



## Diebold Nixdorf And Mastercard Join Forces To Provide Industry-Defining, Managed Self-Service Solution For Banking And Retail Customers

July 12, 2018

*Partnership between two world-leading companies will deliver end-to-end, secure offering designed to dramatically impact channel operations*

NORTH CANTON, Ohio and SINGAPORE, July 12, 2018 /PRNewswire/ -- Diebold Nixdorf (NYSE: DBD), a world leader in driving connected commerce, today announced a partnership with Mastercard (NYSE: MA) to deliver an industry-defining, managed solution for the banking and retail sectors.



The solution combines Diebold Nixdorf's expertise in omni-channel innovation and consumer transactions on the front-end, with Mastercard's state-of-the-art processing services and extensive global network capability on the back-end. The holistic, single-window solution, leveraging Diebold Nixdorf [AllConnect Services<sup>SM</sup>](#) infrastructure, will initially be available in Asia Pacific for banking clients, followed by retail clients in the region.

Delivered completely via an "as a Service" model, the offering is designed specifically to enable customers to dramatically impact their channel operations through:

- **Operational Efficiencies:** with more and more banks and retailers hesitant to invest in networking infrastructure, leveraging Mastercard's superior **network switching** and **data/fraud analytics capabilities**, such as SafetyNet and Decision Intelligence, will mitigate legacy infrastructure challenges. Future functional expansion will be better enabled as ongoing investments will be optimized and risk exposure reduced.
- **Seamlessness and Speed:** as an **end-to-end managed solution**, this will allow financial institutions and retailers to be able to adopt and integrate best-of-breed emerging solutions rapidly and efficiently.
- **Convenience and Choice:** with **cardless transactions**, authenticated via biometric or other processes, end consumers will be able to enjoy the speed, simplicity and security of using their mobile devices to transact at automated teller machines (ATMs).
- **Innovation and Differentiation:** in the future, retailers will be able to service more customers across **more payment types**, and financial institutions will be able to **launch new products with speed and agility** that enhance the personalization experience for consumers and deepen market differentiation.

"At Mastercard, we are always considering what the future can bring, especially in the context of evolving the digital ecosystem. Today we have a great opportunity with Diebold Nixdorf to deliver the next wave of digital products, with global scalability, for financial institutions and retailers," said Rama Sridhar, executive vice president, Digital and Emerging Partnerships, Asia Pacific, Mastercard. "This partnership will offer customers access to a much richer, deeper and broader set of highly sophisticated Mastercard services that are specifically designed to drive smarter and faster investment decisions."

This announcement builds upon Mastercard and Diebold Nixdorf's [existing collaboration](#) announced earlier in June, in which the two firms paved the way for ATM innovation through a new, mobile experience that will bring all the conveniences of digital payments – increased speed, security and

transparency – to cash withdrawals.

"Banks and retailers recognize that the core to success is the ability to better understand, connect and deliver differentiating services to consumers. To achieve this they must have laser focus on their core business; that can only come with having peace of mind in a secure, managed and future-ready channel," said Olaf Heyden, Diebold Nixdorf senior vice president, services. "This exciting new partnership with Mastercard will deliver exactly that. Our customers will drive faster adoption of new capabilities and emerging technologies, significantly reduce costs to upgrade legacy solutions and deliver operational excellence -- all while providing increased security and personalization."

#### **About Mastercard**

Mastercard (NYSE: MA), [www.mastercard.com](http://www.mastercard.com), is a technology company in the global payments industry. Our global payments processing network connects consumers, financial institutions, merchants, governments and businesses in more than 210 countries and territories. Mastercard products and solutions make everyday commerce activities – such as shopping, traveling, running a business and managing finances – easier, more secure and more efficient for everyone. Follow us on Twitter [@MastercardAP](https://twitter.com/MastercardAP), join the discussion on the [Beyond the Transaction Blog](#) and [subscribe](#) for the latest news on the [Engagement Bureau](#).

#### **About Diebold Nixdorf**

Diebold Nixdorf, Incorporated (NYSE: DBD) is a world leader in enabling connected commerce for millions of consumers each day across the financial and retail industries. Its software-defined solutions bridge the physical and digital worlds of cash and consumer transactions conveniently, securely and efficiently. As an innovation partner for nearly all of the world's top 100 financial institutions and a majority of the top 25 global retailers, Diebold Nixdorf delivers unparalleled services and technology that are essential to evolve in an 'always on' and changing consumer landscape. The company has a presence in more than 130 countries with approximately 23,000 employees worldwide. Visit [www.DieboldNixdorf.com](http://www.DieboldNixdorf.com) for more information.



[View original content with multimedia: http://www.prnewswire.com/news-releases/diebold-nixdorf-and-mastercard-join-forces-to-provide-industry-defining-managed-self-service-solution-for-banking-and-retail-customers-300679767.html](http://www.prnewswire.com/news-releases/diebold-nixdorf-and-mastercard-join-forces-to-provide-industry-defining-managed-self-service-solution-for-banking-and-retail-customers-300679767.html)

SOURCE Diebold Nixdorf

Diebold Nixdorf Media Relations, Tiffini Bloniarz, +1 330 490 3823, [tiffini.bloniarz@dieboldnixdorf.com](mailto:tiffini.bloniarz@dieboldnixdorf.com); Diebold Nixdorf Investor Relations, Steve Virostek, +1 330 490 6319, [steve.virostek@dieboldnixdorf.com](mailto:steve.virostek@dieboldnixdorf.com); Mastercard Media Relations, Barkha Patel, +65 6390 6012, [barkha.patel@mastercard.com](mailto:barkha.patel@mastercard.com)