

Forward Looking Statements & Non-GAAP Measures



Forward Looking Statements

This document may contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21B of the Securities Exchange Act of 1934, as amended. Those statements may include, but are not limited to, all statements regarding intent, beliefs, expectations, projections, forecasts and plans of Premier Financial Corp. and its management, and specifically include statements regarding: changes in economic conditions; the nature, extent and timing of governmental actions and reforms; future movements of interest rates; the ability to benefit from a changing interest rate environment; the production levels of mortgage loan generation; the ability to continue to grow loans and deposits; the ability to sustain credit quality ratios at current or improved levels; continued strength in the market area for Premier Bank; the ability to sell real estate owned properties; and the ability to grow in existing and adjacent markets. These forward-looking statements involve numerous risks and uncertainties, including but not limited to: impacts from the novel coronavirus (CÓVID-19) pandemic on our business, operations, customers and capital position; higher default rates on loans made to our customers related to COVID-19 and its impact on our customers' operations and financial condition; the impact of COVID-19 on local, national and global economic conditions; unexpected changes in interest rates or disruptions in the mortgage market related to COVID-19 or responses to the health crisis; the effects of various governmental responses to the COVID-19 pandemic; risks and uncertainties inherent in general and local banking, insurance and mortgage conditions; political uncertainty caused by, among other things, political parties, tensions surrounding the current socioeconomic landscape, and the 2020 U.S. Presidential election; competitive factors specific to markets in which Premier and its subsidiaries operate; future interest rate levels; legislative and regulatory decisions or capital market conditions; and other risks and uncertainties detailed from time to time in our Securities and Exchange Commission (SEC) filings, including our Annual Report on Form 10-K for the year ended December 31, 2019 and in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020. One or more of these factors have affected or could in the future affect Premier's business and financial results in future periods and could cause actual results to differ materially from plans and projections. Therefore, there can be no assurances that the forward-looking statements included in this presentation will prove to be accurate. In light of the significant uncertainties in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by Premier or any other persons, that our objectives and plans will be achieved. All forward-looking statements made in this presentation are based on information presently available to the management of Premier and speak only as of the date on which they are made. We assume no obligation to update any forward-looking statements, whether as a result of new information, future developments or otherwise, except as may be required by law.

Non-GAAP Measures

This communication contains certain non-GAAP financial measures of Premier determined by methods other than in accordance with generally accepted accounting principles. We use non-GAAP financial measures to provide meaningful supplemental information regarding our performance. We believe these non-GAAP measures are beneficial in assessing our operating results and related trends, and when planning and forecasting future periods. These non-GAAP disclosures should be considered in addition to, and not as a substitute for or preferable to, financial results determined in accordance with GAAP. The non-GAAP financial measures we use may differ from the non-GAAP financial measures other financial institutions use to measure their results of operations.

Key Executive Management





Donald P. Hileman

Chief Executive Officer 45 years experience, 13 at Premier



Gary M. Small

President 35 years experience, 6 at Premier



Paul D. Nungester

EVP, Chief Financial Officer 19 years experience, 2 at Premier



Matthew Garrity

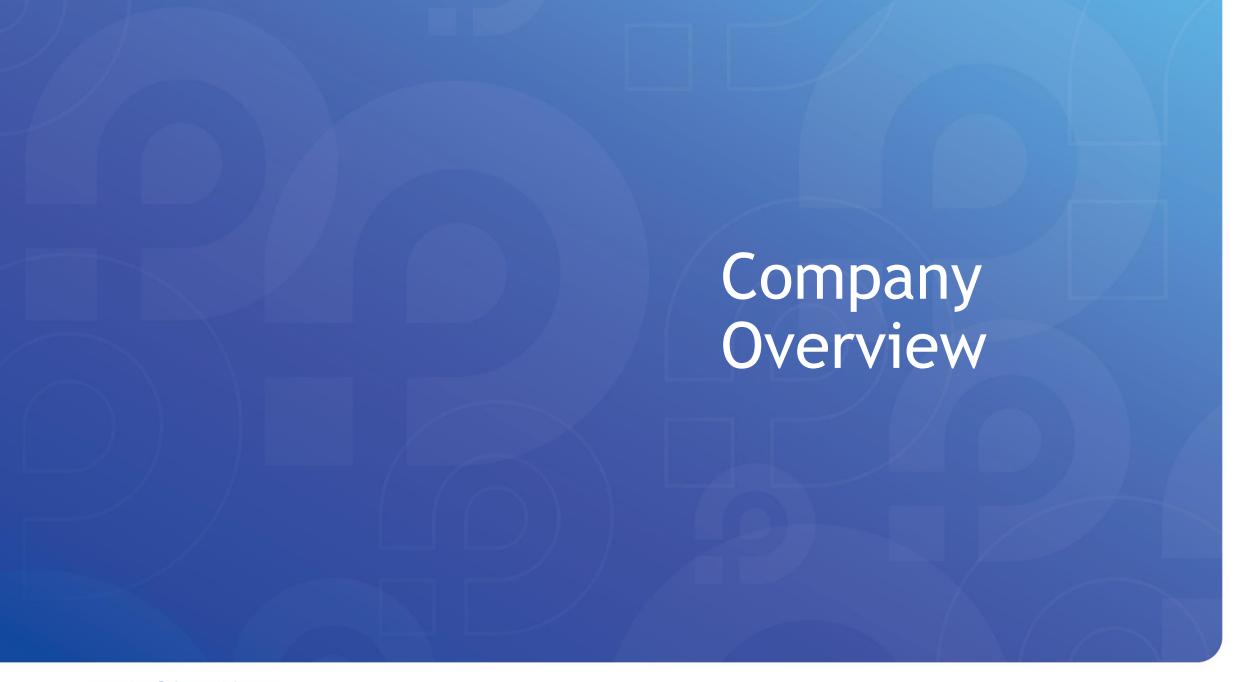
Chief Lending Officer & Head of Residential Lending 31 years experience, 11 at Premier

Mr. Hileman has served as CEO with Premier Bank and on the Premier Financial Corp. Board since January 1, 2014. Prior to that, he served as CFO of Premier Financial Corp. and Premier Bank and the CEO of First Insurance Group. Mr. Hileman has worked in the financial services industry for more than 40 years. Prior to joining Premier Financial Corp. in 2007, he served as a corporate controller with Sky Financial Group, Inc., a \$19 billion financial services company. He previously served as a community bank Chief Financial Officer, and has held various positions in banking.

Mr. Small was appointed President of Premier Bank and joined the Premier Financial Corp. Board on January 31, 2020, as part of the UCFC merger. Small was named President and CEO of Home Savings and joined the UCFC Board in March 2014, bringing more than 28 years of industry experience. Mr. Small most recently served as Senior EVP - Chief Banking Officer for S&T Bank in Indiana, PA, with responsibility for their Wealth Management, Retail Banking and Insurance business groups. Mr. Small also served as EVP - Head of Regional Banking for Sky Financial Group and post merger with Huntington Bank, as Huntington Bank's EVP - Regional Banking Group President. Small also spent 20 years with National City Corporation, and a predecessor, Merchants National Corporation, in a number of senior operating and financial roles.

Mr. Nungester has been the Executive Vice President and Chief Financial Officer since May 2019. Prior to that, he served as Director of Finance and Accounting. Mr. Nungester served as Senior Vice President and Controller at Welltower Inc. (NYSE: WELL), a real estate investment trust, where he served in various roles from 2001 until 2018 before joining Premier Bank. He is a graduate of John Carroll University and earned his MBA at The University of Toledo. Mr. Nungester is a Certified Public Accountant, Chartered Global Management Accountant and graduate of Deloitte's Next Generation CFO Academy.

Mr. Garrity has been Executive Vice President, Chief Lending Officer, Head of Residential Lending since January 2020 as part of the UCFC merger. Mr. Garrity was Executive Vice President with responsibility for Commercial Lending, Mortgage Lending and Credit Administration of Home Savings from 2013 through January 2020. Prior to that, he served as Senior Vice President and Chief Credit Officer, for Home Savings when he joined the company in 2009. Before joining Home Savings, Garrity served as Senior Vice President at National City from 2005 - 2007 managing Capital Markets Investment Banking, serving as Deputy Chief Credit Officer and Senior Portfolio Manager in the Cleveland, Ohio market.



Premier Financial Corp: Strong, Diversified & Differentiated



Unwavering Focus For Over 130 Years: Community Financial Services



\$7.0B Assets **2.20%** Core Q3 PTPP ROA⁽¹⁾

\$1.35B Wealth AUA **30.5%** Q3 Non Int. Income/Revs

2.04% ACL +Marks/Loans⁽²⁾

Financial Highlights

Premier Financial Corp.					
	At or for the Nine				
	Months Ended				
	Sept 30, 2020				
Total Assets (\$M)	\$6,975				
Total Net Loans (Incl. HFS) (\$M)	\$5,382				
Total Deposits (\$M)	\$5,796				
PPP Loans (\$M)	\$443				
Core ROAA ⁽¹⁾	1.39%				
Noninterest Income / Operating Rev	28.24%				
NPAs/ Assets	0.70%				
NCOs/ Avg Loans	0.03%				
ACL / Loans (exclu. PPP loans) ⁽²⁾	1.77%				
TCE / TA (excluding PPP loans) (3)	9.85%				
Tangible Book Value Per Share (3)	\$16.33				

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Subsidiaries

- 78 branches throughout northern Ohio, southeast Michigan, northeast Indiana and western Pennsylvania
- 12 loan production offices and 3 wealth offices
- Trust & Wealth Management services AUA \$1.35 billion
- Adopted new Premier Bank name June 2020
 - Name aligns with commitment to provide the best in community banking



- 10 locations throughout the bank's footprint
- \$12.9 million in fees & commissions YTD combined
- Specializes in property & casualty and group health & life insurance

Note: Financial data is as of September 30, 2020 unless otherwise noted

- (1) Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. See Non-GAAP reconciliations on slide 49
- (2) Excludes \$443M of PPP Loans and includes \$13.5M of unamortized purchase accounting loan marks; See ACL detail on slide 48
- 3) Non-GAAP; TCE/TA excluding PPP loans calculated as (Tangible common equity \$609M / (Tangible assets \$6,625M PPP loans \$443M)) = 9.85%; TBVPS calculated as (Tangible common equity \$609M / common shares outstanding 37.3M) = \$16.33.

Investment Highlights





Franchise Positioned for Sustainable Growth

- Market leader across northern Ohio deeply rooted in the communities we have served since the 1890s
- Experienced, disciplined management team
- Healthy diversifications by line of business revenue sources, metro/geography mix and relationship/industry concentrations



Strong Core Earnings, Diversified Revenues

- Core PTPP ROAA above 2.25% in 2020* ranks top quartile (all U.S. banks \$5B-10B assets per S&P Global)
- Non-interest income historically above 25% of operating revenues



Conservative Balance Sheet, High Capital, Significant Reserve Coverage

- Strong credit function, conservatively underwritten ACL+Marks/Loans (Excl. PPP) of 2.04%⁽¹⁾ and ACL/NPLs of 184%
- Quality loan portfolio with stable deposit base and low cost of deposits
- Capital levels significantly in excess of well capitalized minimums
- Robust bank-level liquidity (on-hand liquidity 6.8%⁽²⁾)

⁽¹⁾ Excluding PPP Loans and includes \$13.5M of unamortized purchase accounting loan marks; See ACL detail on slide 48

⁽²⁾ On-hand liquidity calculated as total liquidity (cash and cash equivalents + investments AFS – pledged investments) / total liabilities (bank liabilities – pledged investments) *Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. See Non-GAAP reconciliations on slide 49.

Note: Financial data is as of September 30, 2020 unless otherwise noted

Skilled Senior Management Team



• Senior management team has an average of 30 years of industry experience and 10 years at Premier

Executive Leadership

- Donald Hileman CEO of Holding Company & Bank
 - Years in Industry: (45), Years at Premier: (13)
- Gary Small President of Holding Company & Bank
 - Years in Industry: (35), Years at Premier: (6)
- Paul Nungester Chief Financial Officer
 - Years in Industry: (19), Years at Premier: (2)
- Dennis Rose Chief Operations Officer
 - Years in Industry: (24), Years at Premier: (24)
- Doug Young Chief Information Officer⁽¹⁾
 - Years in Industry: (28), Years at Premier: (4)
- Jude Nohra General Counsel & Director of ERM
 - Years in Industry: (21), Years at Premier: (16)
- Sharon Davis Chief Human Resources Officer
 - Years in Industry: (15), Years at Premier: (5)

- Matthew Garrity Chief Lending Officer & Head of Residential Lending
 - Years in Industry: (31), Years at Premier: (11)
- Vince Liuzzi Chief Banking Officer & Head of Community Banking
 - Years in Industry: (37), Years at Premier: (1)
- Timothy Harris Chief Credit Officer
 - Years in Industry: (40), Years at Premier: (20)
- Mike Mulford Chief Credit Administration Officer
 - Years in Industry: (32), Years at Premier: (16)
- Dave Kondas Director of Wealth Management
 - Years in Industry: (36), Years at Premier: (15)
- · Nick Mehdikhan President of First Insurance Group
 - Years in Industry: (13), Years at Premier: (1)

Market Leadership

- Gregory Allen Fort Wayne
 - Years in Industry: (32), Years at Premier: (22)
- David Dygert Columbus
 - Years in Industry: (30), Years at Premier: (6)
- Amy Hackenberg Northwest Central Ohio
 - Years in Industry: (24), Years at Premier: (5)
- Donald Hayes Cleveland
 - Years in Industry: (41), Years at Premier: (1)
- Frank Hierro Mahoning Valley
 - Years in Industry: (42), Years at Premier: (6)
- Rick Hull Akron, Canton, Firelands
 - Years in Industry: (38), Years at Premier: (11)
- **Joel Jerger** Toledo Metro
 - Years in Industry: (20), Years at Premier: (3)
- James Williams Northwest Ohio / Southeast Michigan
 - Years in Industry: (29), Years at Premier: (22)

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First Defiance + United Community MOE

Progress Through Partnership

Management believes the merger of First Defiance Financial Corp. and United Community Financial Corp. creates significant value and benefits of scale



Strategically Compelling

- Transformative partnership that seeks to create Ohio's premier community bank with approximately \$7 billion in assets(1) and bestin-class performance
- Enhanced scale, growth, profitability & performance
- Accelerates product agendas and improves customer experiences



Builds Upon Strengths

- Delivers the best of both institutions' talent, technology & processes
- Enhances management depth and capacity
- ✓ Diversifies business lines and leverages strengths in commercial banking, insurance, residential lending, consumer lending, wealth management and residential servicing



Accelerates Shareholder Value Creation

- ✓ Material EPS accretion & manageable TBVPS dilution
- Conservative and achievable cost savings supported by bottoms-up analysis
- ✓ Sustains strong capital levels

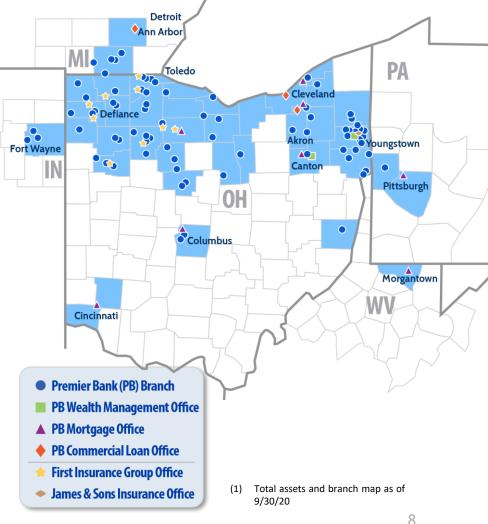


Shared Values

- ✓ Culture, leadership & strategic familiarity
- Strong financial compatibility...credit, performance, expenses
- Prior successful acquisition completions and integration experiences

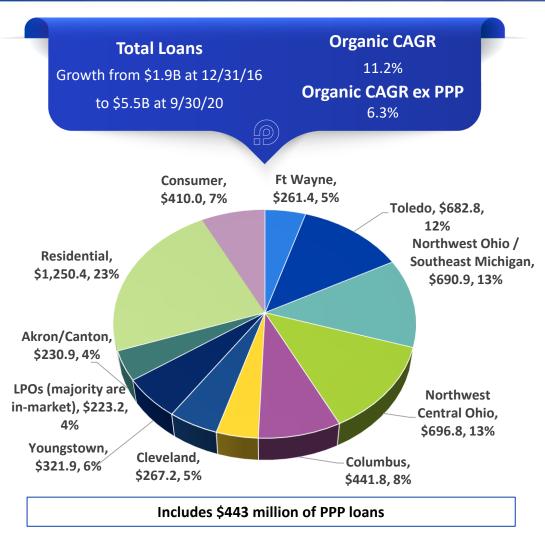
On-track to deliver expected value creation

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Geographically Diverse Loan and Deposit Mix

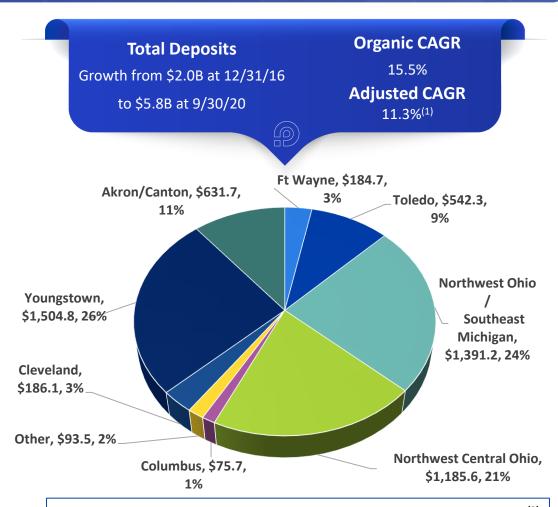






⁽²⁾ Source: S&P Global Market Intelligence

Note: Financial data is as of September 30, 2020 unless otherwise noted



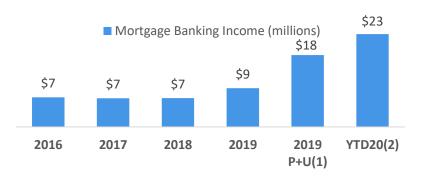
At June 30, 2020, Ranked #1 or #2 market share in 8 of top 20 counties (2)

Diverse Fee Income Businesses



Mortgage Banking

- Continued strong performance, 2020 Q3 experienced record levels of activity and gain on sale
- Gains from the sale of mortgage loans increased to \$13.8 million in the third quarter of 2020 from \$2.6 million in the third quarter of 2019
- Increased activity was due to the merger, fall in interest rates and the increase in refinance activity



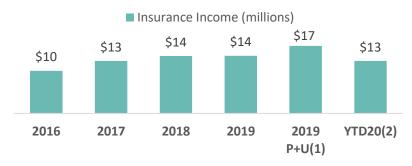
Trust and Wealth Management

- As of September 30, 2020, Premier has \$1.35 billion of assets under administration
- Income from wealth management was \$1.5 million for the third quarter of 2020 compared to \$705,000 in the third quarter of 2019



Insurance

- Insurance business has opportunity for growth with little contraction expected from the merger
- Insurance commissions increased from \$3.3 million in the third quarter of 2019 to \$3.7 million in the third quarter of 2020



- (1) 2019 P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments
- (2) YTD20 excludes January results from UCFC given 1/31/20 merger close

Looking to the Future



- Positioned to outpace peers on long-term performance
- Management focus on credit and asset quality including proactive customer outreach and monitoring
- Continued attention on leadership transition, system conversions and building talent within the organization
 - Full system conversions completed as expected on July 13, 2020
 - Cultural integration to enhance employee engagement and retention especially in current uncertain environment
- Enhanced products, services and technology while honoring our commitment to superior customer service, personalized financial solutions and unwavering community support
- Will continue to analyze for cost savings opportunities and be prudent with respect to M&A

Strategic Focus



Near Term



People

Focused on our customer, employees and communities in the current uncertain environment



Credit

Focused on continued strong underwriting procedures and enhanced monitoring activities

Long Term



Strength

Maintain high asset quality and strong liquidity and capital ratios



Profitability

High performance objectives for revenue growth, expense control and maintaining strong asset quality



Growth

Organic & acquisitions, targeting newer markets, new relationships, enhanced delivery and products in established markets



Shareholder Value Enhancement

Prudent capital management supporting growth, dividend increases and share repurchases

Strong Sales & Service Delivery



- Demonstrating our core values in all interactions to create long-term, profitable relationships
- Continue to strengthen credit management including proactive customer outreach in uncertain environment
- Enhancing customer experience through technology advancements
- Reaching more customers through continued digital channel development
- Growing our communities through our people
- Enhancing Trusted Advisor service delivery model

Performance Recognition



2019 S&P Global Market Intelligence Best-Performing Community Banks

- Analysis used and scored performance based on six financial metrics
- Ranked #29 amongst 50 community banks \$3B-\$10B for 2019 performance scores

2019 KBW Bank Honor Roll

- Recognition of banks with more than \$500 million in total assets that consistently deliver exceptional growth
- Based on 10 consecutive years of increases in reported EPS results
- One of only 15 banks admitted from a nearly 375 bank universe



Financial Highlights Summary



(\$000s, except per share)	2016	2017	2018	2019	2019 P+U ⁽¹⁾	1Q20	2Q20	3Q20
GAAP Net Income (Loss)	\$28,843	\$32,268	\$46,249	\$49,370	\$88,839	(\$22,482)	\$29,057	\$25,655
Core Net Income (Loss)*	\$28,843	\$35,439	\$46,249	\$50,493	\$91,030	\$7,470	\$30,715	\$28,587
GAAP Earnings per Share	\$1.59	\$1.61	\$2.26	\$2.48	\$2.34	-\$0.71	\$0.78	\$0.69
Core Earnings per Share*	\$1.59	\$1.77	\$2.26	\$2.53	\$2.40	\$0.24	\$0.82	\$0.77
GAAP Return on Average Assets	1.20%	1.13%	1.52%	1.50%	1.45%	-1.69%	1.67%	1.49%
Core Return on Average Assets*	1.20%	1.24%	1.52%	1.54%	1.48%	0.56%	1.76%	1.64%
GAAP Return on Average Equity	12.98%	12.68%	16.47%	16.27%	14.82%	-17.42%	12.53%	11.12%
Core Return on Average Equity*	12.98%	13.93%	16.47%	16.64%	15.19%	5.80%	13.24%	12.26%
GAAP Return on Average Tangible Equity	12.98%	12.68%	16.47%	16.27%	14.82%	-17.42%	20.13%	17.71%
Core Return on Average Tangible Equity*	12.98%	13.93%	16.47%	16.64%	15.19%	5.80%	21.28%	19.73%
GAAP Non-Interest Expenses	\$70,981	\$85,308	\$89,330	\$97,084	\$162,525	\$42,310	\$37,984	\$43,563
Core Non-Interest Expenses*	\$70,981	\$81,294	\$89,330	\$95,662	\$159,752	\$30,824	\$35,885	\$38,445
GAAP Efficiency Ratio	62.10%	61.78%	60.24%	60.10%	59.03%	70.86%	48.96%	56.54%
Core Efficiency Ratio*	62.10%	58.87%	60.24%	59.22%	58.02%	51.62%	46.26%	49.90%
GAAP Pre-Tax Pre-Provision Income	\$41,992	\$51,444	\$58,133	\$63,521	\$112,491	\$17,152	\$39,335	\$34,708
Core Pre-Tax Pre-Provision Income*	\$41,992	\$55,458	\$58,133	\$64,943	\$115,264	\$28,638	\$41,434	\$38,419
GAAP PTPP Return on Average Assets	1.75%	1.80%	1.91%	1.93%	1.83%	1.29%	2.26%	1.99%
Core PTPP Return on Average Assets*	1.75%	1.94%	1.91%	1.98%	1.88%	2.15%	2.38%	2.20%

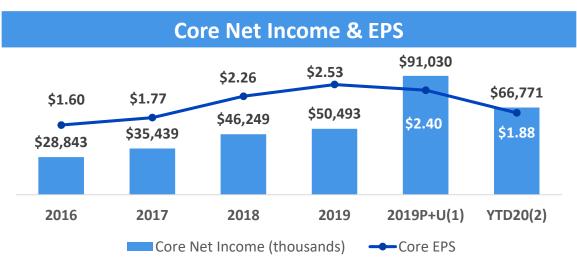
^{*}Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. 3Q20 core non-interest expense and efficiency ratio also excludes \$1.4 million FHLB prepayment penalties. See Non-GAAP reconciliations on slide 49.

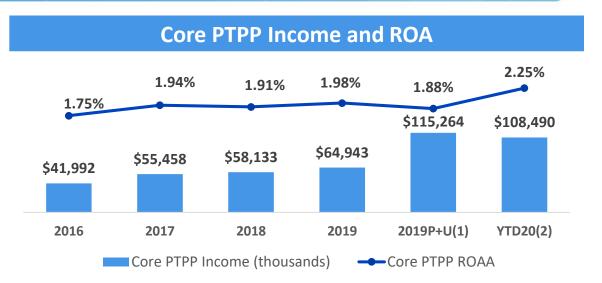
^{(1) 2019} P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments.

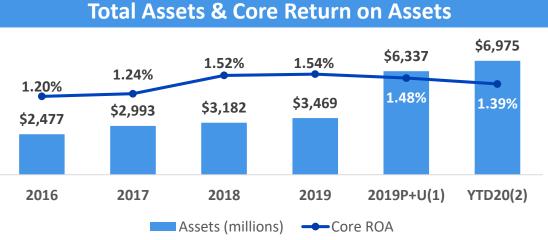
Strong Core Income



- Above peer ROA that has continued to be strong, even through the impact of COVID-19 during 2020
- Continuing to realize the benefits as a combined organization with UCFC
- Strong operating profitability provides a good foundation in the current recessionary environment







^{*}Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. See Non-GAAP reconciliations on slide 49.

^{1) 2019} P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments.

⁽²⁾ YTD20 excludes January results from UCFC given 1/31/20 merger close. YTD average assets includes PPP loans of \$247 million.

Net Interest Income Detail

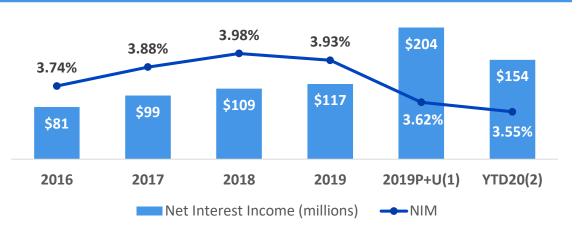


- Steady above average yield on loans
- Cost of funds and deposits have been trending downward post merger
- Focused on managing margin in current uncertain environment

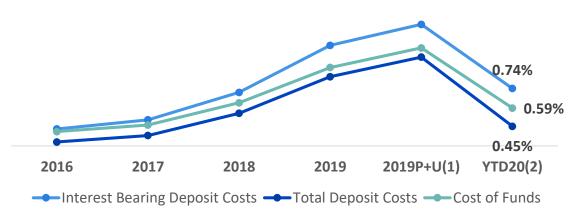
Net Interest Margin & Yield Trends



Net Interest Income and Margin



Liability Cost Trends



²⁰¹⁹ P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments. See Non-GAAP reconciliations on slide 49.

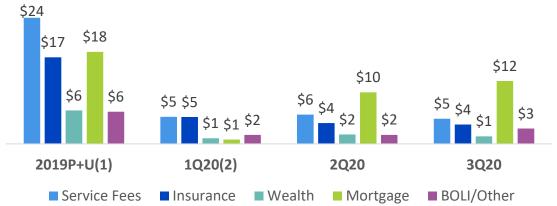
²⁾ YTD20 excludes January results from UCFC given 1/31/20 merger close and includes \$7.0 million benefit of purchasing accounting marks accretion and \$4.3 million related to PPP loans with an average balance of \$247 million such that NIM would be 3.44% excluding those items. See Non-GAAP reconciliations on slide 49.

Non-Interest Income & Non-Interest Expense

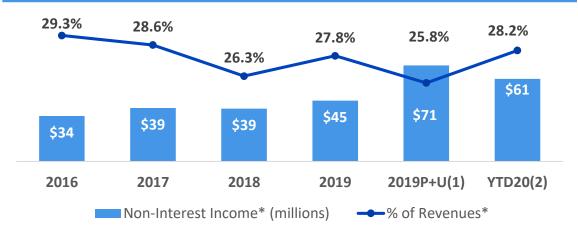


- Diverse and significant non-interest income, consistently above 25% of total revenues
- Continue to see strong performance in mortgage, which experienced record levels of activity and gain on sale in the second quarter
- Focused on improving the efficiency ratio by limiting nominal costs, as well as leveraging efficiencies throughout its branch network as a result of its successful M&A transaction

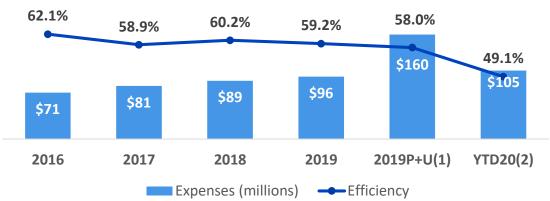
Non-Interest Income Diversification (\$ in millions)



Non-Interest Income % Percent of Total Revenues



Core* Non-Interest Expenses & Efficiency Ratio



^{*}Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. YTD20 expenses exclude \$1.4 million of FHLB prepayment penalties due to exclusion of \$1.4 million of securities in calculation. See Non-GAAP reconciliations on slide 49. Non-Interest Income excludes securities gains/losses.

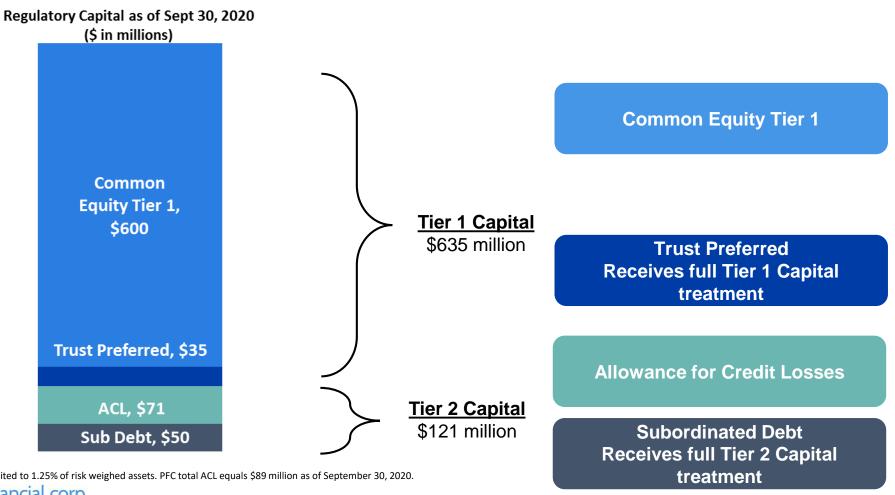
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High Quality Capital Structure



• 94% of Premier's Tier 1 Capital is Common Equity



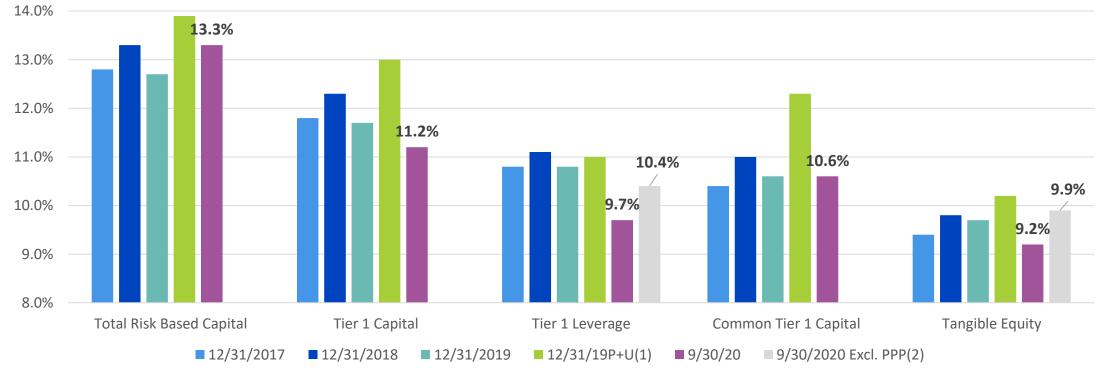
Note: ACL for capital limited to 1.25% of risk weighed assets. PFC total ACL equals \$89 million as of September 30, 2020. premier financial corp.

Capital Levels



- Between \$181M and \$307M excess amount over well-capitalized minimums
- Beginning 2Q20, suspended share repurchases and kept dividend constant

	Well Capitalized Requirement	Excess Capital ³
Total Risk Based Capital	10.0%	\$188 million
Tier 1 Capital	8.0%	\$181 million
Tier 1 Leverage	5.0%	\$307 million
Common Tier 1 Capital	6.5%	\$231 million



^{1) 2019} P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments.

²⁾ Excludes \$443 million of PPP loans.

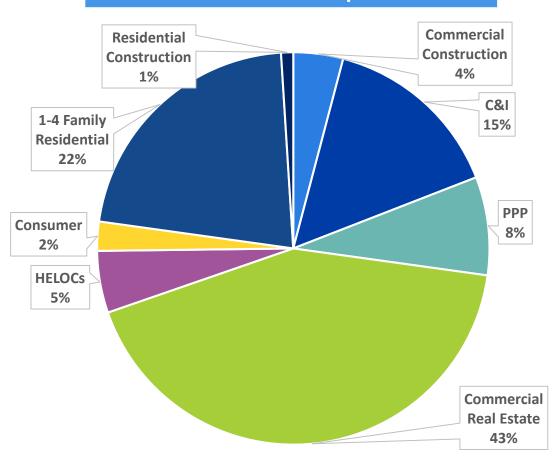
⁽³⁾ Excess capital amounts were calculated using bank well capitalized requirements on consolidated capital. Note: Financial data is as of September 30, 2020 unless otherwise noted.



Diversified Loan Portfolio



Loan Portfolio Composition

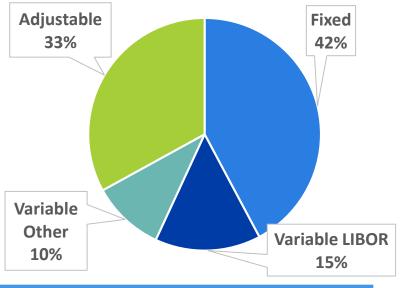


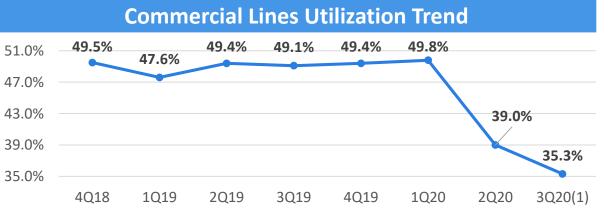
Total = \$5.5 billion Includes \$443 million PPP loans

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Rate Type Segmentation

- 28% of loans have a floor rate that is above zero
- 50% of loans that have a floor rate are at the floor rate





⁽¹⁾ Total line balances of \$309.4 million with availability of \$566.5 million at 9/30/20 Note: Financial data is as of September 30, 2020 unless otherwise noted

Economic Impact - Commercial Portfolio





COVID-19 Impact Overview

- 15.6% of total loans are COVID-19 high sensitivity commercial loans
- Only 3.0% of COVID-19 high sensitivity commercial loans are classified
- 22% of COVID-19 deferrals were interest only
- 17% of deferred payments were deferred 90 days or less
- Over 76% return to pay during 3Q

COVID-19 High Sensitivity Portfolio (\$000s)

	3Q20	% of Total	% Balances	% of Classified	PPP
Industry	Balance	Loans	Deferred	Loans in Subsector	Loans
Traveler Accomodation	\$153,222	2.8%	60.7%	3.9%	\$2,622
Food Service	\$52,060	1.0%	22.4%	0.6%	\$27,135
Sub-total	\$205,282	3.7%	51.0%	3.1%	\$29,757
Retail Trade and CRE	\$515,027	9.4%	17.7%	1.3%	\$31,160
Long-term Care	\$105,526	1.9%	10.8%	11.0%	\$6,169
Arts/Entertainment/Recreation	\$23,119	0.4%	37.8%	2.5%	\$3,398
Energy	\$5,940	0.1%	0.0%	0.0%	\$909
Total	\$854,894	15.6%	25.2%	3.0%	\$71,393

COVID-19 Deferrals (\$000s)

	2Q20	New	Payoffs/	Return to	3Q20		
Deferral Type	Balance	Deferrals	Changes	Pay	Balance	Extensions	De
Interest only 1-3 months	\$28,134	\$5,032	\$9,326	(\$30,178)	\$12,314	\$10,988	(
Interest only 4-5 months	\$146,826	\$3,976	(\$12,746)	(\$111,113)	\$26,943	\$0	N
Interest only 6 months	\$55,174	\$7,182	\$1,415	(\$8,575)	\$55,196	\$2,392	[
Deferred payment 1-90 days	\$138,966	\$11,155	(\$12,844)	(\$80,015)	\$57,262	\$12,422	
Deferred payment 91-179 days	\$93,262	\$328	(\$3,250)	(\$83,843)	\$6,497	\$4,946	
Deferred payment 180 days	\$277,270	\$6,102	(\$1,166)	(\$5,864)	\$276,342	\$0	
Total	\$739,632	\$33,775	(\$19,265)	(\$319,588)	\$434,554	\$30,748	



Deferral Summary - Rollforward to October 31st



COVID-19 Deferrals (\$000s)

Deferrals Update	As of 6/30/20	As of 9/30/20	As of 10/31/20
Commercial loan deferrals	\$739,632	\$434,554	\$176,672
% of commercial loans	19.7%	11.4%	4.4%
% of total loans	13.5%	7.9%	3.2%
Retail loan deferrals	\$73,266	\$48,187	\$30,001
% of retail loans	4.3%	2.9%	2.0%
% of total loans	1.3%	0.9%	0.5%
Total loan deferrals	\$812,898	\$482,741	\$206,673
% of total loans	14.9%	8.8%	3.7%

COVID-19 High Sensitivity Portfolio (\$000s) at 10/31/20

	•		% Balances	% of Classified
Industry	Balance	Loans	Deferred	Loans in Subsector
Traveler Accomodation	\$153,425	2.8%	13.0%	3.9%
Food Service	\$55,588	1.0%	0.5%	0.5%
Sub-total	\$209,013	3.8%	9.7%	3.0%
Retail Trade and CRE	\$521,326	9.4%	8.1%	1.3%
Long-term Care	\$105,941	1.9%	2.2%	10.9%
Arts/Entertainment/Recreation	\$21,971	0.4%	32.2%	2.6%
Energy	\$5,974	0.1%	0.0%	0.0%
Total	\$864,225	15.7%	8.3%	2.9%

Commercial Deferrals (\$000s) at 10/31/20

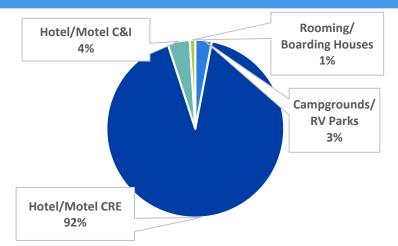
	9/30/20	New	Payoffs/	Return to	10/31/20	October
Deferral Type	Balance	Deferrals	Changes	Pay ⁽¹⁾	Balance	Extensions
Interest only 1-3 months	\$12,314	\$0	(\$18)	(\$10,988)	\$1,308	\$0
Interest only 4-5 months	\$26,943	\$0	(\$23)	(\$4,294)	\$22,626	\$0
Interest only 6 months	\$55,196	\$0	\$17,241	(\$29,845)	\$42,592	\$17,472
Deferred payment 1-90 days	\$57,262	\$824	(\$16,917)	(\$30,263)	\$10,906	\$0
Deferred payment 91-179 days	\$6,497	\$0	(\$2)	(\$6,269)	\$226	\$0
Deferred payment 180 days	\$276,342	\$0	(\$320)	(\$177,008)	\$99,014	\$0
Total	\$434,554	\$824	(\$39)	(\$258,667)	\$176,672	\$17,472

	10/31/20
Deferral Expirations	Balance
November	\$124,146
December	\$12,216
January	\$15,381
February	\$5,075
March	\$0
April	\$19,854
Total	\$176,672

⁽¹⁾ Represents 93.4% of previously disclosed October scheduled expirations.

Limited Traveler Accommodation and Food Service Loans Exposure

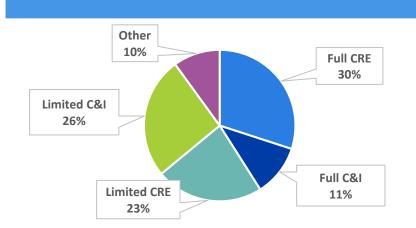




		% of Total	% Balances	% of Classified
Property Type	3Q20 Balance	Loans	Deferred	Loans in Subsector
Hotels (except Casino Hotels) and Motels CRE	\$141,629	2.6%	62.2%	4.2%
Hotels (except Casino Hotels) and Motels C&I	\$6,377	0.1%	78.3%	0.0%
RV (Recreational Vehicle) Parks and Campgrounds	\$4,327	0.1%	0.0%	0.0%
Rooming and Boarding Houses	\$889	0.0%	0.0%	0.0%
Total	\$153,222	2.8%	60.7%	3.9%

Total Accommodation Loans: \$153 million or 2.8% of loan portfolio

Food Service Loans (\$000s)



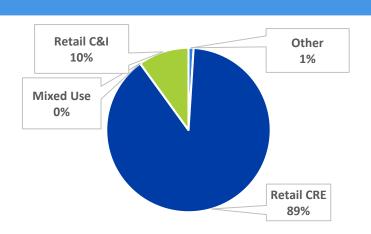
		% of Total	% Balances	% of Classified
Property Type	3Q20 Balance	Loans	Deferred	Loans in Subsector
Full-Service Restaurants CRE	\$5,705	0.1%	17.6%	1.2%
Limited-Service Restaurants C&I	\$15,902	0.3%	56.0%	0.4%
Limited-Service Restaurants CRE	\$13,446	0.2%	3.2%	0.1%
Full-Service Restaurants C&I	\$11,841	0.2%	8.0%	0.0%
Other	\$5,166	0.1%	7.4%	2.7%
Total	\$52,060	1.0%	22.4%	0.6%

Total Food Service Loans: \$52 million or 1.0% of loan portfolio

Retail Trade/CRE and Long-term Care Loans



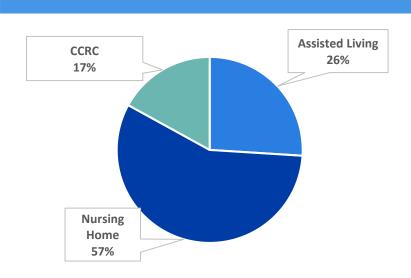
Retail Trade & Retail CRE Loans (\$000s)



		% of Total	% Balances	% of Classified
Property Type	3Q20 Balance	Loans	Deferred	Loans in Subsector
Retail - CRE	\$456,383	8.3%	19.2%	1.5%
Retail - C&I	\$53,885	1.0%	5.8%	0.4%
Other	\$4,759	0.1%	0.0%	0.0%
Mixed Use	\$0	0.0%	0.0%	0.0%
Total	\$515,027	9.4%	17.7%	1.3%

Total Retail Loans: \$515 million or 9.4% of loan portfolio

Long-term Care Loans (\$000s)



Property Type	3Q20 Balance	% of Total Loans	% Balances Deferred	% of Classified Loans in Subsector
Nursing Homes	\$59,587	1.1%	19.1%	17.3%
Assisted Living	\$27,907	0.5%	0.0%	4.7%
Continuing Care Retirement Communities	\$18,032	0.3%	0.0%	0.0%
Total	\$105,526	1.9%	10.8%	11.0%

Total Long-term Care Loans: \$106 million or 1.9% of loan portfolio

CRE Loan Portfolio





CRE Portfolio Overview

- 42.5% of total loan portfolio
- 24.9% of CRE loans are owner occupied
- Only 2.0% of CRE loans are classified
- Low levels of concentrated exposure
 - Top concentration in one industry (multifamily) is 9.3%

Owner Occupied CRE Loans by Industry (\$000s)

		% of Total	% Balances	% of Classified
Property Type	3Q20 Balance	Loans	Deferred	Loans in Subsector
Single Purpose	\$120,860	2.2%	13.4%	1.8%
Office	\$108,166	2.0%	7.4%	0.3%
Industrial	\$97,487	1.8%	1.7%	1.6%
Warehouse	\$66,168	1.2%	17.3%	2.0%
Retail Store	\$64,123	1.2%	13.6%	0.4%
Recreational / School	\$22,867	0.4%	27.0%	3.0%
Restaurant	\$21,267	0.4%	48.8%	2.6%
Nursing Home	\$16,387	0.3%	7.1%	45.6%
Funeral Home	\$13,996	0.3%	0.0%	0.0%
Car Wash	\$13,805	0.3%	0.0%	0.0%
Other	\$34,398	0.6%	34.2%	2.7%
Total	\$579,524	10.6%	13.0%	2.6%

CRE Loans by Category (\$000s)

		% of Total	% Balances	% of Classified
Category	3Q20 Balance	Loans	Deferred	Loans in Subsector
CRE Owner Occupied	\$579,524	10.6%	13.0%	2.6%
CRE Non Owner Occupied	\$1,004,882	18.3%	20.5%	1.8%
Multifamily	\$508,538	9.3%	6.7%	0.1%
Agriculture Land	\$125,676	2.3%	0.6%	10.1%
Other CRE	\$109,314	2.0%	15.6%	0.4%
Total	\$2,327,934	42.5%	14.3%	2.0%

Non-Owner Occupied CRE Loans by Industry (\$000s)

		% of Total	% Balances	% of Classified
Property Type	3Q20 Balance	Loans	Deferred	Loans in Subsector
Shopping Center	\$203,683	3.7%	20.0%	0.0%
Office	\$156,135	2.9%	5.1%	2.7%
Motel	\$123,797	2.3%	57.0%	4.8%
Industrial	\$115,037	2.1%	2.6%	0.0%
Retail Store	\$104,894	1.9%	26.1%	5.3%
Single Purpose	\$92,789	1.7%	14.4%	0.1%
Warehouse	\$66,223	1.2%	24.2%	0.1%
Nursing Home	\$32,653	0.6%	29.6%	6.9%
Student Housing	\$29,235	0.5%	7.0%	0.0%
Recreational / School	\$15,616	0.3%	61.5%	0.0%
Other	\$64,820	1.2%	8.8%	0.8%
Total	\$1,004,882	18.3%	20.5%	1.8%

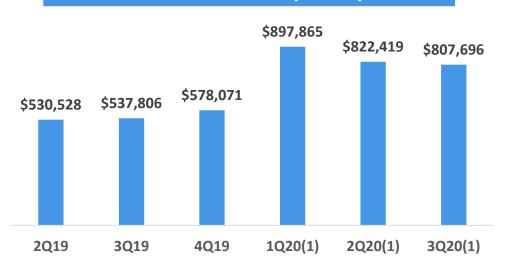
C&I Loan Portfolio (excluding PPP)



C&I Portfolio Overview

- 14.7% of total loan portfolio
- Diversified portfolio results in low levels of concentrated exposure
 - Top concentration in one industry is manufacturing at 2.8% of total loans
- Only 3.1% of loans are classified
- No exposure to oil & gas exploration/drilling

Total C&I Loans (\$000s)



C&I Loans by Industry (\$000s)

	3Q20	% of Total	% Balances	% Classified Loans
NAICS Sector	Balance	Loans	Deferred	in Subsector
Manufacturing	\$155,551	2.8%	12.0%	6.2%
Wholesale Trade	\$92,993	1.7%	5.0%	8.9%
Real Estate and Rental and Leasing	\$90,539	1.7%	0.1%	0.3%
Construction	\$75,888	1.4%	0.2%	3.1%
Retail Trade	\$53,885	1.0%	5.8%	0.4%
Health Care and Social Assistance	\$51,824	0.9%	15.8%	0.1%
Transportation and Warehousing	\$50,614	0.9%	0.2%	2.6%
Agriculture, Forestry, Fishing and Hunting	\$47,434	0.9%	0.0%	2.8%
Information	\$43,323	0.8%	1.8%	0.0%
Administrative and Support and Waste				
Management and Remediation Services	\$31,513	0.6%	0.1%	0.0%
Finance and Insurance	\$31,323	0.6%	8.8%	0.0%
Accommodation and Food Services	\$26,352	0.5%	24.4%	0.3%
Professional, Scientific, and Technical Services	\$20,123	0.4%	2.1%	8.3%
Other Services (except Public Administration)	\$13,097	0.2%	14.9%	1.1%
Management of Companies and Enterprises	\$6,683	0.1%	0.0%	0.0%
Educational Services	\$4,653	0.1%	0.0%	0.0%
Arts, Entertainment, and Recreation	\$4,427	0.1%	55.9%	0.0%
Mining, Quarrying, and Oil and Gas Extraction	\$3,646	0.1%	0.0%	0.0%
Public Administration	\$3,135	0.1%	0.0%	0.0%
Personal Investments	\$616	0.0%	0.0%	0.0%
Utilities	\$77	0.0%	0.0%	0.0%
Total	\$807,696	14.7%	6.2%	3.1%

Manufacturing Loan Portfolio (ex PPP)



Total Manufacturing Loans: \$248.2 million or 4.5% of loan portfolio

4.3% Classified Loans

Diversified exposure across 20 industry subsectors results in no single level of high concentration

No subsector accounts for more than 1.0% of the total loan portfolio

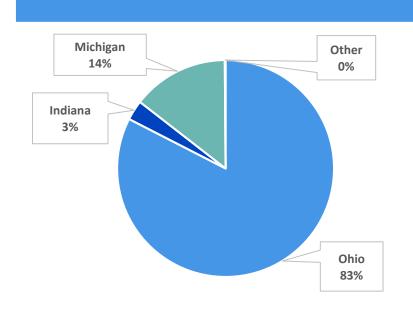
Manufacturing Loans by Industry (\$000s)

				% of
		% of	%	Classified
		Total	Balances	Loans in
Subsector	3Q20 Balance	Loans	Deferred	Subsector
Fabricated Metal Product	\$56,605	1.0%	17.5%	1.4%
Primary Metal	\$25,059	0.5%	1.3%	2.1%
Food	\$23,540	0.4%	4.2%	0.0%
Machinery	\$22,846	0.4%	8.0%	0.0%
Transportation Equipment	\$20,318	0.4%	0.0%	0.0%
Plastics & Rubber Products	\$18,956	0.3%	22.0%	0.0%
Nonmetallic Mineral Product	\$13,018	0.2%	0.0%	0.0%
Electrical Equipment, Appliance, & Component	\$11,002	0.2%	0.0%	21.5%
Miscellaneous	\$10,731	0.2%	0.0%	1.6%
Petroleum & Coal Products	\$9,953	0.2%	0.0%	0.0%
Textile Mills	\$8,399	0.2%	0.0%	0.0%
Paper	\$6,705	0.1%	0.0%	98.9%
Chemical	\$5,127	0.1%	0.0%	0.7%
Furniture & Related Product	\$4,942	0.1%	13.0%	4.4%
Leather & Allied Product	\$3,226	0.1%	87.6%	0.0%
Computer & Electronic Product	\$2,802	0.1%	0.0%	0.0%
Beverage & Tobacco Product	\$2,644	0.0%	67.5%	0.0%
Printing & Related Support Activities	\$1,186	0.0%	12.3%	3.4%
Wood Product	\$980	0.0%	0.0%	0.0%
Textile Product Mills	\$111	0.0%	0.0%	0.0%
Total	\$248,150	4.5%	9.1%	4.3%

Agriculture and Non-Commercial Loan Portfolios



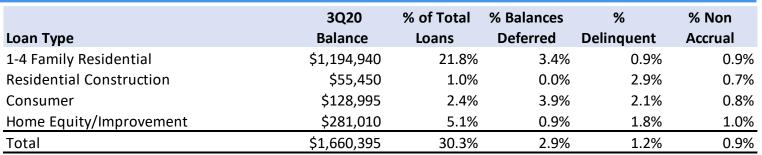




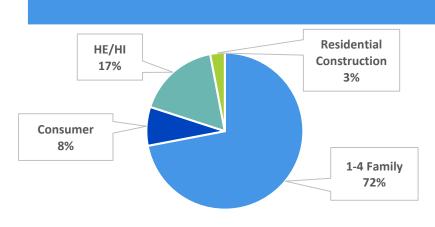
		% of Total	% Balances	% of Classified
State	3Q20 Balance	Loans	Deferred	Loans in Subsector
Indiana	\$2,671	0.0%	0.0%	0.0%
Michigan	\$19,582	0.4%	0.0%	6.5%
Ohio	\$103,241	1.9%	0.8%	11.0%
Other	\$182	0.0%	0.0%	0.0%
Total Farmland	\$125,676	2.3%	0.6%	10.1%
Indiana	\$2,604	0.0%	0.0%	0.0%
Michigan	\$6,067	0.1%	0.0%	0.5%
Ohio	\$43,786	0.8%	0.0%	3.2%
Total Farm Operating LOC / Equipment Loans	\$52,457	1.0%	0.0%	2.7%
Total	\$178,133	3.3%	0.5%	7.9%

Total Agriculture Loans: \$178 million or 3.3% of loan portfolio

Non-Commercial Loans (\$000s)



Total Non-Commercial Loans: \$1.66 billion or 30.3% of loan portfolio



premier financial corp.

Low Levels of Concentrated Exposure



Top 50 Borrowers by Sector (\$000s)

Top 50 Borrowers comprised of 427 loans with multiple borrowers per industry and borrowers in multiple industries

\$1.0B outstanding represents 18% of total loans or 26% of commercial loans

30 borrowers with exposures \$25M or less and only 3 borrowers over \$40M with no industry concentration

Diversified industry exposure results in no single level of high concentration

No classified loans

	3Q20	Total	
Property Type / Industry Sector	Balance	Exposure	% of Top 50
Multifamily	\$170,520	\$204,294	16.7%
Single Purpose	\$118,547	\$129,965	10.6%
Industrial	\$68,218	\$78,830	6.4%
Information	\$34,777	\$76,406	6.29
Warehouse	\$72,298	\$76,035	6.29
Shopping Center	\$74,367	\$74,367	6.1%
Office	\$63,983	\$64,013	5.2%
Manufacturing	\$34,393	\$55,304	4.5%
Motel	\$55,027	\$55,027	4.5%
Wholesale Trade	\$31,276	\$50,208	4.19
Real Estate and Rental and Leasing	\$23,784	\$48,464	4.0%
1-4 Family Rental Property	\$43,019	\$43,019	3.5%
Transportation and Warehousing	\$26,118	\$41,123	3.49
Retail	\$36,408	\$39,568	3.29
Student Housing	\$28,937	\$28,937	2.49
Construction	\$14,361	\$25,149	2.19
Administrative and Support and Waste Management and Remediation Services	\$23,792	\$23,792	1.9%
Health Care and Social Assistance	\$18,448	\$23,418	1.9%
Recreational / School	\$21,110	\$21,817	1.8%
Ag Farm / Farmland Value / Agriculture Industry	\$13,115	\$13,465	1.19
Nursing Home	\$54	\$11,500	0.9%
Assisted Living Facility	\$10,828	\$10,828	0.9%
Moile Home Park	\$8,874	\$8,874	0.79
All other	\$17,411	\$18,367	1.5%
Total for Top 50 Borrowers	\$1,009,665	\$1,222,770	100.0%
% of Total Loans	18.4%		



PPP Loans (\$000s)

	3Q20		
Loan Size	Loans	Balance	Gross Fees
Less than \$350,000	2,606	\$166,706	\$8,336
\$350,000-\$2,000,000	245	\$183,397	\$5,468
More than \$2,000,000	29	\$93,184	\$986
Total	2,880	\$443,287	\$14,790

\$14.8 million gross fees (3.3% average) received with \$2.5 million of fee income recorded as of 9/30/20

Average loan size of \$154,000 with \$135.1 million \$250,000 or less

Only 2.4% are 5 years vs 2 years

16.1% relate to COVID-19 High Sensitivity sectors

Total SBA loans of \$451.5 million including PPP

Less than 10% of PPP loans were to new customers

	3Q20	% of PPP	% of Total
NAICS Sector	Balance	Loans	Loans
Manufacturing	\$87,347	19.7%	1.6%
Construction	\$73,852	16.7%	1.3%
Health Care and Social Assistance	\$52,194	11.8%	1.0%
Retail Trade	\$31,160	7.0%	0.6%
Accommodation and Food Services	\$29,757	6.7%	0.5%
Professional, Scientific, and Technical Services	\$28,978	6.5%	0.5%
Administrative and Support and Waste Manage	\$25,386	5.7%	0.5%
Transportation and Warehousing	\$24,843	5.6%	0.5%
Wholesale Trade	\$22,866	5.2%	0.4%
Other Services (except Public Administration)	\$21,859	4.9%	0.4%
Finance and Insurance	\$7,885	1.8%	0.1%
Real Estate and Rental and Leasing	\$7,815	1.8%	0.1%
Educational Services	\$6,849	1.5%	0.1%
Information	\$6,555	1.5%	0.1%
Agriculture, Forestry, Fishing and Hunting	\$6,333	1.4%	0.1%
Public Administration	\$3,908	0.9%	0.1%
Arts, Entertainment, and Recreation	\$3,398	0.8%	0.1%
Management of Companies and Enterprises	\$1,376	0.3%	0.0%
Mining, Quarrying, and Oil and Gas Extraction	\$909	0.2%	0.0%
Utilities	\$17	0.0%	0.0%
Total	\$443,287	100.0%	8.1%

Strong Credit Culture



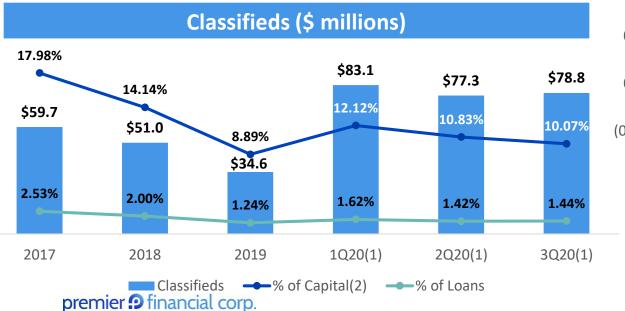
- Loan approval authority primarily centered with regional credit officers and loan committees
 - Relationships in excess of \$10.0 million approved at Executive Loan Committee
 - Legal lending limit as of 9/30/2020 is approximately \$103.2 million and internal limit is \$40.0 million (with ability to have exceptions)
- Experienced relationship managers that understand their customers and markets
- Robust risk identification process as well as significant stress testing of COVID-19 related at risk industries with significant loan level stress testing performed
 - Consistent performance monitoring for commercial relationships impacted by COVID-19
- Independent loan review
 - Covers in excess of 50% of the commercial portfolio
 - Sample evaluates commercial credit relationships across a spectrum of exposure levels and risk ratings
 - Strong historical results that validate credit risk management practices

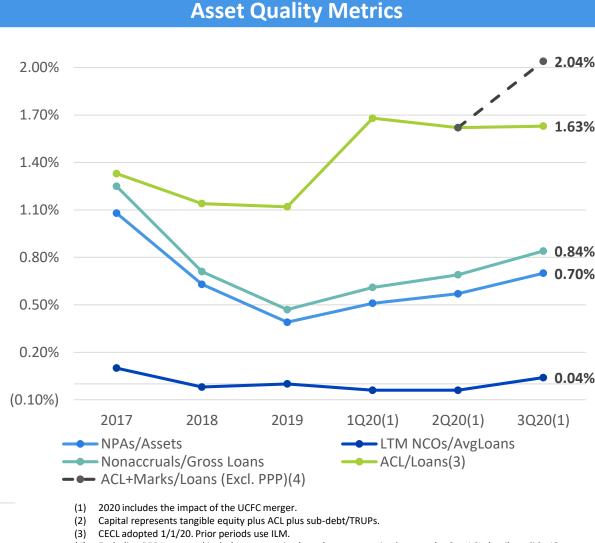
Entering Credit Cycle from Position of Strength

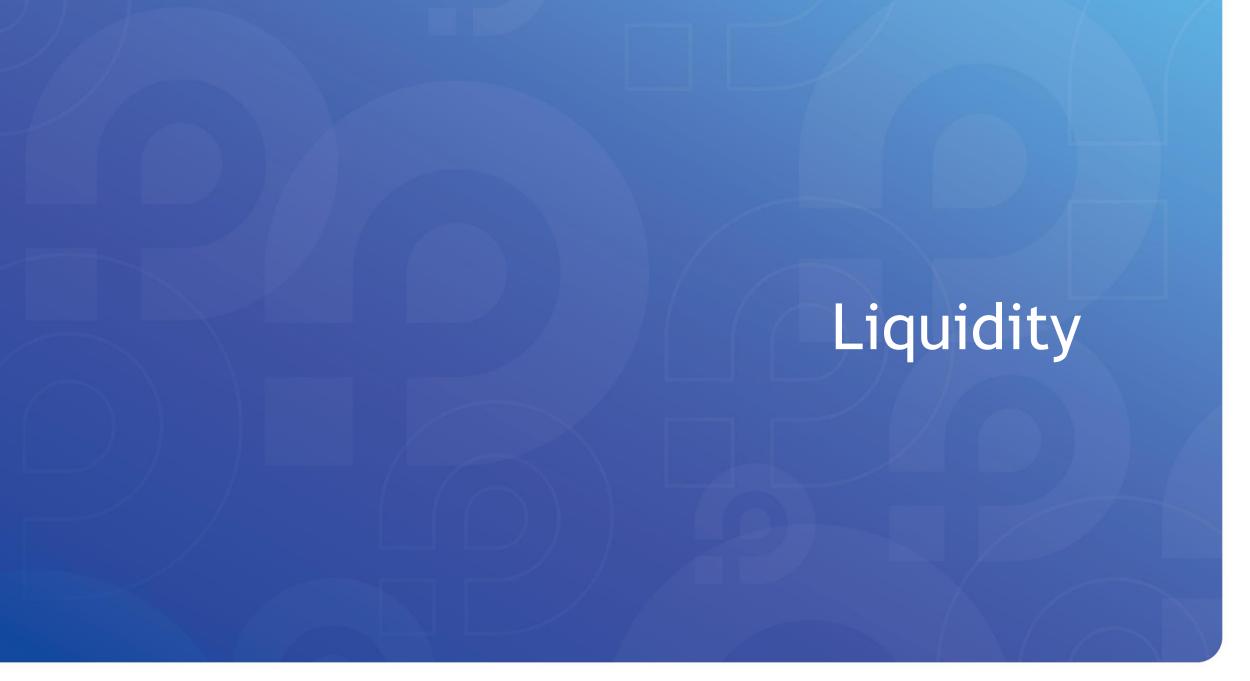


Overview

- Conservative underwriting and strong asset quality allow us to enter the economic downturn well-prepared
- Non-performing asset levels managed well over time while total assets have increased significantly
- 0.05% net charge offs / avg loans since 2017 (pro forma combined)
- Strong reserve levels as provisioning under CECL reflects deteriorated economic conditions and expectations for credit stress to emerge in future periods
- Continue working with customers' deferral requests







Strong Core Deposit Franchise

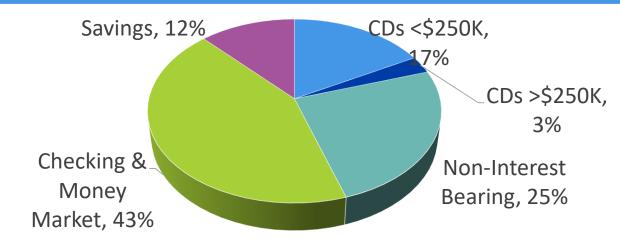
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- With minimal reliance on costly time deposits and a high level of non-interest bearing deposits,
 Premier has cultivated a low-cost source of funds
- Premier's cost of deposits was 0.45% in Q3 2020
- Non-interest bearing deposits were 25% of total deposits as of September 30, 2020
- 100% customer deposits and no brokered deposits as of September 30, 2020
- Top 3 rank in 5 of 10 top MSA's (2)

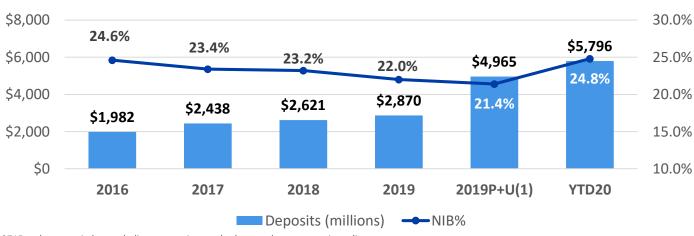
2020 Top 10 MSAs (2)

	Market	Number of	Deposits In	Deposit Market	Percent of Total
MSA Name	Rank	Branches	Market (\$M)	Share (%)	Deposits (%)
Youngstown-Warren-Boardman, OH-PA	3	15	1,601	13.1	27.5
Toledo, OH	9	10	645	4.3	11.1
Findlay, OH	2	5	375	22.1	6.4
Adrian, MI	1	5	357	29.6	6.1
Lima, OH	3	4	290	13.2	5.0
Salem, OH	3	5	267	15.5	4.6
Canton-Massillon, OH	8	1	237	2.8	4.1
Cleveland-Elyria, OH	19	3	212	0.2	3.6
Fort Wayne, IN	10	3	177	2.3	3.0
Norwalk, OH	4	3	139	13.2	2.4
Total for Top 10 MSAs		54	4,299		73.8

Total Deposits = \$5.8 billion as of 9/30/20



Customer Deposits and Non-Interest Bearing %



^{(1) 2019} P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments

²⁾ As of June 30, 2020, source: S&P Global Market Intelligence

Top 20 Deposit Relationships



The top 20 deposit relationship comprised of 108 accounts

Top 20 relationships only 6.10% of total deposits

86% of top 20 relationship deposits were demand deposits (25% is non-interest bearing and 61% is interest bearing demand)

14% of top 20 relationship deposits were time deposits with an average maturity of 16 months

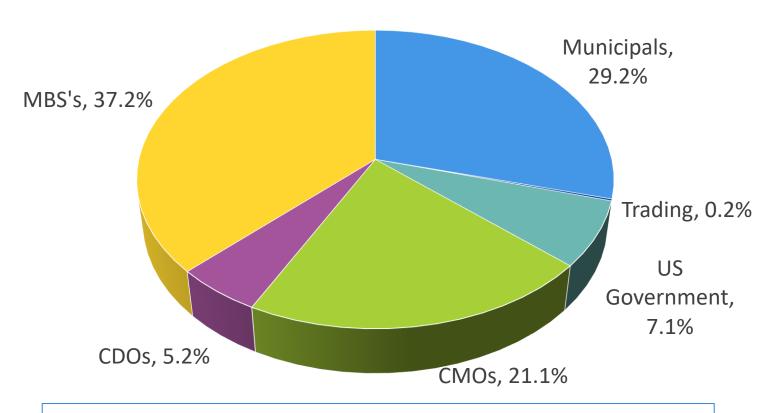
Public funds represent 10.3% of total deposits

			Number of	Relationship	Avg.
Rank	Industry	Balance (\$000s)	Accounts	•	Rate (%)
1	Public Fund	\$63,973	12	2014	0.24
2	Public Fund	38,420	4	2017	0.40
3	Health Care	30,403	6	2001	0.47
4	Public Fund	30,342	11	2008	0.11
5	Public Fund	23,371	2	2015	0.33
6	Personal	21,364	3	1976	0.08
7	Public Fund	19,030	6	2020	0.76
8	Manufacturer	17,095	3	2009	0.24
9	Professional, Scientific, and Technical Services	16,836	6	2011	0.75
10	Public Fund	12,538	2	2018	0.97
11	Public Fund	12,279	1	2015	0.33
12	Public Fund	9,667	11	2004	0.01
13	Public Fund	8,336	3	2019	1.21
14	Public Fund	8,085	4	2019	1.67
15	Public Administration	7,913	7	2013	0.10
16	Manufacturer	7,025	1	2019	0.00
17	Construction	6,958	2	2014	0.00
18	Public Fund	6,836	10	1983	0.00
19	Wholesale Trade	6,690	11	2005	0.00
20	Manufacturing	6,458	3	2011	0.00
Total fo	r Top 20 Deposit Relationships	\$353,619	108		
	% of Total Deposits	6.10%			

Note: Financial data is as of September 30, 2020 unless otherwise noted. Relationship at Premier includes years at First Defiance Financial Corp. and United Community Financial Corp.

High Quality Securities Portfolio





Total = \$579.2 million

Municipals comprised of 46% unlimited tax general obligations, 19% local government revenue, 16% limited tax general obligations, and 19% state or other revenue sources.

- Premier's securities portfolio is all trading or available-for-sale, carried at fair value
- Premier's securities portfolio is highly rated
 - 74% are AAA rated
 - 16% are AA rated
 - 99% are rated investment grade
- All mortgage backed securities and collateralized mortgage obligations are U.S. government agency issued
- All state and political subdivision securities are investment grade rated, many with credit enhancements
- The expected weighted average life of Premier's AFS securities portfolio is 4.8 years as of September 30, 2020

Liquidity Status and Sources



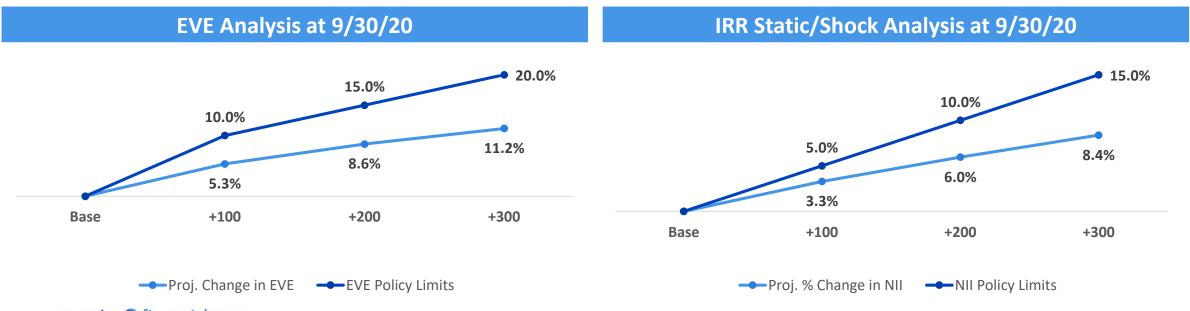
- The primary tool used by Premier to measure its liquidity position is its liquidity reserve, which consists of unpledged investment securities, unused available FHLB borrowings capacity, and overnight federal funds sold balances.
- On-hand liquidity 6.8%⁽¹⁾
- Premier Financial Corp. has the following sources of liquidity at the holding company level as of September 30, 2020:
 - \$66.7 million of cash and equivalents
 - \$20 million unsecured line of credit with zero balance drawn
- Premier Bank has the following sources of liquidity as of September 30, 2020:
 - \$110 million of cash and equivalents
 - \$1.1 billion of borrowing availability with the FHLB
 - \$25 million unsecured line of credit with zero balance drawn
 - \$443 million of PPPLF availability
 - Fed Funds & Discount Window
 - Deposit Growth, including brokered/reciprocals
 - Cash Earnings
 - Loan Repayments/Participations
 - Investment Maturities/Sales/Pledges

⁽¹⁾ On-hand liquidity calculated as total liquidity (cash and cash equivalents + investments AFS – pledged investments) / total liabilities (bank liabilities – pledged investments) Note: As of September 30, 2020 unless otherwise noted

Interest Rate Risk Management



- Management reviews interest rate sensitivity on a monthly basis by modeling the consolidated financial statements under various interest rate scenarios. The primary reason for these efforts is to seek to mitigate adverse impacts of unforeseen changes in interest rates. Management continues to believe that further changes in interest rates will not have a significant impact on net income, consistent with the disclosures in PFC's most recent 10-K and 10-Q filings.
- Net interest income and economic value of equity are both projected to still be strong with interest rate shifts, which is in keeping with observed recent historical reactions to changes in interest rates.

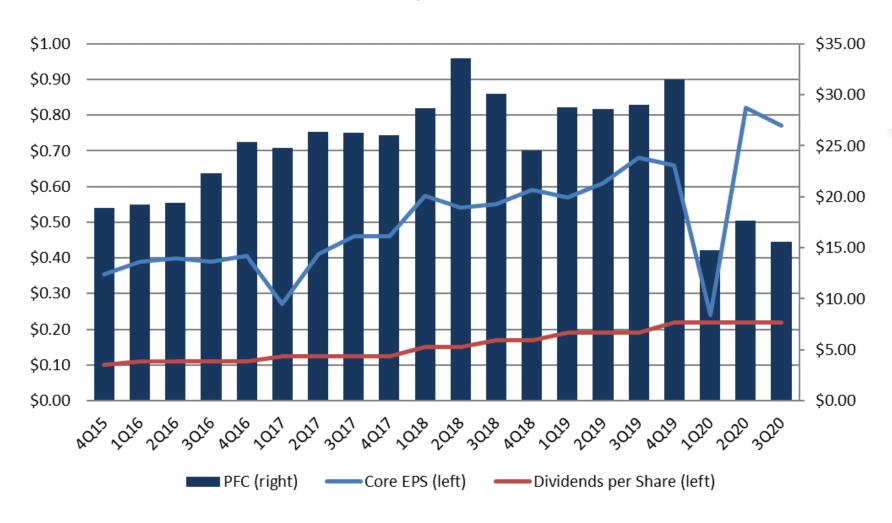




Maximizing Shareholder Value



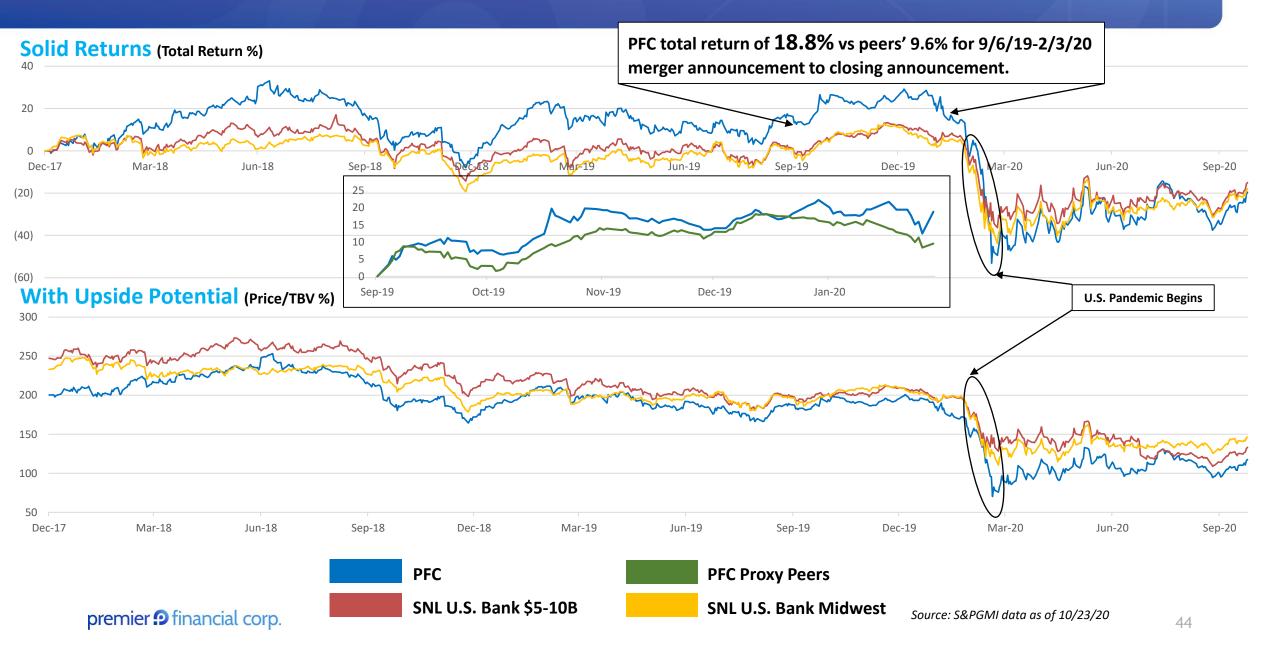
Core EPS, Dividends and Stock Price





Maximizing Shareholder Value





Maximizing Shareholder Value



Investment Opportunity

		SNL Banks	SNL Banks	Peer
	PFC ⁽¹⁾	\$5B - \$10B	Midwest	Group
Price/Book	74.8%	109.3%	118.4%	111.8%
Price/Tangible Book	117.7%	133.3%	146.4%	136.7%
Dividend Yield	4.6%	2.9%	4.0%	3.8%
Price/LTM EPS	7.7	14.2	13.5	14.0
Total Returns (9/6/19-2/3/20)	18.8%	10.3%	6.8%	9.6%
Total Returns (12/31/17-10/23/20)	-19.6%	-15.0%	-17.9%	-19.5%

Pro forma PFC stock price of ~\$22 if Price/TBV = Peers

Source: S&PGMI data as of 10/23/20

^{1.} PFC data recalculated to use LTM Core EPS, Book value and Tangible Book value as of and for the period ended 9/30/20. Core items exclude the impact of acquisition related provision (CECL "double-dip") and other charges. See Non-GAAP reconciliations on slide 49.

Key Takeaways



- Disciplined management team with proven track record
- Reputation of focusing on fundamentals and poised to generate above peer profitability long-term
- Balance sheet strength strong ACL/Loans, attractive core deposit base and solid capital levels
- Diversified and high quality loan portfolio with a disciplined approach to lending
- Well-positioned to grow our balance sheet and geographic footprint
- Focused on customer and employee relations in current uncertain environment
- Positioned well for upside value versus peers



ACL/CECL Rollforward and Details



\$ In Millions		12/31/19	ILM		1/1/20	CECL		1/31/20 Acq.		3,	/31/20	CECL		6/30/200			9/30/20	CECL		
Credit Type	R	eserve	%	Re	eserve	%	Re	eserve	%	Rese	erve	%	R	eserve	%	ex PPP	R	eserve	%	ex PP
CRE	\$	16.2	1.15%	\$	19.8	1.33%	\$	8.9	1.29%	\$:	38.2	1.68%	\$	40.2	1.71%		\$	47.5	2.08%	
C&I		8.8	1.55%		6.6	1.15%		2.4	0.99%		9.5	1.10%		9.9	0.82%	1.28%		10.6	0.86%	1.359
Construction		1.0	0.48%		0.8	0.37%		0.1	0.37%		0.8	0.45%		1.1	0.66%			2.5	0.88%	
Residential		2.7	0.93%		4.4	1.39%		11.8	1.29%		21.8	1.76%		22.3	1.84%			17.8	1.54%	
Consumer		0.4	1.06%		0.4	1.04%		1.0	1.04%		3.3	2.46%		3.5	2.51%			2.0	1.24%	
Home Equity		1.7	1.42%		1.1	0.93%		1.7	0.93%		3.7	1.24%		3.9	1.36%			4.1	1.48%	
Pooled/Non-PCD		30.8	1.17%		33.1	1.21%		25.9	1.20%		77.3	1.55%		80.9	1.51%	1.64%		84.5	1.51%	1.64%
Specific Reserves		0.4	1.18%		0.5	1.25%		-	0.00%		0.7	1.87%		0.4	1.37%			0.4	1.43%	
PCI/Non-PCI/PCD		-	0.00%		-	0.00%		7.7	8.46%		7.9	8.87%		7.3	8.81%			4.0	5.20%	
Total Loans		31.2	1.12%		33.6	1.21%		33.6	1.50%		85.9	1.68%		88.6	1.62%	1.76%		88.9	1.63%	1.779
Unfunded		0.6	0.10%		1.5	0.25%		2.8	0.35%		5.7	0.42%		6.8	0.47%			6.0	0.42%	
Total Credits	\$	31.8	0.95%	\$	35.1	1.04%	\$	36.4	1.20%	\$	91.6	1.42%	\$	95.4	1.38%	1.47%	\$	94.9	1.38%	1.47%
Reserve+Marks/Tota	l Loans	(1)	1.12%			1.21%			2.32%			2.03%			1.89%	2.05%			1.87%	2.04%
Rollforward		Loans U	Infunded	Not	es								Mod	dy's Basel	ine Foreca	sts ⁽²⁾				
12/31/19 Reserve	\$	31.2 \$	0.6	12/3	31/19 ILM	balances		_		Un	employ	/ment						Real GD)P	
CECL Adopt		2.4	0.9	Equi	ity adjust	ment		-	Jan-2020	3/3	31/20	6/30/20	9	9/30/20	_	Jan-2020		3/31/20	6/30/20	9/30/2
Non-PCD Acq.		25.9		Pro۱	ision exp	ense		Q1	3.63%	12	.53%	9.21%		9.12%		1.85%		-18.30%	4.05%	0.729
PCD Acq.		7.7	2.8	Goo	dwill adju	ustment		Q2	3.61%	8	3.19%	9.52%		8.94%		1.99%		10.90%	0.44%	0.899
Expense ex. Acq.		17.8	1.4	Prov	/ision			Q3	3.66%	8	3.94%	9.58%		8.66%		1.09%		2.40%	0.37%	0.76%
Net Recoveries		0.8						Q4	3.76%	9	.38%	9.57%		8.29%		2.15%		2.60%	0.42%	1.099
3/31/20 Reserve	\$	85.9 \$	5.7	3/31	L/20 CECL	balances														
Expense		5.5	0.3	Prov	ision/															
Net Charge-offs		(2.5)						(1)	Includes \$19 //	VV \$18 1NV 9	\$14 6M ar	nd \$13.5M of una	mortiza	ad nurchase ac	counting loan	marks for				
9/30/20 Reserve	\$	88.9 \$	6.0	9/30)/20 CECL	balances		(1)			•	20, respectively.			J	marks for				

premier financial corp.

⁽²⁾ Forecasts for January 2020, 3/31/20, 6/30/20 and 9/30/20 based on baseline forecasts per Moody's Analytics U.S. Macroeconomic Outlook Baseline and Alternative Scenarios for December 2019, April 2020, July 2020 and September 2020, respectively.

Non-GAAP Reconciliations



(In thousands, except pershare and ratio data)		2016		2017		2018		2019		2019 P+U ⁽¹⁾		1Q20 ⁽²⁾		2Q20		3Q20		YTD20
Acquisition related charges (pre-tax)	\$	-	\$	4,014	\$	-	\$	1,422	\$	2,773	\$	11,486	\$	2,099	\$	3,711	\$	17,295
Less: Tax benefit of acquisition related charges		-		843		-		299		582		2,034		441		779		3,254
Acquisition related charges (after-tax)	\$	-	\$	3,171	\$	-	\$	1,123	\$	2,191	\$	9,452	\$	1,658	\$	2,932	\$	14,041
Fota I non-interest expenses	\$ 70	,981	\$	85,308	\$	89,330	\$	97,084	\$	162,525	\$	42,310	\$	37,984	\$	43,563	\$	123,856
ess: Acquisition related charges (pre-tax)		-		4,014		-		1,422		2,773		11,486		2,099		3,711		17,295
ess: FHLB prepayment charges																1,407		1,407
ore non-interest expenses (3)	\$ 70	,981	\$	81,294	\$	89,330	\$	95,662	\$	159,752	\$	30,824	\$	35,885	\$	38,445	\$	105,154
ac quisition related provision (pre-tax)	\$	_	\$	_	\$	_	\$	_	\$	_	\$	25,949	\$	_	\$	_	\$	25,949
ess: Tax bene fit of acquisition related provision		-		-		-		-		-		5,449		-		-		5,449
c quisition related provision (after-tax)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	20,500	\$	-	\$	-	\$	20,500
rovision for credit losses	\$	395	\$	2,992	\$	1,258	\$	2,884	\$	3,174	\$	45,244	\$	2,975	\$	2,794	\$	51,014
ess: Acquisition related provision (pre-tax)		-		-		-		-		-		25,949		-		-		25,949
ore provision for credit losses	\$	395	\$	2,992	\$	1,258	\$	2,884	\$	3,174	\$	19,295	\$	2,975	\$	2,794	\$	25,065
et interest income	\$ 78,	943	\$	96,671	\$	108,255	\$	115,649	\$	203,209	\$	45,463	\$	54,304	\$	53,271	\$	153,038
ld: Tax equivalent adjustment	1,	830		1,914		1,004		967		1,211		251		256		259		767
x-equivalent net interest income	80,	773		98,585		109,259		116,616		204,420		45,714		54,560		53,530		153,805
ess: PPP income														(1,568)		(2,746)		(4,314)
ess: Net accretable yield											_	(1,337)		(3,694)		(1,949)	_	(6,980)
ore tax-equivalent net interest income			\$		\$		\$		\$		\$	44,377	\$		\$		\$	142,511
verage interest earning assets excluding average unrealized gains/losses on secu			\$		\$	2,745,289	\$ 2		\$	5,640,893	\$		\$		\$		\$	
et interest margin	3.	74%		3.88%		3.98%		3.93%		3.62%		3.78%		3.51%		3.47%		3.55%
ore net interest margin (4)												3.68%		3.34%		3.41%		3.44%
x-e quiva lent net interest income	\$ 80,	773	\$	98,585	\$	109,259	\$	116,616	\$	204,420	\$	45,714	\$	54,560	\$	53,530	\$	153,805
on-interest income (excluding securities gains/losses)		,521		39,497		39,035		44,932		70,919		13,999		23,017		23,520		60,535
otalrevenues		294	_	138,082		148,294	_	161,548	_	275,339	_	59,713	_	77,577	_	77,050	_	214,340
ore non-interest expenses			\$	- / /	\$	07,000	\$,	\$,	\$, .	\$,	\$	38,445	\$	105,154
ore efficiency ratio on- interest income (excluding securities gains/losses) % of revenues		.10%		58.87% 28.60%		60.24% 26.32%		59.22% 27.81%		58.02% 25.76%		51.62% 23.44%		46.26% 29.67%		49.90% 30.53%		49.06% 28.24%
come (loss) before income taxes		597	\$	48,452	\$	56,875	\$	60,637	\$	109,317	\$	(28,092)	\$	36,360	\$	31,914	\$	40,181
dd: Provision for credit losses		395		2,992		1,258		2,884		3,174		45,244		2,975		2,794		51,014
re - tax pre - provision income dd: Acquisition related charges (pre - tax)	41,	992		5 1,444 4,014		58,133		63,521 1,422		112,491 2,773		17,152 11,486		39,335 2,099		34,708 3,711		91,195 17,295
ore pre-tax pre-provision income	\$ 41.	992	\$		\$	58,133	\$		\$		\$		\$		\$	38,419	\$	108,490
verage totalassets	\$ 2,397,		\$		\$	3,048,525	\$ 3		\$		\$		\$		\$	6,935,783	\$	
ore pre-tax pre-provision return on average assets	1.	75%		1.94%		1.91%		1.98%		1.88%		2.15%		2.38%		2.20%		2.25%
et income (loss)	\$ 28,	843	\$	32,268	\$	46,249	\$	49,370	\$	88,839	\$	(22,482)	\$	29,057	\$	25,655	\$	32,230
ld: Acquisition related provision (after-tax)		-		-		-		-		-		20,500		-		-		20,500
dd: Acquisition related charges (after-tax)		-		3,171		-		1,123		2,191		9,452		1,658		2,932		14,041
ore net income	\$ 28,	843	\$	35,439	\$	46,249	\$	50,493	\$	91,030	\$	7,470	\$	30,715	\$	28,587	\$	66,771
verage totalassets			\$		\$		\$:		\$		\$		\$		\$	6,935,783	\$	
ore return on average assets	1.	20%		1.24%		1.52%		1.54%		1.48%		0.56%		1.76%		1.64%		1.39%
verage totalequity	\$ 285.	634	\$	351,236	\$	384,305	\$	406,286	\$	726,015	\$	786,837	\$	932,793	\$	927,506	\$	881,932
ore return on a verage equity	10	.10%		10.09%		12.03%		12.43%		12.54%		3.82%		13.24%		12.26%		10.11%
erage total tangible equity	\$ 222.	232	¢	254,381	•	280,748	¢	303,426	•	599,353	•	518,253	•	580,449	¢	576,457	¢	557,840
re rage total tangible equity ore return on average tangible equity	,	232 98%	Ф	13.93%	Ф	16.47%	Ф	16.64%	Ф	15.19%	Ф	5.80%	Ф	21.28%	Ф	19.73%	Ф	15.99%
	12.	J O /0		13.3370		10.4 / 70		10.0470		13.1970		3.0070		21.2070		19.7370		13.7970
luted shares - Reported (5)	18,	070		20,056		20,468		19,931		37,949		31,666		37,333		37,334		35,482
ld: Dilutive shares for core net income		_		-		-		-		-		12 1		-		-		-
iluted shares - Core		070		20,056		20,468		19,931	_	37,949		31,787	_	37,333		37,334		35,482
Core diluted EPS	\$	1.60	\$	1.77	\$	2.26	\$	2.53	\$	2.40	\$	0.24	\$	0.82	\$	0.77	\$	1.88

- (1) 2019 P+U represents the combination of PFC and UCFC as of and for the year ended 12/31/19, including the impact of a 0.3715 exchange ratio but excluding cost savings and other purchase accounting adjustments
- (2) 1Q20 excludes January results from UCFC given 1/31/20 merger close
- (3) Represents prepayment penalties on FHLB early extinguishments funded by gains on securities sales that are excluded from revenues for efficiency ratio calculation.
- (4) 2Q20, 3Q20 and YTD20 exclude average balances of \$298.2 million, \$440.4 and \$246.9 million, respectively, related to PPP loans
- (5) All periods adjusted to reflect a 2-for-1 stock split on 7/12/18

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Thank you!