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ABVC BioPharma

(ABVC-NASDAQ)

ABVC: Enrollment in ABV-1505 Part 2 **ADHD Clinical Study Continues as First Patient Begins Treatment**

ABVC has two lead assets moving through advanced stages of development. The first participant in ABVC's Part 2 ADHD clinical study of ABV-1505 began treatment in May and 13 additional participants joined the study earlier this month. The study is expected to enroll about 100 patients in the U.S. and Taiwan.

\$1.90 Current Price (6/7/22) \$9.50 **Valuation**

OUTLOOK

ABVC is seeking a Phase III partner to advance studies of PDC-1421, the active ingredient in ABV-1505, in trials evaluating its efficacy in treating MDD. ABVC is also launching a pivotal trial for Vitargus and recently streamlined the manufacturing process of Vitargus. Separately, the company has added incremental revenue streams, with deals to find licensing partners for products being developed by Orion BioTech and to provide clinical services to NeuCen BioMed to guide two NeuCen drug products through the completion of Phase II clinical studies towards FDA IND regulatory requirements.

SUMMARY DATA

52-Week High 52-Week Low One-Year Return (%) Beta Average Daily Volume (sh)	\$11.69 \$1.83 -61.20 0.49 63,066	Тур	Level of Stock stry		High, N/A Med-Biomed/Gene			
	20	ZACK	S ESTIM	ATES				
Shares Outstanding (mil) Market Capitalization (\$mil) Short Interest Ratio (days)	30 \$59 N/A	Revenue (in millions of \$)						
Institutional Ownership (%)	1		Q1	Q2	Q3	Q4	Year	
Insider Ownership (%)	50		(Mar)	(Jun)	(Sep)	(Dec)	(Dec)	
		2019	0 A	0 A	0 A	0 A	1 A	
Annual Cash Dividend	\$0.00	2020	0 A	0 A	0 A	0 A	0.5 A	
Dividend Yield (%)	0.00	2021	0.3 A	0 A	0.1 A	0.2 E	1 E	
		2022	0.0 A	0.0 E	0.0 E	0.0 E	0.1 E	
5-Yr. Historical Growth Rates Sales (%)	N/A	EPS / Loss Per Share						
Earnings Per Share (%)	N/A		Q1	Q2	Q3	Q4	Year	
Dividend (%)	N/A		(Mar)	(Jun)	(Sep)	(Dec)	(Dec)	
D/C TTM EDO	N1/A	2019	-\$0.05 A	-\$0.03 A	-\$0.06 A	-\$0.06 A	\$0.21 A	
P/E using TTM EPS	N/A	2020	-\$0.06 A	-\$0.09 A	-\$0.09 A	-\$0.24 A	-\$0.50 A	
P/E using 2022 Estimate	N/A	2021	-\$0.05 A	-\$0.08 A	•	-\$0.04 E	-\$0.23 E	
P/E using 2023 Estimate	N/A	2022	-\$0.20 A	-\$0.20 E	-\$0.21 E	-\$0.21 E	-\$0.82 E	
Zacks Rank	N/A	Quarters might not sum due to rounding & share counts Disclosures on page 15						

KEY POINTS

- ABVC's Part 2 ADHD clinical study of plant-based ADHD drug treatment ABV-1505 is expected to enroll about 100 patients in the U.S. and Taiwan. The first participant began treatment on May 10, 2022, and 13 additional participants joined the study as of June 1, 2022. All five participating sites in Taiwan have completed site initiation visits (SIV).
- The active ingredient in ABV-1505 is PDC-1421. The company is seeking a Phase III partner to advance studies of PDC-1421 in trials evaluating its efficacy in treating MDD.
- ABVC is also launching a pivotal trial for Vitargus. Earlier clinical studies indicate that Vitargus has unique properties that eliminate the need for post-surgery patient face-down positioning and significantly improves recovery period patient comfort and visual acuity compared to existing products. The company has also recently improved and streamlined the manufacturing of Vitargus.
- ➤ The company has added an incremental revenue stream; a Taiwan-based medical device company, Orion BioTech, engaged ABVC to identify candidates interested in licensing Orion deals. ABVC will earn a monthly retainer fee and 15% of the licensing income and royalties Orion generates for each product licensed.
- Another initiative that is expected to generate incremental fee revenue is that ABVC entered into a \$3.0 million clinical services contract with NeuCen BioMed to guide two NeuCen drug products, CEN501 and NEU001, through the completion of Phase II clinical studies towards FDA IND regulatory requirements.

LEAD PRODUCT ABV-1505 STUDY ENROLLMENT MOVING FORWARD

ABV-1505 – potential to treat ADHD with minimal to no side effects

California-based ABVC BioPharma (NASDAQ: ABVC), a biopharma and medical device company developing therapies for a range of conditions focused on oncology / hematology, central nervous system (CNS) and ophthalmology, continues to enroll participants in its Phase II part 2 clinical study of ABV-1505 for Adult Attention Deficit Hyperactivity Disorder (ADHD). The first participant began treatment on May 10, 2022, and 13 additional participants joined the study as of June 1, 2022. All five sites in Taiwan participating in the Phase II part 2 clinical study have completed site initiation visits (SIV).

ABV-1505 is a plant-based drug treatment that targets ADHD symptoms in adults. The active ingredient in ABV-1505 is PDC-1421. The FDA approved ABV-1505 Phase II clinical trial for the treatment of ADHD in 2016, enabling ABVC to move forward in its clinical studies of this lead asset. ABVC also recently hired two doctors to provide consulting services on its clinical study activities related to major depression disorder (MDD) and ADHD. In earlier studies, ABV-1505 has been shown to achieve 40% or greater improvement in the ADHD rating scale at both low-dose and high-dose treatments, with no severe adverse events (SAEs) occurring. PDC-1421 is the active ingredient of ABV-1505. The phase II part 2 study is being conducted at five medical centers¹ in Taiwan and UCSF. The study is a randomized, double-blind, placebo-controlled study expected to enroll about 100 patients. The company anticipates that the Phase II Part 2 study data will demonstrate preliminary proof of ABV-1505's efficacy and safety.

Likely participants: National Taiwan University (NTU) Hospital, Cheng Hsin General Hospital, Linkou Chang Gung Memorial Hospital, Kaohsiung Chang Gung Memorial & Taipei Veterans General Hospital.

Growing prevalence of ADHD; ABV-1505 advantages

The company expects ABV-1505 to be equally or even more effective than many of the medications currently available to relieve ADHD sufferers. ABVC expects that if patients experience any side effects from the ABV-1505, they will be mild to moderate.

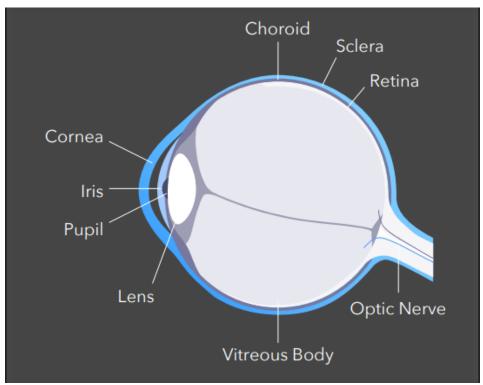
The prevalence of adult ADHD has increased significantly in the U.S. over the past decade. According to the Journal of the American Medical Association (JAMA), the diagnosis of ADHD in adults continues to rise. A study published in JAMA observed a 43% rise in the rate of adults being diagnosed with ADHD over the decade. The increased diagnosis supports the need to improve assessment and treatment of ADHD in adults, according to JAMA.

The U.S. is a major region for ADHD treatment, reflecting expanding diagnosis of ADHD patients and expansion in the number of medical sites offering therapy, according to the National Resource Center (NRC) on ADHD. These metrics suggest potentially strong demand for ABVC s therapies, we believe.

The climbing diagnosis of ADHD is expected to lead to growth in the size of the therapy market. Grand View Research puts the global ADHD market at roughly \$16.4 billion in 2018 and estimates that it will grow at a 6.4% CAGR through 2025, driven by worldwide drug product approvals, among other factors. This expected growth is consistent with the trend observed over the past three decades. According to the National Institute of Health (NIH), from 1993 through 2003 the global use of ADHD medications increased threefold.

... AND VITARGUS, ABV-1701, IS ANOTHER LEAD PRODUCT

<u>Vitargus – Strong commercial potential</u>



Source: Company presentation

Vitreous is a gel-like fluid that attaches to the retina and fills the human eye. Vitargus®, or ABV-1701, is a biodegradable hydrogel vitreous substitute. Vitrectomy surgery is conducted to treat problems of the retina and vitreous. The surgery involves the removal of all or some of the vitreous from the middle of the eye and the substitution of a replacement fluid. Vitargus® is a bio-degradable vitreous substitute.

ABVC believes that Vitargus® has several advantages compared to existing vitreous substitutes, including that it minimizes medical complications and lowers the risk of a patient requiring additional surgeries. Vitargus® allows a patient unrestricted post-surgery movement or activity, as it sets as a stable semisolid gel that adheres to the retina, which means that the patient does not need to remain face-down after surgery in order for Vitargus® to maintain its retinal location during and immediately following vitrectomy surgery. ABVC is optimistic about Vitargus and believes the revenue prospects for Vitargus could begin to be realized fairly shortly after the trial is completed.

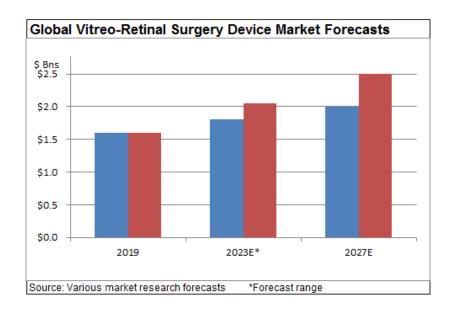
In fact, Vitargus® received the 2021 "National Innovation and Renewal of Diligence" award from the Institute for Biotechnology and Medicine Industry (IBMI) of Taiwan. Moreover, in December of 2021, Vitargus was presented at the 14th Asia-Pacific Vitreo-Retina Society Congress by Dr. Andrew Chang, MD, Ph.D., the medical director of the Sydney Retina Clinic and head of the retinal unit at the Sydney Eye Hospital. Dr. Chang is the principal investigator of the Vitargus Phase I first-in-human clinical study.

Early clinical studies indicate that Vitargus has unique properties that eliminate the need for post-surgery patient face-down positioning and significantly improves recovery period patient comfort and visual acuity compared to existing products. The objective of the Australian study is to demonstrate the safety and efficacy of Vitargus as compared to SF6 Gas OE, which is a standard of care for retina re-attachment.

Growing market for ocular surgery underscores commercial potential of Vitargus

Driven partially by the aging of the global population, market research suggests strong growth in the market for ocular surgery, including for vitreo-retinal procedures. Market intelligence and research firm Fior Markets, for instance, expects the worldwide vitreo-retinal surgery devices market to reach \$2.5 billion by 2027, up from about \$1.6 billion in 2019. Studies from other market research firms suggest similar growth trajectories and support forecasts that the market can reach or exceed the roughly \$2.0+ billion level over this period. From 2012 to 2030, the number of vitrectomy cases is expected to increase from 1.26 million to 4.0 million, which represents a nearly 7% CAGR.

The growing occurrence of eye disorders, usually more common in older patients, boosts general awareness of eye health and, in turn, likely contributes to expected market growth. The rising incidence of other disorders such as diabetes also might sometimes be a contributing factor, as well, according to the World Health Organization.



Phase II clinical study of Vitargus moving forward

ABVC intends to launch a self-funded study of Vitargus in 2022 in the U.S., Thailand, Australia and potentially other markets. In 4Q20, the company issued a full CSR of its Vitargus® first-in-human phase I clinical trial. The study was an open label trial conducted at a single facility in Sydney, Australia, with 11 participants enrolled who were diagnosed with either a:

- Complex or rhegmatogenous retinal detachment or chronic retinal detachment with failure of gas or silicone oil treatment or
- Vitreous hemorrhage requiring vitrectomy surgery.

The study found that Vitargus® was well-tolerated as a vitreous substitute without any apparent toxicity to ocular tissues and no indication of an increased safety risk. The enrolled patients also showed improvement in visual acuity compared to other vitreous substitutes. The company believes that the safety and preliminary efficacy findings from this study, combined with the unique properties of Vitargus® (BFC-1401), support further development for its use during vitrectomy surgery in patients requiring vitreous replacement. In 2Q22, a meeting attended by all principal investigators from the Australian and Thailand sites was conducted virtually to move the study forward.

Clinical studies to-date indicate that Vitargus® eliminates the need for post-surgery patients to remain in a face-down position and also significantly improves the patient's recovery period, comfort and visual acuity compared to existing therapeutic products. The objective of the Phase II study² is to demonstrate the safety and efficacy of Vitargus® compared to Sulphur Hexafluoride (SF6) Gas OE, which currently is a standard of care used for retina re-attachment.

The company has secured Dr. Andrew Chang to be the principal investigator, as noted, to conduct Vitargus Phase II clinical trials in Australia. As of January of 2022, two clinical sites in Thailand had been selected to participate in the Phase II clinical study of Vitargus®. The new sites are at the Ramathibodi Hospital at Mahidol University and the Srinagarind Hospital at Khon Kaen University. Two Australian medical centers are also participating in the study.

² The study is titled, "A Prospective Multi-Site Randomized Controlled Clinical Investigation of the Safety and Effectiveness of the ABV-1701 Ocular Endotamponade (OE)"

ABVC expects the first patient enrollments are likely to begin in 2Q22. According to ABVC citing data from medical journals, the incident of retinal detachment by age 85 is about 3% and 1% in Thailand and Australia, respectively. By year-end 2022, the company hopes to have at least four countries participating in the Vitargus Phase II study. The company continues discussions with the U.S. FDA to include U.S. patients in the study.

Moreover, ABVC has noted that it has received indications of potential interest in collaborating on Vitargus from several regional and global pharmaceutical companies. ABVC also has indicated that Vitargus has received collaboration inquiries from several regional and global pharmaceutical companies. The company expects the growing Vitargus database to facilitate a potential partnership. Separately, ABVC recently announced that Vitargus will be manufactured through a new process that enhances its stability, consistency and efficacy and concurrently reduces manufacturing time significantly.

EXPANDING ASSETS & IP TO MULTIPLE PROGRAMS

The company is also leveraging its assets for multiple programs. For instance, Both ABV- 1505, which is in an advanced stage of development, and ABV-1504 are derived primarily from the plant-based compound PDC-1421. The company's optimistic outlook for PDC-1421 also has positive implications for ABV-1504, which is in earlier stages of development. Thus, in addition to moving ABV-1505 forward through phase II part II clinical trials for treatment in ADHD, ABVC is also expanding the program to study PDC-1421 in trials evaluating its efficacy in treating MDD. This is a goal for 2022.

ABVC Drugs / potential therapies								
ADHD	RETINAL VITRECTOMY	DEPRESSIVE DISORDERS	ONCOLOGY					
ABV-1505	Vitargus® – ABV-1701	ABV-1504	ABV-1501					
ADULT ADHD	VITREOUS REPLACEMENT	MDD	TRIPLE NEGATIVE BREAST CANCER					
		ABV-1601	ABV-1703					
		DEPRESSION IN CANCER PATIENTS	PANCREATIC CANCER					
	ABV-2001, ABV-2002		ABV-1702					
	OPHTHALMOLOGY		MYELODYSPLASTIC SYNDROME					

Source: Company reports Grey shading indicates lead asset

The company has also expanded its development collaboration agreement with affiliate BioFirst to include potential corneal storage and intraocular irrigation solutions during corneal transplant and other ocular procedures. This program is being developed as ABV-2002. Moving this program forward is a 2022 goal, as noted.

Plant-based therapies - minimizes potential side-effects

Importantly, ABVC's products are derived primarily from plants. ABVC believes that its focus on botanical sourcing in drug development distinguishes its asset portfolio from that of many other biopharma companies. The company believes that plant-derived medicines can have substantial therapeutic benefits

and simultaneously minimize potential side-effects compared to therapies developed from animals or chemicals. Aspirin, for example, is derived from shrubs that contain salicylic acid, which is found in jasmine, beans, peas, clover and certain grasses and trees.

ABVC Near-Term Pipeline

MEDICAL CONDITION	ABVC DRUG	PIPELINE STATUS	CLINICAL PARTNER
Major Depressive Disorder (MDD)	ABV-1504	Phase II Completed	Stanford University Medical Center, Taipei Veterans General Hospital
Adult Attention Deficit Hyperactivity Disorder (ADHD)	ABV-1505	Phase II Part 1 Completed	University of California San Francisco (UCSF), School of Medicine
Myelodysplastic Syndrome (MDS)	ABV-1702	Phase II	TBD
Advanced Inoperable or Metastatic Pancreatic Cancer	ABV-1703	Phase II	TBD

Source: ABVC Winter 2021 Presentation

ABVC recently filed new PCT (Patent Cooperation Treaty) applications for its PDC-1421-based medicines that treat MDD and ADHD. ABVC recently completed a Phase II Part II study for MDD of 60 patients with moderate to severe MDD treated with PDC-1421 three times a day for six weeks. The study was a randomized, double-blind, placebo-controlled, multi-center trial that found that PDC-1421 met the pre-specified primary endpoint.³ The company believes the PCT filings can help extend its global market exclusivity until about 2040-2041, if subsequent national phase applications are granted.

Depression: A Growing Problem

Depression is a growing problem globally. According to the World Health Organization (WHO), the prevalence of diagnosed mental health conditions is increasing worldwide. Primarily reflecting demographic changes, there has been a 13% increase in mental health conditions and substance use disorders noted in the ten years leading up to 2017. Reflecting the importance of addressing depression, WHO launched a <u>special initiative for mental health</u> in 2019. Depression is an important health area that ABVC's asset portfolio addresses.

PDC-1421

The active ingredient of ABV-1505, ABV-1504 and ABV-1601 is PDC-1421, which is a botanical investigational new drug (IND). Through its subsidiary BioLite, ABVC has completed a phase II study of the PDC-1421 capsule to evaluate its safety and efficacy in treating patients with MDD. The study, conducted at Stanford University, found the PDC-1421 capsule to be safe and well-tolerated in effectively treating six enrolled adult patients.

Both low and high doses of the PDC-1421 capsule passed the required 40% population in ADHD-RS-IV test scores, thus meeting the primary end points of the study. The percentages of improvement in adult attention deficit/hyperactivity disorder rating scale score from baseline through eight weeks of treatment

³ PDC-1421 demonstrated a 13.2-point reduction in the Montgomery-Åsberg Depression Rating Scale (MADRS) total score by Intention-To-Treat (ITT) analysis, averaged over the 6-week treatment period from baseline, compared to 9.2-point reduction of the placebo group. By Per-Protocol (PP) analysis, PDC-1421 showed a dose dependent efficacy toward MDD in which high dose (2 x 380 mg) gave 13.4-point reduction in MADRS total score from baseline and low dose (380 mg) gave 10.4-point reduction as compared to 8.6 in the placebo group. The patients exhibited no severe adverse events.

were 83.3% in the Intention-To-Treat (ITT) population and 80.0% in the per-protocol (PP) population, which support further clinical development of ABV-1505 / PDC-1421 for the treatment of adult ADHD and MDD.

ABVC clinical trial for the treatment of MDD in cancer patients studying ABV-1601 at Cedars-Sinai Medical Center in Los Angeles has been posted on the CSMC website under the working title <u>ABV-1601</u> Polygala Phase I.

ABVC also expects to form a commercial partnership in the U.S. to collaborate the development of ABV-1504 for the treatment of MDD. Importantly, company believes that plant-derived medicines can have substantial therapeutic benefits and simultaneously minimize potential side-effects compared to therapies developed from animals or chemicals. The company believes that ABV-1504, ABV-1505 and ABV-1601 have strong prospects to treat depression and ADHD disorders and obtain better therapeutic outcomes with fewer serious side-effects compared to current standard of care therapies such as SSRIs (selective serotonin reuptake inhibitors), which are frequently prescribed antidepressants, MAO (monoamine oxidase) inhibitors and TCAs (tricyclic antidepressants).

For example, SSRIs that are widely used for depressive disorders sometimes lead to anxiety, sleep disruptions and weight gain. ABVC believes that its plant-based therapies address these disorders without similar negative side effects.

Moving earlier stage assets forward & expanding the portfolio

ABVC's strategy is to find new products that have already shown efficacy in the Asia-Pacific region and Introduce these assets to other international markets via licensing arrangements. In order to obtain new products, ABVC works with partners in Taiwan, where it has an office.

ABVC monitors new medical discoveries and/or device technologies to select candidates to license for its portfolio. Once ABVC decides that an asset can enhance its portfolio and obtained the licensing rights to it, the company then works with various research institutions primarily in the U.S., Australia and Taiwan to advance the asset through clinical trials towards FDA and other regulatory approvals. The company's strategy is to then license its growing portfolio of drug candidates and medical devices to major pharmaceutical companies for phase III and pivotal clinical trials and subsequent commercialization.

The company continues to seek products to add to its growing asset portfolio. In 4Q21, ABVC restructured its BioLite Japan JV with privately-held Tokyo-based Lucidam to jointly identify early-stage opportunities in drug development, digital health, and medical device technology to expand its product portfolio. Following successful pre-clinical studies, the JV will transfer the rights to ABVC for further clinical development, regulatory approvals and commercialization in exchange for royalties and/or milestone payments, as well as seek potential licensing partners for ABVC's current pipeline of drugs and medical devices. The company expects the JV to improve its ability to identify early-stage opportunities, particularly in Japan.

The company has added an incremental revenue stream. Recently, Orion BioTech, a Taipei, Taiwan-based medical device company, engaged ABVC to identify candidates interested in out-licensing Orion developmental products. Potential candidates include Orion's Lamina Cover for spine surgery, which recently received FDA medical device 510(k) approval, Wireless Intracranial Pressure (ICP) Monitor for brain surgery and its Auto-stop Drill for orthopedic surgery. ABVC will earn a monthly retainer fee and 15% of the licensing income and royalties Orion generates for each licensed product. In addition to fee revenue, ABVC also feels this agreement underscores its strong relationships and expertise in the medical licensing space. Separately, another initiative that is expected to generate incremental fee revenue is that ABVC entered into a \$3.0 million clinical services contract with NeuCen BioMed to guide two NeuCen drug products, CEN501 and NEU001, through the completion of Phase II clinical studies towards FDA IND regulatory requirements.

The company has many other assets in earlier stages of development in its portfolio, including ABV-1702, ABV-1501, ABV-1601 (noted earlier) and ABV-1703. ABVC intends to launch a phase II part 1 clinical trial of ABV-1703 in oral liquid format for the treatment of metastatic pancreatic cancer and biliary tract cancer at Cedars-Sinai Medical Center in Los Angeles. Depending on the outcome of the part 1 study, ABVC would conduct phase II part II as a multi-nation, multi-site study.

As noted, ABVC also intends to focus on dietary supplements derived from the maitake mushroom in 2022 and recently announced that it will produce these dietary supplements in both tablet and liquid forms. Memorial Sloan Kettering and other medical centers have noted that the maitake mushroom has been found to reduce cholesterol and improve cardiovascular health, strengthen the immune system and lower blood glucose levels. Through a subsidiary, BioKey, ABVC has entered into a three-year distribution agreement with a Taiwan-based pharmaceutical marketing company focused on sales of drugs, dietary supplements and medical products in the Asia-Pacific region, Define Biotech. Define Biotech has committed to purchase \$3.0 million worth of ABVC's new dietary product line over the three-year period and received the exclusive right to distribute the line in China and Taiwan.

BioKey will manufacture the supplements at its California production plant. The company also entered into a contract to grow organic maitake mushrooms. BioKey believes its extraction process creates a competitive advantage for the company's products. The company believes worldwide demand for immunity-boosting products has grown during the pandemic. ABVC estimates the global dietary supplements market at about \$140.3 billion in 2020 based on market research, and expected to grow at a nearly 9% CAGR from 2021 to 2028.

RECENT RESULTS

ABVC generated 2021 revenue of \$355,797, compared to \$483,045 in 2021. The roughly 26% decrease was caused primarily by lower contract services as a result of the negative impact of the COVID-19 pandemic. Operating expense increased to \$12.1 million versus about \$9.0 million in 2020, primarily reflecting higher stock-based compensation and S,G&A expenses related to costs associated with recent stock issuances and increased R&D as ABVC continues to develop its pipeline.

In 1Q22, ABVC generated \$25,660 in revenue compared to \$263,150 in 1Q21. The decline primarily reflected the impact of COVID-19 on the company's contract development & manufacturing organization (CDMO) business. We have updated our 2022 estimates to reflect the ongoing constraint on the CMDO business. Largely reflecting higher stock-based compensation and S,G&A expense, operating expenses increased to \$6.2 million compared to \$1.5 million in 1Q21. The company generated a net loss of \$6.1 million compared to a net loss of \$1.2 million.

Funding

As of the end of 1Q22, the company had about \$2.7 million of cash and equivalents plus about \$0.7 million of restricted cash. Subsequently in 2Q22, ABVC entered into securities purchase agreements with certain institutional investors for the issuance and sale of 2.0 million shares and warrants to purchase up to 2.0 million shares at \$2.11 per share. ABVC also engaged the FreeMind Group to help it explore non-dilutive and funding options. With the funds generated by the issuance and warrant exercise, management believes the company has enough cash to support its growth strategy through mid-2023 and complete the goals it has established for 2022.

ABVC 2022 Goals; Financial Flexibility

In addition to moving the Part 2 study forward, the company's other 2022 goals to advance its growth strategy include:

- Seeking a Phase III partner to advance its MDD treatments
- Launching a self-funded pivotal trial for Vitargus, targeting 2024 U.S. FDA Premarket Approval (PMA)
- Advancing other development programs, including corneal storage media and Maitake mushroom-based dietary supplements, among others
- Raising capital to support continued Phase II clinical trials for oncology and ADHD indications and to expand its existing portfolio

VALUATION

We are optimistic about the chances of ABV-1505 and Vitargus receiving FDA approval and of the subsequent commercial demand of these treatment therapies. If and when ABVC's assets are commercialized, we estimate rapid growth for both commencing in approximately 2023 – 2024. While it is difficult to know the revenue arc for ABVC at this stage, given the large need that both Vitargus and ABV-1505 address and the current cost of standard care, as well as the growing incidence of adult ADHD and vitreo-retinal procedures, we believe ABVC could attain product revenue of \$3.2 million in 2023 and \$14.5 million to \$16 million in 2024.

We believe these forecasts are supported by the growing size of the target markets and the ability of ABVC's treatment therapies to produce results with lower side effects. In fact, we believe that if the company maintains the timeline we expect and these candidates are commercialized by 2023, our forecast could prove conservative, particularly as the company continues to expand the applications of existing therapies and add new ones such as the dietary supplements noted earlier.

In our view, ABVC's differentiated products and programs imply that there are no direct publically traded peers. Moreover, we would also expect ABVC to have a higher growth rate in the early years of commercializing its drug candidates. In addition, the various other companies that are engaged in introducing new therapies and are at a similar stage of development have a wide range of price-to-revenue multiples on forward estimates. Nevertheless, we believe the average price-to-sales multiple of companies in this comparison of 14x provides a valuation benchmark for ABVC. The recent uplisting of ABVC shares to the Nasdaq is expected to boost awareness of the company and ABVC's prospects, as well as expand the pool of potential investors.

Therefore, applying a 14x multiple to our \$14.5 million to \$16 million 2024E revenue forecast and discounting back to the present at 10%/year results in a present value of nearly \$168 million to \$185 million for ABVC, or about \$9 to \$10 per share on a fully diluted basis. As the company expands the number of assets in its growing portfolio as it finds innovative therapies in the Asia-Pacific markets and introduces them in other geographies, our forecast could change.

We think the current share price does not reflect the fundamental value of the company's pipeline and prospects and would anticipate multiple expansion as the company continues to advance its candidates. Any delay or failure in clinical development or regulatory approval could cause the share price to decline and represent a potential risk to our valuation but we believe the risk / reward ratio could be attractive for investors who have a higher than average risk tolerance and longer time horizon.

RECENT NEWS

- ➤ On June 01, 2022, ABVC announced enrollment progress for the ADHD Phase II Part 2 Clinical Study.
- On May 25, 2022, ABVC was engaged by Orion BioTech to Identify licensing partners.
- On May 23, 2022, ABVC engaged researchers to provide consulting services.
- ABVC reported 1Q22 results on May 16, 2022.
- On May 13, 2022, the company engaged the FreeMind Group to support grant funding options.
- ABVC announced a \$4.22 million registered direct offering on May 12, 2022.
- ➤ On May 05, 2022, ABVC announced a streamlined Vitargus manufacturing process.
- ➤ ABVC BioPharma Completes Site Initiation Visits and Begins Enrollments for ADHD Phase II Part 2 Clinical Study on Apr 28, 2022 @ 12:30 by FinancialContent.
- ABVC announced a Vitargus Phase II clinical study investigator meeting on March 31, 2022.
- On February 2, 2022, ABVC announced the principal investigator meeting for its Phase II Part 2 ADHD clinical study.

RISKS

Risks to ABVC achieving its objectives, and to our valuation, include the following.

- The company might not obtain regulatory approval for its therapies.
- ABVC might need to raise additional capital earlier than expected.
- COVID-19 might delay the company's clinical and commercialization timelines.
- > The company might not find strategic partners to help advance and commercialize its assets.
- > The company might not obtain licenses for additional drug or medical device candidates.
- Production of critical components of its various drugs, including of polygala tenuifolia, could be disrupted.
- Clinical trials might not generate results that support further development efforts of some of the company's assets.

PROJECTED FINANCIALS

ABVC BioPharma Income Statement & Projections (US \$)

Revenues	2019 \$701,719	2020A \$483,045	1Q21A \$263,150	2Q21A \$31,441	3Q21A \$98,999	2021A \$355,797	1Q22A \$25,660	2Q22E \$25,917	3Q22E \$26,176	4Q22E \$26,438	2022E \$104,190
COGs	20,137	18,716	1,245	646	393	5,086	1,896	1,944	1,963	1,983	7,786
Gross profit	681,582	464,329	261,905	30,795	98,606	350,711	23,764	23,973	24,213	24,455	96,404
Gross margin	97%	96%	100%	98%	99.6%	98.6%	92.6%	92.5%	92.5%	92.5%	92.5%
S,G&A	3,069,493	4,273,468	1,167,595	1,231,692	1,579,996	5,746,119	1,191,078	1,202,989	1,215,019	1,227,169	4,836,254
R&D	1,048,553	549,658	121,315	358,878	263,424	1,003,805	359,404	362,998	366,628	370,294	1,459,324
Stock-based compensation	22,314	4,146,979	225,740	475,740	225,740	5,306,755	4,692,003	4,738,923	4,786,312	4,834,175	19,051,414
Total operating expenses	4,140,360	8,970,105	1,514,650	2,066,310	2,069,160	12,056,679	6,242,485	6,304,910	6,367,959	6,431,639	25,346,992
Operating (loss)/profit	(3,458,778)	(8,505,776)	(1,252,745)	(2,035,515)	(1,970,554)	(11,705,968)	(6,218,721)	(6,280,937)	(6,343,746)	(6,407,184)	(25,250,588)
Interest income	23,344	71,045	52,529	10,722	9,333	43,196	40,175	40,577	40,983	41,392	163,127
Interest expense	(482,014)	(405,032)	(130,229)	(82,671)	(38,677)	(227,210)	(18,213)	(18,395)	(18,579)	(18,765)	(73,952)
Other income	(92,833)	(1,974,173)	84,098	162	37,987	679,155	22,277	22,500	22,725	22,952	90,454
Total other income / (expenses)	(551,503)	(2,308,160)	6,398	(77,005)	8,643	495,141	44,239	44,681	45,128	45,579	179,628
Pretax (loss)/income	(4,010,281)	(10,813,936)	(1,246,347)	(2,112,520)	(1,961,911)	(11,210,827)	(6,174,482)	(6,236,256)	(6,298,618)	(6,361,604)	(25,070,960)
Provision for income tax	(77,041)	(220,352)	(51,024)	(59,564)	(75,667)	825,024	(86,867)	(87,736)	(88,613)	(89,499)	(352,715)
Net loss	(3,933,240)	(10,593,584)	(1,195,323)	(2,052,956)	(1,886,244)	(12,035,851)	(6,087,615)	(6,148,520)	(6,210,005)	(6,272,105)	(24,718,245)
Noncontrolling interests	(291,464)	(802,420)	(66,818)	(81,390)	(79,756)	802,962	(92,175)	(93,097)	(94,028)	(94,968)	(374,267)
Net loss attributed to ABVC	(3,641,776)	(9,791,164)	(1,128,505)	(1,971,566)	(1,806,488)	(12,838,813)	(5,995,440)	(6,055,423)	(6,115,977)	(6,177,137)	(24,343,978)
FX	7,902	(98,893)	36,140	364,581	16,137	(25,200)	(113,339)	(114,472)	(115,617)	(116,773)	(460,202)
Comprehensive loss	(3,633,874)	(9,890,057)	(1,092,365)	(1,606,985)	(1,790,351)	(12,864,013)	(6,108,779)	(6,169,896)	(6,231,595)	(6,293,910)	(24,804,180)
Per share data											
LPS	(\$0.21)	(\$0.50)	(\$0.05)	(\$0.08)	(\$0.07)	(\$0.51)	(\$0.20)	(\$0.20)	(\$0.21)	(\$0.21)	(\$0.82)
Avg shares out	17,498,543	19,715,559	24,420,526	24,421,082	26,882,181	25,053,522	29,683,402	29,683,552	29,683,702	29,683,852	29,683,627

Source: Company reports & Zacks

APPENDIX: CLINICAL TRIAL HIGHLIGHTS

Highlights of some institutions currently, recently or shortly conducting clinical trials in partnership with ABVC:

Drug: ABV-1701

Vitargus® in vitrectomy surgery, First-in-Human, Medical Device Principal Investigator: Andrew Chang, MD, Ph.D. Sydney Eye Hospital, Australia

Drug: ABV-1504

Major Depressive Disorder (MDD), Phase II, NCE drug Principal Investigators: Charles DeBattista M.D. and Alan F. Schatzberg, MD Stanford University Medical Center, Cheng-Ta Li, MD, Ph.D Taipei Veterans General Hospital

Drug: ABV-1505, Adult Attention-Deficit Hyperactivity Disorder (ADHD), Phase II, NCE drug Principal Investigators: Keith McBurnett, Ph.D. and Linda Pfiffner, Ph.D., University of California San Francisco (UCSF), School of Medicine

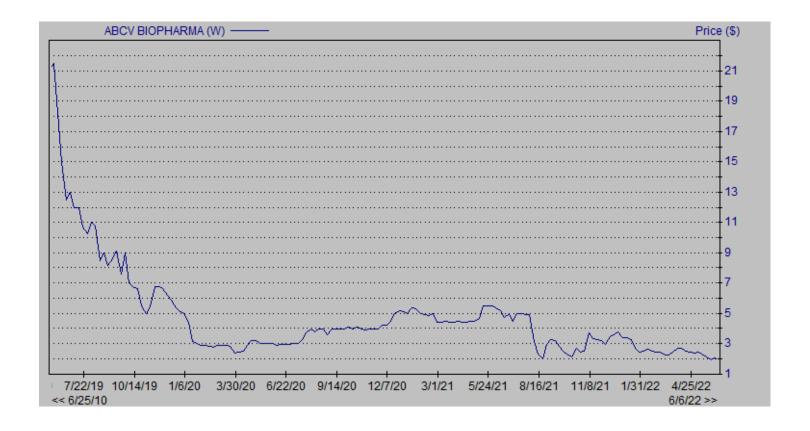
Drug: ABV-1601, Major Depression in Cancer Patients, Phase I/II, NCE drug Principal Investigator: Scott Irwin, MD, Ph.D. Cedars Sinai Medical Center (CSMC)

Drug: ABV-1703, Advanced Inoperable or Metastatic Pancreatic Cancer, Phase II, NCE drug Principal Investigator: Andrew E. Hendifar, MD Cedars Sinai Medical Center (CSMC)

Drug: ABV-1702, A Phase II Study of BLEX 404 Oral Liquid to Evaluate the Safety and Infection Control in Patients with International Prognostic Scoring System (IPSS) Intermediate-1, Intermediate-2 or High-Risk Myelodysplastic Syndrome (MDS) and Chronic Myelomonocytic Leukemia (CMML)

Drug: PDC-1421, A Phase II Study of PDC-1421 Capsule to Evaluate the Safety and Efficacy in Patients With Major Depressive Disorder Study Director: Richard King, Ph.D. Stanford University, Stanford Depression Research Clinic Taipei Veterans General Hospital

HISTORICAL STOCK PRICE



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