

Forward Looking Statements & Non-GAAP Measures



Forward Looking Statements

This document may contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These statements may include, but are not limited to, statements regarding projections, forecasts, goals and plans of Premier Financial Corp. and its management, future movements of interests, loan or deposit production levels, future credit quality ratios, future strength in the market area, and growth projections. These statements do not describe historical or current facts and may be identified by words such as "intend," "intent," "expect," "estimate," "target," "plan," "anticipate," or similar words or phrases, or future or conditional verbs such as "will," "would," "could," "might," "may," "can," or similar verbs. There can be no assurances that the forward-looking statements included in this presentation will prove to be accurate. In light of the significant uncertainties in the forward-looking statements, the inclusion of such information should not be regarded as a representation by Premier or any other persons, that our objectives and plans will be achieved. Forward-looking statements involve numerous risks and uncertainties, any one or more of which could affect Premier's business and financial results in future periods and could cause actual results to differ materially from plans and projections. These risks and uncertainties include, but not limited to: impacts from the novel coronavirus (COVID-19) pandemic on the economy, financial markets, our customers, and our business and results of operation; changes in interest rates; disruptions in the mortgage market; risks and uncertainties inherent in general and local banking, insurance and mortgage conditions; political uncertainty; uncertainty in U.S. fiscal or monetary policy; uncertainty concerning or disruptions relating to tensions surrounding the current socioeconomic landscape; competitive factors specific to markets in which Premier operates; increasing competition for financial products from other financial institutions and nonbank financial technology companies; legislative or regulatory rulemaking or actions; capital market conditions; security breaches or unauthorized disclosure of confidential customer or Company information; interruptions in the effective operation of information and transaction processing systems of Premier or Premier's vendors and service providers; failures or delays in integrating or adopting new technology; the impact of the cessation of LIBOR interest rates and implementation of a replacement rate; and other risks and uncertainties detailed from time to time in our Securities and Exchange Commission (SEC) filings, including our Annual Report on Form 10-K for the year ended December 31, 2021 and any further amendments thereto. All forward-looking statements made in this presentation are based on information presently available to the management of Premier and speak only as of the date on which they are made. We assume no obligation to update any forward-looking statements, whether as a result of new information, future developments or otherwise, except as may be required by law.

Non-GAAP Measures

This communication contains certain non-GAAP financial measures of Premier determined by methods other than in accordance with generally accepted accounting principles. We use non-GAAP financial measures to provide meaningful supplemental information regarding our performance. We believe these non-GAAP measures are beneficial in assessing our operating results and related trends, and when planning and forecasting future periods. These non-GAAP disclosures should be considered in addition to, and not as a substitute for or preferable to, financial results determined in accordance with GAAP. The non-GAAP financial measures we use may differ from the non-GAAP financial measures other financial institutions use to measure their results of operations.



Key Executive Management





Gary Small

President & CEO 37 years experience, 8 at Premier Mr. Small was appointed President and CEO of Premier Financial Corp. and Premier Bank by the Boards on April 1, 2021, after previously serving as President of each since January 31, 2020, as part of the UCFC merger. Small was named President and CEO of Home Savings and joined the UCFC Board in March 2014. Prior to joining UCFC, Mr. Small most recently served as Senior EVP - Chief Banking Officer for S&T Bank in Indiana, PA, with responsibility for their Wealth Management, Retail Banking and Insurance business groups. Mr. Small also served as EVP - Head of Regional Banking for Sky Financial Group and post merger with Huntington Bank, as Huntington Bank's EVP - Regional Banking Group President. Small also spent 20 years with National City Corporation, and a predecessor, Merchants National Corporation, in a number of senior operating and financial roles.



Paul Nungester

EVP, Chief Financial Officer 21 years experience, 4 at Premier Mr. Nungester has been the Executive Vice President and Chief Financial Officer since May 2019. Prior to that, he served as Director of Finance and Accounting since joining the Company in July 2018. Before joining the Company, Mr. Nungester served as Senior Vice President and Controller at Welltower Inc. (NYSE: WELL), a real estate investment trust, where he served in various roles from 2001 until 2018 before joining Premier Bank. He is a graduate of John Carroll University and earned his MBA at The University of Toledo. Mr. Nungester is a Certified Public Accountant, Chartered Global Management Accountant and graduate of Deloitte's Next Generation CFO Academy.



Matthew Garrity

EVP, Chief Lending Officer & Head of Residential Lending 33 years experience, 13 at Premier

Mr. Garrity has been Executive Vice President, Chief Lending Officer and Head of Residential Lending since January 2020 as part of the UCFC merger. Mr. Garrity was Executive Vice President with responsibility for Commercial Lending, Mortgage Lending and Credit Administration of Home Savings from 2013 through January 2020. Prior to that, he served as Senior Vice President and Chief Credit Officer for Home Savings when he joined the company in 2009. Before joining Home Savings, Mr. Garrity served as Senior Vice President at National City from 2005 until 2007 managing Capital Markets Investment Banking, serving as Deputy Chief Credit Officer and Senior Portfolio Manager in the Cleveland, Ohio market.

Premier Financial Corp: Strong, Diversified & Differentiated



Unwavering Focus For Over 130 Years: Community Financial Services

\$7.6B Assets **1.42%** ′22 ROAA

1.80% '22 PTPP ROAA

\$1.2B Wealth AUA **22.5%** '22 Non Int. Inc./Revs

54.6% '22 Efficiency Ratio

1.25% ACL/Loans

Financial Highlights

Premier Financial Corp.							
	At or for the						
	Year To-Date						
	Mar 31, 2022						
Total Assets (\$M)	\$7,591						
Total Net Loans and HFS (\$M)	\$5,475						
Total Deposits (\$M)	\$6,317						
PPP Loans (\$M)	\$19						
ROAA	1.42%						
Noninterest Income/Rev (ex Sec G/Ls)	23.2%						
NPAs/ Assets	0.63%						
NCOs/ Avg Loans	(0.01%)						
ACL / Loans (+ marks, ex PPP)	1.34%						
TCE / TA	8.31%						
Tangible Book Value Per Share	\$16.92						

Subsidiaries



- 74 branches throughout northern Ohio, southeast Michigan, northeast Indiana and western Pennsylvania
- 12 loan production offices
- Wealth professionals serving each community banking branch
- Trust & Wealth Management services: \$1.5 million fees in '22
- Premier Bank name symbolizes commitment to provide the best in community banking



A PREMIER FINANCIAL COMPANY

- 10 locations throughout the bank's footprint
- \$4.6 million in fees & commissions for '22
- Specializes in property & casualty and group health & life insurance

Note: Financial data is as of March 31, 2022 unless otherwise noted. See Non-GAAP reconciliations on slides 41-43.

Trading at a Discount - Upside Potential



	premier financial corp.		
	financial corp.	Nationwide Ba	ınks \$5B - \$10B(1)
		Median	Top Quartile
1Q22 ⁽²⁾			
ROAA	1 439/	1 200/	1 430/
	1.42%	1.20%	1.42%
PTPP ROAA	1.80%	1.47%	1.66%
ROATE	15.4%	14.2%	16.3%
Efficiency Ratio	54.6%	56.6%	52.6%
Net Interest Margin	3.44%	3.08%	3.38%
2022E Profitability ⁽³⁾			
ROAA	1.44%	1.22%	1.38%
PTPP ROAA	1.97%	1.72%	1.94%
ROATE	17.1%	14.3%	16.0%
Efficiency Ratio	51.2%	54.7%	51.9%
Net Interest Margin	3.48%	3.31%	3.63%
Market Information			
Current Price (5/4/22)	\$27.35		
Price / '22E EPS ⁽³⁾	9.0x	10.6x	12.9x
Price / '23E EPS ⁽³⁾	8.5x	9.6x	11.0x



PFC's '22 P/E Multiple is a ~15% discount to the peer median and ~30% discount to the top quartile.

PFC estimated share price would be ~\$29 at peer median and ~\$33 at top quartile.

Source: S&P Capital IQ, FactSet and Company filings. Financial data as of most recent reported quarter. Market data as of 5/4/22. Returns based on core income that excludes extraordinary items, non-recurring items, gains/losses on sale of securities and amortization of intangibles. Efficiency defined as noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items.

Note: Earnings multiples are designated "NM" if the multiple is less than 0.0x or greater than 30.0x.

- (1) Peers include major exchange traded U.S. banks with \$5-\$10 billion in assets as of 3/31/22.
- (2) PFC data per Non-GAAP reconciliations on slides 41-43.
- Peer estimates are based on FactSet mean consensus. PFC estimates are based on average estimates per KBW, Piper Sandler and Raymond James.

2.7%



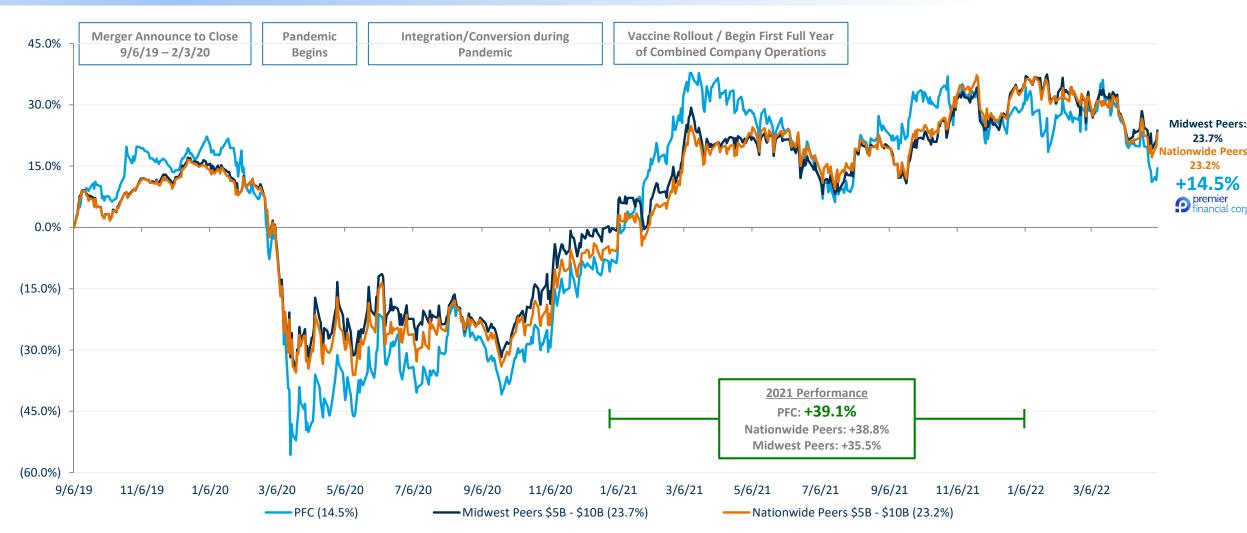
Current Dividend Yield

Maximizing Shareholder Value



23.7%

Total Shareholder Return Since Merger Announce (9/6/19)

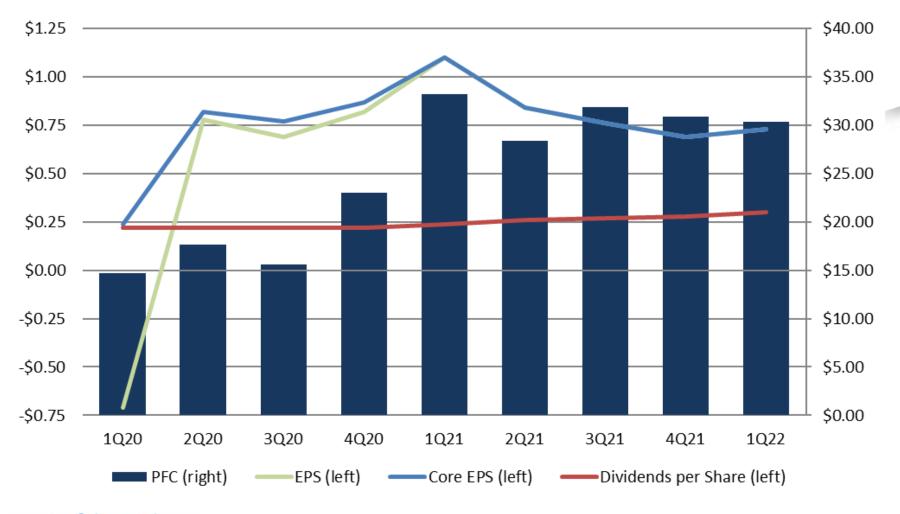




Performance Driven



EPS, Dividends Paid and Stock Price

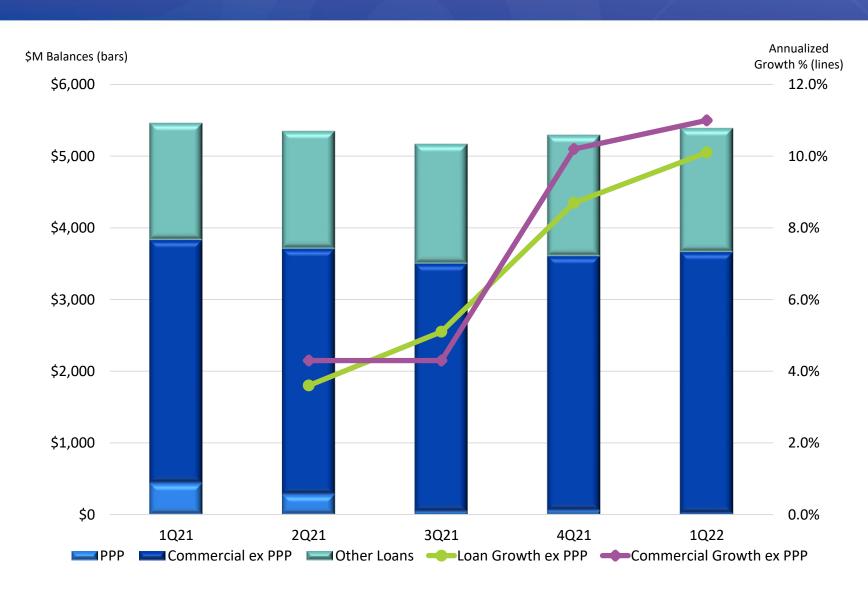




Declared dividend of \$0.30 for 1Q22, a 36% increase since 4th quarter 2020

Strong and Improving Loan Growth





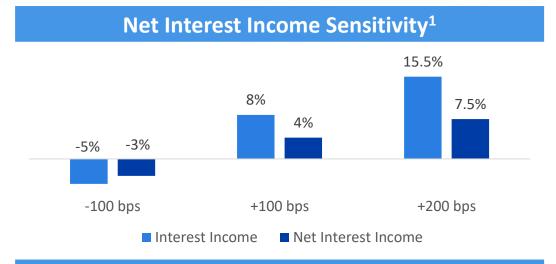


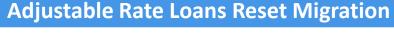
Interest Rate Sensitivity

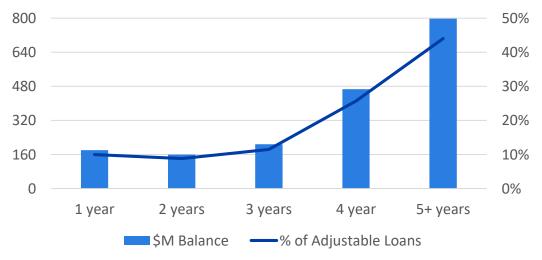
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- A 100 bps immediate increase in rates would increase loan interest income by almost \$15 million annualized and average loan yields by 25+ bps¹
- 54.4% or ~\$3B of loans are variable or adjustable rate loans
- 25% or ~\$1.4B of loans will reset within the next 12 months

Variable Rate Loans Floor Migration 1,250 100% 1,000 80% 750 60% 500 40% 250 20% 0% In the +25 bps + 50 bps +75 bps +100 bps Money \$M Balance ——% of Variable Loans









Note: Financial data is as of March 31, 2022 unless otherwise noted.

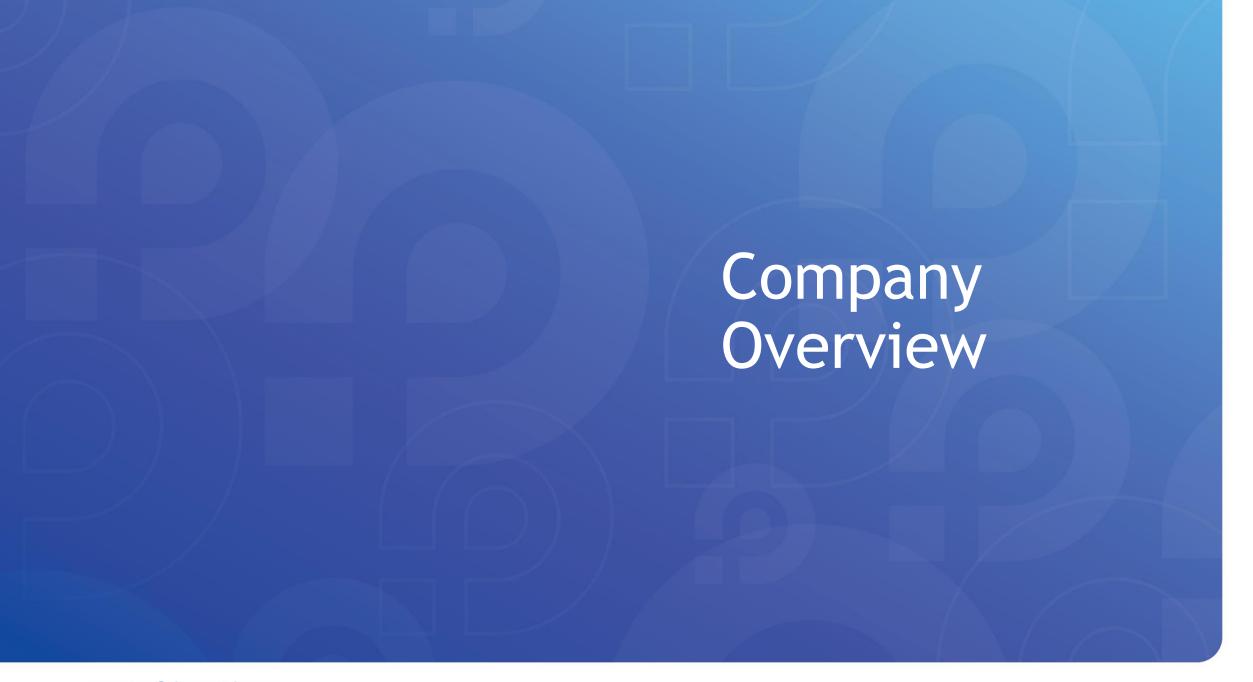
Key Takeaways



Premier: A high-performing financial institution that generates strong shareholder returns with upside potential

- Reputation of focusing on fundamentals and poised to generate above peer profitability long-term
- Favorably positioned for upside value versus peers
- Accomplished, focused management team driven to maintain proven track record
- Positioned to benefit from rising rate environment while maintaining downside protection
- Balance sheet strength strong ACL/Loans, attractive core deposit base and solid capital levels
- Diversified and high quality loan portfolio with a disciplined approach to lending
- Poised for growth in our balance sheet and geographic footprint
- Continued focus on customer and employee relations

premier financial corp.



Organizational Highlights





Franchise Positioned for Sustainable Growth

- Market leader across northern Ohio deeply rooted in the communities we have served since the 1890s
- Experienced, disciplined management team
- Healthy diversifications by line of business revenue sources, metro/geography mix and relationship/industry concentrations



Strong Core Earnings, Diversified Revenues

- Generated solid returns including ROATE of 15.44% and ROAA of 1.42% for 1Q22
- Strong loan growth ex PPP and net interest margin expansion in 1Q22
- Historically meaningful contribution of non-interest income to revenues



Conservative Balance Sheet, Solid Capital, Significant Reserve Coverage

- Strong credit function, conservatively underwritten
- Quality loan portfolio with stable deposit base and low cost of deposits
- Capital levels significantly in excess of well capitalized minimums
- Robust bank-level liquidity



Performance Recognition 2022 KBW Honor Roll

• 9th consecutive year for recognition of banks > \$500M in assets that consistently deliver exceptional growth

Skilled Senior Management Team



• Senior management team has an average of 28 years of industry experience and 8 years at Premier

Executive Leadership

- Gary Small President & CEO
 - Years in Industry: (37), Years at Premier: (8)
- Matthew Garrity Chief Lending Officer & Head of Residential Lending
 - Years in Industry: (33), Years at Premier: (13)
- · Craig Sciara Chief Credit Officer
 - Years in Industry: (34), Years at Premier: (<1)
- Jason Gendics Director of Retail & Business Banking
 - Years in Industry: (28), Years at Premier: (3)
- **Jennifer Scroggs** Director of Wealth Management
 - Years in Industry: (16), Years at Premier: (5)
- · Kathy Bushway Chief Marketing Officer
 - Years in Industry: (24), Years at Premier: (5)

- · Paul Nungester Chief Financial Officer
 - Years in Industry: (21), Years at Premier: (4)
- Varun Chandhok Chief Information & Operations Officer
 - Years in Industry: (23), Years at Premier: (1)
- Sharon Davis Chief Human Resources Officer
 - Years in Industry: (17), Years at Premier: (7)
- Dennis Rose Chief Strategy Officer
 - Years in Industry: (26), Years at Premier: (26)
- Tina Shaver Chief Risk Officer
 - Years in Industry: (36), Years at Premier: (2)
- · Shannon Kuhl Chief Legal Officer
 - Years in Industry: (21), Years at Premier: (1)

Market Leadership

- Gregory Allen Fort Wayne
 - Years in Industry: (34), Years at Premier: (24)
- David Dygert Columbus
 - Years in Industry: (32), Years at Premier: (8)
- Amy Hackenberg Northwest Central Ohio
 - Years in Industry: (26), Years at Premier: (7)
- Donald Hayes Cleveland
 - Years in Industry: (43), Years at Premier: (3)
- Rick Hull Akron, Canton, Firelands
 - Years in Industry: (40), Years at Premier: (13)
- Joel Jerger Toledo Metro
 - Years in Industry: (22), Years at Premier: (5)
- Josh Toot Mahoning Valley
 - Years in Industry: (21), Years at Premier: (5)
- James Williams Northwest Ohio / Southeast Michigan
 - Years in Industry: (31), Years at Premier: (24)
- Nick Mehdikhan President, First Insurance
 - Years in Industry: (15), Years at Premier: (3)

What It Means to be Powered by People





Client Driven

- Comprehensive financial partners providing smart solutions in commercial banking, insurance, residential lending and servicing, consumer lending, wealth management and traditional deposit accounts and services
- Commitment to technology to bring new convenience to banking and enhance the client experience



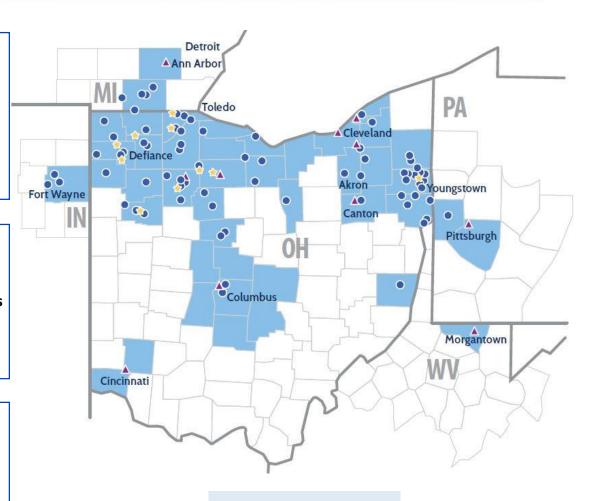
Locally Invested

- Unique market structure that keeps the people we serve at the center of what we do
- Donated over \$1.3M through the Bank and Foundation and served 400+ non-profit organizations to make our communities stronger in 2021
- Educational partnerships with schools, community organizations and businesses to share our expertise



Employee Focused

- **Culture-building initiatives** to support corporate mission, vision and core values
- Employee-led committees to enhance Employer of Choice initiatives including diversity and inclusion, flexibility and retention



- Premier Bank (PB) Branch
- ▲ Loan Office
- ♦ First Insurance Group Office



Looking to the Future



- Positioned to outpace peers on long-term performance
- Evaluating expansion opportunities in terms of markets and lines of business within existing footprint
- Continued attention on process improvements and strengthening talent within the organization
- Enhancing products, services and technology while honoring our commitment to superior customer service, personalized financial solutions and unwavering community support
- Analyzing for cost savings opportunities, focusing on positive operating leverage and positioning ourselves as a "partner of choice" for M&A
- Prudent capital stewards that look to enhance shareholder value while maintaining appropriate levels for uncertain events

Strategic Focus

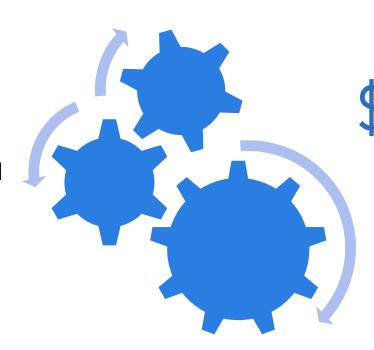




Maintain high asset quality and strong liquidity and capital ratios

Growth

Organic & acquisitions, targeting new markets, new relationships, and new products in established markets



Profitability

High performance objectives for revenue growth, expense control and positive operating leverage



Shareholder Value Enhancement

Prudent capital management supporting growth, dividend increases and share repurchases

Strong Sales & Service Delivery



- Demonstrating our core values in all interactions to create long-term, profitable relationships
- Continue to strengthen credit management including proactive customer outreach
- Enhancing customer experience through technology advancements
- Reaching more customers through continued digital channel development
- Growing our communities through our people
- Strengthening Trusted Advisor service delivery model

Environmental, Social and Governance Matters





- We believe protection of the environment is an important part of our responsibility and are committed to doing our part for a sustainable future
- In 2021, we decided to use renewable electricity and carbon-neutral natural gas to power all of our locations
- Additionally, we use LED bulbs for all lighting replacement in our facilities



- In 2021, we donated over \$1.3 million to over 400 non-profit organizations
- During 2021, our employees recorded over 1,500 hours of volunteer time in the communities we serve
- We are committed to employing and retaining a highly diverse workforce with 45% female and 18% minority as of 12/31/21

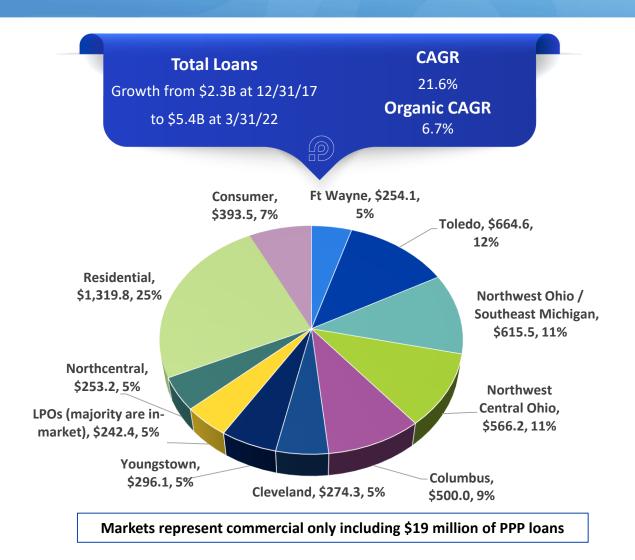


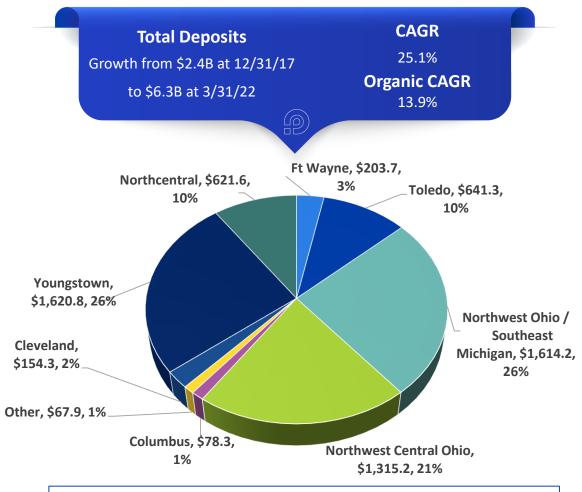
- We are committed to sound and effective corporate governance practices
- 12 of 14 Board members are independent and we have separate individuals serving as Chairman, Lead Independent Director and CEO
- The Board believes its effectiveness is enhanced by diverse backgrounds including 3 female members and 2 minority members



Geographically Diverse Loan and Deposit Mix











Financial Highlights Summary



(\$000s, except per share)	2017	2018	2019	2020 ⁽¹⁾	2021	1Q22
GAAP Net Income (Loss)	\$32,268	\$46,249	\$49,370	\$63,077	\$126,051	\$26,357
Core Net Income (Loss)*	\$34,924	\$46,249	\$50,493	\$99,348	\$126,051	\$26,357
GAAP Earnings per Share	\$1.61	\$2.26	\$2.48	\$1.75	\$3.39	\$0.73
Core Earnings per Share*	\$1.74	\$2.26	\$2.53	\$2.76	\$3.39	\$0.73
GAAP Return on Average Assets	1.13%	1.52%	1.50%	0.96%	1.68%	1.42%
Core Return on Average Assets*	1.22%	1.52%	1.54%	1.51%	1.68%	1.42%
GAAP Return on Average Equity	9.19%	12.03%	12.15%	7.02%	12.49%	10.34%
Core Return on Average Equity*	9.94%	13.03%	12.43%	11.06%	12.49%	10.34%
GAAP Return on Average Tangible Equity	12.68%	16.47%	16.27%	11.08%	18.99%	15.44%
Core Return on Average Tangible Equity*	13.73%	16.47%	16.64%	17.46%	18.99%	15.44%
GAAP Non-Interest Expenses	\$85,308	\$89,330	\$97,084	\$165,170	\$157,955	\$41,303
Core Non-Interest Expenses*	\$81,564	\$89,330	\$95,662	\$144,278	\$157,955	\$41,303
GAAP Efficiency Ratio	61.78%	60.24%	60.10%	57.32%	51.93%	54.61%
Core Efficiency Ratio*	59.07%	60.24%	59.22%	50.07%	51.93%	54.61%
Non-interest income/Revenues	28.90%	26.41%	27.82%	27.85%	25.93%	22.50%
Non-interest income (ex Sec G/L)/Revenues*	28.60%	26.32%	27.81%	27.46%	24.92%	23.16%
GAAP Pre-Tax Pre-Provision Income	\$51,444	\$58,133	\$63,521	\$123,519	\$149,371	\$33,462
Core Pre-Tax Pre-Provision Income*	\$55,188	\$58,133	\$64,943	\$143,004	\$149,371	\$33,462
GAAP PTPP Return on Average Assets	1.80%	1.91%	1.93%	1.87%	2.00%	1.80%
Core PTPP Return on Average Assets*	1.94%	1.91%	1.98%	2.17%	2.00%	1.80%

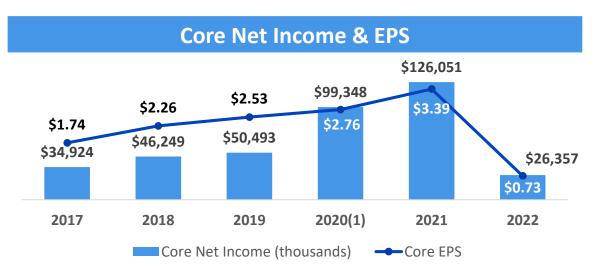
^{*}Core items exclude the impact of acquisition related related provision (CECL "double-dip") and other charges. 2020 core non-interest expense and efficiency ratio also excludes \$1.4M FHLB prepayment penalties. See Non-GAAP reconciliations on slides 41-43.

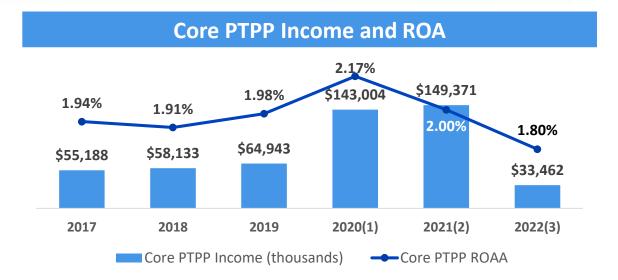
(1) 2020 excludes January results from UCFC given 1/31/20 merger close.

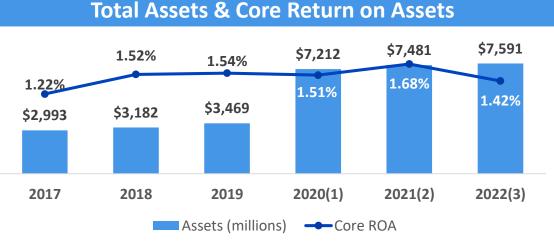
Strong Core Income



- Above peer ROA that has continued to be strong, even through the impact of COVID-19 during 2020-2021
- Record earnings achieved in 2021
- Strong operating profitability provides a good foundation in the current recovering environment







^{*}Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. See Non-GAAP reconciliations on slides 41-43.

^{(1) 2020} excludes January results from UCFC given 1/31/20 merger close. Average assets includes PPP loans of \$287M.

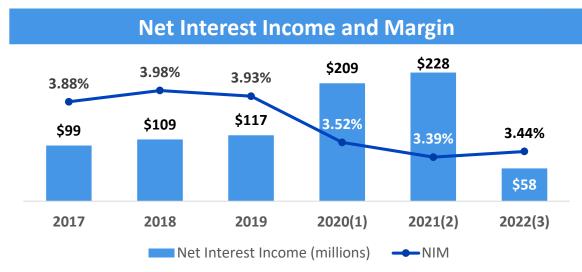
^{2) 2021} YTD average assets includes PPP loans of \$283M.

²⁰²² YTD average assets includes PPP loans of \$33M.

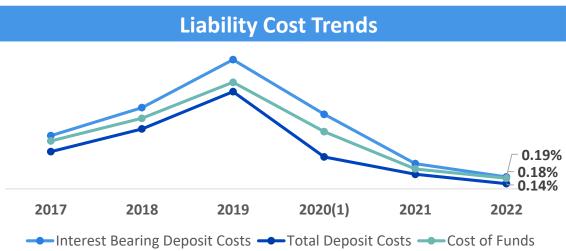
Net Interest Income Detail



- Focused on managing income growth during economic recovery
- Prudently managing NIM in connection with balance sheet expansion
- Continue driving down cost of funds and deposits



Net Interest Margin & Yield Trends 4.11% 3.62% 3.44% 2017 2018 2019 2020(1) 2021(2) 2022(3) Loan Yields Interest Earning Asset Yields Margin



See Non-GAAP reconciliations on slides 41-43.

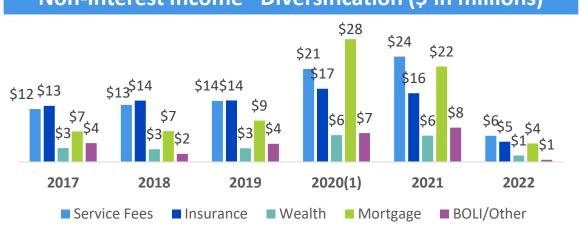
- (1) 2020 excludes January results from UCFC given 1/31/20 merger close and includes \$8.3M benefit of purchasing accounting marks accretion and \$8.0M related to PPP loans with an average balance of \$291M such that NIM would be 3.42% excluding those items.
- (2) 2021 includes \$5.9M benefit of purchasing accounting marks accretion and \$14.5M related to PPP loans with an average balance of \$283M such that NIM would be 3.24% excluding those items.
- 2022 includes \$0.7M benefit of purchasing accounting marks accretion and \$3.6M related to PPP loans with an average balance of \$33M such that NIM would be 3.20% excluding those items.

Non-Interest Income & Non-Interest Expense

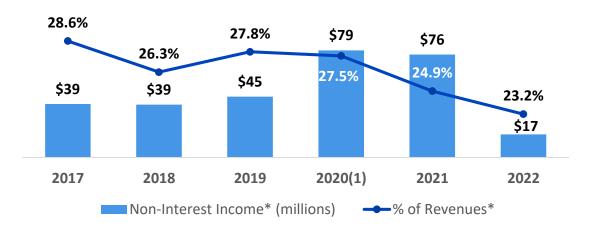


- Diverse and significant non-interest income, typically 25%+ of total revenues
- Resurgence of service fees post-pandemic with a 10% increase year over year in 2022
- Focused on improving the efficiency ratio by limiting nominal costs, as well as leveraging efficiencies

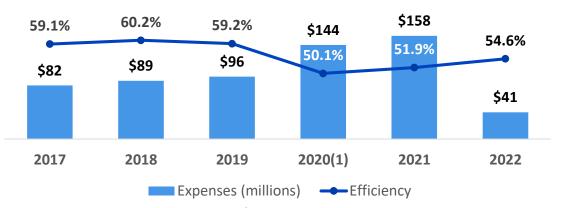
Non-Interest Income* Diversification (\$ in millions)



Non-Interest Income* % Percent of Total Revenues



Core* Non-Interest Expenses & Efficiency Ratio



^{*}Non-interest income excludes securities gains/losses. Core items exclude the impact of acquisition related charges. 2020 expenses exclude \$1.4M of FHLB prepayment penalties due to exclusion of \$1.4M of securities in calculation. See Non-GAAP reconciliations on slides 41-43.

^{(1) 2020} excludes January results from UCFC given 1/31/20 merger close

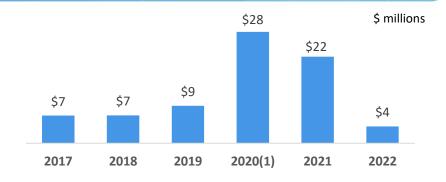


Diverse Fee Income Businesses



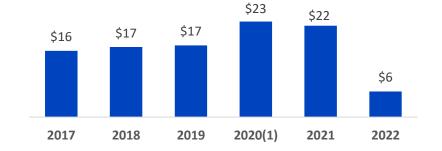
Mortgage Banking

- 2020 experienced record levels of activity and gain on sale due to fall in interest rates and increase in refinancings
- 2022 starting to see lower overall production levels in the current rising rate environment
- Gains for 21-22 declining due to compressed margins, lower saleable mix and negative marks on in-process portfolio



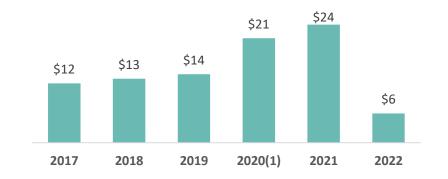
Wealth and Insurance

- As of March 31, 2022, Premier has \$1.2 billion of assets under administration
- Insurance business has opportunity for growth including market expansion and acquisitions



Service Fees

- Consumer-driven fee income related to interchange and deposits seeing a resurgence post-pandemic
- Service fees increased 10% year over year in first quarter 2022 to \$6.0 million



Note: 2022 represents three months ended March 31, 2022

^{(1) 2020} excludes January results from UCFC given 1/31/20 merger close

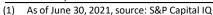


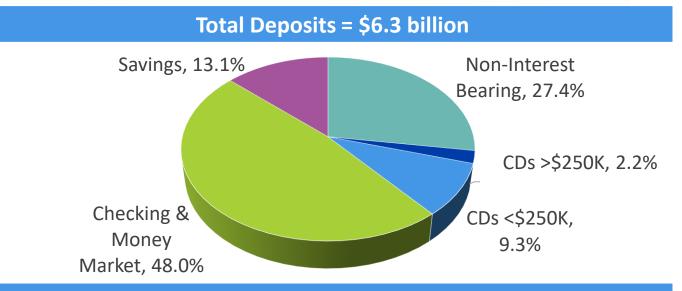
Strong Core Deposit Franchise



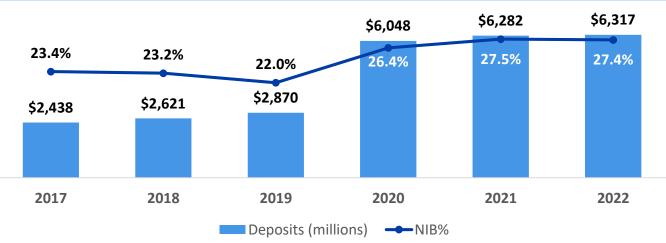
- With minimal reliance on costly time deposits and a high level of non-interest bearing deposits,
 Premier has cultivated a low-cost source of funds
- Premier's cost of deposits was 0.14% in Q1 2022
- Non-interest bearing deposits were 27.4% of total deposits as of March 31, 2022
- 100% customer deposits and no brokered deposits as of March 31, 2022
- Top 3 rank in 5 of 10 top MSA's (1)

2020 Top 10 MSAs (1)									
MSA Name	Market Rank	Number of Branches	Deposits in Market (\$M)	Deposit Market Share (%)	Percent of Total Deposits (%)				
Youngstown-Warren-Boardman, OH-PA	3	14	1,618	12.2	25.7				
Toledo, OH	9	10	736	4.1	11.7				
Adrian, MI	1	5	440	31.2	7.0				
Findlay, OH	2	5	396	21.4	6.3				
Salem, OH	2	6	355	18.8	5.6				
Lima, OH	3	4	332	14.3	5.3				
Canton-Massilon, OH	8	1	241	2.4	3.8				
Fort Wayne, IN	10	3	210	2.4	3.3				
Cleveland-Elyria, OH	24	3	156	0.2	2.5				
Norwalk, OH	5	3	141	11.5	2.2				
Total for Top 10 MSAs		54	4,625	•	73.5				





Customer Deposits and Non-Interest Bearing %



Top 20 Deposit Relationships



The top 20 deposit relationships comprised of 115 accounts

Top 20 relationships only 6.8% of total deposits

92% of top 20 relationship deposits were demand deposits (8% is non-interest bearing and 84% is interest bearing demand)

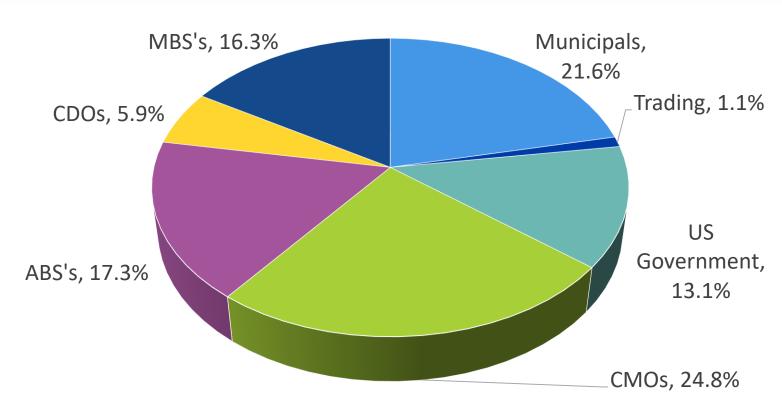
8% of top 20 relationship deposits were time deposits with an average maturity of 10.2 months

Public funds represent 11% of total deposits

			Number of	Relationship	Avg.
Rank	Industry	Balance (\$000s)	Accounts	-	Rate (%)
1	Public	\$82,565	20	2014	0.19
2	Public	39,030	15	2006	0.37
3	Public	38,744	4	2017	0.30
4	Public	28,918	3	2015	0.25
5	Public	28,699	3	2020	0.28
6	Public	27,006	8	2008	0.13
7	Health Care	21,172	16	2010	0.13
8	Investment Advisory Firm	20,016	1	2021	0.11
9	Public	16,082	12	1983	0.09
10	Personal	15,884	3	2011	0.25
11	Public	14,475	11	2004	0.01
12	Personal	12,001	2	2021	0.04
13	Public	11,758	4	2013	0.20
14	Public	11,554	1	2019	0.25
15	Public	11,443	2	2018	0.25
16	Public	11,371	2	2015	0.25
17	Personal	10,663	3	1976	0.04
18	Public	10,037	1	2019	0.30
19	Specialty Trade Contractor	9,896	3	2021	0.00
20	Manufacturer	9,819	1	2019	0.00
Total fo	r Top 20 Deposit Relationships	\$431,133	115		
	% of Total Deposits	6.82%			

High Quality Securities Portfolio





Total = \$1.2 billion

Municipals comprised of 47% unlimited tax general obligations, 12% local government revenue, 9% limited tax general obligations, and 32% state or other revenue sources.

- Premier's securities portfolio is all trading or available-for-sale, carried at fair value
- Premier's securities portfolio is highly rated
 - 79% are AAA rated
 - 13% are AA rated
 - 99% are rated investment grade
- All mortgage backed securities and collateralized mortgage obligations are U.S. government agency issued
- All state and political subdivision securities are investment grade rated, many with credit enhancements
- The expected weighted average life of Premier's AFS securities portfolio is 6.6 years as of March 31, 2022

Liquidity Status and Sources



- The primary tool used by Premier to measure its liquidity position is its liquidity reserve, which consists of unpledged investment securities, unused available FHLB borrowings capacity, and overnight federal funds sold balances.
- Premier Financial Corp. has the following sources of liquidity at the holding company level as of March 31, 2022:
 - \$25 million of cash and equivalents
 - \$20 million unsecured line of credit with zero balance drawn
- Premier Bank has the following sources of liquidity as of March 31, 2022:
 - \$139 million of cash and equivalents
 - \$1.3 billion of borrowing availability with the FHLB
 - \$25 million unsecured line of credit with zero balance drawn
 - Fed Funds & Discount Window
 - Deposit Growth, including brokered/reciprocals
 - Cash Earnings
 - Loan Repayments/Participations
 - Investment Maturities/Sales/Pledge

High Quality Capital Structure



• 95% of Premier's Tier 1 Capital is Common Equity

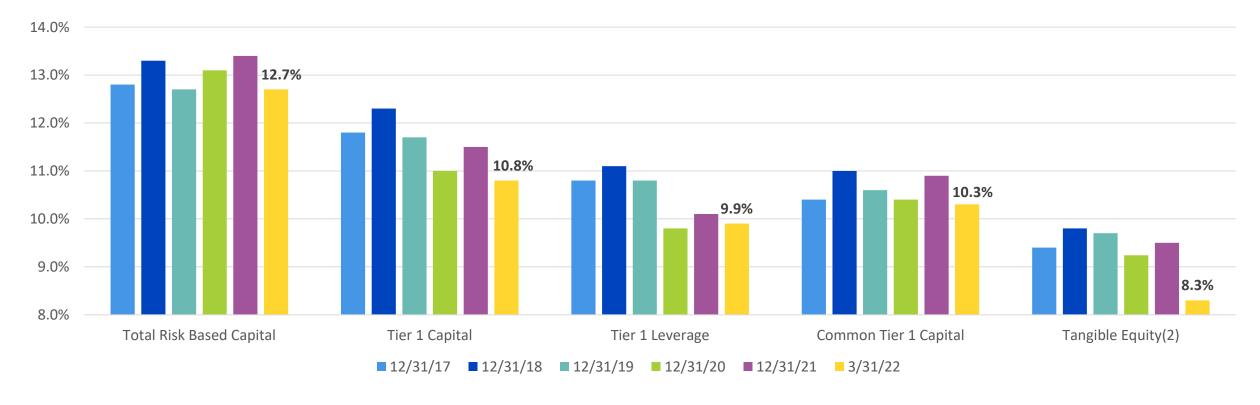
Regulatory Capital as of Mar 31, 2022 (\$ in millions) **Common Equity Tier 1** Common **Equity Tier 1, Trust Preferred Tier 1 Capital** \$683 **Receives full Tier 1 Capital** \$718 million treatment **Allowances for Credit Losses** Trust Preferred, \$35 **Subordinated Debt** Allowances, \$71 **Tier 2 Capital Receives full Tier 2 Capital** \$121 million Sub Debt, \$50 treatment

Capital Levels



- Between \$176M and \$354M excess amount over well-capitalized minimums
- Increased quarterly dividend to \$0.30 or 15% from a year ago

	Well Capitalized Requirement	Excess Capital ¹
Total Risk Based Capital	10.0%	\$176 million
Tier 1 Capital	8.0%	\$187 million
Tier 1 Leverage	5.0%	\$354 million
Common Tier 1 Capital	6.5%	\$252 million





⁽¹⁾ Excess capital amounts were calculated using bank well capitalized requirements on consolidated capital.



Strong Credit Culture

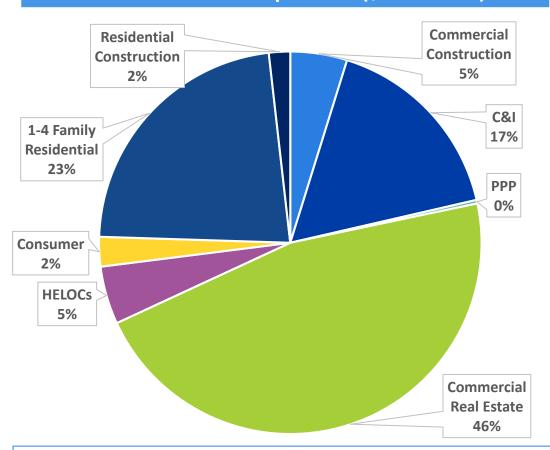


- Loan approval authority primarily centered with regional credit officers and loan committees
 - Relationships in excess of \$10 million approved at Executive Loan Committee
 - Legal lending limit as of 3/31/2022 is over \$117 million and internal limit is \$40 million (with ability to have exceptions)
- Experienced relationship managers who understand their customers and markets
- Robust risk identification process as well as significant stress testing
- Independent loan review
 - Covers 45%-50% of the commercial portfolio annually using a risk based approach
 - Sample evaluates commercial credit relationships across a spectrum of exposure levels and risk ratings
 - Strong historical results that validate credit risk management practices

Diversified Loan Portfolio

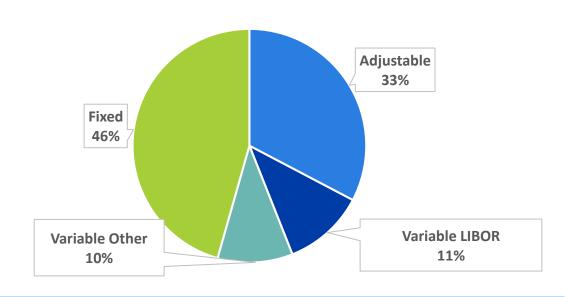


Loan Portfolio Composition (\$5.3 billion)

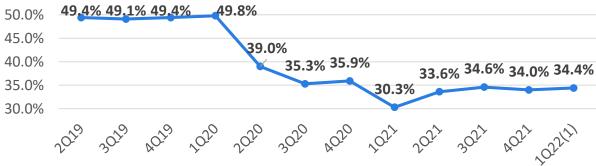


CRE comprised of 42% Non Owner Occupied, 26% Owner Occupied, 23% Multifamily, 5% Ag Land and 4% Other CRE. C&I ex PPP represents 24% of total Commercial loans.

Rate Type Segmentation



Commercial Lines Utilization Trend



(1) Total line balances of \$315M with availability of \$601M at 3/31/22 Note: Financial data is as of March 31, 2021 unless otherwise noted

Low Levels of Concentrated Exposure



Top 50 Borrowers comprised of 420 loans with multiple borrowers per industry and borrowers in multiple industries

\$1.0B outstanding represents 19% of total loans or 28% of commercial loans

Exposures range \$18M-\$61M with 29 borrowers having exposures \$25M or less and only 6 borrowers over \$40M

Diversified industry exposure results in no single level of high concentration

No classified loans

	1Q22	Total	
Primary Industry Sector (\$000s)	Balance	Exposure	% of Top 50
Health Care and Social Assistance	\$31,676	\$60,959	4.5%
Real Estate and Rental and Leasing	\$47,165	\$54,469	4.0%
Transportation and Warehousing	\$40,838	\$48,776	3.6%
Information	\$26,249	\$46,964	3.4%
Educational Services	\$39,503	\$44,564	3.3%
Real Estate and Rental and Leasing	\$39,665	\$41,779	3.1%
Real Estate and Rental and Leasing + Retail	\$34,441	\$38,689	2.8%
Real Estate and Rental and Leasing - MultiFamily	\$0	\$38,080	2.8%
Real Estate and Rental and Leasing - MultiFamily	\$36,094	\$36,094	2.6%
Real Estate and Rental and Leasing	\$22,033	\$32,664	2.4%
Real Estate and Rental and Leasing - Single Purpose	\$23,883	\$32,336	2.4%
Real Estate and Rental and Leasing	\$31,260	\$32,197	2.4%
Real Estate and Rental and Leasing - MultiFamily	\$25,587	\$31,655	2.3%
Real Estate and Rental and Leasing - Industrial + Office	\$28,656	\$31,373	2.3%
Real Estate and Rental and Leasing - Shopping Center	\$31,349	\$31,349	2.3%
Transportation and Warehousing	\$24,967	\$30,596	2.2%
Manufacturing	\$21,052	\$30,236	2.2%
Real Estate and Rental and Leasing - MultiFamily	\$29,137	\$29,961	2.2%
Retail Trade - Gas Stations with C-Stores	\$27,232	\$29,232	2.1%
Manufacturing	\$26,070	\$29,000	2.1%
Real Estate and Rental and Leasing	\$21,353	\$25,979	1.9%
Real Estate and Rental and Leasing - MultiFamily	\$24,550	\$24,550	1.8%
Real Estate and Rental and Leasing - Industrial	\$24,005	\$24,005	1.8%
Manufacturing & Collection Agency	\$16,765	\$23,845	1.7%
Real Estate and Rental and Leasing - Industrial	\$24,005	\$24,005	1.8%
All other	\$338,055	\$494,607	36.2%
Total for Top 50 Borrowers	\$1,035,590	\$1,367,964	100.0%
% of Total Loans	19.2%		

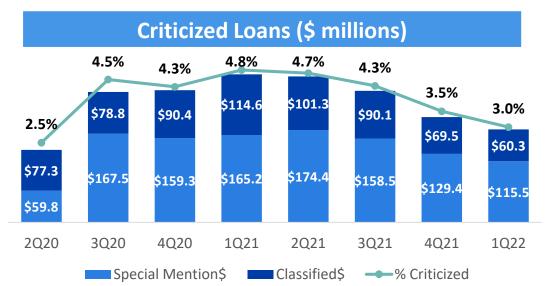
Risk Migration Trends



Asset Quality levels continue to improve with decreases in delinquencies, non accruals and classifieds during 1Q22

Loan Risk Ratings at 3/31/22 (\$000s)

			Special	% of		% of
Loan Type	Total	Pass Rated	Mention	Total	Classified	Total
1-4 Family Residential	\$1,209,537	\$1,198,311	\$1,295	0.1%	\$9,931	0.8%
Construction	\$883,712	\$883,712	\$0	0.0%	\$0	0.0%
Commercial real estate	\$2,492,324	\$2,373,111	\$93,550	3.8%	\$25,663	1.0%
Commercial	\$901,957	\$869,615	\$20,558	2.3%	\$11,784	1.3%
Consumer	\$131,846	\$129,747	\$0	0.0%	\$2,099	1.6%
Home equity/improvement	\$258,041	\$255,883	\$0	0.0%	\$2,158	0.8%
Purchased credit deteriorated loans	\$27,844	\$19,110	\$98	0.4%	\$8,636	31.0%
Total	\$5,905,261	\$5,729,489	\$115,501	2.0%	\$60,271	1.0%



Delinquency/Non-accrual/Deferral Summary (\$000s)

		% of Total	% Balances	%	% Non
Loan Type	Total	Loans	Deferred	Delinquent	Accrual
1-4 Family Residential	\$1,222,057	20.7%	0.0%	0.3%	1.0%
Construction	\$883,712	15.0%	0.0%	0.0%	0.0%
Commercial real estate	\$2,495,469	42.3%	0.0%	0.0%	0.6%
Commercial	\$910,553	15.4%	0.0%	0.0%	1.7%
Consumer	\$132,294	2.2%	0.0%	1.7%	1.7%
Home equity/improvement	\$261,176	4.4%	0.0%	0.5%	1.2%
Total	\$5,905,261	100.0%	0.0%	0.1%	0.8%

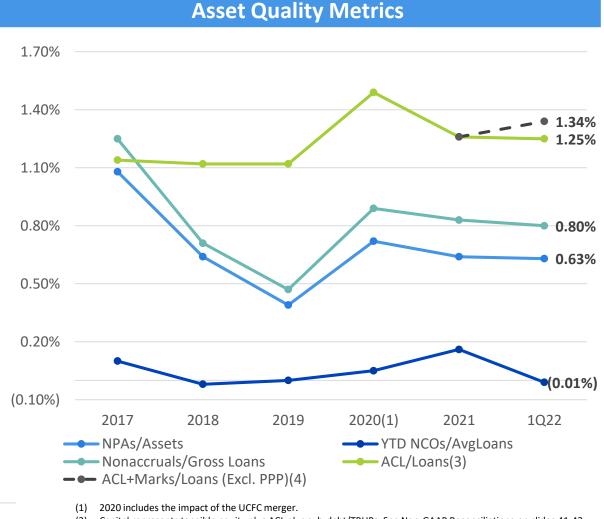
Managing Credit Cycle from Position of Strength



Overview

- Conservative underwriting and strong asset quality allow us to weather the economic downturn
- Non-performing asset levels managed well over time while total assets have increased significantly
- 0.07% net charge offs / avg loans 2020-2022
- Strong reserve levels under CECL

Classifieds (\$ millions) 17.98% \$90.4 14.14% \$69.5 \$59.7 \$60.3 11.28% \$51.0 8.89% 8.35% 7.98% \$34.6 2.53% 2.00% 1.55% 1.24% 1.21% 1.02% 2017 2018 2020 (1) 2021 2019 1022 Classifieds ——% of Capital(2) → % of Loans premier financial corp.



- (2) Capital represents tangible equity plus ACL plus sub-debt/TRUPs. See Non-GAAP Reconciliations on slides 41-43.
- (3) CECL adopted 1/1/20. Prior periods use ILM.
- 4) Excluding PPP Loans and includes unaccreted purchase accounting loan marks. See Non-GAAP Reconciliations on slides 41-43.

ACL/CECL Rollforward and Details



\$ In Millions	1/1/20	CECL	12/31/20	0 CECL		12/31/21 CE	ECL			3/31/22	CECL	
Credit Type	Reserve	%	Reserve	%	ex PPP	Reserve	%	ex PPP	F	Reserve	%	ex PPP
CRE	\$ 19.8	1.33%	\$ 41.1	1.76%		\$ 31.9 1.	.31%		\$	33.6	1.35%	
C&I	6.6	1.15%	9.5	0.81%	1.21%	7.0 0.	.79%	0.85%		7.4	0.83%	0.85%
Construction	0.8	0.37%	2.7	0.87%		3.0 0.	.78%			2.6	0.73%	
Residential	4.4	1.39%	17.2	1.46%		12.0 1.	03%			11.6	0.95%	
Consumer	0.4	1.04%	2.0	1.61%		1.4 1.	11%			1.0	0.75%	
Home Equity	1.1	0.93%	4.5	1.68%		4.2 1.	59%			3.9	1.49%	
Pooled/Non-PCD	33.1	1.21%	77.0	1.43%	1.54%	59.5 1.	13%	1.14%		60.1	1.12%	1.13%
Specific Reserves	0.5	1.25%	0.7	2.01%		7.1 18.	3.75%			7.1	19.96%	
PCI/Non-PCI/PCD	_	0.00%	4.4	6.18%		(0.1)				-		
Total Loans	33.6	1.21%	82.1	1.49%	1.61%	66.5 1.	26%	1.27%		67.2	1.25%	1.25%
Unfunded	1.5	0.25%	5.3	0.41%		5.0 0.	.36%			5.3	0.35%	
Total Allowances	\$ 35.1	1.04%	\$ 87.4	1.29%		\$ 71.5 1.	07%		\$	72.5	1.05%	
Reserve+Marks/Total Loans (1)		1.27%		1.71%	1.84%	1.	36%	1.37%			1.33%	1.34%

	20 01110	0 2, 0	110100
12/31/19 Reserve	\$ 31.2	\$ 0.6	12/31/19 ILM balances
CECL Adopt	2.4	0.9	Equity adjustment
Non-PCD Acq.	25.9	-	Provision expense
PCD Acq.	7.7	2.8	Goodwill adjustment
Expense ex. Acq.	17.2	1.0	Provision
Net Charge-offs	(2.3)	-	
12/31/20 Reserve	\$82.1	\$ 5.3	12/31/20 CECL balances
Expense (benefit)	(6.7)	(0.3)	Provision
Net Charge-offs	(8.9)	-	
12/31/21 Reserve	\$ 66.5	\$ 5.0	12/31/21 CECL balances
Expense (benefit)	0.6	0.3	Provision

premier financial corp.

\$ 67.2 \$ 5.3 3/31/22 CECL balances

Loans Off B/S Notes

Rollforward

Net Charge-offs

3/31/22 Reserve

	Moody's Baseline Forecasts (2)										
		Unempl	oyment			Real	GDP				
	<u>Jan-2020</u>	12/31/20	12/31/21	3/31/22	<u>Jan-2020</u>	12/31/20	12/31/21	3/31/22			
Q1	3.63%	6.88%	3.93%	3.68%	1.85%	0.40%	1.32%	1.18%			
Q2	3.61%	7.14%	3.64%	3.52%	1.99%	1.10%	0.82%	0.61%			
Q3	3.66%	7.01%	3.50%	3.48%	1.09%	1.14%	0.69%	0.70%			
Q4	3.76%	6.77%	3.50%	3.44%	2.15%	1.42%	0.66%	0.79%			
Avg	3.67%	6.95%	3.64%	3.53%							



Pandemic impact began 1Q20. Improved forecasts started 4Q20 but still not back to prepandemic levels.

40

⁽¹⁾ Includes \$1.7M, \$11.8M, \$5.4M and \$4.7M of unaccreted purchase accounting loan marks for 1/1/20, 12/31/20, 12/31/21 and 3/31/22, respectively. See Non-GAAP Reconciliations on slides 41-43.

²⁾ Forecasts for January 2020, 12/31/20, 12/31/21 and 3/31/22 based on baseline forecasts per Moody's Analytics U.S. Macroeconomic Outlook Baseline and Alternative Scenarios for December 2019, December 2020, December 2021 and March 2022, respectively.

Non-GAAP Reconciliations



											As o	of and for the
	_				the	yearended l	De c				qu	arter ende d
(In thousands, except pershare and ratio data)		2017		2018		2019		2020 ⁽¹⁾		2021		3/31/22
Acquisition related charges (pre-tax)	\$	3,744	\$	-	\$	1,422	\$	19,485	\$	-	\$	-
Less: Tax benefit of acquisition related charges Acquisition related charges (after-tax)	\$	1,088 2,656	\$		\$	299 1,123	\$	3,714 15,771	\$		\$	
										-		-
Total non-interest expenses	\$		\$	89,330	\$	97,084	\$	165,170	\$	157,955	\$	41,303
Less: Ac quisition related charges (pre-tax)		3,744		-		1,422		19,485 1,407		-		-
Less: FHLB prepayment charges Core non-interest expenses (2)	\$	81,564	\$	89,330	\$	95,662	\$	144,278	\$	157,955	\$	41,303
						93,002				137,933		41,303
Ac quisition related provision (pre-tax)	\$	-	\$	-	\$	-	\$	25,949	\$	-	\$	-
Less: Tax benefit of acquisition related provision	S	-	S	-	\$	-	\$	5,449 20,500	\$		<u>s</u>	
Ac quisition related provision (after-tax)										-		
Provision for credit losses	\$	2,992	\$	1,258	\$	2,884	\$	44,250	\$	(7,052)	\$	935
Less: Acquisition related provision (pre-tax)	S	2.002	_	1270	_	-	ф	25,949	Φ.		_	
Core provision for credit losses	-	2,992	\$	1,258	\$	2,884	\$	18,301	\$	(7,052)	\$	935
Net interest income	\$	96,671	\$	108,255	\$	115,649	\$	208,005	\$	227,369	\$	57,894
Add: Tax equivalent adjustment	_	1,914		1,004		967		1,018		1,013		229
Tax-equivalent net interest income Less: PPP income		98,585		109,259		116,616		209,023 (7,960)		228,382 (14,544)		58,123 (3,641)
Less: Net accretable yield		-		-		-		(8,290)		(5,869)		(737)
Core tax-equivalent net interest income	\$	98,585	\$	109,259	\$	116,616	\$	192,773	\$	207,969	\$	53,745
Average interest earning assets	\$	2,542,129	\$	2,745,289	\$	2,966,372	\$		\$	6,732,178	s	6,754,862
Less: Average PPP loans						-		(291,272)		(282,693)		(32,853)
Core average interest earning assets	\$	2,542,129	\$	2,745,289	\$	2,966,372	\$	5,640,693	\$	6,449,485	\$	6,722,009
Net interest margin		3.88%		3.98%		3.93%		3.52%		3.39%		3.44%
Core net interest margin		3.88%		3.98%		3.93%		3.42%		3.24%		3.20%
Tax-equivalentnetinterestincome	\$	98,585	\$	109,259	\$	116,616	\$	209,023	\$	228,382	\$	58,123
Non-interest income	_	40,081		39,208		44,956		80,684		79,957		16,871
Totalrevenues		138,666		148,467		161,572		289,707		308,339		74,994
Less: Security losses (gains)	S	(584)	\$	(173)	\$	(24) 161,548	\$	(1,554) 288,153	\$	304,167	S	643
Total revenues excluding security gains/losses	3		3	148,294	3		\$		3		3	75,637
Efficiency ratio		61.78%		60.24%		60.10%		57.32%		51.93%		54.61%
Core efficiency ratio		59.07%		60.24%		59.22%		50.07%		51.93%		54.61%
Non-interest income % of revenues Non-interest income (excluding securities gains/losses) % of revenues		28.90% 28.60%		26.41% 26.32%		27.82% 27.81%		27.85% 27.46%		25.93% 24.92%		22.50% 23.16%
Income before income taxes	\$	48,452	\$	56,875	\$	60,637	\$	79,269	\$	156,423	\$	32,527
Add: Provision for credit losses	_	2,992 51,444		1,258 58,133		2,884 63,521		44,250 123,519		(7,052) 149,371	_	935 33,462
Pre-tax pre-provision income Add: Acquisition related charges (pre-tax)		3,744		36,133		1,422		19.485		149,371		33,402
Core pre-tax pre-provision income	S	55,188	\$	58,133	\$	64,943	\$	143,004	\$	149,371	\$	33,462
Average totalassets Pre-tax pre-provision return on average assets	\$	2,851,531 1.80%	3	3,048,525 1.91%	3	3,283,780 1,93%	\$	6,592,633 1.87%	\$	7,482,578 2.00%	\$	7,541,414 1.80%
Core pre-tax pre-provision return on average assets		1.80%		1.91%		1.93%		2.17%		2.00%		1.80%
							e		e.			
Net income Add: Acquisition related provision (after-tax)	\$	32,268	\$	46,249	\$	49,370	\$	63,077 20,500	\$	126,051	\$	26,357
Add: Acquisition related provision (after-tax) Add: Acquisition related charges (after-tax)		2,656				1.123		15,771				
Core net income	S	34,924	\$	46,249	\$	50,493	\$	99,348	\$	126,051	\$	26,357
		1.13%		1.52%		1.50%		0.96%		1.68%		1.42%
Retum on average assets Core retum on average assets		1.13%		1.52%		1.54%		1.51%		1.68%		1.42%
Average total equity	\$	351,236	\$	384,305	\$	406,286	\$	898,092	\$	1,009,037	\$	1,033,816
Less: Average goodwill and intangible assets	S	(96,855)		(103,557)		(102,860)	ф	(329,035)	e	(345,187)	<u>s</u>	(341,353)
Average total tangible equity	3	254,381 9.19%	\$	280,748 12.03%	\$	303,426 12.15%	\$	569,057 7.02%	\$	663,850 12.49%	5	692,463 10.34%
Return on average equity Core return on average equity		9.19%		12.03%		12.15%		11.06%		12.49%		10.34%
Return on average tangible equity		12.68%		16.47%		16.27%		11.08%		18.99%		15.44%
Core return on average tangible equity		13.73%		16.47%		16.64%		17.46%		18.99%		15.44%
Average diluted shares outstanding (3)	_	20,056	_	20,468	_	19,931	_	35,949	ć	37,200	_	36,090
Earnings pershare (EPS) Core EPS	\$ \$	1.61 1.74	\$	2.26 2.26	\$ \$	2.48 2.53	\$	1.75 2.76	\$	3.39 3.39	\$ \$	0.73 0.73
On excludes January results from LICEC given 1/31/2				2.20	э	2.33	Ф	2.70	Ф	3.39	3	0.73

- 1) 2020 excludes January results from UCFC given 1/31/20 merger close
- (2) Represents prepayment penalties on FHLB early extinguishments funded by gains on securities sales that are excluded from revenues for efficiency ratio calculation.
- (3) All periods adjusted to reflect a 2-for-1 stock split on 7/12/18

Non-GAAP Reconciliations



											Δς	of and for the		
				As of and for	the	yearended!	De c	ember31,				iarterended_		
(In thousands, except pershare and ratio data)		2017		2018		2019		2020		2021		3/31/22		
Totalassets	\$	2,993,403		3,182,376	\$	3,468,992			\$	7,481,402	\$	7,590,880		
Less: Goodwill and intangible assets Tangible assets	\$	2,889,131		(102,960)	•	(103,841)		(348,285)	6	7,139,325	\$	7,250,241		
Totalequity	\$		\$	399,589	\$	426,167			\$	1,023,496	\$	943,296		
Less: Goodwill and intangible assets Tangible equity	\$	269,014	\$	(102,960)	\$	(103,841)		(348,285)	ę	(342,077) 681,419	\$	(340,639)		
Tangible equity % of tangible assets	Ψ	9.31%	Ψ	9.63%	Ψ	9.58%		9.24%	J	9.54%	Ψ	8.31%		
Outstanding shares (3)		20,312		20,171		19,730		37,291		36,384		35,621		
Book value pershare	\$	18.38	\$	19.81	\$	21.60	\$	26.34	s	28.13	\$	26.48		
Tangible book value pershare	\$	13.24		14.71		16.34		17.00		18.73	\$	16.92		
												_		1/1/2020
Totalloans	\$	2,348,713	\$	2,540,039	\$	2,777,564	\$	5,491,240	\$		\$	5,388,331	\$	2,777,564
Less: PPP loans	\$	2 2 4 0 7 12	e	2.540.020	e	0.777.564	e	(386,860)		(58,906)	-	(18,660)	dt.	2 777 564
Total loans ex PPP		2,348,713	\$	2,540,039	\$	2,777,564	\$		\$	5,237,262	\$	5,369,671		2,777,564
Allowance forcredit losses (ACL)	\$	26,683	\$	28,331	\$	31,243	\$	82,079	\$	66,468	\$	67,195	\$	33,596
Add: Unaccreted purchase accounting marks Adjusted ACL	\$	3,900 30,583	\$	2,524 30,855	\$	1,726 32,969	\$	11,823 93,902	\$	5,418 71,886	\$	4,652 71,847	\$	1,726 35,322
ACL/Loans	Ψ	1.14%	Ψ	1.12%	Ψ	1.12%		1.49%	Ψ	1.26%	Ψ	1.25%	Ψ	1.21%
Adjusted ACL/Loans ex PPP		1.30%		1.21%		1.19%		1.84%		1.37%		1.34%		1.27%
Classified loans	\$	59,359	\$	50.841	\$	34,030	\$	90,376	s	69.535	\$	60,271		
Special mention loans	-	33,239	-	27,712	-	53,038	_	159,297	-	129,430	-	115,501		
Critic ize d loans		92,598		78,553		87,068		249,673		198,965		175,772		
Pass rated loans	_	2,373,669		2,586,849		2,787,620		5,597,811		5,568,074		5,729,489		
Gross loans Less: Deferred loan origination fees		2,466,267 (1,582)		2,665,402 (2,070)		2,874,688 (2,259)	,	5,847,484 (1,179)		5,767,039 7,019		5,905,261 8,615		
Less: Undisbursed loan funds		(1,582)		(123,293)		(94,865)		(355,065)		(477,890)		(525,545)		
Totalloans	\$	2,348,713	\$	2,540,039	\$	2,777,564			\$	5,296,168	\$	5,388,331		
Tangible equity	\$	269,014	\$	296,629	\$	322,326	\$	633,991	s	681.419	\$	602,657		
ACL	-	26,683	-	28,331	-	31,243	_	82,079	-	66,468	-	67,195		
Subordinated debentures	_	36,083		36,083		36,083		84,860		84,976		85,008		
Totalcapital	\$	331,780	\$	361,043	\$	389,652	\$	800,930	\$	832,863	\$	754,860		
Re side ntia l loans	\$	274,862	\$	322,686	\$	324,773	\$	1,201,051	\$	1,167,466	\$	1,222,057		
Residential construction loans	_	22,447		19,179		22,588		66,804		121,621		97,746		
Total residential loans Commercial real estate loans		297,309 1,235,221		341,865 1,404,810		347,361 1,506,026		1,267,855 2,383,001		1,289,087 2,450,349		1,319,803 2,495,469		
Commercial constuction loans		127,057		123,300		187,852		245,780		263,304		260,421		
Commercial line loans ex PPP		526,142		509,577		578,071		815,493		836,732		891,893		
Total commercial loans ex PPP		1,888,420		2,037,687		2,271,949		3,444,274		3,550,385		3,647,783		
Consumer direct/indirect loans		29,109		34,405		37,649		120,729		126,417		132,294		
Home equity and improvement loans Total consumer loans	_	135,457 164,566		128,152 162,557		122,864		272,701 393,430		264,354 390,771		261,176 393,470		
Deferred loan origination fees		(1,582)		(2,070)		(2,259))	(1,179)		7,019		8,615		
Totalloans ex PPP		2,348,713		2,540,039		2,777,564		5,104,380		5,237,262		5,369,671		
PPP loans	_	-	_	-	_	-	_	386,860	_	58,906	_	18,660		
Total loans Less: Loans acquired in UCFC merger	\$	2,348,713	\$	2,540,039	\$	2,777,564	\$	5,491,240	\$	5,296,168	\$	5,388,331 (2,299,795)		
Organic loans											\$	3,088,536		
CAGR fortotal loans since 2017												21.6%		
CAGR for organic loans since 2017												6.7%		
Non-interest-bearing demand deposits	\$	571,360	\$	607,198	\$	630,359	\$	1,597,262	\$	1,728,895	\$	1,733,157		
Interest-bearing demand deposits and money market		1,005,519		1,040,471		1,198,012		2,627,669		2,806,271		3,029,260		
Savings deposits		302,022		292,829		303,166		700,480		761,899		830,143		
Retailtime deposits less than \$250 Retailtime deposits greater than \$250		504,912 53,843		591,822 88,562		631,253 107,535		912,006 210,424		842,624 212,230		586,967 137,708		
Totalde posits	\$	2,437,656	\$		\$	2,870,325	\$	6,047,841	\$	6,351,919	\$	6,317,235		
Less: Deposits acquired in UCFC merger								,,				(2,082,590)		
Organic deposits											\$	4,234,645		
CAGR fortotal deposits since 2017												25.1% 13.9%		
CAGR for organic deposits since 2017	20			_								13.9%		



⁽²⁾ Represents prepayment penalties on FHLB early extinguishments funded by gains on securities sales that are excluded from revenues for efficiency ratio calculation.

⁽³⁾ All periods adjusted to reflect a 2-for-1 stock split on 7/12/18

Non-GAAP Reconciliations



		As of and for the three months ended																
In thousands, except pershare and ratio data)	3	3/31/20(1)		6/30/20		9/30/20		12/3 1/20		3/31/21		6/30/21		9/30/21		12/3 1/2 1		3/31/22
Acquisition related charges (pre-tax)	\$	11,486	\$	2,099	\$	3,711	\$	2,190	\$	-	\$	-	\$	-	\$	-	\$	
Less: Tax benefit of acquisition related charges		2,034		441		779		460		-		-		-		-		
Acquisition related charges (after-tax)	\$	9,452	\$	1,658	\$	2,932	\$	1,730	\$	-	\$	-	\$	-	\$	-	\$	
Acquisition related provision (pre-tax)	\$	25,949	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	
Less: Tax benefit of acquisition related provision		5,449		-		-		-		-		-		-		-		
Acquisition related provision (after-tax)	\$	20,500	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	
Netincome (loss)	\$	(22,482)	\$	29,057	\$	25,655	\$	30,847	\$	40,996	\$	31,385	\$	28,360	\$	25,310	\$	26,35
Add: Acquisition related provision (after-tax)		20,500		-		-		-		-		-		-		-		
Add: Acquisition related charges (after-tax)		9,452		1,658		2,932		1,730		-		-		-		-		
Core net income	\$	7,470	\$	30,715	\$	28,587	\$	32,577	\$	40,996	\$	31,385	\$	28,360	\$	25,310	\$	26,35
Average diluted shares outstanding (3)		31,666		37,333		37,334		37,350		37,357		37,358		37,185		36,848		36,09
Add: Dilutive shares for core net income		121		-		-		-		-		-		-		-		
Diluted shares - Core		31,787		37,333		37,334		37,350		37,357		37,358		37,185		36,848		36,09
Earnings per share (EPS)	\$	(0.71)	\$	0.78	\$	0.69	\$	0.82	\$	1.10	\$	0.84	\$	0.76	\$	0.69	\$	0.7
Core EPS	\$	0.24	\$	0.82	\$	0.77	\$	0.87	\$	1.10	\$	0.84	\$	0.76	\$	0.69	\$	0.7
te sidentia l loans									\$	1,168,559	\$	1,138,433	\$	1,129,877	\$	1,167,466	\$	1,222,05
Residential construction loans										85,736		118,364		140,798		121,621		97,74
'otalre side ntial loans										1,254,295		1,256,797		1,270,675		1,289,087		1,319,80
Commercial real estate loans										2,402,067		2,405,653		2,389,759		2,450,349		2,495,46
Commercial constuction loans										257,471		254,302		263,354		263,304		260,4
Commercial line loans ex PPP										729,128		764,743		808,780		836,732		891,89
Total commercial loans ex PPP										3,388,666		3,424,698		3,461,893		3,550,385		3,647,78
Consumer direct/indirect loans										117,539		118,526		125,163		126,417		132,29
Home equity and improvement loans										257,764		261,842		264,140		264,354		261,17
Total consumer loans										375,303		380,368		389,303		390,771		393,47
Deferred loan origination fees										(2,363)		(692)		3,746		7,019		8,6
Totalloans ex PPP										5,015,901		5,061,171		5,125,617		5,237,262		5,369,6
PPP loans										443,782		287,229		143,949		58,906		18,66
otalloans									\$	5,459,683	\$	5,348,400	\$	5,269,566	\$	5,296,168	\$	5,388,3
Annua lized quarterly growth rates: Total loans												-8.2%		-5.9%		2.0%		7.0
otalioans Otalioans ex PPP												3.6%		- 5.9% 5.1%		8.7%		10.
otatioans ex PPP otat commercialloans ex PPP												4.3%		4.3%		10.2%		10.
Annual growth rates:																		
Totalloans																		- 1.3
Totalloans ex PPP																		7.
Total commercial loans ex PPP																		7.6



- (1) 2020 excludes January results from UCFC given 1/31/20 merger close
- (2) Represents prepayment penalties on FHLB early extinguishments funded by gains on securities sales that are excluded from revenues for efficiency ratio calculation.
- (3) All periods adjusted to reflect a 2-for-1 stock split on 7/12/18

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Thank you!

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