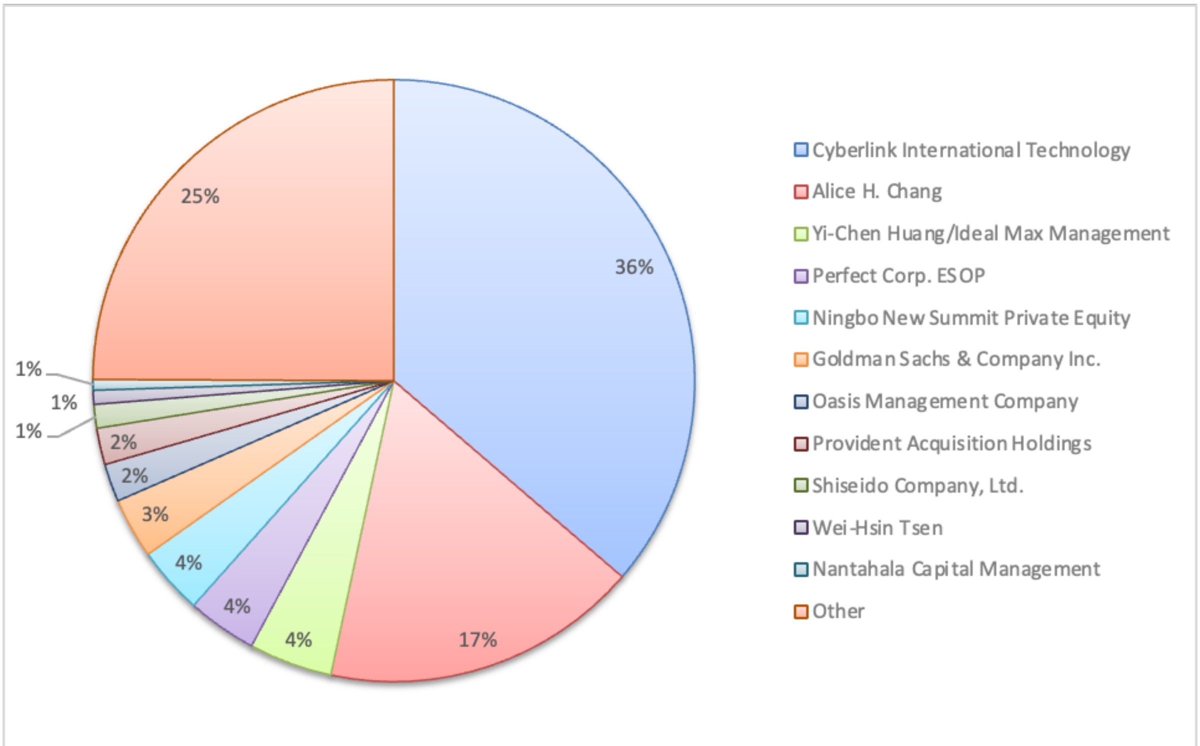
The chart below shows near-term growth plans for Perfect Corp.



Source: Perfect Corp.

OWNERSHIP

As of March 20, 2025, Alice H. Chang beneficially owns (a) 10,622,620 Class B Ordinary Shares held by GOLDEN EDGE CO., LTD., a British Virgin Islands company in which Alice H. Chang has a controlling interest, (b) 4,669,346 Class B Ordinary Shares held by DVDonet.com. Inc., a British Virgin Islands company wholly owned by World Speed Company Limited, which is a British Virgin Islands company wholly owned by Alice H. Chang, (c) 523,008 Class B Ordinary Shares held by World Speed Company Limited, a British Virgin Islands company wholly owned by Alice H. Chang, (d) 973,744 Class B Ordinary Shares held by Alice H. Chang, and (e) 597,256 Class A Ordinary Shares held by Alice H. Chang.



VALUATION

As a SaaS provider to businesses and consumers, we believe PERF stock should be valued on an enterprise value-to-sales basis versus its peers. Using the comparable table below, we see an average of 4.6 times EV to 2026 estimated calendar year sales for this group. There is a range of 1.9 times to 10.9 times. We believe a conservative value would be half that average at 2.4 times, giving Perfect Corp. a market value of $317 million or $3.10 per share.

			Cal. Revenue		TTM		Enterprise Value / Sales		EV/	Enterprise	EBITDA
Company	**Ticker**	**2027E**	**2026E**	**LTM**	**EBITDA**	**2027E**	**2026E**	**LTM**	**EBITDA**	**Value**	**Margin**
C3AI	AI	NA	$324	$353	-$401	NA	5.6x	5.1x	-4.5x	1,810	-113.5%
Elastic	ESTC	NA	$1,888	$1,610	-$23	NA	4.5x	5.2x	-361.6x	8,410	-1.4%
Ibotta	IBTA	NA	$323	$352	$18	NA	1.9x	1.7x	32.7x	597	5.2%
Meitu	1357.HK	$5,000	$3,990	$3,540	$660	5.2x	6.5x	7.3x	39.2x	25,900	18.7%
Roblox	RBLX	$10,170	$8,440	$4,890	-$1,010	9.0x	10.9x	18.8x	-90.8x	91,710	-20.7%
Salesforce	CRM	NA	$46,020	$40,320	$11,800	NA	4.9x	5.5x	18.9x	223,280	29.3%
Snap	SNAP	$7,340	$6,720	$5,930	-$359	2.1x	2.3x	2.6x	-42.4x	15,190	-6.0%
Twilio	TWLO	$6,140	$5,680	$5,070	$369	2.4x	2.6x	2.9x	39.9x	14,730	7.3%
WIX	WIX	NA	$2,280	$1,930	$141	NA	3.7x	4.4x	60.0x	8,440	7.3%
Zoom	ZM	NA	$5,030	$4,810	$1,230	NA	3.4x	3.5x	13.7x	16,890	25.6%
Average						**4.7x**	**4.6x**	**5.7x**	**-29.5x**	**40,696**	**-4.8%**

RISKS

- Perfect Corp.'s AI solutions, particularly those used for facial analysis, may collect private and sensitive data. This may incur a risk of confidential information leaking. In addition, a hack or data breach initiated by unauthorized third parties may also lead to potential noncompliance with data-related laws and a leakage of confidential information. A system breakdown could also cause a leak.

- A substantial portion of Perfect Corp.'s network infrastructure is provided by third parties, including Amazon Web Services (AWS), Alibaba Cloud, and Google Cloud. Any disruption or failure in those services could harm its business.

- Governments could restrict Perfect Corp.'s ability to do business in their jurisdiction. For example, Perfect Corp.'s YouCam Makeup app has been banned in India as it caused certain national security concerns under Section 69A of the Information Technology Act, 2000 of India.

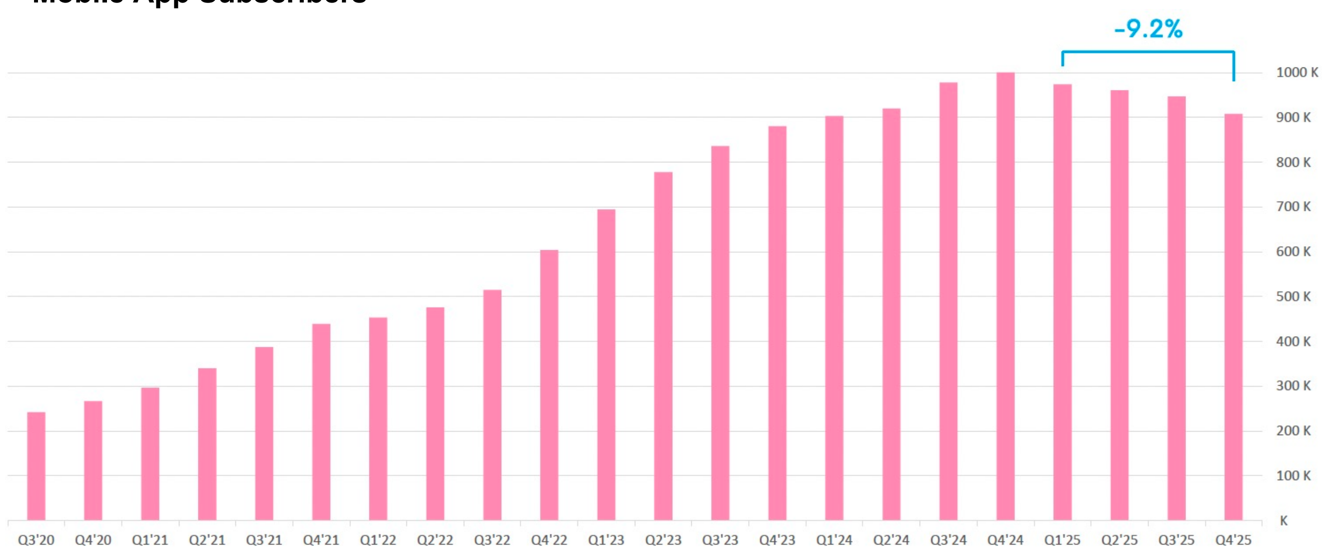
- The company's CEO controls 66.4% of the voting power, leaving other shareholders with little say in governance.

- We do not yet have numbers for 2025, but in 2024, the company's largest client accounted for 5.2% of its revenues, and its five largest business partners contributed approximately 21% of the total revenues. No customer exceeded 10% of revenue in the six months ended June 30, 2024, or 2025.

METRICS

	Q1 2023 31-Mar	Q2 2023 30-Jun	Q3 2023 30-Sep	Q4 2023 31-Dec	Q1 2024 31-Mar	Q2 2024 30-Jun	Q3 2024 30-Sep	Q4 2024 31-Dec	Q1 2025 31-Mar	Q2 2025 30-Jun	Q3 2025 30-Sep	Q4 2025 31-Dec
B2C												
Monthy Active Subscriber	694,000	777,000	835,000	879,000	902,000	919,000	977,000	1,004,697	973,000	960,000	946,000	908,000
Yr-Yr Growth Rate	53%	63%	63%	45%	30%	18%	17%	14%	8%	4%	-3%	-10%
B2B												
SKUs	591,000	655,000	678,000	704,000	745,000	774,000	806,000	822,000	891,000	914,000	953,000	982,000
Yr-Yr Growth Rate	25%	28%	31%	27%	26%	18%	19%	17%	20%	18%	18%	19%
Brands	525	601	627	645	666	686	708	732	801	818	842	859
Yr-Yr Growth Rate	17%	30%	32%	27%	27%	14%	13%	13%	20%	19%	19%	17%
Key Customers	158	163	169	162	152	151	151	151	148	139	142	135
Yr-Yr Growth Rate		16%	12%	7%	-4%	-7%	-11%	-7%	-3%	-8%	-6%	-11%

Mobile App Subscribers



Source: Perfect Corp

INCOME STATEMENT

$ in Thousands	Q1 2024 31-Mar	Q2 2024 30-Jun	Q3 2024 30-Sep	Q4 2024 31-Dec	Q1 2025 31-Mar	Q2 2025 30-Jun	Q3 2025 30-Sep	Q4 2025 31-Dec	Q1 2026E 31-Mar	Q2 2026E 30-Jun	Q3 2026E 30-Sep	Q4 2026E 31-Dec	2024	2025	2026E	2027E
B2B Minus Licensing													19,336	17,555	16,331	17,000
Yr-to-yr Growth													6.0%	-9.2%	-7.0%	4.1%
Mobile app subscriptions													34,472	46,299	53,000	60,526
Yr-to-yr Growth													30.0%	34.3%	14.5%	14.2%
SaaS and subscriptions	12,398	12,910	13,400	15,100	14,095	14,900	15,700	16,400	16,400	16,986	17,741	18,204	53,808	61,090	69,331	77,526
Yr-to-yr Growth	19.6%	17.4%	17.5%	26.0%	13.7%	15.4%	17.2%	8.6%	16.4%	14.0%	13.0%	11.0%	20.2%	13.5%	13.5%	11.8%
Licensing & Advertising	1,891	995	2,727	781	1,919	1,447	2,959	1,734	2,000	1,800	3,000	1,500	6,394	8,100	8,300	8,500
Yr-to-yr Growth	6.3%	-41.0%	-13.4%	-63.4%	1.5%	45.4%	8.5%	122.0%	4.2%	24.4%	1.4%	-13.5%	-26.9%	26.7%	2.5%	2.4%
													57.3%	67.0%	68.3%	70.4%
Total Revenues	**$14,289**	**$13,905**	**$16,127**	**$15,881**	**$16,014**	**$16,347**	**$18,659**	**$18,134**	**$18,400**	**$18,786**	**$20,741**	**$19,704**	**$60,202**	**$69,154**	**$77,631**	**$86,026**
Yr-to-yr Growth	17.7%	9.6%	10.8%	12.4%	12.1%	17.6%	15.7%	14.2%	14.9%	14.9%	11.2%	8.7%	12.5%	14.9%	12.3%	10.8%
Cost of sales and services	3,095	2,876	3,171	4,116	3,540	4,040	4,512	3,538	3,700	3,900	4,400	4,005	13,258	15,630	16,005	16,280
Gross profit	11,194	11,029	12,956	11,765	12,474	12,307	14,147	14,596	14,700	14,886	16,341	15,699	46,944	53,524	61,626	69,746
Gross Margin %	78.3%	79.3%	80.3%	74.1%	77.9%	75.3%	75.8%	80.5%	79.9%	79.2%	78.8%	79.7%	78.0%	77.4%	79.4%	81.1%
Sales and Marketing	7,170	7,014	7,090	6,939	7,360	7,810	7,909	7,732	7,900	8,100	8,300	8,500	28,213	30,811	32,800	36,000
G&A	2,175	2,439	2,128	1,759	1,706	2,001	1,740	1,549	1,600	1,650	1,700	1,750	8,501	6,996	6,700	8,000
R&D	3,035	2,975	3,213	2,777	3,565	4,030	3,932	3,878	4,000	4,100	4,200	4,300	12,000	15,405	16,600	18,000
Expected credit losses	0	0	602	771	0	(67)	69	73	0	0	0	0	1,373	75	-	0
Impairment loss on goodwill	0	0	0	0	0	0	0	1,965	0	0	0	0	0	1,965	-	0
Total operating expenses	12,380	12,428	13,033	12,246	12,631	13,774	13,650	15,197	13,500	13,850	14,200	14,550	50,087	55,252	56,100	62,000
Operating income:	(1,186)	(1,399)	(77)	(481)	(157)	(1,467)	497	(601)	1,200	1,036	2,141	1,149	(3,143)	(1,728)	5,526	7,746
Operating margin	-8.3%	-10.1%	-0.5%	-3.0%	-1.0%	-9.0%	2.7%	-3.3%	6.5%	5.5%	10.3%	5.8%	-5.2%	-2.5%	7.1%	9.0%
Other income:																
Interest income	1,969	1,983	1,923	1,833	1,577	1,587	1,546	1,424	1,400	1,400	1,400	1,400	7,708	6,134	5,600	5,000
Other income	2	12	5	36	2	14	12	0	0	0	0	0	55	28	0	0
Other gains and losses	(316)	25	422	(447)	1,066	526	175	(448)	0	0	0	0	(316)	1,319	0	0
Finance costs	(5)	(5)	(4)	(4)	(3)	(3)	(5)	(5)	(5)	(5)	(5)	(5)	(18)	(16)	(20)	(10)
Total other income	1,650	2,015	2,346	1,418	2,642	2,124	1,728	971	1,395	1,395	1,395	1,395	7,429	7,465	5,580	4,990
Income before income taxes	464	616	2,269	937	2,485	657	2,225	370	2,595	2,431	3,536	2,544	4,286	5,737	11,106	12,736
Pretax Margin	3.2%	4.4%	14.1%	5.9%	15.5%	4.0%	11.9%	2.0%	14.1%	12.9%	17.0%	12.9%	7.1%	8.3%	14.3%	14.8%
Income taxes	(166)	(148)	(263)	(158)	192	450	145	307	779	729	1,061	763	(735)	1,094	3,332	3,821
Tax rate	-36%	-24%	-12%	-17%	8%	68%	7%	83%	30%	30%	30%	30%	-17%	19%	30%	30%
Net income	630	764	2,532	1,095	2,293	207	2,080	63	1,817	1,702	2,475	1,781	5,021	4,643	7,774	8,915
Net margin	4.4%	5.5%	15.7%	6.9%	14.3%	1.3%	11.1%	0.3%	9.9%	9.1%	11.9%	9.0%	8.3%	6.7%	10.0%	10.4%
Other comprehensive income:																
Actuarial gains	0	0	0	31	0	0	0	(16)	0	0	0	0	31	(16)	0	0
Credit risk changes preferred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Exchange difference on translation	(140)	(111)	257	(223)	108	103	(56)	(112)	0	0	0	0	(217)	43	0	0
Other comprehensive income, net	490	653	2,789	903	2,401	310	2,024	(128)	1,817	1,702	2,475	1,781	4,835	27	7,774	8,915
Stk based compensation	784	653	744	593	620	280	284	226	620	280	0	280	2,774	1,410	1,500	1,700
One-time exp. & non-cash adj.	104	(150)	(61)	825	(889)	(85)	NA	NA	(889)	(85)	NA	NA	718	NA	NA	NA
Non-IFRS Income	1,518	1,267	3,215	2,321	2,024	402	NA	NA	1,548	1,897	NA	NA	8,321	NA	NA	NA
Yr-over-Yr	14%	44%	21%	8%	33%	-68%	NA	NA	-24%	372%	NA	NA	18.6%	NA	NA	NA
Net income per share:																
Shareholders of Parent Primary EPS	0.006	0.008	0.025	0.011	0.023	0.002	0.020	0.010	0.017	0.017	0.024	0.017	0.049	0.046	0.076	0.087
Shareholders Diluted EPS	0.006	0.008	0.025	0.011	0.023	0.002	0.020	0.010	0.017	0.017	0.024	0.017	0.049	0.046	0.076	0.087
Total Diluted Non-IFRS EPS	0.015	0.012	0.032	0.023	0.020	0.004	NA	NA	0.015	0.019	NA	NA	0.082	NA	NA	NA
	35%	55%	43%	20%	33%	-68%	NA	NA	-24%	372%	NA	NA	37.4%	NA	NA	NA
Shares																
Avg basic shares (A+B)	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,900	101,900
Yr-over-Yr	-13.9%	-13.9%	-13.8%	-13.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-13.7%	0.0%	0.1%	0.0%
Diluted	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,849	101,900	101,900
Yr-over-Yr	-13.9%	-13.9%	-13.8%	-13.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-13.7%	0.0%	0.1%	0.0%

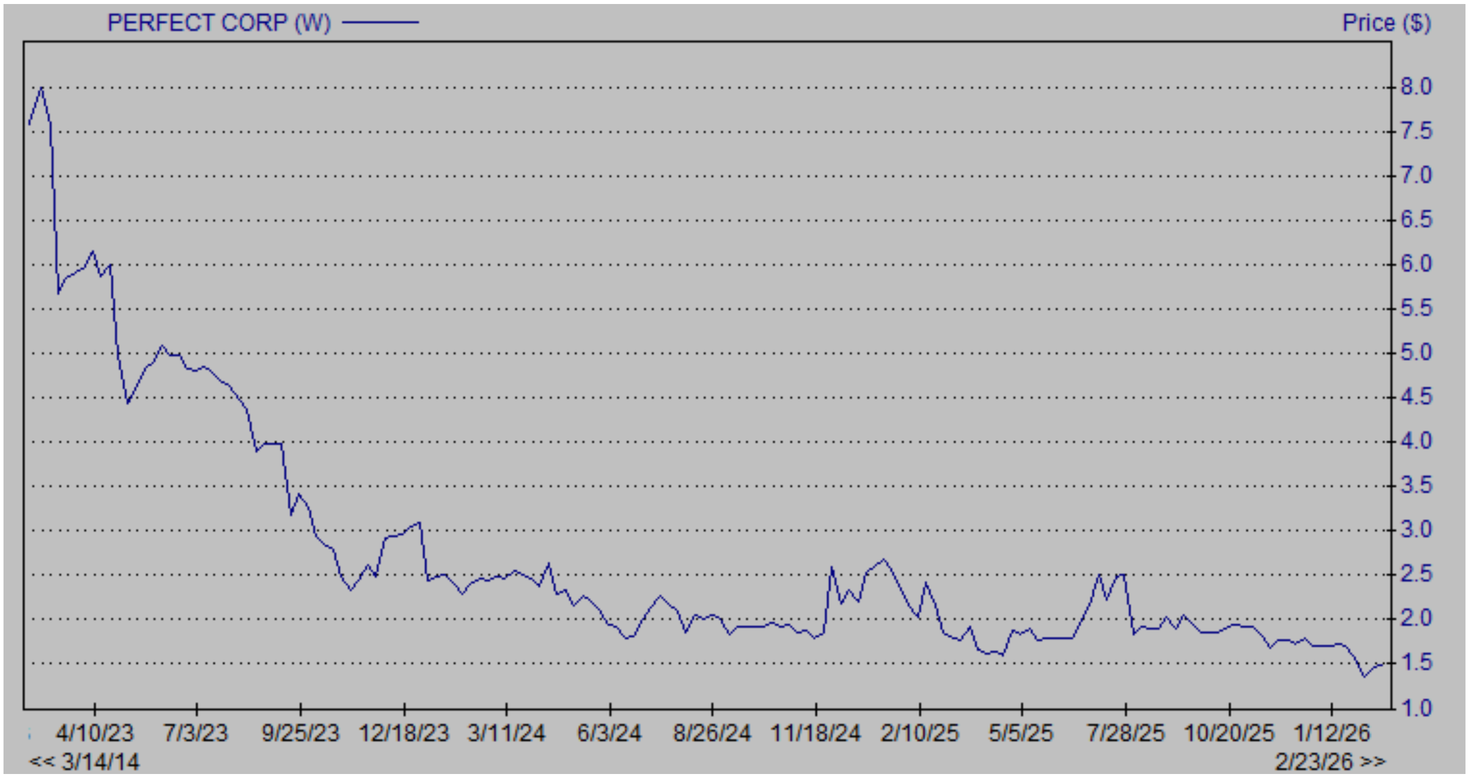
BALANCE SHEET

US$ in Thousands	Dec 31, 2025	Sept 30, 2025	Qtr-Qtr % Growth	Dec 31, 2024	Yr-Yr % Growth
Current assets:					
Cash and equivalents	**$ 125,976**	**$ 127,882**	-1.5%	**$ 127,121**	-1%
Current financial assets at fair value	**0**	**5,944**	-100.0%	**2,746**	-100%
Current financial assets at amortized costs	**36,300**	**36,300**	0.0%	**36,000**	1%
Current contract assets (contract receivable)	968	1,353	-28.5%	977	-1%
Accounts receivable, net	7,567	9,612	-21.3%	7,902	-4%
Other receivables	358	542	-33.9%	352	2%
Current income tax assets	22	32	-31.3%	271	-92%
Inventories	17	18	-5.6%	18	-6%
Other current assets	2,138	1,956	9.3%	2,522	-15%
Total current assets	173,346	183,639	-5.6%	177,909	-3%
Non-current financial asset at amortized cost	10,173	0	NA	0	NA
Property, plant and equipment	695	775	-10.3%	554	25%
Right-of-use assets	659	713	-7.6%	485	36%
Intangible assets, net	4,421	6,420	-31.1%	32	13716%
Deferred income tax assets	2,483	2,413	2.9%	2,047	21%
Security deposits paid	193	221	-12.7%	146	32%
Total non-current assets	18,624	10,542	76.7%	3,264	471%
Total assets	191,970	194,181	-1.1%	181,173	6%
Current liabilities:					
Current contract liabilities (unearned revenue)	21,902	23,665	-7.4%	17,218	27%
Other payables	12,831	13,753	-6.7%	11,656	10%
Other payables - related parties	72	76	-5.3%	46	57%
Current tax liabilities	996	671	48.4%	649	53%
Current provisions	1,061	1,129	-6.0%	1,899	-44%
Current lease liabilities	444	458	-3.1%	402	10%
Other current liabilities	359	377	-4.8%	341	5%
Total current liabilities	37,665	40,129	-6.1%	32,211	17%
Non-current financial liabilities at FV	419	294	42.5%	1,793	-77%
Deferred income tax liabilities	488	497	-1.8%	0	NA
Non-current lease liabilities	239	281	-14.9%	108	121%
Net defined benefit liabilities, non-current	64	46	39.1%	46	39%
Guarantee deposits received	0	0	0.0%	0	0%
Total non-current liabilities	1,210	1,118	8.2%	1,947	-38%
Total liabilities	38,875	41,247	-5.8%	34,158	14%
Stockholders' equity					
Class A Shares	8,506	8,506	0.0%	8,506	0%
Class B Shares	1,679	1,679	0.0%	1,679	0%
Capital surplus	514,400	514,174	0.0%	512,990	0%
Accumulated deficit	(370,793)	370,840	-200.0%	(375,420)	-1%
Other equity interest	(597)	(585)	2.1%	(740)	-19%
Total stockholders' equity	153,095	152,934	0.1%	147,015	4%
Total liabilities and stockholders' equity	191,970	194,181	-1.1%	181,173	6%
Current ratio	4.6	4.6	0.6%	5.5	-17%
Working Capital	135,681	143,510	-5.5%	145,698	-7%
Net cash plus CDs	172,449	170,126	1.4%	165,867	4%
Cash per share	$1.69	$1.67	1.4%	$1.63	4%
Debt	0	0	0.0%	0	0%

CASH FLOWS

US$ in Thousands	Year 2023	3 Mo Ended Mar 31, 2024	3 Mo Ended Jun 30, 2024	3 Mo Ended Sep 30, 2024	3 Mo Ended Dec 31, 2024	Year 2024	3 Mo Ended Mar 31, 2025	3 Mo Ended Jun 30, 2025	3 Mo Ended Sep 30, 2025	3 Mo Ended Dec 31, 2025	Year 2025
Cash flows from operating activities:											
Profit before tax	5,531	464	616	2,269	937	4,286	2,485	657	2,225	370	5,737
Adjustments to reconcile net income to net cash provided by operating activities:											
Depreciation	638	166	178	197	206	747	210	217	218	226	871
Amortization	75	13	13	13	12	51	31	44	36	34	145
Expected credit losses	-	-	-	602	771	1,373	-	(67)	69	73	75
Interest income	(9,498)	(1,969)	(1,983)	(1,923)	(1,833)	(7,708)	(1,577)	(1,587)	(1,546)	(1,424)	(6,134)
Interest expense	15	5	5	4	4	18	3	3	5	5	16
Net losses on financial assets at FV								(9)	(23)	(19)	(51)
Net losses on financial liabilities at FV	(1,641)	104	(150)	(61)	334	227	(951)	(85)	(621)	125	(1,532)
Share-based payments	3,210	784	653	744	593	2,774	620	280	284	226	1,410
Impairment loss on goodwill										1,965	1,965
Recognition of listing expense	-	-	-	-	-	-	-	-	-	-	-
Change in operating assets and liabilities:											
Accounts receivable	759	(723)	589	(1,501)	(665)	(2,300)	(815)	456	(1,126)	1,965	480
Current contract assets	866	515	699	(462)	1,037	1,789	214	(88)	(499)	385	12
Other receivables	3	-	-	-	-	-	-	(22)	22	-	-
Other receivables - related parties	-	-	-	-	-	-	-	-	-	-	-
Inventories	12	5	7	-	3	15	0	-	-	-	-
Other current assets	662	549	661	523	(219)	1,514	214	148	257	(175)	444
Current contract liabilities	2,366	2,936	(1,314)	919	(592)	1,949	3,976	333	1,976	(1,720)	4,565
Other payables	1,050	(587)	536	1,106	307	1,362	(644)	2,137	486	(905)	1,074
Other payables - related parties	(12)	1	2	2	(7)	(2)	6	10	13	(2)	27
Current provisions	565	(184)	(379)	(15)	129	(449)	(600)	81	(278)	(52)	(849)
Other current liabilities	27	(44)	(23)	101	46	80	(13)	(34)	72	(9)	16
Net defined benefit liabilities, non-current	3	1	-	1	1	3	-	-	-	-	-
Net cash generated by operating activities	4,631	2,036	110	2,519	1,064	5,729	3,159	2,474	1,570	1,068	8271
Interest income	9,464	1,605	1,953	1,875	2,266	7,699	1,416	1,765	1,389	1,552	6,122
Interest paid	(15)	(5)	(5)	(4)	(4)	(18)	(3)	(3)	(5)	(5)	(16)
Income tax paid	(502)	(114)	(62)	(158)	(73)	(407)	(246)	(575)	(186)	(65)	(1,072)
Cash used by operating activities	13,578	3,522	1,996	4,232	3,253	13,003	4,326	3,661	2,768	2,550	13,305
Cash flows from Investing activities:											
Acquisition of financial assets at FV	-	-	-	-	-	-	-	(6,143)	232	(232)	(6,143)
Proceeds from disposal of financial assets at FV through p or l	-	-	-	-	-	-	2,746	-	-	6,194	8,940
Acquisition of financial assets at amortized	(196,100)	(11,000)	(33,470)	(11,104)	(27,773)	(83,347)	(6,300)	(30,000)	(11,300)	(35,118)	(82,718)
Proceeds from disposal of financial assets	195,800	6,000	30,800	13,074	25,000	74,874	6,000	30,000	11,300	25,000	72,300
Acquisition of subsidiaries, net	-	-	-	-	-	-	(5,553)	(428)	-	-	(5,981)
Capital expenditures, net	(289)	(85)	(174)	(130)	(3)	(392)	(46)	(118)	(253)	(7)	(425)
Proceeds from disposal of property, plant & eqt										2	3
Acquisition of intangible assets	(33)	-	(6)	-	-	(6)	-	-	-	-	-
Increase in guarantee deposits paid	(15)	-	(8)	-	-	(8)	(52)	(15)	-	28	(39)
Net cash used in investing activities	(637)	(5,085)	(2,858)	1,840	(2,776)	(8,879)	(3,205)	(6,704)	(21)	(4,133)	(14,063)
Cash flows from Financing activities:											
Repayment of principal portion of lease liab.	(435)	(116)	(123)	(142)	(144)	(525)	(134)	(169)	(116)	(143)	(562)
Employee stock option exercised	-	-	-	-	-	-	-	-	-	-	-
Proceeds from recapitalization	-	-	-	-	-	-	-	-	-	-	-
Payments for treasury shares	(51,064)	-	-	-	-	-	-	-	-	-	-
Net cash provided by financing activities	(51,499)	(116)	(123)	(142)	(144)	(525)	(134)	(169)	(116)	(143)	(562)
Effect of exchange rate changes of cash	(187)	(232)	(179)	451	(389)	(349)	195	246	(86)	(180)	175
Net change - cash	(38,745)	(1,911)	(1,164)	6,381	(56)	3,250	1,182	(2,966)	2,545	(1,906)	(1,145)
Cash, beginning of period	162,616	123,871	121,960	120,796	127,177	123,871	127,121	128,303	125,337	127,882	127,121
Cash, end of period	123,871	121,960	120,796	127,177	127,121	127,121	128,303	125,337	127,882	125,976	125,976
Cash Flow	(1,670)	(433)	(668)	1,845	1,024	1,768	821	(547)	647	1,581	2,502
Free cash flow	(1,959)	(518)	(842)	1,715	1,021	1,376	775	(665)	394	1,574	2,077

HISTORICAL STOCK PRICE



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