Q1 2024 Financial Results

May 8, 2024 Earnings Call Presentation



SkyWater Technology Forward-Looking Statements

This presentation and the accompanying oral presentation, including answers to questions, contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements that are based on the Company's current expectations or forecasts of future events, rather than past, events and outcomes, and such statements are not guarantees of future performance. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including information or predictions concerning the Company's future business, results of operations, financial performance, plans and objectives, competitive position, market trends, and potential growth and market opportunities. In some cases, you can identify forward-looking statements by words such as "intends," "estimates," "predicts," "potential," "continues," "anticipates," "plans," "expects," "believes," "should," "could," "may," "will," "targets," "projects," "seeks" or the negative of these terms or other comparable terminology.

Forward-looking statements are subject to risks, uncertainties and assumptions, which may cause the Company's actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements. Key factors that could cause the Company's actual results to be different than expected or anticipated include, but are not limited to: our goals and strategies; our future business development, financial condition and results of operations; our ability to continue operating our fabrication facilities at full capacity; our ability to appropriately respond to changing technologies on a timely and cost-effective basis; our customer relationships and our ability to retain and expand our customer relationships; our ability to accurately predict our future revenues for the purpose of appropriately budgeting and adjusting our expenses; our expectations regarding dependence on our largest customers; our ability to diversify our customer base and develop relationships in new markets; the performance and reliability of our third-party suppliers and manufacturers; our ability to procure tools, materials, and chemicals; our ability to control costs, including our operating and capital expenses; the size and growth potential of the markets for our solutions, and our ability to serve and expand our presence in those markets; the level of demand in our customers' end markets; our ability to attract, train and retain key qualified personnel in a competitive labor market; adverse litigation judgments, settlements or other litigation-related costs; changes in trade policies, including the imposition of tariffs; our ability to raise additional capital or financing; our ability to accurately forecast demand; changes in local, regional, national and international economic or political conditions, including those resulting from rising inflation and interest rates, a recession, or intensified international hostilities; the level and timing of U.S. government program funding; our ability to maintain compliance with certain U.S. government contracting requirements; regulatory developments in the United States and foreign countries; our ability to protect our intellectual property rights; our ability to meet our long-term growth targets; and other factors discussed in Item 1A. "Risk Factors" for our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 filed with the SEC on March 15, 2024 and in other documents that the Company files with the SEC, which are available at http://www.sec.gov. The Company assumes no obligation to update any forward-looking statements, which speak only as of the date of this presentation.

Definitions

"ATS development revenue" represents GAAP revenue primarily derived from process development services, tool installation and qualification services, facility and tool access, and security services.

"Tools revenue" primarily represents GAAP revenue that arises from the purchase of equipment for our customers. This equipment is used to complete ATS customer programs.

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Q1 2024 Results Overview

- Record revenue of $79.6 million
- ATS development revenue reached a new record $61.2 million
  - *Up 7% from Q4 and up 28% compared to Q1 of 2023*
  - *Sequential growth driven by continued strength in aerospace and defense, quantum computing, and bio-medical programs*
- Wafer Services revenue was $10.0 million and tools revenue was lower than expected at $8.5 million, due to some transitory delays in tool deliveries
- The resulting favorable mix of revenue was indicative of strong gross margin and Adjusted EBITDA momentum
  - *Gross margin was impacted by an ~$8 million charge to Cost of Revenue that reflects the anticipated additional costs required for us to complete certain development milestones for a significant A&D program, and this impacted our expected progress toward profitability in Q1*

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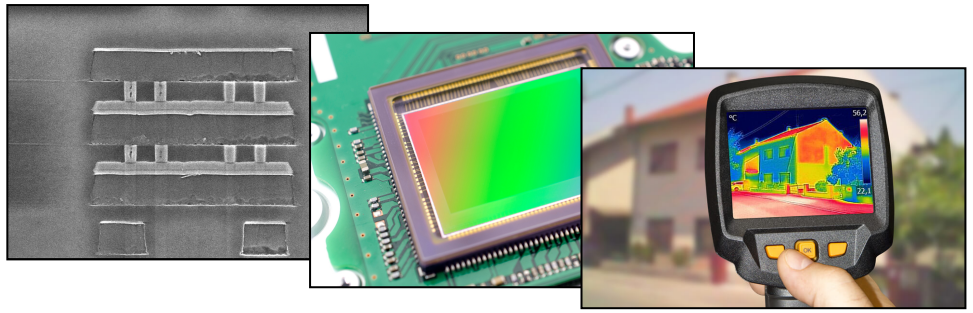
Recent Business Highlights

- Record Q1 Advanced Technology Service (ATS) development revenue exceeded expectations due to continued strong progress in multiple ATS programs within both the aerospace and defense and commercial end markets.
- Our recent collaboration with Lumotive to start production of the world's first commercially-available optical beam steering chip marks another program transition from ATS development to Wafer Services, enabling mass production of dynamic optical metasurfaces for use in automated driving, robotics, and industrial manufacturing systems.
- Customer-funded capex funding and awards since 2020 now exceed $100 million, with a pipeline over the next three-year timeframe anticipated to be in the range of $200 million, which we believe enables SkyWater to continue to achieve strong growth and high operating leverage with minimal requirements for substantial self-funded capital investments.
- Revenue profile for fiscal 2024 continues to indicate a growth year for SkyWater, expected to be driven by increased ATS development revenue, a record year for customer-funded capex, and a decreasing contribution from legacy products.

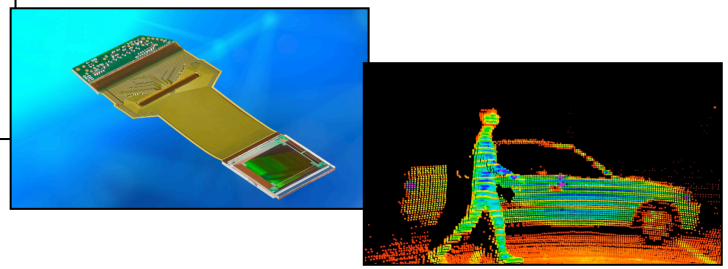
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Technology as a Service

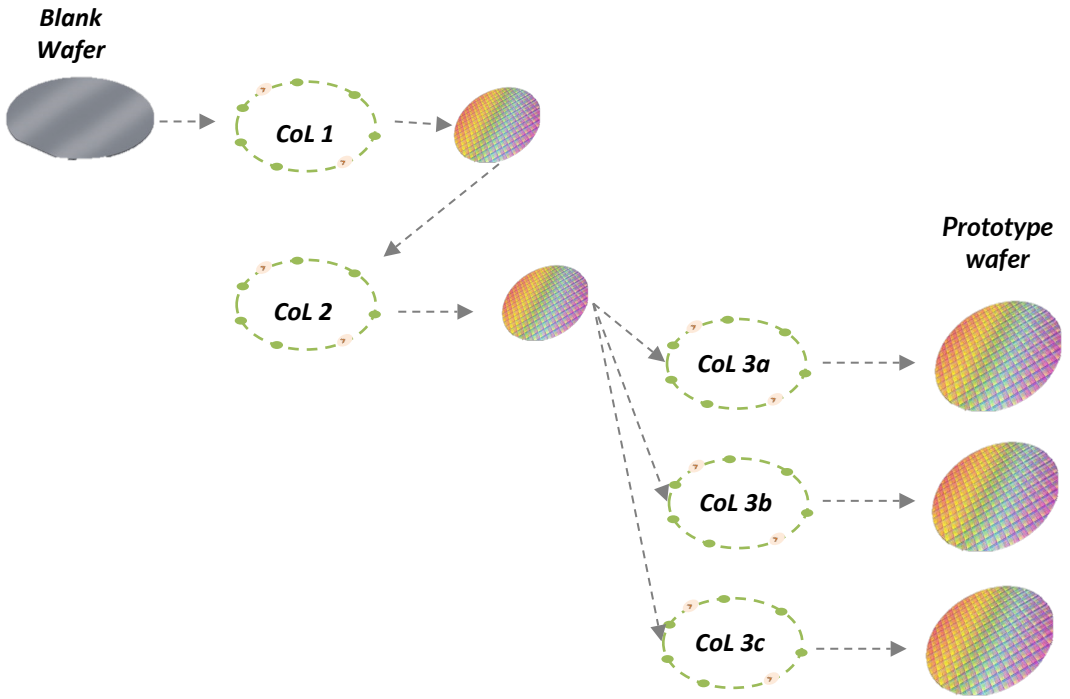
Innovation as a Service + Manufacturing as a Service



CMOS + X



Standard technology modification and customization drives product differentiation



Cycles of learning through Advanced Technology Services development enable customers to demonstrate and scale new ideas

skywater

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Macro Trends Driving SkyWater's Business

Aerospace & Defense Market



Chip technologies are playing an increasingly critical need for mission systems and require onshore supply

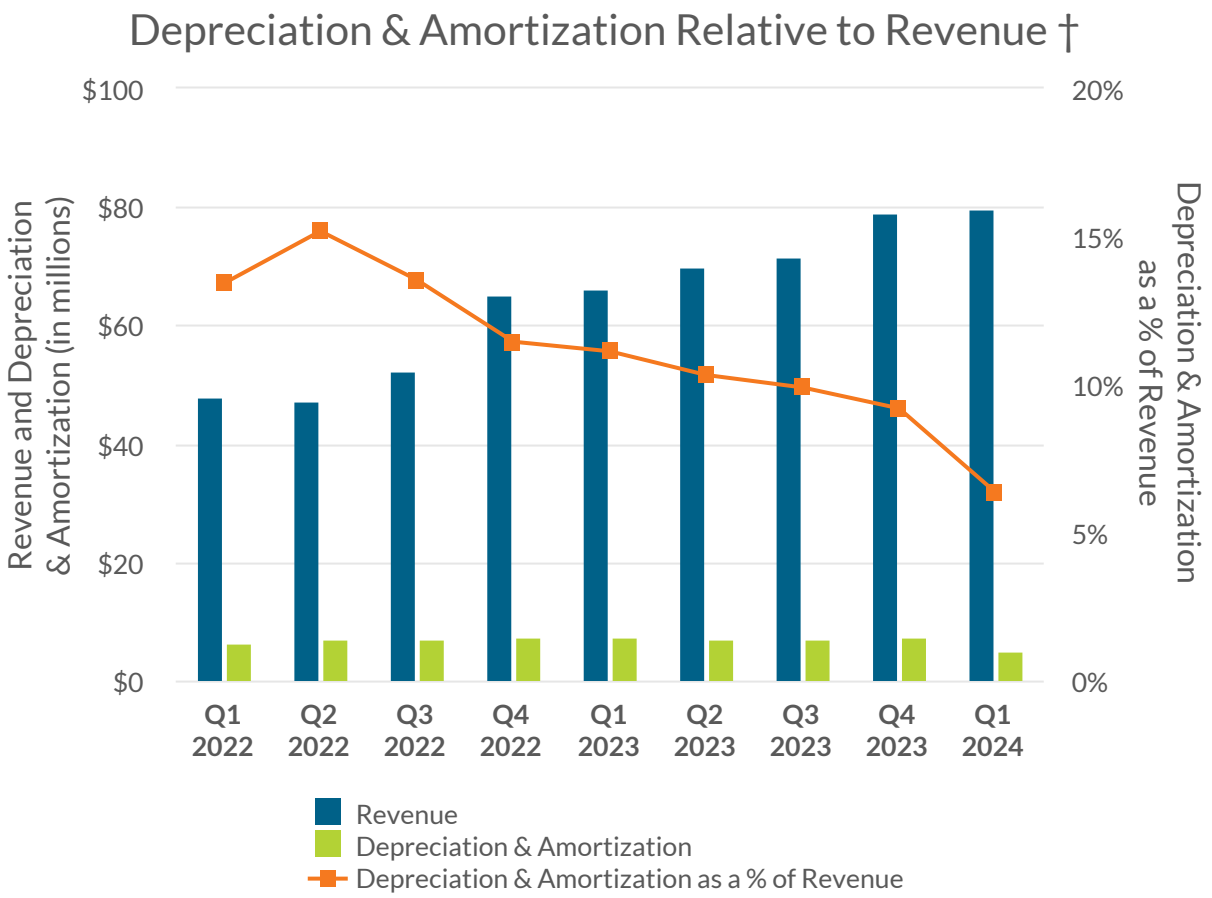
Commercial Markets

- Our work with commercial ATS customers is focused on shifts in how the world will compute, communicate, diagnose, and drive industry efficiencies into the future
- These include the creation of device categories that operate by concepts beyond the conventional electronics realm, such as quantum computing and silicon photonics
- We are working with our customers on new devices for Rapid Diagnostics, the Sensorization of everything or IoT, Read-out ICs or ROICs, Thermal Imaging, and more

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Business Model with Strong Operating Leverage

Minimal Ongoing Depreciation in CoR



Significant Co-Investment by Customers

Tool funding incorporated in contract awards through 2023	$	76
Tools revenue recognized 2020-2023		44
Tools revenue expectations 2024-2026		180
Expected total funding from 2020 to 2026 *	**$**	**300**

* Incorporates portion of tools within recently-announced $120 million award for Florida

Roughly $300 million of customer investment means that SkyWater is the beneficiary of a greater amount of outside co-investment than any other participant we know of in the domestic semiconductor ecosystem, relative to our size.

† Total depreciation and amortization expected to comprise about 5% of our quarterly revenues in Q2 2024.

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Q1 Financial Review

Revenue Summary

In USD millions	Q1 2024	Q4 2023	Q/Q	Q1 2023	Y/Y
ATS Development Revenue	$61.2	$57.2	7%	$47.8	28%
Wafer Services Revenue	$10.0	$12.0	(17)%	$17.8	(44)%
Tools Revenue	$8.5	$9.9	(15)%	$0.5	nm
Total Revenue	$79.6	$79.2	1%	$66.1	20%

nm - Not Meaningful

- Record ATS Development revenue driven by accelerated demand timelines and our focus on prioritizing high-growth ATS programs.
- Wafer Services revenue was a bit stronger than forecast, but as expected declined due to weakness in the broader industrial markets.
- Tools Revenue was lower than expected due to equipment delivery delays, yet remains indicative of a record year ahead for customer-funded capex investments.

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Gross Margin Summary

In USD millions	Q1 2024	Q4 2023	Q/Q	Q1 2023	Y/Y
GAAP Gross Profit	$13.0	$12.0	8%	$16.5	(21)%
GAAP Gross Margin	*16.3%*	*15.2%*	*110 bps*	*24.9%*	*(860) bps*
Adjustments:					
Equity-Based Compensation	$0.5	$0.3	45%	$0.5	(11)%
Business Transformation Costs	$—	$0.8	(100)%	$—	nm
Restructuring Costs	$—	$0.7	(100)%	$—	nm
Non-GAAP Gross Profit	$13.4	$13.8	(3)%	$17.0	(21)%
Non-GAAP Gross Margin	*16.9%*	*17.4%*	*(50) bps*	*25.7%*	*(880) bps*

nm - Not Meaningful

- Q1 Cost of Revenue includes an approximately $8M charge to reflect the anticipated additional costs for us to complete certain development milestones for a significant A&D program.
- Absent this significant accrual against expected future development costs, our gross margins for Q1 would have surpassed our prior expectations, chiefly as a result of the more favorable mix of business in the quarter.

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Adjusted EBITDA Summary

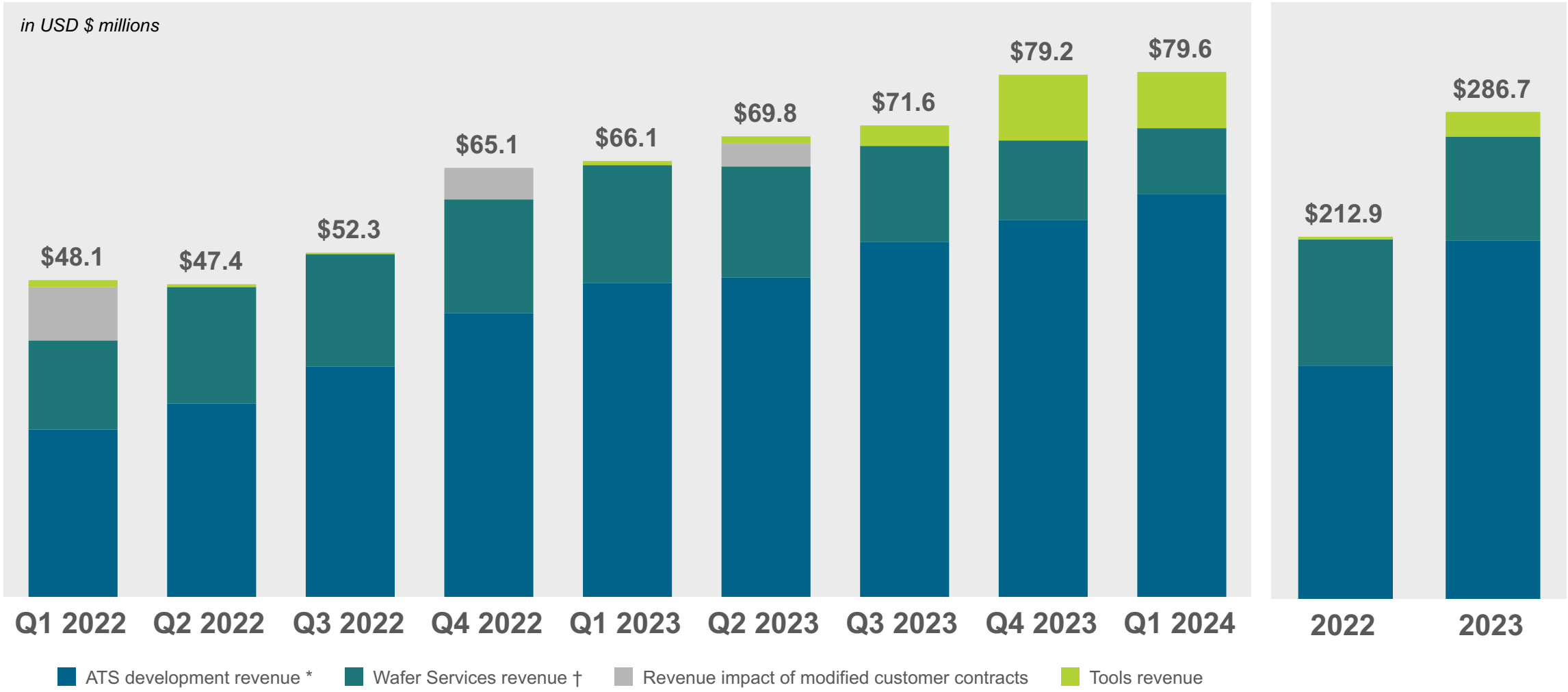
In USD millions	Q1 2024	Q4 2023	Q/Q	Q1 2023	Y/Y
Net Loss	$(5.7)	$(10.3)	(45)%	$(4.3)	34%
Interest Expense	$2.4	$2.9	(18)%	$2.5	(3)%
Income Tax (Benefit)	$—	$(0.5)	(109)%	$—	100%
Depreciation and amortization	$5.1	$7.3	(30)%	$7.4	(31)%
EBITDA	$1.8	$(0.6)	(395)%	$5.6	(68)%
Adjusted EBITDA	$4.9	$10.6	(53)%	$8.1	(39)%
Adjusted EBITDA Margin	*6.2%*	*13.4%*	*(720) bps*	*12.3%*	*(610) bps*
Less:					
Interest	$2.4	$2.9	(18)%	$2.5	(3)%
CapEx	$2.1	$6.0	(66)%	$2.6	(20)%
Free Cash Flow Equivalent	$0.5	$1.7	(71)%	$2.6	(82)%

- Adjusted EBITDA was impacted by the ~$8M charge to cost of revenue that reflects the accrual of expected future development costs.
- “Free Cash Flow equivalent” has been positive for the past five straight quarters and is equal to Adjusted EBITDA less Interest and CapEx, representing cash generation from the business before investments in working capital.

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Revenue Trend

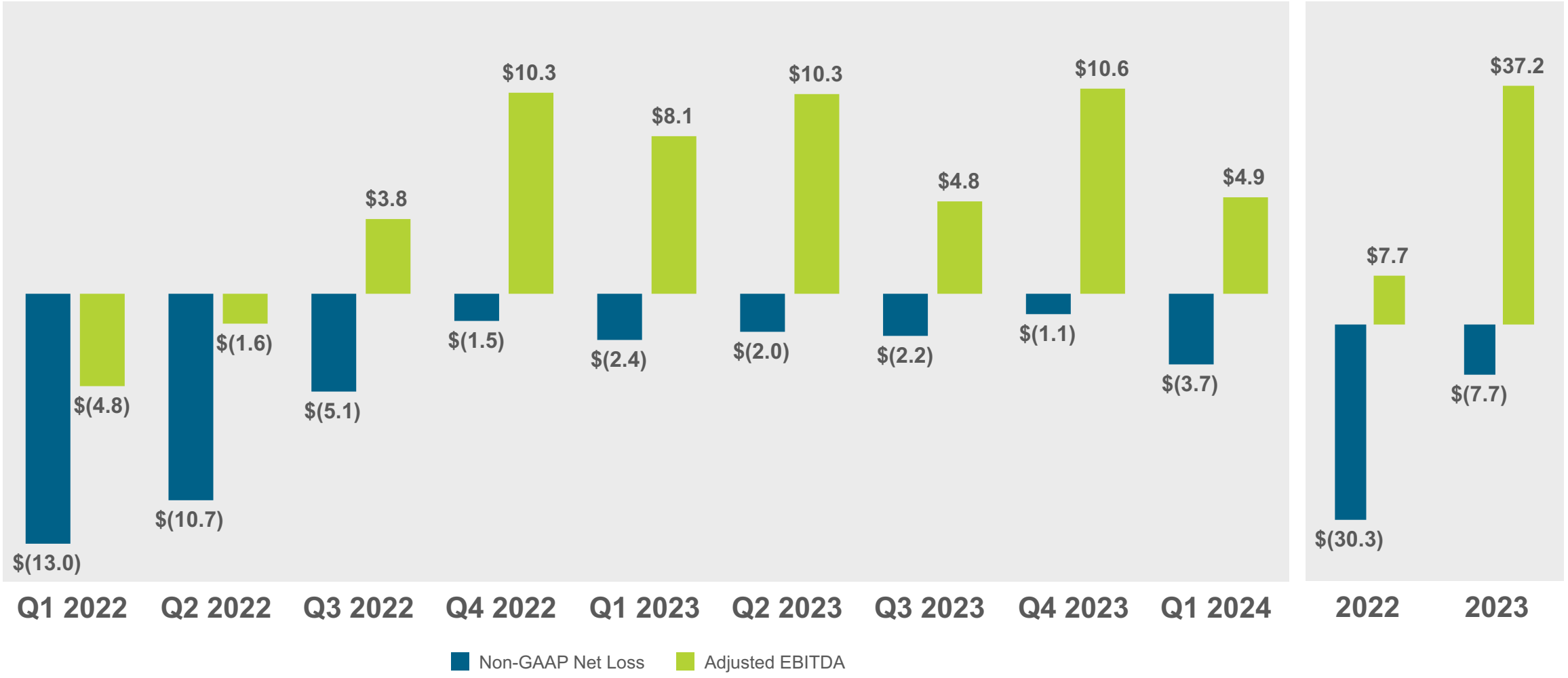
Trailing 12 Months Revenue Now Exceeds $300M



* Q4 2022 and Q2 2023 ATS development revenue excludes impact of modified customer contracts
† Q1 2022 wafer services revenue excludes impact of modified customer contracts

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Adjusted EBITDA and Non-GAAP Net Loss Trend



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Business Outlook

Revenue growth expectations for the full year are largely unchanged since our February earnings call

- We continue to expect ATS development growth in the range of 10% to 20% over 2023
- Tools revenue expected to increase to at least $70 million
- Wafer Services revenue expected to decline ~60% year-over-year

Specific to our outlook for Q2, we are forecasting another record revenue quarter in the low- to mid-$80 million range

- ATS development revenue is expected to be in the high-$50Ms for the quarter, up approximately 10% to 15% compared to Q2 of last year.
- In Wafer Services, aligned with our earlier outlook for the year is our expectation that quarterly revenues will decline to the $4 to $5 million range in Q2 and then stabilize at that level, reflecting the continued softness in the broader industrial market and our increased focus on ATS.
- Tools revenue is expected to be at least $20 million in the second quarter. This landmark year for customer-funded capex is aimed at enabling new capabilities that will enable us to execute on our robust future growth expectations for both ATS Development and Wafer Services.

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GAAP to Non-GAAP Reconciliation



GAAP to Non-GAAP Reconciliation

We provide supplemental, non-GAAP financial information that our management regularly evaluates to provide additional insight to investors as supplemental information to our results reported using U.S. generally accepted accounting principles (GAAP). We provide non-GAAP gross profit, non-GAAP gross margin, non-GAAP net loss to shareholders, and non-GAAP net loss to shareholders per share. Our management uses these non-GAAP financial measures to make informed operating decisions, complete strategic planning, prepare annual budgets, and evaluate Company and management performance. We believe these non-GAAP financial measures are useful performance measures to our investors because they provide a baseline for analyzing trends in our business and exclude certain items that may not be indicative of our core operating results. The non-GAAP financial measures disclosed in this earnings press release should not be viewed as an alternative to, or more meaningful than, the reported results prepared in accordance with GAAP. In addition, because these non-GAAP financial measures are not determined in accordance with GAAP, other companies, including our peers, may calculate their non-GAAP financial measures differently than we do. As a result, the non-GAAP financial measures presented in this earnings press release may not be directly comparable to similarly titled measures presented by other companies.

We also provide adjusted earnings before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA margin as supplemental non-GAAP measures. We define adjusted EBITDA as net (loss) income before net interest expense, income tax (benefit) expense, depreciation and amortization, equity-based compensation and certain other items that we do not view as indicative of our ongoing performance, including net income attributable to noncontrolling interests, business transformation costs, CHIPS Act specialist fees, management transition expense, SkyWater Florida start-up costs, and restructuring costs. Our management uses adjusted EBITDA and adjusted EBITDA margin to make informed operating decisions, complete strategic planning, prepare annual budgets, and evaluate Company and management performance. We believe adjusted EBITDA is a useful performance measure to our investors because it allows for an effective evaluation of our operating performance when compared to other companies, including our peers, without regard to financing methods or capital structures. We exclude the items listed above from net income or loss in arriving at adjusted EBITDA because the amounts of these items can vary substantially within our industry depending on the accounting methods and policies used, book values of assets, capital structures, and the methods by which assets were acquired. Adjusted EBITDA should not be considered as an alternative to, or more meaningful than, net (loss) income determined in accordance with GAAP. Certain items excluded from adjusted EBITDA are significant components in understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure, as well as the historic cost bases of depreciable assets, none of which are reflected in adjusted EBITDA. Our presentation of adjusted EBITDA should not be construed as an indication that our results will be unaffected by the items excluded from adjusted EBITDA. In future fiscal periods, we may exclude such items and may incur income and expenses similar to these excluded items. Accordingly, the exclusion of these items and other similar items in our non-GAAP financial measures should not be interpreted as implying that these items are non-recurring, infrequent or unusual, unless otherwise expressly indicated.

The following tables present a reconciliation of the most directly comparable financial measures, calculated and presented in accordance with GAAP, to our non-GAAP financial measures.

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GAAP to Non-GAAP Reconciliation

	Q1	Q2	Q3	Q4	2022	Q1	Q2	Q3	Q4	2023	Q1
GAAP revenue	**$ 48,121**	**$ 47,407**	**$ 52,326**	**$ 65,087**	**$212,941**	**$ 66,094**	**$ 69,811**	**$ 71,624**	**$ 79,154**	**$286,682**	**$ 79,636**
GAAP cost of revenue	**$ 49,061**	**$ 45,327**	**$ 44,049**	**$ 48,536**	**$186,973**	**$ 49,626**	**$ 53,144**	**$ 57,477**	**$ 67,143**	**$227,390**	**$ 66,656**
Equity-based compensation	(1,125)	(546)	(456)	(452)	**(2,579)**	(513)	(291)	(438)	(313)	**(1,555)**	(455)
Management transition expense	—	—	—	—	**—**	—	(705)	—	—	**(705)**	—
SkyWater Florida start-up costs	(341)	(113)	(114)	(14)	**(582)**	—	—	—	—	**—**	—
Business transformation costs	—	—	—	—	**—**	—	—	—	(806)	**(806)**	—
Restructuring costs	—	—	—	—	**—**	—	—	—	(679)	**(679)**	—
Non-GAAP cost of revenue	**$ 47,595**	**$ 44,668**	**$ 43,479**	**$ 48,070**	**$183,812**	**$ 49,113**	**$ 52,148**	**$ 57,039**	**$ 65,345**	**$223,645**	**$ 66,201**
GAAP gross profit (loss)	**$ (940)**	**$ 2,080**	**$ 8,277**	**$ 16,551**	**$ 25,968**	**$ 16,468**	**$ 16,667**	**$ 14,147**	**$ 12,011**	**$ 59,292**	**$ 12,980**
GAAP gross margin	***(2.0)%***	***4.4 %***	***15.8 %***	***25.4 %***	***12.2 %***	***24.9 %***	***23.9 %***	***19.8 %***	***15.2 %***	***20.7 %***	***16.3 %***
Equity-based compensation	$ 1,125	$ 546	$ 456	$ 452	**$ 2,579**	$ 513	$ 291	$ 438	$ 313	**$ 1,555**	$ 455
Management transition expense	—	—	—	—	**—**	—	705	—	—	**705**	—
SkyWater Florida start-up costs	341	113	114	14	**582**	—	—	—	—	**—**	—
Business transformation costs	—	—	—	—	**—**	—	—	—	806	**806**	—
Restructuring costs	—	—	—	—	**—**	—	—	—	679	**679**	—
Non-GAAP gross profit (loss)	**$ 526**	**$ 2,739**	**$ 8,847**	**$ 17,017**	**$ 29,129**	**$ 16,981**	**$ 17,663**	**$ 14,585**	**$ 13,809**	**$ 63,037**	**$ 13,435**
Non-GAAP gross margin	***1.1 %***	***5.8 %***	***16.9 %***	***26.1 %***	***13.7 %***	***25.7 %***	***25.3 %***	***20.4 %***	***17.4 %***	***22.0 %***	***16.9 %***
GAAP research and development expense	**$ 2,282**	**$ 2,361**	**$ 2,580**	**$ 2,208**	**$ 9,431**	**$ 2,668**	**$ 2,396**	**$ 2,233**	**$ 2,872**	**$ 10,169**	**$ 4,012**
Equity-based compensation	(225)	(128)	(115)	(126)	**(594)**	(162)	(217)	(218)	134	**(464)**	(107)
Restructuring costs	—	—	—	—	**—**	—	—	—	(655)	**(655)**	—
Non-GAAP research and development expense	**$ 2,057**	**$ 2,233**	**$ 2,465**	**$ 2,082**	**$ 8,837**	**$ 2,506**	**$ 2,179**	**$ 2,015**	**$ 2,351**	**$ 9,050**	**$ 3,905**

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GAAP to Non-GAAP Reconciliation

	Q1	Q2	Q3	Q4	2022	Q1	Q2	Q3	Q4	2023	Q1
GAAP selling, general and administrative expense	**$ 11,690**	**$ 10,795**	**$ 10,778**	**$ 13,040**	**$ 46,303**	**$ 14,895**	**$ 17,820**	**$ 16,105**	**$ 15,092**	**$ 63,911**	**$ 11,169**
Equity-based compensation	(1,866)	(1,444)	(1,128)	(995)	**(5,433)**	(1,178)	(1,459)	(1,197)	(1,008)	**(4,841)**	(1,510)
Management transition expense	—	—	—	—	**—**	—	(130)	—	—	**(130)**	—
SkyWater Florida start-up costs	(61)	(45)	—	2	**(104)**	—	—	—	—	**—**	—
Business transformation costs	—	—	—	—	**—**	—	(2,500)	(3,522)	(5,341)	**(11,363)**	—
CHIPS Act specialist fees	—	—	—	—	**—**	—	(1,320)	—	—	**(1,320)**	—
Restructuring costs	—	—	—	—	**—**	—	—	—	(587)	**(587)**	—
Non-GAAP selling, general and administrative expense	**$ 9,763**	**$ 9,306**	**$ 9,650**	**$ 12,047**	**$ 40,766**	**$ 13,717**	**$ 12,411**	**$ 11,386**	**$ 8,156**	**$ 45,670**	**$ 9,659**
GAAP net loss to shareholders	**$ (16,606)**	**$ (13,005)**	**$ (6,939)**	**$ (3,041)**	**$ (39,593)**	**$ (4,273)**	**$ (8,590)**	**$ (7,568)**	**$ (10,325)**	**$ (30,756)**	**$ (5,729)**
Equity-based compensation	3,216	2,118	1,699	1,573	**8,606**	1,853	1,967	1,853	1,187	**6,860**	2,072
Management transition expense	—	—	—	—	**—**	—	835	—	—	**835**	—
SkyWater Florida start-up costs	402	158	114	12	**686**	—	—	—	—	**—**	—
Business transformation costs	—	—	—	—	**—**	—	2,500	3,522	6,147	**12,169**	—
CHIPS Act specialist fees	—	—	—	—	**—**	—	1,320	—	—	**1,320**	—
Restructuring costs	—	—	—	—	**—**	—	—	—	1,921	**1,921**	—
Non-GAAP net loss to shareholders	**$ (12,988)**	**$ (10,729)**	**$ (5,126)**	**$ (1,456)**	**$ (30,301)**	**$ (2,420)**	**$ (1,968)**	**$ (2,193)**	**$ (1,070)**	**$ (7,651)**	**$ (3,657)**

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GAAP to Non-GAAP Reconciliation

	Q1	Q2	Q3	Q4	2022	Q1	Q2	Q3	Q4	2023	Q1
Equity-based compensation allocation in the consolidated statements of operations:											
Cost of revenue	$ 1,125	$ 546	$ 456	$ 452	**$ 2,578**	$ 513	$ 291	$ 438	$ 313	**$ 1,555**	$ 455
Research and development expense	225	128	115	126	**596**	162	217	218	(134)	**464**	107
Selling, general and administrative expense	1,866	1,444	1,128	995	**5,432**	1,178	1,459	1,197	1,008	**4,841**	1,510
	$ 3,216	**$ 2,118**	**$ 1,699**	**$ 1,573**	**$ 8,606**	**$ 1,853**	**$ 1,967**	**$ 1,853**	**$ 1,187**	**$ 6,860**	**$ 2,072**
Management transition expense allocation in the consolidated statements of operations:											
Cost of revenue	$ —	$ —	$ —	$ —	**$ —**	$ —	$ 705	$ —	$ —	**$ 705**	$ —
Selling, general and administrative expense	—	—	—	—	**—**	—	130	—	—	**130**	—
	$ —	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ 835**	**$ —**	**$ —**	**$ 835**	**$ —**
SkyWater Florida start-up costs allocation in the consolidated statements of operations:											
Cost of revenue	$ 341	$ 113	$ 114	$ 14	**$ 582**	$ —	$ —	$ —	$ —	**$ —**	$ —
Selling, general and administrative expense	61	45	—	(2)	**104**	—	—	—	—	**—**	—
	$ 402	**$ 158**	**$ 114**	**$ 12**	**$ 686**	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**
Business transformation costs allocation in the consolidated statements of operations:											
Cost of revenue	$ —	$ —	$ —	$ —	**$ —**	$ —	$ —	$ —	$ 806	**$ 806**	$ —
Selling, general and administrative	—	—	—	—	**—**	—	2,500	3,522	5,341	**11,363**	—
	$ —	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ 2,500**	**$ 3,522**	**$ 6,147**	**$ 12,169**	**$ —**
Restructuring costs allocation in the consolidated statements of operations:											
Cost of revenue	$ —	$ —	$ —	$ —	**$ —**	$ —	$ —	$ —	$ 679	**$ 679**	$ —
Research and development expense	—	—	—	—	**—**	—	—	—	655	**655**	—
Selling, general and administrative expense	—	—	—	—	**—**	—	—	—	587	**587**	—
	$ —	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ 1,921**	**$ 1,921**	**$ —**

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GAAP to Non-GAAP Reconciliation

	Q1	Q2	Q3	Q4	2022	Q1	Q2	Q3	Q4	2023	Q1
Net loss to shareholders	**$ (16,606)**	**$ (13,005)**	**$ (6,939)**	**$ (3,041)**	**$ (39,593)**	**$ (4,273)**	**$ (8,590)**	**$ (7,568)**	**$ (10,325)**	**$ (30,756)**	**$ (5,729)**
Interest expense	1,029	1,040	1,331	2,895	**6,295**	2,471	2,950	2,507	2,898	**10,826**	2,390
Income tax (benefit) expense	(194)	63	87	852	**809**	—	25	(96)	(450)	**(521)**	41
Depreciation and amortization	6,458	7,198	7,083	7,451	**28,192**	7,352	7,207	7,092	7,279	**28,930**	5,065
EBITDA	**(9,313)**	**(4,704)**	**1,562**	**8,157**	**(4,297)**	**5,550**	**1,592**	**1,935**	**(598)**	**8,479**	**1,767**
Equity-based compensation	3,216	2,118	1,699	1,573	**8,606**	1,853	1,967	1,853	1,187	**6,860**	2,072
Management transition expense	—	—	—	—	**—**	**—**	835	—	—	**835**	—
SkyWater Florida start-up costs	402	158	114	12	**686**	**—**	—	—	—	**—**	—
Business transformation costs	—	—	—	—	**—**	**—**	2,500	3,522	6,147	**12,169**	—
CHIPS Act specialist fees	—	—	—	—	**—**	**—**	1,320	—	—	**1,320**	—
Restructuring costs	—	—	—	—	**—**	**—**	—	—	1,921	**1,921**	—
Net income attributable to noncontrolling interests	859	826	440	597	**2,722**	707	2,066	966	1,924	**5,663**	1,097
Adjusted EBITDA	**$ (4,836)**	**$ (1,602)**	**$ 3,815**	**$ 10,339**	**$ 7,717**	**$ 8,110**	**$ 10,280**	**$ 8,276**	**$ 10,581**	**$ 37,247**	**$ 4,936**

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GAAP to Non-GAAP Reconciliation

	Q1	Q2	Q3	Q4	2022	Q1	Q2	Q3	Q4	2023	Q1
GAAP EPS											
Numerator:											
Net loss attributable to SkyWater Technology, Inc.	$ (16,606)	$ (13,005)	$ (6,939)	$ (3,041)	**$ (39,593)**	$ (4,273)	$ (8,590)	$ (7,568)	$ (10,325)	**$ (30,756)**	$ (5,729)
Denominator:											
Weighted-average common shares outstanding, basic and diluted	39,862	40,203	40,669	42,613	**40,835**	43,817	44,743	46,445	47,020	**45,507**	47,099
Net loss per common share, basic and diluted	$ (0.42)	$ (0.32)	$ (0.17)	$ (0.07)	$ (0.97)	$ (0.10)	$ (0.19)	$ (0.16)	$ (0.22)	**$ (0.68)**	$ (0.12)
Non-GAAP EPS											
Numerator:											
Net loss attributable to SkyWater Technology, Inc.	$ (12,988)	$ (10,729)	$ (5,126)	$ (1,456)	**$ (30,301)**	$ (2,420)	$ (1,968)	$ (2,193)	$ (1,070)	**$ (7,651)**	$ (3,657)
Denominator:											
Weighted-average common shares outstanding, basic and diluted	39,862	40,203	40,669	42,613	**40,835**	43,817	44,743	46,445	47,020	**45,507**	47,099
Net loss per common share, basic and diluted	$ (0.33)	$ (0.27)	$ (0.13)	$ (0.03)	$ (0.74)	$ (0.06)	$ (0.04)	$ (0.05)	$ (0.02)	**$ (0.17)**	$ (0.08)

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