

## SkyWater Technology Reports Second Quarter 2024 Results Eighth Straight Quarter of Record Revenue and 34% Growth Year-Over-Year

BLOOMINGTON, Minn., – August 7, 2024 – SkyWater Technology, Inc. (NASDAQ: SKYT), the trusted technology realization partner, today announced financial results for the second quarter 2024 ended June 30, 2024.

## Financial Highlights for Q2 2024:

- Revenue increased 34% year-over-year to a record \$93.3 million.
- Gross margin decreased to 18.3% on a GAAP basis, compared to 23.9% in Q2 2023, and decreased to 18.9% on a non-GAAP basis, compared to 25.3% in Q2 2023.
- Net loss to shareholders of \$1.9 million, or \$0.04 per share on a GAAP basis, and net income to shareholders of \$0.8 million, or \$0.02 per share on a non-GAAP basis, compared to net loss to shareholders of \$8.6 million, or \$0.19 per share on a GAAP basis, and net loss to shareholders of \$2.0 million, or \$0.04 per share on a non-GAAP basis in Q2 2023.
- Adjusted EBITDA of \$8.1 million, or 8.7% of revenue, compared to \$10.3 million, or 14.7% of revenue in Q2 2023.

"We are pleased to report continued strong results for our unique and differentiated Advanced Technology Services business, which – coupled with record levels of customer-funded CapEx – drove another record revenue quarter and positive non-GAAP EPS," commented Thomas Sonderman, SkyWater Chief Executive Officer. "With continued progress in efficiency gains, our second quarter results are indicative of the new revenue baseline required to support future profitability and positive cash flow from operations as we move into next year and beyond. With our revenue outlook for the underlying business remaining relatively consistent as we have progressed through 2024, our customers' commitments to fund the technical capabilities and capacity that will support future growth have continued to expand further. We believe these unprecedented levels of customer co-investment make SkyWater a uniquely CapEx-light semiconductor manufacturing partner, with an expanding gross margin profile and significant earnings growth potential in the years to come."

### **Recent Business Highlights:**

- Advanced Technology Service (ATS) development revenue exceeded expectations to reach a new record in Q2, reflecting strong operational execution and improved cycle times in response to accelerated demand on multiple aerospace and defense programs.
- Record revenue results, along with significant progress achieved in our ongoing cost-control efforts, enabled positive non-GAAP EPS along with strong operating cash flow generation in Q2.
- In next-generation medical applications, through our recent ATS collaboration with Quantum-Si, we are now transitioning their baseline technology to Wafer Services, a key milestone as they progress commercialization efforts for their state-of-the-art proteome sequencing technology.
- The recent installation of Multibeam's high-productivity, direct-write patterning system is a key development supporting strong customer demand for our Technology as a Service ("TaaS") business model. The first-ofits-kind Multicolumn E-Beam Lithography (MEBL) system enables advanced lithography capability from early-concept prototyping through the production ramp.
- The recent delivery of the first fan-out wafer-level packaging tool to SkyWater Florida is a significant milestone as we accelerate the tooling and facilitation of our operations in preparation for an expected 2025 ramp of our advanced packaging service offering.

### Q2 2024 Summary:

**GAAP** 

In millions, except per share data	Q2 2024	Q2 2023	Y/Y	Q1 2024	Q/Q
ATS development revenue (1)	\$61.7	\$52.1	18%	\$61.2	1%
Tools revenue (2)	\$25.9	\$0.9	NM	\$8.5	206%
Wafer Services revenue	\$5.8	\$16.8	(66)%	\$10.0	(42)%
Total revenue	\$93.3	\$69.8	34%	\$79.6	17%
Gross profit	\$17.1	\$16.7	3%	\$13.0	32%
Gross margin	18.3%	23.9%	(560) bps	16.3%	200 bps
Net loss to shareholders	\$(1.9)	\$(8.6)	78%	\$(5.7)	67%
Basic loss per share	\$(0.04)	\$(0.19)	79%	\$(0.12)	67%
Net loss margin to shareholders	(2.0)%	(12.3)%	1,030 bps	(7.2)%	520 bps

NM - Not meaningful

#### Non-GAAP

In millions, except per share data	Q2 2024	Q2 2023	Y/Y	Q1 2024	Q/Q
Non-GAAP gross profit	\$17.6	\$17.7	—%	\$13.4	31%
Non-GAAP gross margin	18.9%	25.3%	(640) bps	16.9%	200 bps
Non-GAAP net income (loss) to shareholders	\$0.8	\$(2.0)	NM	\$(3.7)	NM
Non-GAAP basic income (loss) per share	\$0.02	\$(0.04)	NM	\$(0.08)	NM
Adjusted EBITDA	\$8.1	\$10.3	(21)%	\$4.9	65%
Adjusted EBITDA margin	8.7%	14.7%	(600) bps	6.2%	250 bps

NM - Not meaningful

#### Q2 2024 Results:

- **Revenue:** Revenue of \$93.3 million increased 34% year-over-year. ATS development revenue of \$61.7 million increased 18% year-over-year. Tools revenue was \$25.9 million in the second quarter of 2024 compared to \$0.9 million in the second quarter of 2023. Wafer Services revenue of \$5.8 million decreased 66% compared to the second quarter of 2023.
- **Gross Profit:** GAAP gross profit was \$17.1 million, or 18.3% of total revenue, compared to gross profit of \$16.7 million, or 23.9% of total revenue, in the second quarter of 2023. Non-GAAP gross profit was \$17.6 million, or 18.9% of total revenue, compared to non-GAAP gross profit of \$17.7 million, or 25.3% of total revenue, in the second quarter of 2023.
- **Operating Expenses:** GAAP operating expenses were \$15.7 million, compared to \$20.2 million in the second quarter of 2023.
- Net Loss: GAAP net loss to shareholders was \$1.9 million, or \$0.04 per share, compared to a net loss to shareholders of \$8.6 million, or \$0.19 per share, in the second quarter of 2023. Non-GAAP net income to shareholders was \$0.8 million, or \$0.02 per share, compared to a non-GAAP net loss to shareholders of \$2.0 million, or \$0.04 per share, in the second quarter of 2023.
- Adjusted EBITDA: Adjusted EBITDA was \$8.1 million, or 8.7% of total revenue, compared to \$10.3 million, or 14.7% of total revenue, in the second quarter of 2023.

A reconciliation between historical GAAP and non-GAAP information is contained in the tables below in the section titled "Non-GAAP Financial Measures."

<sup>(1)</sup> ATS development revenue represents GAAP revenue primarily derived from process development services, tool installation and qualification services, facility and tool access, and security services.

<sup>(2)</sup> Tools revenue and cost of tools revenue represents GAAP revenue and cost primarily derived from the procurement and subsequent sale of equipment to our customers. While this equipment is owned by our customers, the equipment is retained in one of SkyWater's fabs and is used to complete ATS customer programs.

#### **Investor Webcast**

SkyWater will host a conference call on Wednesday, August 7, 2024, at 3:30 p.m. CT to discuss its second quarter 2024 financial results. A live webcast of the call will be available online at IR.SkyWaterTechnology.com.

## **About SkyWater Technology**

SkyWater (NASDAQ: SKYT) is a U.S.-based semiconductor manufacturer and a DMEA-accredited Category 1A Trusted Foundry. SkyWater's Technology as a Service model streamlines the path to production for customers with development services, volume production and heterogeneous integration solutions in its world-class U.S. facilities. This pioneering model enables innovators to co-create the next wave of technology with diverse categories including mixed-signal CMOS, read-out ICs, rad-hard ICs, power management, MEMS, superconducting ICs, photonics, carbon nanotubes, and interposers. SkyWater serves growing markets including aerospace & defense, automotive, biomedical, cloud & computing, consumer, industrial and IoT. For more information, visit: www.skywatertechnology.com.

## **Cautionary Statement Regarding Preliminary Results**

The Company's results for the second quarter ended June 30, 2024 are preliminary, unaudited and subject to the finalization of the Company's second quarter review and full-year audit and should not be viewed as a substitute for full financial statements prepared in accordance with GAAP. The Company cautions that actual results may differ materially from those described in this press release.

## **SkyWater Technology Forward-Looking Statements**

This press release contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements that are based on the Company's current expectations or forecasts of future events, rather than past events and outcomes, and such statements are not guarantees of future performance. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including information or predictions concerning the Company's future business, results of operations, financial performance, plans and objectives, competitive position, market trends, and potential growth and market opportunities. In some cases, you can identify forward-looking statements by words such as "intends," "estimates," "predicts," "potential," "continues," "anticipates," "plans," "expects," "believes," "should," "could," "may," "will," "targets," "projects," "seeks" or the negative of these terms or other comparable terminology.

Forward-looking statements are subject to risks, uncertainties and assumptions, which may cause the Company's actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements. Key factors that could cause the Company's actual results to be different than expected or anticipated include, but are not limited to: our goals and strategies; our future business development, financial condition and results of operations; our ability to continue operating our fabrication facilities at full capacity; our ability to appropriately respond to changing technologies on a timely and cost-effective basis; our customer relationships and our ability to retain and expand our customer relationships; our ability to accurately predict our future revenues for the purpose of appropriately budgeting and adjusting our expenses; our expectations regarding dependence on our largest customers; our ability to diversify our customer base and develop relationships in new markets; the performance and reliability of our third-party suppliers and manufacturers; our ability to procure tools, materials, and chemicals; our ability to control costs, including our operating and capital expenses; the size and growth potential of the markets for our solutions, and our ability to serve and expand our presence in those markets; the level of demand in our customers' end markets; our ability to attract, train and retain key qualified personnel in a competitive labor market; adverse litigation judgments, settlements or other litigation-related costs; changes in trade policies, including the imposition of tariffs; our ability to raise additional capital or financing; our ability to accurately forecast demand; the level and timing of U.S. government program funding; our ability to maintain compliance with certain U.S. government contracting requirements; regulatory developments in the United States and foreign countries; our ability to protect our intellectual property rights; our ability to meet our long-term growth targets; and other factors discussed in the "Risk Factors" section of the annual report on Form 10-K the Company filed with the SEC on March 15, 2024 and in other documents that the Company files with the SEC, which are available at http:// www.sec.gov. The Company assumes no obligation to update any forward-looking statements, which speak only as of the date of this press release.

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# SKYWATER TECHNOLOGY, INC. Condensed Consolidated Balance Sheets (Unaudited)

Accounts receivable (net of allowance for credit losses of \$433 and \$180, respectively)   18,467   29,66     Contract assets (net of allowance for credit losses of \$49 and \$99, respectively)   18,467   29,66     Inventory   14,614   15,32   16,85     Prepaid expenses and other current assets   16,732   16,85     Income tax receivable   255   71     Total current assets   120,667   146,37     Total current assets   120,667   146,37     Total current assets   156,926   159,36     Property and equipment, net   156,926   6,798   5,67     Other assets   6,024   5,34     Total assets   6,024   5,34     Total assets   6,024   5,34     Total assets   70   70     Current liabilities   70   70     Current portion of long-term debt   8   4,984   8   3,97     Accounts payable   18,976   19,67     Accounts payable   18,976   19,67     Accrued expenses   32,998   48,25     Short-term financing, net of unamortized debt issuance costs   23,879   22,77     Contract liabilities   53,087   49,55     Total current liabilities   53,087   49,55     Deferred income tax liability, net   565   67     Other long-term liabilities   52,790   65,75     Other long-term liabilities   52,790   65,75     Other long-term liabilities   565   67     Other long-term liabilities   58,060   9,33     Total long-term liabilities   565   67     Other long-term liabilities   565   67     Other long-term liabilities   52,790   65,75     Other long-term liabilities   70   70   70     Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023, 595   576,000     Shareholders' equity   71,847   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47   718,47		June 30, 2024	December 31,		
Current assets         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362         \$ 18,362		(in thousands, ex	cept s	hare data)	
Cash and cash equivalents         \$ 18,362         \$ 18,362           Accounts receivable (net of allowance for credit losses of \$433 and \$180, respectively)         52,237         65,96           Contract assets (net of allowance for credit losses of \$49 and \$99, respectively)         18,467         29,66           Inventory         14,614         15,32           Prepaid expenses and other current assets         16,732         16,88           Income tax receivable         255         17           Total current assets         120,667         146,33           Intangible assets, net         6,798         5,66           Other assets         6,024         5,34           Total assets         6,024         5,34           Liabilities and shareholders' equity         4,984         3,97           Current portion of long-term debt         4,984         3,97           Accounts payable         18,976         19,66           Accounts payable         18,976         19,66           Accounts payable         18,976         22,77           Contract liabilities         32,979         22,77           Contract liabilities         53,087         49,55           Total current liabilities         52,790         65,75           Long-ter	Assets				
Accounts receivable (net of allowance for credit losses of \$49 and \$99, respectively)         52,237         65,96           Contract assets (net of allowance for credit losses of \$49 and \$99, respectively)         18,467         29,66           Inventory         14,614         15,32           Prepaid expenses and other current assets         16,732         16,85           Income tax receivable         255         17           Total current assets         120,667         146,37           Property and equipment, net         156,926         5,36           Other assets         6,798         5,67           Other assets         6,024         5,34           Total assets         6,024         5,34           Liabilities and shareholders' equity         200,000         3,39           Current portion of long-term debt         \$ 4,948         \$ 3,99           Accounts payable         18,976         19,66           Accounts payable, accounts payable         18,976         19,66           Accounted expenses         32,989         48,25           Short-term financing, net of unamortized debt issuance costs         23,879         22,77           Contract liabilities         53,087         49,55           Total current liabilities         56,66	Current assets				
Contract assets (net of allowance for credit losses of \$49 and \$99, respectively)	·	\$ 18,362	\$	18,382	
Inventory		52,237		65,961	
Prepaid expenses and other current assets         16,732         16,885           Income tax receivable         255         17           Total current assets         120,667         146,37           Property and equipment, net         156,926         159,36           Intangible assets, net         6,798         5,67           Other assets         6,024         5,34           Total assets         290,415         3,1675           Liabilities         290,415         3,1675           Current portion of long-term debt         4,984         3,97           Accounts payable         18,976         19,61           Accrued expenses         32,998         48,25           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,007         49,55           Total current liabilities         53,007         65,75           Long-term liabilities         57,70         65,75           Deferred income tax liability, net         565         67,85           Other long-term liabilities         8,906         9,32           Total long-term liabilities         8,906         9,32           Deferred income tax liability, net         565         67,8	Contract assets (net of allowance for credit losses of \$49 and \$99, respectively)	18,467		29,666	
Income tax receivable	Inventory	14,614		15,341	
Total current assets   120,667   146,37   176,926   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159,36   159	Prepaid expenses and other current assets	16,732		16,853	
Property and equipment, net         156,926         159,366           Intangible assets, net         6,788         5,676           Other assets         90,041         5,34           Total assets         90,041         5,34           Liabilities and shareholders' equity         Userier liabilities           Current portion of long-term debt         4,984         5,39           Accounts payable         18,976         18,976           Accrued expenses         32,998         48,25           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,087         49,55           Total current liabilities         53,087         49,55           Long-term debt, less current portion and net of unamortized debt issuance costs         37,410         36,00           Long-term debt, less current portion and net of unamortized debt issuance costs         37,411         36,00           Long-term liabilities         52,790         65,75           Deferred income tax liability, net         56,57         66,75           Total long-term liabilities         99,671         111,88           Total long-term liabilities         233,595         256,00           Shareholders' equity         47,488,4	Income tax receivable	255		172	
Intangible assets, net         6,798         5,670           Other assets         6,024         5,33           Total assets         290,415         316,78           Liabilities and shareholders' equity           Current portion of long-term debt         4,984         3,97           Accounts payable         18,976         19,61           Accrued expenses         32,989         48,25           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,087         49,55           Total current liabilities         53,087         49,55           Total current liabilities         53,087         49,55           Long-term liabilities         37,410         36,00           Long-term liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         99,671         111,85           Total long-term liabilities         23,359         256,00 <td>Total current assets</td> <td>120,667</td> <td></td> <td>146,375</td>	Total current assets	120,667		146,375	
Other assets         6,024         5,34           Total assets         290,415         316,75           Libilities and shareholders' equity         316,75           Current liabilities         4,988         3,99           Accounts payable         18,976         18,976           Accrued expenses         32,998         48,25           Short-term financing, net of unamortized debt issuance costs         53,892         22,76           Contract liabilities         53,092         49,55         49,55           Total current liabilities         53,092         49,55         49,55           Total primary liabilities         53,092         49,55         49,55           Long-term liabilities         53,092         49,55         49,55           Long-term contract liabilities         53,092         69,57           Deferred income tax liability, net         55,790         65,77           Other long-term liabilities         8,906         9,33           Total long-term liabilities         9,967         111,88           Total long-term liabilities         9,967         111,88           Total long-term liabilities         9,967         111,88           Total long-term liabilities         9,967         111,88 <t< td=""><td>Property and equipment, net</td><td>156,926</td><td></td><td>159,367</td></t<>	Property and equipment, net	156,926		159,367	
Total assets   \$ 290,415   \$ 316,75   \$ Liabilities and shareholders' equity   Current liabilities   Current portion of long-term debt   \$ 4,984   \$ 3,97   Accounts payable   18,976   19,61   Accrued expenses   32,998   48,25   \$ 50,087   49,55   \$ 53,087   49,55   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10   \$ 10	Intangible assets, net	6,798		5,672	
Liabilities and shareholders' equity           Current portion of long-term debt         \$ 4,984         \$ 3,97           Accounts payable         18,976         19,61           Accrued expenses         32,998         48,25           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,087         49,55           Total current liabilities         133,924         144,18           Long-term liabilities         37,410         36,08           Long-term debt, less current portion and net of unamortized debt issuance costs         37,410         36,08           Long-term contract liabilities         52,790         65,76           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         99,671         111,85           Common stock, \$0.01 par value per share (80,000,000 shares authorized, 2rro shares issued and outstanding as of June 30, 2024 and December 31, 2023         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized, 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively         474 <td< td=""><td>Other assets</td><td>6,024</td><td></td><td>5,342</td></td<>	Other assets	6,024		5,342	
Current portion of long-term debt         \$ 4,984         \$ 3,976           Accounts payable         18,976         19,61           Accrued expenses         32,998         48,22           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,087         49,55           Total current liabilities         133,924         144,15           Long-term liabilities         133,924         144,15           Long-term debt, less current portion and net of unamortized debt issuance costs         37,410         36,05           Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         99,671         111,85           Total labilities         233,595         256,05           Shareholders' equity         233,595         256,05           Shareholders' equity         47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized, 47,468,475 and 47,028,159 shares i	Total assets	\$ 290,415	\$	316,756	
Current portion of long-term debt         \$ 4,984         \$ 3,97           Accounts payable         18,976         19,61           Accrued expenses         32,998         48,25           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         133,924         144,15           Long-term liabilities         133,924         144,15           Long-term liabilities         37,410         36,05           Long-term debt, less current portion and net of unamortized debt issuance costs         37,410         36,05           Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         233,595         256,05           Shareholders' equity           Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized, and December 31, 2023, respectively)         474         474           Additional paid-in capital         183,817	Liabilities and shareholders' equity				
Accounts payable       18,976       19,61         Accrued expenses       32,998       48,29         Short-term financing, net of unamortized debt issuance costs       23,879       22,76         Contract liabilities       53,087       49,55         Total current liabilities       133,924       144,19         Long-term liabilities       37,410       36,08         Long-term debt, less current portion and net of unamortized debt issuance costs       37,410       36,08         Long-term contract liabilities       52,790       65,75         Deferred income tax liability, net       565       67         Other long-term liabilities       8,906       9,32         Total long-term liabilities       99,671       111,85         Total liabilities       233,595       256,05         Shareholders' equity       99,671       111,85         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)       —         Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)       474       474         Additional paid-in capital       183,817       178,47         Accumulated deficit       (132,829)<	Current liabilities				
Accrued expenses         32,998         48,29           Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,087         49,55           Total current liabilities         133,924         144,15           Long-term debt, less current portion and net of unamortized debt issuance costs         37,410         36,05           Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         99,671         111,85           Shareholders' equity         233,595         256,05           Shareholders' equity         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, 2ero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and 183,817         474         474           Additional paid-in capital         183,817         178,47         474         474           Accumulated deficit         (132,829)         (125,20         1	Current portion of long-term debt	\$ 4,984	\$	3,976	
Short-term financing, net of unamortized debt issuance costs         23,879         22,76           Contract liabilities         53,087         49,55           Total current liabilities         133,924         144,15           Long-term liabilities         52,790         65,75           Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         99,671         111,85           Shareholders' equity         233,595         256,05           Shareholders' equity         233,595         256,05           Common stock, \$0.01 par value per share (80,000,000 shares authorized, 2ero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized, 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and 183,817         474         474           Additional paid-in capital         183,817         178,47         474         474         474         474         474         474         474         474         474         474         474         474	Accounts payable	18,976		19,614	
Contract liabilities         53,087         49,55           Total current liabilities         133,924         144,19           Long-term liabilities         52,790         65,75           Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         233,595         256,05           Shareholders' equity         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)         474         47           Additional paid-in capital         183,817         178,47           Accumulated deficit         (132,829)         (125,20           Total shareholders' equity, SkyWater Technology, Inc.         51,462         53,74           Noncontrolling interests         5,358         6,96           Total shareholders' equity, SkyWater Technology, Inc.         56,820         60,70	Accrued expenses	32,998		48,291	
Total current liabilities         133,924         144,15           Long-term liabilities         Long-term debt, less current portion and net of unamortized debt issuance costs         37,410         36,05           Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         233,595         256,05           Shareholders' equity         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023)         474         47           Additional paid-in capital         183,817         178,47           Accumulated deficit         (132,829)         (125,20           Total shareholders' equity, SkyWater Technology, Inc.         51,462         53,74           Noncontrolling interests         5,358         6,96           Total shareholders' equity         56,820         60,70	Short-term financing, net of unamortized debt issuance costs	23,879		22,765	
Long-term liabilities  Long-term debt, less current portion and net of unamortized debt issuance costs 37,410 36,05   Long-term contract liabilities 52,790 65,75   Deferred income tax liability, net 565 67   Other long-term liabilities 8,906 9,32   Total long-term liabilities 99,671 111,85   Total liabilities 233,595 256,05   Shareholders' equity  Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023) —	Contract liabilities	53,087		49,551	
Long-term debt, less current portion and net of unamortized debt issuance costs 37,410 36,000 Long-term contract liabilities 52,790 65,750 Deferred income tax liability, net 565 67.750 Deferred income tax liability, net 565 67.750 Deferred income tax liabilities 565 67.750 Deferred income tax liabilities 565 67.750 Deferred income tax liabilities 565 67.750 Deferred liabilities 565 77.750 Deferred liabilities 5	Total current liabilities	133,924		144,197	
Long-term contract liabilities         52,790         65,75           Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         233,595         256,05           Shareholders' equity         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)         474         474           Additional paid-in capital         183,817         178,47           Accumulated deficit         (132,829)         (125,20           Total shareholders' equity, SkyWater Technology, Inc.         51,462         53,74           Noncontrolling interests         5,358         6,96           Total shareholders' equity         56,820         60,70	Long-term liabilities				
Deferred income tax liability, net         565         67           Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         233,595         256,05           Shareholders' equity         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)         474         474           Additional paid-in capital         183,817         178,47           Accumulated deficit         (132,829)         (125,20           Total shareholders' equity, SkyWater Technology, Inc.         51,462         53,74           Noncontrolling interests         5,358         6,96           Total shareholders' equity         56,820         60,70	Long-term debt, less current portion and net of unamortized debt issuance costs	37,410		36,098	
Other long-term liabilities         8,906         9,32           Total long-term liabilities         99,671         111,85           Total liabilities         233,595         256,05           Shareholders' equity         Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)         —         —           Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)         474         47           Additional paid-in capital         183,817         178,47           Accumulated deficit         (132,829)         (125,20           Total shareholders' equity, SkyWater Technology, Inc.         51,462         53,74           Noncontrolling interests         5,358         6,96           Total shareholders' equity         56,820         60,70	Long-term contract liabilities	52,790		65,754	
Total long-term liabilities Total liabilities Total liabilities Total liabilities Total liabilities Total liabilities  Shareholders' equity  Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)  Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)  Additional paid-in capital Accumulated deficit Total shareholders' equity, SkyWater Technology, Inc.  Noncontrolling interests Total shareholders' equity	Deferred income tax liability, net	565		679	
Total long-term liabilities Total liabilities Total liabilities Total liabilities Total liabilities Total liabilities Total liabilities  Shareholders' equity  Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)  Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)  Additional paid-in capital Accumulated deficit Total shareholders' equity, SkyWater Technology, Inc.  Noncontrolling interests Total shareholders' equity	Other long-term liabilities	8.906		9,327	
Total liabilities 233,595 256,055  Shareholders' equity  Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023) —  Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)  Additional paid-in capital 183,817 178,47  Accumulated deficit (132,829) (125,200  Total shareholders' equity, SkyWater Technology, Inc. 51,462 53,74  Noncontrolling interests 5,358 6,960  Total shareholders' equity (125,200  Total shareholde				111,858	
Shareholders' equity  Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)  Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)  Additional paid-in capital  Accumulated deficit  Total shareholders' equity, SkyWater Technology, Inc.  Noncontrolling interests  5,358  6,96  Total shareholders' equity  56,820	•			256,055	
Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero shares issued and outstanding as of June 30, 2024 and December 31, 2023)  Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)  Additional paid-in capital 183,817 178,47  Accumulated deficit (132,829) (125,200)  Total shareholders' equity, SkyWater Technology, Inc. 51,462 53,74  Noncontrolling interests 5,358 6,960  Total shareholders' equity 56,820 60,700	Shareholders' equity	•		•	
47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively)       474       47         Additional paid-in capital       183,817       178,47         Accumulated deficit       (132,829)       (125,20         Total shareholders' equity, SkyWater Technology, Inc.       51,462       53,74         Noncontrolling interests       5,358       6,96         Total shareholders' equity       56,820       60,70	Preferred stock, \$0.01 par value per share (80,000,000 shares authorized, zero	_		_	
Additional paid-in capital       183,817       178,47         Accumulated deficit       (132,829)       (125,20)         Total shareholders' equity, SkyWater Technology, Inc.       51,462       53,74         Noncontrolling interests       5,358       6,96         Total shareholders' equity       56,820       60,70	Common stock, \$0.01 par value per share (200,000,000 shares authorized; 47,468,475 and 47,028,159 shares issued and outstanding as of June 30, 2024	474		470	
Accumulated deficit(132,829)(125,20)Total shareholders' equity, SkyWater Technology, Inc.51,46253,74Noncontrolling interests5,3586,96Total shareholders' equity56,82060,70	• • • • • • • • • • • • • • • • • • • •			178,473	
Total shareholders' equity, SkyWater Technology, Inc. 51,462 53,774  Noncontrolling interests 5,358 6,966  Total shareholders' equity 56,820 60,776				(125,203)	
Noncontrolling interests 5,358 6,96 Total shareholders' equity 56,820		<u>_</u>		53,740	
Total shareholders' equity 56,820 60,70				6,961	
				60,701	
IOIAI IIAUIIIIGO AIIU OHAIGHUUGIO GUULV D ZOU.410 D ZOU.410 D 310.71	Total liabilities and shareholders' equity	\$ 290,415	\$	316,756	

## SKYWATER TECHNOLOGY, INC. Condensed Consolidated Statements of Operations (Unaudited)

		Three-	Мо	nth Period	Six-Month Period Ended					
		June 30, 2024		March 31, 2024	July 2, 2023		June 30, 2024		Jι	ıly 2, 2023
				(in thous	and	s, except sh	are	data)		
Revenue	\$	93,329	\$	79,636	\$	69,811	\$	172,965	\$	135,905
Cost of revenue		76,215		66,656		53,144		142,871		102,770
Gross profit		17,114		12,980		16,667		30,094		33,135
Research and development expense		3,382		4,012		2,396		7,394		5,063
Selling, general, and administrative expense		12,332		11,169		17,820		23,502		32,716
Operating income (loss)		1,400		(2,201)		(3,549)		(802)		(4,644)
Interest expense		(2,482)		(2,390)		(2,950)		(4,871)		(5,421)
Loss before income taxes		(1,082)		(4,591)		(6,499)		(5,673)		(10,065)
Income tax (benefit) expense		(127)		41		25		(86)		25
Net loss		(955)		(4,632)		(6,524)		(5,587)		(10,090)
Less: net income attributable to noncontrolling interests		942		1,097		2,066		2,039		2,773
Net loss attributable to SkyWater Technology, Inc.	\$	(1,897)	\$	(5,729)	\$	(8,590)	\$	(7,626)	\$	(12,863)
Net loss per share attributable to common shareholders, basic and diluted	\$	(0.04)	\$	(0.12)	\$	(0.19)	\$	(0.16)	\$	(0.29)
Weighted average shares used in computing net loss per common share, basic and diluted	4	7,394,969	4	17,098,519	4	4,743,269	4	17,246,744	4	4,280,343

# SKYWATER TECHNOLOGY, INC. Condensed Consolidated Statements of Cash Flows (Unaudited)

		Six-Month Po	eriod	riod Ended		
	Ju	ne 30, 2024	J	uly 2, 2023		
		(in thou	sands	<b>)</b>		
Cash flows from operating activities						
Net loss	\$	(5,587)	\$	(10,090		
Adjustments to reconcile net loss to net cash flows provided by (used in) operating activities						
Depreciation and amortization		9,129		14,559		
Gain on sale of property and equipment		(78)		_		
Amortization of debt issuance costs included in interest expense		880		876		
Long-term incentive and equity-based compensation		4,088		3,820		
Deferred income taxes		(115)		(37		
Provision for credit losses		203		3,602		
Changes in operating assets and liabilities						
Accounts receivable and contract assets		24,775		(17,425		
Inventories		727		(2,627		
Prepaid expenses and other assets		(560)		(606)		
Accounts payable and accrued expenses		(18,529)		(1,771		
Contract liabilities, current and long-term		(9,427)		(8,371)		
Income tax receivable and payable		(83)		62		
Net cash provided by (used in) operating activities		5,423		(18,008		
Cash flows from investing activities						
Purchase of software and technology licenses		(1,155)		(612		
Proceeds from sale of property and equipment		23		_		
Purchases of property and equipment		(2,086)		(2,608		
Net cash used in investing activities		(3,218)		(3,220		
Cash flows from financing activities						
Draws on revolving line of credit		168,500		121,350		
Paydowns of revolving line of credit		(163,900)		(123,810		
Proceeds from tool financings		920		496		
Repayment of tool financings		(920)		_		
Principal payments on long-term debt		(2,047)		(791		
Cash paid for principal on finance leases		(396)		(456		
Proceeds from the issuance of common stock pursuant to equity compensation plans		1,260		1,276		
Proceeds from the issuance of common stock under the ATM		_		12,144		
Cash paid on licensed technology obligations		(2,000)		(2,350		
Contributions from noncontrolling interest		323		_		
Distributions to noncontrolling interest		(3,965)		(478		
Net cash (used in) provided by financing activities		(2,225)		7,381		
Net decrease in cash and cash equivalents		(20)		(13,847		
Cash and cash equivalents - beginning of period		18,382		30,025		
	<b>c</b>		•			
Cash and cash equivalents - end of period	\$	18,362	<u>\$</u>	16,178		

## **Supplemental Financial Information by Quarter**

		Q2 2024		Q1 2024		Q4 2023		Q3 2023		Q2 2023		21 2023
						(in thou	usands)					
ATS development revenue (1)	\$	61,669	\$	61,185	\$	57,170	\$	53,891	\$	52,073	\$	47,770
Tools revenue (2)		25,880		8,459		9,936		3,243		936		536
Wafer Services revenue		5,780		9,992		12,048		14,490		16,802		17,788
Total revenue	\$	93,329	\$	79,636	\$	79,154	\$	71,624	\$	69,811	\$	66,094
	-											
Tools revenue (2)	\$	25,880	\$	8,459	\$	9,936	\$	3,243	\$	936	\$	536
Cost of tools revenue (2)		24,869		8,260		9,125		2,861		290		484
Tools gross profit	\$	1,011	\$	199	\$	811	\$	382	\$	646	\$	52
Revenue impact of modified customer contracts	\$	_	\$	_	\$	_	\$	_	\$	3,601	\$	_
Cost of revenue impact of modified customer contracts		_		_		_		_		_		_
Gross profit (loss) impact of modified customer contracts	\$		\$		\$		\$		\$	3,601	\$	

<sup>(1)</sup> ATS development revenue represents GAAP revenue primarily derived from process development services, tool installation and qualification services, facility and tool access, and security services.

<sup>(2)</sup> Tools revenue and cost of tools revenue represents GAAP revenue and cost primarily derived from the procurement and subsequent sale of equipment to our customers. While this equipment is owned by our customers, the equipment is retained in one of SkyWater's fabs and is used to complete ATS customer programs.

#### **Non-GAAP Financial Measures**

We provide supplemental, non-GAAP financial information that our management regularly evaluates to provide additional insight to investors as supplemental information to our results reported using U.S. generally accepted accounting principles (GAAP). We provide non-GAAP cost of revenue, non-GAAP gross profit, non-GAAP gross margin, non-GAAP research and development expense, non-GAAP selling, general and administrative expense, non-GAAP net loss to shareholders, and non-GAAP net loss to shareholders per share. Our management uses these non-GAAP financial measures to make informed operating decisions, complete strategic planning, prepare annual budgets, and evaluate Company and management performance. We believe these non-GAAP financial measures are useful performance measures to our investors because they provide a baseline for analyzing trends in our business and exclude certain items that may not be indicative of our core operating results. The non-GAAP financial measures disclosed in this earnings press release should not be viewed as an alternative to, or more meaningful than, the reported results prepared in accordance with GAAP. In addition, because these non-GAAP financial measures are not determined in accordance with GAAP, other companies, including our peers, may calculate their non-GAAP financial measures differently than we do. As a result, the non-GAAP financial measures presented in this earnings press release may not be directly comparable to similarly titled measures presented by other companies.

We also provide adjusted earnings before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA margin as supplemental non-GAAP measures. We define adjusted EBITDA as net (loss) income before interest expense, income tax (benefit) expense, depreciation and amortization, equity-based compensation and certain other items that we do not view as indicative of our ongoing performance, including net income attributable to noncontrolling interests, business transformation costs, management transition expense, and CHIPS Act specialist fees. Our management uses adjusted EBITDA and adjusted EBITDA margin to make informed operating decisions, complete strategic planning, prepare annual budgets, and evaluate Company and management performance. We believe adjusted EBITDA is a useful performance measure to our investors because it allows for an effective evaluation of our operating performance when compared to other companies, including our peers, without regard to financing methods or capital structures. We exclude the items listed above from net income or loss in arriving at adjusted EBITDA because the amounts of these items can vary substantially within our industry depending on the accounting methods and policies used, book values of assets, capital structures, and the methods by which assets were acquired. Adjusted EBITDA should not be considered as an alternative to, or more meaningful than, net (loss) income determined in accordance with GAAP. Certain items excluded from adjusted EBITDA are significant components in understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure, as well as the historic cost bases of depreciable assets, none of which are reflected in adjusted EBITDA. Our presentation of adjusted EBITDA should not be construed as an indication that our results will be unaffected by the items excluded from adjusted EBITDA. In future fiscal periods, we may exclude such items and may incur income and expenses similar to these excluded items. Accordingly, the exclusion of these items and other similar items in our non-GAAP financial measures should not be interpreted as implying that these items are non-recurring, infrequent or unusual, unless otherwise expressly indicated.

The following tables present a reconciliation of the most directly comparable financial measures, calculated and presented in accordance with GAAP, to our non-GAAP financial measures.

## SKYWATER TECHNOLOGY, INC. Reconciliation of GAAP to Non-GAAP Financial Measures (Unaudited)

	Three-Month Period Ended						Six-Month Period Ended					
	Jun	ie 30, 2024	N	larch 31, 2024	Ju	ıly 2, 2023	Ju	ne 30, 2024	Jı	ıly 2, 2023		
					(in	thousands)						
GAAP revenue	\$	93,329	\$	79,636	\$	69,811	\$	172,965	\$	135,905		
GAAP cost of revenue	\$	76,215	\$	66,656	\$	53,144	\$	142,871	\$	102,770		
Equity-based compensation (1)		(504)		(455)		(291)		(959)		(804)		
Management transition expense (2)		_				(705)		_		(705)		
Non-GAAP cost of revenue	\$	75,711	\$	66,201	\$	52,148	\$	141,912	\$	101,261		
GAAP gross profit	\$	17,114	\$	12,980	\$	16,667	\$	30,094	\$	33,135		
GAAP gross margin		18.3 %	•	16.3 %	•	23.9 %	_	17.4 %	•	24.4 %		
Equity-based compensation (1)	\$	504	\$	455	\$	291	\$	959	\$	804		
Management transition expense (2)	Ť	_	•	_	•	705	,	_	·	705		
Non-GAAP gross profit	\$	17,618	\$	13,435	\$	17,663	\$	31,053	\$	34,644		
Non-GAAP gross margin		18.9 %		16.9 %		25.3 %		18.0 %		25.5 %		
GAAP research and development expense	\$	3,382	\$	4,012	\$	2,396	\$	7,394	\$	5,063		
Equity-based compensation (1)		(90)		(107)		(217)		(197)		(379)		
Non-GAAP research and development expense	\$	3,292	\$	3,905	\$	2,179	\$	7,197	\$	4,684		
_												
GAAP selling, general, and administrative expense	\$	12,332	\$	11,169	\$	17,820	\$	23,502	\$	32,716		
Equity-based compensation (1)		(1,422)		(1,510)		(1,459)		(2,932)		(2,637)		
Management transition expense (2)		(664)		_		(130)		(664)		(130)		
Business transformation costs (3)		_		_		(2,500)		_		(2,500)		
CHIPS Act specialist fees (4)						(1,320)		_		(1,320)		
Non-GAAP selling, general, and administrative expense	\$	10,246	\$	9,659	\$	12,411	\$	19,906	\$	26,129		
GAAP net loss to shareholders	\$	(1,897)	\$	(5,729)	\$	(8,590)	\$	(7,626)	\$	(12,863)		
Equity-based compensation (1)		2,016		2,072		1,967		4,088		3,820		
Management transition expense (2)		664		_		835		664		835		
Business transformation costs (3)		_		_		2,500		_		2,500		
CHIPS Act specialist fees (4)		_		_		1,320		_		1,320		
Non-GAAP net income (loss) to shareholders	\$	783	\$	(3,657)	\$	(1,968)	\$	(2,874)	\$	(4,388)		

	Three-Month Period Ended							Six-Month Period Ended			
	June 30, 2024		ا	March 31, 2024		July 2, 2023		June 30, 2024		July 2, 2023	
					(iı	n thousands)					
Equity-based compensation allocation in the consolidated statements of operations (1):											
Cost of revenue	\$	504	\$	455	\$	291	\$	959	\$	804	
Research and development expense		90		107		217		197		379	
Selling, general, and administrative expense		1,422		1,510		1,459		2,932		2,637	
	\$	2,016	\$	2,072	\$	1,967	\$	4,088	\$	3,820	
Management transition expense allocation in the consolidated statements of operations (2):											
Cost of revenue	\$	_	\$	_	\$	705	\$	_	\$	705	
Selling, general, and administrative expense		664		_		130		664		130	
	\$	664	\$		\$	835	\$	664	\$	835	

	June 30, 2024					June 30, 2024				
	G	AAP		-GAAP		GAAP		n-GAAP		
Computation of net income (loss) per common share, basic and diluted:	С		in thou	sands, exc	ent r	oer share data	<b>,</b>			
Numerator:		·	(	, , , , , , , , , , , , , , , , , , , ,	-   -		•			
Net income (loss) attributable to SkyWater Technology, Inc.	\$	(1,897)	\$	783	\$	(7,626)	\$	(2,874)		
<u>Denominator:</u>										
Weighted-average common shares outstanding, basic		47,395		47,395		47,247		47,247		
Net income (loss) per common share, basic	\$	(0.04)	\$	0.02	\$	(0.16)	\$	(0.06)		
Weighted-average common shares outstanding, diluted		47,395		47,521		47,247		47,247		
Net income (loss) per common share, diluted	\$	(0.04)	\$	0.02	\$	(0.16)	\$	(0.06)		
		e-Month March 3	1, 202	4						
	G	AAP	Nor	-GAAP						
Computation of net loss per common share, basic and diluted:	(in the	ousands, e da	except p	er share						
Numerator:										
Net loss attributable to SkyWater Technology, Inc.	\$	(5,729)	\$	(3,657)						
<u>Denominator:</u>										
Weighted-average common shares outstanding, basic and diluted		47,099		47,099						
Net loss per common share, basic and diluted	\$	(0.12)	\$	(80.0)						
	Thre	e-Month July 2		Ended		Six-Month Po July 2				
	G	AAP	Non	-GAAP		GAAP	Nc	n-GAAP		
Computation of net loss per common share, basic and diluted:		(	in thou	sands, exc	ept p	per share data)				
Numerator:										
Net loss attributable to SkyWater Technology, Inc.	\$	(8,590)	\$	(1,968)	\$	(12,863)	\$	(4,388)		
Denominator:										
Weighted-average common shares outstanding, basic and diluted		44,743		44,743		44,280		44,280		
Net loss per common share, basic and diluted	\$	(0.19)	\$	(0.04)	\$	(0.29)	\$	(0.10)		

Three-Month Period Ended

Six-Month Period Ended

		Three	-Мо	nth Period E	Six-Month Period Ended					
	June 30, 2024			March 31, 2024	J	uly 2, 2023	Ju	ne 30, 2024	Jı	ıly 2, 2023
					(ir	thousands)				
Net loss to shareholders (GAAP)	\$	(1,897)	\$	(5,729)	\$	(8,590)	\$	(7,626)	\$	(12,863)
Net loss margin to shareholders		(2.0)%		(7.2)%		(12.3)%		(4.4)%		(9.5)%
Interest expense	\$	2,482	\$	2,390	\$	2,950	\$	4,871	\$	5,421
Income tax (benefit) expense		(127)		41		25		(86)		25
Depreciation and amortization		4,064		5,065		7,207		9,129		14,559
EBITDA		4,522		1,767		1,592		6,288		7,142
Equity-based compensation (1)		2,016		2,072		1,967		4,088		3,820
Management transition expense (2)		664		_		835		664		835
Business transformation costs (3)		_		_		2,500		_		2,500
CHIPS Act specialist fees (4)		_		_		1,320		_		1,320
Net income attributable to noncontrolling interests (5)		942		1,097		2,066		2,039		2,773
Adjusted EBITDA	\$	8,144	\$	4,936	\$	10,280	\$	13,079	\$	18,390
Adjusted EBITDA margin		8.7 %		6.2 %		14.7 %		7.6 %		13.5 %

<sup>(1)</sup> Represents non-cash equity-based compensation expense.

<sup>(2)</sup> Represents severance, separation, and other costs related to the reorganization of the manufacturing, sales, marketing, and operations leadership team.

<sup>(3)</sup> Represents expenses related to long-term transformation activities focused on improvement in automation and operational efficiency and includes project-based management consulting fees.

<sup>(4)</sup> Represents project-based specialist fees related to our CHIPS Act application process.

<sup>(5)</sup> Represents net income attributable to our VIE, which was formed for the purpose of purchasing the land and building of our primary operating facility in Bloomington, Minnesota. Since interest expense is added back to net loss to shareholders in our adjusted EBITDA financial measure, we also add back the net income attributable to the VIE as its net income is derived from interest the VIE charges SkyWater.