



# UpHealth Expands Leadership Team to Accelerate Growth

7/6/2021

## Michael Rolla Joins UpHealth as Chief Revenue Officer



DELRAY BEACH, Fla.--(BUSINESS WIRE)-- UpHealth, Inc. ("UpHealth" or the "Company"), a global digital health company delivering technology platforms, infrastructure, and services to modernize healthcare delivery and management, today announced the appointment of Michael Rolla as Chief Revenue Officer. Rolla joins UpHealth's senior leadership team and will be responsible for executing the Company's growth strategy and managing all sales and client facing teams.

"Our mission at UpHealth is to deliver digital-first health infrastructure and services that will dramatically transform how we care for individuals and manage health by integrating information, coordinating clinical and community-based teams, and using advanced analytics and protocols to guide care," said Ramesh Balakrishnan, Chief Executive Officer, UpHealth. "Bringing Mike on is part of our strategy to expand the products and services existing clients use across the platform, while also expanding through new partnerships."

Mr. Rolla brings a wealth of experience with healthcare providers and in managed care as well as a track record of success accelerating revenue growth. He has worked in digital health and medical technology for over 20 years, most recently at Teladoc Health where he was Senior Vice President of Commercial Sales. Prior to Teladoc, he was at Becton Dickinson where he served in a variety of sales leadership roles including as Director of U.S. Sales & Clinical Operations.

"UpHealth is pioneering technologies and services that are the future of healthcare," said Michael Rolla, Chief Revenue Officer. "This is an incredible opportunity and next step for me. I look forward to working with a very talented and dedicated team to realize the huge opportunities ahead of us to help clients deliver care and manage



health with new, digitally enabled models.”

## About UpHealth Inc.

UpHealth is a global digital health company with operations in over ten countries. UpHealth delivers digital-first technology, infrastructure, and services to dramatically improve how we deliver care and manage health for individuals and populations. The Company’s clients include governments, health plans, healthcare providers, and community-based organizations. UpHealth enables its clients to improve access, enhance quality, and achieve better outcomes more cost effectively with digital health infrastructure, interoperability tools, advanced analytics and coordinated workflows, connecting and expanding the care continuum to create digitally enabled care communities serving patients wherever they are, whenever they need it, and in any language they speak. Join us in the dialogue to improve healthcare at the #HealthcareReshaped hashtag on Twitter, LinkedIn, Facebook and Instagram.

For more information on UpHealth, please visit <https://uphealthinc.com> and follow us at **@UphealthInc** on Twitter, **@uphealth-inc** on LinkedIn and **@uphealthinc** on Instagram.

## Forward-Looking Statements

This press release contains forward-looking statements within the meaning of U.S. federal securities laws. Such forward-looking statements include, but are not limited to, statements regarding product offerings of UpHealth, and reception of its product by customers. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. In addition, any statements that refer to projections, forecasts, or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “intends,” “may,” “might,” “plan,” “possible,” “potential,” “predict,” “project,” “should,” “would” and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. The forward-looking statements contained in this press release are based on certain assumptions and analyses made by the management of UpHealth in light of their respective experience and perception of historical trends, current conditions, and expected future developments and their potential effects on UpHealth as well as other factors they believe are appropriate in the circumstances. There can be no assurance that future developments affecting UpHealth will be those anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond the control of the parties), or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements, including the mix of services utilized by UpHealth’s customers and such customers’ needs for these services, market acceptance of new service offerings, the ability of UpHealth to expand what it does for existing customers as well as to add new customers, that UpHealth will have sufficient capital to operate as anticipated, and

the impact that the novel coronavirus and the illness, COVID-19, that it causes, as well as government responses to deal with the spread of this illness and the reopening of economies that have been closed as part of these responses, may have on UpHealth's operations, the demand for UpHealth's products, global supply chains and economic activity in general. Should one or more of these risks or uncertainties materialize or should any of the assumptions being made prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as may be required under applicable securities laws.

View source version on **businesswire.com**: <https://www.businesswire.com/news/home/20210706005417/en/>

Sean Leous, [sean.leous@westwicke.com](mailto:sean.leous@westwicke.com), 646.866.4012

Tracy Williams, [tracy@olmsteadwilliams.com](mailto:tracy@olmsteadwilliams.com), 310.824.9000

Source: UpHealth, Inc.