

# Cleaner GAAP/Non-GAAP Reconciliation and Financial Package Financial Package

May 18, 2022

#### **Use of Non-GAAP Financial Measures**

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures such as organic revenue growth, which is reported revenue growth, excluding the impacts of revenues from acquired/divested businesses and the effects of currency translation. We also report Core organic revenue growth, which is reported revenue growth including the impact of PPD revenue, excluding the impacts of COVID-19 testing revenue, and excluding the impacts of acquisitions other than PPD and currency translation, as well as Core revenue, which is reported revenue plus pre-acquisition PPD revenue, less COVID-19 testing revenue. We calculate period-to-period Core organic revenue growth by adding to the baseline period PPD's pre-acquisition revenues from such period. We report these measures because Thermo Fisher management believes that in order to understand the company's short-term and long-term financial trends, investors may wish to consider the impact of acquisitions, foreign currency translation and/or COVID-19 testing on revenues. In particular, given PPD's significance relative to our existing businesses, management believes it is appropriate to also present information on a basis that includes PPD pre-acquisition revenues in order to demonstrate the impact PPD has on our current growth profile. Core revenue and Core organic revenue growth amounts are not indicative of the combined results of operations that would have been realized had the PPD acquisition occurred on January 1, 2021. Thermo Fisher management uses these measures to forecast and evaluate the operational performance of the company as well as to compare revenues of current periods to prior periods.

We report adjusted gross margin, adjusted SG&A expense, adjusted EBITDA, adjusted operating income, adjusted operating income margin, adjusted other expense/income, adjusted tax rate, adjusted net income, and adjusted EPS. We believe that the use of these non-GAAP financial measures, in addition to GAAP financial measures, helps investors to gain a better understanding of our core operating results and future prospects, consistent with how management measures and forecasts the company's core operating performance, especially when comparing such results to previous periods, forecasts, and to the performance of our competitors. Such measures are also used by management in their financial and operating decision-making and for compensation purposes. To calculate these measures we exclude, as applicable:

- Certain acquisition-related costs, including charges for the sale of inventories revalued at the date of acquisition, significant transaction/acquisition-related costs, including charges in estimates of contingent acquisition-related consideration, and other costs associated with obtaining short-term financing commitments for pending/recent acquisitions. We exclude these costs because we do not believe they are indicative of our normal operating costs.
   Costs/income associated with restructuring activities, such as reducing overhead and consolidating facilities. We exclude these costs because we believe that the costs related to restructuring activities are not indicative of our normal operating costs.
- Discontinued operations; equity in earnings/losses of unconsolidated entities; impairments of long-lived assets; and certain other gains and losses that are either isolated or cannot be expected to occur again with any predictability, including gains/losses on investments, the sale of businesses, product lines, and real estate, significant litigation-related matters, curtailments/settlements of pension plans, and the early retirement of debt. We exclude these items because they are outside of our normal operations and/or, in certain cases, are difficult to forecast accurately for future periods.
- The depreciation of property, plant and equipment. Exclusion of depreciation expense allows comparisons of operating results that are consistent over time for both our capital intensive and other businesses.
- The expense associated with the amortization of acquisition-related intangible assets because a significant portion of the purchase price for acquisitions may be allocated to intangible assets that have lives of up to 20 years. Exclusion of the amortization expense allows comparisons of operating results that are consistent over time for both our newly acquired and long-held businesses and with both acquisitive and non-acquisitive peer companies.
- The tax impacts of the above items and the impact of significant tax audits or events (such as changes in deferred taxes from enacted tax rate changes), the latter of which we exclude because they are outside of our normal operations and difficult to forecast accurately for future periods.

We report free cash flow, which is operating cash flow from continuing operations excluding net capital expenditures, to provide a view of the continuing operations' ability to generate cash for use in acquisitions and other investing and financing activities. The company also uses this measure as an indication of the strength of the company. Free cash flow is not a measure of cash available for discretionary expenditures since we have certain non-discretionary obligations such as debt service that are not deducted from the measure.

We define net debt as total debt less cash and cash equivalents. We believe net debt is meaningful to investors as the company considers net debt and its components to be important indicators of liquidity and financial position.

We define adjusted ROIC as trailing twelve months' adjusted net income excluding net interest expense, net of tax benefit therefrom, divided by trailing five quarters' average invested capital, which is equity plus short-term and long-term debt and net liabilities of discontinued operations less cash, cash equivalents, short-term investments, and equity method investments. We define adjusted ROE as trailing twelve months' adjusted net income excluding interest expense, net of tax benefit therefrom, divided by trailing five quarters' average equity. We believe these measures are meaningful to investors as they focus on shareholder value creation.

Thermo Fisher Scientific does not provide GAAP financial measures on a forward-looking basis because we are unable to predict with reasonable certainty and without unreasonable effort items such as the timing and amount of future restructuring actions and acquisition-related charges as well as gains or losses from sales of real estate and businesses, the early retirement of debt and the outcome of legal proceedings. The timing and amount of these items are uncertain and could be material to Thermo Fisher Scientific's results computed in accordance with GAAP.

The non-GAAP financial measures of Thermo Fisher Scientific's results of operations and cash flows included herein are not meant to be considered superior to or a substitute for Thermo Fisher Scientific's results of operations prepared in accordance with GAAP. Reconciliations of such non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in the accompanying tables.



#### **Table of Contents**

## Page

- 4 Annual Reconciliation of Adjusted P&L (2019 2021)
- 6 Annual Reconciliation of Adjusted EBITDA (2019 2021)
- 7 Quarterly Reconciliation of Adjusted P&L and Free Cash Flow (2021 2022)
- 9 Quarterly Reconciliation of Adjusted EBITDA (2021 2022)
- 10 Free Cash Flow, Adjusted Return on Invested Capital and Adjusted Return on Equity (2019 2022)
- 11 Reconciliation of Adjusted EPS and Free Cash Flow (2011)
- 12 Reconciliation of Core Organic Revenue Growth (2022)
- 13 Reconciliation of Core Revenue (2021 2022)
- 14 Reconciliation of Pharma & Biotech Organic Revenue Growth (2016 2021)
- 15 Segment Data (2021 2022)
- 16 Balance Sheet and Leverage Ratios (2019 2022)
- 17 Debt (2019 2022)
- 18 Notable Acquisitions/Divestitures (2019 2022)
- 19 Capital Deployment (2019 2022)
- 20 Fiscal Calendar (2022)





## **Annual Reconciliation of Adjusted P&L**

(Dollars in millions except EPS)	2019		2020		2021	
GAAP consolidated revenues	\$25,542	2	\$32,218	3	\$39,211	I
Revenue growth	5%		26%		22%	
Impact of acquisitions net of divestitures	1%		0%		3%	
Impact of currency translation	-2%		1%		2%	
Organic revenue growth	6%		25%		17%	
	\$	%	\$	%	\$	%
GAAP gross margin	11,328	44.3%	16,004	49.7%	19,638	50.1%
Cost of revenues adjustments (a)	17	0.1%	6	0.0%	8	0.0%
Amortization of acquisition-related intangible assets	499	2.0%	501	1.5%	596	1.5%
Adjusted gross margin	11,844	46.4%	16,511	51.2%	20,242	51.6%
GAAP SG&A expense	6,144	24.1%	6,930	21.5%	8,007	20.4%
Selling, general and administrative expenses adjustments (b)	(62)	-0.2%	10	0.0%	(144)	-0.4%
Amortization of acquisition-related intangible assets	(1,214)	-4.8%	(1,166)	-3.6%	(1,165)	-2.9%
Adjusted SG&A expense	4,868	19.1%	5,774	17.9%	6,698	17.1%
GAAP R&D expense	1,003	3.9%	1,181	3.7%	1,406	3.6%
GAAP operating income	4,594	18.0%	7,794	24.2%	10,028	25.6%
Cost of revenues adjustments (a)	17	0.1%	6	0.0%	8	0.0%
Selling, general and administrative expenses adjustments (b)	62	0.2%	(10)	0.0%	144	0.4%
Restructuring and other (income) costs (c)	(413)	-1.6%	99	0.3%	197	0.5%
Amortization of acquisition-related intangible assets	1,713	6.7%	1,667	5.2%	1,761	4.5%
Adjusted operating income	5,973	23.4%	9,556	29.7%	12,138	31.0%

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

(Annual P&L Reconciliation continued on the next page)

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs (including reimbursements thereof) related to recent/terminated acquisitions and a divestiture; charges/credits for changes in estimates of contingent acquisition consideration; charges/income associated with product liability litigation and accelerated depreciation on fixed assets to be abandoned due to integration synergies and facility consolidations.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in 2021, charges for compensation due to employees of acquired businesses at the date of acquisition.



#### **Annual Reconciliation of Adjusted P&L**

(Dollars in millions except EPS)	2019		2020		2021	
	\$	%	\$	%	\$	%
GAAP tax provision	374	9.2%	850	11.8%	1,109	12.5%
Tax effect of adjusted items (e)	244	1.8%	449	2.5%	593	2.1%
Adjusted tax provision	618	11.0%	1,299	14.3%	1,702	14.6%
GAAP other income/(expense)	(70)		(76)		(694)	
Adjustments (d)	(144)		(121)		(732)	
Adjusted other income/(expense)	74	_	45	_	38	
GAAP net income attributable to Thermo Fisher Scientific Inc.	3,696		6,375		7,725	
Cost of revenues adjustments (a)	17		6		8	
Selling, general and administrative expenses adjustments (b)	62		(10)		144	
Restructuring and other (income) costs (c)	(413)		99		197	
Amortization of acquisition-related intangible assets	1,713		1,667		1,761	
Other income/expense adjustments (d)	144		121		732	
Provision for income taxes adjustments (e)	(244)		(449)		(593)	
Equity in earnings/losses of unconsolidated entities			3		4	
Adjusted net income	4,975	_	7,812	_	9,978	
GAAP diluted EPS attributable to Thermo Fisher Scientific Inc.	9.17		15.96		19.46	
GAAP diluted EPS growth		27%		74%		22%
Cost of revenues adjustments (a)	0.04		0.01		0.02	
Selling, general and administrative expenses adjustments (b)	0.15		(0.02)		0.36	
Restructuring and other (income) costs (c)	(1.02)		0.25		0.50	
Amortization of acquisition-related intangible assets	4.25		4.17		4.43	
Other income/expense adjustments (d)	0.36		0.30		1.84	
Provision for income taxes adjustments (e)	(0.60)		(1.12)		(1.49)	
Equity in earnings/losses of unconsolidated entities	0.00		0.01		0.01	
Adjusted EPS	12.35	_	19.56	_	25.13	
Adjusted EPS growth		11%		58%		28%

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs (including reimbursements thereof) related to recent/terminated acquisitions and a divestiture; charges/credits for changes in estimates of contingent acquisition consideration; charges/income associated with product liability litigation and accelerated depreciation on fixed assets to be abandoned due to integration synergies and facility consolidations.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in 2021, charges for compensation due to employees of acquired businesses at the date of acquisition.

<sup>(</sup>d) Adjusted results exclude gains and losses on investments; in 2019 and 2021, losses on the extinguishment of debt; in 2019 and 2020, curtailments/settlements of pension plans; in 2020, charges related to terminated interest rate swaps; and in 2020 and 2021, costs to obtain short-term financing commitments related to recent/terminated acquisitions.

<sup>(</sup>e) Adjusted income tax benefit/provision excludes the incremental tax impacts for the above excluded items, the impact of the resolution of significant tax audits, the incremental tax impacts as a result of tax rate changes, and in 2019, adjustments to the impacts of U.S. tax reform legislation.



## **Annual Reconciliation of Adjusted EBITDA**

(Dollars in millions)	 2019	 2020	 2021
GAAP net income attributable to Thermo Fisher Scientific Inc.	\$ 3,696	\$ 6,375	\$ 7,725
Interest income	(224)	(65)	(43)
Interest expense	676	553	536
Other (income)/expense	70	76	694
Provision for income taxes	374	850	1,109
Depreciation	564	658	831
Cost of revenues adjustments (a)	17	6	8
Selling, general and administrative expenses adjustments (b)	62	(10)	144
Restructuring and other (income) costs (c)	(413)	99	197
Amortization of acquisition-related intangible assets	1,713	1,667	1,761
Equity in earnings/losses of unconsolidated entities	_	3	4
Net income attributable to noncontrolling interests and redeemable noncontrolling interest	 2	2	 3
Adjusted EBITDA	6,537	10,214	12,969

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs (including reimbursements thereof) related to recent/terminated acquisitions and a divestiture; charges/credits for changes in estimates of contingent acquisition consideration; charges/income associated with product liability litigation and accelerated depreciation on fixed assets to be abandoned due to integration synergies and facility consolidations.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in 2021, charges for compensation due to employees of acquired businesses at the date of acquisition.



## Quarterly Reconciliation of Adjusted P&L and Free Cash Flow

(Dollars in millions except EPS)	Q1-21		Q2-21		Q3-21		Q4-21		Q1-22	!
Revenue										
Life Sciences Solutions Segment	\$4,203	3	\$3,557	•	\$3,72	1	\$4,150	)	\$4,23	1
Analytical Instruments Segment	1,387		1,481	1,481 1,476		1,725		5 1,5		
Specialty Diagnostics Segment	1,615		1,235		1,362		1,447		1,482	!
Laboratory Products and Biopharma Services Segment	3,597		3,583		3,487		4,195		5,442	!
Eliminations	(896)		(583)		(716)		(815)		(855)	
Total revenue	9,906		9,273	9,273			10,702	2	11,818	3
Reported revenue growth	59%	59%			9%		1%		19%	
Impact of acquisitions	2%	2%			1%		6%		18%	
Impact of currency translation	4%			5%			-1%		-2%	
Organic revenue growth	53%		28%	**	7%		-4%		3%	
	\$	%	\$	%	\$	%	\$	%	\$	%
GAAP gross margin	5,209	52.6%	4,524	48.8%	4,651	49.9%	5,254	49.1%	5,464	46.2%
Cost of revenues adjustments (a)	8	0.1%	_	0.0%	_	0.0%	_	0.0%	11	0.1%
Amortization of acquisition-related intangible assets	140	1.4%	164	1.8%	146	1.5%	146	1.4%	140	1.2%
Adjusted gross margin	5,357	54.1%	4,688	50.6%	4,797	51.4%	5,400	50.5%	5,615	47.5%
GAAP SG&A expense	1,826	18.4%	1,899	20.5%	2,004	21.5%	2,278	21.3%	2,277	19.3%
Selling, general and administrative expenses adjustments (b)	(16)	-0.1%	42	0.4%	(59)	-0.6%	(111)	-1.0%	(7)	0.0%
Amortization of acquisition-related intangible assets	(283)	-2.9%	(285)	-3.0%	(277)	-3.0%	(320)	-3.0%	(469)	-4.1%
Adjusted SG&A expense	1,527	15.4%	1,656	17.9%	1,668	17.9%	1,847	17.3%	1,801	15.2%
GAAP R&D expense	320	3.2%	343	3.7%	351	3.8%	392	3.7%	364	3.1%
GAAP operating income	3,049	30.8%	2,163	23.3%	2,278	24.4%	2,538	23.7%	2,821	23.9%
Cost of revenues adjustments (a)	8	0.1%	_	0.0%	_	0.0%	_	0.0%	11	0.1%
Selling, general and administrative expenses adjustments (b)	16	0.1%	(42)	-0.4%	59	0.6%	111	1.0%	7	0.0%
Restructuring and other costs (c)	14	0.1%	119	1.3%	18	0.2%	46	0.4%	2	0.0%
Amortization of acquisition-related intangible assets	423	4.3%	449	4.8%	423	4.6%	466	4.4%	609	5.2%
Adjusted operating income	3,510	35.4%	2,689	29.0%	2,778	29.8%	3,161	29.5%	3,450	29.2%

<sup>\*\*</sup> Results do not sum due to rounding.

(Quarterly P&L Reconciliation continued on the next page)

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs related to recent acquisitions; charges/credits for changes in estimates of contingent acquisition consideration; and in Q3 2021 and Q4 2021, income/charges associated with product liability litigation.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in Q1 2021 and Q4 2021, charges for compensation contractually due to employees of acquired businesses at the date of acquisition.



#### Quarterly Reconciliation of Adjusted P&L and Free Cash Flow

(Dollars in millions except EPS)	Q1-21	l	Q2-21		Q3-21		Q4-21		Q1-22	!
	\$	%	\$	%	\$	%	\$	%	\$	%
GAAP tax provision	416	15.1%	219	10.7%	271	12.4%	202	10.9%	301	11.9%
Tax effect of adjusted items (e)	130	0.9%	142	3.3%	109	1.8%	213	2.9%	169	2.2%
Adjusted tax provision	546	16.0%	361	14.0%	380	14.2%	415	13.8%	470	14.1%
GAAP other income/(expense)	(183)		(3)		18		(526)		(163)	
Adjustments (d)	(197)		(8)		5		(532)		(167)	
Adjusted other income/(expense)	14		5		13		6	_	4	
GAAP net income attributable to Thermo Fisher Scientific Inc.	2,337		1,828		1,902		1,658		2,215	
Cost of revenues adjustments (a)	8		_		_		_		11	
Selling, general and administrative expenses adjustments (b)	16		(42)		59		111		7	
Restructuring and other costs (c)	14		119		18		46		2	
Amortization of acquisition-related intangible assets	423		449		423		466		609	
Other income/expense adjustments (d)	197		8		(5)		532		167	
Provision for income taxes adjustments (e)	(130)		(142)		(109)		(213)		(169)	
Equity in earnings/losses of unconsolidated entities	_		1		3		1		19	
Adjusted net income	2,865		2,221		2,291		2,601	_	2,861	
GAAP diluted EPS attributable to Thermo Fisher Scientific Inc.	5.88		4.61		4.79		4.17		5.61	
GAAP diluted EPS growth		198%		59%		-1%		-33%		-5%
Cost of revenues adjustments (a)	0.02		0.00		0.00		0.00		0.03	
Selling, general and administrative expenses adjustments (b)	0.04		(0.10)		0.15		0.28		0.02	
Restructuring and other costs (c)	0.04		0.30		0.04		0.11		0.01	
Amortization of acquisition-related intangible assets	1.06		1.13		1.06		1.17		1.54	
Other income/expense adjustments (d)	0.50		0.02		(0.01)		1.34		0.42	
Provision for income taxes adjustments (e)	(0.33)		(0.36)		(0.27)		(0.53)		(0.43)	
Equity in earnings/losses of unconsolidated entities	0.00		0.00		0.01		0.00	_	0.05	
Adjusted EPS	7.21		5.60		5.77		6.54		7.25	
Adjusted EPS growth		145%		44%		2%		-8%		1%
Reconciliation of free cash flow										
GAAP net cash provided by operating activities	1,978		2,227		2,650		2,457		2,202	
Purchases of property, plant, and equipment	(628)		(540)		(524)		(831)		(640)	
Proceeds from sale of property, plant and equipment	5				4		11	_	2	
Free cash flow	1,355		1,687		2,130		1,637	_	1,564	

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs related to recent acquisitions; charges/credits for changes in estimates of contingent acquisition consideration; and in Q3 2021 and Q4 2021, income/charges associated with product liability litigation.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in Q1 2021 and Q4 2021, charges for compensation contractually due to employees of acquired businesses at the date of acquiried businesses at the date of acquiried businesses.

<sup>(</sup>d) Adjusted results exclude gains and losses on investments; in Q1 2021, Q4 2021 and Q1 2022, losses on the early extinguishment of debt; net charges for the settlement/curtailment of pension plans; and in 2021, costs to obtain short-term financing commitments related to recent acquisitions.

<sup>(</sup>e) Adjusted income tax benefit/provision excludes the incremental tax impacts for the above excluded items, the impact of the resolution of significant tax audits, and the incremental tax impacts as a result of tax rate changes.



## **Quarterly Reconciliation of Adjusted EBITDA**

(Dollars in millions)		Q1-21	 22-21	 23-21	_ Q	4-21	 21-22
GAAP net income attributable to Thermo Fisher Scientific Inc.	\$	2,337	\$ 1,828	\$ 1,902	\$	1,658	\$ 2,215
Interest income		(12)	(11)	(9)		(11)	(18)
Interest expense		125	122	128		161	136
Other (income)/expense		183	3	(18)		526	163
Provision for income taxes		416	219	271		202	301
Depreciation		198	211	205		217	250
Cost of revenues adjustments (a)		8	_	_		_	11
Selling, general and administrative expenses adjustments (b)		16	(42)	59		111	7
Restructuring and other (income) costs (c)		14	119	18		46	2
Amortization of acquisition-related intangible assets		423	449	423		466	609
Equity in earnings/losses of unconsolidated entities		_	1	3		1	19
Net income attributable to noncontrolling interests and redeemable noncontrolling interest			 1_	 1		1_	5
Adjusted EBITDA	_	3,708	2,900	2,983		3,378	3,700

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs related to recent acquisitions; charges/credits for changes in estimates of contingent acquisition consideration; and in Q3 2021 and Q4 2021, income/charges associated with product liability litigation.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in Q1 2021 and Q4 2021, charges for compensation contractually due to employees of acquired businesses at the date of acquisition.



#### Free Cash Flow, Adjusted Return on Invested Capital and Adjusted Return on Equity

(Dollars in millions)	 2019		2020	2021		c	21 2022
Reconciliation of free cash flow							
GAAP net cash provided by operating activities	\$ 4,973	\$	8,289	\$	9,312	\$	2,202
Purchases of property, plant, and equipment	(926)		(1,474)		(2,523)		(640)
Proceeds from sale of property, plant and equipment	36		8		20		2
Free cash flow	4,083		6,823		6,809		1,564
GAAP return on invested capital (ROIC)	8.2%		14.0%		14.8%		13.3%
Cost of revenues adjustments (a)	0.0%		0.0%		0.0%		0.0%
Selling, general and administrative expenses adjustments (b)	0.1%		0.0%		0.3%		0.2%
Restructuring and other (income) costs (c)	-0.9%		0.2%		0.4%		0.3%
Amortization of acquisition-related intangible assets	3.8%		3.7%		3.3%		3.4%
Net interest expense	0.8%		0.8%		0.7%		0.7%
Other income/expense adjustments (d)	0.3%		0.3%		1.4%		1.2%
Provision for income taxes adjustments (e)	-0.5%		-1.0%		-1.1%		-1.1%
Equity in earnings/losses of unconsolidated entities	 0.0%		0.0%		0.0%		0.0%
Adjusted ROIC	 11.8%		18.0%		19.8%		18.0%
GAAP return on equity (ROE)	12.9%		20.6%		20.8%		19.8%
Cost of revenues adjustments (a)	0.1%		0.0%		0.0%		0.0%
Selling, general and administrative expenses adjustments (b)	0.2%		0.0%		0.4%		0.4%
Restructuring and other (income) costs (c)	-1.4%		0.3%		0.5%		0.5%
Amortization of acquisition-related intangible assets	6.0%		5.4%		4.7%		5.1%
Net interest expense	1.2%		1.2%		1.0%		0.9%
Other income/expense adjustments (d)	0.5%		0.4%		2.0%		1.8%
Provision for income taxes adjustments (e)	-0.9%		-1.4%		-1.6%		-1.6%
Equity in earnings/losses of unconsolidated entities	 0.0%		0.0%		0.0%		0.0%
Adjusted ROE	18.6%		26.5%		27.8%		26.9%

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs (including reimbursements thereof) related to recent/terminated acquisitions and a divestiture; charges/credits for changes in estimates of contingent acquisition consideration; charges/income associated with product liability litigation; and accelerated depreciation on fixed assets to be abandoned due to integration synergies and facility consolidations.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of headcount reductions and real estate consolidation; impairments of long-lived assets; significant gains and losses on litigation-related matters; gains on the sale of businesses, product lines and property; and in 2021, charges for compensation contractually due to employees of acquired businesses at the date of acquisition.

<sup>(</sup>d) Adjusted results exclude gains and losses on investments; in 2019, 2021 and 2022 losses on the extinguishment of debt; in 2019 and 2020, curtailments/settlements of pension plans; in 2020, charges related to terminated interest rate swaps; and in 2020 and 2021, costs to obtain short-term financing commitments related to recent/terminated acquisitions.

<sup>(</sup>e) Adjusted income tax benefit/provision excludes the incremental tax impacts for the above excluded items, the impact of the resolution of significant tax audits, the incremental tax impacts as a result of tax rate changes, and in 2019, adjustments to the impacts of U.S. tax reform legislation.



#### Reconciliation of 2011 Adjusted EPS and Free Cash Flow

(Dollars in millions except EPS)	 2011
GAAP diluted EPS attributable to Thermo Fisher Scientific Inc.	\$ 3.46
Cost of revenues adjustments (a)	0.19
Selling, general and administrative expenses adjustments (b)	0.16
Restructuring and other costs (c)	0.26
Amortization of acquisition-related intangible assets	1.68
Other income/expense adjustments (d)	(0.09)
Provision for income taxes adjustments (e)	(0.70)
Income from discontinued operations, net of tax	 (0.80)
Adjusted EPS	 4.16
Reconciliation of free cash flow	
GAAP net cash provided by operating activities	1,717
Net cash provided by discontinued operations	(14)
Purchases of property, plant, and equipment	(261)
Proceeds from sale of property, plant and equipment	 8
Free cash flow	1,450

<sup>(</sup>a) Adjusted results exclude inventory charges, principally for the sale of inventories revalued at the date of acquisition, and accelerated depreciation on assets to be abandoned as a result of real estate consolidation.

<sup>(</sup>b) Adjusted results exclude significant transaction/integration costs related to recent acquisitions; charges/credits for changes in estimates of contingent acquisition consideration; and charges/income associated with product liability litigation.

<sup>(</sup>c) Adjusted results exclude severance and retention costs; abandoned facility and other expenses of real estate consolidation, impairments of long-lived assets, and charges for compensation due to employees of acquired businesses at the date of acquisition.

<sup>(</sup>d) Adjusted result exclude net gains on investments and currency hedging contracts, amortization of acquisition-related intangible assets of the company's equity-method investments, and charges to obtain short-term financing commitments related to acquisitions.

<sup>(</sup>e) Adjusted income tax benefit/provision excludes the incremental tax impacts for the above excluded items, the impact of the resolution of significant tax audits, and the tax effects from adjusting the company's deferred tax balances as a result of tax rate changes.



## **Reconciliation of Core Organic Revenue Growth**

	Q1-22
Revenue growth	19%
Acquisitions	18%
Currency translation	-2%
Organic revenue growth	3%
COVID-19 testing revenue	-12%
Contribution of PPD to Core organic revenue growth (a)	1%
Core organic revenue growth	16%

<sup>(</sup>a) Adjustment to include the contribution of PPD to Core organic revenue growth as though the acquisition had occurred on January 1, 2021.



## **Reconciliation of Core Revenue**

(Dollars in billions)	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Last ** twelve months
Core Revenue					
Total Thermo Fisher revenue	9	9	11	12	41
Less: COVID-19 testing revenue	(1)	(2)	(2)	(2)	(6)
Plus: PPD revenue (pre-acquisition)	2	2	1	_	4
Core revenue **	9	9	10	10	39
Core Revenue from Pharma & Biotech					
Total Pharma & Biotech revenue	4	4	5	6	19
Plus: PPD revenue (pre-acquisition)	2	1	1	_	4
Core revenue from Pharma & Biotech **	5	5	6	6	22

<sup>\*\*</sup> Results may not sum due to rounding.



## Reconciliation of Pharma & Biotech Organic Revenue Growth

	2016	2017	2018	2019	2020	2021
Pharma & Biotech						
Reported revenue growth	12%	21%	36%	12%	18%	34%
Acquisitions net of divestitures	3%	14%	21%	3%	2%	5%
Currency translation	-1%	0%	1%	-2%	0%	2%
Pharma & Biotech organic revenue growth **	10%	7%	14%	11%	16%	27%

<sup>\*\*</sup> Results may not sum due to rounding.



## **Segment Data**

(Dollars in millions)	Q1-21	Q2-21	Q3-21	Q4-21	2021	Q1-22
Life Sciences Solutions Segment						
Revenues	4,203	3,557	3,721	4,150	15,631	4,231
Total revenue growth	137%	37%	9%	-5%	28%	1%
mpact of acquisitions	2%	2%	3%	4%	3%	3%
mpact of currency translation	6%	5%	2%	0%	2%	-2%
Organic revenue growth	129%	29% **	4%	-8%**	23%	-1%**
Segment income	2,279	1,718	1,821	1,999	7,817	2,176
Segment income margin	54.2%	48.3%	48.9%	48.2%	50.0%	51.4%
Segment income margin expansion	+16.2 pts	+0.9 pts	-6.0 pts	-4.9 pts	-0.2 pts	-2.8 pts
nalytical Instruments Segment					1	
evenues	1,387	1,481	1,476	1,725	6,069	1,518
otal revenue growth	26%	41%	11%	5%	18%	9%
npact of acquisitions	0%	0%	0%	0%	0%	0%
mpact of currency translation	4%	5%	1%	-1%	2%	-2%
Organic revenue growth	22%	36%	9%**	6%	17% **	12%**
egment income	272	280	264	381	1,197	301
egment income margin	19.6%	18.9%	17.8%	22.1%	19.7%	19.8%
egment income margin expansion	+4.1 pts	+6.0 pts	+5.0 pts	+1.9 pts	+3.9 pts	+0.2 pts
Specialty Diagnostics Segment					1	
Revenues	1,615	1,235	1,362	1,447	5,659	1,482
otal revenue growth	69%	25%	-5%	-26%	6%	-8%
npact of acquisitions	0%	0%	0%	0%	0%	0%
mpact of currency translation	3%	4%	0%	0%	1%	-1%
rganic revenue growth	65% **	21%	-5%	-26%	5%	-7%
egment income	428	245	310	297	1,280	353
egment income margin	26.5%	19.9%	22.7%	20.5%	22.6%	23.9%
egment income margin expansion	+1.8 pts	-1.7 pts	-5.2 pts	-5.9 pts	-3.0 pts	-2.6 pts
aboratory Products & Biopharma Services Segment						
devenues	3,597	3,583	3,487	4,195	14,862	5,442
otal revenue growth	32%	29%	12%	16%	21%	51%
npact of acquisitions	3%	2%	1%	12%	5%	47%
npact of currency translation	3%	4%	1%	-1%	2%	-2%
rganic revenue growth	26%	23%	10%	5%	15% **	6%
egment income	531	446	383	484	1,844	620
egment income margin	14.8%	12.4%	11.0%	11.5%	12.4%	11.4%
egment income margin expansion	+4.0 pts	+2.3 pts	-0.4 pts	+2.1 pts	+2.0 pts	-3.4 pts

<sup>\*\*</sup> Results do not sum due to rounding.



## **Balance Sheet and Leverage Ratios**

(Dollars in millions)	12/31/2019	12/31/2020	12/31/2021	4/2/2022
Assets				
Current assets:				
Cash and cash equivalents	2,399	10,325	4,477	2,752
Short-term investments	_	_	16	1
Accounts receivable, net	4,349	5,741	7,977	7,889
Inventories	3,370	4,029	5,051	5,483
Other current assets	1,775	1,862	2,592	2,651
Total current assets	11,893	21,957	20,113	18,776
Property, plant and equipment, net	4,749	5,912	8,333	8,448
Acquisition-related intangible assets, net	14,014	12,685	20,113	19,378
Equity method investments	35	32	576	533
Other assets	1,976	2,425	4,064	3,891
Goodwill	25,714	26,041	41,924	41,721
	58,381	69,052	95,123	92,747
Liabilities, redeemable noncontrolling interest and equity				
Current liabilities:				
Short-term obligations and current maturities of long-term obligations	676	2,628	2,537	1,866
Accounts payable	1,920	2,175	2,867	2,667
Net liabilities of discontinued operations	10	11	12	11
Other current liabilities	3,591	5,490	8,020	7,526
Total current liabilities	6,197	10,304	13,436	12,070
Other long-term liabilities	5,424	5,124	8,377	8,157
Long-term obligations	17,076	19,107	32,333	31,389
Redeemable noncontrolling interest	_	_	122	113
Total equity	29,684	34,517	40,855	41,018
	58,381	69,052	95,123	92,747
Leverage Ratios				
Total debt / TTM EBITDA	2.6X	2.1X	2.8X	2.6X
Effect of adjusted items	0.1X	0.0X	-0.1X	0.0X
Total debt / adjusted TTM EBITDA	2.7X	2.1X	2.7X	2.6X
Net debt / TTM EBITDA	2.2X	1.1X	2.4X	2.4X
Effect of adjusted items	0.1X	0.0X	-0.1X	0.0X
Net debt / adjusted TTM EBITDA	2.3X	1.1X	2.3X	2.4X



## Debt

Short feat   Sho	(Dollars in millions)	Effective Interest Rate at 4/2/22	Maturity Date	12/31/2019	12/31/2020	12/31/2021	4/2/2022
Commencial proper   1996   1							
Chess   Including finance leases isabilities   1678   2.528   1.5   1.866   1.00   1		0.16%		0	0	2 522	1 852
Total abort-sem		3.1370				•	
March   Marc							
TAU P Floating Rate (SOFR + 0.35%) Senior Notes   1018/2023   0   0   98   498   498   100 C 1787's Senior Notes   1048   1018/2023   0   0   1,344   1,345   100 C 1787's Senior Notes (euro denominated)   0.00%   11/18/2023   0   0   1,344   1,345   1018/2013   100   0   1,344   1,345   100 C 1787's Senior Notes (euro denominated)   0.00%   11/18/2023   0   0   0   1,395   1,882   100 C 100 C 1787's Senior Notes (euro denominated)   0.00%   11/18/2023   0   0   0   0   0   0   0   0   0							1,000
TAD C Floating Ratin (SOFR = 0.39%) Senior Notes (suro denominated)	<del>-</del>		4/18/2023	0	0	996	997
TMO 0.79% Senior Notes (euro denominated)	,		10/18/2023	0	0	498	498
Mo   Patriang Rate   (EURIBOR + 0.00%) Senior Notes (euro denominated)   0.00%   11/18/2023   0   0   0.00%	,	1.04%		0	0	1.344	1.345
TMO 0.00% Senior Notes (euro denominated)				0	0	·	•
TMO D.75% Sanior Notes (euro denominated)	, , , , , , , , , , , , , , , , , , , ,	0.06%	11/18/2023	0	0	625	607
TMO 1215% Senior Notes         1.42%         1018/2024         0         0         4,88         2,487           TMO Floating Ratie (SOFR + 0.53%) Senior Notes         1.018/2025         885         967         902         377           TMO 1025% Senior Notes (euro denominated)         2.10%         41/52025         714         779         725         705           TMO 2,00% Senior Notes (euro denominated)         0.15%         41/15/2025         348         348         348         0           TMO 3,85% Senior Notes         12/15/2025         348         348         348         0           TMO 140% Senior Notes (euro denominated)         1.65%         31/6/2027         53         860         792         769           TMO 145% Senior Notes (euro denominated)         1.65%         31/6/2027         53         860         792         675         656           TMO 175% Senior Notes (euro denominated)         1.67%         41/5/2027         0         724         675         656           TMO 1375% Senior Notes (euro denominated)         1.48%         91/12/2028         688         729         679         659           TMO 1375% Senior Notes (euro denominated)         1.48%         91/12/2028         688         729         679         659	· · · · · · · · · · · · · · · · · · ·	0.94%	9/12/2024	1,112	1,214	1,131	1,099
TMO Floating Rate (SOFR + 0.53%) Senior Notes         0.41%         3.1725%         885         967         902         977           TMO 0.12%% Senior Notes (euro denominated)         2.10%         4/15/2025         714         779         725         705           TMO 0.00% Senior Notes (euro denominated)         0.15%         11/18/2025         348         348         348         0           TMO 1.40% Senior Notes (euro denominated)         1.53%         11/23/2026         779         850         672         769           TMO 1.40% Senior Notes (euro denominated)         1.53%         31/32/202         553         604         563         947           TMO 1.5% Senior Notes (euro denominated)         1.65%         31/62/27         553         604         563         947           TMO 1.75% Senior Notes (euro denominated)         1.16%         31/12/2028         884         965         899         874           TMO 1.75% Senior Notes (euro denominated)         1.16%         91/22/2028         688         729         679         659         669           TMO 1.5% Senior Notes (euro denominated)         1.16%         91/22/2028         688         729         679         659         669           TMO 1.5% Senior Notes (euro denominated)         2.18%	•	1.42%	10/18/2024	0	0		2,487
TMO 1.25% Senior Notes (euro denominated)	TMO Floating Rate (SOFR + 0.53%) Senior Notes			0	0		
TMO 0.000% Senior Notes (euro denominated)         0.15%         11/18/2025         3         0         621         604           TMO 3.65%, Senior Notes         12/15/2025         348         348         348         0           TMO 1.45% Senior Notes (euro denominated)         1.65%         12/2026         779         850         792         769           TMO 1.45% Senior Notes (euro denominated)         1.65%         3/16/2027         553         604         563         547           TMO 1.57% Senior Notes (euro denominated)         1.97%         3/16/2027         0         724         675         666           TMO 0.50% Senior Notes (euro denominated)         1.46%         9/12/2028         668         729         679         659           TMO 1.375% Senior Notes (euro denominated)         1.46%         9/12/2028         668         729         679         659           TMO 1.50% Senior Notes (euro denominated)         2.08%         71/12/2028         0         0         0         684         789         669           TMO 1.50% Senior Notes (euro denominated)         2.08%         71/12/2029         891         892         893         893           TMO 2.60% Senior Notes (euro denominated)         1.13%         10/12/203         0	- , ,	0.41%	3/1/2025	885	967		877
TMO 3.65% Senior Notes         12/15/2025         348         348         348         368         78         85         792         78	TMO 2.00% Senior Notes (euro denominated)	2.10%	4/15/2025	714	779	725	705
TMO 1.40% Senior Notes (euro denominated)         1.53%         1/23/2026         779         850         792         769           TMO 1.45% Senior Notes (euro denominated)         1.65%         3/16/2027         553         604         563         547           TMO 1.75% Senior Notes (euro denominated)         1.97%         4/16/2027         0         724         675         666           TMO 0.50% Senior Notes (euro denominated)         0.77%         3/12/2028         884         965         899         874           TMO 1.75% Senior Notes (euro denominated)         1.46%         9/12/2028         668         729         679         669           TMO 1.75% Senior Notes (euro denominated)         1.88%         10/12/2029         776         847         789         766           TMO 1.75% Senior Notes (euro denominated)         2.08%         7/24/2029         776         847         789         766           TMO 2.80% Senior Notes (euro denominated)         2.08%         10/12/2029         891         892         893         893           TMO 2.80% Senior Notes (euro denominated)         1.13%         10/12/2021         995         1.08         1,011         982           TMO 2.80% Senior Notes (euro denominated)         2.23%         10/15/2031         0	TMO 0.000% Senior Notes (euro denominated)	0.15%	11/18/2025	0	0	621	604
TMO 1.45% Senior Notes (euro denominated)         1.65%         3/16/2027         553         604         563         547           TMO 1.75% Senior Notes (euro denominated)         1.97%         4/15/2027         0         724         675         656           TMO 1.37% Senior Notes (euro denominated)         0.77%         3/12028         884         965         899         879           TMO 1.37% Senior Notes (euro denominated)         1.46%         9/12/2028         668         729         679         659           TMO 1.75% Senior Notes (euro denominated)         1.89%         10/15/2028         0         0         694         694           TMO 2.60% Senior Notes (euro denominated)         2.08%         7/24/2029         776         87         789         766           TMO 2.60% Senior Notes (euro denominated)         0.89%         10/18/2030         0         0         1,975         1,918           TMO 0.80% Senior Notes (euro denominated)         1.13%         10/11/2031         95         1,086         1,011         982           TMO 2.00% Senior Notes (euro denominated)         1.13%         10/11/2031         95         1,08         1,117           TMO 2.00% Senior Notes (euro denominated)         1.20%         10/18/2031         0         0	TMO 3.65% Senior Notes		12/15/2025	348	348	348	0
TMO 1.75% Senior Notes (euro denominated)         1.97%         4/15/2027         0         724         675         656           TMO 0.50% Senior Notes (euro denominated)         0.77%         3/12/2028         884         965         899         874           TMO 1.75% Senior Notes (euro denominated)         1.48%         9/12/2028         668         729         679         659           TMO 1.75% Senior Notes (euro denominated)         1.89%         10/15/2028         70         87         789         766           TMO 1.95% Senior Notes (euro denominated)         2.08%         772/4/2029         776         87         799         766           TMO 2.80% Senior Notes (euro denominated)         0.89%         10/18/2030         0         0         1,975         1,918           TMO 0.80% Senior Notes (euro denominated)         1.13%         10/1/2031         995         1,086         1,011         982           TMO 2.87% Senior Notes (euro denominated)         2.23%         10/1/2031         995         1,086         1,011         982           TMO 2.87% Senior Notes (euro denominated)         2.25%         4/15/2032         0         721         672         653           TMO 2.87% Senior Notes (euro denominated)         1.20%         10/18/2033         0	TMO 1.40% Senior Notes (euro denominated)	1.53%	1/23/2026	779	850	792	769
TMO 0.50% Senior Notes (euro denominated)         0.77%         31/12028         884         965         899         874           TMO 1.375% Senior Notes (euro denominated)         1.46%         91/12/2028         668         7.29         679         659           TMO 1.575% Senior Notes         1.89%         101/15/2028         0         0         694         694           TMO 1.59% Senior Notes (euro denominated)         2.08%         7/724/2029         776         847         789         768           TMO 2.60% Senior Notes (euro denominated)         0.89%         101/18/2030         0         0         1.975         1.918           TMO 0.80% Senior Notes (euro denominated)         0.89%         101/18/2030         0         0         1.975         1.918           TMO 2.00% Senior Notes (euro denominated)         1.13%         101/12/2031         0         0         1.176         1.177           TMO 2.2075% Senior Notes (euro denominated)         2.23%         101/15/2031         0         0         1.672         653           TMO 2.2075% Senior Notes (euro denominated)         1.20%         101/18/2033         0         0         1.692         653           TMO 1.50% Senior Notes (euro denominated)         1.73%         101/12/2039         999	TMO 1.45% Senior Notes (euro denominated)	1.65%	3/16/2027	553	604	563	547
TMD 1.375% Senior Notes (euro denominated)         1.46%         9/12/2028         668         729         679         659           TMO 1.75% Senior Notes         1.89%         10/15/2028         0         0         694         694           TMO 1.75% Senior Notes         1.89%         10/15/2028         76         847         789         766           TMO 2.60% Senior Notes (euro denominated)         2.24%         10/10/203         891         892         893         893           TMO 0.80% Senior Notes (euro denominated)         0.89%         10/18/203         0         0         1,975         1,918           TMO 0.875% Senior Notes (euro denominated)         1.13%         10/16/2031         995         1,086         1,011         982           TMO 2.875% Senior Notes (euro denominated)         2.23%         10/15/2031         0         0         1,176         1,177           TMO 2.875% Senior Notes (euro denominated)         2.25%         4/15/2032         0         721         672         653           TMO 1.125% Senior Notes (euro denominated)         1.20%         10/18/2033         0         721         672         653           TMO 2.875% Senior Notes (euro denominated)         1.73%         10/18/2037         778         848	TMO 1.75% Senior Notes (euro denominated)	1.97%	4/15/2027	0	724	675	656
TMO 1.75% Senior Notes         1.89%         10/15/2028         0         0         694         694           TMO 1.95% Senior Notes (euro denominated)         2.08%         7/24/2029         776         847         789         766           TMO 2.60% Senior Notes         2.74%         10/1/2029         891         892         893         893           TMO 2.60% Senior Notes (euro denominated)         0.89%         10/18/2030         0         0         1,975         1,918           TMO 2.60% Senior Notes (euro denominated)         1.13%         10/1/2031         995         1,086         1,011         982           TMO 2.875% Senior Notes (euro denominated)         2.23%         10/15/2031         0         0         1,176         1,177           TMO 2.375% Senior Notes (euro denominated)         1.20%         10/15/2032         0         721         672         653           TMO 2.875% Senior Notes (euro denominated)         1.20%         10/15/2033         0         0         1,690         1,642           TMO 2.8075% Senior Notes (euro denominated)         1.73%         10/12/2037         778         848         789         767           TMO 2.80% Senior Notes (euro denominated)         1.73%         10/12/2039         999         1,990	TMO 0.50% Senior Notes (euro denominated)	0.77%	3/1/2028	884	965	899	874
TMO 1.95% Senior Notes (euro denominated)         2.08%         7/24/2029         776         847         789         766           TMO 2.60% Senior Notes         2.74%         10/1/2029         891         892         893         893           TMO 0.80% Senior Notes (euro denominated)         0.89%         10/18/2030         0         0         1,975         1,918           TMO 2.075% Senior Notes (euro denominated)         1.13%         10/15/2031         995         1,086         1,011         982           TMO 2.075% Senior Notes (euro denominated)         2.23%         10/15/2031         0         0         0         1,176         1,177           TMO 2.375% Senior Notes (euro denominated)         2.55%         4/15/2032         0         721         672         653           TMO 1.125% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,690         1,642           TMO 2.875% Senior Notes (euro denominated)         1.73%         10/18/2037         778         848         789         767           TMO 2.50% Senior Notes (euro denominated)         1.73%         10/12/2037         778         848         789         767           TMO 2.60% Senior Notes (euro denominated)         1.73%         10/12/2034	TMO 1.375% Senior Notes (euro denominated)	1.46%	9/12/2028	668	729	679	659
TMO 2.60% Senior Notes         2.74%         10/1/2029         891         892         893         893           TMO 0.80% Senior Notes (euro denominated)         0.89%         10/18/2030         0         0         1,975         1,918           TMO 0.875% Senior Notes (euro denominated)         1.13%         10/1/2031         995         1,086         1,011         982           TMO 2.00% Senior Notes (euro denominated)         2.23%         10/15/2031         0         0         1,176         1,177           TMO 2.375% Senior Notes (euro denominated)         2.54         4/15/2032         0         721         672         653           TMO 1.125% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,690         1,642           TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/1/2039         999         1,090         1,014         985           TMO 2.80% Senior Notes (euro denominated)         1.73%         10/18/2041         0         0         1,181         1,181           TMO 5.30% Senior Notes (euro denominated)         1.75%         21/2044         396	TMO 1.75% Senior Notes	1.89%	10/15/2028	0	0	694	694
TMO 0.80% Senior Notes (euro denominated)         0.89%         10/18/2030         0         1,975         1,918           TMO 0.875% Senior Notes (euro denominated)         1.13%         10/1/2031         995         1,086         1,011         982           TMO 2.09% Senior Notes (euro denominated)         2.23%         10/15/2031         0         0         1,176         1,177           TMO 2.375% Senior Notes (euro denominated)         2.55%         4/15/2032         0         721         672         653           TMO 2.875% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,692         653           TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/1/2039         999         1,090         1,014         985           TMO 2.80% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,181         1,181           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         396         396         396         396         396         396         396         396         396         396         396	TMO 1.95% Senior Notes (euro denominated)	2.08%	7/24/2029	776	847	789	766
TMO 0.875% Senior Notes (euro denominated)         1.13%         10/1/2031         995         1,086         1,011         982           TMO 2.00% Senior Notes         2.23%         10/15/2031         0         0         1,176         1,177           TMO 2.375% Senior Notes (euro denominated)         2.55%         4/15/2032         0         721         672         653           TMO 1.25% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,690         1,642           TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/12039         999         1,090         1,014         985           TMO 2.80% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,811         1,811           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 4.10% Senior Notes (euro denominated)         1.77%         10/18/2041         396         396         396         396         396         396         396         10         34         734         734	TMO 2.60% Senior Notes	2.74%	10/1/2029	891	892	893	893
TMO 2.00% Senior Notes         2.23%         10/15/2031         0         0         1,176         1,177           TMO 2.375% Senior Notes (euro denominated)         2.55%         4/15/2032         0         721         672         653           TMO 1.125% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,690         1,642           TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/1/2039         999         1,090         1,014         985           TMO 2.80% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,181         1,181           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 5.30% Senior Notes (euro denominated)         1.77%         10/18/2041         396         396         396         396         396         396         396         396         396         396         396         396         396         496         496         496         496         496         496         496         496         <	TMO 0.80% Senior Notes (euro denominated)	0.89%	10/18/2030	0	0	1,975	1,918
TMO 2.375% Senior Notes (euro denominated)         2.55%         4/15/2032         0         721         672         653           TMO 1.125% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,690         1,642           TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/12039         999         1,090         1,014         985           TMO 2.80% Senior Notes (euro denominated)         2.90%         10/15/2041         0         0         1,181         1,181           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 5.30% Senior Notes (euro denominated)         1.77%         10/18/2041         396         396         396         396           TMO 4.10% Senior Notes (euro denominated)         1.98%         10/12049         1,095         1,194         1,112         1,779           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119	TMO 0.875% Senior Notes (euro denominated)	1.13%	10/1/2031	995	1,086	1,011	982
TMO 1.125% Senior Notes (euro denominated)         1.20%         10/18/2033         0         0         1,690         1,642           TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/1/2039         999         1,090         1,014         985           TMO 2.80% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,181         1,181           TMO 5.30% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 4.10% Senior Notes         5.37%         2/1/2044         396         396         396         396           TMO 4.10% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,19         262         258           Total long-term         17,076         19,107         32,333         31,389           Total cash and cash	TMO 2.00% Senior Notes	2.23%	10/15/2031	0	0	1,176	1,177
TMO 2.875% Senior Notes (euro denominated)         2.94%         7/24/2037         778         848         789         767           TMO 1.50% Senior Notes (euro denominated)         1.73%         10/1/2039         999         1,090         1,014         985           TMO 2.80% Senior Notes         2.90%         10/15/2041         0         0         1,181         1,181           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 5.30% Senior Notes (euro denominated)         5.37%         2/1/2044         396         396         396         396           TMO 4.10% Senior Notes         4.23%         8/15/2047         734         734         734         734         734         734         735           TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389     <	TMO 2.375% Senior Notes (euro denominated)	2.55%	4/15/2032	0	721	672	653
TMO 1.50% Senior Notes (euro denominated)         1.73%         10/1/2039         999         1,090         1,014         985           TMO 2.80% Senior Notes         2.90%         10/15/2041         0         0         1,181         1,181           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 5.30% Senior Notes         5.37%         2/1/2044         396         396         396         396           TMO 4.10% Senior Notes         4.23%         8/15/2047         734         734         734         734         734         734         734         1,112         1,079           TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 1.125% Senior Notes (euro denominated)	1.20%	10/18/2033	0	0	1,690	1,642
TMO 2.80% Senior Notes         2.90%         10/15/2041         0         0         1,181         1,181           TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 5.30% Senior Notes         5.37%         2/1/2044         396         396         396         396           TMO 4.10% Senior Notes         4.23%         8/15/2047         734         734         734         734         734         734         735           TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 2.875% Senior Notes (euro denominated)	2.94%	7/24/2037	778	848	789	767
TMO 1.625% Senior Notes (euro denominated)         1.77%         10/18/2041         0         0         1,385         1,345           TMO 5.30% Senior Notes         5.37%         2/1/2044         396         396         396         396           TMO 4.10% Senior Notes         4.23%         8/15/2047         734         734         734         734         734         735           TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 1.50% Senior Notes (euro denominated)	1.73%	10/1/2039	999	1,090	1,014	985
TMO 5.30% Senior Notes         5.37%         2/1/2044         396         396         396         396           TMO 4.10% Senior Notes         4.23%         8/15/2047         734         734         734         734         735           TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 2.80% Senior Notes	2.90%	10/15/2041	0	0	1,181	1,181
TMO 4.10% Senior Notes         4.23%         8/15/2047         734         734         734         734         735           TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 1.625% Senior Notes (euro denominated)	1.77%	10/18/2041	0	0	1,385	1,345
TMO 1.875% Senior Notes (euro denominated)         1.98%         10/1/2049         1,095         1,194         1,112         1,079           TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 5.30% Senior Notes	5.37%	2/1/2044	396	396	396	396
TMO 2.00% Senior Notes (euro denominated)         2.07%         10/18/2051         0         0         840         815           Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 4.10% Senior Notes	4.23%	8/15/2047	734	734	734	735
Other, including finance lease liabilities         4,469         4,119         262         258           Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 1.875% Senior Notes (euro denominated)	1.98%	10/1/2049	1,095	1,194	1,112	1,079
Total long-term         17,076         19,107         32,333         31,389           Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	TMO 2.00% Senior Notes (euro denominated)	2.07%	10/18/2051	0	0	840	815
Total debt         17,752         21,735         34,870         33,255           Total cash and cash equivalents         2,399         10,325         4,477         2,752	Other, including finance lease liabilities			4,469	4,119	262	258
Total cash and cash equivalents         2,399         10,325         4,477         2,752	Total long-term			17,076	19,107	32,333	31,389
	Total debt			17,752	21,735	34,870	33,255
Net debt 15,353 11,410 30,393 30,503	Total cash and cash equivalents			2,399	10,325	4,477	2,752
	Net debt			15,353	11,410	30,393	30,503



## 2019 - 2022 Notable Acquisitions/Divestitures

Transaction closing date	Acquisition or Entity divestiture		Business description	Principal segment	Revenue (a) (millions)					
2021										
December 30	PeproTech Inc.	Acquisition	Leading developer and manufacturer of recombinant proteins	LSS	\$100 (d)					
December 7	PPD, Inc.	Acquisition	Global clinical research and laboratory services provider	LPBS	\$4,680					
September 30	Lengnau biologics manufacturing facility	Acquisition	State-of-the-art biologics manufacturing facility	LPBS	N/A (c)					
February 25	Mesa Biotech, Inc.	Acquisition	Point-of-care molecular diagnostics provider	LSS	\$70					
January 15	European viral vector business	Acquisition	Leading provider of contract viral vector manufacturing services for vaccines and therapies	LPBS	€80					
2019										
October 1	API Facility from GSK in Cork, Ireland	Acquisition	Manufacturer of complex active pharmaceutical ingredients (API)	LPBS	N/A (b)					
June 28	Anatomical Pathology business	Divestiture	Provider of microscope slides, instruments and consumables	SDS	\$340					
April 30	Brammer Bio	Acquisition	Leader in viral vector manufacturing for gene and cell therapies	LPBS	\$140					
<ul> <li>(a) Approximate revenue from prior full year reporting period as of the announcement date.</li> <li>(b) Facility purchase from a customer.</li> <li>(c) Assumed operating responsibility from customer.</li> <li>(d) Fiscal year ended December 31, 2021.</li> </ul>										



# **Capital Deployment**

Share buybacks				
	2019	2020	2021	Q1-2022
Total number of shares purchased (millions)	6	4	4	3
Average price paid per share	\$251.43	\$331.76	\$487.73	\$610.09
Total spend (\$ millions)	\$1,500	\$1,500	\$2,000	\$2,000
	Remaining Sha	are Repurchase A 4/28/2022	Authorization (in 2: \$1,000	millions) as of

Dividends paid					
		2019	2020	2021	Q1-2022
,	Amount per share	\$0.74	\$0.85	\$1.00	\$0.26
Future declarations of dividends are subject to board approval and may	y be adjusted as business	needs or market c	onditions change.		





#### **2022 FISCAL CALENDAR**

			FIRS	T QUA	ARTE	R				SECOND QUARTER									THIRD QUARTER									FOURTH QUARTER								
Month	S	М	Т	W	Т		F	S	Week	Month	S	М	T	W	T	F	S	Week	Month	S	М	Т	W	T	F	S	Week	Month	S	М	Т	W	T	F	S	Week
								1																												
	2	3	4	5	6		7	8	1		3	4	5	6	7	8	9	14		3	4	5	6	7	8	9	27		2	3	4	5	6	7	8	40
JAN	9	10	11	12	13	3	14	15	2	APR	10	11	12	13	14	15	16	15	JULY	10	11	12	13	14	15	16	28	ост	9	10	11	12	13	14	15	41
5	16	17	18	19	20	)	21	22	3	5	17	18	19	20	21	22	23	16	5	17	18	19	20	21	22	23	29	5	16	17	18	19	20	21	22	42
Weeks	23	24	25	26	27	7	28	29	4	Weeks	24	25	26	27	28	29	30	17	Weeks	24	25	26	27	28	29	30	30	Weeks	23	24	25	26	27	28	29	43
	30	31	1	2	3		4	5	5		1	2	3	4	5	6	7	18		31	1	2	3	4	5	6	31		30	31	1	2	3	4	5	44
	6	7	8	9	10	)	11	12	6		8	9	10	11	12	13	14	19		7	8	9	10	11	12	13	32		6	7	8	9	10	11	12	45
FEB	13	14	15	16	17	7	18	19	7	MAY	15	16	17	18	19	20	21	20	AUG	14	15	16	17	18	19	20	33	NOV	13	14	15	16	17	18	19	46
4	20	21	22	23	24	ļ	25	26	8	4	22	23	24	25	26	27	28	21	4	21	22	23	24	25	26	27	34	4	20	21	22	23	24	25	26	47
Weeks	27	28	1	2	3		4	5	9	Weeks	29	30	31	1	2	3	4	22	Weeks	28	29	30	31	1	2	3	35	Weeks	27	28	29	30	1	2	3	48
	6	7	8	9	10	)	11	12	10		5	6	7	8	9	10	11	23		4	5	6	7	8	9	10	36		4	5	6	7	8	9	10	49
MAR	13	14	15	16	17	7	18	19	11	JUNE	12	13	14	15	16	17	18	24	SEPT	11	12	13	14	15	16	17	37	DEC	11	12	13	14	15	16	17	50
4	20	21	22	23	24	ļ	25	26	12	4	19	20	21	22	23	24	25	25	4	18	19	20	21	22	23	24	38	4	18	19	20	21	22	23	24	51
Weeks	27	28	29	30	31	I	1	2	13	Weeks	26	27	28	29	30	1	2	26	Weeks	25	26	27	28	29	30	1	39	Weeks	25	26	27	28	29	30	31	52
CHANG	GE IN	DAY	S VE	RSUS	PRI	OR	YEA	R	-1	CHAN	GE IN	DAYS	VER	RSUS	PRIO	R YE	١R	0	CHAN	GE IN	DAYS	VER	SUS	PRIO	RYEA	\R	0	CHAN	GE IN	DAY	S VEF	RSUS	PRIO	R YEA	R	0