

SkyWater Technology Supplemental Revenue and Gross Margin	2022				2023				2024	Fiscal Year		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	2021	2022	2023
<i>\$ & shares in 000s, except where noted, rounding differences may occur</i>												
Additional revenue segmentation data:												
ATS Development Revenue	\$25,591	\$29,510	\$34,953	\$47,846	\$47,770	\$52,073	\$53,891	\$57,170	\$61,185	\$ 92,531	\$137,900	\$210,904
Tools Revenue	\$ 984	\$ 313	\$ 219	\$ 30	\$ 536	\$ 936	\$ 3,243	\$ 9,936	\$ 8,459	\$ 19,160	\$ 1,546	\$ 14,651
Wafer Services Revenue	\$21,546	\$17,584	\$17,154	\$17,211	\$17,788	\$16,802	\$14,490	\$12,048	\$ 9,992	\$ 51,157	\$ 73,495	\$ 61,127
Total revenue	\$48,121	\$47,407	\$52,326	\$65,087	\$66,094	\$69,811	\$71,624	\$79,154	\$79,636	\$162,848	\$212,941	\$286,682
Cost of revenue	\$49,061	\$45,327	\$44,049	\$48,536	\$49,626	\$53,144	\$57,477	\$67,143	\$66,656	\$170,320	\$186,974	\$227,390
GAAP gross profit (loss)	\$ (940)	\$ 2,080	\$ 8,277	\$16,551	\$16,468	\$16,667	\$14,147	\$12,011	\$12,980	\$ (7,472)	\$ 25,967	\$ 59,292
GAAP gross margin	(2.0)%	4.4 %	15.8 %	25.4 %	24.9 %	23.9 %	19.8 %	15.2 %	16.3 %	(4.6)%	12.2 %	20.7 %
Non-GAAP adjustments to cost of revenue:												
Equity-based compensation	\$ (1,125)	\$ (546)	\$ (456)	\$ (452)	\$ (513)	\$ (291)	\$ (438)	\$ (313)	\$ (455)	\$ (3,042)	\$ (2,580)	\$ (1,555)
SkyWater Florida start-up costs	\$ (341)	\$ (113)	\$ (114)	\$ (14)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (879)	\$ (582)	\$ —
Business transformation costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (806)	\$ —	\$ —	\$ —	\$ (806)
Restructuring costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (679)	\$ —	\$ —	\$ —	\$ (679)
Management transition expense	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (705)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (705)
Total non-GAAP adjustments:	\$ (1,466)	\$ (659)	\$ (570)	\$ (466)	\$ (513)	\$ (996)	\$ (438)	\$ (1,798)	\$ (455)	\$ (3,921)	\$ (3,161)	\$ (3,745)
Non-GAAP gross profit (loss)	\$ 526	\$ 2,739	\$ 8,847	\$17,017	\$16,981	\$17,663	\$14,585	\$13,809	\$13,435	\$ (3,551)	\$ 29,128	\$ 63,037
Non-GAAP gross margin	1.1 %	5.8 %	16.9 %	26.1 %	25.7 %	25.3 %	20.4 %	17.4 %	16.9 %	(2.2)%	13.7 %	22.0 %
Supplemental gross margin data (amounts in GAAP, unless otherwise noted):												
Tools revenue	\$ 984	\$ 313	\$ 219	\$ 30	\$ 536	\$ 936	\$ 3,243	\$ 9,936	\$ 8,459	\$ 19,160	\$ 1,546	\$ 14,651
Cost of tools revenue	\$ (984)	\$ (200)	\$ (152)	\$ (46)	\$ (484)	\$ (290)	\$ (2,861)	\$ (9,125)	\$ (8,260)	\$ (12,078)	\$ (1,382)	\$ (12,760)
Gross profit (loss) from tools revenue	\$ —	\$ 113	\$ 67	\$ (16)	\$ 52	\$ 646	\$ 382	\$ 811	\$ 199	\$ 7,082	\$ 164	\$ 1,891
Tools: Impact of tools margin on GAAP gross margin (bps)	—	20	10	—	(10)	60	(40)	(100)	(170)	550	—	(40)
Tools: Impact of tools margin on non-GAAP gross margin (bps)	—	20	10	—	(10)	60	(40)	(130)	(170)	520	—	(50)
Revenue impact of modified customer contract	\$ 8,230	\$ —	\$ —	\$ 4,685	\$ —	\$ 3,601	\$ —	\$ —	\$ —	\$ —	\$ 12,915	\$ 3,601
Cost of revenue impact of modified customer contract	\$ (10,887)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (10,887)	\$ —
Gross profit impact of modified customer contract	\$ (2,657)	\$ —	\$ —	\$ 4,685	\$ —	\$ 3,601	\$ —	\$ —	\$ —	\$ —	\$ 2,028	\$ 3,601
Modified Contract: Impact on GAAP gross margin (bps)	(630)	—	—	580	—	410	—	—	—	—	20	100
Modified Contract: Impact on non-GAAP gross margin (bps)	(690)	—	—	570	—	410	—	—	—	—	10	100
Additional cost of revenue Information (in \$M):												
Purchase accounting depreciation	\$ 3.7	\$ 3.7	\$ 3.7	\$ 3.7	\$ 3.3	\$ 3.2	\$ 3.2	\$ 3.2	\$ 2.2	\$ 14.8	\$ 14.8	\$ 12.9
RH90 Depreciation	\$ 1.5	\$ 1.5	\$ 1.4	\$ 1.4	\$ 1.4	\$ 1.4	\$ 1.4	\$ 1.4	\$ 1.4	\$ 6.9	\$ 5.9	\$ 5.7
SkyWater Florida cost of revenue, excluding expensed	\$ 2.1	\$ 2.1	\$ 2.8	\$ 2.7	\$ 3.1	\$ 3.2	\$ 3.4	\$ 3.5	\$ 3.7	\$ 6.8	\$ 9.7	\$ 13.1

SkyWater Technology Supplemental Non-GAAP Reconciliation	2022				2023				2024	Fiscal Year		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	2021	2022	2023
<i>\$ & shares in 000s, except where noted, rounding differences may occur</i>												
GAAP research and development expense	\$ 2,282	\$ 2,361	\$ 2,580	\$ 2,208	\$ 2,668	\$ 2,396	\$ 2,233	\$ 2,872	\$ 4,012	\$ 8,747	\$ 9,431	\$ 10,169
Non-GAAP adjustments:												
Equity-based compensation	\$ (225)	\$ (128)	\$ (115)	\$ (126)	\$ (162)	\$ (217)	\$ (218)	\$ 134	\$ (107)	\$ (1,182)	\$ (594)	\$ (464)
Restructuring costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (655)	\$ —	\$ —	\$ —	\$ (655)
Non-GAAP research and development expense	\$ 2,057	\$ 2,233	\$ 2,465	\$ 2,082	\$ 2,506	\$ 2,179	\$ 2,015	\$ 2,351	\$ 3,905	\$ 7,565	\$ 8,837	\$ 9,050
GAAP selling, general, and administrative expense	\$ 11,690	\$ 10,795	\$ 10,778	\$ 13,040	\$ 14,895	\$ 17,820	\$ 16,105	\$ 15,092	\$ 11,169	\$ 43,595	\$ 46,303	\$ 63,911
Non-GAAP adjustments:												
Equity-based compensation	\$ (1,866)	\$ (1,444)	\$ (1,128)	\$ (995)	\$ (1,178)	\$ (1,459)	\$ (1,197)	\$ (1,008)	\$ (1,510)	\$ (8,303)	\$ (5,433)	\$ (4,841)
SkyWater Florida start-up costs	\$ (61)	\$ (45)	\$ —	\$ 2	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (268)	\$ (104)	\$ —
Business transformation costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (2,500)	\$ (3,522)	\$ (5,341)	\$ —	\$ —	\$ —	\$ (11,363)
CHIPS Act specialist fees	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (1,320)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (1,320)
Restructuring costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (587)	\$ —	\$ —	\$ —	\$ (587)
Management transition expense	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (130)	\$ —	\$ —	\$ —	\$ (435)	\$ —	\$ (130)
Pre-IPO management fees	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (332)	\$ —	\$ —
Non-GAAP selling, general, and administrative expense	\$ 9,763	\$ 9,306	\$ 9,650	\$ 12,047	\$ 13,717	\$ 12,411	\$ 11,386	\$ 8,156	\$ 9,659	\$ 34,257	\$ 40,766	\$ 45,670
Change in fair value of contingent consideration (GAAP)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (2,710)	\$ —	\$ —
GAAP operating expenses	\$ 13,972	\$ 13,156	\$ 13,358	\$ 15,248	\$ 17,563	\$ 20,216	\$ 18,338	\$ 17,964	\$ 15,181	\$ 49,632	\$ 55,734	\$ 74,081
GAAP operating (loss) income	\$ (14,912)	\$ (11,076)	\$ (5,081)	\$ 1,303	\$ (1,095)	\$ (3,549)	\$ (4,191)	\$ (5,953)	\$ (2,201)	\$ (57,104)	\$ (29,767)	\$ (14,788)
Non-GAAP operating expenses	\$ 11,820	\$ 11,539	\$ 12,115	\$ 14,129	\$ 16,223	\$ 14,590	\$ 13,401	\$ 10,507	\$ 13,564	\$ 41,822	\$ 49,603	\$ 54,720
Non-GAAP operating (loss) income	\$ (11,294)	\$ (8,800)	\$ (3,268)	\$ 2,888	\$ 758	\$ 3,073	\$ 1,184	\$ 3,302	\$ (129)	\$ (45,373)	\$ (20,475)	\$ 8,317
Interest Expense	\$ (1,029)	\$ (1,040)	\$ (1,331)	\$ (2,895)	\$ (2,471)	\$ (2,950)	\$ (2,507)	\$ (2,898)	\$ (2,390)	\$ (3,542)	\$ (6,295)	\$ (10,826)
Paycheck Protection Program loan forgiveness	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 6,453	\$ —	\$ —
GAAP loss before income taxes	\$ (15,941)	\$ (12,116)	\$ (6,412)	\$ (1,592)	\$ (3,566)	\$ (6,499)	\$ (6,698)	\$ (8,851)	\$ (4,591)	\$ (54,193)	\$ (36,062)	\$ (25,614)
Income tax (benefit) expense	\$ (194)	\$ 63	\$ 87	\$ 852	\$ —	\$ 25	\$ (96)	\$ (450)	\$ 41	\$ (6,790)	\$ 809	\$ (521)
GAAP net loss	\$ (15,747)	\$ (12,179)	\$ (6,499)	\$ (2,444)	\$ (3,566)	\$ (6,524)	\$ (6,602)	\$ (8,401)	\$ (4,632)	\$ (47,403)	\$ (36,871)	\$ (25,093)
Less: net income attributable to non-controlling interests	\$ (859)	\$ (826)	\$ (440)	\$ (597)	\$ (707)	\$ (2,066)	\$ (966)	\$ (1,924)	\$ (1,097)	\$ (3,293)	\$ (2,722)	\$ (5,663)
GAAP net loss attributable to SkyWater shareholders	\$ (16,606)	\$ (13,005)	\$ (6,939)	\$ (3,041)	\$ (4,273)	\$ (8,590)	\$ (7,568)	\$ (10,325)	\$ (5,729)	\$ (50,696)	\$ (39,593)	\$ (30,756)

SkyWater Technology Reconciliation: Non-GAAP EPS and Adj. EBITDA	2022				2023				2024	Fiscal Year		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	2021	2022	2023
\$ & shares in 000s, except where noted, rounding differences may occur												
GAAP net loss attributable to SkyWater shareholders	\$(16,606)	\$(13,005)	\$(6,939)	\$(3,041)	\$(4,273)	\$(8,590)	\$(7,568)	\$(10,325)	\$(5,729)	\$(50,696)	\$(39,593)	\$(30,756)
Non-GAAP adjustments:												
Equity-based compensation	\$ 3,216	\$ 2,118	\$ 1,699	\$ 1,573	\$ 1,853	\$ 1,967	\$ 1,853	\$ 1,187	\$ 2,072	\$ 12,527	\$ 8,606	\$ 6,860
Change in fair value of contingent consideration	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (2,710)	\$ —	\$ —
SkyWater Florida start-up costs	\$ 402	\$ 158	\$ 114	\$ 12	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,147	\$ 686	\$ —
Business transformation costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 2,500	\$ 3,522	\$ 6,147	\$ —	\$ —	\$ —	\$ 12,169
CHIPS Act specialist fees	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,320	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,320
Restructuring costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,921	\$ —	\$ —	\$ —	\$ 1,921
Management transition expense	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 835	\$ —	\$ —	\$ —	\$ 435	\$ —	\$ 835
Pre-IPO management fees	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 332	\$ —	\$ —
Paycheck Protection Program loan forgiveness	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (6,453)	\$ —	\$ —
Public company readiness and IPO-related costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,934	\$ —	\$ —
Non-GAAP adjustments to GAAP net loss	\$ 3,618	\$ 2,276	\$ 1,813	\$ 1,585	\$ 1,853	\$ 6,622	\$ 5,375	\$ 9,255	\$ 2,072	\$ 7,212	\$ 9,292	\$ 23,105
Non-GAAP net loss	\$(12,988)	\$(10,729)	\$(5,126)	\$(1,456)	\$(2,420)	\$(1,968)	\$(2,193)	\$(1,070)	\$(3,657)	\$(43,484)	\$(30,301)	\$(7,651)
Diluted net loss per share ("diluted EPS"):												
GAAP	\$ (0.42)	\$ (0.32)	\$ (0.17)	\$ (0.07)	\$ (0.10)	\$ (0.19)	\$ (0.16)	\$ (0.22)	\$ (0.12)	\$ (1.76)	\$ (0.97)	\$ (0.68)
Non-GAAP	\$ (0.33)	\$ (0.27)	\$ (0.13)	\$ (0.03)	\$ (0.06)	\$ (0.04)	\$ (0.05)	\$ (0.02)	\$ (0.08)	\$ (1.51)	\$ (0.74)	\$ (0.17)
Shares used to compute diluted EPS:												
GAAP	39,862	40,203	40,669	42,613	43,817	44,743	46,445	47,020	47,099	29,038	40,835	45,507
Non-GAAP	39,862	40,203	40,669	42,613	43,817	44,743	46,445	47,020	47,099	29,038	40,835	45,507
Adjusted EBITDA reconciliation:												
GAAP net loss attributable to SkyWater shareholders	\$(16,606)	\$(13,005)	\$(6,939)	\$(3,041)	\$(4,273)	\$(8,590)	\$(7,568)	\$(10,325)	\$(5,729)	\$(50,696)	\$(39,593)	\$(30,756)
GAAP net loss margin attributable to SkyWater shareholders	(34.5)%	(27.4)%	(13.3)%	(4.7)%	(6.5)%	(12.3)%	(10.6)%	(13.0)%	(7.2)%	(31.1)%	(18.6)%	(10.7)%
Interest expense	\$ 1,029	\$ 1,040	\$ 1,331	\$ 2,895	\$ 2,471	\$ 2,950	\$ 2,507	\$ 2,898	\$ 2,390	\$ 3,542	\$ 6,295	\$ 10,826
Income tax (benefit) expense	\$ (194)	\$ 63	\$ 87	\$ 852	\$ —	\$ 25	\$ (96)	\$ (450)	\$ 41	\$ (6,790)	\$ 809	\$ (521)
Depreciation and amortization	\$ 6,458	\$ 7,198	\$ 7,083	\$ 7,451	\$ 7,352	\$ 7,207	\$ 7,092	\$ 7,279	\$ 5,065	\$ 27,368	\$ 28,192	\$ 28,930
EBITDA	\$(9,313)	\$(4,704)	\$ 1,562	\$ 8,157	\$ 5,550	\$ 1,592	\$ 1,935	\$ (598)	\$ 1,767	\$(26,576)	\$ (4,297)	\$ 8,479
Adjustments:												
Equity-based compensation	\$ 3,216	\$ 2,118	\$ 1,699	\$ 1,573	\$ 1,853	\$ 1,967	\$ 1,853	\$ 1,187	\$ 2,072	\$ 12,527	\$ 8,606	\$ 6,860
Change in fair value of contingent consideration	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (2,710)	\$ —	\$ —
SkyWater Florida start-up costs	\$ 402	\$ 158	\$ 114	\$ 12	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,147	\$ 686	\$ —
Business transformation costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 2,500	\$ 3,522	\$ 6,147	\$ —	\$ —	\$ —	\$ 12,169
CHIPS Act specialist fees	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,320	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,320
Restructuring costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,921	\$ —	\$ —	\$ —	\$ 1,921
Management transition expense	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 835	\$ —	\$ —	\$ —	\$ 435	\$ —	\$ 835
Management fees	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 332	\$ —	\$ —
Paycheck Protection Program loan forgiveness	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (6,453)	\$ —	\$ —
Public company readiness and IPO-related costs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,934	\$ —	\$ —
Net income attributable to non-controlling interests	\$ 859	\$ 826	\$ 440	\$ 597	\$ 707	\$ 2,066	\$ 966	\$ 1,924	\$ 1,097	\$ 3,293	\$ 2,722	\$ 5,663
Adjustments to EBITDA	\$ 4,477	\$ 3,102	\$ 2,253	\$ 2,182	\$ 2,560	\$ 8,688	\$ 6,341	\$ 11,179	\$ 3,169	\$ 10,505	\$ 12,014	\$ 28,768
Adjusted EBITDA	\$(4,836)	\$(1,602)	\$ 3,815	\$ 10,339	\$ 8,110	\$ 10,280	\$ 8,276	\$ 10,581	\$ 4,936	\$(16,071)	\$ 7,717	\$ 37,247
Adjusted EBITDA as % of Total Revenue	(10.0)%	(3.4)%	7.3 %	15.9 %	12.3 %	14.7 %	11.6 %	13.4 %	6.2 %	(9.9)%	3.6 %	13.0 %