loanDepot®



Q3 2024 EARNINGS PRESENTATION

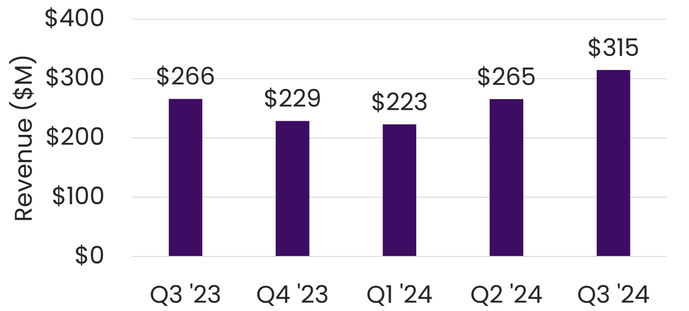
Nov 5, 2024

3Q ’24 FINANCIAL HIGHLIGHTS

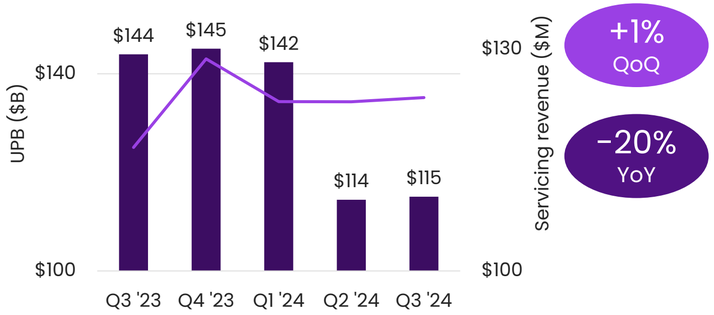
Revenue

$315M
Q3 2024

+19% QoQ
+18% YoY



UPB & servicing revenue

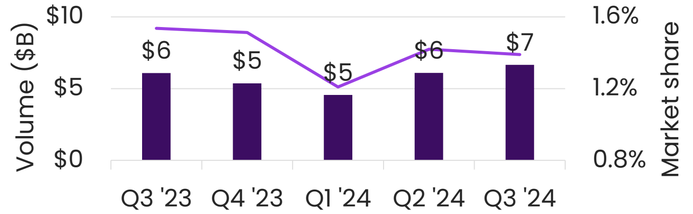


UPB
+1% QoQ
-20% YoY

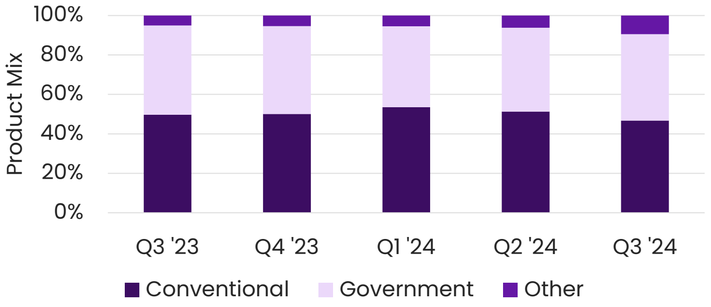
Origination vol. market share (1)

1.4% Volume share
1.7% Unit share

Market share
-2% QoQ
-9% YoY
+3% QoQ
-4% YoY

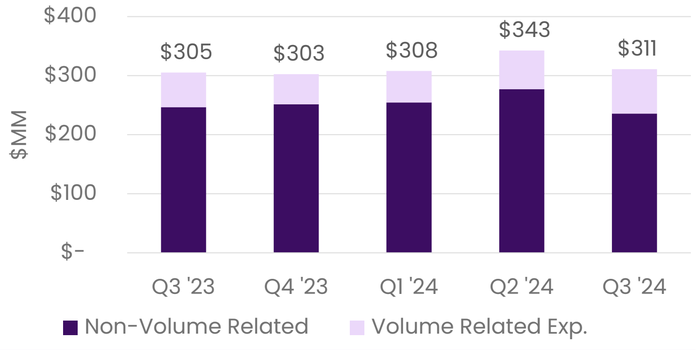


Product Mix



Conv / Gov Delta: -5 / +1% QoQ -3 / -1% YoY

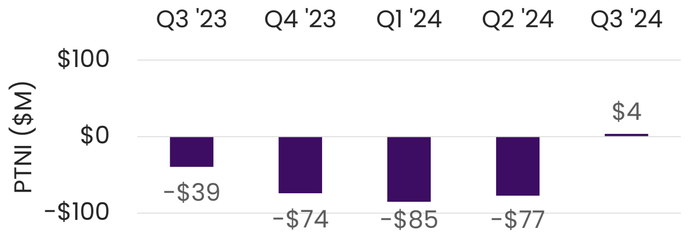
Expenses by Category



PTNI

$4M
Q3 2024

PTNI
+105% QoQ
+56% YoY



Notes:
(1) Per MBA release as of October 2024