



3Q 2025 INVESTOR PRESENTATION

November 6, 2025

We make the American Dream of home possible.

Partnering with homeowners throughout the lifecycle of the homeownership journey.

Serving the Buyer

First Time
Homebuyer

Veteran /
Active Duty

Move Up /
Downsize

Relocation



Supporting the Purchase

Title
Services

Escrow/
Closing

Homeowners
Insurance

Servicing the Mortgage

Building
Trust

Continuing
Customer
Relationship

Facilitate
additional
lending
opportunities

Optimizing the Journey

HELOC

Closed-End
Second

Refinance

Solutions
for Aging in
Place

LOANDEPOT'S FLYWHEEL

- Top of funnel
 - Brand – loanDepot Park
 - Scale
 - Marketing
 - Lead conversion

- Diversified channel strategy
 - Direct to consumer
 - In-market retail
 - Joint venture
- Comprehensive product suite
 - Purchase
 - Refinance
 - Home equity
 - Reverse

- 440K clients⁽¹⁾
- Strong recapture rate at 65%⁽¹⁾
- \$0 customer acquisition cost
- Recurring revenue stream

- Innovation
- Technology / AI
- Top-tier customer service
- Data



(1) At or for the quarter ended September 30, 2025

THIRD QUARTER FACT SHEET



Financial

- Originations: \$6.5 billion in funded volume, within the range of guidance
- Total Revenue: \$323.3 million on \$7.0 billion of pull-through weighted lock volume; Adjusted revenue⁽¹⁾ of \$325.2 million
- Total Expenses: increased by \$18.7 million, or ~6% from the second quarter of 2025
 - Primarily reflecting one-time lower general and administrative and salary expenses in second quarter of 2025
- Net loss of \$8.7 million vs. \$25.3 million in second quarter 2025
- Adjusted net loss⁽¹⁾ of \$2.8 million and adjusted EBITDA⁽¹⁾ of \$48.8 million compared to adjusted net loss⁽¹⁾ of \$16.0 million and adjusted EBITDA⁽¹⁾ of \$25.6 million in the prior quarter
- Liquidity: Unrestricted cash of \$459 million



Operational

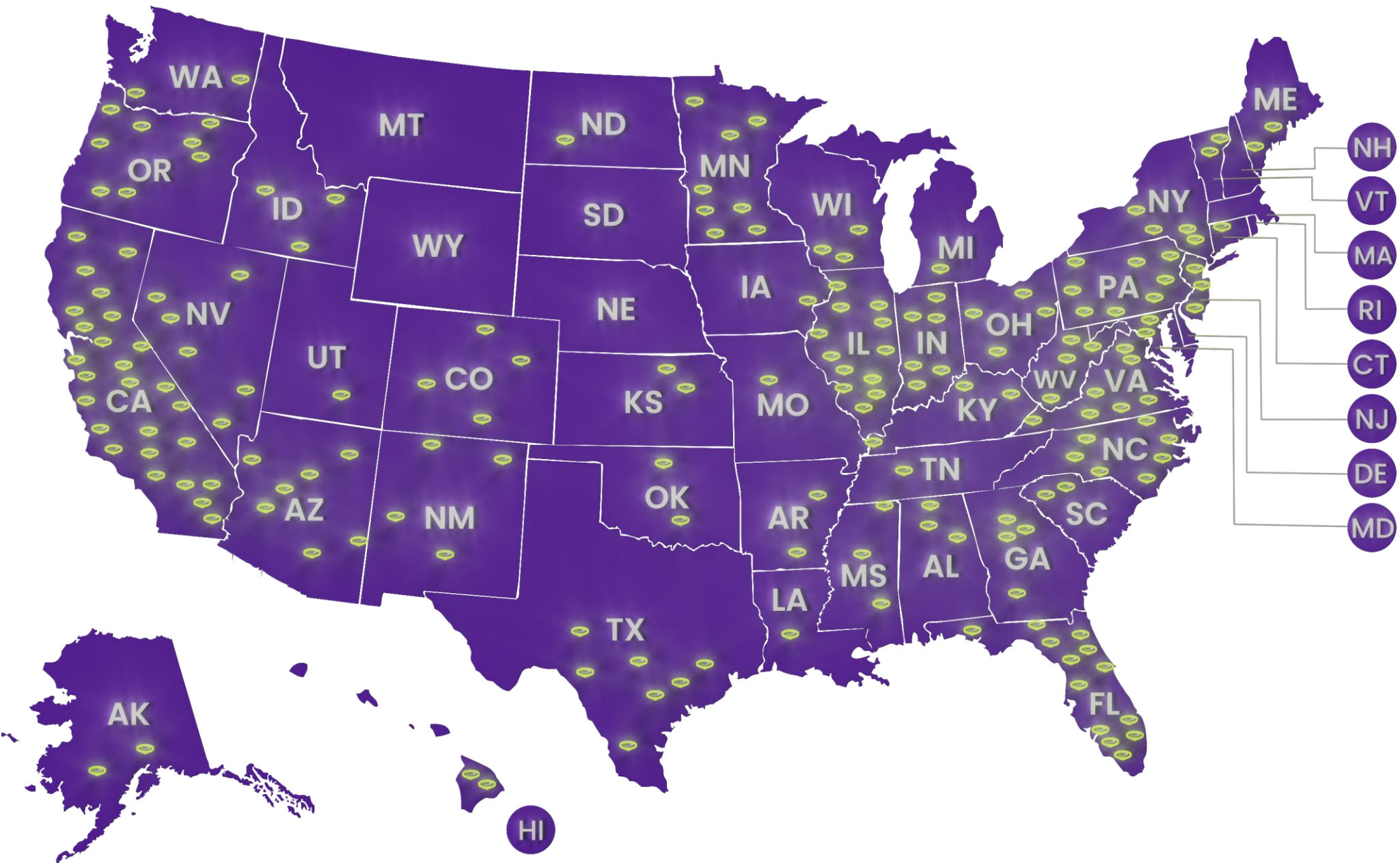
- Reshaped leadership team focused on capitalizing loanDepot's unique set of assets to drive operational excellence and profitable market share growth
 - Key senior-level promotions, strategic hires, and organizational realignment
- Servicing: Increase in UPB from the second quarter of 2025 to \$118.2 billion, retention 63% of loans sold
- Purchase Mix: 60% of originations during the third quarter
- Organic Refinance Consumer Direct Recapture Rate⁽²⁾: 65% for the quarter compared to 70% in second quarter 2025

(1) Non-GAAP measure. See Appendix for reconciliation. (2) We define organic refinance consumer direct recapture rate as the total unpaid principal balance ("UPB") of loans in our servicing portfolio that are paid in full for purposes of refinancing the loan on the same property, with the Company acting as lender on both the existing and new loan, divided by the UPB of all loans in our servicing portfolio that paid in full for the purpose of refinancing the loan on the same property. The recapture rate is finalized following the publication date of this release when external data becomes available.

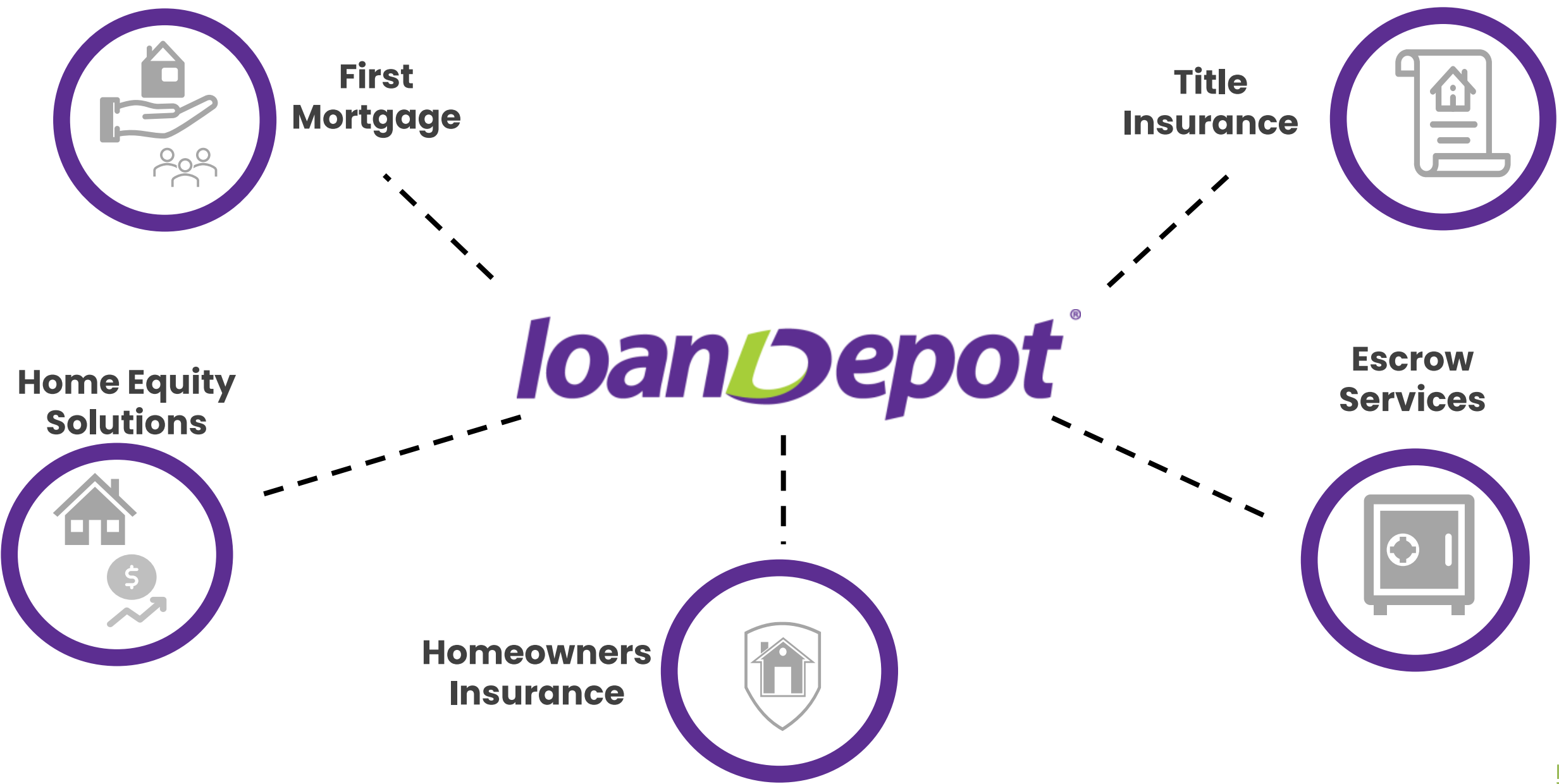
SCALED ORIGINATOR DELIVERING CUSTOMERS A COMPLETE SOLUTION



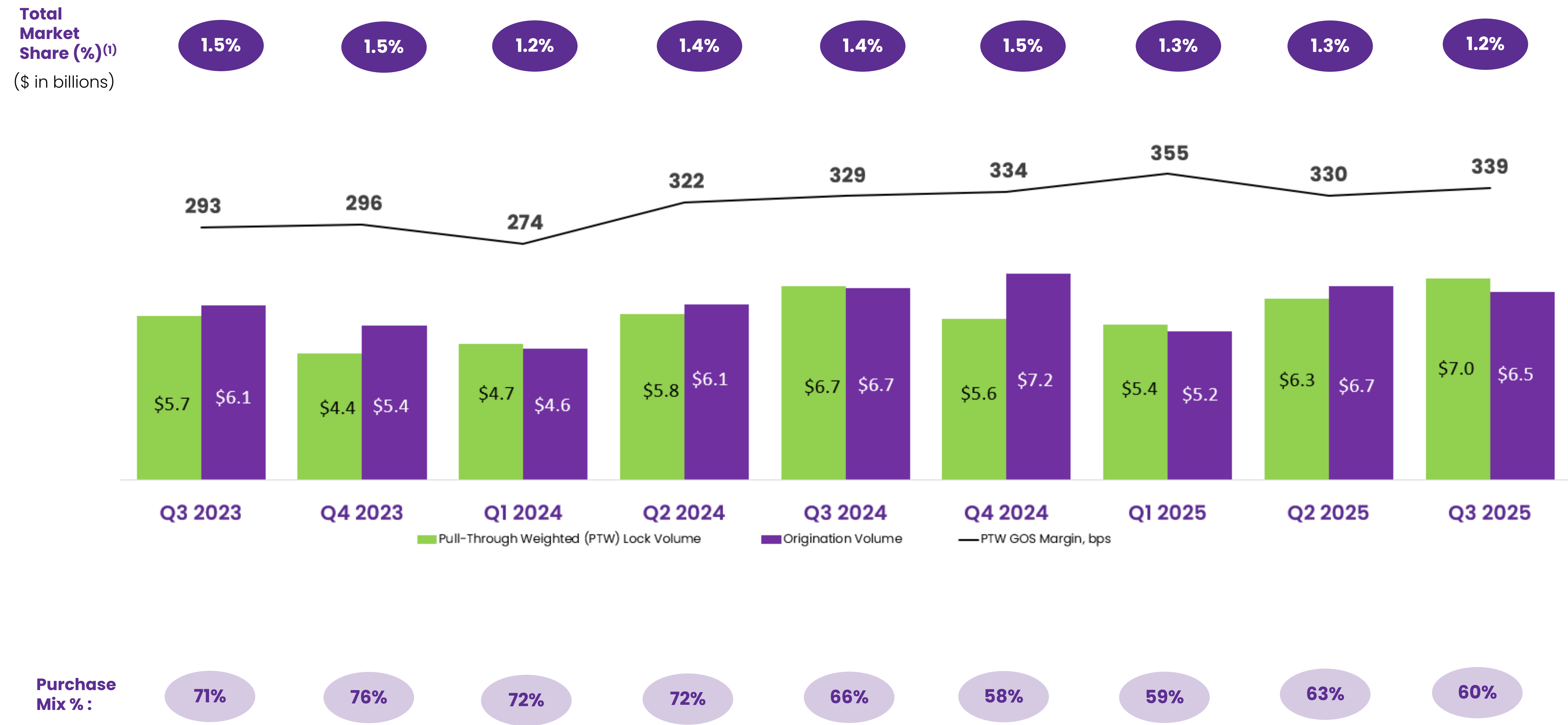
A Nationwide Lender



The loanDepot Ecosystem

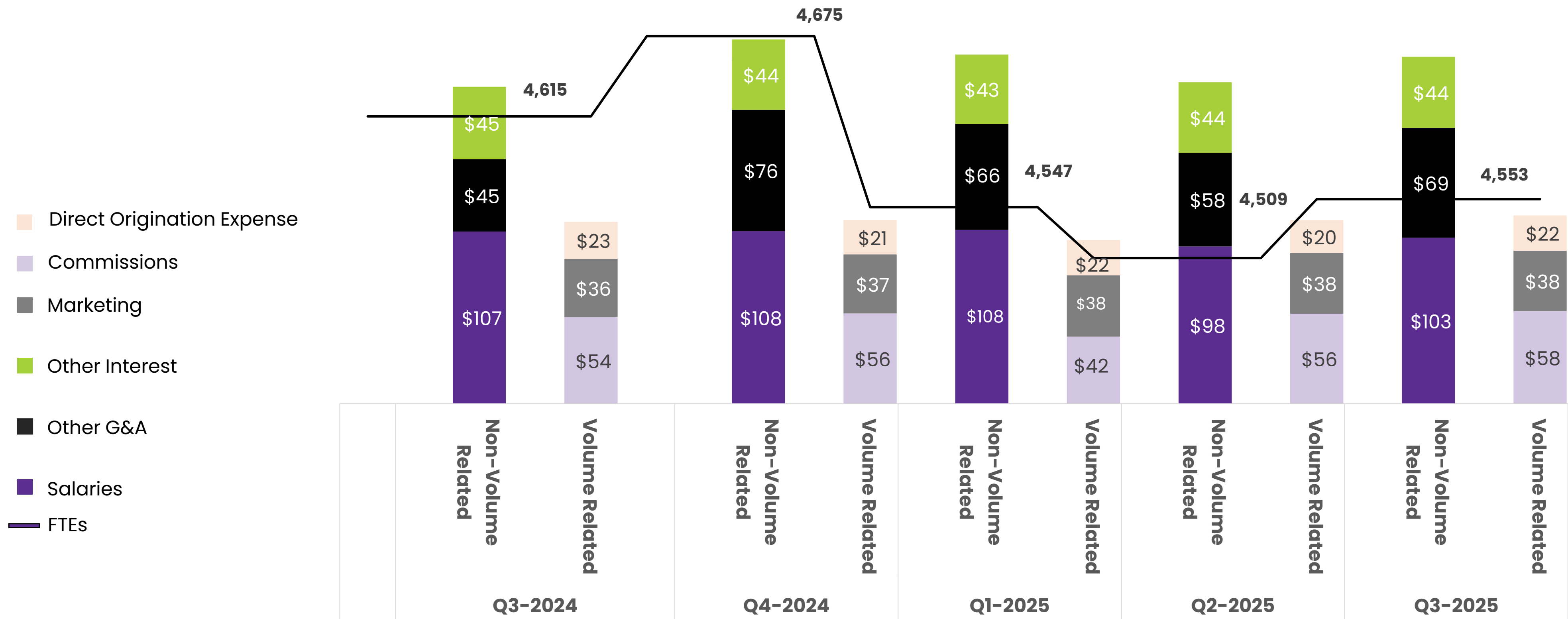


ORIGINATION GROWTH RELATIVE TO INDUSTRY



(1) Calculated as LDI origination volume, in dollars, divided by total mortgage originations, in dollars, for 1-4 family homes, as measured by MBA as of 10/19/2025
Note: Pull through weighted rate lock volume is the unpaid principal balance of loans subject to interest rate lock commitments, net of a pull-through factor for the loan funding probability

HISTORICAL COST STRUCTURE COMPARISON (\$M)



Expense to Note:

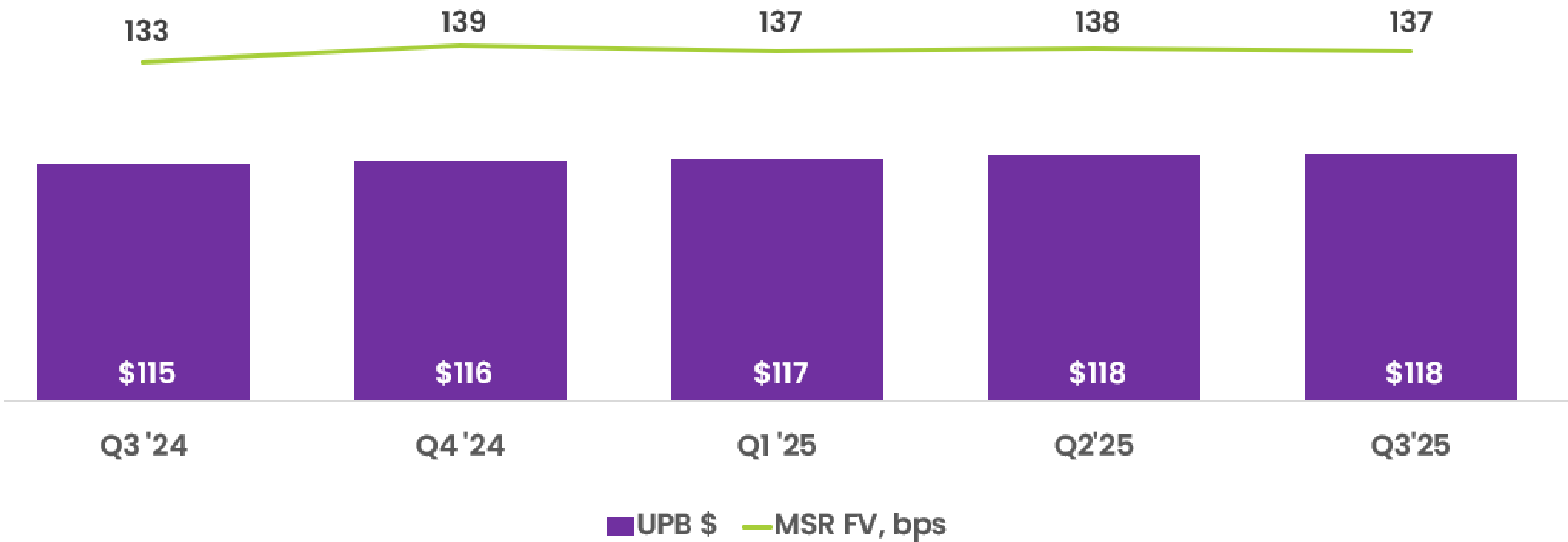
Restructuring Charge	1.9	0.1	2.1	0.2	2.1
Loss of Disposal of Fixed Assets and Other Impairments/(Recoveries)	-	(0.7)	-	-	-
Accruals for Expected Legal Settlements ⁽¹⁾	-	-	-	(5.0)	-
Cybersecurity Incident ⁽²⁾	(18.9)	1.9	0.8	0.3	0.5
Total	(17.0)	1.3	2.9	(4.5)	2.6

(1) Excluding Cybersecurity Incident-related

(2) Represents expenses directly related to the Cybersecurity Incident, net of actual and expected insurance recoveries, including costs to investigate and remediate the Cybersecurity Incident, the costs of customer notifications and identity protection, professional fees including legal expenses, litigation settlement costs, and commission guarantees.

HISTORICAL SERVICING PORTFOLIO TREND

(\$ in billions)

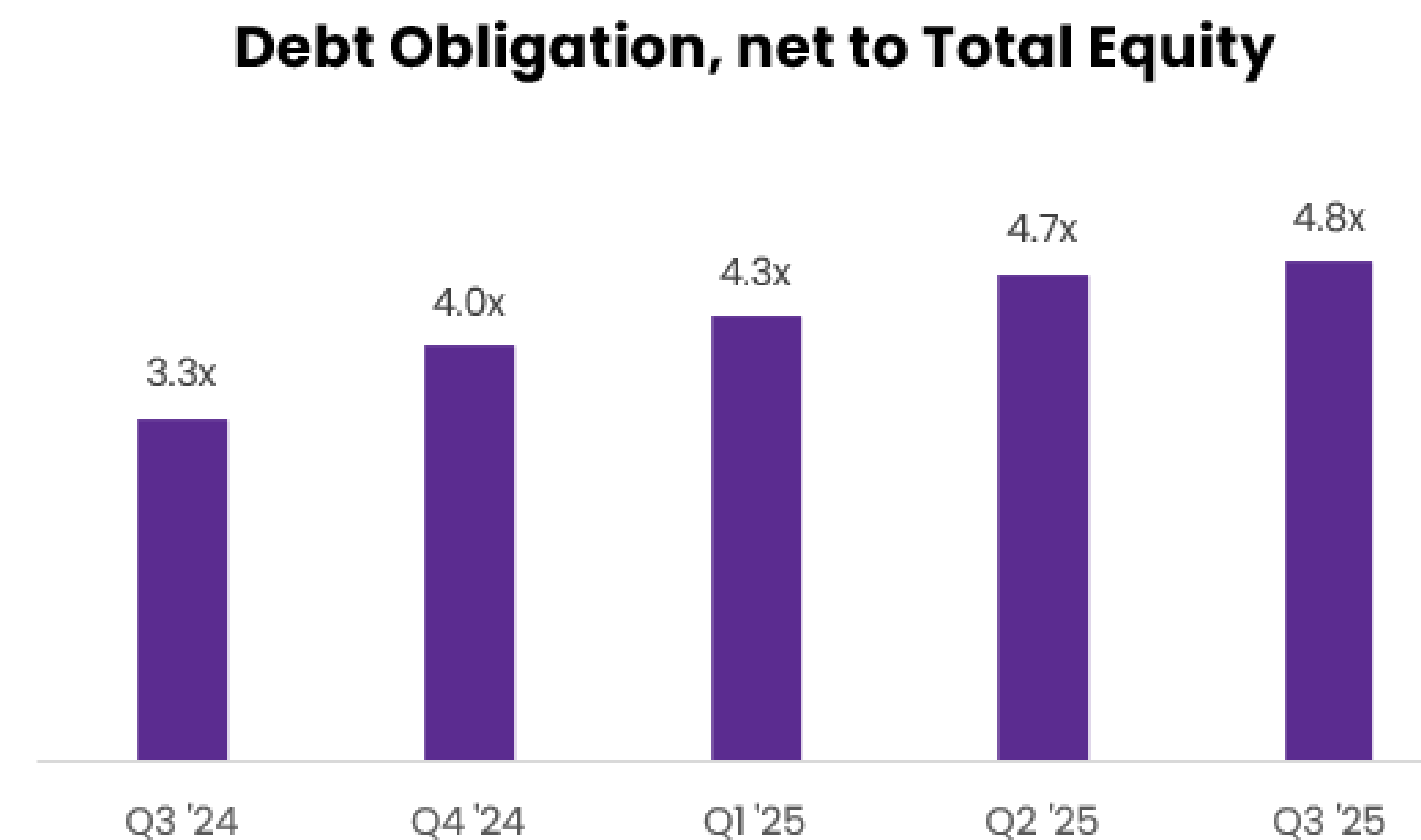
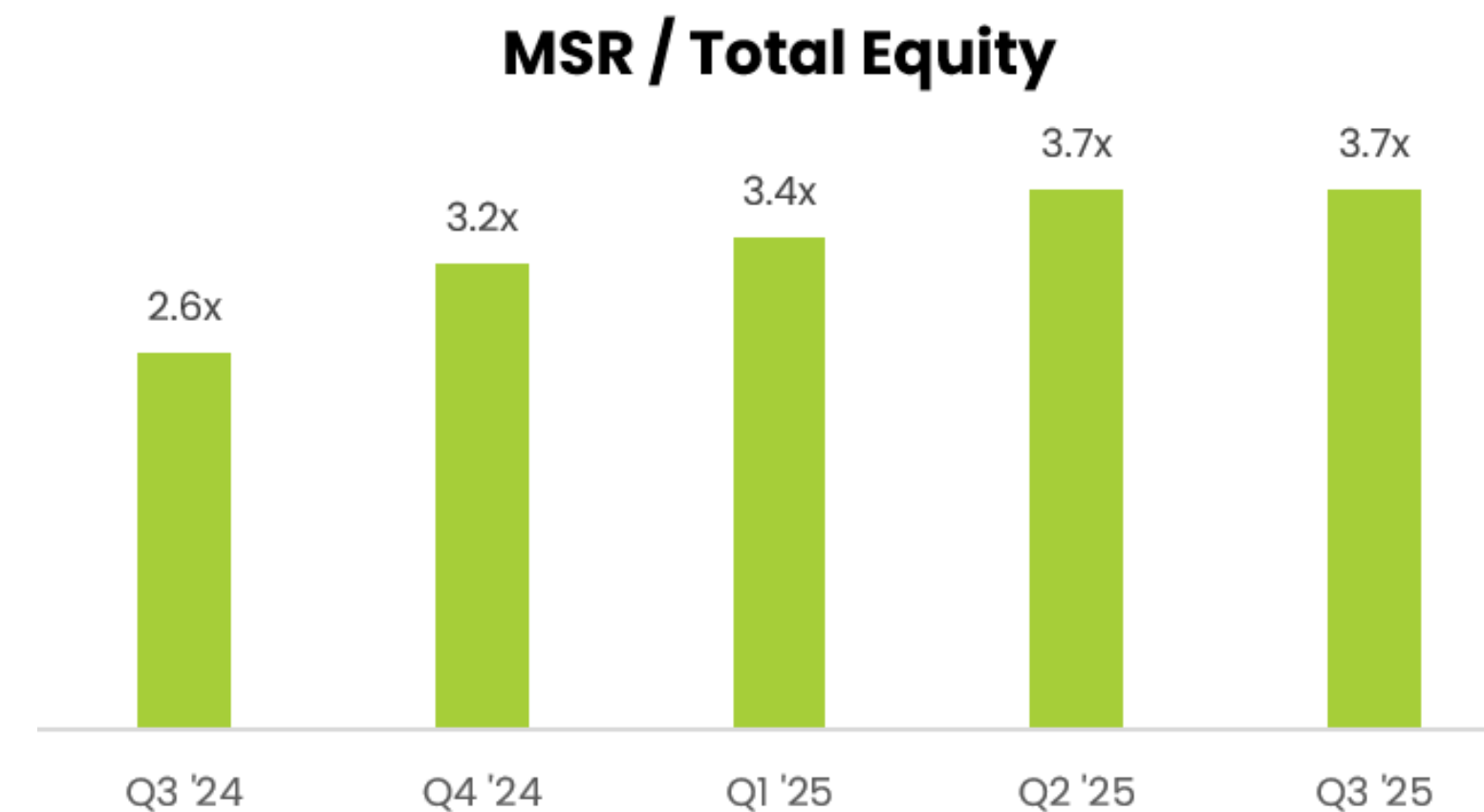
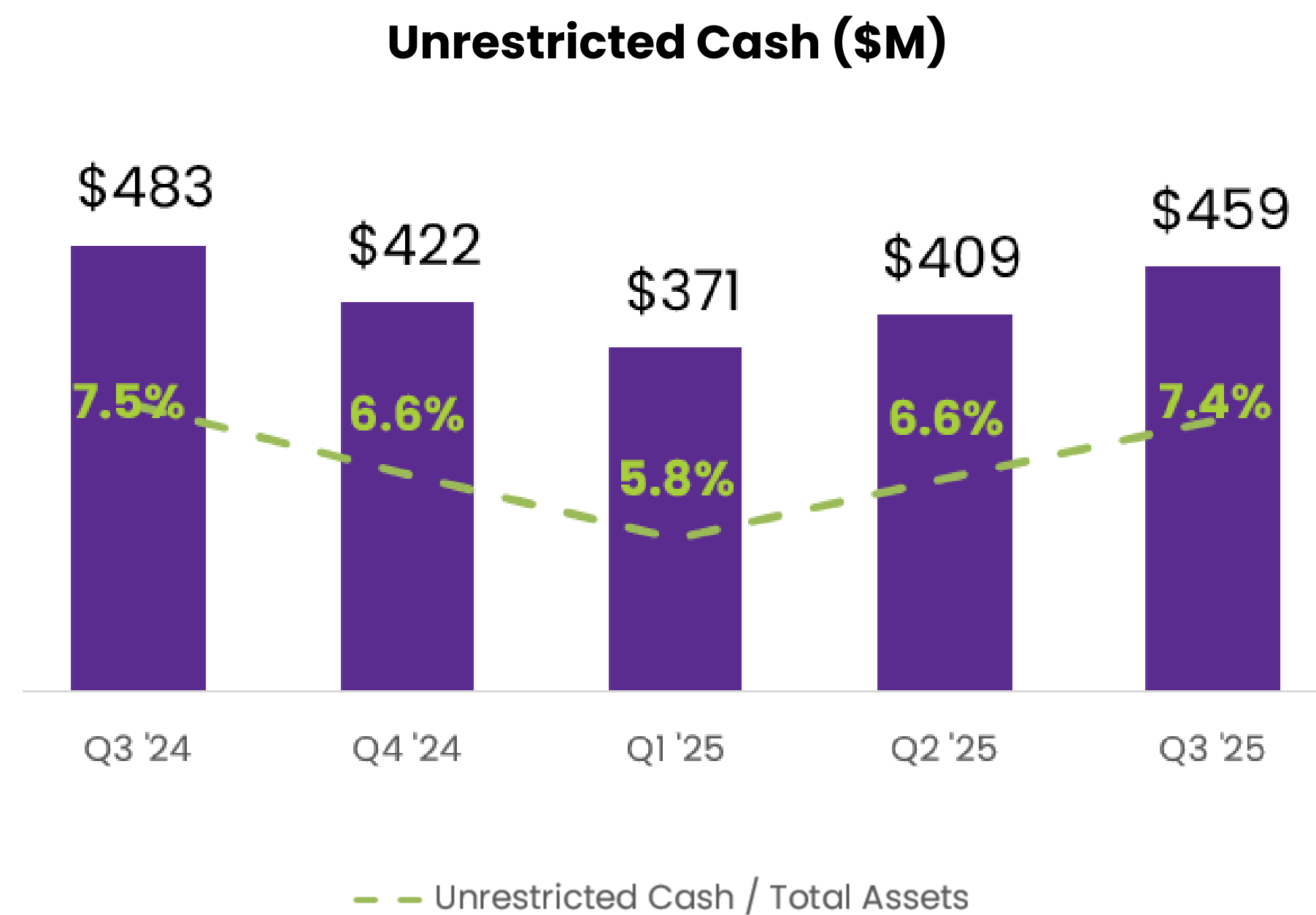


Portfolio @ 09/30/25 ⁽³⁾	
W.A. Coupon	3.96%
W.A. FICO	728
W.A. LTV	75%
W.A. Age (Mths)	41.9
DQ Rate	
60D+	1.5%
Composition	
GSE	54.5%
Gov't	35.4%
Other	10.1%

Recapture % ⁽¹⁾ :	71%	75%	65%	70%	65%
Retention % ⁽²⁾ :	61%	60%	67%	62%	63%
Total Serv Exp\$ to Avg. UPB \$, bps:	2.6	2.8	2.6	2.4	2.8

(1) Recapture rate as defined on page 3. (2) Portion of loan origination volume that was sold servicing retained in the period divided by total sold volume in the period. (3) At time of origination, stratifications for agency (FHLMC, FNMA, GNMA) portfolio only. Excludes HELOC

LIQUIDITY AND BALANCE SHEET



Q4 2025 OUTLOOK*

Metric	Low	High	Current Market Conditions
			<ul style="list-style-type: none">Limited supply of new and resale homes continues to adversely impact homebuying activityDecreasing long-term interest rates incentivizing refinance activity of higher-rate mortgagesHomeowner equity levels drive demand for cash-out refinance and home equity solutionsOngoing market volatility and uncertainty affecting housing demand and mortgage interest rates
Pull-through Weighted Rate Lock Volume (\$bn)	\$6.0	\$8.0	
Origination Volume (\$bn)	\$6.5	\$8.5	
Pull-through Weighted GOS Margin, bps	300	325	
Total Expenses	Up from previous quarter, primarily driven by higher volume-related costs		

*Outlook reflects current interest rate environment, seasonality, channel mix, and competitive pressures

loanDepot[®]



APPENDIX

BALANCE SHEET & SERVICING PORTFOLIO HIGHLIGHTS

\$ in MM except units and %	3Q '25	2Q '25	3Q '24	3Q '25 vs 2Q'25	3Q'25 vs 3Q'24
Cash and cash equivalents	459.2	408.6	483.0	12.4%	-4.9%
Loans held for sale, at fair value	2,606.4	2,623.0	2,790.3	-0.6%	-6.6%
Servicing rights, at fair value	1,637.9	1,636.0	1,542.7	0.1%	6.2%
Total assets	6,245.0	6,208.7	6,417.6	0.6%	-2.7%
Warehouse and other lines of credit	2,382.7	2,411.4	2,565.7	-1.2%	-7.1%
Total liabilities	5,811.7	5,769.7	5,825.6	0.7%	-0.2%
Total equity	433.3	439.1	592.0	-1.3%	-26.8%
Servicing portfolio (unpaid principal balance)	118,228	117,540	114,915	0.6%	2.9%
Total servicing portfolio (units)	440,358	432,764	409,344	1.8%	7.6%
60+ days delinquent (\$)	1,715.5	1,641.2	1,655.0	4.5%	3.7%
60+ days delinquent (%)	1.5%	1.4%	1.4%	N/A	N/A
Servicing rights, net to UPB	1.4%	1.4%	1.3%	N/A	N/A

NON-GAAP FINANCIAL RECONCILIATION

(\$MM)	3Q '25	2Q '25	3Q '24
Total Net Revenue	323.3	282.5	314.6
Valuation changes in Servicing Rights, Net of Hedge	1.8	9.4	14.9
Adjusted Total Revenue	325.2	291.9	329.5
Net (Loss) Income	(8.7)	(25.3)	2.7
Interest Expense - Non-Funding Debt	44.3	44.0	45.1
Income Tax (Benefit) Expense	(1.6)	(7.1)	0.9
Depreciation and Amortization	6.7	6.4	8.9
Valuation changes in Servicing Rights, Net of Hedge	1.8	9.4	14.9
Stock-Based Compensation Expense	3.6	(2.3)	8.2
Restructuring Charges	2.1	0.2	1.9
Cyber Incident ⁽¹⁾	0.5	0.3	(18.9)
Adjusted EBITDA	48.8	25.6	63.7

(1) Represents expenses directly related to the Cybersecurity Incident, net of actual and expected insurance recoveries, including costs to investigate and remediate the Cybersecurity Incident, the costs of customer notifications and identity protection, professional fees including legal expenses, litigation settlement costs, and commission guarantees.

NON-GAAP FINANCIAL RECONCILIATION (CONT'D)

(\$MM)	3Q '25	2Q '25	3Q '24
Net Income (Loss)	(8.7)	(25.3)	2.7
Adjustments to Income Taxes	1.0	2.9	(0.3)
Tax-Effect Net Income (Loss)	(7.8)	(22.3)	2.3
Valuation changes in Servicing Rights, Net of Hedge	1.8	9.4	14.9
Stock-Based Compensation Expense	3.6	(2.3)	8.2
Restructuring Charges	2.1	0.2	1.9
Cyber Incident ⁽¹⁾	0.5	0.3	(18.9)
Tax Effect of Adjustments	(3.1)	(1.3)	(1.4)
Adjusted Net Income (Loss)	(2.8)	(16.0)	7.1

(1) Represents expenses directly related to the Cybersecurity Incident, net of actual and expected insurance recoveries, including costs to investigate and remediate the Cybersecurity Incident, the costs of customer notifications and identity protection, professional fees including legal expenses, litigation settlement costs, and commission guarantees.

DISCLAIMER AND NON-GAAP FINANCIAL INFORMATION

Forward-Looking Statements and Other Information

This presentation contains, and responses to questions may contain, forward-looking statements that can be identified by the fact that they do not relate strictly to historical or current facts and may contain the words “believe,” “anticipate,” “expect,” “intend,” “plan,” “predict,” “estimate,” “project,” “will be,” “will continue,” “will likely result,” or other similar words and phrases or future or conditional verbs such as “will,” “may,” “might,” “should,” “would,” or “could” and the negatives of those terms. Examples of forward-looking statements include, but are not limited to, statements about momentum, future operations, performance, financial condition, competitive positioning and advantages, prospects, strategies and goals, focus areas, profitable market share growth, innovation, technology initiatives and emerging technologies, leadership capabilities and expense management. These forward-looking statements are based on current available operating, financial, economic and other information, and are not guarantees of future performance and are subject to risks, uncertainties and assumptions that are difficult to predict, including but not limited to, the following: our ability to achieve the expected benefits of our strategic plans and priorities and the success of other business initiatives; our ability to achieve profitability; our loan production volume; our ability to maintain an operating platform and management system sufficient to conduct our business; our ability to maintain warehouse lines of credit and other sources of capital and liquidity; our ability to effectively utilize artificial intelligence and emerging technologies; impacts of cybersecurity incidents, cyberattacks, information or security breaches and technology disruptions or failures, of ours or of our third party vendors; the outcome of legal proceedings to which we are a party; our ability to favorably resolve regulatory matters related to the Cybersecurity Incident; adverse changes in macroeconomic and U.S. residential real estate and mortgage market conditions, including changes in interest rates, changes in global trade policy and tariffs and impacts from government shutdowns; changing federal, state and local laws, as well as changing regulatory enforcement policies and priorities; and other risks detailed in the “Risk Factors” section of loanDepot, Inc.’s Annual Report on Form 10-K for the year ended December 31, 2024, as well as any subsequent filings with the Securities and Exchange Commission. Therefore, current plans, anticipated actions, and financial results, as well as the anticipated development of the industry, may differ materially from what is expressed or forecasted in any forward-looking statement. loanDepot does not undertake any obligation to publicly update or revise any forward-looking statement to reflect future events or circumstances, except as required by applicable law.

Non-GAAP Financial Information

To provide investors with information in addition to our results as determined by GAAP, we disclose certain non-GAAP measures to assist investors in evaluating our financial results. We believe these non-GAAP measures provide useful information to investors regarding our results of operations because each measure assists both investors and management in analyzing and benchmarking the performance and value of our business. They facilitate company-to-company operating performance comparisons by backing out potential differences caused by variations in hedging strategies, changes in valuations, capital structures (affecting interest expense on non-funding debt), taxation, the age and book depreciation of facilities (affecting relative depreciation expense), and other cost or benefit items which may vary for different companies for reasons unrelated to operating performance. These non-GAAP measures include our Adjusted Total Revenue, Adjusted Net Income (Loss), and Adjusted EBITDA. We exclude from these non-GAAP financial measures the change in fair value of MSRs, gains (losses) from the sale of MSRs and related hedging gains and losses that represent realized and unrealized adjustments resulting from changes in valuation, mostly due to changes in market interest rates, and are not indicative of the Company’s operating performance or results of operation. We have excluded expenses directly related to the cybersecurity incident in January 2024 that resulted from unauthorized access to our systems (the “Cybersecurity Incident”), net of insurance recoveries during fiscal 2024, such as costs to investigate and remediate the Cybersecurity Incident, the costs of customer notifications and identity protection, and professional fees, including legal expenses, litigation settlement costs, and commission guarantees. We also exclude stock-based compensation expense, which is a non-cash expense, gains or losses on extinguishment of debt and disposal of fixed assets, and impairment charges to operating lease right-of-use assets, as well as certain costs associated with our restructuring efforts, as management does not consider these costs to be indicative of our performance or results of operations. Adjusted EBITDA includes interest expense on funding facilities, which are recorded as a component of “net interest income (expense),” as these expenses are a direct operating expense driven by loan origination volume. By contrast, interest expense on our non-funding debt is a function of our capital structure and is therefore excluded from Adjusted EBITDA. Adjustments for income taxes are made to reflect historical results of operations on the basis that it was taxed as a corporation under the Internal Revenue Code, and therefore subject to U.S. federal, state and local income taxes. These non-GAAP measures have limitations as analytical tools and should not be considered in isolation or as a substitute for revenue, net income, or any other operating performance measure calculated in accordance with GAAP, and may not be comparable to a similarly titled measure reported by other companies.

Market and Industry Data

This presentation also contains information regarding the loanDepot’s market and industry that is derived from third-party research and publications. That information may rely upon a number of assumptions and limitations, and the Company has not independently verified its accuracy or completeness.