

Zacks Small-Cap Research

Sponsored – Impartial - Comprehensive

Michael Kim
312-265-9372
mkim@zacks.com

scr.zacks.com

101 N. Wacker Drive, Chicago, IL 60606

Beneficient

(BENF-NASDAQ)

BENF: F1Q26 Earnings – EPS Miss on Higher Expenses and Lower Shares Outstanding

On an adjusted basis, BENF reported a net loss of (\$1.02) per Class A share based on our calculations vs. our (\$0.15) estimate. The miss primarily reflected higher-than-expected operating expenses and lower weighted-average shares outstanding for the quarter. Lowering our F2026 (Mar) and F2027 adjusted EPS estimates from (\$0.44)/(\$0.24) to (\$1.61)/(\$0.50). No change to our \$2.00 price target.

OUTLOOK

While we still see considerable upside potential for the stock over time, we recognize a meaningful upward revaluation likely necessitates sustained growth in loan origination volumes driving an inflection in profitability.

Current Price (10/20/25) \$0.52
Valuation \$2.00

SUMMARY DATA

52-Week High \$2.36
52-Week Low \$0.22
One-Year Return (%) -57.02
Beta N/A
Average Daily Volume (sh) 14,230,040

Shares Outstanding (mil) 9
Market Capitalization (\$mil) \$5
Short Interest Ratio (days) N/A
Institutional Ownership (%) 16
Insider Ownership (%) 14

Annual Cash Dividend \$0.00
Dividend Yield (%) 0.00

5-Yr. Historical Growth Rates
Sales (%) N/A
Earnings Per Share (%) N/A
Dividend (%) N/A

P/E using TTM EPS N/A
P/E using F2026 Estimate N/A
P/E using F2027 Estimate N/A

Risk Level Above Average
Type of Stock Small-Cap
Industry Financial

ZACKS ESTIMATES

Adjusted Segment Revenues

(in thousands of \$)

	Q1 (Jun)	Q2 (Sep)	Q3 (Dec)	Q4 (Mar)	Year (Mar)
2024	17,849 A	19,066 A	18,146 A	16,306 A	71,367 A
2025	16,242 A	16,626 A	16,621 A	14,253 A	63,742 A
2026	13,058 A	12,496 E	12,746 E	13,001 E	51,302 E
2027					54,621 E

Adjusted Segment Earnings/Class A Share

	Q1 (Jun)	Q2 (Sep)	Q3 (Dec)	Q4 (Mar)	Year (Mar)
2024	-\$8.30 A	-\$3.73 A	-\$1.34 A	-\$16.28 A	-\$29.66 A
2025	-\$1.16 A	-\$0.52 A	-\$0.73 A	-\$1.61 A	-\$4.02 A
2026	-\$1.02 A	-\$0.22 E	-\$0.20 E	-\$0.17 E	-\$1.61 E
2027					-\$0.50 E

Quarterly revenues/EPS may not equal annual revenues/EPS due to rounding.

F1Q26 EARNINGS: ADJUSTED OPERATING INCOME SHORTFALL

Post-market close on 10/20/25, Beneficient reported F1Q26 (June) earnings results and filed the company's Quarterly Report of Form 10-Q. On a GAAP basis, BENF reported a net loss of \$7.19 per Class A diluted share for F1Q26 versus net income of \$12.11 per share for F1Q25. The year-over-year variance primarily related to less favorable GAAP revenue trends as well as a \$62.8 million arbitration loss charge in F1Q26 compared to a \$55.0 million release of a loss contingency accrual in the year-ago quarter.

BENF reported (\$12.6) million of GAAP revenues in F1Q26 compared to \$10.0 million in the prior-year period. The year-over-year decline primarily reflected investment losses driven by changes in the NAV of investments in alternative assets held by certain of the Customer ExAlt Trusts.

GAAP operating expenses totaled \$80.0 million in F1Q26 compared to (\$34.3) million for the prior-year period. The year-over-year variance largely reflected a \$62.8 million arbitration loss charge in F1Q26 compared to a \$55.0 million release of a loss contingency accrual in the year-ago quarter. Excluding non-recurring items, operating expenses totaled \$17.2 million for the most recent quarter, or essentially flat relative to the same period of fiscal 2025.

Adjusted segment revenues attributable to BENF equity holders comprising Ben Liquidity interest income, Ben Custody fees, and Corporate & Other totaled \$13.1 million for F1Q26, down 8% from the prior quarter's level. While Ben Liquidity interest income increased by 4% on a sequential basis, Ben Custody fees were down 22% on a sequential-quarter basis – consistent with lower NAVs of custodied assets given dispositions, distributions, and unrealized losses partially offset by new originations.

BENF reported an adjusted segment operating loss attributable to BENF equity holders of \$9.9 million for F1Q26 compared to a loss of \$13.9 million in F4Q25. The favorable Q/Q trend was largely a function of a lower operating loss for the Ben Liquidity segment partially offset by a step down in Ben Custody revenue/operating income. On an adjusted basis, Beneficient reported a net loss of \$1.02 per Class A share versus our \$0.15 estimate. Relative to our model, the miss was primarily a function of higher-than-expected operating expenses and lower shares (Exhibit 1).

Turning to Beneficient's balance sheet, the fair value of Customer ExAlt Trust investments totaled \$264 million as of June 30, 2025, down from \$291 million as of March 31, 2025. Investments on the balance sheet serve as collateral for Ben Liquidity's loan portfolio. Net of allowances for credit losses, Ben Liquidity's loan balances totaled \$231 million as of June 30, 2025 compared to \$244 million as of March 31, 2025. Distributions from alternative/custodied assets totaled \$3.7 million for F1Q26 compared to \$7.2 million in F1Q25. Finally, as of June 30, 2025, the company maintained \$7.6 million of cash and cash equivalents and \$108.4 million of total debt.

Exhibit 1: F1Q26 Actual vs. Estimates

Adjusted Business Segment Information Attributable to Ben's Equity Holders

(\$ thousands)

	F1Q26		Change	
	Actual	Estimate	\$	%
Revenues				
Ben Liquidity	8,837	8,076	761	9.4%
Ben Custody	4,183	5,152	(969)	-18.8%
Corporate & Other	38	0	38	NM
Total Revenues	13,058	13,227	(169)	-1.3%
Operating Expenses				
Ben Liquidity	14,852	10,499	4,353	41.5%
Ben Custody	1,055	729	326	44.6%
Corporate & Other	6,378	6,266	112	1.8%
Total Operating Expenses	22,285	17,494	4,791	27.4%
Operating Income/(Loss)				
Ben Liquidity	(6,015)	(2,423)	(3,592)	148.3%
Ben Custody	3,128	4,422	(1,294)	-29.3%
Corporate & Other	(6,340)	(6,266)	(74)	1.2%
Total Operating Income/(Loss)	(9,227)	(4,266)	(4,961)	116.3%
Net income/(loss) - Class A shareholders	(8,983)	(4,152)	(4,831)	116.4%
Class A EPS	(\$1.02)	(\$0.15)	(\$0.87)	558.2%
Class A weighted average shares out, basic	8,807	26,790	(17,983)	-67.1%

Source: Company Reports and Zacks Small Cap Research estimates and calculations.

LOWERING EPS ESTIMATES

After updating our model for F1Q26 actuals, we are taking down our F2026 and F2027 adjusted EPS estimates. On an adjusted business segment attributable to BENF equity holders basis, we forecast net losses per Class A share of \$1.61 in F2026 followed by \$0.50 in F2027 – down from our prior \$0.44 and \$0.24 net loss per share estimates, respectively, primarily reflecting a flatter revenue trajectory and inflated expense assumptions. Looking ahead, the key revenue driver for Beneficient remains loan origination volumes, with the company generating interest income and related fees based on the level and growth of financing transactions, as well as the trajectory of underlying collateral over time.

Turning to valuation, no change to our \$2.00 price target. The recent CEO turnover adds near-term uncertainty to the company's strategic direction and ownership profile, particularly given the seemingly contentious nature of the prior CEO's departure, as well as his holdings of Class B and preferred shares. That said, we still see considerable upside potential for the stock over time, though we recognize a meaningful upward revaluation likely necessitates sustained growth in loan origination volumes driving an inflection in profitability.

INVESTMENT THESIS

Beneficient leverages a proprietary FinTech platform and an innovative/fiduciary trust structure branded as the ExAlt Plan to provide early exit liquidity solutions and custody/data analytics services to holders of alternative assets including medium-to-high net worth (MHNW) individuals and small-to-midsized institutions (STMI). In addition, the company delivers primary capital solutions to fundraising General Partners (GPs).

Our investment thesis revolves around:

- 1. Unique business model, with sustainable competitive advantages:** Beneficient's differentiated trust structure and comprehensive FinTech platform delivers liquidity solutions to Medium-to-High Net Worth investors and Small-to-Medium Sized Institutions in a timely and cost-effective manner with price certainty. From a structural standpoint, Beneficient's trust company originates loans to specialized trusts called the Customer ExAlt Trusts, with loan proceeds allocated to acquiring alternative assets from its customers that are Limited Partners (LPs) in funds. In turn, underlying alternative assets acquired by the Customer ExAlt Trusts serve as collateral for the loans, with the trusts drawing on distributions/proceeds from investments to fund loan payments, pay transaction, trust, and custody fees, and make distributions to the beneficiaries of the Customer ExAlt Trusts. In exchange for alternative asset holdings (and unfunded commitments), Beneficient offers customers cash, BENF common/preferred stock, or a combination thereof. Ben AltAccess®, the company's proprietary end-to-end technology-enabled engine, provides liquidity solutions and related trust, custody, data analytics, transfer agency, and broker-dealer services to holders of alternative assets within an online portal built to facilitate timely and cost-effective transactions. Separately, Beneficient's state-chartered trust company subsidiary provides financing, trust, and custody services to alternative asset trusts, and is subject to regulatory oversight by the Kansas Office of the State Bank Commissioner, thereby adding credibility to the process and instilling confidence in customers.
- 2. Growth – shifting into gear:** We expect origination volumes to start to reaccelerate reflecting a number of powerful industry and company-specific factors. First, ongoing growth in alternative AUM generates rising demand for liquidity, particularly as distribution activity remains muted more broadly reflecting lackluster exit markets and extended holding periods. While GPs can access the secondary markets for larger, more complex liquidity transactions, Beneficient focuses on underserved MHNW investors and STMI that value certainty of price, cost, and time when seeking early liquidity options. Of the \$16+ trillion of global alternative AUM, recent studies estimate MHNW individuals and STMI investors in the U.S. hold a growing \$2+ trillion of related assets, with annual demand for liquidity reaching \$100+ billion over the next five years. On top of that, the company's GP Solutions and Primary Commitment Program businesses target private funds with identifiable liquidity and fundraising needs. In aggregate, related funds represent north of \$400 billion of potential new business. As such, even a fractional win rate likely translates into meaningful transaction volumes and TBV/earnings accretion for BENF.

Second, Beneficient maintains a comprehensive go-to-market strategy spanning multiple clients, distribution channels, and approaches. GP Solutions targets funds facing identifiable liquidity needs including absolute/relative performance issues, limited carry potential, first-time managers, and those nearing winddown. The company's Preferred Liquidity Program (PLP) offering leverages Beneficient's AltAccess platform to deliver turnkey liquidity, primary capital, custody, and reporting services to platform customers. Furthermore, the recently launched Primary Capital Program (PCP) supports GP fundraising initiatives, with Beneficient financing commitments to new alternative asset funds.

- 3. Exposure to optimized alternative asset portfolio:** Beneficient has organically constructed a value-added balance sheet mostly comprised of loans collateralized by alternative asset fund holdings and direct investments. The underlying collateral remains well diversified across asset classes (private equity, real estate, natural resources, debt, and venture capital), sectors, and geographies, with holdings in approximately 200 private market funds and ~590 investments. Stepping back, management has deliberately built the loan portfolio by leveraging the endowment model of investing. More specifically, Beneficient's approach incorporates longer-term time horizons, higher allocations to illiquid alternative assets, and broad diversification to lower correlations, minimize risk, and ultimately optimize returns. Continued growth of Beneficient's alternative asset portfolio drives accelerating interest income on loans to the Customer ExAlt Trusts, with the potential to earn additional interest based on various factors. Furthermore, balance sheet growth promotes stepped up deal flow for Ben Liquidity, thereby driving higher revenues and operating income.

INVESTMENT RISKS

- 1. Management in transition:** While we applaud the Board's decision to separate the Chairman and Chief Executive Officer roles, Mr. Heppner's recent resignation adds uncertainty to the story, in our minds. More specifically, we look forward to learning more about incoming-CEO Mr. Silk's vision for the strategic direction of the company along with his plans to accelerate growth and reach profitability on a sustainable basis. Furthermore, we await clarity on Beneficient's ownership profile, particularly as it relates to Mr. Heppner's holdings of Class B and preferred shares.
- 2. GAAP reporting clouds underlying financial performance and economic interests:** BENF's GAAP income statement consolidates investment income and gains/losses on financial instruments held by Customer ExAlt Trusts, or the customized trust vehicles that facilitate the exchange of alternative assets for cash and/or equity or debt securities. Related income/losses represent NAV markups/markdowns on underlying fund holdings and fair value changes of equity/debt/derivative securities. Importantly, the Customer ExAlt Trusts are not legally owned by the company, and do not directly impact the economic interests of BENF equity holders. Furthermore, interest and fee income related to transactions between the company's operating subsidiaries – Ben Liquidity and Ben Custody – and Customer ExAlt Trusts are eliminated from consolidated financial statements despite related allocations to BENF equity holders. From our perspective, GAAP reporting misrepresents the underlying financial performance of the company, particularly as it relates to the economic interests of BENF equity holders. As such, we focus exclusively on adjusted segment reporting for our analysis and valuation work.
- 3. Model partially reliant on issuing BENF (preferred) stock to finance liquidity transactions:** One of the primary reasons behind management's decision to go public was the ability to offer BENF common/preferred stock in connection with Ben Liquidity's delivery of early liquidity solutions for its customers' alternative assets. Equity-linked transactions remain dependent on the relative attractiveness of BENF stock (versus other liquidity options and retaining illiquid assets). Factors influencing that analysis include projected stock price performance, volatility, and liquidity. To be sure, BENF has meaningfully underperformed since the de-SPAC in June 2023 reflecting various headwinds including the complexity of Beneficient's structure and business model, continued net losses on a GAAP basis, and ongoing legal issues. As such, we suspect accelerating Ben Liquidity transaction volumes will be partially dependent on a sustained period of stock price stability and building trading volumes. Moreover, further equity issuances to fund alternative asset exchanges likely dilute existing shareholders and drive stepped up volatility of investment income on the GAAP P&L.
- 4. Capital to fund growth:** As Beneficient increasingly taps into the liquidity needs of MHNW individuals and STMI investors, LiquidTrust (cash considerations in exchange for alternative assets) acceptance and adoption will likely ramp up in concert. As such, the company seemingly needs broader access to capital to fund accelerating cash considerations, particularly as cash flow from operations likely remains insufficient to fund growth in the near term. One option is for management to tap the equity markets via a shelf registration.

PROJECTED GAAP INCOME STATEMENT

Beneficient
(\$ thousands)

	Quarterly								Annual				Y/Y Growth		
	F1Q25 Jun-24	F2Q25 Sep-24	F3Q25 Dec-24	F4Q25 Mar-25	F1Q26 Jun-25	F2Q26E Sep-25	F1Q26E Dec-25	F2Q26E Mar-26	F2024 Mar-24	F2025 Mar-25	F2026E Mar-26	F2027E Mar-27	F2025 Mar-25	F2026E Mar-26	F2027E Mar-27
Revenues															
Investment income (loss), net	11,028	8,541	4,742	(30,811)	(12,776)	0	0	0	4,791	(6,500)	(12,776)	0	-236%	NM	NM
Loss on financial instruments, net	(1,183)	(179)	(523)	(357)	(45)	0	0	0	(104,521)	(2,242)	(45)	0	NM	NM	NM
Interest and dividend income	12	12	10	10	10	11	11	12	457	44	43	56	-90%	-2%	29%
Trust services and admin. revenues	189	187	188	189	188	197	207	218	365	753	810	1,045	106%	8%	29%
Other income	0	0	2	0	0	0	0	0	212	2	0	0	-99%	-100%	NM
Total Revenues	10,046	8,561	4,419	(30,969)	(12,623)	208	218	229	(98,696)	(7,943)	(11,968)	1,100	NM	NM	NM
Operating Expenses															
Employee compensation and benefits	3,850	7,135	2,929	2,937	3,331	3,398	3,466	3,535	65,129	16,851	13,729	15,271	-74%	-19%	11%
Interest expense	4,288	4,320	3,240	3,060	3,415	3,415	3,415	3,415	17,559	14,908	13,660	13,660	-15%	-8%	0%
Professional services	5,544	7,257	5,083	5,351	7,957	8,116	8,278	8,444	29,999	23,235	32,796	36,478	-23%	41%	11%
Provision (credit) for credit losses	524	476	0	0	0	0	0	0	6,016	1,000	0	0	-83%	-100%	NM
Loss on impairment of goodwill	3,394	298	0	0	0	0	0	0	2,354,320	3,692	0	0	-100%	-100%	NM
Loss on arbitration	(54,973)	0	0	0	62,831	0	0	0	54,973	(54,973)	62,831	0			
Other expenses	3,081	2,790	2,680	2,978	2,491	2,541	2,592	2,643	21,854	11,529	10,267	11,420	-47%	-11%	11%
Total Operating Expenses	(34,292)	22,276	13,932	14,326	80,025	17,470	17,751	18,037	2,549,850	16,242	133,283	76,829	-99%	721%	-42%
Operating Income/(Loss)	44,338	(13,715)	(9,513)	(45,295)	(92,648)	(17,262)	(17,532)	(17,808)	(2,648,546)	(24,185)	(145,250)	(75,728)	NM	NM	NM
Loss on extinguishment of debt, net	0	(23,462)	0	0	0	0	0	0	8,846	(23,462)	0	0	-365%	NM	NM
Pre-Tax Income	44,338	9,747	(9,513)	(45,295)	(92,648)	(17,262)	(17,532)	(17,808)	(2,657,392)	(723)	(145,250)	(75,728)	NM	NM	NM
Income tax expense (benefit)	28	0	713	(661)	0	0	0	0	788	80	0	0	-90%	-100%	NM
Net Income/(Loss)	44,310	9,747	(10,226)	(44,634)	(92,648)	(17,262)	(17,532)	(17,808)	(2,658,180)	(803)	(145,250)	(75,728)	NM	NM	NM
Less NCI - Customer ExAlt Trusts	526	4,523	1,232	28,633	16,212	16,536	16,867	17,204	44,175	34,914	66,820	74,323	-21%	91%	11%
Less NCI - Ben	7,187	3,067	4,844	19,777	15,984	16,304	16,630	16,962	535,157	34,875	65,880	73,277	-93%	89%	11%
Less NCI guaranteed payment	(4,356)	(4,423)	(4,489)	(4,556)	(4,624)	(4,670)	(4,717)	(4,764)	(16,793)	(17,824)	(18,775)	(19,819)	NM	NM	NM
Net loss - BENF common shareholders	47,667	12,914	(8,639)	(780)	(65,076)	10,908	11,247	11,594	(2,095,641)	51,162	(31,326)	52,053	NM	NM	NM
Net loss - Class A common shareholders	44,770	12,270	(8,395)	(759)	(63,355)	10,620	10,950	11,288	(1,955,861)	47,886	(30,498)	48,841	NM	NM	NM
Earnings per share, basic & diluted															
Class A	\$12.11	\$2.98	(\$1.32)	(\$0.09)	(\$7.19)	\$0.38	\$0.37	\$0.35	(\$673.31)	\$8.51	(\$1.24)	\$1.29	NM	-115%	NM
Weighted average shares out, basic & diluted															
Class A	3,697	4,122	6,336	8,353	8,807	27,901	29,719	32,079	2,905	5,627	24,627	37,963	94%	338%	54%

Source: Company reports and Zacks SCR estimates and calculations.

PROJECTED ADJUSTED BUSINESS SEGMENT INCOME STATEMENT

Beneficient
(\$ thousands)

Adjusted Business Segment Information Attributable to Ben's Equity Holders

	Quarterly								Annual				Y/Y Growth		
	F1Q25 Jun-24	F2Q25 Sep-24	F3Q25 Dec-24	F4Q25 Mar-25	F1Q26 Jun-25	F2Q26E Sep-25	F1Q26E Dec-25	F2Q26E Mar-26	F2024 Mar-24	F2025E Mar-25	F2026E Mar-26	F2027E Mar-27	F2025E Mar-25	F2026E Mar-26	F2027E Mar-27
Revenues															
Ben Liquidity	10,849	11,978	11,297	8,459	8,837	8,482	8,651	8,824	46,948	42,583	34,794	37,072	-9%	-18%	7%
Ben Custody	5,382	5,386	5,410	5,396	4,183	4,015	4,095	4,177	24,536	21,574	16,470	17,548	-12%	-24%	7%
Corporate & Other	11	(738)	(86)	398	38	0	0	0	(117)	(415)	38	0	NM	NM	-100%
Total Revenues	16,242	16,626	16,621	14,253	13,058	12,496	12,746	13,001	71,367	63,742	51,302	54,621	-11%	-20%	6%
Operating Expenses															
Ben Liquidity	11,358	9,073	14,150	20,799	14,852	11,368	11,163	10,945	88,126	55,380	48,328	42,275	-37%	-13%	-13%
Ben Custody	966	759	563	764	1,055	1,013	1,033	1,053	4,771	3,052	4,154	4,426	-36%	36%	7%
Corporate & Other	8,470	9,055	6,645	6,541	6,378	6,467	6,596	6,728	52,597	30,711	26,169	27,450	-42%	-15%	5%
Total Operating Expenses	20,794	18,887	21,358	28,104	22,285	18,848	18,792	18,727	145,494	89,143	78,651	74,151	-39%	-12%	-6%
Operating Income/(Loss)															
Ben Liquidity	(509)	2,905	(2,853)	(12,340)	(6,015)	(2,887)	(2,512)	(2,121)	(41,178)	(12,797)	(13,534)	(5,202)	NM	NM	NM
Ben Custody	4,416	4,627	4,847	4,632	3,128	3,002	3,062	3,123	19,765	18,522	12,316	13,122	-6%	-34%	7%
Corporate & Other	(8,459)	(9,793)	(6,731)	(6,143)	(6,340)	(6,467)	(6,596)	(6,728)	(52,714)	(31,126)	(26,131)	(27,450)	NM	NM	NM
Total Operating Income/(Loss)	(4,552)	(2,261)	(4,737)	(13,851)	(9,227)	(6,351)	(6,046)	(5,725)	(74,127)	(25,401)	(27,349)	(19,531)	NM	NM	NM
Net income/(loss) - Class A shareholders	(4,275)	(2,148)	(4,603)	(13,478)	(8,983)	(6,183)	(5,886)	(5,574)	(85,909)	(24,505)	(26,626)	(19,014)	NM	NM	NM
Earnings per share, basic & diluted															
Class A	(\$1.16)	(\$0.52)	(\$0.73)	(\$1.61)	(\$1.02)	(\$0.22)	(\$0.20)	(\$0.17)	(\$29.66)	(\$4.02)	(\$1.61)	(\$0.50)	NM	NM	NM
Weighted average shares out, basic & diluted															
Class A	3,697	4,122	6,336	8,353	8,807	27,901	29,719	32,079	2,905	5,627	24,627	37,963	94%	338%	54%

Source: Company reports and Zacks SCR estimates and calculations.

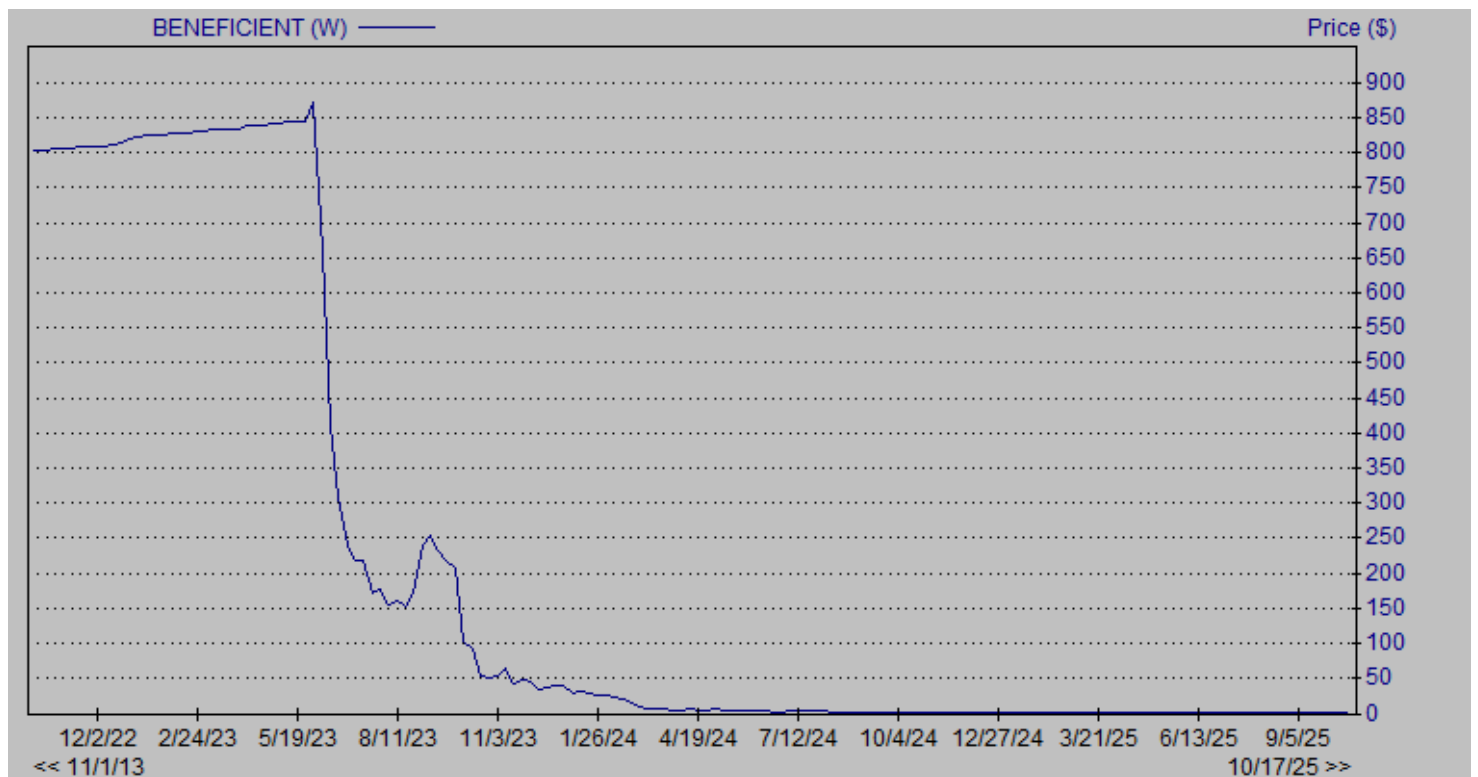
PROJECTED BALANCE SHEET

Beneficient
(\$ thousands)

	Quarterly								Annual				Y/Y Growth		
	F1Q25 Jun-24	F2Q25 Sep-24	F3Q25 Dec-24	F4Q25 Mar-25	F1Q26 Jun-25	F2Q26E Sep-25	F1Q26E Dec-25	F2Q26E Mar-26	F2024 Mar-24	F2025 Mar-25	F2026E Mar-26	F2027E Mar-27	F2025 Mar-25	F2026E Mar-26	F2027E Mar-27
Assets:															
Cash and cash equivalents	4,399	4,482	4,149	1,346	7,612	4,900	4,949	4,998	7,913	1,346	4,998	5,198	-83%	271%	4%
Restricted cash	314	314	52	0	0	0	0	0	64	0	0	0	-100%	NM	NM
Investments, at fair value:															
Investments - Customer ExAlt Trusts	331,367	334,987	334,278	291,371	263,769	269,044	274,425	279,914	329,113	291,371	279,914	302,307	-11%	-4%	8%
Investments - Ben	0	0	0	0	0	0	0	0	6	0	0	0	-100%	NM	NM
Other assets, net	11,912	15,991	48,519	49,144	50,111	51,113	52,135	53,178	14,699	49,144	53,178	57,432	234%	8%	8%
Intangible assets	3,100	3,100	3,100	3,100	3,100	3,100	3,100	3,100	3,100	3,100	3,100	3,100	0%	0%	0%
Goodwill	10,212	9,914	9,914	9,914	9,914	9,914	9,914	9,914	13,606	9,914	9,914	9,914	-27%	0%	0%
Total Assets	361,304	368,788	400,012	354,875	334,506	338,072	344,524	351,104	368,501	354,875	351,104	377,952	-4%	-1%	8%
Liabilities:															
Accounts payable and accrued expenses	103,012	112,494	149,204	156,770	228,884	231,173	233,485	235,819	157,157	156,770	235,819	245,252	0%	50%	4%
Other liabilities	34,796	19,123	22,433	24,381	26,903	27,172	27,444	27,718	31,727	24,381	27,718	28,827	-23%	14%	4%
Warrant liability	180	784	648	227	197	199	201	203	178	227	203	211	28%	-11%	4%
Customer ExAlt Trusts loan payable, net	0	1,936	2,667	0	0	0	0	0	0	0	0	0	NM	NM	NM
Debt due to related party, net	120,554	122,117	120,274	117,896	108,393	108,393	108,393	108,393	120,505	117,896	108,393	108,393	-2%	-8%	0%
Total Liabilities	258,542	256,454	295,226	299,274	364,377	366,937	369,522	372,134	309,567	299,274	372,134	382,683	-3%	24%	3%
Redeemable noncontrolling interests															
Preferred Series A Subclass 0 Unit Accour	251,052	125,526	90,526	90,526	90,526	90,526	90,526	90,526	251,052	90,526	90,526	90,526	-64%	0%	0%
Preferred Series A Subclass 1 Unit Accour	0	0	0	0	0	0	0	0	0	0	0	0	NM	NM	NM
Total Temporary Equity	251,052	125,526	90,526	90,526	90,526	90,526	90,526	90,526	251,052	90,526	90,526	90,526	-64%	0%	0%
Total Shareholders' Equity	(148,290)	(13,192)	14,260	(34,925)	(120,397)	(119,391)	(115,525)	(111,555)	(192,118)	(34,925)	(111,555)	(95,257)	NM	NM	NM
Total Liabilities & Temp./Shareholders' Equ	361,304	368,788	400,012	354,875	334,506	338,072	344,524	351,104	368,501	354,875	351,104	377,952	-4%	-1%	8%

Source: Company reports and Zacks SCR estimates and calculations.

HISTORICAL STOCK PRICE



DISCLOSURES

The following disclosures relate to relationships between Zacks Small-Cap Research ("Zacks SCR"), a division of Zacks Investment Research ("ZIR"), and the issuers covered by the Zacks SCR Analysts in the Small-Cap Universe.

ANALYST DISCLOSURES

I, Michael Kim, hereby certify that the view expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the recommendations or views expressed in this research report. I believe the information used for the creation of this report has been obtained from sources I considered to be reliable, but I can neither guarantee nor represent the completeness or accuracy of the information herewith. Such information and the opinions expressed are subject to change without notice.

INVESTMENT BANKING AND FEES FOR SERVICES

Zacks SCR does not provide investment banking services nor has it received compensation for investment banking services from the issuers of the securities covered in this report or article.

Zacks SCR has received compensation from the issuer directly, from an investment manager, or from an investor relations consulting firm engaged by the issuer for providing non-investment banking services to this issuer and expects to receive additional compensation for such non-investment banking services provided to this issuer. The non-investment banking services provided to the issuer includes the preparation of this report, investor relations services, investment software, financial database analysis, organization of non-deal road shows, and attendance fees for conferences sponsored or co-sponsored by Zacks SCR. The fees for these services vary on a per-client basis and are subject to the number and types of services contracted. Fees typically range between ten thousand and fifty thousand dollars per annum. Details of fees paid by this issuer are available upon request.

POLICY DISCLOSURES

This report provides an objective valuation of the issuer today and expected valuations of the issuer at various future dates based on applying standard investment valuation methodologies to the revenue and EPS forecasts made by the SCR Analyst of the issuer's business.

SCR Analysts are restricted from holding or trading securities in the issuers that they cover. ZIR and Zacks SCR do not make a market in any security followed by SCR nor do they act as dealers in these securities. Each Zacks SCR Analyst has full discretion over the valuation of the issuer included in this report based on his or her own due diligence. SCR Analysts are paid based on the number of companies they cover.

SCR Analyst compensation is not, was not, nor will be, directly or indirectly, related to the specific valuations or views expressed in any report or article.

ADDITIONAL INFORMATION

Additional information is available upon request. Zacks SCR reports and articles are based on data obtained from sources that it believes to be reliable, but are not guaranteed to be accurate nor do they purport to be complete. Because of individual financial or investment objectives and/or financial circumstances, this report or article should not be construed as advice designed to meet the particular investment needs of any investor. Investing involves risk. Any opinions expressed by Zacks SCR Analysts are subject to change without notice. Reports or articles or tweets are not to be construed as an offer or solicitation of an offer to buy or sell the securities herein mentioned.

CANADIAN COVERAGE

This research report is a product of Zacks SCR and prepared by a research analyst who is employed by or is a consultant to Zacks SCR. The research analyst preparing the research report is resident outside of Canada, and is not an associated person of any Canadian registered adviser and/or dealer. Therefore, the analyst is not subject to supervision by a Canadian registered adviser and/or dealer, and is not required to satisfy the regulatory licensing requirements of any Canadian provincial securities regulators, the Investment Industry Regulatory Organization of Canada and is not required to otherwise comply with Canadian rules or regulations.