Diebold Nixdorf's International Management Seminar Lights The Way To Transformation Strategies In Retail Banking

October 12, 2017

AMSTERDAM – "Transformation Strategies in Retail Banking – Bridging the Physical and Digital Worlds": This is the title of the 30th International Management Seminar, which will take place from Oct. 11-13 in Amsterdam, hosted by Diebold Nixdorf (NYSE: DBD), a world leader in driving connected commerce. Approximately 200 banking industry managers and decision-makers from more than 35 countries will discuss how retail banks can transform their business to the dynamic demands of consumers in an increasingly digital world.

"Digitalization is the key driver of our time. It leads to accelerated change," said Andy W. Mattes, Diebold Nixdorf president and CEO. "So it's even more important to pursue an exchange of ideas and experiences to get insights into best practices. The International Management Seminar is an ideal platform for this."

A project in the Netherlands illustrates the added value that Diebold Nixdorf can contribute to partnerships with its Managed Services. Some of the country's leading banks have outsourced their entire cash management to a subsidiary called Geldservice Nederland (GSN). Not only has Diebold Nixdorf been commissioned with providing maintenance for some 3,500 cash points; the company also provides Managed Services taking care of the systems' cash supply using its own CiT resources.

"Managed Services like these allow us to manage the long tail of cash and expand our position as the leading provider of service-oriented, software-based solutions," said Christian Weisser, Diebold Nixdorf senior vice president and managing director, EMEA. "At the same time, they enable us to reduce costs for banks and give them the freedom they need to concentrate on their core business."

An example on how to improve the customer experience and to bridge the physical and digital world is a project with Air Bank from the Czech Republic, during which Diebold Nixdorf installed an ATM solution that provides for an improved customer experience. The ATM allows customers to withdraw cash without having to insert a card in the card reader. Instead, they identify themselves contactlessly using an NFC card or NFC-enabled smartphone and enter their PIN directly on the touch monitor.

With its customized self-service solutions, Diebold Nixdorf promotes the trend toward tailor-made offers in the banking sector: For example, the company cooperated closely with Al Rahji Bank in Saudi Arabia on the development of a multifunctional, biometric banking terminal that is capable of issuing new check books and debit cards, among other things. With these and other solutions, Diebold Nixdorf helps its customers provide a differentiated customer experience.

The purpose of the event is to transfer knowledge from successful projects such as these. Analysts and managers from the world's leading banks report on how the development of connected commerce ecosystems can succeed, or how innovative branch concepts support banks' sales strategies. For example, the Dutch strategic foresight expert Thimon de Jong will provide a view of "Future Human Behaviour in the Connected Society".

In addition to the conference program, Diebold Nixdorf and selected technology partners will offer examples of their innovative power in an exhibit featuring the latest technologies, next-generation applications that accelerate the mobile transformation in the retail and financial industries, and effective managed services concepts.

About Diebold Nixdorf
Diebold Nixdorf, Incorporated (NYSE: DBD) is a world leader in enabling connected commerce for millions of consumers each day across the financial and retail industries. Its software-defined solutions bridge the physical and digital worlds of cash and consumer transactions conveniently, securely and efficiently. As an innovation partner for nearly all of the world's top 100 financial institutions and a majority of the top 25 global retailers, Diebold Nixdorf delivers unparalleled services and technology that are essential to evolve in an 'always on' and changing consumer landscape.

Diebold Nixdorf has a presence in more than 130 countries with approximately 24,000 employees worldwide. The organization maintains corporate offices in North Canton, Ohio, USA and Paderborn, Germany. Visit www.DieboldNixdorf.com for more information.

Contact(s):

Andreas Bruck	**Steve Virostek**
Media Relations - Germany	Investor Relations
Email: andreas.bruck@dieboldnixdorf.com	Email: steve.virostek@dieboldnixdorf.com
Phone: +49151 1512 3018	Phone: 330-490-6319