



Edwards



# Edwards Lifesciences 2025 Investor Conference

# 2025 Investor Conference

Mark Wilterding



Edwards

# Cautionary Statement

Presentations and comments made today by management of Edwards Lifesciences Corporation (the “Company”) will include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements can sometimes be identified by the use of words, such as “may,” “will,” “should,” “anticipate,” “believe,” “plan,” “project,” “estimate,” “potential,” “predict,” “unstoppable,” “early clinician feedback,” “expect,” “intend,” “guidance,” “outlook,” “optimistic,” “aspire,” “confident” or other forms of these words or similar expressions and include, but are not limited to, the Company’s financial goals or expectations for 2025, 2026 and beyond (including sales, underlying growth, foreign exchange impact on sales, gross profit, earnings per share and its key components, free cash flow, SG&A, R&D, tax rate, operating margin, diluted shares outstanding, and other financial expectations through 2030); expectations for our impact to the healthcare ecosystem (including the improvement of lives of patients, setting the standard for physicians to transform care, changing the practice of medicine and creating health gain and Net Monetary Benefit from TAVR), expectations for our products (including headwinds and tailwinds, growth drivers, expected global opportunity, the timing and results of clinical trials, achievement of new indications, launch of new technologies, regulatory approvals, and reimbursement coverage); expected catalysts in 2026, 2027 and 2028 and beyond; industry growth and total addressable population projections; the Company’s rate of penetration in individual and global markets; forecasted trends in patient treatment and demographics; strategies for the Company’s new and existing products; and continued development of future innovations.

Statements of past performance, efforts, or results about which inferences, or assumptions may be made can also be forward-looking statements and are not indicative of future performance or results. Forward-looking statements are based on estimates and assumptions made by management of the Company and are believed to be reasonable, though they are inherently uncertain, difficult to predict, and may be outside of the Company’s control. The Company’s forward-looking statements speak only as of the date on which they are made, and the Company does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of the statement. If the Company does update or correct one or more of these statements, investors and others should not conclude that the Company will make additional updates or corrections.

Forward-looking statements involve risks and uncertainties that could cause actual results or experience to differ materially from that expressed or implied by the forward-looking statements. Factors that could cause actual results to differ from that expressed or implied by the forward-looking statements are detailed in the Company’s periodic reports filed with the U.S. Securities and Exchange Commission.

# Use of Non-GAAP Financial Measures

Unless otherwise indicated, all figures are GAAP financial measures.

To supplement the consolidated financial results prepared in accordance with Generally Accepted Accounting Principles ("GAAP"), the Company uses non-GAAP historical financial measures. Management makes adjustments to the GAAP measures for items (both charges and gains) that (a) do not reflect the core operational activities of the Company, (b) are commonly adjusted within the Company's industry to enhance comparability of the Company's financial results with those of its peer group, or (c) are inconsistent in amount or frequency between periods (albeit such items are monitored and controlled with equal diligence relative to core operations). The Company uses the terms "adjusted" and "constant currency" when referring to non-GAAP sales from continuing operations and sales growth information, respectively, which excludes currency exchange rate fluctuations. The Company uses the term "adjusted" to also exclude certain litigation expenses, intellectual property agreements, amortization of intangible assets, fair value adjustments to contingent consideration liabilities arising from acquisitions, restructuring expenses, a gain on remeasurement of a previously held interest upon acquisition, and a charitable contribution to the Edwards Lifesciences Foundation.

Management uses non-GAAP financial measures internally for strategic decision making, forecasting future results, and evaluating current performance. These non-GAAP financial measures are used in addition to, and in conjunction with, results presented in accordance with GAAP and reflect an additional way of viewing aspects of the Company's operations by investors that, when viewed with its GAAP results, provide a more complete understanding of factors and trends affecting the Company's business and facilitate comparability to historical periods.

Guidance for sales and sales growth rates is provided on a "constant currency basis," and projections for diluted earnings per share, net income and growth, gross profit margin, taxes, and free cash flow are also provided on a non-GAAP basis, as adjusted, for the items identified above due to the inherent difficulty in forecasting such items without unreasonable efforts. The Company is not able to provide a reconciliation of the non-GAAP guidance to comparable GAAP measures due to the unknown effect, timing, and potential significance of special charges or gains, and management's inability to forecast charges associated with future transactions and initiatives.

Management considers free cash flow to be a liquidity measure which provides useful information to management and investors about the amount of cash generated by business operations, after deducting payments for capital expenditures, which can then be used for strategic opportunities or other business purposes including, among others, investing in the Company's business, making strategic acquisitions, strengthening the balance sheet, and repurchasing stock.

A reconciliation of non-GAAP historical financial measures to the most comparable GAAP measure is available on the "Investors" page at [www.edwards.com](http://www.edwards.com).



# Opening Remarks

Bernard Zovighian



Edwards

Delivering  
sustainable,  
**differentiated  
growth and  
leadership**  
with a unique and  
patient-focused  
strategy

**Focusing**  
on structural heart disease

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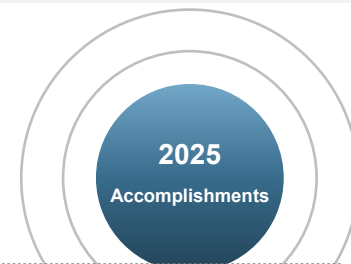
**Solving**  
large and complex patient needs

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**Pioneering**  
therapeutic categories



# Exiting 2025 confident in our strategy and execution



## Strategy

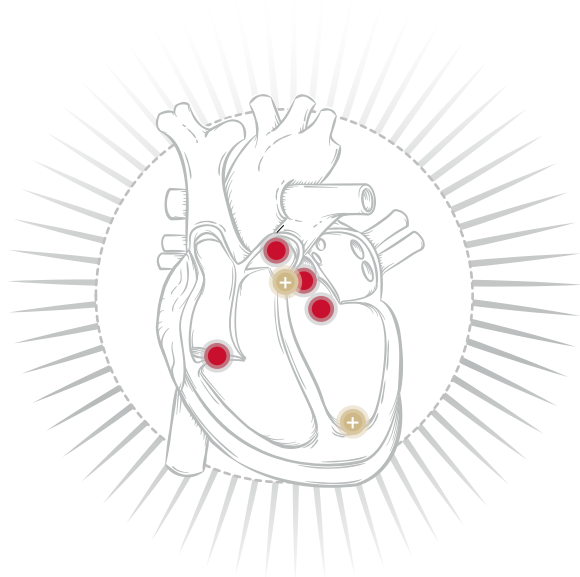
- ▶ EARLY TAVR and 7-year PARTNER 3 **practice-changing evidence**, global adoption of SAPIEN 3 Ultra RESILIA
- ▶ Launched **first-of-its-kind replacement technology** with EVOQUE and SAPIEN M3
- ▶ Invested \$1B+ in R&D for **structural heart innovation**, plus external investments in emerging opportunities to drive long-term profitable growth

## Financial

- ▶ Original sales growth guidance of 8-10%; on track to deliver **high-end**
- ▶ Original EPS guidance of \$2.40 - \$2.50; on track to **exceed**
- ▶ Exiting 2025 with **strong contributions** to growth from TAVR, TMTT and Surgical

# Our Structural Heart focus

enhances Edwards' leadership and continued top-tier performance



**Deploying unique innovation strategy**  
with speed and agility

---

**Advancing TAVR, TMTT and Surgical**  
for sustainable, differentiated growth

---

**Expanding Structural Heart portfolio**  
with multiple growth drivers and catalysts

# Edwards creates global healthcare ecosystem impact

The only  
complete portfolio  
addressing aortic, mitral,  
tricuspid and pulmonic  
valve diseases

Improving  
the lives of  
patients  
with our structural  
heart therapies

Setting the  
standard  
for physicians to  
transform care  
with confidence

Changing  
the practice  
of medicine with  
innovation in a  
complex clinical  
space

Creating value  
for healthcare  
systems and  
society

Unprecedented  
research and science

1,000+  
scientific publications

12 NEJM/Lancet  
manuscripts

Patients live  
longer, higher-  
quality lives

95%  
of Edwards'  
technologies are  
category-leading



\$40 billion+  
population-wide  
health gain and  
Net Monetary  
Benefit from TAVR<sup>1</sup>

1: Sevilla et al., Cost-utility and cost-benefit analysis of TAVR availability in the US severe symptomatic aortic stenosis patient population. Journal of Medical Economics. 2022.

Building on our unique capabilities to solve  
**unaddressed and growing Structural Heart patient needs**

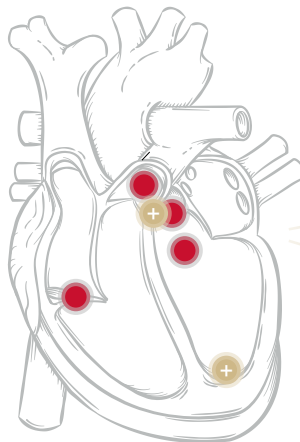
## Core innovations

Aortic  
Stenosis

Mitral  
Regurgitation

Tricuspid  
Regurgitation

Pulmonic  
Disease



## Emerging opportunities

Aortic  
Regurgitation

Structural  
Heart Failure

**20M+ Patients Suffer from Structural Heart Disease**  
*And many patient groups are currently unaddressed with no options today*



*Total Addressable  
Population*



Our core innovations are in leading positions and  
**set for sustained and differentiated growth**

## TAVR

*Aortic Stenosis  
Pulmonic*

Entering a new era of **proactive disease management**  
driven by SAPIEN with new indications and proven durability



## TMTT

*Mitral & Tricuspid  
Regurgitation*

**Personalized care** driven by a comprehensive  
portfolio of groundbreaking therapies



## Surgical

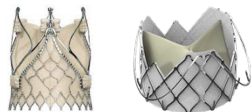
*Aortic Stenosis  
Mitral & Tricuspid  
Regurgitation*

Our leading surgical innovations are  
**transforming patients' lives**



# Emerging opportunities in Structural Heart

to reach more patients and complement core innovations



*JenaValve and  
JC Medical*

**Pioneering a new therapy**  
for patients with limited options today

**TAVR-AR**  
*Aortic  
Regurgitation*



*Cordella and  
V-LAP<sup>1</sup>*

**Establishing a new standard of care**  
with implantable pressure sensors

**IHF**  
*Implantable  
Heart Failure  
Management*



*Multiple modalities to  
treat heart failure<sup>1</sup>*

**Investing actively**  
in adjacent therapies to transform care

**HF**  
*Structural  
Heart Failure*

Note: JenaValve acquisition is not complete. Company is pursuing regulatory approval and estimates a final determination regarding such acquisition by the end of the first quarter of 2026.

(1) Investigational devices not available for sale in the US.

2026: On track to deliver  
**another year of distinguished financial performance**

**Diversified  
sources of growth**  
across structural heart

Targeting

**8-10%**

SALES GROWTH

**\$6.4B-\$6.8B**

SALES

**\$2.80-\$2.95**

Adjusted EPS

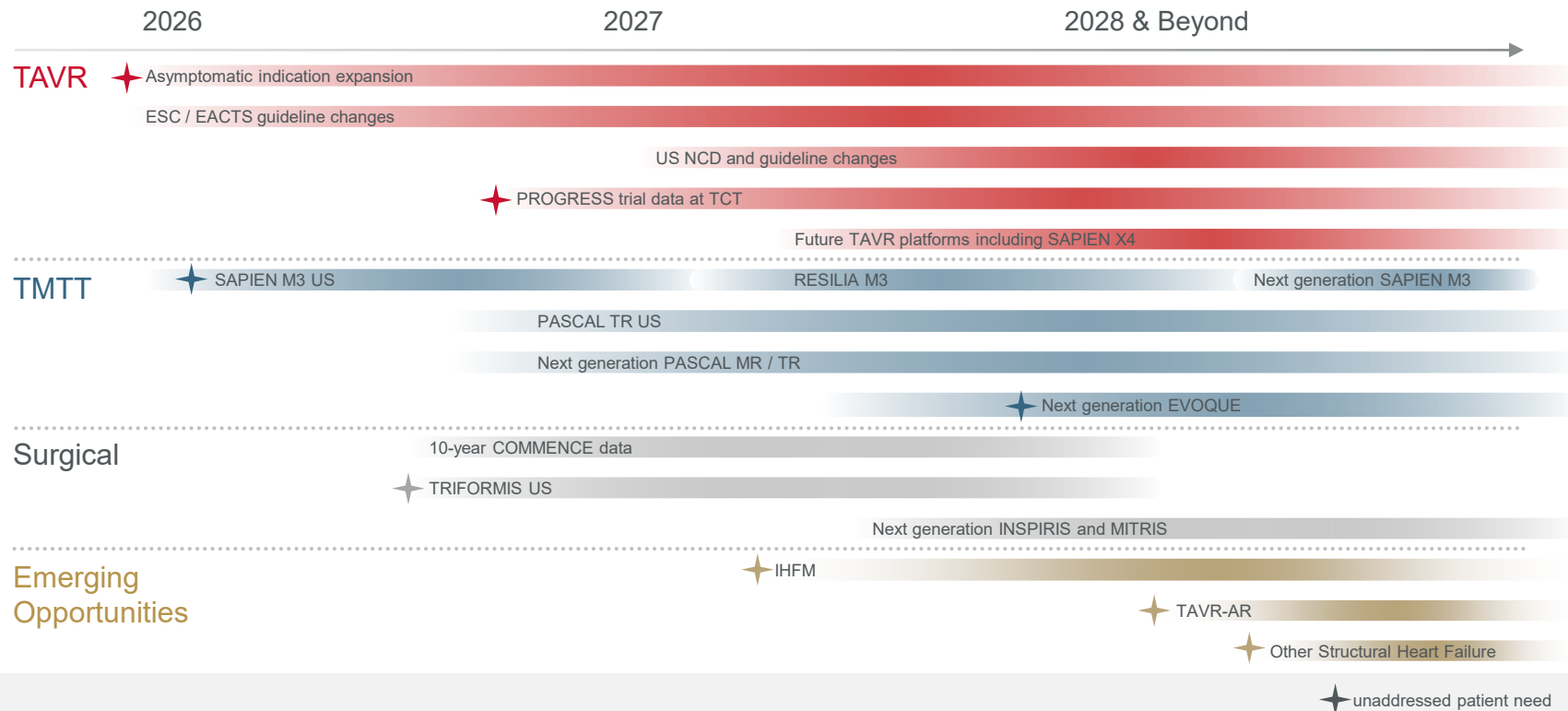
Leveraged including JenaValve acquisition  
(~11% growth at midpoint)

- Leveraged R&D and SG&A ratios while increasing investment
- ~100bps of operating margin expansion

Note: Sales growth is constant currency.

# Growth catalysts across our structural heart portfolio

including expansion into large unaddressed patient groups



# 2027 & Beyond:

Projecting sustainable, differentiated and profitable growth

## TAVR

Mid-to-high single digit growth

## TMTT

Positioned for \$2B sales in 2030  
with sustained, long-term growth

Targeting  
**~10%**  
sales growth

*Annual variability based on  
timing of key catalysts*

With leveraged EPS growth

## Surgical

Mid-single-digit growth

IHF  
TAVR-AR  
Other Structural HF

Increasing contribution to  
Edwards' growth

# Uniquely positioned to shape the future of Structural Heart and deliver distinguished performance





# Long-tenured leaders with deep expertise

## implementing our unique innovation strategy

### Leadership Committee



**Bernard Zovighian**  
Chief Executive Officer



**Don Bobo, Jr.**  
CVP, Strategy & Corporate Development



**Todd Brinton, M.D.**  
Chief Scientific Officer,  
CVP, Advanced Innovation & Technology



**Annette Bröls**  
CVP, EMEACLA Regions



**Daveen Chopra**  
CVP, TMTT, Surgical & IHFM



**Sarah Huoh**  
CVP, Public Affairs



**Dan Lippis**  
CVP, TAVR



**Wayne Markowitz**  
CVP, JAPAC Regions



**Christine McCauley**  
CVP, Human Resources



**Joe Nuzzolese**  
CVP, Global Operations & Quality



**Mark Peterson**  
General Counsel



**Scott Ullem**  
Chief Financial Officer



**Diane Gomez-Thinnes**  
CVP, Implantable Heart Failure Management



**Jim Mayberry**  
SVP, Transcatheter Tricuspid Valve Replacement Therapy



**YJ Oh**  
SVP, Surgical Structural Heart



**Snehashish Sarkar**  
SVP, Chief Information & Digital Officer



**Gary Sorsher**  
SVP, Quality & Regulatory Compliance



**Mark Wilterding**  
SVP, Global Finance

# Conference Agenda

**Opening Remarks**

Bernard Zovighian

**TAVR**

Dan Lippis

**TMTT**

Daveen Chopra

**Surgical**

YJ Oh

**Expanding Beyond our Core Innovations**

Bernard Zovighian

**TAVR-AR**

Dan Lippis

**Growing Needs of Structural Heart Failure Patients**

Todd Brinton

**IHFH**

Diane Gomez-Thinnes

**Financial Outlook**

Scott Ullem

**Closing Remarks**

Bernard Zovighian

**Q&A Session**



Edwards

Helping Patients is Our Life's Work, and

*life is now*

# Transcatheter Aortic Valve Replacement (TAVR)

Dan Lippis



Edwards

**Proactive  
disease  
management**  
will position  
TAVR for  
sustainable  
growth

Unparalleled evidence that includes  
**proven long-term durability**

.....  
**Expanding access**  
for asymptomatic patients

.....  
**Advancing moderate AS**  
treatment options

.....  
Edwards' differentiated  
**TAVR innovation**



2025 TAVR

# accomplishments



## Strategy

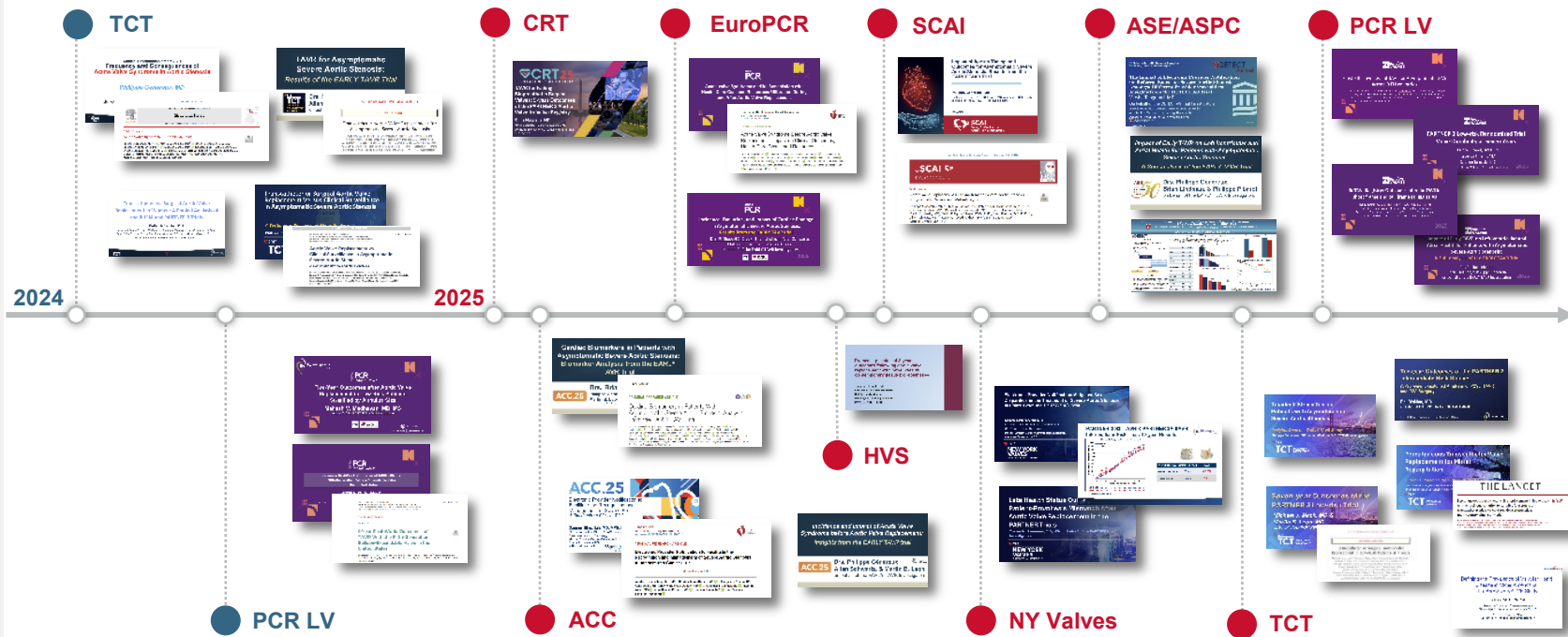
- ▶ US and EU **asymptomatic indication**
- ▶ Evolving TAVR **guidelines** and policy
- ▶ PARTNER 3 **7-year follow up data** published
- ▶ **SAPIEN 3 Ultra RESILIA** launch continues globally

## Financial

- ▶ Original sales growth guidance of 5-7%; **on track to deliver 7-8%**



# There has been significant focus on TAVR as a result of data amplification through podium and publications globally



# Edwards SAPIEN 3 TAVR 7-year data from the PARTNER 3 trial recently presented and published in NEJM



The NEW ENGLAND  
JOURNAL of MEDICINE

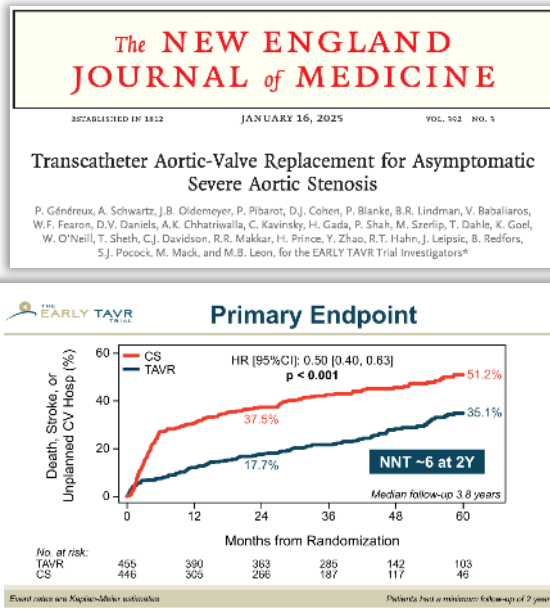
## ORIGINAL ARTICLE

### Transcatheter or Surgical Aortic-Valve Replacement in Low-Risk Patients at 7 Years

Martin B. Leon, M.D.,<sup>1,2</sup> Michael J. Mack, M.D.,<sup>3</sup> Philippe Pibarot, D.V.M., Ph.D.,<sup>4</sup> Rebecca T. Hahn, M.D.,<sup>1,2</sup> Vinod H. Thourani, M.D.,<sup>5</sup> S.H. Kodali, M.D.,<sup>1,2</sup> Philippe G  n  reux, M.D.,<sup>6</sup> Samir R. Kapadia, M.D.,<sup>7</sup> David J. Cohen, M.D.,<sup>2,8</sup> Stuart J. Pocock, Ph.D.,<sup>2,9</sup> Yiran Zhang, M.S.,<sup>10</sup> Molly Szerlip, M.D.,<sup>3</sup> Julien Ternacle, M.D., Ph.D.,<sup>11</sup> S. Chris Malaisrie, M.D.,<sup>12</sup> Howard C. Herrmann, M.D.,<sup>13</sup> Wilson Y. Szeto, M.D.,<sup>13</sup> Mark J. Russo, M.D.,<sup>14</sup> Vasilis Babaliaros, M.D.,<sup>15</sup> Tamim Nazif, M.D.,<sup>1,2</sup> John G. Webb, M.D.,<sup>16</sup> and Raj R. Makkar, M.D.,<sup>17</sup> for the PARTNER 3 Investigators\*

**Edwards SAPIEN is the only TAVR platform with proven long-term durability**

# Clinical evidence continues to underscore the value of timely treatment of Severe AS patients



Prompt intervention is superior to clinical surveillance in asymptomatic patients<sup>1</sup>

1. Philippe G  n  reux MD et al. Transcatheter Aortic Valve Replacement for Asymptomatic Severe Aortic Stenosis NEJM In Press Oct 28, 2024

# Economic evidence continues to underscore the value of timely treatment of Severe AS patients

**JAHA**  
Journal of the American Heart Association

## ORIGINAL RESEARCH

### Acute Valve Syndrome Before Aortic Valve Replacement: Impact on Clinical Outcomes, Health Care Costs, and Resource Use

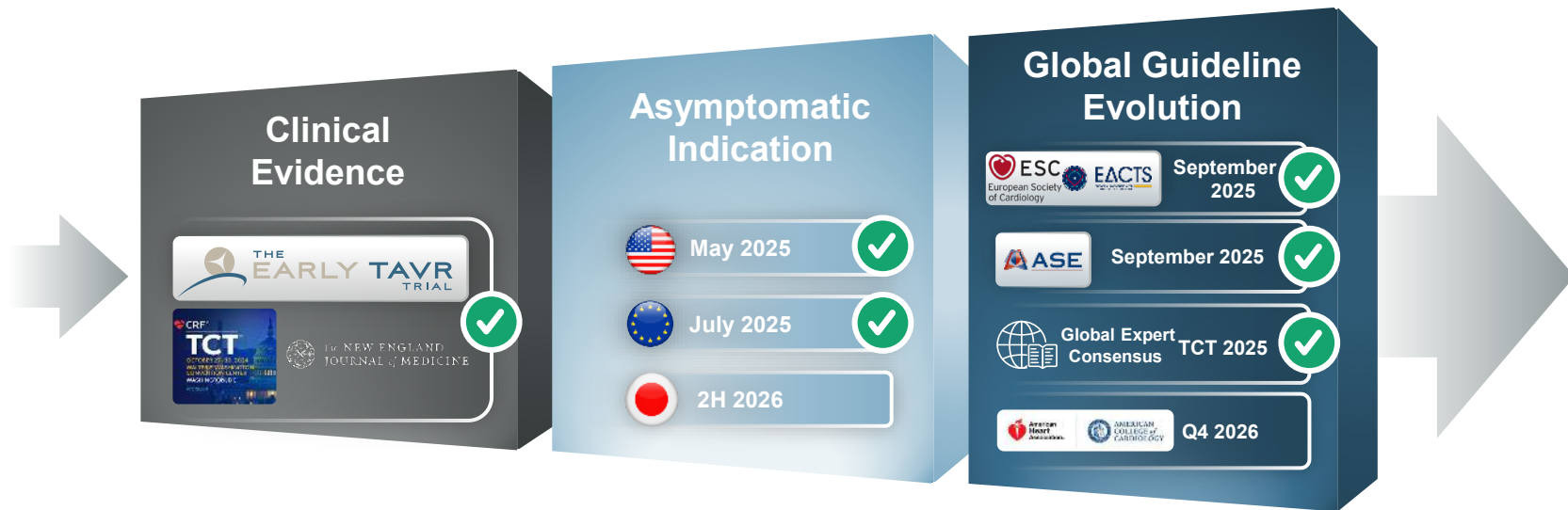
Philippe G  n  reux    MD; Gennaro Giustino, MD; Brian R. L  nchman    MD; Philippe F  berot    DVM, PhD; Suzanne J. Baron    MD, MSc; Chantal Asselin    MD; Alissa Dratch    MPH; Shannon M. E. Murphy    MA; Soumya Chakravarthy    PhD; Vinod H. Thourani, MD; Kostasinos P. Koulougianis    MD; Allan Schwartz    MD; Martin B. Leon    MD; Patricia P. Pelikka    MD; Linda D. Gilam    MD, MPH

Total Healthcare Cost  
Up to 1-Year from AVR

## Prompt intervention resulted in<sup>1</sup>:

- \$36,000 less cost per patient
- 2.2 fewer days in hospital
- 80% fewer HF hospitalizations

# Edwards' leadership strategy of generating high-quality evidence and expanding indications is driving AS guideline evolution



# Evolving guidelines support the proactive management of Severe AS to streamline the care pathway



**Supports clear and urgent communication**



European Heart Journal (2015) 36, 1-102  
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ESC GUIDELINES

## 2015 ESC/EACTS Guidelines for the management of valvular heart disease

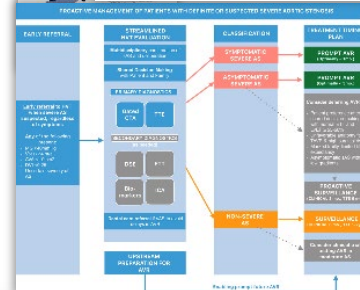
Developed by the task force for the management of valvular heart disease of the European Society of Cardiology (ESC) and the European Association for Cardio-Thoracic Surgery (EACTS)



Global Expert Consensus

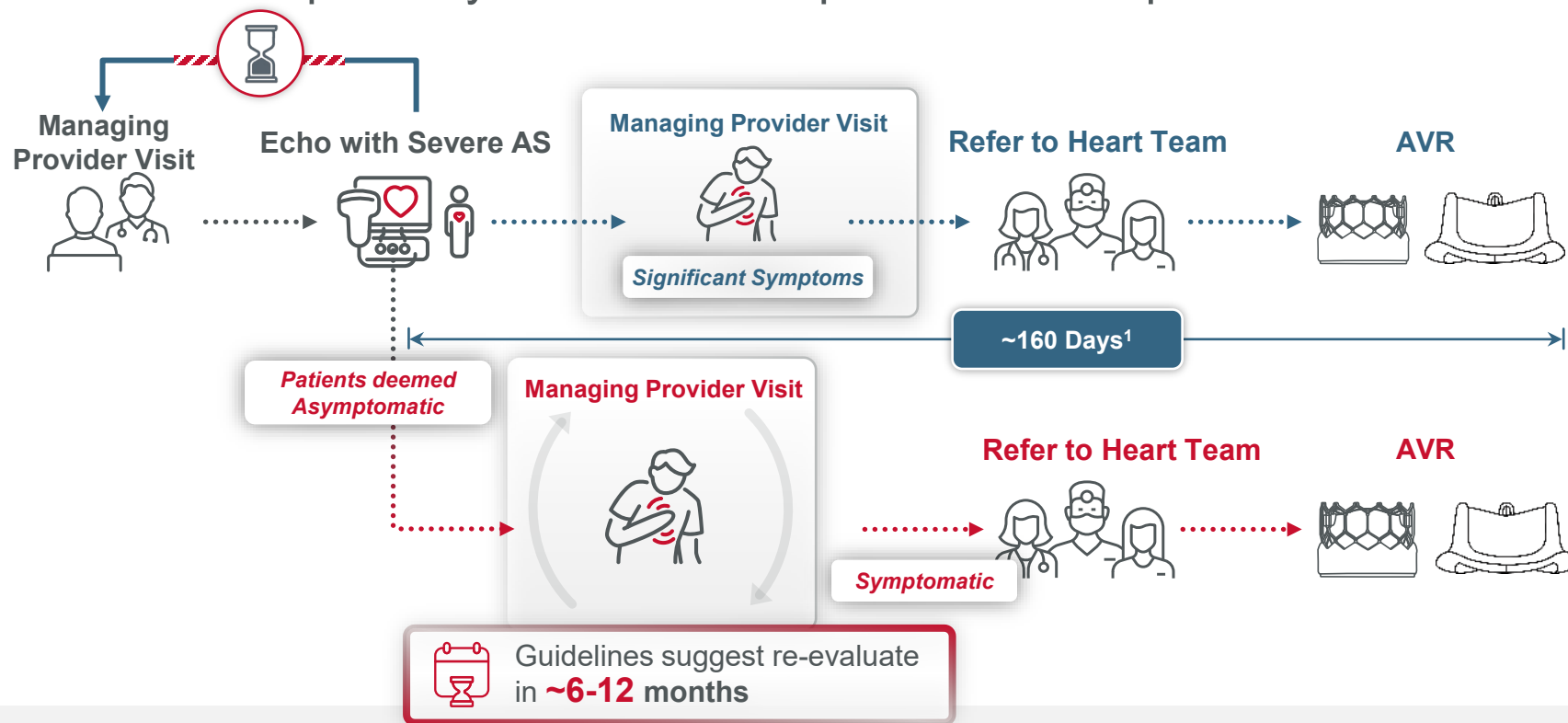


## Proactive Management and Treatment of Aortic Stenosis: An International Expert Perspective



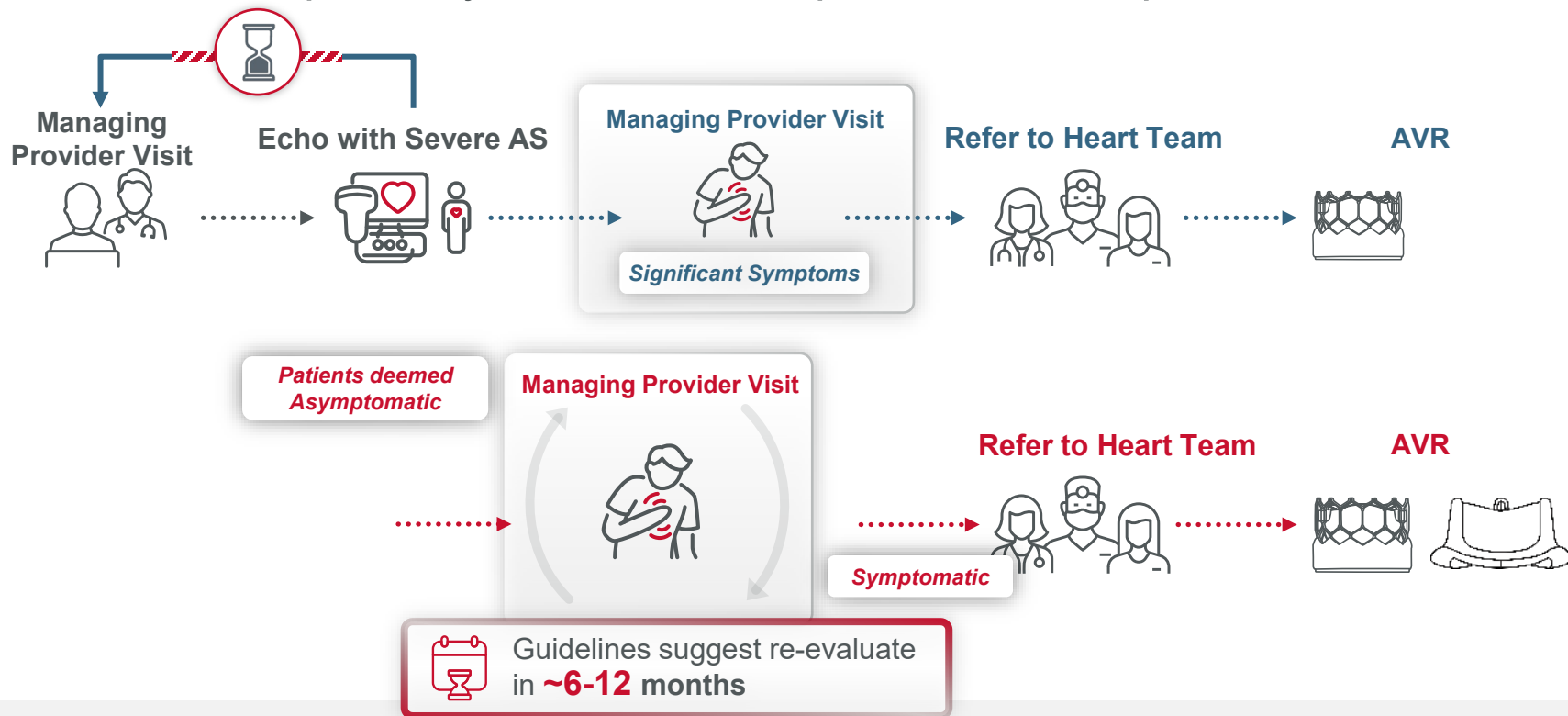
**Streamlines referral and treatment for all SAS patients**

# The current pathway for Severe AS patients is complex



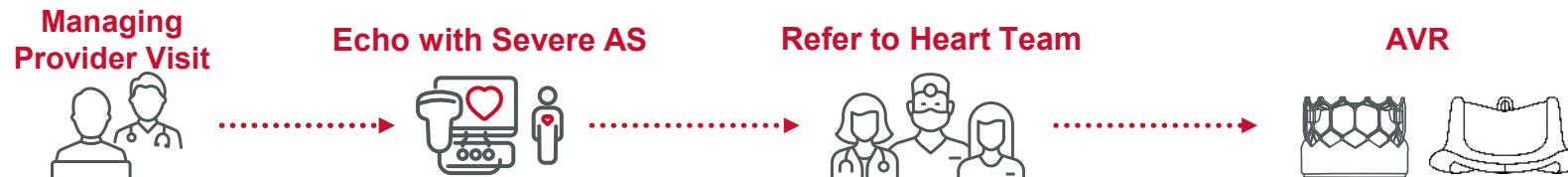
1. Based on claims data on file

# The current pathway for Severe AS patients is complex





## New guidelines aim to reshape the pathway



Anticipated Q4 2026



American Heart Association.

Target: Aortic Stenosis™

Quality Metric ≤ 90 Days

We remain focused on the adoption of these key changes to simplify and accelerate the patient pathway

Managing  
Provider Visit



Echo with Severe AS



Refer to Heart Team



AVR



Anticipated Q4 2026



American Heart Association®

Target: Aortic Stenosis™

Quality Metric ≤ 90 Days



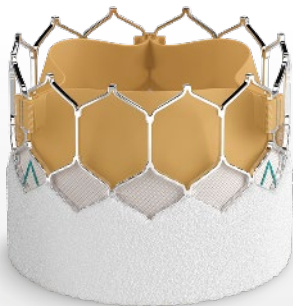
NCD update estimated Q4 2026

Beyond Severe AS, we are investing in clinical evidence to understand the best strategy for disease management of Moderate AS patients



# Edwards TAVR will remain the global benchmark

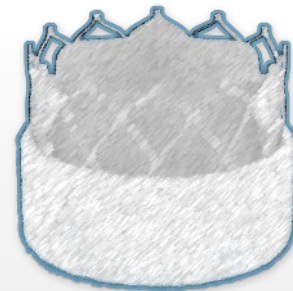
**Innovation pipeline meets the evolving needs of patients and clinicians**



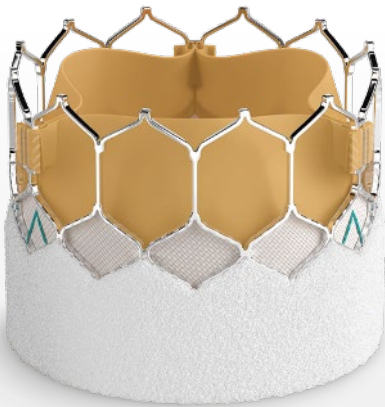
**SAPIEN 3  
Ultra RESILIA**



**SAPIEN X4**



**Future TAVR Platforms**



**SAPIEN 3  
Ultra RESILIA**

## The Edwards SAPIEN 3 platform has set the global benchmark

**1%**

death or disabling stroke at 1-year<sup>1</sup>

SAPIEN 3 TAVR has **unparalleled early outcomes**



SAPIEN 3 TAVR is **proven to last**



SAPIEN 3 Ultra RESILIA valve **preserves the clearest path for future interventions**

1. Mack et al., Transcatheter Aortic-Valve Replacement with a Balloon-Expandable Valve in Low-Risk Patients. *NEJM* 2019

# Edwards SAPIEN X4 will set a new clinical standard benchmark



SAPIEN 3  
Ultra RESILIA



**SAPIEN X4**



Evidence development  
continues in 2026

Future TAVR Platforms

## 2026 Sales Outlook



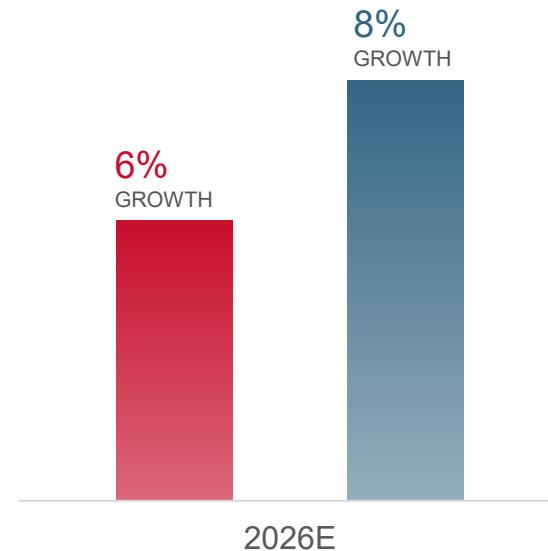
### LOW-END

- Competitive pressure, particularly in international markets
- Slower than anticipated adoption of revised guidelines and expert consensus



### HIGH-END

- Increased referral and treatment of Severe AS patients
- Earlier than anticipated NCD revision



Edwards SAPIEN is the only proven TAVR platform to enable proactive disease management

**Multiple catalysts  
to support mid to  
high single-digit  
TAVR growth  
across the horizon**

### Unmatched Evidence and Performance

- Exceptional 1-year outcomes with proven long-term durability
- 

### Advancing Patient Impact

- The only TAVR platform with an asymptomatic indication
  - The only TAVR platform that enables adherence to updated ESC guidelines
- 

### Expanding Patient Access

- Moderate AS trial to inform future disease management



**Indications:** The Edwards SAPIEN 3, SAPIEN 3 Ultra, and SAPIEN 3 Ultra RESILIA Transcatheter Heart Valve system is indicated to reduce the risks associated with progression from asymptomatic to symptomatic severe native calcific aortic stenosis in patients who are judged by a heart team to be appropriate for transcatheter heart valve replacement therapy.

The Edwards SAPIEN 3, SAPIEN 3 Ultra, and SAPIEN 3 Ultra RESILIA Transcatheter Heart Valve system is indicated for relief of aortic stenosis in patients with symptomatic heart disease due to severe native calcific aortic stenosis who are judged by a Heart Team, including a cardiac surgeon, to be appropriate for the transcatheter heart valve replacement therapy.

The Edwards SAPIEN 3, SAPIEN 3 Ultra, and SAPIEN 3 Ultra RESILIA Transcatheter Heart Valve system is indicated for patients with symptomatic heart disease due to a failing (stenosed, insufficient, or combined) surgical or transcatheter bioprosthetic aortic valve, or a native mitral valve with an annuloplasty ring who are judged by a heart team, including a cardiac surgeon, to be at high or greater risk for open surgical therapy (i.e., predicted risk of surgical mortality  $\geq 8\%$  at 30 days, based on the Society of Thoracic Surgeons (STS) risk score and other clinical co-morbidities unmeasured by the STS risk calculator).

The Edwards SAPIEN 3, SAPIEN 3 Ultra, and SAPIEN 3 Ultra RESILIA Transcatheter Heart Valve system is indicated for patients with symptomatic heart disease due to a failing (stenosed, insufficient, or combined) surgical bioprosthetic mitral valve who are judged by a heart team, including a cardiac surgeon, to be at intermediate or greater risk for open surgical therapy (i.e., predicted risk of surgical mortality  $\geq 4\%$  at 30 days, based on the Society of Thoracic Surgeons (STS) risk score and other clinical co-morbidities unmeasured by the STS risk calculator).

**Contraindications:** The valves and delivery systems are contraindicated in patients who cannot tolerate an anticoagulation/antiplatelet regimen or who have active bacterial endocarditis or other active infections, or who have significant annuloplasty ring dehiscence.

**Warnings:** Observation of the pacing lead throughout the procedure is essential to avoid the potential risk of pacing lead perforation. There may be an increased risk of stroke in transcatheter aortic valve replacement procedures, as compared to balloon aortic valvuloplasty or other standard treatments in high or greater risk patients. The devices are designed, intended, and distributed for single use only. **Do not resterilize or reuse the devices.** There are no data to support the sterility, nonpyrogenicity, and functionality of the devices after reprocessing. Incorrect sizing of the valve may lead to paravalvular leak, migration, embolization, residual gradient (patient-prosthesis mismatch), and/or annular rupture. Accelerated deterioration of the valve due to calcific degeneration may occur in children, adolescents, or young adults and in patients with an altered calcium metabolism. Prior to delivery, the valve must remain hydrated at all times and cannot be exposed to solutions other than its shipping storage solution and sterile physiologic rinsing solution. Valve leaflets mishandled or damaged during any part of the procedure will require replacement of the valve. Caution should be exercised in implanting a valve in patients with clinically significant coronary artery disease. Patients with pre-existing prostheses should be carefully assessed prior to implantation of the valve to ensure proper valve positioning and deployment. Do not use the valve if the tamper-evident seal is broken or the storage solution does not completely cover the valve (SAPIEN 3 and SAPIEN 3 Ultra only), the temperature indicator has been activated, the valve is damaged, or the expiration date has elapsed. Do not mishandle the delivery system or use it if the packaging or any components are not sterile, have been opened or are damaged (e.g., kinked or stretched), or if the expiration date has elapsed. Use of excessive contrast media may lead to renal failure. Measure the patient's creatinine level prior to the procedure. Contrast media usage should be monitored. Patient injury could occur if the delivery system is not un-flexed prior to removal. Care should be exercised in patients with hypersensitivities to cobalt, nickel, chromium, molybdenum, titanium, manganese, silicon, and/or polymeric materials. The procedure should be conducted under fluoroscopic guidance. Some fluoroscopically guided procedures are associated with a risk of radiation injury to the skin. These injuries may be painful, disfiguring, and long-lasting. Valve recipients should be maintained on anticoagulant/antiplatelet therapy, except when contraindicated, as determined by their physician. This device has not been tested for use without anticoagulation. Do not add or apply antibiotics to the storage solution (SAPIEN 3 and SAPIEN 3 Ultra only), rinse solution, or to the valve. Balloon valvuloplasty should be avoided in the treatment of failing bioprostheses as this may result in embolization of bioprosthesis material and mechanical disruption of the valve leaflets. Do not perform stand-alone balloon aortic valvuloplasty procedures in the INSPIRIS RESILIA aortic valve for the sizes 19-25 mm. This may expand the valve causing aortic incompetence, coronary embolism or annular rupture. Transcatheter valve replacement in mitral annuloplasty rings is not recommended in cases of partial annuloplasty ring dehiscence due to high risk of PVL. Transcatheter valve replacement in mitral annuloplasty rings is not recommended in cases of partial (incomplete) annuloplasty rings in the absence of annular calcium due to increased risk of valve embolization. Transcatheter valve replacement in mitral annuloplasty rings is not recommended in cases of rigid annuloplasty rings due to increased risk of PVL or THV deformation.

**Precautions:** Long-term durability has not been established for the valve. Regular medical follow-up is advised to evaluate valve performance. Limited clinical data are available for transcatheter aortic valve replacement in patients with a congenital bicuspid aortic valve who are deemed to be at low surgical risk. Anatomical characteristics should be considered when using the valve in this population. In addition, patient age should be considered as long-term durability of the valve has not been established. Data on TAVR in patients with asymptomatic severe aortic stenosis are based on study of predominantly low surgical risk patients. Limited clinical data to inform benefit-risk considerations are available for TAVR in patients with asymptomatic severe aortic stenosis who are deemed to be at intermediate or greater surgical risk. Glutaraldehyde may cause irritation of the skin, eyes, nose, and throat. Avoid prolonged or repeated exposure to, or breathing of, the solution. Use only with adequate ventilation. If skin contact occurs, immediately flush the affected area with water; in the event of contact with eyes, seek immediate medical attention. For more information about glutaraldehyde exposure, refer to the Safety Data Sheet available from Edwards Lifesciences. If a significant increase in resistance occurs when advancing the catheter through the vasculature, stop advancement and investigate the cause of resistance before proceeding. Do not force passage, as this could increase the risk of vascular complications. As compared to SAPIEN 3, system advancement force may be higher with the use of SAPIEN 3 Ultra/SAPIEN 3 Ultra RESILIA THV in tortuous/challenging vessel anatomies. To maintain proper valve leaflet coaptation, do not overinflate the deployment balloon. Appropriate antibiotic prophylaxis is recommended post-procedure in patients at risk for prosthetic valve infection and endocarditis. Additional precautions for transseptal replacement of a failed mitral valve bioprosthesis include, the presence of devices or thrombus or other abnormalities in the caval vein precluding safe transvenous femoral access for transseptal approach; and the presence of an Atrial Septal Occluder Device or calcium preventing safe transseptal access. Special care must be exercised in mitral valve replacement to avoid entrapment of the subvalvular apparatus. Safety and effectiveness have not been established for patients with the following characteristics/comorbidities: non-calcified aortic annulus; severe ventricular dysfunction with ejection fraction < 20%; congenital unicuspid aortic valve; pre-existing prosthetic ring in the tricuspid position; severe mitral annular calcification (MAC); severe (> 3+) mitral insufficiency, or Gorlin syndrome; blood dyscrasias defined as leukopenia (WBC < 3000 cells/mL), acute anemia (Hb < 9 g/dL), thrombocytopenia (platelet count < 50,000 cells/mL), or history of bleeding diathesis or coagulopathy; hypertrophic cardiomyopathy with or without obstruction (HOCM); echocardiographic evidence of intracardiac mass, thrombus, or vegetation; a known hypersensitivity or contraindication to aspirin, heparin, ticlopidine (Ticlid), or clopidogrel (Plavix), or sensitivity to contrast media, which cannot be adequately premedicated; significant aortic disease, including abdominal aortic or thoracic aneurysm defined as maximal luminal diameter 5 cm or greater, marked tortuosity (hyperacute bend), aortic arch atheroma (especially if thick [> 5 mm], protruding, or ulcerated) or narrowing (especially with calcification and surface irregularities) of the abdominal or thoracic aorta, severe "unfolding" and tortuosity of the thoracic aorta; access characteristics that would preclude safe placement of the Edwards sheath, such as severe obstructive calcification or severe tortuosity; bulky calcified aortic valve leaflets in close proximity to coronary ostia; a concomitant paravalvular leak where the failing prosthesis is not securely fixed in the native annulus or is not structurally intact (e.g., wireframe frame fracture, annuloplasty ring dehiscence); or a partially detached leaflet of the failing bioprosthesis that in the aortic position may obstruct a coronary ostium. For Left axillary approach, a left subclavian takeoff angle  $\sim \geq 90^\circ$  from the aortic arch causes sharp angles, which may be responsible for potential sheath kinking, subclavian/axillary dissection and aortic arch damage. For left/right axillary approach, ensure there is flow in Left Internal Mammary Artery (LIMA)/Right Internal Mammary Artery (RIMA) during procedure and monitor pressure in homolateral radial artery. Residual mean gradient may be higher in a "THV-in-failing prosthesis" configuration than that observed following implantation of the valve inside a native aortic annulus using the same size device. Patients with elevated mean gradient post procedure should be carefully followed. It is important that the manufacturer, model and size of the preexisting prosthesis be determined, so that the appropriate valve can be implanted and a prosthesis-patient mismatch be avoided. Additionally, pre-procedure imaging modalities must be employed to make as accurate a determination of the inner diameter as possible.

**Potential Adverse Events:** Potential risks associated with the overall procedure, including potential access complications associated with standard cardiac catheterization, balloon valvuloplasty, the potential risks of conscious sedation and/or general anesthesia, and the use of angiography: death; stroke/transient ischemic attack, clusters, or neurological deficit; paralysis; permanent disability; respiratory insufficiency or respiratory failure; hemorrhage requiring transfusion or intervention; cardiovascular injury including perforation or dissection of vessels, ventricle, atrium, septum, myocardium, or valvular structures that may require intervention; pericardial effusion or cardiac tamponade; thoracic bleeding; embolization including air, calcific valve material, or thrombus; infection including septicemia and endocarditis; heart failure; myocardial infarction; renal insufficiency or renal failure; conduction system defect which may require a permanent pacemaker; arrhythmia; retroperitoneal bleed; arteriovenous (AV) fistula or pseudoaneurysm; reoperation; ischemia or nerve injury or brachial plexus injury; restenosis; pulmonary edema; pleural effusion; bleeding; anemia; abnormal lab values (including electrolyte imbalance); hypertension or hypotension; allergic reaction to anesthesia, contrast media, or device materials; hematoma; syncope; pain or changes (e.g., wound infection, hematoma, and other wound care complications) at the access site; exercise intolerance or weakness; inflammation; angina; heart murmur; and fever. Additional potential risks associated with the use of the valve, delivery system, and/or accessories include: cardiac arrest; cardiogenic shock; emergency cardiac surgery; cardiac failure or low cardiac output; coronary flow obstruction/transvalvular flow disturbance; device thrombosis requiring intervention; valve thrombosis; device embolization; device migration or malposition requiring intervention; left ventricular outflow tract obstruction; valve deployment in unintended location; valve stenosis; structural valve deterioration (wear, fracture, calcification, leaflet tear/tearing from the stent posts, leaflet retraction, suture line disruption of components of a prosthetic valve, thickening, stenosis); device degeneration; paravalvular or transvalvular leak; valve regurgitation; hemolysis; device explants; nonstructural dysfunction; mechanical failure of delivery system and/or accessories; and non-emergent reoperation.

**CAUTION:** US law restricts these devices to sale by or on the order of a physician.

**The PROGRESS Trial**

CAUTION: INVESTIGATIONAL DEVICES. Limited by US law to investigational use only. The Edwards SAPIEN 3, SAPIEN 3 Ultra, and SAPIEN 3 Ultra RESILIA transcatheter heart valves are investigational devices when used in patients with moderate, calcific aortic stenosis. These devices are not available for marketing or commercial sale in the United States for patients with moderate aortic stenosis.

**SAPIEN X4 Transcatheter Heart Valve**

CAUTION – Investigational device. Limited by US law to investigational use.



Edwards

Helping Patients is Our Life's Work, and

*life is now*

# Transcatheter Mitral and Tricuspid Therapies (TMTT)

Daveen Chopra



Edwards

**Comprehensive  
Repair &  
Replacement  
portfolio** enables  
personalized  
therapy and  
broader patient  
applicability

### Adoption accelerating

across the portfolio, leveraging the proven  
Edwards therapy development framework

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### Innovation pipeline and expanding evidence

secure long-term growth and leadership

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### Positioned for \$2B sales by 2030

with continued, long-term growth





The full TMTT portfolio delivers compounding value to patients, physicians, healthcare systems, and Edwards



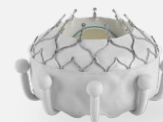
**Advancing TMTT for enduring leadership**



## Therapy development increases patient access



PASCAL



EVOQUE



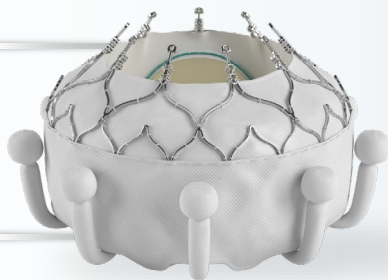
SAPIEN M3

# Transformational treatment of Tricuspid disease is accelerating



## **EVOQUE**

Consistent TR  
elimination



## **PASCAL TR**

Differentiated TEER  
outcomes

# Compelling clinical evidence positions EVOQUE for broader adoption



18 Month - Pivotal Trial Follow-up 400 patients

## Demonstrated hard endpoint<sup>1</sup>

Combined All-Cause-Mortality and first Heart Failure Hospitalization

<sup>1</sup>Showed benefit for patients with the most severe TR



Real-World Evidence ~1,000 patients

## Improved real-world safety in complex patient populations

Lower reported permanent pacemaker and bleeding rates relative to pre-market trial experience



October 2025

Growing physician  
experience fuels  
EVOQUE's momentum

**EFFECTIVE  
AND PREDICTABLE  
PROCEDURE**

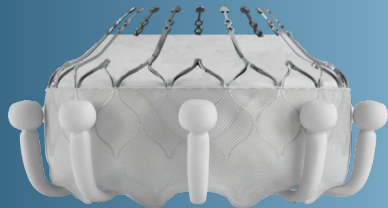
**ELIMINATION OF TR  
DRIVING PATIENT  
REFERRALS**

**EDWARDS'  
HIGH VALUE MODEL**



# Advancing EVOQUE innovation and globalization to broaden impact

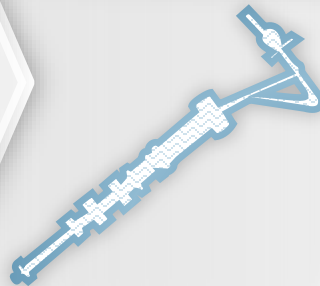
## EVOQUE



## Intra Jugular Access H2 2026



## Next-Gen Delivery System H2 2027



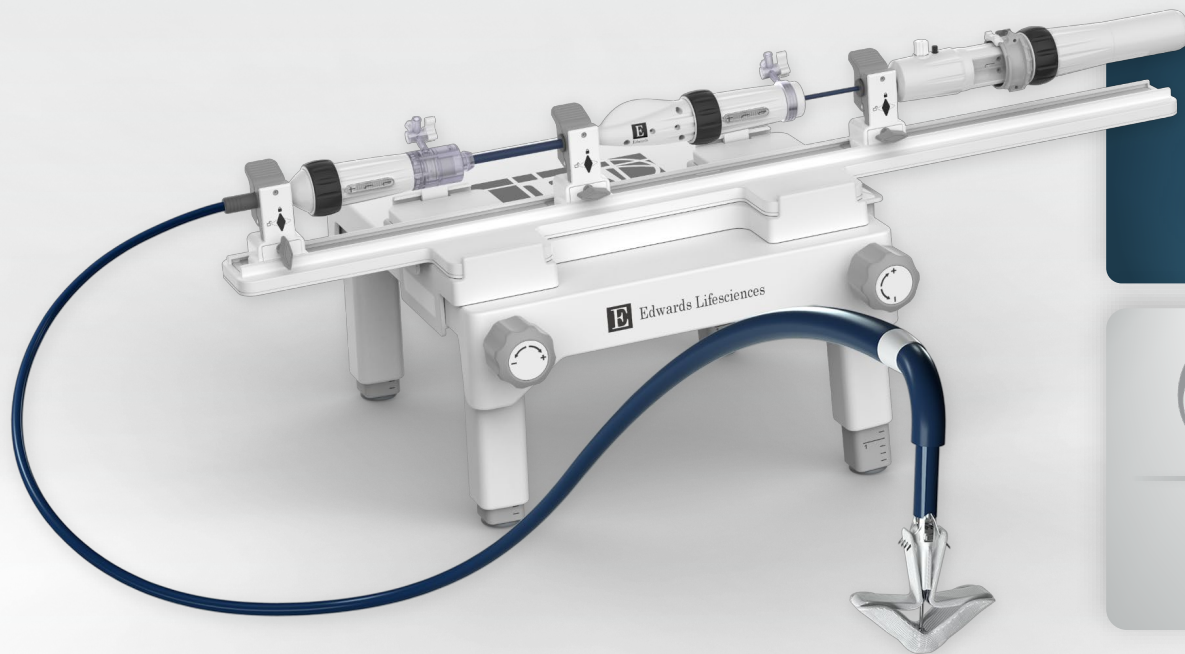
## Next-Gen Valve H2 2027



Reaching new countries  
around the globe



## PASCAL with TR indication completes portfolio



**Differentiated  
performance drives  
technology adoption**



THE  
**CLASP II TR**  
TRIAL

**US approval expected in  
Q4 2026**



## Adding Mitral Replacement to Repair expands patient options



### **PASCAL MR**

Distinct technology  
optimizes procedures



### **SAPIEN M3**

Broadening  
patient care





## Differentiated design and compelling evidence drive adoption

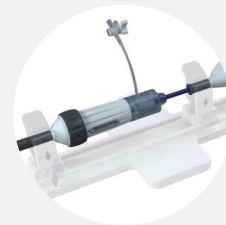
**Atraumatic  
Design**



**Elongation**



**Accurate,  
Intuitive Control**



 **THE CLASP IID**  
TRIAL

 **THE MiCLASP**  
STUDY

**1,000**  
PATIENTS

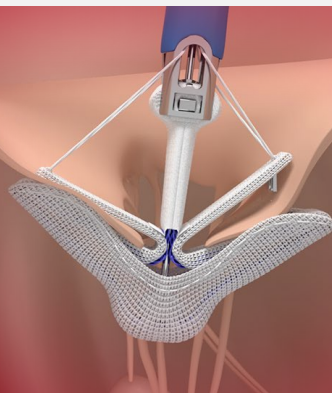


**STS/ACC Registry**

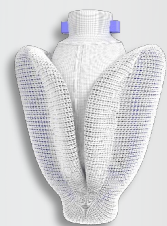
**~2,000**  
PATIENTS

 **THE CLASP IIF**  
TRIAL

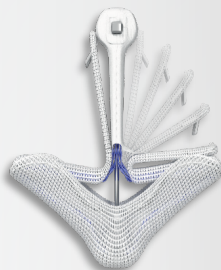
**Enrollment Complete**



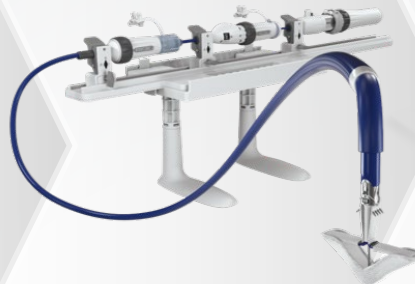
## Evolving the PASCAL platform to enhance performance and outcomes



**PASCAL**



**PASCAL Ace**



**PASCAL Precision**



**Procedural Innovations**

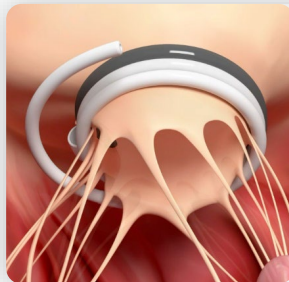


**Next Gen | Q4 2026**

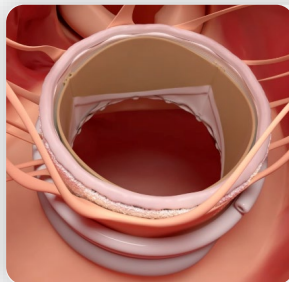
Streamlining procedures and  
advancing outcomes

# SAPIEN M3 – the first truly transcatheter Mitral Replacement therapy

**Expands Access**  
beyond TEER and surgery



**NOVEL DOCKING**  
Securely encircles native anatomy



**VALVE TECHNOLOGY**  
Built on proven SAPIEN platform

## Well positioned for a successful US launch of SAPIEN M3



Significant MR reduction

Meaningful health status improvements

Expanding patient reach

0.6% mortality at 30 days



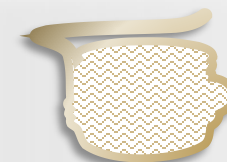
US approval  
early 2026



SAPIEN M3



RESILIA  
2027



FUTURE GENERATIONS

# 2026 Sales Outlook



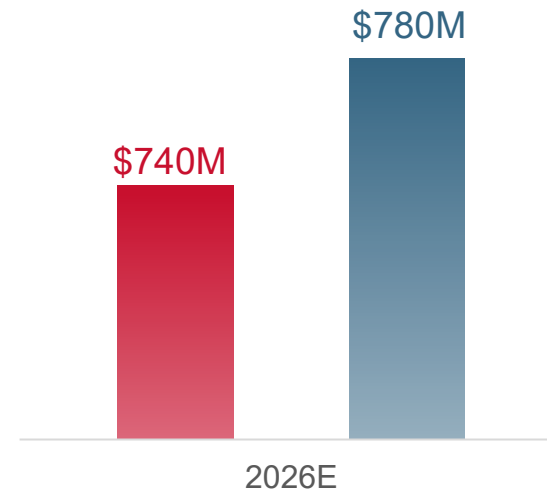
## LOW-END

- Slower care pathway development
- Time to establish funding mechanisms for new therapies



## HIGH-END

- Strong real-world outcomes expand EVOQUE
- Mitral therapies accelerating with strong clinical evidence



## Near-term Therapy Milestones

**CLASP IIF**  
enrollment complete  
*Follow-up in progress*

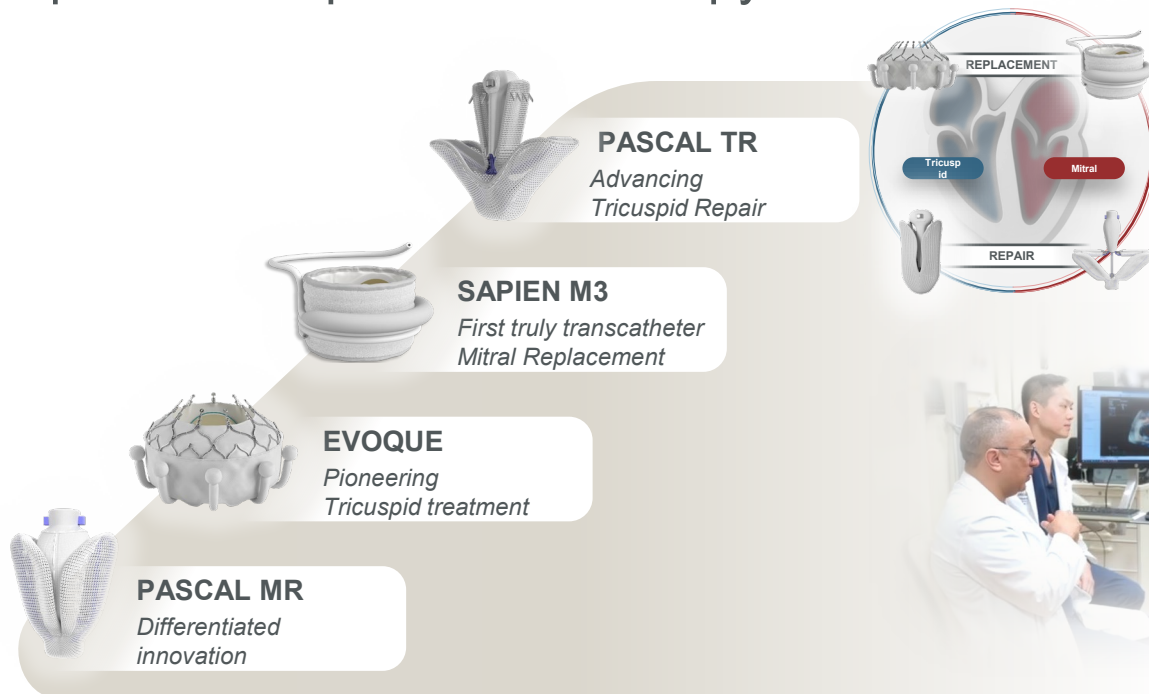
**SAPIEN M3**  
US launch  
*Early 2026*

**TRISCEND II**  
2-year outcomes  
*Q2 2026*

**CLASP II TR**  
presentation & US PASCAL  
TR launch  
*Q4 2026*

**PASCAL Next Gen**  
US and EU launch  
*Q4 2026*

# Transforming Mitral and Tricuspid care by enabling personalized Repair and Replacement therapy



**\$2B sales by 2030**

Increasing contribution to  
Edwards' growth

Patient population > Aortic Stenosis  
supports long-term opportunity



## PASCAL Precision System - Important Safety Information

**CAUTION: US law restricts this device to sale by or on the order of a physician. See instructions for use for full prescribing information.**

The PASCAL Precision system involves potential serious risks including death, stroke, severe bleeding, surgical intervention, and permanent injury.

The PASCAL Precision transcatheter valve repair system (the PASCAL Precision system) is indicated for the percutaneous reduction of significant, symptomatic mitral regurgitation (MR  $\geq 3+$ ) due to primary abnormality of the mitral apparatus (degenerative MR) in patients who have been determined to be at prohibitive risk for mitral valve surgery by a heart team, which includes a cardiac surgeon experienced in mitral valve surgery and a cardiologist experienced in mitral valve disease, and in whom existing comorbidities would not preclude the expected benefit from reduction of the MR.

### Edwards PASCAL Precision Transcatheter Valve Repair System

#### **Indications:**

The PASCAL Precision transcatheter valve repair system (the PASCAL Precision system) is indicated for the percutaneous reduction of significant, symptomatic mitral regurgitation (MR  $\geq 3+$ ) due to primary abnormality of the mitral apparatus (degenerative MR) in patients who have been determined to be at prohibitive risk for mitral valve surgery by a heart team, which includes a cardiac surgeon experienced in mitral valve surgery and a cardiologist experienced in mitral valve disease, and in whom existing comorbidities would not preclude the expected benefit from reduction of the MR.

**Contraindications:** The PASCAL Precision system is contraindicated in patients with the following conditions: patients who cannot tolerate procedural anticoagulation or post procedural anti-platelet regimen; untreatable hypersensitivity or contraindication to nitinol alloys (nickel and titanium) or contrast media; active endocarditis of the mitral valve; rheumatic etiology for mitral regurgitation; evidence of intracardiac, inferior vena cava (IVC) or femoral venous thrombus.

**Warnings:** The devices are designed, intended, and distributed for single use only. There are no data to support the sterility, non-pyrogenicity, and functionality of the devices after reprocessing. Devices should be handled using standard sterile technique to prevent infection. Do not expose any of the devices to any solutions, chemicals, etc., except for the sterile physiological and/or heparinized saline solution. Irreparable damage to the device, which may not be apparent under visual inspection, may result. Do not use any of the devices in the presence of combustible or flammable gases, anesthetics, or cleaners/disinfectants. Do not use the devices if the expiration date has elapsed. Do not use if the packaging seal is broken or if the packaging is damaged for sterile devices. Do not use if any of the devices were dropped, damaged or mishandled in any way. Standard flushing and de-airing technique should be used during preparation and throughout procedure to prevent air embolism.

As with any implanted medical device, there is a potential for an adverse immunological response. Serious adverse events, sometimes leading to surgical intervention and/or death, may be associated with the use of this system ("Potential Adverse Events"). A full explanation of the benefits and risks should be given to each prospective patient before use. Careful and continuous medical follow-up is advised so that implant-related complications can be diagnosed and properly managed. Anticoagulation therapy must be determined by the physician per institutional guidelines.

**Precautions:** Prior to use, patient selection should be performed by a heart team to assess patient risk and anatomical suitability. After use, short-term anticoagulation therapy may be necessary after valve repair with the PASCAL Precision system. Prescribe anticoagulation and other medical therapy per institutional guidelines.

**Potential Adverse Events:** Below is a list of the potential adverse effects (e.g., complications) associated with the use of the PASCAL Precision system: death; abnormal lab values; allergic reaction to anesthetic, contrast, heparin, Nitinol; anemia or decreased hemoglobin (may require transfusion); aneurysm or pseudoaneurysm; angina or chest pain; anaphylactic shock; arrhythmias – atrial (i.e. atrial fibrillation, Supraventricular tachycardia); arrhythmias – ventricular (i.e. ventricular tachycardia, ventricular fibrillation); arterio-venous fistula; atrial septal injury requiring intervention; bleeding; cardiac arrest; cardiac failure; cardiac injury, including perforation; cardiac tamponade/pericardial effusion; cardiogenic shock; chordal entanglement or rupture that may require intervention; coagulopathy, coagulation disorder, bleeding diathesis; conduction system injury which may require permanent pacemaker; deep vein thrombosis (DVT); deterioration of native valve (e.g., leaflet tearing, retraction, thickening); dislodgement of previously deployed implant; dyspnea; edema; electrolyte imbalance; emboli/embolization including air, particulate, calcific material, or thrombus; endocarditis; esophageal irritation; esophageal perforation or stricture; exercise intolerance or weakness; failure to retrieve any PASCAL Precision system components; fever; gastrointestinal bleeding or infarct; heart failure; hematoma; hemodynamic compromise; hemolysis; hemorrhage requiring transfusion or intervention; hypertension; hypotension; implant deterioration (wear, tear, fracture, or other); implant embolization; implant malposition or failure to deliver to intended site; implant migration; implant thrombosis; infection; inflammation; LVOT obstruction; mesenteric ischemia; multi-system organ failure; myocardial infarction; native valve injury; native valve stenosis; nausea and/or vomiting; need for open surgery (conversion, emergent or nonemergent reoperation, explant), nerve injury neurological symptoms, including dyskinesia, without diagnosis of TIA or stroke; non-neurological thromboembolic events; pain; papillary muscle damage; paralysis; PASCAL Precision system component(s) embolization; peripheral ischemia; permanent disability; pleural effusion; pulmonary edema; pulmonary embolism; reaction to anti-platelet or anticoagulation agents; renal failure; renal insufficiency; respiratory compromise, respiratory failure, atelectasis, pneumonia – may require prolonged ventilation; retroperitoneal bleed; septal damage or perforation; septicemia, sepsis; skin burn, injury or tissue changes due to exposure to ionizing radiation; single leaflet device attachment (SLDA); stroke; syncope; transient ischemic attack (TIA); urinary tract infection and/or bleeding; valvular regurgitation; vascular injury or trauma, including dissection or occlusion; vessel spasm; ventricular wall damage or perforation; worsening native valve regurgitation / valvular insufficiency; worsening of heart failure; wound dehiscence, delayed or incomplete healing.

**CAUTION: US law restricts this device to sale by or on the order of a physician. See instructions for use for full prescribing information.**

## EVOQUE System - Important Safety Information

**CAUTION:** US law restricts this device to sale by or on the order of a physician. See instructions for use for full prescribing information.

The EVOQUE system involves potential serious risks including death, conduction system injury, severe bleeding, stroke, renal complications, surgical intervention, and permanent injury.

The EVOQUE tricuspid valve replacement system is indicated for the improvement of health status in patients with symptomatic severe tricuspid regurgitation despite being treated optimally with medical therapy for whom tricuspid valve replacement is deemed appropriate by a Heart Team.

### Edwards EVOQUE Tricuspid Valve Replacement System

**Indications:** The EVOQUE tricuspid valve replacement system is indicated for the improvement of health status in patients with symptomatic severe tricuspid regurgitation despite being treated optimally with medical therapy for whom tricuspid valve replacement is deemed appropriate by a Heart Team.

**Contraindications:** The EVOQUE valve is contraindicated in patients who cannot tolerate an anticoagulation/antiplatelet regimen, who have active bacterial endocarditis or other active infections, or who have untreatable hypersensitivity to nitinol alloys (nickel and titanium).

**Warnings:** The EVOQUE valve, delivery system, loading system, dilator kit, are designed, intended, and distributed as STERILE and for single use only. The positioning accessories are available in single use, nonsterile, disposable as well as reusable configurations, please refer to the device information and ensure the device is used as intended. Do not resterilize or reuse any of the single use devices. There are no data to support the sterility, nonpyrogenicity, or functionality of the single use devices after reprocessing. Ensure the correct valve size is selected. Implantation of the improper size (i.e., undersizing or oversizing) may lead to paravalvular leak (PVL), migration, embolization, and/or annular damage.

Patients with previously-implanted devices (e.g., IVC filter) should be carefully assessed prior to insertion of the delivery system to avoid potential damage to vasculature or a previously-implanted device. Patients with pre-existing cardiac leads should be carefully assessed prior to implantation to avoid potential adverse interaction between devices. Care should be taken when implanting cardiac leads after EVOQUE valve implantation to avoid potential adverse interaction between the devices. Patients implanted with the EVOQUE valve should be maintained on anticoagulant/antiplatelet therapy as determined by their physicians in accordance with current guidelines, to minimize the risk of valve thrombosis or thromboembolic events.

There are no data to support device safety and performance if the patient has: echocardiographic evidence of severe right ventricular dysfunction; pulmonary arterial systolic pressure (PASP) > 70 mmHg by echo Doppler; a trans-tricuspid pacemaker or defibrillator lead that has been implanted in the RV within the last 3 months; or dependency on a trans-tricuspid pacemaker without alternative pacing options.

**Precautions:** Prior to use, the patient's eligibility depends on the anatomic conditions based on CT scan. It is advised that a multi-disciplinary heart team be of the opinion that EVOQUE valve implantation is preferable to alternative percutaneous device solutions, including minimally-invasive open heart surgery. It is advised that a multi-disciplinary heart team takes into consideration the severity of disease and the chances of reversibility of right heart failure based on a complete hemodynamic assessment.

The EVOQUE valve is to be used only with the EVOQUE delivery system and EVOQUE loading system. The procedure should be conducted under appropriate imaging modalities, such as transesophageal echocardiography (TEE), fluoroscopy, and/or intracardiac echocardiography (ICE). Glutaraldehyde may cause irritation of the skin, eyes, nose, and throat. Avoid prolonged or repeated exposure to, or breathing of, the solution. Use only with adequate ventilation. If skin contact occurs, immediately flush the affected area with water; in the event of contact with eyes, seek immediate medical attention. For more information about glutaraldehyde exposure, refer to the Safety Data Sheet available from Edwards Lifesciences. Conduction disturbances may occur before, during, or following implantation of the EVOQUE valve, which may require continuous ECG monitoring before hospital discharge. The risk of conduction disturbances may increase with the 56mm valve size. If a patient has confirmed or suspected conduction disturbances, consider patient monitoring and/or electrophysiology evaluation. Appropriate antibiotic prophylaxis is recommended post-procedure in patients at risk for prosthetic valve infection and endocarditis. Long-term durability has not been established for the EVOQUE valve. Regular medical follow-up is advised to evaluate EVOQUE valve performance. Implantation of the EVOQUE valve should be postponed in patients with (1) a history of myocardial infarction within one month (30 days) of planned intervention, (2) pulmonary emboli within 3 months (90 days) of planned intervention, (3) cerebrovascular accident (stroke or TIA) within 3 months (90 days) of planned intervention, (4) active upper GI bleeding within 3 months (90 days) prior to procedure requiring transfusion.



**Potential Adverse Events:** Potential adverse events related to standard cardiac catheterization, use of anesthesia, the EVOQUE valve, and the implantation procedure include: death; abnormal lab values; allergic reaction to anesthesia, contrast media, anti-coagulation medication, or device materials; anaphylactic shock; anemia or decreased hemoglobin (Hgb), may require transfusion; aneurysm or pseudoaneurysm; angina or chest pain; arrhythmia – atrial (i.e., atrial fibrillation, supraventricular tachycardia); arrhythmias – ventricular (i.e., ventricular tachycardia, ventricular fibrillation); arterio-venous fistula; bleeding; cardiac arrest; cardiac (heart) failure; cardiac injury, including perforation; cardiac tamponade / pericardial effusion; cardiogenic shock; chordal entanglement or rupture that may require intervention; coagulopathy, coagulation disorder, bleeding diathesis; conduction system injury, which may require implantation of a pacemaker (temporary or permanent); conversion to open heart surgery; coronary artery occlusion; damage to or interference with function of pacemaker or implantable cardioverter defibrillator (ICD); edema; electrolyte imbalance; embolization including air, particulate, calcific material, or thrombus; emergent cardiac surgery; endocarditis; esophageal irritation; esophageal perforation or stricture; EVOQUE system component(s) embolization; failure to retrieve any EVOQUE system components; fever; gastrointestinal bleeding; hematoma; hemodynamic compromise; hemolysis / hemolytic anemia; hemorrhage requiring transfusion/surgery; hypertension; hypotension; inflammation; injury to the tricuspid apparatus including chordal damage, rupture, papillary muscle damage; local and systemic infection; mesenteric ischemia or bowel infarction; multi-system organ failure; myocardial infarction; nausea and/or vomiting; nerve injury; neurological symptoms, including dyskinesia, without diagnosis of TIA or stroke; non-emergent reoperation; pain; pannus formation; paralysis; percutaneous valve intervention; peripheral ischemia; permanent disability; pleural effusion; pneumonia; pulmonary edema; pulmonary embolism; reaction to anti-platelet or anticoagulation agents; rehospitalization; renal failure; respiratory failure, atelectasis – may require prolonged intubation; retroperitoneal bleed; right ventricular outflow tract (RVOT) obstruction; septicemia, sepsis; skin burn, injury, or tissue changes due to exposure to ionizing radiation; stroke; structural deterioration (wear, fracture, calcification, leaflet tear, leaflet thickening, stenosis of implanted device, or new leaflet motion disorder); thromboembolism; transient ischemic attack (TIA); valve dislodgement/embolization; valve endocarditis; valve explant; valve leaflet entrapment; valve malposition; valve migration; valve paravalvular leak (PVL); valve regurgitation (new or worsening tricuspid, aortic, mitral, pulmonary); valve thrombosis; vascular injury or trauma, including dissection or occlusion; vessel spasm; wound dehiscence, delayed or incomplete healing.

**CAUTION: US law restricts this device to sale by or on the order of a physician. See instructions for use for full prescribing information.**

#### **PASCAL Device**

**CAUTION – Investigational device. Limited by Federal (United States) law to investigational use. This device is not available for marketing or commercial sale for the treatment of functional mitral regurgitation (FMR) or tricuspid regurgitation (TR) in the United States.**

#### **SAPIEN M3 Mitral Valve Replacement System**

**CAUTION – Investigational device. Limited by US law to investigational use.**



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Helping Patients is Our Life's Work, and

*life is now*

# Surgical

YJ Oh



Edwards

**We are  
transforming  
patients' lives  
with our  
leading Surgical  
innovations**

**Surgical structural heart  
procedures are growing  
across all patients**

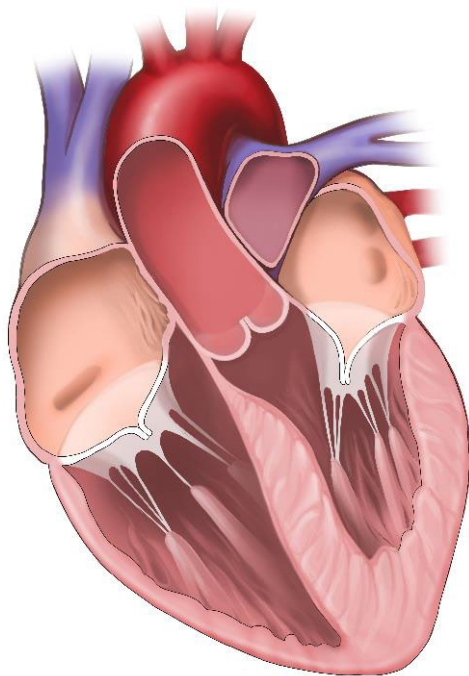
.....  
**Our differentiated RESILIA  
innovations are ideally suited**  
for patient needs around the world

.....  
**We are extending our leadership**  
with new clinical evidence and  
an expanded portfolio



*Connie (USA), Rheumatic Heart Disease, INSPIRIS, MITRIS and Magna Ease Patient*

Surgical procedures are growing across all structural heart patient groups



Patients Undergoing  
Combined Procedures



Patients with Complex  
Aortic Valve Disease



Patients with Mitral and  
Tricuspid Valve Disease



# Our Surgical therapies

enable patients to...



**Improve**  
their quality  
of life

**Live without**  
lifelong  
anti-coagulation

**Reduce**  
the risk of future  
reoperations

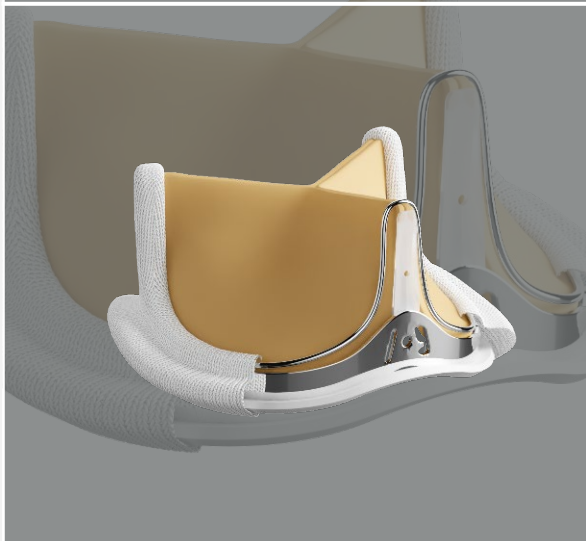
**Optimize**  
for lifetime  
management

# RESILIA is now the tissue benchmark for valve durability and the foundation for all Edwards innovations

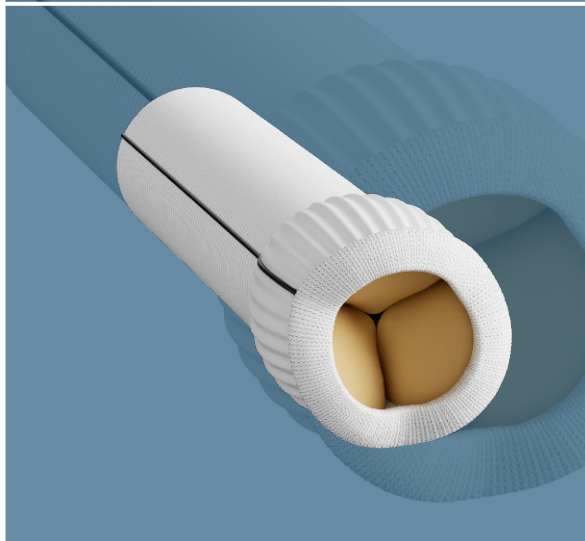


Our RESILIA innovation portfolio is transforming patient lives globally

**INSPIRIS**



**KONECT**



**MITRIS**





# INSPIRIS is the leading surgical aortic tissue valve in the world



Provides extended  
**durability** using  
RESILIA tissue

Unique VFit  
**technology** enables  
expansion for future  
TAVR valve-in-valve for  
better hemodynamics

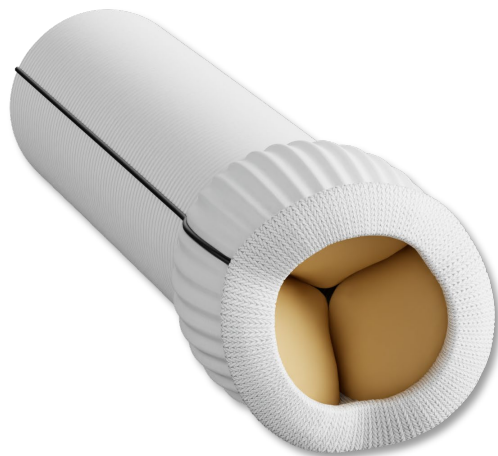
Significant  
**opportunities** remain  
to treat patients across  
the globe

INSPIRIS continues to be the gold standard in SAVR



*Matsuo (Japan), Marathon Runner, INSPIRIS RESILIA Patient*

# KONECT is the first and only, ready-to-implant, aortic tissue valved conduit



**Significant growth in Bentall** procedures following the US launch of KONECT

**Excellent clinical results** presented at the 2025 STS Annual Meeting

**Launched in Europe** this year with very positive surgeon response

“KONECT is a game changer, making the Bentall operation easier.”



*Dr. John Robertson (USA), Cardiac Surgeon and KONECT RESILIA Patient*

# MITRIS extends RESILIA durability to mitral patients and is specifically designed for the mitral anatomy



The leading valve  
in US mitral valve  
replacement procedures

Launched in China  
this year and continuing  
rollout across Europe

Patient enrollment  
**completed** in the  
global MOMENTIS study

Significant growth opportunity in global MVR procedures

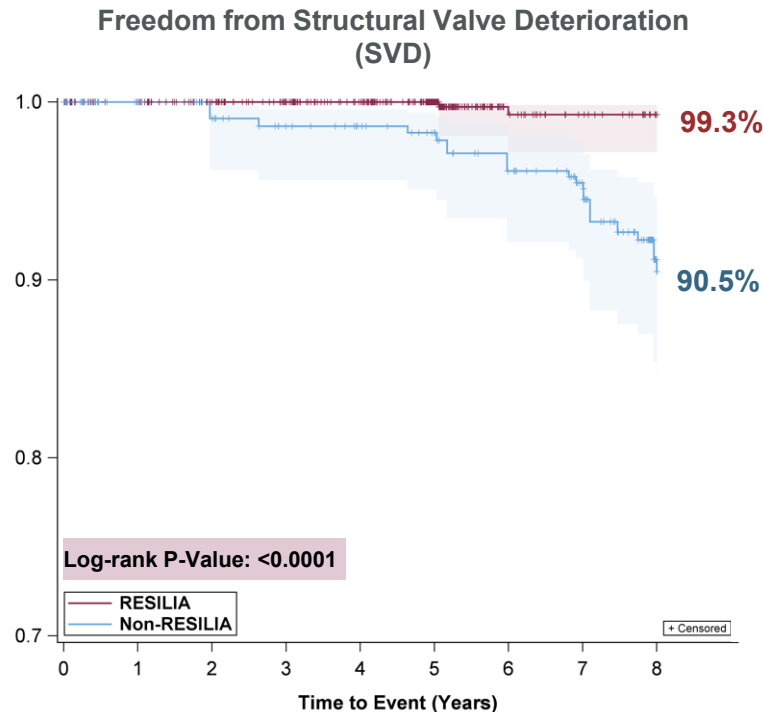


*Saowapa Duangsai (Thailand), MITRIS RESILIA Patient*

## Recent 8-year clinical data reinforces the benefits of RESILIA tissue

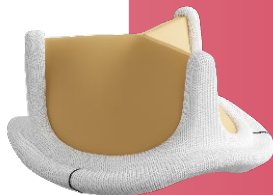


**RESILIA valves**  
**demonstrated** significantly  
better freedom from SVD  
and reoperation



Source: Kaneko T, Johnston D, Bavaria J, et al. Propensity-matched 8-year outcomes following aortic valve replacement with novel vs contemporary tissue bioprostheses, presented at HVS 2025

New clinical evidence in 2026 will continue to advance outcomes with best-in-class RESILIA tissue

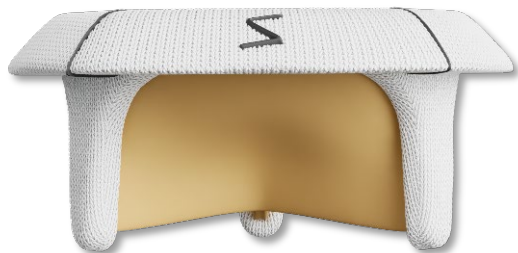


**Landmark 10-year outcomes from RESILIA aortic pivotal trial**



**One-year MITRIS outcomes from largest, core-lab adjudicated MVR study**

## TRIFORMIS will be the first surgical valve indicated and designed for the tricuspid position



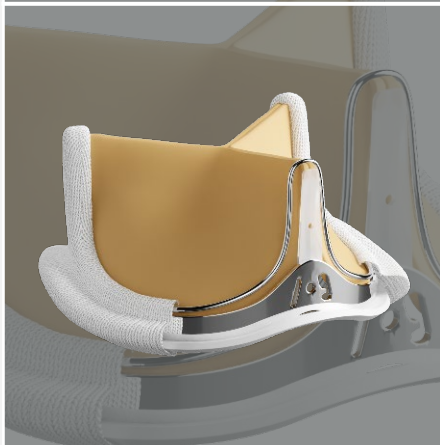
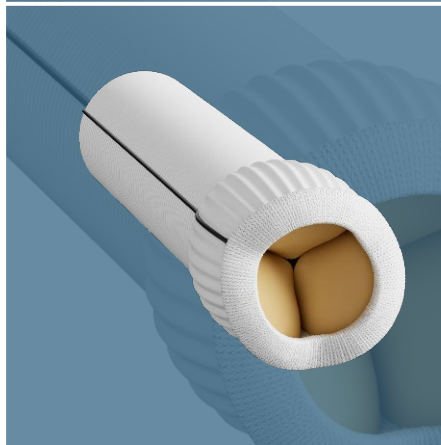
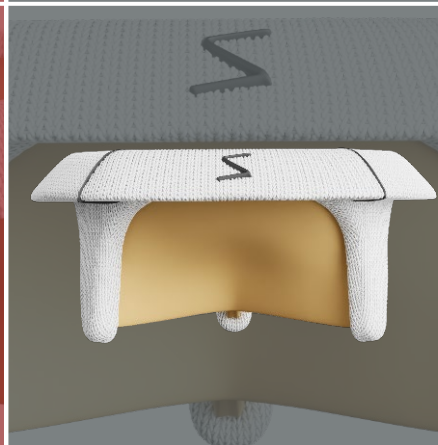
**More awareness  
and treatment** of  
tricuspid disease with  
new transcatheter  
tricuspid technologies

**Designed for the  
tricuspid anatomy**  
for better implantability  
and patient outcomes

**The only surgical  
valve option**  
for patients with  
tricuspid regurgitation

TRIFORMIS US launch anticipated for the second half of 2026

Our expanded RESILIA portfolio will enable us to reach even more patients around the world

**INSPIRIS****KONECT****MITRIS****TRIFORMIS**

Edwards has the broadest portfolio of surgical structural heart therapies

Our surgical innovation pipeline is robust with multiple launches planned in the upcoming years



**INSPIRIS**  
Aortic Valve



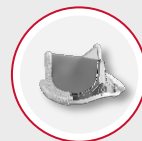
**KONECT**  
Aortic Valved Conduit



**MITRIS**  
Mitral Valve



**TRIFORMIS**  
Tricuspid Valve



**Next-Generation  
INSPIRIS**



**Next-Generation  
MITRIS**



**Additional New  
Therapy Launches**





## 2026 Sales Outlook



### LOW-END

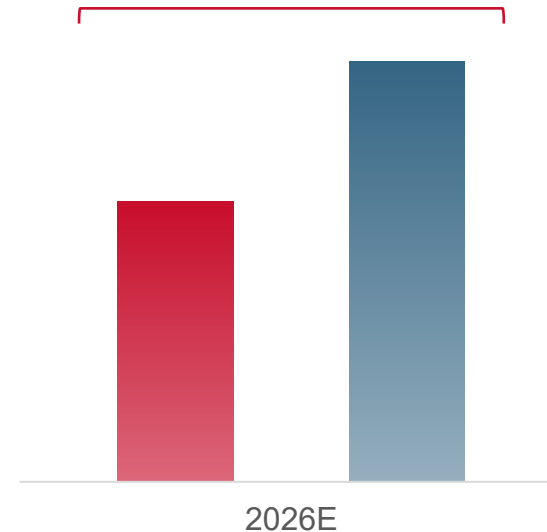
- Slower OUS adoption of premium technologies
- Transient impact from new guidelines



### HIGH-END

- Increased RESILIA adoption and new product launches
- New transcatheter indications bringing more patients to seek treatment

### Mid-Single Digit Growth Rate



**Surgical is projecting mid-single-digit growth in 2026**

**Important Safety Information - RESILIA Tissue Devices**

**Indications:** **INSPIRIS RESILIA Aortic Valve** - For use in replacement of native or prosthetic aortic heart valves. **KONECT RESILIA Aortic Valved Conduit** - For use in replacement of native or prosthetic aortic heart valves and the associated repair or replacement of a damaged or diseased ascending aorta. **MITRIS RESILIA Mitral Valve** - For use in replacement of native or prosthetic mitral heart valves.

**Contraindications:** There are no known contraindications with the use of these RESILIA tissue heart valve devices.

**Complications and Side Effects:** **INSPIRIS RESILIA Aortic Valve** - Thromboembolism, valve thrombosis, hemorrhage, hemolysis, regurgitation, endocarditis, structural valve deterioration, nonstructural dysfunction, stenosis, arrhythmia, transient ischemic attack/stroke, congestive heart failure, myocardial infarction, any of which could lead to reoperation, explantation, permanent disability, and death. Additional adverse events potentially associated with the use of polyester vascular grafts in the **KONECT RESILIA AVC** include hemorrhage, thrombosis, graft infection, embolism, aneurysm, pseudoaneurysm, seroma, occlusion (anastomotic intimal hyperplasia), immunological reaction to collagen (shown to be a weak immunogen; infrequent, mild, localized and self-limiting), intimal peel formation, and conduit dilatation. **MITRIS RESILIA Mitral Valve** - Thromboembolism, valve thrombosis, hemorrhage, hemolysis, regurgitation, endocarditis, structural valve deterioration, nonstructural dysfunction, stenosis, arrhythmia, transient ischemic attack/stroke, congestive heart failure, myocardial infarction, ventricular perforation by stent posts, any of which could lead to reoperation, explantation, permanent disability, and death.

**Warnings:** **INSPIRIS RESILIA Aortic Valve** - DO NOT ADJUST THE VALVE DIAMETER BY EXPANDING THE BAND PRIOR TO OR DURING IMPLANTATION OF THE SURGICAL VALVE. The expandable band is not designed to allow for compression or expansion during implantation of the surgical valve. This will cause damage to the valve and may result in aortic incompetence. DO NOT PERFORM STAND-ALONE BALLOON AORTIC VALVULOPLASTY PROCEDURES ON THIS VALVE FOR THE SIZES 19 – 25 mm as this may expand the valve causing aortic incompetence, coronary embolism or annular rupture. Valve-in-valve sizing in the INSPIRIS valve has only been tested with specific Edwards transcatheter heart valves. Use of other transcatheter valves may result in embolization of transcatheter devices anchored within or result in annular rupture.

**CAUTION:** US law restricts these devices to sale by or on the order of a physician. See instructions for use for full prescribing information.

**TRIFORMIS valve**

**CAUTION – Investigational device. Limited by US law to investigational use.**



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*life is now*

# Expanding Beyond our Core Innovations

**Bernard Zovighian**



Edwards

Our core Structural Heart innovations provide a  
**balanced and differentiated growth outlook**

**TAVR**

**SAPIEN set a global benchmark**

enabling a new era of proactive disease management

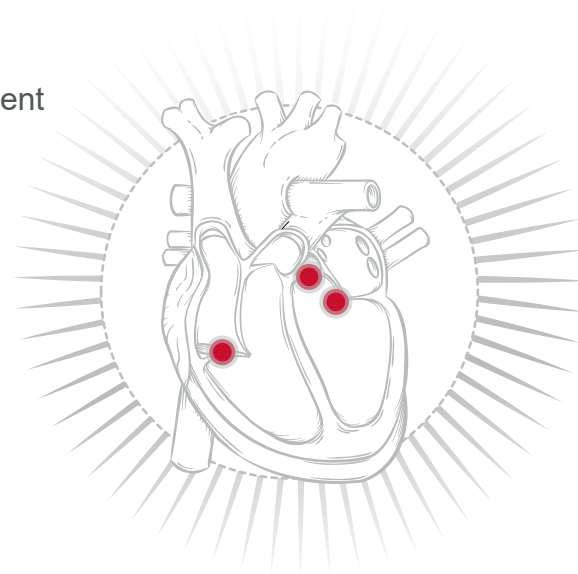
**TMTT**

**Our comprehensive portfolio**

enabling personalized therapy  
and expanding patient access

**Surgical**

**Our leading innovations**  
transforming patients' lives



Expanding on these capabilities to  
**advance Structural Heart care**



**Pioneering a new therapy**  
with our Structural Heart valve expertise

**Transforming care**  
with intracardiac therapies

**Establishing a new standard of care**  
with implantable pressure sensor

**TAVR-AR**

**Structural Heart  
Failure**

**Implantable  
Heart Failure  
Management**



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*life is now*

# Aortic Regurgitation

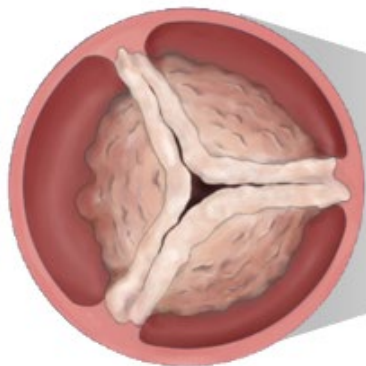
Dan Lippis



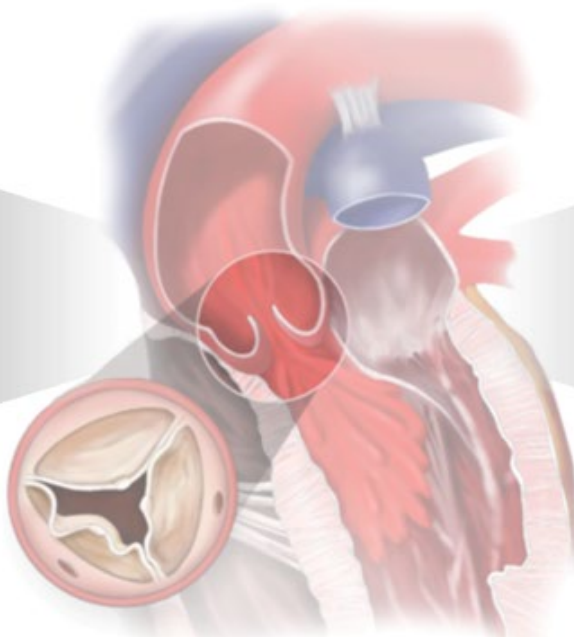
Edwards



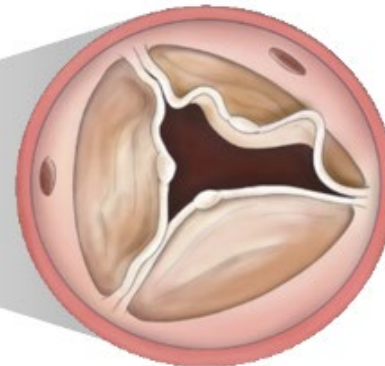
## Stenosis



Restricted valve opening  
Calcified valve



## Regurgitation



Incomplete valve closing  
Dilated valve

Aortic Regurgitation is a deadly disease that goes largely untreated

**Undertreatment**

of diagnosed symptomatic  
Severe AR patients

**High mortality**

if left untreated

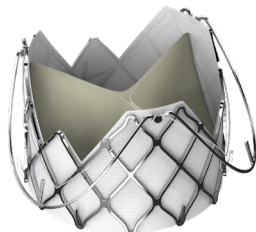
**Limited  
alternatives**

to surgery

Aortic Regurgitation is a meaningful new opportunity that will deliver growth

Our structural heart expertise with new complementary technologies positions us to advance these early therapies to patients

## J-Valve\* Technology



THE  
**JOURNEY**  
TRIAL

**Pivotal trial is ongoing**



**Agreement to acquire JenaValve under  
FTC review; planned transaction close  
in Q1 2026**



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*life is now*

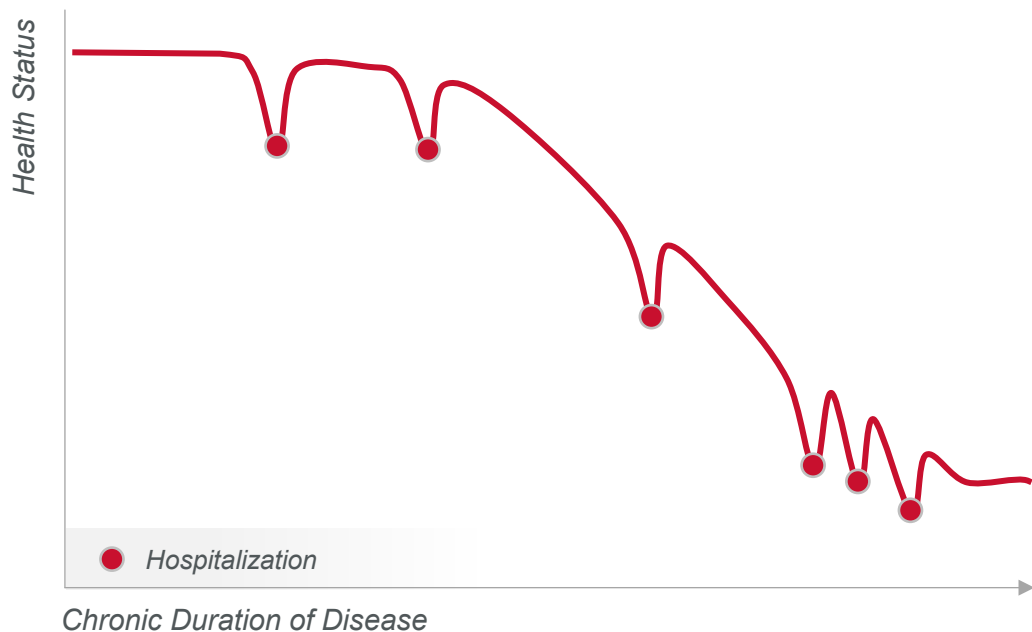
# Highlighting the Growing Needs of Structural Heart Failure Patients

Todd Brinton, M.D.



Edwards

## Untreated Structural Heart Failure patients enter a devastating, downward spiral



### The burden of Structural Heart Failure is substantial

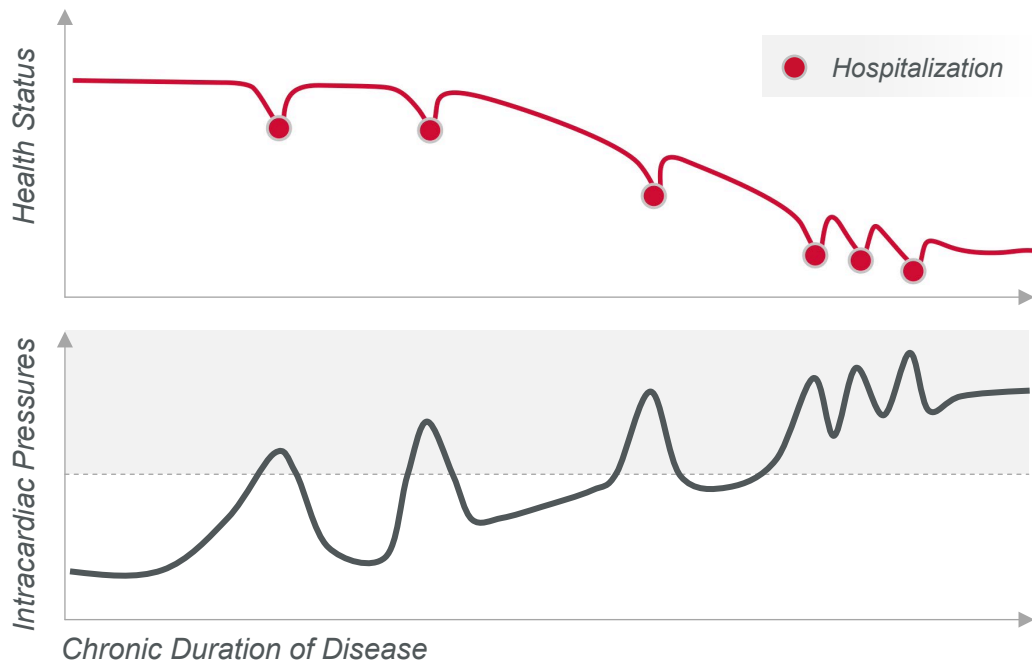
Increasingly aging population drives incidence of Structural Heart Failure

Patients' quality of life deteriorates suddenly

#1 reason for hospitalization

Hospitalizations drive #1 cost to system

# Health Status deterioration and hospitalizations are driven by elevation in Intracardiac Pressures



Intracardiac Pressures can be **mechanically reduced** directly with implants



#### Therapies

*i.e., Shunts, Catheter-based Pumps, LV Remodeling*

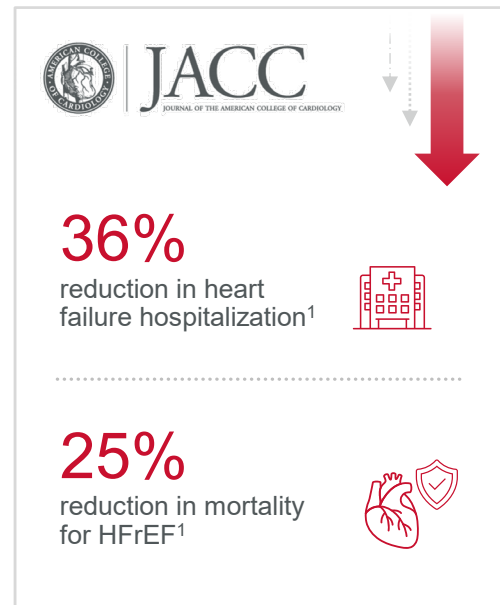
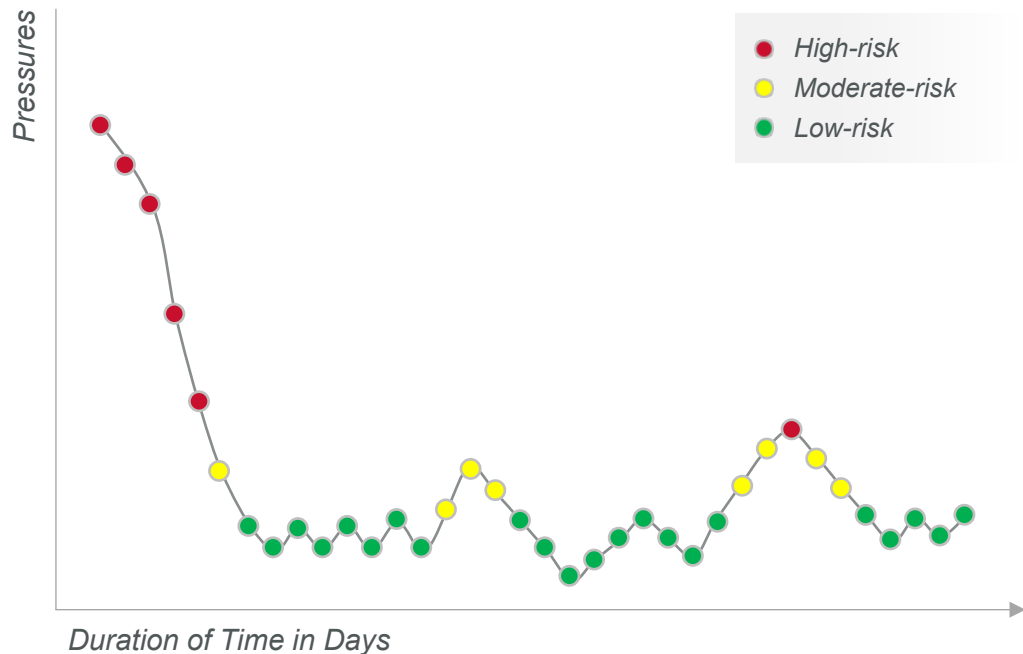
Intracardiac Pressures monitored by sensors can be **managed** through drug therapy



#### Pressure Management

*i.e., Cordella, V-LAP*

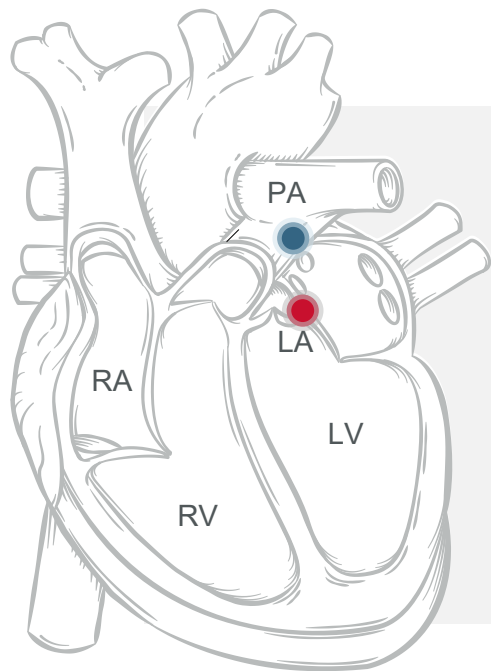
# Intracardiac Pressure Sensor Management is changing how patients interact with their disease



Sources: 1) Implantable Hemodynamic Monitor Improves Survival in Patients with HFREF Lindenfeld et al. JACC 2024



# Direct Intracardiac Left Atrial Pressure expands Heart Failure management beyond Pulmonary Artery Pressure



*Indirect  
Measure*

*Direct  
Measure*



Pulmonary Artery  
Pressure

PAP



Left Atrial  
Pressure

LAP

**V-LAP**

# Building on the foundation of Structural Heart Disease

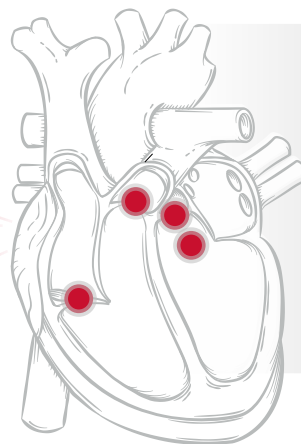
## Core innovations

Aortic  
Stenosis

Mitral  
Regurgitation

Tricuspid  
Regurgitation

Pulmonic  
Disease



Emerging  
opportunities

# Solving large, complex unmet needs in Structural Heart Failure will continue to deliver innovations where patients need it most

## Core innovations

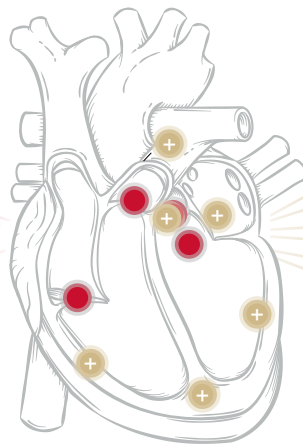
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**Aortic Stenosis**

**Mitral Regurgitation**

**Tricuspid Regurgitation**

**Pulmonic Disease**



## Emerging opportunities

---

**Aortic Regurgitation**

**Pulmonary Hypertension**

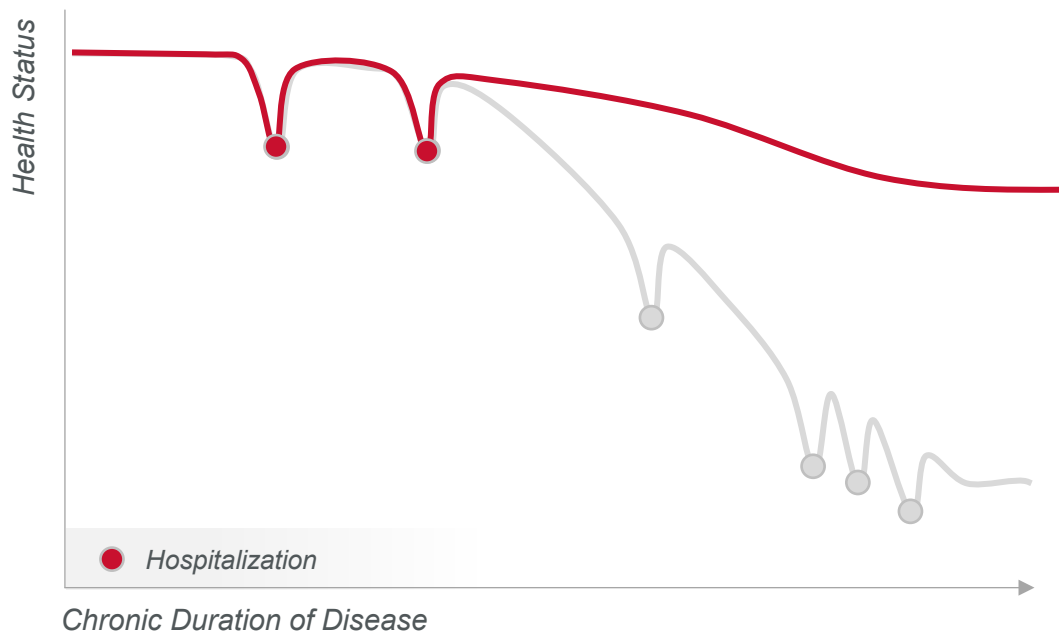
**Atrial Disease**

**Left Heart Failure**

**Right Heart Failure**

**Acute Congestion & Cardiogenic Shock**

## Early intervention with the right solutions will shift the trajectory for Structural Heart Failure patients



### Alter the course of Structural Heart Failure

Improved  
quality of life

Decreased  
hospitalizations

Extended  
life expectancy

Reduced  
healthcare costs



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*life is now*

# Implantable Heart Failure Management

**Diane Gomez-Thinnes**



Edwards

# Shaping the future of heart failure management

## Advancing technology to address large unmet patient need



- ..... Significant patient opportunity  
1.2M+ Patients at risk for hospitalization<sup>1</sup>
- ..... Transforming heart failure standard of care  
Empowering clinicians and patients with data
- ..... Enabling a category to scale beyond early adopters  
Investing in technology and evidence

1. US TAM in prevalence, internal model

# A growing patient need that requires a novel and scalable technology



**Large population**  
of hospitalized HF patients



**Small number**  
of advanced HF cardiologists



**NCD coverage**  
for Medicare patients





Data-driven interventions

Patient-centric experience

Innovating toward patient self-management



# Edwards IHFM

## Shaping the data-driven future of heart failure management

### EMPOWER

PATIENTS and HEALTHCARE PROVIDERS

#### INNOVATION

##### Implantable Devices

*Cordella*



Pulmonary  
Artery Pressure

*V-LAP<sup>1</sup>*



Left Atrial  
Pressure

##### Digital Platform



#### EVIDENCE

##### Clinical Evidence



**PROACTIVE-HF**  
Studies



**VECTOR-HF**  
Studies

##### Behavioral Insights



# Building the foundation for long-term growth

## Progress in 2025



### Technology Innovation



Enhanced system usability  
Added left atrial pressure to portfolio



### Evidence



PROACTIVE-HF two-year data  
PROACTIVE-HF2 and VECTOR-HF II enrolling



### Patient Impact



Positive early user feedback  
Important milestones (NCD, CE Mark)

# Building the foundation for long-term growth

## Strengthening our capabilities in 2026



### Technology Innovation

Execute the comprehensive product roadmap for PAP and LAP platforms



### Evidence

Expand data science capabilities  
Strengthen evidence base



### Patient Impact

Scale programs through education and workflow efficiencies

Expand from early user experience and deliver the science that will drive toward a new standard of care

## Important Safety Information - Cordella Pulmonary Artery Sensor

**Intended Use** - The Cordella Pulmonary Artery Sensor System is intended to measure, record and transmit pulmonary artery pressure (PAP) data from NYHA Class III heart failure patients who are at home on diuretics and guideline-directed medical therapy (GDMT), as well as have been stable for 30 days on GDMT. The device output is meant to aid clinicians in the assessment and management of heart failure, with the goal of reducing heart failure hospitalizations.

**Contraindications** - The Cordella Pulmonary Artery Sensor System is contraindicated for patients with an inability to take dual antiplatelet or anticoagulants for one month post implant.

**Clinical Considerations for Patient Selection** - The following patients may not be appropriate for implantation of the Cordella PA Sensor System:

Patients with an active infection; Patients with a history of recurrent pulmonary embolism ( $\geq 2$  episodes within 5 years) and/or recent deep vein thrombosis (within the past 3 months); Patients with known coagulation disorders; Patients with a hypersensitivity or allergy to platelet aggregation inhibitors including aspirin, clopidogrel, prasugrel, and ticagrelor; Patients with a known history of life threatening allergy to contrast dye; Patients unable to tolerate a right heart catheterization; Patients with a Glomerular Filtration Rate (GFR)  $< 25$  ml/min or who are on chronic renal dialysis; Patients who have been implanted with a Cardiac Resynchronization Device (CRT)-Pacemaker (CRT-P) or CRT-Defibrillator (CRT-D) within the past 3 months.

## Warnings

### Implantation Procedure:

DO NOT attempt to modify, disassemble, or otherwise alter the Cordella Pulmonary Artery Sensor System; A continuous heparin drip should be used to prevent clotting. The ACT should be at least 200 sec from the time of Delivery System insertion until the Stability Sheath is removed; DO NOT expose the Cordella Sensor to therapeutic levels of ultrasonic energy; After the procedure, it is critical for the patient to adhere to prescribed anticoagulation, antiplatelet, and other medications from the physician; DO NOT use an automated power injector through the Stability Sheath; DO NOT insert the Cordella Sensor by pushing the Delivery System without supporting the Cordella Sensor from behind as this may result in damage to the device; If gripping the Cordella Sensor is necessary, grab only by the sides and not the top surface as this may cause Sensor damage.

### Reader and Docking Station:

The Reader is suitable for home healthcare environments and professional healthcare facilities except near active heart failure hospital equipment and the radiofrequency (RF) shielded room of a medical electrical (ME) system for magnetic resonance imaging, where the intensity of electromagnetic (EM) disturbance is high; The Reader and Docking Station should not be used adjacent to or stacked with other equipment. If it is necessary to operate the components adjacent to or stacked with other equipment, verify that the system is operating normally in the configuration in which it will be used; DO NOT expose any power accessories, the Reader, or the Docking Station to food or liquids; DO NOT use myCordella in the presence of explosive or flammable anesthetic agents; Power cables may pose a tripping hazard. Be mindful of cords crossing walkways; DO NOT position power cables in any manner that may cause entanglement or strangulation; Other equipment generating electromagnetic fields may interfere with the Reader. When possible, avoid using the Reader while simultaneously using other equipment such as: patient monitoring systems, chest ECG leads, motors on motorized beds, pagers, RFID tags, laptop computers, tablets, cell phones, cordless phones, wireless routers, continuous glucose monitors on the right arm, air conditioners within ~5 feet (1.5m), UHF RFID tags within ~2 feet (0.6m), and RFID equipment operating at 2.45 GHz within ~4 feet (1.2m); The Reader requires special precautions regarding electromagnetic compatibility (EMC) and needs to be placed into service according to the EMC information provided. If interference is noted while taking a reading (e.g. if CalEQ and Reader continue to disconnect), remove or stop using the interfering equipment; Portable RF communications equipment (including peripherals such as antenna cables and external antennas) should be used no closer than ~5 feet (1.5 m) from any part of the Reader. Otherwise, degradation of the performance of the Reader could result; The patient should not have necklaces, jewelry, shirt pocket contents, metal objects, and near field communication objects in the vicinity of the reading location while taking a reading; If the skin becomes red, warm, or irritated, immediately stop using the Reader and contact Customer Service and notify the patient's primary care provider (PCP); DO NOT use more than one Reader in the same general vicinity at one time, as use of multiple Readers at once may cause them to interfere with each other; To ensure accuracy, the Sensor must be recalibrated approximately every three years using a RHC procedure.

**Calibration Equipment:**

CalEQ must be operated by trained Endotronix personnel only; The CalEQ is suitable for professional healthcare facilities except for near active heart failure hospital equipment and the radiofrequency (RF) shielded room of a medical electrical (ME) system for magnetic resonance imaging, where the intensity of electromagnetic (EMI) disturbance is high; The CalEQ should not be used adjacent to or stacked with other equipment. If it is necessary to operate the components adjacent to or stacked with other equipment, verify that the system is operating normally in the configuration in which it will be used; Portable RF communications equipment (including components such as antenna cables and external antennas) should be used no closer than ~5 feet (1.5m) from any part of the CalEQ. Otherwise, degradation of the performance of the CalEQ could result; Only use CalEQ accessories, cables, and/or components that have been supplied by Endotronix. Using other unlabeled accessories, cables, and/or components may affect patient safety and measurement accuracy; The CalEQ should not be used to obtain pulmonary artery pressure and/or pulmonary artery pressure derived parameters for diagnostic purposes; Only connect CalEQ to 60601-1 compliant patient monitors. Using non-compliant patient monitors may affect patient safety and measurement accuracy; To avoid risk of electric shock, the CalEQ must only be connected to a supply main with protective earth; DO NOT plug additional devices into the CalEQ power strip.

**Precautions**

Only use the side-port of the Stability Sheath for injection and aspiration. The guidewire lumen should not be used for aspiration or injection after initial flushing; The implant procedure is an adjunct to a standard (RHC) procedure. All standard protocols for the RHC should be followed; Explanting the Cordella Sensor after implantation is not recommended; If there is evidence of a change in device performance, please contact Customer Service; The Cordella Sensor and Delivery System are only compatible with a 14 French introducer or larger. Use of a smaller introducer may damage the Cordella Sensor or Delivery System product and may prevent introduction. The use of peel away introducers is not recommended; Torquing the Stability Sheath with the Torque Catheter removed may result in kinking of the Stability Sheath and may impact the reliability of a fluid-filled pressure measurement; Precaution should be taken to avoid damage to the Cordella Sensor prior to implantation. It is an all glass enclosure and it is fragile. Only remove from packaging when ready to start a procedure. Take care to avoid shock or drop to the distal end of the Delivery System where the Cordella Sensor is pre-mounted. Care should be taken to limit contact with the Cordella Sensor prior to insertion through the introducer sheath; Avoid squeezing or pinching the body of the Cordella Sensor if at all possible; DO NOT place more than one Cordella Sensor in a patient. The two Cordella Sensors may interfere with each other and limit the ability to obtain accurate readings; Activities that may expose the patient to ambient pressure extremes may affect device performance. If the patient plans to SCUBA dive, please contact Customer Service; Accuracy of the Cordella Pulmonary Artery Sensor System is slightly affected by large changes in elevation between the initial baseline calibration and subsequent measurements. Readings may lose accuracy when taken at >2000m of elevation. If a patient plans to travel or move to a location at >2000m of elevation, contact Customer Service; The CalEQ should not be used in the sterile field; DO NOT expose any components of myCordella to water or liquids. Contact Customer Service for a replacement if any components are exposed to liquids; DO NOT drop the Reader. Handle with care; If dropped, the Reader battery may be exposed. If the battery is exposed, contact Endotronix immediately for a replacement Reader. Any damage to the Reader may result in an inaccurate reading; DO NOT use the Reader if the plastic casing has been damaged or any component becomes dislodged; If the Reader label becomes compromised, contact Endotronix Customer Service; CalEQ and the Reader contain a Lithium-ion battery; LVAD and Continuous Glucose Monitor compatibility with the Cordella System has not been assessed; Improper or rapid removal of the Delivery System may cause vessel damage.

**Potential Adverse Events**

**Potential risks associated with the overall procedure include potential access complications associated with standard right heart catheterization, the potential risks of conscious sedation, and the use of angiography:**

Allergic reaction; Arrhythmias; Bleeding complications (which may require transfusion); Cardiac arrest; Chest pain; Death; Device embolization/migration; Device explant; Emergent or urgent cardiac, vascular, and/or other surgery necessitated by the device or implant procedure (e.g., coronary sinus lead revision); Endocarditis or device infection; Entry site complications (e.g., hematoma, dissection); Fracture of a component of the device /system that may or may not lead to serious injury or surgical intervention; Gastrointestinal bleed; Hemoptysis; Hypo or hypertension; Infection or fever; Lead dislodgement; Peripheral embolism/thrombus; Pulmonary embolism/pulmonary occlusion; Pseudoaneurysm of the vein; Radiation exposure; Reaction to contrast media/medication; Renal insufficiency or failure; Respiratory distress or failure (breathing problems); Right atrial/ventricular and coronary sinus lead dislodgement; Sepsis; Valvular injury (tricuspid and/or pulmonary); Vascular complications (e.g., venous dissection, perforation, rupture, arteriovenous fistula); Vessel trauma which may require surgical repair; Worsening heart failure.



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*life is now*

# Financial Update

Scott Ullem



Edwards



# Financial strategy designed to create **significant value**



Strong organic  
sales growth

- Projecting **2026 sales growth of 8-10%**
- Targeting **~10%** average annual sales growth in 2027 and beyond driven by broad portfolio of structural heart therapies with annual variability based on timing of key catalysts



Healthy and  
expanding margins

- Gross profit margin supported by high value, differentiated technology
- Operating margin expansion of **50 – 100 bps** in 2026 and beyond, alongside new product launches
- Targeting consistent **leveraged** EPS growth



Strategic capital  
deployment

- Prioritized investments to deliver differentiated innovation with compelling returns
- Strong balance sheet with flexibility to fund early-stage investments and share repurchases



# Edwards' financial objectives



Strong organic  
sales growth



Healthy and  
expanding margins



Strategic capital  
deployment

Addressing large and growing  
**patient populations** in existing  
and new categories

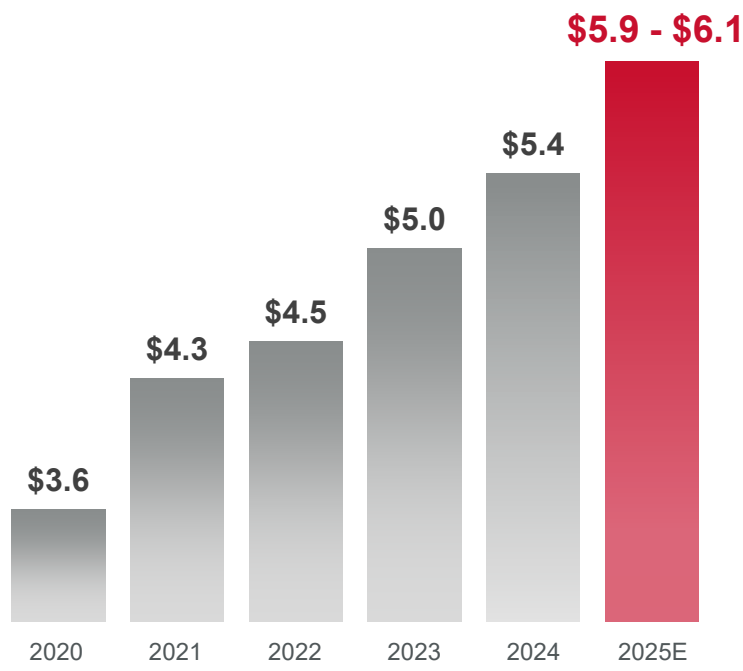
Growth fueled by  
**successful long-term  
R&D investments**  
to pioneer breakthrough therapies

Sustained leadership  
position supported by strong  
**evidence-based value**  
to patients, clinicians and  
healthcare systems

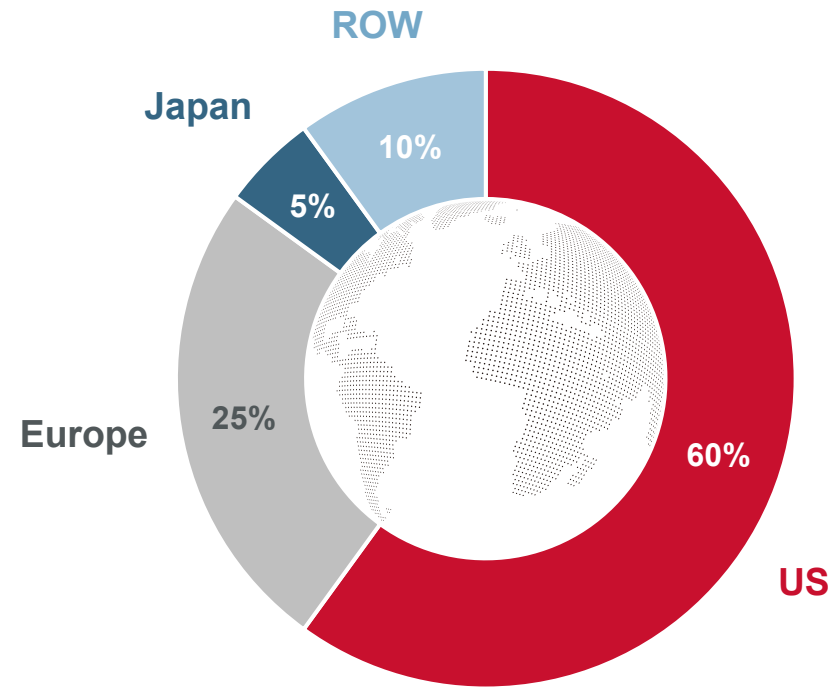
# Sales profile

## 2020-2025E performance

Billions



## 2025E regional mix



Sales from continuing operations

# Sales outlook

## Core innovations

## Emerging opportunities

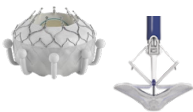
### TAVR



2026 2027 and beyond  
 6–8% growth Mid-to-high single digit CAGR

- Proactive disease management
- Expanding access for asymptomatic patients

### TMTT



2026 2027 and beyond  
 \$740–\$780 million Reaching \$2 billion annual sales by 2030

- Comprehensive repair and replacement portfolio for personalized therapy
- Evidence and outcomes secure long-term growth and leadership

### Surgical



2026 2027 and beyond  
 Mid-single digit growth Mid-single digit CAGR

- RESILIA tissue platform reinforces global leadership
- New clinical evidence and expanded portfolio extends leadership

### Structural Heart Failure & TAVR-AR

2026 2028 and beyond  
 Minimal contribution Increasing contribution

- Emerging opportunities in new therapeutic areas
- Investing actively in adjacent therapies to transform care



# Edwards' financial objectives



Strong organic  
sales growth



Healthy and  
expanding margins



Strategic capital  
deployment

Generating  
**strong gross profit** by  
producing high-value technologies  
efficiently

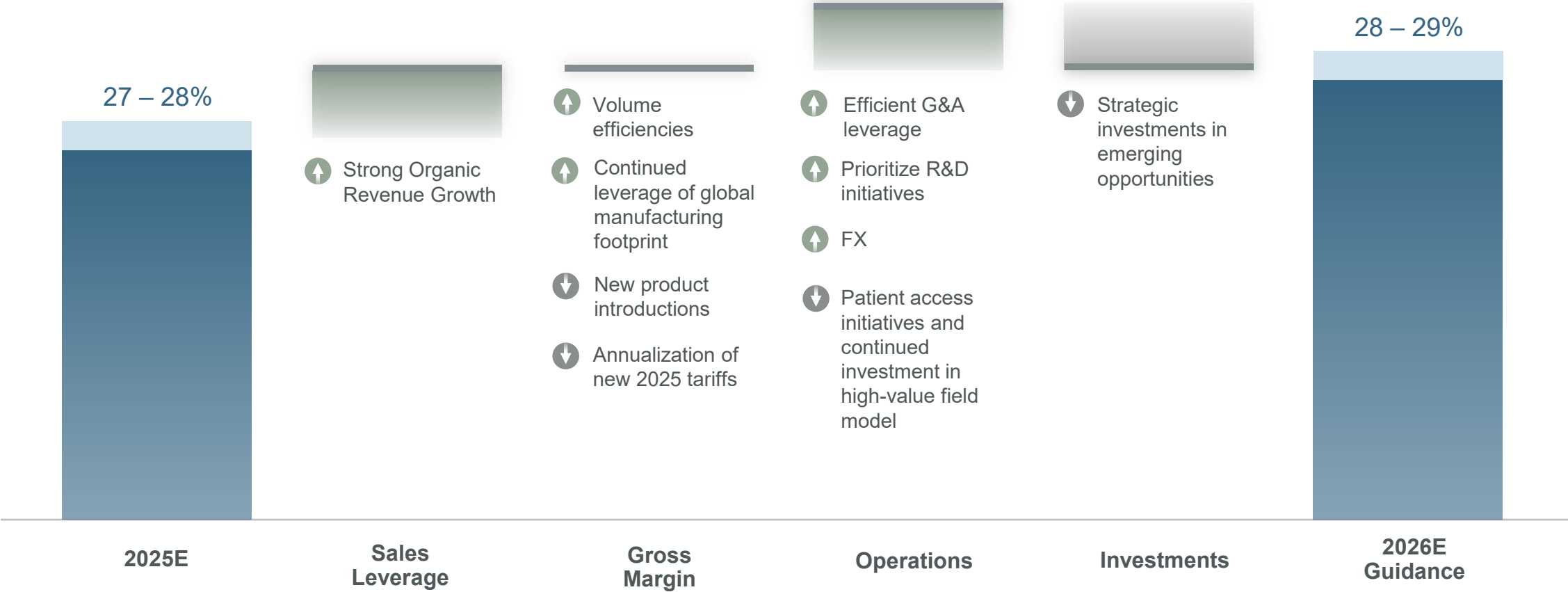
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**Expanding**  
field organization to  
support therapy adoption

---

**Investing strategically**  
in innovation for profitable  
organic growth

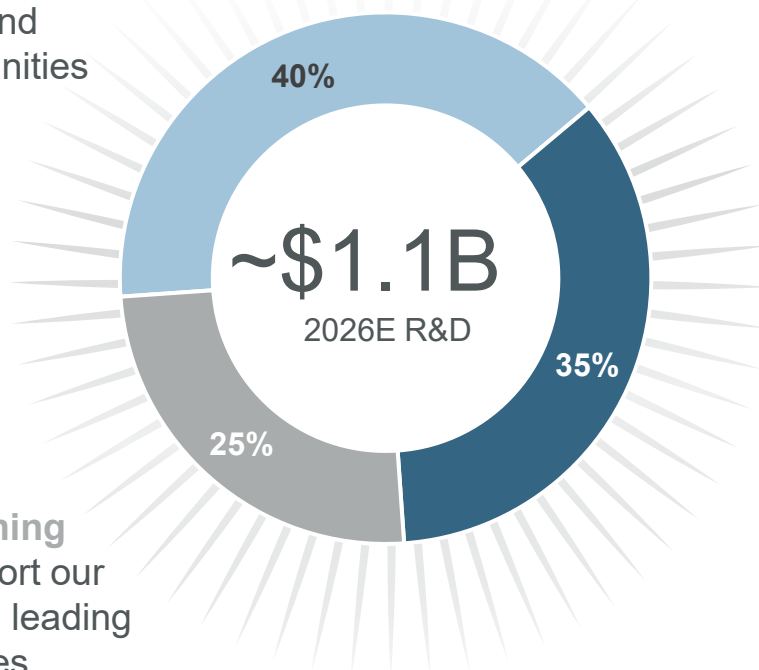
# 2025E to 2026E operating margin



# Active prioritization of R&D

to drive innovation and fuel growth

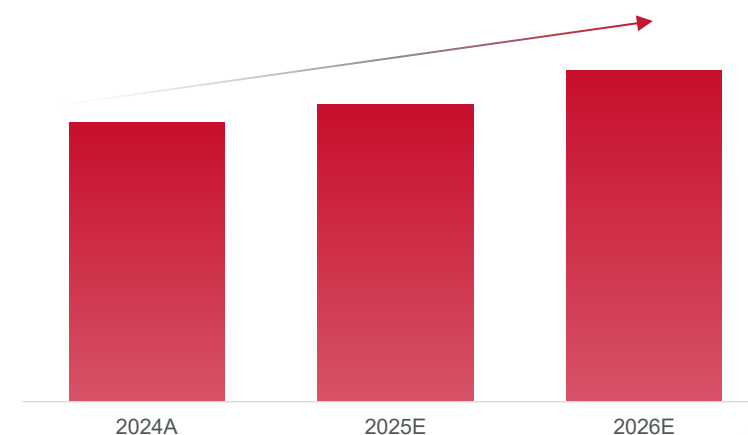
Generating  
**scientific evidence**  
to expand  
opportunities



**New product development**  
across structural heart disease

**Sustaining**  
to support our  
existing leading  
therapies

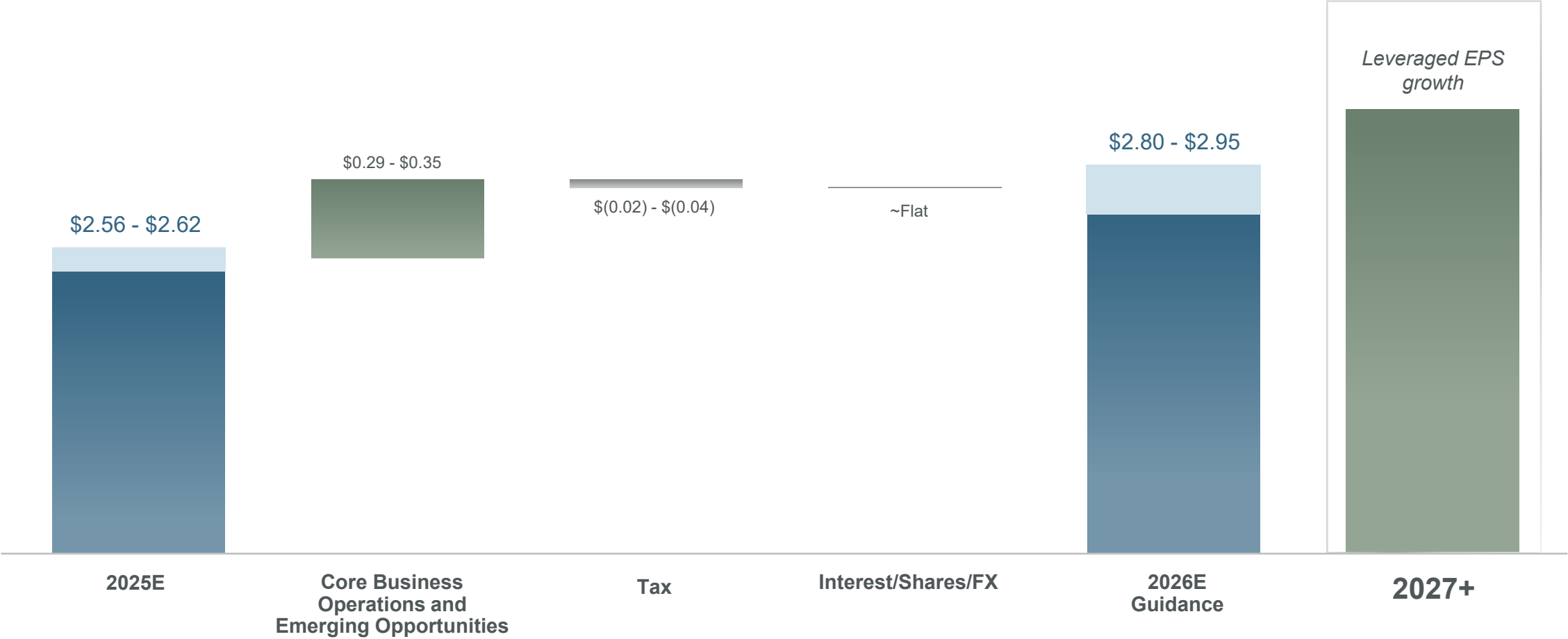
19.4%      ~18%      ~17%



■ R&D Investment    — % of sales

Continued investment in our strategy while  
**improving ratio**

# 2025E to 2026E adjusted EPS bridge





# Edwards' financial objectives



Strong organic  
sales growth



Healthy and  
expanding margins



Strategic capital  
deployment

Supports  
global capacity expansion

---

Strategic acquisitions  
to supplement and expand  
innovation

---

Returning capital to  
shareholders through  
opportunistic share  
repurchases

# Edwards' strong and flexible balance sheet

## enables capital allocation strategy

### Invest to support growth

including production capacity

.....● Capital expenditures to support innovative R&D and production capacity

### External investments

including acquisitions, minority investments, and milestone payments

.....● Focus on structural heart  
Generally smaller and earlier stage

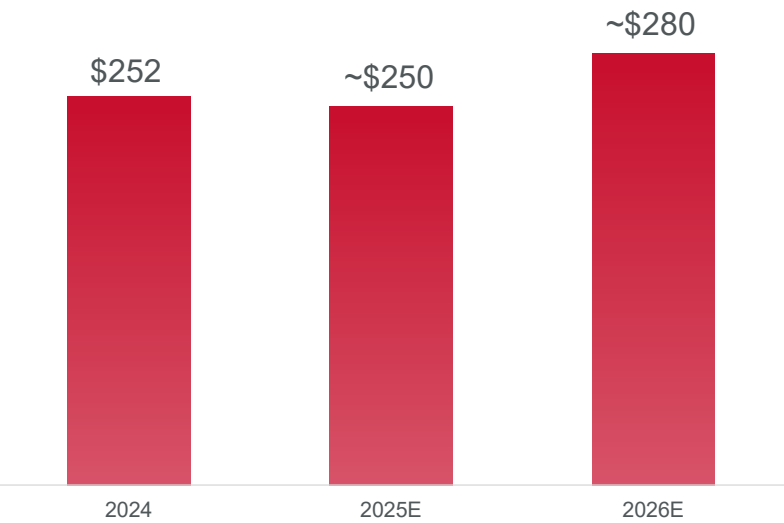
### Return capital

to shareholders via share repurchase

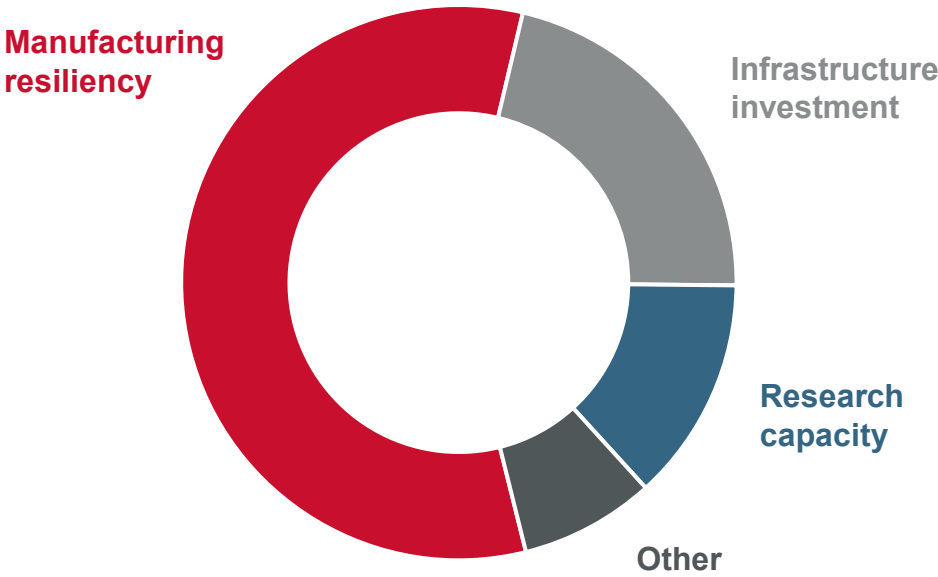
.....● Offset dilution from equity incentive awards  
Opportunistic repurchases to reduce shares outstanding over time  
Deliver distinctive returns on capital (currently >20%)

# Investing capital for the future

## Capital spending *\$ millions*

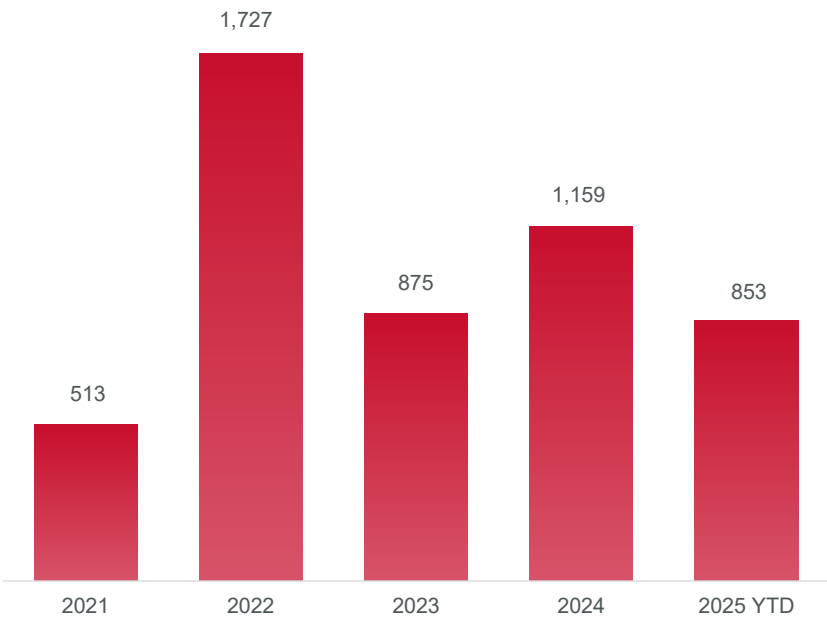


## Where are we investing?

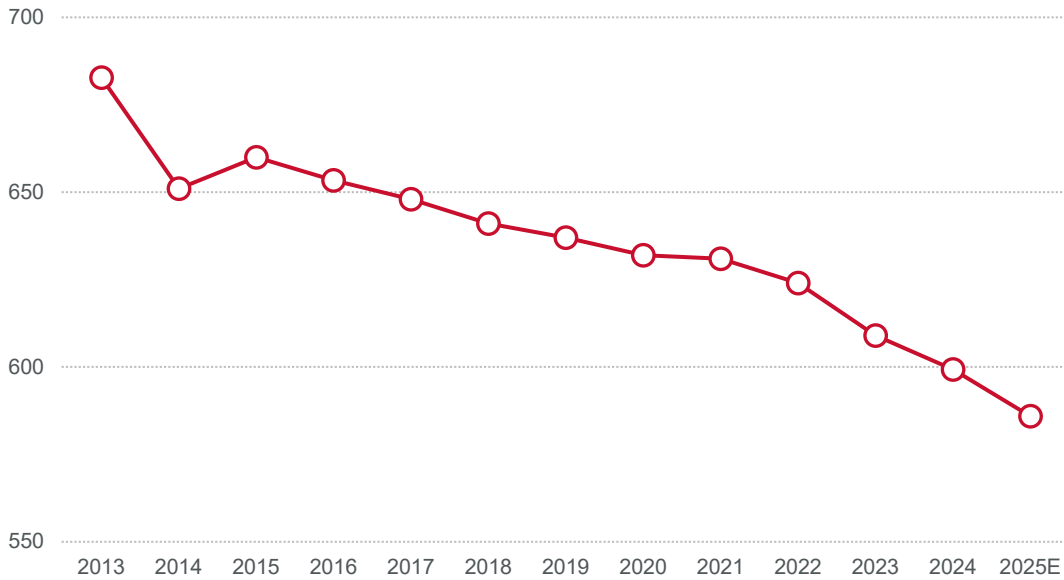


# Track record of opportunistic share repurchases

Share repurchases  
*\$ millions*



Shares outstanding  
*millions*



Note: ~\$2B current remaining share repurchase authorization

# Supplemental 2026 financial guidance

**\$6,400–\$6,800**  
TOTAL SALES

**\$4,600–\$4,900**

6–8% SALES GROWTH  
TAVR

**\$740–\$780**

35–45% SALES GROWTH  
TMTT

**\$1,050–\$1,130**

MID-SINGLE DIGIT GROWTH  
Surgical

**Minimal Contribution**

**Emerging Opportunities**  
*Structural Heart Failure, TAVR-AR*

**8–10%**

SALES  
GROWTH

**Nominal**

FX IMPACT ON SALES  
*At current rates*

**78–79%**

GROSS  
PROFIT MARGIN

**28–29%**

OPERATING  
MARGIN  
*~100 bps expansion at midpoint incl. ~30 bps from FX*

**16–19%**

TAX RATE

**\$2.80–\$2.95**

ADJUSTED EPS  
*~11% growth at midpoint  
Leveraged including acquisitions*

**580–585M**

DILUTED SHARES

**~\$280**

CAPEX

**~\$1.3B+**

ADJUSTED FREE  
CASH FLOW

Note: \$ in millions except earnings per share and free cash flow. Growth rates reflect constant currency growth. Excludes special items

# Financial strategy designed to create enhanced **shareholder value**

## 2027 and beyond



**~10%**

Average annual **sales growth**



**50 – 100  
bps**

Constant currency operating  
margin **expansion**



**Leveraged**

Earnings per share **growth**



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*life is now*

# Closing Remarks

Bernard Zovighian



Edwards



# Delivering sustainable, differentiated growth and leadership with a unique and patient-focused strategy

## Focusing

on structural heart disease

.....

## Solving

large and complex patient needs

.....

## Pioneering

therapeutic categories



# Resulting in differentiated and expanded breakthrough therapies

## Core innovations



SAPIEN



INSPIRIS



KONECT

### Aortic Stenosis



PASCAL



SAPIEN M3



MITRIS

### Mitral Regurgitation



PASCAL



EVOQUE



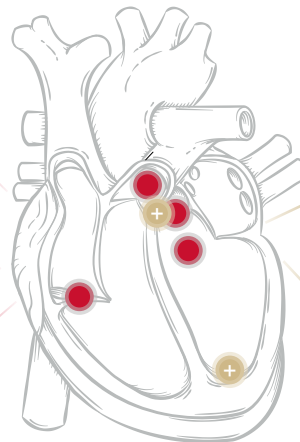
TRIFORMIS

### Tricuspid Regurgitation



ALTERRA

### Pulmonic Disease



## Emerging opportunities

### Aortic Regurgitation



JENAVALVE



JC MEDICAL

### Structural Heart Failure

V-LAP<sup>1</sup>

CORDELLA

APTURE<sup>1</sup>

Note: JenaValve acquisition is not complete. Company is pursuing regulatory approval and estimates a final determination regarding such acquisition by the end of the first quarter of 2026.

(1) Investigational devices not available for sale in the US.

# A culture built on transforming care for millions of Structural Heart patients

Leading with strength, scale and reach  
to fund innovation globally

5 plants  
across the globe



*for a resilient  
supply chain*

INNOVATION

1,600+  
engineers

SCALE

100+  
countries

As Edwards leads, everyone benefits

Innovation brings clinical and economic  
value to the healthcare ecosystem



16,000+

employees  
dedicated to patients and  
community impact

Every Heartbeat Matters leading  
global health access for

2.5 million

more underserved structural heart  
patients by year-end 2025

The Edwards Board is  
**focused and engaged**



.....

**Leading**  
governance practices

.....

**Highly qualified**  
with broad expertise

.....

**Guiding**  
Edwards' unique innovation strategy

# Confidence in our innovation strategy

## 2026

8-10%

SALES GROWTH

\$2.80-\$2.95

ADJUSTED  
EPS

~11% growth at midpoint

Leveraged including  
JenaValve acquisition

28-29%

OPERATING  
MARGIN

~100bps of expansion

Another year of  
**distinguished  
performance**

## 2027 & Beyond

~10%

SALES GROWTH

Leveraged

EPS

+50-100bps

MARGIN  
EXPANSION

Strong P&L and balance sheet to fund  
growth catalysts

**Sustained and  
differentiated performance**

Note: Growth rates and margin are constant currency.





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*life is now*

## **BERNARD ZOVIGHIAN**

Chief Executive Officer  
Edwards Lifesciences

Bernard J. Zovighian is CEO and on the Board of Directors of Edwards Lifesciences since May 2023, after serving as the company's president. As CEO, Zovighian is leading Edwards into a new era of groundbreaking structural heart innovation, with a sharpened focus and pursuit of expanded opportunities to transform the care of structural heart patients worldwide. Building from Edwards' foundation rooted in the company's Credo, the patient-focused culture and the unique innovation strategy, Zovighian and the global Edwards employees are united and inspired to enable the company's sustainable growth and extend its global leadership.

With a career spanning nearly three decades in medical technology, Zovighian has led global businesses across two world-class companies, during which time he lived and led teams in several countries. Zovighian blends a global mindset and a team-based approach to leadership with strengths in strategy development, innovation and adoption of disruptive technologies that elevate the standard of care, and establishment of trusted partnerships.

Zovighian joined Edwards Lifesciences in January 2015 as vice president and general manager of the Surgical Structural Heart business, and he later served as corporate vice president of the surgical business from 2016 until he became corporate vice president responsible for the company's Transcatheter Mitral and Tricuspid Therapies (TMTT) business in January 2018. Zovighian established a global organization focused on developing a portfolio of therapies designed to change the standard of care for mitral and tricuspid patients. Prior to joining Edwards, Zovighian held roles with increasing levels of responsibility at Johnson & Johnson (J&J) for nearly 20 years, including worldwide president of one of the company's divisions.

Currently, Zovighian serves as an advisory board member for the Leonard D. Schaeffer Center for Health Policy & Economics at the University of Southern California. He has dual master's degrees in science and business from Universities of Marseille, France.



## **SCOTT ULLEM**

Chief Financial Officer  
Edwards Lifesciences

Scott B. Ullem has been chief financial officer since 2014. He is responsible for leading Edwards' global finance organization. In addition, Ullem has executive responsibility for the company's information technology, information security, risk management, indirect sourcing, and corporate services teams. He also led the creation of Edwards' Social Impact Investment Fund to expand access to capital in underserved communities. Prior to joining Edwards, he served as chief financial officer of Bemis Company Inc., a S&P 500 supplier of packaging and pressure sensitive materials used in leading food, consumer, and healthcare products. Ullem was also the executive leader of one of Bemis' three business segments. Prior to Bemis, Ullem was an investment banker for 17 years, serving as a managing director at Goldman Sachs and later at Bank of America. As an investment banker, Ullem worked with public and private companies in multiple industries on mergers and acquisitions as well as equity and debt financing. Ullem is a Henry Crown Fellow at the Aspen Institute. Ullem received his bachelor's degree in political science from DePauw University and his master's degree in business administration from Harvard Business School.

## **TODD BRINTON, M.D.**

Corporate Vice President, Advanced Technology and Chief Scientific Officer  
Edwards Lifesciences

Todd J. Brinton, M.D., has been corporate vice president, advanced technology, and chief scientific officer, since 2019. Dr. Brinton has significant experience as a champion of cardiovascular innovation and has a strong patient focus as a tenured practicing clinical cardiologist. He has deep ties to the medical technology community as a founder, board member and advisor to several start-up companies, including his role as physician founder, board member, and chief medical officer of Shockwave Medical, Inc., acquired by J&J in 2024. Dr. Brinton began his career as an engineer in the medical technology industry, ultimately becoming a director of clinical research and development, prior to entering medical school. Before joining Edwards, he was a clinical professor of medicine (cardiology) and adjunct professor of bioengineering at the Stanford University School of Medicine. He was an attending interventional cardiologist at both the Stanford University Medical Center and the Palo Alto VA Medical Center. Dr. Brinton also served as the fellowship director at the Stanford Mussallem Byers Center

for Biodesign from 2006 to 2019, where he mentored and directed numerous teams on the development of new technologies. In addition, he served as the co-director for both the graduate and executive education programs at the center during a similar time period. He is currently an adjunct professor of medicine (cardiology) at Stanford University as well as senior advisor and member of the board for the Stanford Byers Center for Biodesign. He is extremely active in the American Heart Association (AHA) serving as the chair of the 2022 Bay Area Research Roundtable and the 2022 Orange County Heart & Stroke Ball. He currently serves on executive committees for both programs, the AHA national research committee and is chair elect for the AHA Western region. He also serves on the board of directors for the Medical Device Manufacturers Association and advisory boards for the Edwards Lifesciences Foundation Cardiovascular Innovation and Research Center at UC Irvine and Center for Bioengineering Innovation and Design at John Hopkins University. Dr. Brinton received his bachelor's degree from the University of California, San Diego in biomedical engineering, and his medical degree from the Chicago Medical School at Rosalind Franklin University. He completed his internship, residency, and fellowships in cardiology and interventional cardiology at Stanford.

## **DAVEEN CHOPRA**

Corporate Vice President, Transcatheter Mitral and Tricuspid Therapies & Surgical  
Edwards Lifesciences

Daveen Chopra joined Edwards Lifesciences in May 2018 and currently serves as corporate vice president, Transcatheter Mitral and Tricuspid Therapies and Surgical. Chopra has broad experience in the medical technology industry, including global leadership in strategy, marketing, commercial operations, research and development, and program management. Prior to joining Edwards, Chopra held various roles with increasing levels of responsibility at Medtronic, plc, from 2005 to 2018, culminating in a global leadership role as vice president and general manager of its aortic franchise. He also served as vice president of global marketing for the endovascular therapies business, and held positions including vice president of U.S. commercial operations, director of the program management office, senior business manager for Asia-Pacific, global group product manager for thoracic stent grafts, and international aortic product manager. Prior to Medtronic, Chopra served as an international strategy consultant at The Parthenon Group supporting clients in various industries ranging from education to industrial manufacturing. He previously served on the board of Octane and is currently a board member of the CEO Leadership Alliance of Orange County. Chopra earned a dual bachelor's degree in economics and biology from Duke University, and a masters from Harvard Business School, where he graduated with honors.

## **DIANE GOMEZ-THINNES**

Corporate Vice President, Implantable Heart Failure Management  
Edwards Lifesciences

Gomez-Thinnes joined Edwards as corporate vice president of Implantable Heart Failure Management in October 2024. She recently served as the chief commercial officer for medical technology start-up Better Therapeutics, where she developed organizational capabilities to launch the first prescription digital therapeutic to treat diabetes. She brings more than two decades of healthcare experience across the medtech, prescription medicines and consumer health sectors. She spent 17 years at Johnson & Johnson in strategy and commercial roles with Cordis, Ethicon and Mentor, where she served as worldwide president. Following this, she went on to serve as U.S. president for Galderma. She began her career as an engineer in the oil industry. Gomez-Thinnes serves on the board of the Association of Latino Princeton Alumni and is a founding board member of the Preston Hollow Young Men's Service League. She holds a bachelor's degree in chemical engineering from Princeton University and a master's degree from the Kellogg School of Management at Northwestern University.

## **DAN LIPPIS**

Corporate Vice President and General Manager, Transcatheter Aortic Valve Replacement  
Edwards Lifesciences

Daniel Lippis became corporate vice president, Japan, Greater China and Asia Pacific, in January 2024. Lippis will assume responsibility for the Transcatheter Aortic Valve Replacement business upon his pending relocation to the United States. Lippis has more than 25 years of sales, marketing, business operations and general management experience in the pharmaceutical and medical technology industries. Lippis joined Edwards in 2010 where he led marketing for the transcatheter heart valve (THV) business and subsequently oversaw the successful launches and therapeutic adoption of TAVR and the SAPIEN valve platforms in the U.S. and globally. Most recently, Lippis served as senior vice president of Europe THV where he led sustained growth of TAVR technology in a mature market, developed a high-touch field organization and championed diversity, inclusion and belonging efforts throughout the region. In 2022, his responsibilities were expanded to include business operations and regulatory affairs for Europe, Middle East, Africa, Canada and Latin America. Before joining Edwards, Lippis held sales and marketing leadership positions of increasing responsibility at Johnson & Johnson companies Biosense Webster Inc. and Cordis Inc. based in the United States,

Europe, and Asia Pacific. He received a bachelor's degree in science from the University of Adelaide with a double major in pharmacology and human physiology, and a post-graduate diploma in marketing from the University of Technology Sydney.

## **MARK WILTERDING**

Senior Vice President, Global Finance  
Edwards Lifesciences

Mark Wilterding is the Senior Vice President of Global Finance for Edwards Lifesciences. In this role, Mark oversees Investor Relations, Financial Planning & Analysis (FP&A), Treasury, Finance Operations & Strategy, and regional finance teams across JAPAC and EMEACLA, ensuring financial discipline, capital efficiency, and strategic alignment with long-term business goals.

Mark also plays a critical role in Edwards' overall financial communication strategy, ensuring consistency of the company's message to the investment community. He served as Treasurer of Edwards from 2021-2024 and the head of FP&A from 2023-2025. Mark is also a member of the company's Executive Leadership Team (ELT) and coordinates closely with business development and corporate strategy on external engagements.

Prior to joining Edwards, Mark was Sr. Director of Investor Relations at Medtronic for 5 years. Mark spent the first 15 years of his career working in equity research and investment banking at Citigroup and Credit Suisse. He received a B.A. in Economics and English from St. Olaf College and an MBA in Finance, Marketing and Strategy from the Kellogg School of Management at Northwestern University.