# WhiteHorse Finance, Inc.

**Earnings Presentation** 

Quarter Ended March 31, 2022



**NASDAQ: WHF (Common Stock)** 

## Important Information and Forward Looking Statements

References in this presentation to "WHF", "we", "us", "our" and "the Company" refer to WhiteHorse Finance, Inc.

This presentation and the information and views included herein do not constitute investment advice, or a recommendation or an offer to enter into any transaction with the Company or any of its affiliates. Investors are advised to consider carefully the Company's investment objectives, risks, charges and expenses before investing in the Company's securities. Our annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, which have been filed with the Securities and Exchange Commission ("SEC"), contain this and other information about the Company and should be read carefully before investing in the Company's securities. The information in this presentation is not complete and may be changed. This presentation is not an offer to sell the Company's securities and is not soliciting an offer to buy the Company's securities in any jurisdiction where such offer or sale is not permitted.

A shelf registration statement relating to the Company's securities is on file with the SEC. A public offering of the Company's securities may be made only by means of a prospectus and a related prospectus supplement, copies of which may be obtained by writing the Company at 1450 Brickell Avenue, 31st Floor, Miami, FL 33131, Attention: Investor Relations, or by calling (305) 381-6999; copies may also be obtained by visiting EDGAR on the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>.

#### **Forward Looking Statements**

Some of the statements in this presentation constitute forward-looking statements, which relate to future events or the Company's future performance or financial condition. The forward-looking statements contained in this presentation involve risks and uncertainties, including statements as to: the Company's future operating results; changes in political, economic or industry conditions, the interest rate environment or conditions affecting the financial and capital markets, which could result in changes to the value of the Company's assets; the impact of the COVID-19 pandemic and its effects on the Company's and its portfolio companies' results of operations and financial condition; the Company's business prospects and the prospects of its prospective portfolio companies; the impact of investments that the Company expects to make; the impact of increased competition; the Company's contractual arrangements and relationships with third parties; the dependence of the Company's future success on the general economy and its impact on the industries in which the Company invests; the ability of the Company's prospective portfolio companies to achieve their objectives; the relative and absolute performance of the Company's investment adviser; the Company's expected financings and investments; the adequacy of the Company's cash resources and working capital; the timing of cash flows, if any, from the operations of the Company's prospective portfolio companies; and the impact of future acquisitions and divestitures.

Such forward-looking statements may include statements preceded by, followed by or that otherwise include the words "may," "might," "will," "intend," "should," "could," "can," "would," "expect," "believe," "estimate," "predict," "potential," "plan" or similar words.

The Company has based the forward-looking statements included in this presentation on information available to us on the date of this presentation, and the Company assumes no obligation to update any such forward-looking statements. Actual results could differ materially from those implied or expressed in the Company's forward-looking statements for any reason, and future results could differ materially from historical performance. Although the Company undertakes no obligation to revise or update any forward-looking statements, whether as a result of new information, future events or otherwise, you are advised to consult any additional disclosures that are made directly to you or through reports that the Company in the future may file with the SEC, including annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K. For a further discussion of factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in the annual reports on Form 10-K and quarterly reports on Form 10-Q we file with the SEC.

# WhiteHorse Finance Snapshot

Company:

WhiteHorse Finance, Inc. ("WhiteHorse Finance" or the "Company")

**Equity Ticker:** 

NASDAQ: WHF

Market Cap:

\$337.3MM<sup>(1)</sup>

NAV / Share:

\$14.99

Portfolio Fair Value:

\$800.4MM

**Current Dividend Yield:** 

9.8%<sup>(1)(2)</sup>; consistent quarterly dividends of \$0.355 per share since 2012 IPO

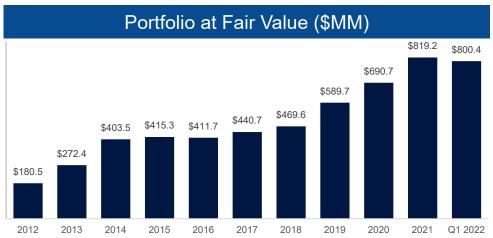
**External Manager:** 

Affiliate of H.I.G. Capital, LLC ("H.I.G. Capital" or "H.I.G.")

Based on May 9, 2022 share price of \$14.51

## Overview of WhiteHorse Finance, Inc.

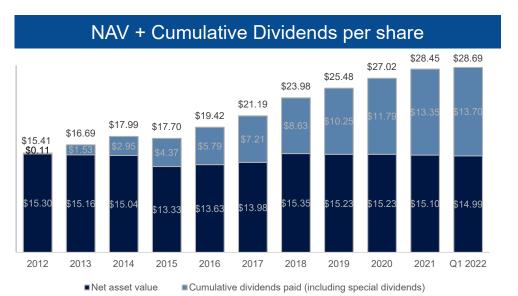
- WhiteHorse Finance, Inc. is a publicly listed Business Development Company ("BDC") that completed its IPO in December 2012
- WhiteHorse Finance's investment activities are managed by H.I.G. WhiteHorse Advisers, LLC, an affiliate of H.I.G. Capital, a leading global alternative asset manager with over \$47Bn of capital under management<sup>(1)</sup>
- Principally focused on originating senior secured loans to performing lower middle market companies with individual enterprise values generally between \$50MM and \$350MM
- Diversified investment portfolio totaling \$800.4MM as of March 31, 2022
- Investments across 111 positions in 68 portfolio companies as of March 31, 2022
  - Average Investment Size<sup>(2)</sup>: \$6.4MM (Average Debt Investment Size<sup>(2)</sup>: \$7.7MM)
  - Largest Portfolio Company Investment<sup>(2)</sup>: \$23.8MM
- Invested \$2,371MM in 199 transactions since December 2012 IPO
- The Company and State Teachers Retirement System of Ohio ("STRS Ohio"), a public pension fund established under Ohio law, partnered to create WHF STRS Ohio Senior Loan Fund LLC ("STRS JV"), a joint venture formed to invest in directly originated, senior secured first and second lien term loans.



Note: As of December 31st of each respective year presented, unless otherwise noted.

- Based on total capital commitments managed by H.I.G. Capital and affiliates.
- Based on fair value. Does not include investments in STRS JV.

Source: Company filings



# Overview of WhiteHorse Finance, Inc. (continued)

## **Investment Strategy**

- Generate attractive risk-adjusted return in all market conditions by originating and investing in senior secured loans to performing lower middle market companies and leveraging the knowledge of H.I.G. Capital
- Differentiated proprietary deal flow from over 60 dedicated deal professionals sourcing through direct coverage of financial sponsors and intermediaries
- Rigorous credit process focused on fundamental analysis with emphasis on downside protection and cash flow visibility
- 11-person investment committee with more than 250 years of industry experience
- Investment strategy focused on first lien and second lien senior secured investments in lower middle market companies with a target hold size of \$5MM to \$25MM

Summary Stats:
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Invested Capital since IPO:	\$2,371MM <sup>(1)</sup>
Number of Investments Made:	~199 <sup>(1)</sup>
Average Investment Size:	~\$6.4MM <sup>(2)</sup>
All-in Yield:	9.2% <sup>(3)</sup>
Net Debt / EBITDA of Current Portfolio Companies:	~4.0x <sup>(4)</sup>
Secured Debt as a % of Total Debt:	~100% <sup>(5)</sup>

Note: As of March 31, 2022 unless otherwise noted.

- (1) Reflects life-to-date since IPO, and may exclude follow-on transactions and investments in STRS JV made via asset transfers in-kind.
- (2) Across 109 investments. Does not include investments in STRS JV.
- (3) Reflects weighted average effective yield of income-producing debt investments. Weighted average effective yield for entire portfolio, including equities and investments in STRS JV, as of March 31, 2022, is 9.3%. Weighted average effective yield is computed by dividing (a) annualized interest income (including interest income resulting from the amortization of fees and discounts) by (b) the weighted average cost of investments.
- (4) Measured at origination based on borrower reporting and WHF's target underwriting leverage. Does not include investments in STRS JV.
- (5) Based on fair value. Does not include the Company's investments in STRS JV.



# Summary of Quarterly Results

- Total investments at fair value decreased to \$800.4 million in Q1 2022 as compared to \$\$819.2 million in Q4 2021.
  - The Company made investments in six new portfolio companies for gross deployments of \$69.5 million and made add-on investments totaling \$14.1 million.
  - The Company transferred 14 investments to the STRS JV totaling \$82.7 million and received additional sales and principal repayments of \$45.1 million.
  - The weighted average effective yield on income-producing investments at the end of Q1 2022 was approximately 9.2% as compared with approximately 9.1% at the end of the prior quarter.
- Q1 Net Investment Income ("NII") was \$8.5 million, or \$0.368 per share, which compares with Q4 NII of \$7.5 million, or \$0.331 per share.

# • Q1 Core NII<sup>(1)</sup> after adjusting for an approximate \$0.6 million capital gains incentive fee reversal, was \$7.9 million, or \$0.344 per share, compared with the quarterly distribution of \$0.355 per share. This compares with Q4 Core NII of \$7.3 million, or \$0.322 per share.

- Net realized and unrealized losses on investments and foreign currency transactions for Q1 2022 were \$2.8 million primarily driven by net losses generated from the Grupo HIMA San Pablo, Inc. realization.
- NAV per share at the end of Q1 2022 was \$14.99 per share compared with \$15.10 per share from Q4 2021.
- Gross leverage levels decreased during the quarter to 1.36x from 1.38x at the end of Q4 2021. Cash on-hand at the end of Q1 2022 was \$21.3 million resulting in net leverage of 1.30x as compared with 1.31x at the end of Q4 2021.
- As of March 31, 2022, STRS JV had total assets of \$332.2 million. The Company's return on its investment in STRS JV at the end of Q1 2022 was 12.0%<sup>(2)</sup>.
- (1) Core net investment income is a non-GAAP financial measure. Refer to next slide for components and discussion of core net investment income. Additional information on core net investment income and a reconciliation of core net investment income to its most directly comparable GAAP financial measure, net investment income, can also be found by accessing the earnings releases posted to the Company's website at <a href="http://www.whitehorsefinance.com">http://www.whitehorsefinance.com</a>.
- (2) Computed as the annual stated rate of the subordinated notes, based on the subordinated notes outstanding as of the period, and dividends received over the last twelve-month period, based on average capital invested.

## Fiscal Quarter Highlights

# **Quarterly Operating Highlights**

Unaudited Quarterly Financials	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
(USD in MM, expect per share data)						
Total Investment Income (1)	\$ 16.8	\$ 18.0	\$ 17.3	\$ 18.4	\$ 18.5	\$ 20.0
Expenses						
Interest Expense	3.5	3.8	3.8	3.8	5.1	4.8
Base Management Fees	3.4	3.3	3.4	3.5	3.8	4.0
Performance-based Incentive Fees	2.0	2.0	2.6	2.1	0.8	1.4
Other Expenses	1.1	1.3	1.4	1.3	1.3	1.3
Total Expenses	10.0	10.4	11.2	\$ 10.7	11.0	11.5
Net Investment Income	\$ 6.8	\$ 7.6	\$ 6.1	\$ 7.7	\$ 7.5	\$ 8.5
Net Realized and Unrealized Gain / (Loss)	 1.3	 0.6	 4.4	 0.6	 (4.3)	 (2.8)
Net Increase in Net Assets from Operations	\$ 8.1	\$ 8.2	\$ 10.5	\$ 8.3	\$ 3.1	\$ 5.7
Per Share						
Net Investment Income (NII)	\$ 0.34	\$ 0.37	\$ 0.30	\$ 0.37	\$ 0.33	\$ 0.37
Core NII (2)	\$ 0.35	\$ 0.38	\$ 0.34	\$ 0.37	\$ 0.32	\$ 0.34
Net Realized and Unrealized Gain / (Loss)	\$ 0.06	\$ 0.03	\$ 0.21	\$ 0.03	\$ (0.19)	\$ (0.12)
Earnings	\$ 0.40	\$ 0.40	\$ 0.51	\$ 0.40	\$ 0.14	\$ 0.25
Dividends Declared	\$ 0.355	\$ 0.355	\$ 0.355	\$ 0.355	\$ 0.355	\$ 0.355
Special Dividends Declared	\$ 0.125	\$ -	\$ -	\$ -	\$ 0.135	\$ -
Core NII Dividend Coverage	98%	106%	95%	105%	91%	97%

Note: Numbers may not foot due to rounding.

Source: Company filings

Total investment income includes investment income (e.g., interest and dividends) from investments in STRS JV.

<sup>(2)</sup> Core net investment income is a non-GAAP financial measure. The Company believes that core net investment income provides useful information to investors and management because it reflects the Company's financial performance excluding (i) the net impact of costs associated with the refinancing of the Company's indebtedness, (ii) the accrual of the capital gains incentive fee attributable to realized and unrealized gains and losses, and (iii) certain excise or other income taxes (net of incentive fees). The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Additional information on core net investment income and a reconciliation of core net investment income to its most directly comparable GAAP financial measure, net investment income, can be found by accessing the earnings releases posted to the Company's website at <a href="http://www.whitehorsefinance.com">http://www.whitehorsefinance.com</a>.

# **Quarterly Balance Sheet Highlights**

Unaudited Quarterly Financials (USD in MM, expect per share data)		Q4 2020		Q1 2021		Q2 2021	Q3 2021	Q4 2021	Q1 2022
Assets	_		_		_				
Investments at Fair Value	\$	690.7	\$	617.0	\$	670.5	\$ 687.1	\$ 819.2	\$ 800.4
Cash and Equivalents <sup>(1)</sup>		15.9		24.5		17.8	16.6	22.5	21.3
Other Assets		12.3		29.0		11.4	25.9	9.3	17.1
Total Assets	\$	719.0	\$	670.5	\$	699.7	\$ 729.6	\$ 851.0	\$ 838.8
<u>Liabilities</u>									
Debt (net of issuance costs)		384.9		334.5		358.7	379.8	476.0	467.9
Other Liabilities		21.2		21.7		21.4	26.1	25.2	23.0
Total Liabilities	\$	406.1	\$	356.2	\$	380.1	\$ 405.9	\$ 501.2	\$ 490.9
Total Net Assets	\$	312.9	\$	314.3	_\$_	319.6	\$ 323.7	\$ 349.8	\$ 347.9
Total Liabilities and Net Assets	\$	719.0	\$	670.5	\$	699.7	\$ 729.6	\$ 851.0	\$ 838.8
Net Asset Value per Share	\$	15.23	\$	15.27	\$	15.42	\$ 15.46	\$ 15.10	\$ 14.99
Leverage Ratio <sup>(2)</sup>		1.25x		1.08x		1.14x	1.19x	1.38x	1.36x
Net Leverage Ratio(3)		1.20x		1.00x		1.08x	1.14x	1.31x	1.30x
Gross Fundings (4)		176.5		72.4		118.4	137.9	215.4	103.6
Exits and Repayments <sup>(4)</sup>		(84.4)		(149.8)		(69.5)	(124.0)	(80.3)	(121.0)
Net Fundings/(Repayments)	\$	92.1	\$	(77.4)	\$	48.9	\$ 13.9	\$ 135.1	\$ (17.4)

Note: Numbers may not foot due to rounding

<sup>(1)</sup> Includes Restricted Cash.

<sup>(2)</sup> Calculated as Total Gross Debt Outstanding divided by Total Net Assets.

<sup>(3)</sup> Net Leverage Ratio is defined as debt outstanding less cash, divided by total net assets.

<sup>(4)</sup> Fundings, exits and repayments may include cash flows on revolver investments as well as non-cash transactions (e.g., PIK, equity issuances).

# Portfolio Highlights

(\$ in MM, except per share data)

Portfolio Investment		Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
	Φ.						
Total Fair Value of Investments  Number of Portfolio Investments	\$	690.7 \$	617.0 \$	670.5 \$	687.1 \$	819.2 \$	800.4
		99	90	97	99	127	111
Number of Portfolio Companies	•	67	62	67	65	76	68
Average Investment Size(1)	\$	6.6 \$	6.4 \$	6.4 \$	6.3 \$	5.9 \$	6.4
Average Borrower Size <sup>(1)</sup>	\$	9.7 \$	9.2 \$	9.2 \$	9.6 \$	9.9 \$	10.4
Average Debt Investment Size <sup>(1)</sup>	\$	7.3 \$	7.1 \$	7.1 \$	7.3 \$	6.8 \$	7.7
Fair Value as a Percentage of Principal <sup>(1)(2)</sup>		94.4%	96.3%	97.2%	96.1%	96.5%	98.5%
Total Portfolio Effective Yield (3)		Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
Weighted average effective yield on income-producing debt investments <sup>(1)</sup>		9.9%	9.6%	9.5%	9.3%	9.1%	9.2%
Weighted average effective yield on total portfolio		9.4%	9.7%	9.7%	9.1%	9.0%	9.3%
Portfolio Composition Floating vs. Fixed Investments							
Portfolio Composition - Floating vs. Fixed Investments (Debt Investments at Fair Value) <sup>(1)</sup>		Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
Percentage of fixed rate investments		0.2%	0.4%	0.4%	0.4%	0.4%	0.4%
Percentage of floating rate investments		99.8%	99.6%	99.6%	99.6%	99.6%	99.6%
Portfolio Composition - Sponsor vs. Non-Sponsor (Fair Value) <sup>(1)</sup>		Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
Sponsor		58.1%	64.5%	67.6%	66.8%	66.9%	60.5%
Non-Sponsor		41.9%	35.5%	32.4%	33.2%	33.1%	39.5%
Total Portfolio Composition by Instrument Type (Fair Value)		Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
First lien secured loans		85.2%	84.7%	84.0%	82.3%	85.1%	81.0%
Second lien secured loans		4.0%	2.4%	4.4%	4.3%	2.9%	3.0%
Subordinated debt		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STRS JV		7.4%	9.0%	9.2%	10.5%	9.2%	12.6%
Equity		3.4%	3.9%	2.4%	2.9%	2.8%	3.4%
Investments on Non-Accrual Status (Debt Investments)		Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
Fair Value of Investments on Non-accrual Status	\$	11.6 \$	14.3 \$	9.7 \$	8.7 \$	10.0 \$	-
Cost of Investments on Non-accrual Status	\$	14.7 \$	23.5 \$	18.4 \$	18.4 \$	24.5 \$	_
% of Investments on Non-accrual Status (Based on Fair Value of Debt Investments)(4)	·	1.8%	2.5%	1.5%	1.3%	1.3%	0.00%
% of Investments on Non-accrual Status (Based on Cost of Debt Investments) <sup>(4)</sup>		2.2%	4.0%	2.8%	2.8%	3.1%	0.00%

Note: Not a guarantee of future performance or investment pace.

Source: Company filings



<sup>(1)</sup> Does not include investments in STRS JV.

<sup>(2)</sup> Calculated based on funded principal amounts of debt investments.

<sup>(3)</sup> Weighted average effective yield is computed by dividing (a) annualized interest income (including interest income resulting from the amortization of fees and discounts) by (b) the weighted average cost of investments.

<sup>(4)</sup> Includes STRS JV Subordinated Note.

## Portfolio Trends

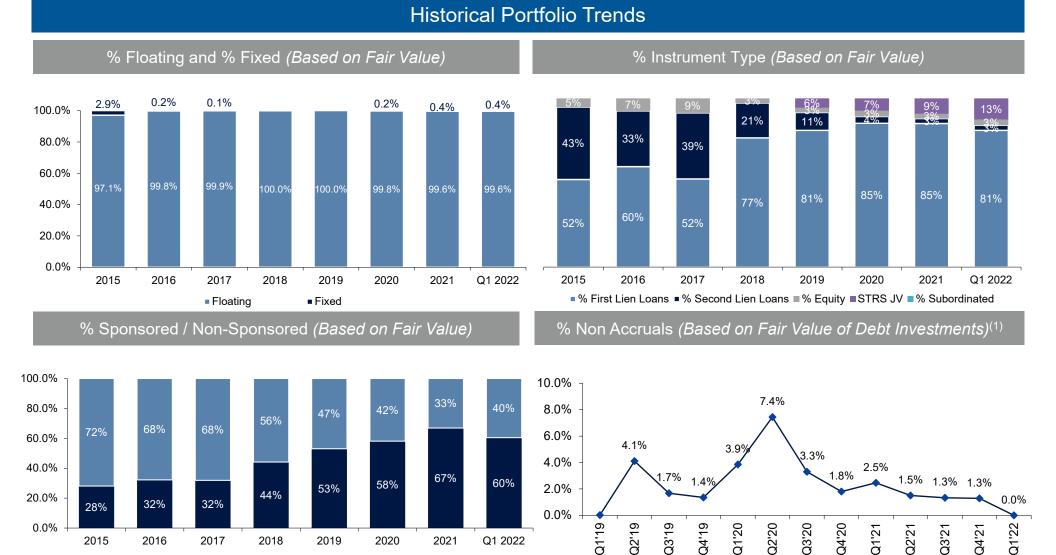
0.0%

2015

2016

2017

■ Sponsor



Note: As of end of each year/quarter presented, unless otherwise noted; percentages may not add up to 100% due to rounding. Not a guarantee of future performance or investment pace.

2018

Non-Sponsor

2019

2020

2021

Q1 2022



Q3'21

Q2'20

Q3'20

% of Investments on Non-accrual

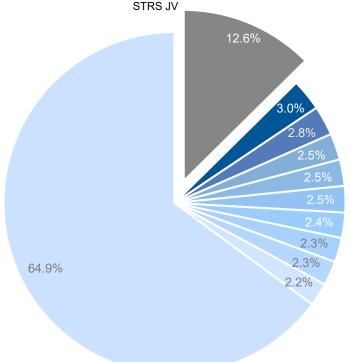
<sup>(1)</sup> Except as otherwise indicated, non-zero values <0.05%. Based on fair value of debt investments, including STRS JV Subordinated Note.

# **Borrower and Industry Diversity**

## Composition by Borrower (Based on Fair Value)

- STRS JV
- ABB Optical Group, LLC
- What if Holdings, LLC
- Arcstor Midco, LLC
- Escalon Services Inc.
- Other

- Future Payment Technologies, L.P.
- IvyRehab Intermediate II, LLC
- Sleep OpCo LLC
- Trimlite Buyer LLC
- BBQ Buyer, LLC

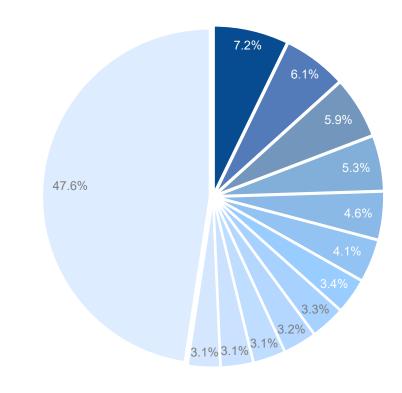


#### ~100% of WHF loans are senior secured

## Composition by Industry<sup>(1)</sup> (Based on Fair Value)

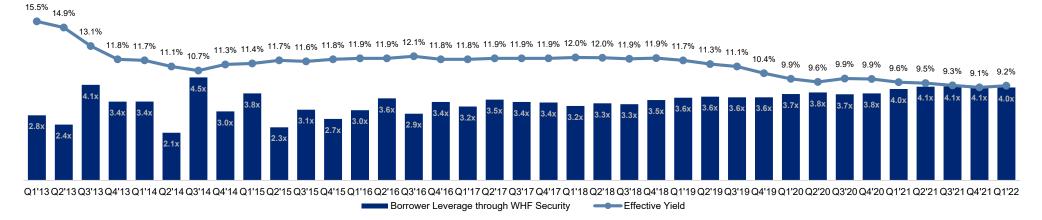
- Health Care Services
- Internet & Direct Marketing Retail
- Research & Consulting Services
- Home Furnishings
- Leisure Facilities
- Office Services & Supplies
- Other

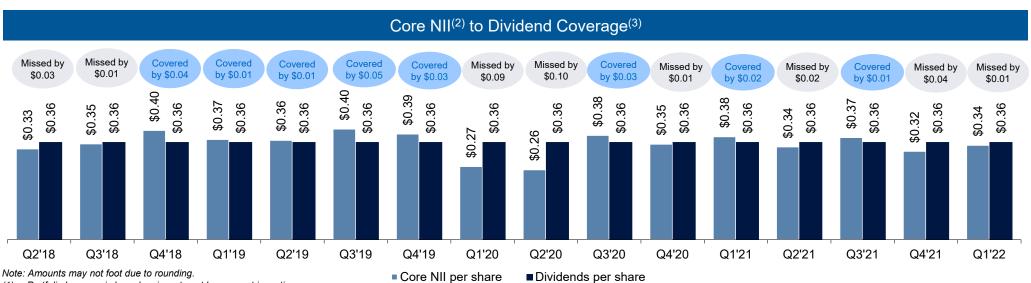
- Data Processing & Outsourced Services
- Specialized Consumer Services
- Building Products
- Application Software
- Health Care Supplies
- Environmental & Facilities Services



# Effective Yield & Dividend Coverage

#### Debt Portfolio Effective Yield and Borrower Leverage(1) From IPO to March 31, 2022



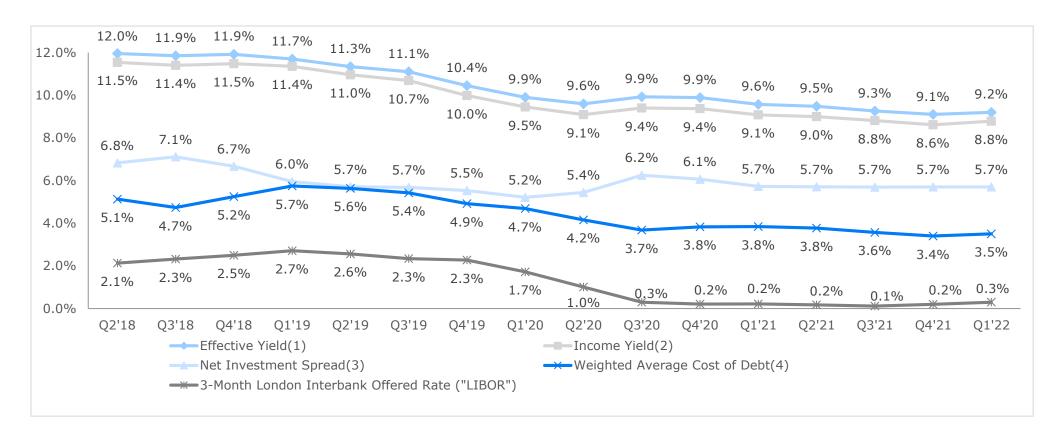


Portfolio leverage is based on investment leverage at inception.

Core net investment income is a non-GAAP financial measure. The Company believes that core net investment income provides useful information to investors and management because it reflects the Company's financial performance excluding (i) the net impact of costs associated with the refinancing of the Company's indebtedness, (ii) the accrual of the capital gains incentive fee attributable to realized and unrealized gains and losses, and (iii) certain excise or other income taxes (net of incentive fees). The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Additional information on core net investment income and a reconciliation of core net investment income to its most directly comparable GAAP financial measure, net investment income, can be found by accessing the earnings releases posted to the Company's website at http://www.whitehorsefinance.com

Does not include special dividends Source: Company filings

# Yield & Interest Rate Economic Analysis



<sup>(1)</sup> Weighted average effective yield is computed by dividing (a) annualized interest income (including interest income resulting from the amortization of fees and discounts) by (b) the weighted average cost of investments.

<sup>(2)</sup> Income yield is calculated as (a) the actual amount earned on earning investments, including interest and fee income but excluding amortization of capitalized fees and discounts.

<sup>3)</sup> Calculated as (a) effective yield less (b) weighted average cost of debt.

<sup>(4)</sup> The weighted average cost of debt is calculated as (a) the actual amount of expenses incurred on debt obligations divided by (b) the daily average of total debt obligations.

# **Investment Performance Ratings**

## **Investment Performance Ratings**

(% of Portfolio at Fair Value)

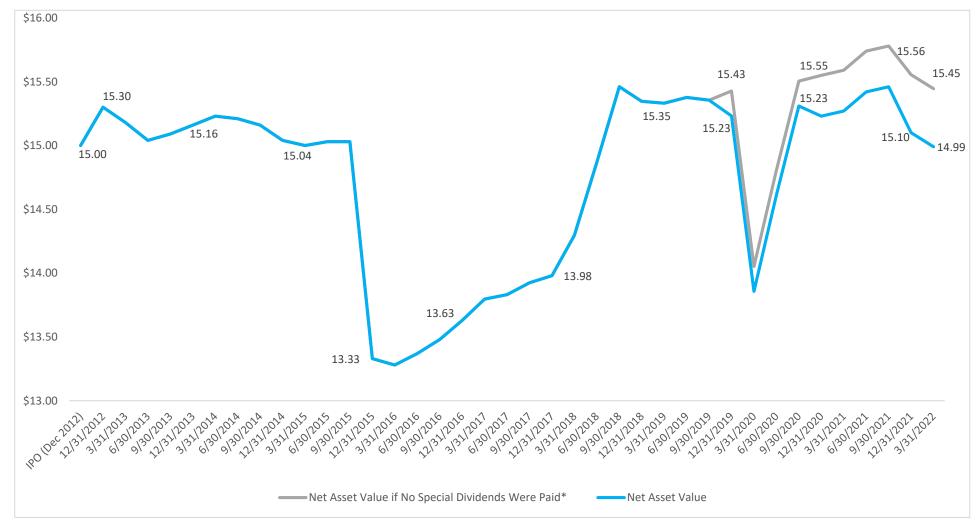
Rating	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Q1 2022
1							6.3%	2.3%	22.2%	15.4%	11.6%
2	100.0%	92.4%	100.0%	90.3%	87.0%	83.9%	80.1%	83.3%	61.1%	74.7%	78.5%
3		7.6%		7.9%	13.0%	16.1%	13.6%	13.1%	15.0%	8.9%	9.1%
4				0.0%			0.0%	0.0%	0.6%	1.0%	0.8%
5				1.8%			0.0%	1.3%	1.1%	-	-
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

## **Investment Perfomance Rating Definitions**

Rating	Definition
1	The portfolio company's risk of loss has been reduced relative to initial expectations.
2	The portfolio company is meeting initial expectations with regard to performance and outlook.
3	The investment's risk of loss has increased relative to initial expectation.
4	Investment principal is at a material risk of not being fully repaid.
5	Investment is in payment default and has significant risk of not receiving full repayment.

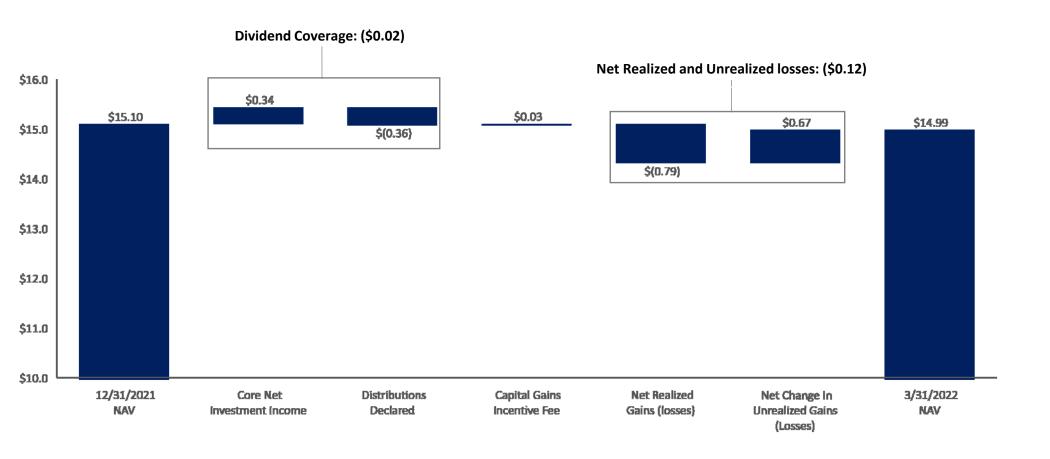
## Net Asset Value Trends

#### **Net Asset Value Per Share**



<sup>\*</sup>As a supplement to GAAP financial measures, the Company has provided this non-GAAP measure. The Company believes that this non-GAAP financial measure is useful as it highlights the changes in NAV per share of common stock for each quarter excluding the impact of special dividends that were paid and shows the pro forma to the Company's NAV per share after payment of regular distributions.

# **NAV Per Share Bridge**



Note: Numbers may not foot due to rounding.

Core net investment income is a non-GAAP financial measure. The Company believes that core net investment income provides useful information to investors and management because it reflects the Company's financial performance excluding (i) the net impact of costs associated with the refinancing of the Company's indebtedness, (ii) the accrual of the capital gains incentive fee attributable to realized and unrealized gains and losses, and (iii) certain excise or other income taxes (net of incentive fees). The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Additional information on core net investment income and a reconciliation of core net investment income to its most directly comparable GAAP financial measure, net investment income, can be found by accessing the earnings releases posted to the Company's website at <a href="http://www.whitehorsefinance.com">http://www.whitehorsefinance.com</a>.

Pourse: Company filings

Source: Company filings

# Leverage Migration

(\$ in MM)

12/31/2021	Quarterly Change	3/31/2022

Outstanding Debt:

\$481.6

Outstanding Debt:

\$473.8

Driven by paydowns and sales of portfolio investments

NAV: \$349.8 (\$1.9) \$347.9

(\$1.9)

Driven by net realized and unrealized losses

Leverage Ratio: 1.38x

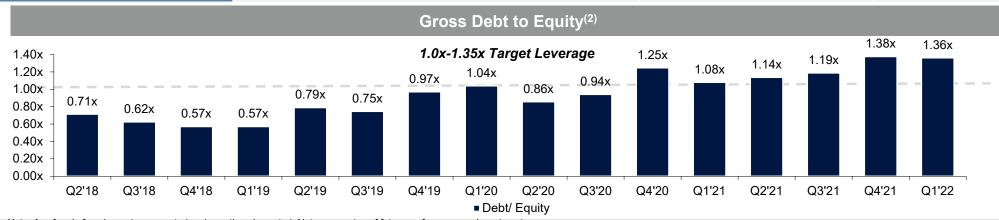
Sources		Uses	
Sales & Principal Payments	\$ 121.0	Acquisition of Investments	\$103.6
Borrowings	49.4	Debt Paydown	58.2
Net Investment Income	8.5	Dividend Payment, net of distributions reinvested	7.7
Balance Sheet Cash	1.2	Other Balance Sheet Changes	10.6
Total	\$180.1	Total	\$180.1

Leverage Ratio: 1.36x

# **Funding Profile**

## Current Debt Outstanding (as of March 31, 2022)

(\$ in MM)	Commitment	Outstanding <sup>(1)</sup>	Weighted Average Interest Rate	Maturity
Revolving Credit Facility <sup>(3)</sup>	\$335.0 (Accordion Feature up to \$375)	\$283.8	L+2.350% payable quarterly	2025
6.000% 2023 Notes	\$30.0	\$30.0	6.00% payable semi-annually; unsecured	2023
5.375% 2025 Notes	\$40.0	\$40.0	5.375% payable semi-annually; unsecured	2025
5.375% 2026 Notes	\$10.0	\$10.0	5.375% payable semi-annually; unsecured	2026
4.000% 2026 Notes	\$75.0	\$75.0	4.000% payable semi-annually; unsecured	2026
5.625% 2027 Notes	\$10.0	\$10.0	5.625% payable semi-annually; unsecured	2027
4.250% 2028 Notes	\$25.0	\$25.0	4.25% payable semi-annually; unsecured	2028
Total Debt	\$525.0	\$473.8	3.7% weighted average cost of debt	
Total Shareholders' Equity/Net Assets	\$347.9		NA	



Note: As of end of each quarter presented, unless otherwise noted. Not a guarantee of future performance or investment pace.

(1) As of March 31, 2022 WHF had \$5.9MM of deferred debt issuance costs.

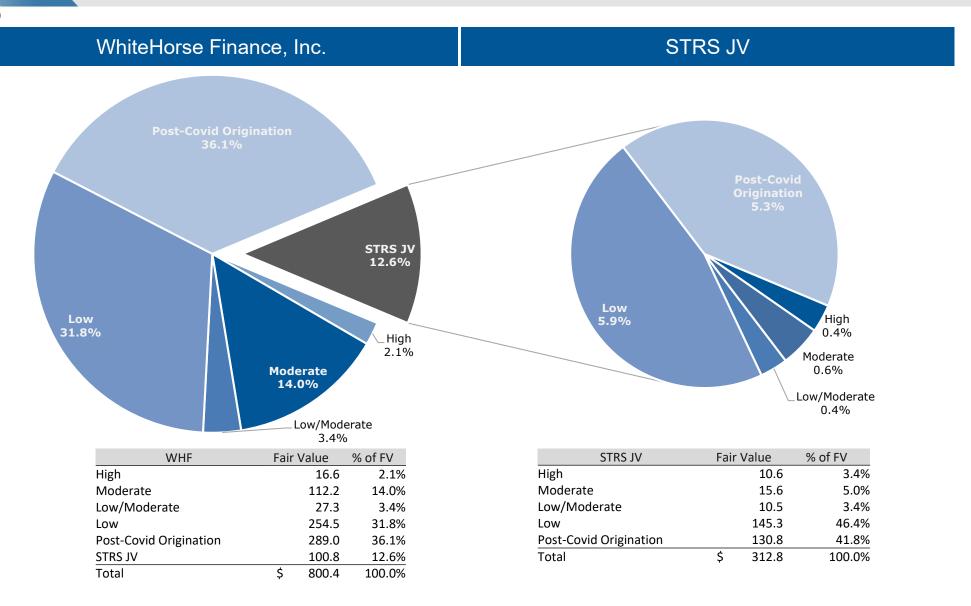
(2) Gross leverage excluding cash.

Credit Facility bears interest at LIBOR plus 2.35% on outstanding USD denominated borrowings up to \$285.0 and SOFR plus 2.50% on borrowings above \$285.0.

# Appendix

# COVID-19 Portfolio Exposure as of March 31, 2022

(\$ in MM)



Note: Fair values are as of March 31, 2022 and may not foot due to rounding; percentages may not add up to 100% due to rounding.

- (1) Categories of High, Moderate, Low/Moderate and Low can and will change over time as more data becomes available. These categorizations are based on estimates and current information available as of February 10, 2022 and are subject to change without notice.
- (2) Within Low through High categories, there is variation in the amount of exposure. For example, not all Lows or Moderates are the same.
- (3) Low/Moderate category is used for portfolio companies where impact so far has been low, but it is believed that this might rise to moderate over time.
- (4) Post-COVID Originations category represents all new portfolio company investments originated on or after April 1, 2021.



# Regional Direct Origination Footprint

## Origination Footprint (as of March 31, 2022)

- Scope of H.I.G. WhiteHorse market coverage results in consistent investment activity levels regardless of market conditions
- Dedicated direct lending team of over 60 investment and origination professionals
- Regional footprint with 23 dedicated direct lending originators in 12 North American offices
- Global platform of approximately 500 investment professionals across 18 offices in 9 countries and 3 continents
- Additional 24 generalist business development professionals dedicated to sourcing proprietary opportunities in the lower to middle market



# STRS JV Key Terms and Funding Profile

(\$ in MM)

**Key Terms** 

- WHF and STRS Ohio have committed to provide up to \$150 million in subordinated notes and equity to STRS JV, with STRS Ohio providing \$50 million and WHF providing \$100 million.
- WHF and STRS Ohio share voting control 50%/50%.
- Equity ownership of 66.67% WHF and 33.33% STRS
- An affiliate of H.I.G. provides day-to-day administrative oversight

## Current Debt Outstanding (as of March 31, 2022)

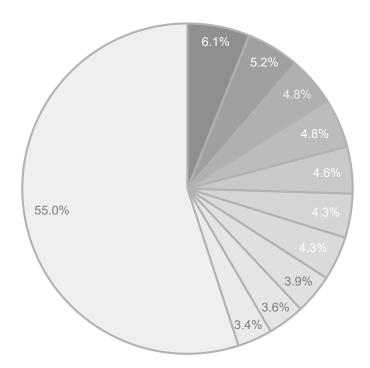
(\$ in MM)	Commitment	Outstanding <sup>(1)</sup>	Weighted Average Interest Rate	Maturity
Revolving Credit Facility <sup>(1)</sup>	\$225.0 (\$25 Accordion Feature)	\$180.1	L+2.35% payable quarterly	2025
Subordinated Note	\$120.0 \$120.0		L+6.50% payable quarterly	N/A
Total Debt	\$345.0	\$300.1	4.4% weighted average cost of debt	
Equity	\$30.0	\$30.0	N/A	N/A

# STRS JV Borrower and Industry Diversity

## Composition by Borrower (Based on Fair Value)

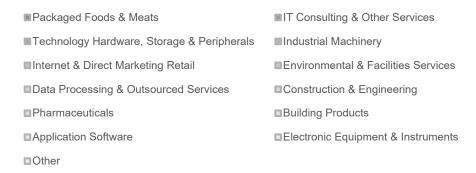
# Marlin DTC-LS Midco 2, LLC Source Code Holdings, LLC Meta Buyer LLC Drew Foam Companies Inc MEP-TS Midco, LLC LMG Holdings, Inc. RCKC Acquisitions LLC Juniper Landscaping Holdings LLC Quest Events, LLC

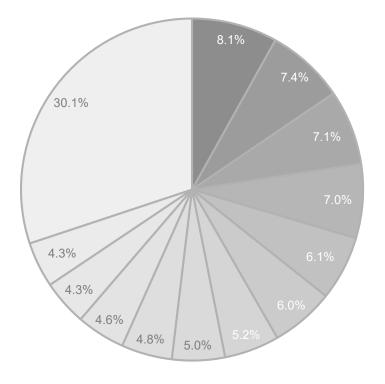
Other



#### 100% of STRS JV loans are senior secured

## Composition by Industry<sup>(1)</sup> (Based on Fair Value)





# Origination Pipeline Funnel<sup>(1)</sup>

## Three tier sourcing platform, generating meaningful investable opportunities for WhiteHorse Finance

Over 60 WhiteHorse deal professionals dedicated to sourcing and underwriting for WHF



20+ person business development team seeks opportunities from H.I.G.'s proprietary database of over 21,000 contacts (telephonic salesforce)



Deals being sourced by approximately 500 Investment Professionals across H.I.G.'s platform

Typical Underwriting Process: 3-6 months	Total	% of Sourced
Opportunities Reviewed	7,992	100.0%
Initial Due Diligence	1,966	24.6%
Term Sheets Delivered	524	6.6%
Closed Transactions	198	2.5%

- With access to H.I.G. Capital's extensive sourcing network, the Company is able to capitalize on attractive self-originated lower middle market transactions as compared to the broadly syndicated market
- Directly originated loans to lower middle market companies typically generate more attractive risk-adjusted returns relative to larger, broadly syndicated credits

# Corporate Data

John Yeager

Managing Director of WhiteHorse Capital

Board of Directors	<u>Investment Committee</u>	Corporate Officers	Research Coverage	Corporate Counsel
John Bolduc	Sami Mnaymneh	Stuart Aronson	Bryce Rowe	Dechert LLP
Chairman of the Board	Founder and Co-CEO of H.I.G. Capital	Chief Executive Officer	Hovde Group	New York, NY
C				
Stuart Aronson	Anthony Tamer	Marco Collazos	Melissa Wedel	Corporate Headquarters
Director	Founder and Co-CEO of H.I.G. Capital	Chief Compliance Officer	J.P. Morgan	1450 Brickell Avenue
				31st Floor
Jay Carvell	Stuart Aronson	Joyson Thomas	Mickey Schleien	Miami, FL 33131
Director	Chief Executive Officer and Director	Chief Financial Officer	Ladenburg Thalmann & Co. Inc.	
				<u>Transfer Agent</u>
Kevin F. Burke	Mark Bernier		Mitchel Penn	American Stock Transfer &
Independent Director	Managing Director of WhiteHorse Capital		Oppenheimer & Co.	Trust Company, LLC
				New York, NY
Rick P. Frier	John Bolduc		Robert Dodd	
Independent Director	Chairman of the Board, Executive Managing		Raymond James	Investor Relations Contact
	Director of H.I.G. Capital			1450 Brickell Avenue
Rick D. Puckett				31st Floor
Independent Director	Jay Carvell			Attention: Investor Relations
	Managing Director of WhiteHorse Capital			Miami, FL 33131
G. Stacy Smith				(305) 381-6999
Independent Director	Javier Casillas			
	Managing Director of WhiteHorse Capital			Independent Registered
				Public Accounting Firm
	Pankaj Gupta			Crowe LLP
	Global Head of Originations and Managing			
	Director of WhiteHorse Capital			New York, NY
	David Indelicato			Securities Listing
	Managing Director of WhiteHorse Capital			NASDAQ: WHF
	Brian Schwartz			Please visit our website at:
	Co-President of H.I.G. Capital			www.whitehorsefinance.com
	'			