



NEWS RELEASE

# SoFi Expands Loan Platform Business with Multiple New Agreements Totaling Over \$3.6 Billion

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Deals with a leading global bank, a top-five global asset manager, and a financial services and insurance group add over \$3.6 billion in expected personal loan funding.

SAN FRANCISCO--(BUSINESS WIRE)-- SoFi Technologies, Inc. (NASDAQ: SOFI) today announced the expansion of its Loan Platform Business (LPB), committing over \$3.6 billion in personal loan delivery across three new partnerships.

SoFi closed a LPB transaction with a leading global bank for an expected loan delivery of over \$1 billion and a separate LPB transaction with a financial services and insurance group for \$600 million over 12 months.

Additionally, SoFi agreed terms on a new partnership with a top-five global private asset management firm, expected to deliver up to \$2 billion over a two-year period.

SoFi's Loan Platform Business refers pre-qualified borrowers to loan origination partners as well as originates loans on behalf of third parties. These new agreements reflect the continuing strong demand for personal loans from both members and debt investors.

"Adding three new partners to our growing network shows the unique value of our Loan Platform Business to asset managers, institutional investors and partners more broadly," said **Anthony Noto, CEO of SoFi**. "By connecting strong borrower demand with institutional capital, we're building a capital-light, fee-based business that complements our overall lending business while leveraging our existing technology platform capabilities in underwriting, pricing, marketing and servicing."

SoFi's Loan Platform Business drives capital-light, fee-based revenue by earning fee income for originating loans for partners while retaining servicing rights. In 2025, SoFi's Loan Platform Business secured over \$10 billion in commitments to meet strong borrower demand.



## About SoFi

SoFi Technologies (NASDAQ: SOFI) is a one-stop shop for digital financial services on a mission to help people achieve financial independence to realize their ambitions. 13.7 million members trust SoFi to borrow, save, spend, invest, and protect their money and buy, sell and hold their crypto – all in one app – and get access to financial planners, exclusive experiences, and a thriving community. Fintechs, financial institutions, and brands use SoFi's technology platform Galileo to build and manage innovative financial solutions across 128 million global accounts. For more information, visit [www.sofi.com](http://www.sofi.com) or download our iOS and Android apps.

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## Availability of Other Information About SoFi

Investors and others should note that we communicate with our investors and the public using our website (<https://www.sofi.com>), the investor relations website (<https://investors.sofi.com>), and on social media (**X** and **LinkedIn**), including but not limited to investor presentations and investor fact sheets, Securities and Exchange Commission filings, press releases, public conference calls and webcasts. The information that SoFi posts on these channels and websites could be deemed to be material information. As a result, SoFi encourages investors, the media, and others interested in SoFi to review the information that is posted on these channels, including the investor relations website, on a regular basis. This list of channels may be updated from time to time on SoFi's investor relations website and may include additional social media channels. The contents of SoFi's website or these channels, or any other website that may be accessed from its website or these channels, shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

## Cautionary Statement Regarding Forward-Looking Statements

Certain of the statements above are forward-looking and as such are not historical facts. This includes, without limitation, statements regarding expectations for the partnership between SoFi and each of the LPB partners referenced above, as well as the extension of any LPB partnerships, the amount of loans expected to be purchased in connection with any such LPB partnership, demand for SoFi products, and the financial position, business strategy and plans and objectives of management for SoFi's future operations. These forward-looking statements are not guarantees of performance. Such statements can be identified by the fact that they do not relate strictly to historical or current facts. Words such as "expect", "could", "continue", "future", "may", "plan", "will", "will be", "will continue", and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Factors that could cause actual results to differ materially from those contemplated by these forward-looking statements include: (i) the impact on each of SoFi's and their LPB

partners' business as a result of the regulatory environment, changes in governmental policies, changes in personnel and resources of the governmental agencies that regulate us, and complexities with compliance related to such environment; (ii) SoFi's ability to continue to drive brand awareness and realize the benefits of its marketing and advertising campaigns; (iii) SoFi's ability to manage planned products effectively and expectations regarding the development and expansion of its business; (iv) SoFi's ability to predict the demand for new products and the future of the financial services industry; (v) SoFi's ability to develop new products, features and functionality that are competitive and meet market needs; (vi) SoFi's ability to maintain the security and reliability of their respective products; and (vii) the outcome of any legal or governmental proceedings instituted against SoFi. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties set forth in the section titled "Risk Factors" in SoFi's last annual report on Form 10-K as filed with the Securities and Exchange Commission, and those that are included in any future filings with the Securities and Exchange Commission. These forward-looking statements are based on information available as of the date hereof and current expectations, forecasts and assumptions, and involve a number of judgments, risks and uncertainties. Accordingly, forward-looking statements should not be relied upon as representing SoFi's views as of any subsequent date, and we do not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date they were made, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

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## Media Contacts

SoFi: [PR@sofi.org](mailto:PR@sofi.org)

Source: SoFi Technologies

