# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

(Mark One)

# **■ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2022

Ωř

# ☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 001-39572

# EVgo Inc.

(Exact name of registrant as specified in its charter)

 $\label{eq:Delaware} Delaware \\ \textbf{(State or other jurisdiction of incorporation or organization)}$ 

85-2326098
(I.R.S. Employer Identification Number)

11835 West Olympic Boulevard, Suite 900E, Los Angeles, CA 90064 (Address of Principal Executive Offices)

> (877) 494-3833 (Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ⊠ No □

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer □ Accelerated filer □ Smaller reporting company □ Emerging growth company indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or

revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No  $\boxtimes$ 

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class
Class A common stock, \$0.0001 par value

Redeemable warrants included as part of the units, each whole warrant exercisable for one share of Class A common stock at an exercise price of \$11.50

Trading symbol
EVGO

EVGO

NASDAQ

NASDAQ

As of May 9, 2022, there were 69,004,336 shares of the registrant's Class A common stock, \$.0001 par value per share, and 195,800,000 shares of the registrant's Class B common stock, par value \$0.0001 per share, issued and outstanding.

# TABLE OF CONTENTS

		Page
	Cautionary Statement Regarding Forward-Looking Statements	3
	Frequently Used Terms	4
	PART I. FINANCIAL INFORMATION	
Item 1.	Financial Statements	6
	Condensed Consolidated Balance Sheets as of March 31, 2022 and December 31, 2021	6
	Condensed Consolidated Statements of Operations for the Three Months Ended March 31, 2022 and 2021	8
	Condensed Consolidated Statements of Stockholders' and Member's Equity (Deficit) for the Three Months Ended March 31, 2022 and 2021	9
	Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2022 and 2021	10
	Notes to Condensed Consolidated Financial Statements	12
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	30
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	45
Item 4.	Controls and Procedures	45
	PART II. OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	47
Item 1A.	Risk Factors	47
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	47
Item 3.	<u>Defaults Upon Senior Securities</u>	47
Item 4.	Mine Safety Disclosures	47
Item 5.	Other Information	47
Item 6.	<u>Exhibits</u>	47
<u>Signatures</u>		49

# CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q (this "Quarterly Report"), including Management's Discussion and Analysis of Financial Condition and Results of Operations in Part I, Item 2, contains statements that are forward-looking and as such are not historical facts. These forward-looking statements include, without limitation, statements regarding future financial performance, business strategies, expansion plans, future results of operations, estimated revenues, losses, projected costs, prospects, plans and objectives of management. These forward-looking statements are based on EVgo's current expectations, estimates, projections and beliefs, as well as a number of assumptions concerning future events, and are not guarantees of performance. Such statements can be identified by the fact that they do not relate strictly to historical or current facts. When used in this Quarterly Report, words such as "may," "might," "should," "could," "would," "expect," "plan," "possible," "potential," "predict," "anticipate," "intend," "believe," "estimate," "continue," "project" or the negative of such terms or other similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements in this Quarterly Report may include, for example, statements about:

- changes adversely affecting EVgo's business;
- the risks associated with cyclical demand for EVgo's services and vulnerability to industry downturns and regional or national downturns;
- fluctuations in EVgo's revenue and operating results;
- unfavorable conditions or further disruptions in the capital and credit markets;
- EVgo's ability to generate cash, service indebtedness and incur additional indebtedness;
- competition from existing and new competitors;
- the growth of the electric vehicle market;
- EVgo's ability to integrate any businesses it acquires;
- EVgo's ability to recruit and retain experienced personnel;
- risks related to legal proceedings or claims, including liability claims;
- EVgo's dependence on third-party contractors to provide various services;
- EVgo's ability to obtain additional capital on commercially reasonable terms;
- the impact of COVID-19, including COVID-19 related supply chain disruptions and expense increases;
- safety and environmental requirements that may subject EVgo to unanticipated liabilities;
- general economic or political conditions, including the armed conflict in Ukraine; and
- other factors detailed under the section entitled "Risk Factors" and in EVgo's periodic filings with the SEC.

EVgo's SEC filings are available publicly on the SEC website at www.sec.gov. The forward-looking statements contained in this Quarterly Report are based on EVgo's current expectations and beliefs concerning future developments and their potential effects on the Company. There can be no assurance that future developments affecting EVgo will be those that the Company has anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond EVgo's control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. Should one or more of these risks or uncertainties materialize, or should any of EVgo's assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. Accordingly, forward-looking statements in this Quarterly Report and in any document incorporated herein by reference should not be relied upon as representing EVgo's views as of any subsequent date, and the Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

# FREQUENTLY USED TERMS

Unless the context indicates otherwise, the following terms have the following meanings when used in this Quarterly Report:

"Board of Directors" means the board of directors of EVgo Inc.

"Business Combination Agreement" means that business combination agreement entered into on January 21, 2021 by and among CRIS, Thunder Sub and the EVgo Parties, as may be amended from time to time.

"Class A common stock" means Class A common stock of EVgo Inc., par value \$0.0001 per share.

"Class B common stock" means Class B common stock of EVgo Inc., par value \$0.0001 per share.

"Code" means the U.S. Internal Revenue Code of 1986, as amended.

"common stock" means Class A common stock and Class B common stock.

"Company" means EVgo Inc. and its subsidiaries.

"Company Group" means EVgo Inc., Thunder Sub or any of their subsidiaries (other than EVgo OpCo and its subsidiaries).

"CRIS" means Climate Change Crisis Real Impact I Acquisition Corporation.

"CRIS Business Combination" means the transactions contemplated by the Business Combination Agreement.

"CRIS Close Date" means the closing of the CRIS Business Combination on July 1, 2021.

"DCFC" means direct current fast charging.

"EVgo" means, prior to the CRIS Close Date, EVgo Holdings and its subsidiaries and, following the CRIS Close Date, EVgo Inc. and its subsidiaries.

"EVgo Holdco" means EVgo Holdco, LLC, a Delaware limited liability company.

"EVgo Holdings" means EVgo Holdings, LLC, a Delaware limited liability company.

"EVgo OpCo" means EVgo OpCo, LLC, a Delaware limited liability company.

"EVgo OpCo A&R LLC Agreement" means the amended and restated limited liability company agreement of EVgo OpCo entered into on July 1, 2021.

"EVgo OpCo Units" means the equity interests of EVgo OpCo.

"EVgo Parties" means EVgo OpCo, EVgo Holdco and EVgo Holdings.

"EVgo Services" means EVgo Services LLC, a Delaware limited liability company.

"Exchange Act" means the Securities Exchange Act of 1934, as amended.

"GAAP" means accounting principles generally accepted in the United States, consistently applied, as in effect from time to time.

"Initial Public Offering" means CRIS's initial public offering of units consummated on October 2, 2020.

"JOBS Act" means the Jumpstart Our Business Startups Act of 2012, as amended.

- "LLC Interests" means the limited liability company interests of EVgo Holdings.
- "LS Power" means LS Power Equity Partners IV, L.P. and its affiliates, unless the context otherwise requires.
- "PlugShare" means PlugShare, LLC, a California limited liability company.
- "PlugShare Acquisition Date" means July 9, 2021, the date EVgo and PlugShare entered into the PlugShare Agreement.
- "PlugShare Agreement" means the stock purchase agreement entered into between EVgo and PlugShare on the PlugShare Acquisition Date.
- "Private Placement Warrants" means the 6,600,000 warrants purchased by the Sponsor in a private placement simultaneously with the closing of the Initial Public Offering, each of which is exercisable for one share of Class A common stock at \$11.50 per share, at a price of \$1.00 per warrant, generating gross proceeds of \$6,600,000.
  - "Public Warrants" means the 11,499,988 redeemable warrants sold as part of the units in the Initial Public Offering.
  - "SEC" means the U.S. Securities and Exchange Commission.
  - "Securities Act" means the Securities Act of 1933, as amended.
- "Sponsor" means CRIS's sponsor, Climate Change Crisis Real Impact I Acquisition Holdings, LLC, a Delaware limited liability company.
- "Tax Receivable Agreement" means the tax receivable agreement, entered into on the CRIS Close Date, by and among CRIS, Thunder Sub, EVgo Holdings and LS Power Equity Advisors, LLC, as agent.
- "Thunder Sub" means CRIS Thunder Merger LLC, a Delaware limited liability company and wholly owned subsidiary of EVgo Inc.

# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements.

# EVgo Inc. and Subsidiaries

# **Condensed Consolidated Balance Sheets**

		March 31, 2022	De	ecember 31, 2021
(in thousands) Assets	(1	inaudited)		
Current assets				
Cash and restricted cash	\$	441,079	\$	484,881
Accounts receivable, net	Ф	2,815	Ф	2,559
Accounts receivable, capital build		7,902		9,621
Receivable from related party		1,902		1,500
Prepaid expenses		4,168		6,395
Other current assets		1,414		1,389
Total current assets		457,378	_	506,345
Property, equipment and software, net		166,134		133,282
Right-of-use assets, net		23,753		133,262
Restricted cash		300		300
Other assets		2,698		3,115
Intangible assets, net		69,323		72,227
Goodwill		31,052		31,052
Total assets	\$	750,638	\$	746,321
Total assets	Ψ	730,030	Ψ	7 10,321
Liabilities, redeemable noncontrolling interest and stockholders' deficit				
Current liabilities				
Accounts payable	\$	8,442	\$	2,946
Payables to related parties		25		_
Accrued liabilities		28,929		27,078
Lease liabilities, current		3,004		_
Deferred revenue, current		4,634		5,144
Customer deposits		10,730		11,592
Other current liabilities		164		111
Total current liabilities		55,928		46,871
Lease liabilities, noncurrent		19,621		_
Earnout liability, at fair value		7,475		5,211
Asset retirement obligations		14,074		12,833
Capital-build liability		24,385		23,169
Deferred revenue, noncurrent		21,658		21,709
Warrant liability, at fair value		71,334		48,461
Other liabilities		_		146
Total liabilities		214,475		158,400
		· <del></del>		

# **Condensed Consolidated Balance Sheets (continued)**

	March 31, 2022	December 31, 2021
(in thousands, except share data)	(unaudited)	
Redeemable noncontrolling interest	2,517,988	1,946,252
Stockholders' deficit		
Preferred stock, \$0.0001 par value; 10,000,000 shares authorized as of March 31, 2022		
and December 31, 2021; none issued and outstanding	_	_
Class A common stock, \$0.0001 par value; 1,200,000,000 shares authorized as of March		
31, 2022 and December 31, 2021; 68,269,448 and 68,020,630 shares issued and		
outstanding (excluding 718,750 shares subject to possible forfeiture) as of March 31,		
2022 and December 31, 2021, respectively	7	7
Class B common stock, \$0.0001 par value; 400,000,000 shares authorized as of March		
31, 2022 and December 31, 2021; 195,800,000 shares issued and outstanding as of March		
31, 2022 and December 31, 2021	20	20
Accumulated deficit	(1,981,852)	(1,358,358)
Total stockholders' deficit	(1,981,825)	(1,358,331)
Total liabilities, redeemable noncontrolling interest and stockholders' deficit	\$ 750,638	\$ 746,321

# Condensed Consolidated Statements of Operations (unaudited)

(in thousands, except per share data)		ree Months Ended March 31, 2022	ree Months Ended Aarch 31, 2021
Revenue	\$	7,700	\$ 3,569
Revenue from related party		_	561
Total revenue		7,700	 4,130
Cost of revenue		4,846	3,361
Depreciation and amortization		3,454	2,447
Cost of sales		8,300	5,808
Gross loss		(600)	(1,678)
General and administrative		25,428	12,004
Depreciation, amortization and accretion		3,887	2,510
Total operating expenses		29,315	 14,514
Operating loss		(29,915)	 (16,192)
, 0		, , ,	
Interest expense, related party		_	(876)
Interest income		55	0
Other (expense) income, net		(263)	458
Change in fair value of earnout liability		(2,264)	_
Change in fair value of warrant liability		(22,874)	
Total other expense, net		(25,346)	(418)
Loss before income tax expense		(55,261)	 (16,610)
Income tax expense		(5)	(0)
Net loss		(55,266)	(16,610)
Less: net loss attributable to redeemable noncontrolling interest		(40,867)	(16,610)
Net loss attributable to Class A common stockholders	\$	(14,399)	\$
Not loss nor share to Class A common stockholders basis and diluted	•	(0.21)	NI/A
Net loss per share to Class A common stockholders, basic and diluted	\$	(0.21)	N/A
Weighted-average basic and diluted shares used in computation of earnings per share		68,023	N/A

# Condensed Consolidated Statements of Stockholders' and Member's Equity (Deficit) (unaudited)

	For the Three Months Ended March 31, 2022									
	Additional									
(; d	Class A Con Shares			Class B Com Shares				id-In	Accumulated Deficit	Stockholders' Deficit
(in thousands)		ΔII	nount		_	ount	_	pital		
Balance, December 31, 2021	68,021	\$	/	195,800	\$	20	\$	_	\$(1,358,358)	\$(1,358,331)
Share-based compensation	_		_	_		_	2	2,999	_	2,999
Warrants exercised	_		_	_		_		2	_	2
Release of warrant liability	_		_	_		_		0	_	0
Issuance of stock under share-based										
compensation plans, including income tax effect	248		_	_		_		_	_	_
Non-controlling interest adjustment to fair value	_		_			_	(3	3,001)	(609,095)	(612,096)
Net loss <sup>1</sup>	_		_	_		_		_	(14,399)	(14,399)
Balance, March 31, 2022	68,269	\$	7	195,800	\$	20	\$		\$(1,981,852)	\$(1,981,825)

 $<sup>^{\</sup>rm 1}\,\rm Excludes$  \$40.9 million of net loss attributable to redeemable noncontrolling interest.

	For the Three Months Ended March 31, 2021						
		nterests	Paid-In	Accumulated	Member's		
(in thousands)	Shares	Amount	Capital	Deficit	Equity		
Balance, December 31, 2020 (as previously reported)	_	\$136,348	\$ 929	\$ (47,790)	\$ 89,487		
Retroactive application of recapitalization	195,800	_		_			
Balance, December 31, 2020 (as adjusted)	195,800	136,348	929	(47,790)	89,487		
Share-based compensation			480	_	480		
Net loss	_	_	_	(16,610)	(16,610)		
Balance, March 31, 2021	195,800	\$136,348	\$ 1,409	\$ (64,400)	\$ 73,357		

# Condensed Consolidated Statements of Cash Flows (unaudited)

(in thousands)		hree Months Ended March 31, 2022	hree Months Ended March 31, 2021
Cash flows from operating activities			
Net loss	\$	(55,266)	\$ (16,610)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities			
Depreciation, amortization and accretion		7,341	4,957
Net loss on disposal of property and equipment		1,010	231
Share-based compensation		3,506	480
Interest expense, related party		_	876
Change in fair value of earnout liability		2,264	_
Change in fair value of warrant liability		22,874	_
Other		288	33
Changes in operating assets and liabilities			
Accounts receivable, net		(257)	175
Receivables from related parties		1,499	(31)
Prepaid expenses and other current and noncurrent assets		3,538	(1,887)
Operating lease assets and liabilities, net		(2,135)	
Accounts payable		154	(708)
Payables to related parties		25	1,386
Accrued liabilities		(2,596)	(440)
Deferred revenue		(561)	20,553
Customer deposits		(862)	(865)
Other current and noncurrent liabilities		(653)	(370)
Net cash (used in) provided by operating activities		(19,831)	7,780
Cash flows from investing activities			
Purchases of property, equipment and software		(28,274)	(7,827)
Proceeds from insurance for property losses		202	_
Net cash used in investing activities		(28,072)	(7,827)
Cash flows from financing activities			
Proceeds from note payable, related party		_	17,000
Proceeds from exercise of warrants		2	_
Capital-build funding, net		4,099	_
Payment of transaction costs for CRIS Business Combination		_	(1,272)
Net cash provided by financing activities		4,101	15,728
Net (decrease) increase in cash and restricted cash	_	(43,802)	 15,681
Cash and restricted cash, beginning of period		485,181	7,914
Cash and restricted cash, end of period	\$	441,379	\$ 23,595

# Condensed Consolidated Statements of Cash Flows (continued) (unaudited)

(in thousands)	ree Months Ended March 31, 2022	,	Three Months Ended March 31, 2021
Supplemental disclosure of noncash investing and financing activities			
Accrued transaction costs for CRIS Business Combination	\$ 182	\$	3,411
Asset retirement obligations incurred	\$ 1,001	\$	628
Non-cash increase in accounts receivable, capital-build and capital-build liability	\$ 2,380	\$	812
Purchases of property and equipment in accounts payable and accrued liabilities	\$ 24,454	\$	4,830
Fair value adjustment to redeemable noncontrolling interest	\$ 612,096	\$	_

# Notes to Condensed Consolidated Financial Statements (unaudited)

# Note 1 - Description of Business and Nature of Operations

EVgo owns and operates a public direct current ("DC") fast charging network in the United States ("U.S."). EVgo was founded in October 2010 as NRG EV Services, LLC, a Delaware corporation and wholly owned subsidiary of NRG Energy, Inc., an integrated power company based in Houston, Texas. EVgo's network of charging stations provides electric vehicle ("EV") charging infrastructure to consumers and businesses. Its network is capable of natively charging (i.e., charging without an adaptor) all EV models and charging standards currently available in the U.S. EVgo partners with national and regional chains of grocery stores, automotive original equipment manufacturers ("OEMs"), hotels, shopping centers, gas stations, parking lot operators, local governments and independent property owners in order to locate and deploy its EV charging infrastructure.

# COVID-19 Outbreak

The global outbreak of COVID-19 has resulted in significant volatility in the global and domestic economies, changes in consumer and business behavior, market downturns and restrictions on business and individual activities, which has led to overall reduced economic activity. The COVID-19 pandemic also impacted the Company's operations through construction delays and supply chain and shipping constraints. EVgo also experienced delays in its negotiations with commercial or publicentity property owners, landlords and/or tenants (collectively, the "Site Hosts") as they devoted more time to day-to-day operations and employee health and safety. Finally, for some contractual commitments, EVgo is required to adhere to a construction schedule over specific timeframes. Those timelines were impacted due to delays associated with COVID-19, and it is possible that the ongoing pandemic could continue to impact these timelines in the future.

How COVID-19 will affect EVgo's future business results is unclear. While the disruption is expected to be temporary, there is considerable uncertainty around the duration and magnitude of this disruption. Development and commissioning lead times may be extended as a result of the measures taken by the state and local governments to mitigate the spread of COVID-19. The extent of the financial impact and duration cannot be reasonably estimated at this time.

# Note 2 – Summary of Significant Accounting Policies

# Basis of Presentation and Consolidation

The condensed consolidated financial statements are unaudited and prepared in accordance with GAAP for interim financial information, as set by the Financial Accounting Standards Board ("FASB"), and pursuant to the rules and regulations of the SEC. References to GAAP issued by the FASB in these notes to the condensed consolidated financial statements are to the FASB Accounting Standards Codification ("ASC"). The unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries and all intercompany transactions have been eliminated in consolidation. These unaudited condensed consolidated financial statements include all adjustments considered necessary, in the opinion of management, for a fair presentation of the condensed consolidated balance sheets, condensed consolidated statements of operations, condensed consolidated statements of stockholders' and member's equity and condensed consolidated statements of cash flows for the periods presented.

The results of operations for the three months ended March 31, 2022 are not necessarily indicative of the operating results for the full year ending December 31, 2022 or any other period. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021 (the "Annual Report").

GAAP defines subsequent events as events or transactions that occur after the balance sheet date but before financial statements are issued or are available to be issued. Based on their nature, magnitude and timing, certain subsequent events may be required to be reflected in the condensed consolidated financial statements at the balance sheet date and/or required to be disclosed in the notes to the condensed consolidated financial statements. The Company has evaluated subsequent events accordingly.

# Reclassifications

During the third quarter of 2021, the Company changed its presentation of certain costs, including network platform service fees, certain storage and freight costs, pre-operational rent/license fees, call center expenses and certain costs related to field and customer operations. In previous periods, these costs were included as a component of cost of sales. The Company now presents these costs as a component of general and administrative expenses. Management believes this presentation better reflects the nature of the costs, financial performance of the Company, enables better alignment between revenues and cost of sales and provides more clarity about the changes in cost of sales and general and administrative expenses, resulting in improved financial reporting and comparability and consistency of financial results.

All periods presented have been retrospectively revised to reflect the effects of the change to cost of sales and general and administrative expenses. There was no net impact to loss from operations, net loss attributable to the Company or net loss per share for any periods presented. The condensed consolidated balance sheets, condensed consolidated statements of stockholders' and member's equity (deficit), and the condensed consolidated statements of cash flows are not affected by changes in the presentation of certain costs.

The following is a reconciliation for the respective periods:

(in thousands)	Cos	st of Sales	Adı	eneral and ministrative Expenses
For the three months ended March 31, 2022				
Computed under previous method	\$	10,035	\$	23,693
Change in presentation		(1,735)		1,735
As adjusted	\$	8,300	\$	25,428
For the three months ended March 31, 2021				
As previously reported	\$	6,740	\$	11,072
Change in presentation		(932)		932
As adjusted	\$	5,808	\$	12,004

The Company has also made certain reclassifications to prior period amounts to conform to current period presentation.

# Use of Estimates

The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Significant estimates made by management include, but are not limited to, charging station depreciable lives, costs associated with asset retirement obligations, the fair value of the share-based compensation, earnout liability, warrant liability and the fair value measurements of assets and liabilities allocated for acquired businesses. Accordingly, the actual results could differ significantly from those estimates.

# Concentration of Business and Credit Risk

The Company maintains its cash accounts in a commercial bank. The total cash balances held in a commercial bank are secured by the Federal Deposit Insurance Corporation up to \$250,000. At various times throughout the period, the Company had uninsured balances. The Company has not experienced any losses on such accounts and believes it is not

exposed to any significant credit risk on cash. The Company mitigates its risk with respect to cash by maintaining its deposits at high-quality financial institutions and monitoring the credit ratings of those institutions.

The Company had three customers that comprised 46.6% of the Company's total accounts receivable as of March 31, 2022. The Company had two customers that comprised 32.4% of the Company's total accounts receivable as of December 31, 2021. For the three months ended March 31, 2022 and 2021, two customers represented 28.6% and two customers represented 34.5% of total revenue, respectively.

For the three months ended March 31, 2022, EVgo had four vendors that provided 84.3% of total charging equipment and services to the Company. For the three months ended March 31, 2021, EVgo had three vendors that provided 62.3% of total charging equipment and services to the Company.

#### Cash and Restricted Cash

Cash and restricted cash include cash held in cash depository accounts in major banks in the U.S. and are stated at cost. The Company does not hold any highly liquid assets that can be considered as cash equivalents. Cash that is held by a major bank and has restrictions on its availability to the Company is classified as restricted cash.

The Company had unused letters of credit of \$0.7 million, as of March 31, 2022 and December 31, 2021, associated with the construction of its charging stations and in connection with one of its operating leases. Cash balances collateralizing these letters of credit are considered restricted cash.

# Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable are amounts due from customers under normal trade terms. Payment terms for accounts receivable related to capital-build agreements are specified in the individual agreements and vary depending on the counterparty. Management reviews accounts receivable on a recurring basis to determine if any accounts receivable will potentially be uncollectible. The Company reserves for any accounts receivable balances that are determined to be uncollectible in the allowance for doubtful accounts. After all attempts to collect an account receivable have failed, the account receivable is written off against the allowance for doubtful accounts. The allowance for doubtful accounts was \$0.8 million and \$0.7 million as of March 31, 2022 and December 31, 2021, respectively.

# Newly Adopted Accounting Standards

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* ("ASC 842"). Subsequent to the initial ASU, the FASB issued various related corrective and clarifying ASUs for this topic, all of which have been codified in ASC 842. ASC 842 requires lessees to report most leases as assets and liabilities on the balance sheet. The Company adopted ASC 842 effective January 1, 2022, using the modified retrospective transition method as allowed under ASU 2018-11, *Leases (Topic 842): Targeted Improvements*, which includes the ability for the Company to recognize the cumulative effect of the adoption being recorded as an adjustment to retained earnings on the adoption date. The Company elected to apply the package of practical expedients which allows the Company to carry forward its identification of contracts that are or contain leases, its historical lease classification and its initial direct costs for existing leases. The Company did not elect the hindsight practical expedient. The Company also elected to recognize leases with an initial term of 12 months or less on a straight-line basis without recognizing a right-of-use asset or lease liability. As of the adoption date, the Company recorded operating lease right-of-use assets and operating lease liabilities of \$19.1 million and \$18.4 million, respectively. The difference between the right-of-use assets and lease liabilities was primarily due to existing prepaid and accrued rent balances. There was no impact to opening retained earnings as a result of the Company's adoption of the guidance. The adoption of this standard for both lessee and lessor accounting did not materially impact the Company's condensed consolidated statements of cash flows or operating loss in the Company's condensed consolidated statements of operations. Refer to Note 5 for additional information.

On May 3, 2021, the FASB issued ASU 2021-04, Earnings Per Share (Topic 260), Debt-Modifications and Extinguishments (Subtopic 470-50), Compensation-Stock Compensation (Topic 718), and Derivatives and Hedging-Contracts in Entity's Own Equity (Subtopic 815-40): Issuer's Accounting for Certain Modifications or Exchanges of

Freestanding Equity-Classified Written Call Options ("ASU 2021-04"). This new standard provides clarification and reduces diversity in an issuer's accounting for modifications or exchanges of freestanding equity-classified written call options (such as warrants) that remain equity classified after modification or exchange. The Company adopted ASU 2021-04 as of January 1, 2022, to be applied prospectively to modifications or exchanges occurring after the effective date, which did not have a material impact on the Company's condensed consolidated financial statements or disclosures.

#### Recently Issued Accounting Standards

In June 2016, the FASB issued ASU 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASC 326"). The amendments in ASC 326 will provide more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. Subsequent to the initial ASU, the FASB issued various related corrective and clarifying ASUs for this topic, all of which have been codified in ASC 326. The ASU is effective for annual reporting periods beginning after December 15, 2022. The Company is currently evaluating the potential impact of adopting this guidance on its condensed consolidated financial statements.

In October 2021, the FASB issued ASU 2021-08, *Business Combinations (Topic 805)*, *Accounting for Contract Assets and Contract Liabilities from Contracts with Customers*, which requires contract assets and contract liabilities acquired in a business combination to be recognized and measured by the acquirer on the acquisition date in accordance with ASC Topic 606, Revenue From Contracts With Customers ("ASC 606"), as if it had originated the contracts. The new standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2022. Early adoption is permitted. The adoption of the standard will impact future business combinations and require the Company to measure acquired contract assets and liabilities in accordance with ASC 606. The Company expects the adoption of the standard to result in measuring acquired contract assets and liabilities as if it had originated the contracts. The standard will not impact acquired contract assets or liabilities from business combinations occurring prior to the effective date of adoption.

In November 2021, the FASB issued ASU 2021-10, Government Assistance (Topic 832), Disclosures by Business Entities about Government Assistance. This ASU provided guidance to increase the transparency of government assistance including the disclosure of (1) the types of assistance, (2) an entity's accounting for the assistance, and (3) the effect of the assistance on an entity's financial statements. Under the new guidance, an entity is required to provide the following annual disclosures about transactions with a government that are accounted for by applying a grant or contribution accounting model by analogy: (1) information about the nature of the transactions and the related accounting policy used to account for the transactions, (2) the line items on the balance sheet and income statement that are affected by the transactions, and the amounts applicable to each financial statement line item and, (3) significant terms and conditions of the transactions, including commitments and contingencies. This update will be effective for the Company's financial statements as of and for the year ended December 31, 2022. The Company does not expect this accounting guidance to materially impact its consolidated results of operations or financial position.

# Note 3 - Business Combination

# PlugShare LLC

On July 9, 2021, the Company entered into the PlugShare Agreement to acquire 100% of the outstanding common stock of PlugShare (f/k/a Recargo, Inc.). Effective as of December 29, 2021, Recargo Inc., a California corporation, converted into EVgo Recargo, LLC, a California limited liability company. Effective as of March 16, 2022, EVgo Recargo, LLC changed its name to PlugShare LLC. PlugShare operates as a cloud-based data solutions provider in the electric vehicle sector and generates revenue through a variety of services that leverage its user base and its generated data. The Company believes that the acquisition of PlugShare will allow it to expand its revenue base and will result in certain synergies within its operations.

The Company accounted for the acquisition of PlugShare as a business combination under ASC 805, *Business Combinations* ("ASC 805"). Pursuant to ASC 805, the purchase price is allocated to the identifiable assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition. Any excess of the amount paid over the

estimated fair values of the identifiable net assets acquired is allocated to goodwill. The total purchase price was \$25.0 million, per the terms of the PlugShare Agreement, none of which were contingent upon future financial results.

The following unaudited pro forma financial information presents consolidated revenue and net loss for the period indicated as if the PlugShare acquisition had occurred on January 1, 2021:

(in thousands)	 March 31, 2021
Pro forma revenue	\$ 4,505
Pro forma net loss	\$ (17,481)

The above unaudited pro forma results have been calculated by combining the historical results of the Company and PlugShare, as if the acquisition had occurred as of the beginning of the earliest period presented in the Company's condensed consolidated financial statements and exclude the impact of acquisition-related expenses. The pro forma table above also includes estimates for additional depreciation, amortization and accretion related to the fair values of property, plant and equipment, intangible assets, capital build liability, and asset retirement obligations that were included as the basis of those assets acquired and liabilities assumed in the business acquisition. Pro forma net loss was adjusted to exclude acquisition-related costs incurred during the periods presented. No other material pro forma adjustments were deemed necessary. The pro forma financial information is not necessarily indicative of the results that would have been achieved had the transactions occurred on the date indicated or that may be achieved in the future.

# **Note 4 – Revenue Recognition**

# Disaggregation of Revenue

(in thousands)	Three Months Ended March 31, 2022	1	Three Months Ended March 31, 2021
Charging revenue, retail	\$ 3,502	\$	1,803
Charging revenue, OEM	151		332
Charging revenue, commercial	709		491
Network revenue, OEM	490		532
Ancillary revenue	1,470		403
Regulatory credit sales	1,378		569
Total revenue	\$ 7,700	\$	4,130

The following table provides information about contract assets and liabilities from contracts with customers:

(in thousands)	March 31, 2022	December 31, 2021
Contract assets	\$ —	\$ 32
Contract liabilities	37,022	38,445

The following table provides the activity for contract liabilities during the period presented:

(in thousands)	Months Ended March 31, 2022
Balance as of December 31, 2021	\$ 38,445
Additions	377
Recognized in revenue	(1,276)
Marketing activities	(524)
Balance as of March 31, 2022	\$ 37,022

It is anticipated that deferred revenue as of March 31, 2022 will be recognized for the years ending December 31, as follows:

(in thousands)	
2022	\$ 1,481
2023	1,219
2023 2024	687
2025	7
	\$ 3,394

ASC 606 does not require disclosure of the transaction price to remaining performance obligations if the contract contains variable consideration allocated entirely to a wholly unsatisfied performance obligation. Under many customer contracts, each unit of product represents a separate performance obligation and therefore future volumes are wholly unsatisfied and disclosure of the transaction price allocated to wholly unsatisfied performance obligations is not required. Under these contracts, variability arises as both volume and pricing are not known until the product is delivered. As of March 31, 2022 and December 31, 2021, there was \$22.9 million in variable consideration for wholly unsatisfied performance obligations, which is included in deferred revenue on the condensed consolidated balance sheets.

#### Note 5 – Lease Accounting

As disclosed in Note 2, the Company adopted ASC 842, which governs the accounting for the Company's leases, effective January 1, 2022.

As a lessee, the Company enters into agreements with various Site Hosts, which allow the Company to lease space to operate the charging stations on their property, and with various parties to lease its office and laboratory space. The Company, at the inception of the contract, determines whether a contract is or contains a lease. For leases with an initial contractual term in excess of 12 months, the Company records the related operating or finance right-of-use asset and lease liability. Some leases also include renewal and/or early termination options, which can be exercised under specific conditions. Renewal and termination options are not included in the measurement of the right-of-use assets and lease liabilities unless the Company is reasonably certain to exercise the options.

The Company's lease agreements primarily require lease payments based on a minimum annual rental amount, a percentage of annual sales volume, periodic adjustments related to inflation or a combination of such lease payments. The Company has elected the practical expedient to not separate non-lease components from lease components in the measurement of liabilities for all asset classes. Lease liabilities are recognized at the present value of the fixed lease payments using an implicit rate and, if not available, an incremental borrowing rate based on estimated collateralized borrowings available to the Company. The Company incurs initial direct costs and landlord incentives that increase or decrease the calculated right-of-use asset, respectively. The Company recognizes lease expense for operating leases on a straight-line basis over the lease term. The Company considers variable lease payments generally as revenue sharing and expenses them as incurred. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

As a lessor, the Company has entered into agreements to lease charging equipment, charging stations and other technical installations or sublease properties leased from Site Hosts to third parties. The Company, at the inception of a lease contract, determines if it is an operating, sales-type or direct financing lease. The leases provide for fixed monthly payments and sometimes include provisions for contingent variable rent based on number of charging sessions and minutes used, which are recognized when earned. Fixed payments received under lease agreements for operating leases are recognized on a straight-line basis over the lease term and are reported in revenue in the condensed consolidated statements of operations.

# Lessee Accounting

The Company has entered into agreements with Site Hosts, which allow the Company to operate the charging stations on the Site Hosts' property. Additionally, the Company leases offices and laboratory space under agreements with third-party landlords. The agreements with the Site Hosts and landlords are deemed to be operating leases and contain terms ranging from one to 10 years. Certain leases contain renewal options that can extend the term from one to seven years. The Company has not entered into any finance leases.

As of March 31, 2022, the components of the Company's leases are as follows:

(in the community)	]	March 31,
(in thousands) Assets		2022
Right-of-use assets, net	\$	23,753
Liabilities		
Lease liabilities, current	\$	3,004
Lease liabilities, noncurrent		19,621
Total lease liabilities	\$	22,625

In addition to the amounts disclosed above, the Company has estimated additional operating lease commitments of \$34.7 million for leases where the Company has not yet taken possession of the underlying asset as of March 31, 2022. As such, the related operating lease right-of-use assets and operating lease liabilities have not been recognized in the Company's condensed consolidated balance sheet as of March 31, 2022.

For the three months ended March 31, 2022, the Company's lease costs consisted of the following:

	Three		
	Mont	Months Ended	
	March 31,		
(in thousands)		2022	
Operating lease costs <sup>1</sup>			
Cost of sales	\$	361	
Selling, general and administrative expenses		673	
Variable lease costs			
Cost of sales		90	
Selling, general and administrative expenses		21	
Short-term lease costs		12	
	\$	1,157	

Rental expense for all property and equipment operating leases was \$0.5 million for the three months ended March 31, 2021.

As of March 31, 2022, the maturities of operating lease liabilities for the years ending December 31, are as follows:

(in thousands)	
2022	\$ 3,068
2023	4,605
2024	4,080
2025	3,109
2026	2,686
2027	2,403
Thereafter	 8,274
Total undiscounted operating lease payments	28,225
Less: imputed interest	 (5,600)
Total discounted operating lease liabilities	\$ 22,625

The following table shows future minimum payments under noncancellable operating leases with initial terms of greater than one year, based on the expected due dates of the various installments as of December 31, 2021, as previously reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, prior to the adoption of ASC 842:

(in thousands)	
2022	\$ 3,486
2023	3,515
2024	2,987
2025	2,093
2026	1,767
Thereafter	5,570
	\$ 19,418

Other supplemental information, as of March 31, 2022, consisted of the following:

	March 31,
(dollars in thousands)	2022
Weighted-average remaining lease term	7.6 years
Weighted-average discount rate	5.71 %

Other supplemental cash flow information, for the three months ended March 31, 2022, consisted of the following:

		Three
	M	onths Ended
	:	March 31,
(in thousands)		2022
Cash paid for amounts included in measurement of operating lease liabilities	\$	910
Right-of-use assets obtained in exchange for new operating lease liabilities	\$	5,008

# Lessor Accounting

The Company leases charging equipment, charging stations and other technical installations and subleases properties leased from Site Hosts to third parties under operating leases where EVgo is the lessor. Initial lease terms are generally one to three years with renewal options.

Since the leasing arrangements the Company enters into with lessees are operating leases, the underlying asset is carried at its carrying value as owned and operated systems within property, equipment and software, net, on the condensed consolidated balance sheets and is depreciated to estimated residual value over its expected useful life.

For the three months ended March 31, 2022, the Company's lease income consisted of the following components:

		Three	
	N	<b>Months Ended</b>	
		March 31,	
(in thousands)		2022	
Operating lease income:			
Fixed lease income	\$	261	
Variable lease income		170	
Total lease income <sup>1</sup>	\$	431	

<sup>&</sup>lt;sup>1</sup> Lease income was \$0.4 million for the three months ended March 31, 2021.

As of March 31, 2022, future minimum rental payments due to the Company as lessor under operating leases (including subleases) for the fiscal years ending December 31, are as follows:

(in thousands)	
2022	\$ 677
2023	480
2024	480
2025	480 240
2026	240
	\$ 2,357

The components of charging equipment and charging stations leased to third parties under operating leases and which are included within the Company's property, equipment and software, net, are as follows:

	March 31,
(in thousands)	 2022
Charging station equipment and construction costs	\$ 4,065
Less: accumulated depreciation	(775)
	\$ 3,290

# Note 6 - Property, Equipment and Software, Net

Property, equipment and software, net, consisted of the following as of:

(in thousands)	N	March 31, 2022	De	ecember 31, 2021
Construction in process	\$	58,663	\$	39,116
Charging equipment		8,090		8,611
Charging station equipment		49,211		42,799
Charging station installation costs		75,195		63,932
Software		6,137		5,295
Office equipment and vehicles		1,051		846
		198,347		160,599
Less accumulated depreciation and amortization		(32,213)		(27,317)
Total property, equipment and software, net	\$	166,134	\$	133,282

Depreciation and amortization expense consisted of the following for the periods presented:

		Three Months Ended		
(in thousands)	Marc 20		March 31, 2021	
Cost of sales				
Depreciation of property and equipment	\$	4,618 \$	3,243	
Amortization of capital-build liability		(1,164)	(796)	
General and administrative expenses				
Depreciation of property and equipment		63	34	
Amortization of software		461	_	
	\$	3,978 \$	2,481	

# Note 7 – Intangible Assets, Net

Intangible assets, net, consisted of the following as of:

	March 31, 2022				
(in thousands)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value	Remaining Weighted Average Amortization Period	
Trade name	\$ 5,000	\$ (614)	\$ 4,386	14.4 years	
Host relationships	41,500	(7,642)	33,858	9.9 years	
Customer relationships	19,000	(9,027)	9,973	2.6 years	
Developed technology	14,000	(1,898)	12,102	12.4 years	
User base	11,000	(1,996)	9,004	3.4 years	
	\$ 90,500	\$ (21,177)	\$ 69,323		

Amortization of intangible assets was \$2.9 million and \$2.1 million for the three months ended March 31, 2022 and 2021, respectively.

# Note 8 - Asset Retirement Obligations

Asset retirement obligations represent the present value of the estimated costs to remove the commercial charging stations and restore the sites to the condition prior to installation. The Company reviews estimates of removal costs on an ongoing basis. Accretion expense was \$0.5 million and \$0.3 million for the three months ended March 31, 2022 and 2021, respectively. Asset retirement obligation activity for the three months ended March 31, 2022 was as follows:

(in thousands)	March 31, 2022
Beginning balance	\$ 12,833
Liabilities incurred	1,001
Accretion expense	459
Liabilities settled	(219)
Ending balance	\$ 14,074

# Note 9 - Commitments and Contingencies

# Nissan Agreements

EVgo has executed two program services agreements with Nissan North America, Inc. ("Nissan"). These agreements provide for a capital build program, joint marketing activities and charging credit programs for purchasers or lessees of Nissan EVs. Under the joint-marketing activities provisions of the first agreement (the "Nissan Agreement"), EVgo was

to spend a specified amount annually on joint-marketing activities that were mutually agreed-upon with Nissan. Credits for charging were allocated annually to purchasers or lessees of Nissan EVs and allowed each participant to charge their vehicle for 12 to 24 months at no charge to the participant, up to the amount of the charging credit allocated to such participant. In the event a participant did not use the entire amount of its charging credit within 12 or 24 months, a portion of the remaining dollar value of such credit rolled over to subsequent periods and a portion was retained by the Company.

Under the terms of the Nissan Agreement, purchasers or lessees of Nissan LEAF electric vehicles in certain markets could receive charging services at an EVgo station or a participating third-party charging station. Pursuant to the Nissan Agreement, the Company was required to support, maintain and make available at least 850 chargers through July 7, 2021. The Company fulfilled all build, support and maintenance obligations under the Nissan Agreement.

On June 13, 2019, EVgo entered into a second agreement with Nissan (the "Nissan 2.0 Agreement"). The Nissan 2.0 Agreement includes a capital-build program requiring the Company to install, operate and maintain public, high-power dual-standard chargers in specified markets pursuant to a schedule that outlines the build timelines for the chargers to be constructed (the "Build Schedule"). Under the terms of the Nissan 2.0 Agreement, the Build Schedule is negotiated at the beginning of each year. All chargers for each program year must be installed by August 31. In 2021, EVgo worked with Nissan to revise the annual Build Schedule to extend the milestone dates. Furthermore, Nissan waived penalties for installation delays in program year one.

EVgo's ability to meet Build Schedule obligations may be impacted by delays in permitting, slower than expected third-party approvals of certain site acquisitions, delays in utility interconnection resulting from industry adaptation to the requirements of high-powered charger installation, as well as supply chain issues. Going forward, EVgo is uncertain if these, or other potential issues in the procurement, installation, or energization of DCFC, will be resolved in a timely fashion. At this time, EVgo's ability to meet future Build Schedule obligations may continue to be impacted by circumstances similar to those experienced during the first half of 2021, or other potential issues including, but not limited to, equipment design and procurement, timing of third-party funding agreements, and the siting, permitting, construction, energizing of DCFC or delays in releasing public grant funding.

The contract is accounted for under ASC 606, which includes performance obligations related to memberships, charging credits and joint marketing activities. The capital-build program is considered a set-up activity and not a performance obligation under ASC 606. Nissan has the right to terminate the Nissan 2.0 Agreement, without penalty or obligation of any kind, upon 30 days' written notice if it is unable to secure funding to make payments required under the Nissan 2.0 Agreement. Nissan receives budget approvals annually from Nissan Motor Company Limited. As of March 31, 2022, Nissan has fulfilled its annual payment obligations under the Nissan 2.0 Agreement. If Nissan terminates the Nissan 2.0 Agreement due to a lack of funding, EVgo will still be required to perform the following: (i) meet charger installation milestones through the date of termination; (ii) provide an aggregate of \$1.6 million in joint marketing activities and (iii) provide \$4.8 million worth of charging credits that shall continue to be administered.

Pursuant to the Nissan 2.0 Agreement, as modified by the aforementioned extension and other amendments, EVgo is required to install an aggregate of 210 chargers by February 29, 2024 at a number of sites to be mutually agreed upon during each Build Schedule. Pursuant to the current Build Schedule, EVgo is required to install 58 chargers by August 31, 2022. If the Company fails to meet future Build Schedule obligations, Nissan may invoke a penalty of up to \$35,000 per delayed site beyond a designated cure period, up to 56 sites, which would result in an adjustment to the consideration received for the Company's performance obligations under the Nissan 2.0 Agreement.

# General Motors Agreement

On July 20, 2020, EVgo entered into a five-year contract (the "GM Agreement") with General Motors ("GM") to build 2,750 fast chargers that EVgo will own and operate as part of the Company's public network. On November 2, 2021, EVgo entered into an amendment agreement with GM in order to adjust stall installation targets and expand the overall number of chargers to be installed to 3,250 fast chargers. EVgo believes this agreement will serve to accelerate the Company's development plans and enhance customer acquisition and brand equity among retail drivers. Pursuant to the GM Agreement, EVgo is required to meet certain quarterly milestones measured by the number of charger stalls installed, and GM is required to make certain payments based on chargers installed.

Under the GM Agreement, EVgo is required to install a total of 3,250 chargers by December 31, 2025, 72% of which are required to be installed by December 31, 2023. Meeting these milestones will require additional funds beyond the amounts committed by GM, and EVgo may face delays in construction, commission or aspects of installation of the chargers the Company is obligated to develop. EVgo is also required to maintain network availability (i.e., the percentage of time a charger is operational and available on the network) of at least 93%. In addition to the capital build program, EVgo committed to providing a certain number of new GM EV cars with an EVgo charging credit and limited time access to other EVgo services at a discounted rate.

The GM Agreement is subject to early termination in certain circumstances, including in the event EVgo fails to meet the quarterly charger-installation milestones or maintain the specified level of network availability. If GM opts to terminate the agreement, EVgo may not be entitled to receive continued payments from GM and instead may be required to pay liquidated damages to GM. In the event EVgo fails to meet a charger-installation milestone or maintain the required network availability in a calendar quarter, GM has the right to provide EVgo with a notice of such deficiency within 30 days of the end of the quarter. If the same deficiency still exists at the end of the quarter immediately following the quarter for which a deficiency notification was delivered, GM may immediately terminate the agreement and seek pre-agreed liquidated damages of up to \$15.0 million.

As of March 31, 2022, there were approximately 2,600 stalls that had been approved by GM, of which approximately 2,100 stalls were already in the active engineering and construction development pipeline. As of March 31, 2022, EVgo had 13 stalls left to install in order to meet its charger-installation milestone. EVgo is required to open to the public 363 additional stalls by June 30, 2022, or GM will have the right, if it so chooses, to send EVgo a stall count breach notice, which would trigger a cure period through September 30, 2022. EVgo may not meet the charger-installation milestones under the GM Agreement in the future, particularly as a consequence of delays in permitting, commissioning and utility interconnection resulting from COVID-19 and supply chain disruptions in business operations across the utility, engineering and permitting chain, as well as industry and regulatory adaptation to the requirements of high-powered charger installation, including slower than expected third-party approvals between utilities and landowners of sites where charger stations will be located.

#### Legal Proceedings

In the ordinary course of the Company's business, the Company may be subject to lawsuits, investigations, claims and proceedings, including, but not limited to, contractual disputes or employment, health and safety matters. Although the outcome of any potential future litigation is uncertain, the Company believes it has adequate insurance coverage in the event of any future litigation or disputes. Although the Company is not currently facing any material pending or threatened litigation, future events or circumstances, currently unknown to management, may potentially have a material effect on its financial position, liquidity or results of operations in any future reporting period.

# Note 10 - Related Party Transactions

# Receivable from Related Party

As of December 31, 2021, the Company had a \$1.5 million receivable from EVgo Holdings for its indemnification relating to a matter settled between SAF Partners II, LLC and EV Holdings Investments, LLC.

# Payables to Related Parties

As of March 31, 2022, the Company owed \$25,000 for tax refunds received on behalf of EVgo Holdings and EVgo Management Holdings, LLC.

# Note Payable, Related Party

On January 16, 2020, EVgo Services entered into the Secured Demand Grid Promissory Note ("Demand Note") with EVgo Holdings whereby EVgo Services funded the operations of EVgo Holdco with loans upon request at an interest rate of the Federal Reserve discount rate plus 7.0% (compounded annually) with a maturity date of January 16, 2027. The

Demand Note was secured by the assets of EVgo Holdco and did not have a stated credit limit. For the three months ended March 31, 2022, the Company incurred no interest expense while interest expense incurred was \$0.9 million for the three months ended March 31, 2021. On July 1, 2021, the outstanding balance of the Demand Note (including accrued interest of \$1.9 million) of \$59.6 million was converted to equity of EVgo Services, which was contributed by EVgo Holdings to EVgo Holdco immediately thereafter in connection with the CRIS Business Combination.

#### **Consulting Services**

LS Power Equity Advisors, LLC provides consulting and corporate development services to the Company from time to time. There were no such services rendered during the three months ended March 31, 2022. The Company recorded \$0.7 million for consulting and corporate development services rendered by LS Power Equity Advisors, LLC to general and administrative expenses in the condensed consolidated statement of operations for the three months ended March 31, 2021.

#### Low Carbon Fuel Standards

The Company may enter into agreements to facilitate the purchase and sale of California Low Carbon Fuel Standard Credits ("LCFS") with a subsidiary of LS Power at prevailing market prices. For the three months ended March 31, 2022, the Company recognized no regulatory credit income through the LCFS trading program with LS Power's subsidiary. For the three months ended March 31, 2021, the Company recognized \$0.6 million of such regulatory credit income, which is included in revenue from related party in the condensed consolidated statement of operations.

#### Note 11 - Fair Value Measurements

The fair value of the Company's financial assets and liabilities reflects management's estimate of amounts that the Company would have received in connection with the sale of the assets or paid in connection with the transfer of the liabilities in an orderly transaction between market participants at the measurement date. In connection with measuring the fair value of its assets and liabilities, the Company seeks to maximize the use of observable inputs (market data obtained from independent sources) and minimize the use of unobservable inputs (internal assumptions about how market participants would price assets and liabilities).

The following table presents information about the Company's liabilities that are measured at fair value on a recurring basis and indicates the level within the fair value hierarchy of the valuation inputs the Company utilized to determine such fair value as of March 31, 2022:

(in thousands)	Level	N	Iarch 31, 2022
Earnout liability	3	\$	7,475
Warrant liability – Public Warrants	1	\$	58,449
Warrant liability – Private Placement Warrants	3	\$	12,885

The warrants are accounted for as liabilities in accordance with ASC 815 and are presented as warrant liabilities on the condensed consolidated balance sheets. The warrant liabilities are measured at fair value at inception and on a recurring basis, with changes in fair value presented within change in fair value of warrant liability in the condensed consolidated statements of operations. The Private Placement Warrants were valued using a Monte Carlo simulation methodology. The close price of the Public Warrants price was used as the fair value as of each relevant date (see Note 12).

As of March 31, 2022 and December 31, 2021, the carrying values of certain accounts such as accounts receivable, accounts payable and accrued expenses are deemed to approximate their fair values due to their short-term nature. There were no assets measured on a recurring basis using significant unobservable inputs (Level 3) as of March 31, 2022 or December 31, 2021.

The following table presents a reconciliation for all liabilities measured and recognized at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2022:

(in thousands)	ite Warrant Liability	Earnout Liability
Fair value as of December 31, 2021	\$ 8,847	\$ 5,211
Change in fair value of liability	 4,038	 2,264
Fair value as of March 31, 2022	\$ 12,885	\$ 7,475

# Note 12 - Warrant Liability

Assumptions used in the valuation of the Private Placement Warrant liability are as follows:

	March 31, 2022
Stock price	\$ 12.86
Risk-free interest rate	2.43 %
Expected term	4.3 years
Expected volatility	75 %
Dividend rate	— %
Exercise price	\$ 11.50

There were no transfers in or out of Level 3 from other levels in the fair value hierarchy during the three months ended March 31, 2022.

# Note 13 - Earnout Liability

The estimated fair value of the 1,437,500 shares of Class A common stock held by the Company's initial stockholders that are subject to potential forfeiture (the "Earnout Shares") issued and outstanding at the closing of the CRIS Business Combination on the CRIS Close Date was \$18.3 million based on a Monte Carlo simulation valuation model using a distribution of potential outcomes on a monthly basis over the earnout period between the CRIS Close Date and the five-year anniversary of the CRIS Close Date using the most reliable information available. On July 2, 2021, the volume-weighted average price ("VWAP") of shares of Class A common stock equaled or exceeded \$12.50 for 20 trading days within a 30-trading day period within five years of the CRIS Close Date and, as a result, 718,750 Earnout Shares valued at \$10.9 million were deemed to be earned and reclassified into equity on that date. The estimated fair value of the earnout liability related to the 718,750 Earnout Shares subject to a VWAP of \$15.00 (the "\$15.00 Triggering Event") originally valued at \$8.8 million was remeasured to \$5.2 million as of December 31, 2021 and to \$7.5 million as of March 31, 2022. The change in fair value of the earnout liability resulted in a loss of \$2.3 million recognized in the condensed consolidated statement of operations for the three months ended March 31, 2022 (see Note 11).

Assumptions used in the valuation of the earnout liability are as follows:

	March 31, 2022
Stock price	\$ 12.86
Expected volatility	75 %
Risk-free interest rate	2.43 %
Expected term (years)	1.9 years
Dividend rate	<u> </u>

# Note 14 – Income Taxes

The Company's provision for income taxes consists primarily of income taxes, in federal and state jurisdictions where EVgo OpCo and its subsidiaries conduct business, that are incurred by the Company as a result of the Company's

ownership interest in EVgo OpCo. For the three months ended March 31, 2022 and 2021, the Company's provision for income taxes and effective tax rate were deemed to be de minimis. Prior to July 1, 2021, EVgo Holdco and its subsidiaries were not taxable entities for U.S. federal income tax purposes or for any of the states in which such entities operated. On July 1, 2021, pursuant to the CRIS Business Combination, the Company acquired an interest in EVgo Holdco and its subsidiaries through EVgo OpCo, and the Company's allocable share of EVgo OpCo's income became subject to U.S. federal and state income taxes in jurisdictions in which EVgo OpCo and its subsidiaries operate.

In assessing the realization of its deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized. Management considered all available material evidence, both positive and negative, in assessing the appropriateness of a valuation allowance for the Company's deferred tax assets, including the generation of future taxable income, the scheduled reversal of deferred tax liabilities and other available material evidence. After consideration of all of the information available, management believes that significant uncertainty exists with respect to future realization of the deferred tax assets and has therefore maintained a full valuation allowance against its net deferred tax assets as of March 31, 2022 and December 31, 2021.

In addition, there were no unrecognized tax benefits for uncertain tax positions, nor any amounts accrued for interest and penalties as of March 31, 2022 or December 31, 2021.

# Note 15 – Tax Receivable Agreement

In connection with the CRIS Business Combination, EVgo entered into the Tax Receivable Agreement with EVgo Holdings (along with permitted assigns, the "TRA Holders") and LS Power Equity Advisors, LLC, as agent. The Tax Receivable Agreement generally provides for payment by the Company, Thunder Sub or any of their subsidiaries (other than EVgo OpCo and its subsidiaries) (the "Company Group") to the TRA Holders of 85% of the net cash savings, if any, in U.S. federal, state and local income tax or franchise tax that the Company Group actually realizes or is deemed to realize in certain circumstances after the CRIS Business Combination as a result of (i) certain increases in tax basis that occur as a result of the Company Group's acquisition (or deemed acquisition for U.S. federal income tax purposes) of all or a portion of the TRA Holders' EVgo OpCo Units pursuant to the CRIS Business Combination or the exercise of the redemption or call rights set forth in the EVgo OpCo A&R LLC Agreement and (ii) imputed interest deemed to be paid by the Company Group as a result of, and additional tax basis arising from, any payments the Company Group makes under the Tax Receivable Agreement. The Company Group will retain the benefit of any remaining net cash savings. If the Company Group elects to terminate the Tax Receivable Agreement early (or it is terminated early due to the Company Group's failure to honor a material obligation thereunder or due to certain mergers, asset sales, other forms of business combinations or other changes of control), the Company Group is required to make an immediate payment equal to the present value of the anticipated future payments to be made by it under the Tax Receivable Agreement (based upon certain assumptions and deemed events set forth in the Tax Receivable Agreement, including (i) that the Company Group has sufficient taxable income on a current basis to fully utilize the tax benefits covered by the Tax Receivable Agreement, and (ii) that any EVgo OpCo Units (other than those held by the Company Group) outstanding on the termination date or change of control date, as applicable, are deemed to be redeemed on such date).

Amounts payable by the Company under the Tax Receivable Agreement are accrued through a charge to income when it is probable that a liability has been incurred and the amount is estimable. As of March 31, 2022 and December 31, 2021, no transactions have occurred that would result in a cash tax savings benefit that would trigger the recording of a liability by the Company based on the terms of the Tax Receivable Agreement.

# Note 16 - Net Loss Per Share

The following table sets forth the computation of basic and diluted earnings per share for the three months ended March 31, 2022:

(in thousands, except per share data)	 Months Ended Iarch 31, 2022
Numerator	
Net loss	\$ (55,266)
Less: net loss attributable to redeemable noncontrolling interest	(40,867)
Net loss attributable to Class A common stockholders	(14,399)
Less: net loss attributable to participating securities	(151)
Net loss attributable to Class A common stockholders, basic and diluted	\$ (14,248)
Denominator	
Weighted average common stock outstanding	68,742
Less: weighted average unvested Earnout Shares outstanding	(719)
Weighted average common stock outstanding, basic and diluted	 68,023
Net loss per share – basic and diluted	\$ (0.21)

Prior to the consummation of the CRIS Business Combination, EVgo OpCo was wholly owned by EVgo Holdings. In connection with the CRIS Business Combination, EVgo Holdings contributed all of the equity interests in EVgo Holdco to EVgo OpCo in exchange for 195,800,000 EVgo OpCo Units, the Company contributed all of its assets and 195,800,000 shares of Class B common stock to Thunder Sub, Thunder Sub transferred 195,800,000 shares of Class B common stock and the right to enter into the Tax Receivable Agreement to EVgo Holdings, and Thunder Sub contributed all of its remaining assets to EVgo OpCo in exchange for EVgo OpCo Units equal to the number of shares of Class A common stock outstanding. The shares of Class B common stock owned by EVgo Holdings have been evaluated and are excluded from net income per share calculations as they do not participate in earnings or loss of the Company. Therefore, retrospective application of the conversion of these ownership interests into shares of Class B common stock would not result in an appropriate or meaningful presentation of earnings (loss) per common share ("EPS"). Therefore, the EPS information presented only relates to the periods subsequent to the consummation of the CRIS Business Combination on July 1, 2021 and has not been presented for the three months ended March 31, 2021.

The Company's potentially dilutive securities consist of the Company's Public Warrants, Private Placement Warrants, restricted stock units and unvested Earnout Shares. For the period in which EPS is presented, the following securities were excluded from the computation of diluted EPS since their impact would have been antidilutive as of March 31, 2022:

(in thousands)	March 31, 2022
Public Warrants	14,949
Private Placement Warrants	3,149
Restricted stock units	1,781
	19,879

Additionally, 718,750 unvested Earnout Shares (participating securities, as noted above) were excluded from the computation of diluted EPS since their vesting threshold (i.e., the \$15.00 Triggering Event) had not yet been met as of March 31, 2022.

# Note 17 - Share-Based Compensation

The following table sets forth the Company's total share-based compensation expense included in the Company's condensed consolidated statements of operations:

(in thousands)	Thre	ee Months Ended March 31, 2022	Thr	ee Months Ended March 31, 2021
Cost of sales	\$	11	\$	3
General and administrative		3,495		477
Total share-based compensation expense	\$	3,506	\$	480

# Note 18 – Redeemable Noncontrolling Interest

As of March 31, 2022, EVgo Holdings owns 195,800,000 EVgo OpCo Units, representing a 73.9% economic ownership interest in EVgo OpCo, and a corresponding number of shares of Class B common stock, representing a 73.9% voting interest in the Company. EVgo Holdings is entitled to one vote per share of Class B common stock but is not entitled to receive dividends or any assets upon liquidation, dissolution, distribution or winding-up of the Company. Each EVgo OpCo Unit is redeemable, together with one share of Class B common stock, for either one share of Class A common stock or, at EVgo OpCo's election, the cash equivalent market value of one share of Class A common stock in accordance with the terms of the EVgo OpCo A&R LLC Agreement.

The EVgo OpCo Units held by EVgo Holdings have been classified as a redeemable noncontrolling interest in the Company. The cash redemption feature of the EVgo OpCo Units, together with a corresponding number of shares of Class B common stock, at the option of EVgo OpCo is considered outside of the control of the Company. Therefore, in accordance with ASC Topic 480, *Distinguishing Liabilities from Equity*, the EVgo OpCo Units are classified as temporary equity in the Company's condensed consolidated balance sheets.

The redeemable noncontrolling interest held by EVgo Holdings in EVgo OpCo, through its ownership of EVgo OpCo Units, was initially measured at its carrying amount on the CRIS Close Date. Net income or loss is attributed to the redeemable noncontrolling interest during each reporting period based on its ownership percentage, as appropriate. Subsequent to that, the redeemable noncontrolling interest is measured at its fair value (i.e., based on the Class A common stock price) at the end of each reporting period, with the remeasurement amount being no less than the initial carrying amount, as adjusted for the redeemable noncontrolling interest's share of net income or loss. The offset of any fair value adjustment is recorded to equity, with no impact to net income or loss.

The table below presents the reconciliation of changes in redeemable noncontrolling interest for the three months ended March 31, 2022:

(in thousands)	
Balance as of December 31, 2021	\$ 1,946,252
Net income attributable to redeemable noncontrolling interest for the period	(40,867)
Equity-based compensation attributable to redeemable noncontrolling interest during the period	507
Adjustment to revise redeemable noncontrolling interest to its redemption value at period-end	612,096
Balance as of March 31, 2022	\$ 2,517,988

# Note 19 - Subsequent Events

# Restricted Stock Units

In April 2022, the Company granted 2,004,459 restricted stock units to employees and members of the Board of Directors under the EVgo Inc. 2021 Long Term Incentive Plan. The fair value of the restricted stock units awarded was \$25.3 million, which was estimated on the dates of grant based on the fair value of the Company's Class A common stock, using similar methods and assumptions as those previously disclosed by the Company. Each award will vest based on

continued service, which is generally over a period of three years. The grant date fair value of the awards will be recognized as share-based compensation expense over the requisite service periods.

# Stock Options

On April 1, 2022, the Company granted stock options covering 375,428 underlying shares of Class A common stock to employees with a fair value of approximately \$3.3 million, which was estimated using the Black-Scholes option pricing model. The options vest over a three-year period and have a term of 10 years.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with EVgo's unaudited condensed consolidated financial statements and related notes thereto as of March 31, 2022 and December 31, 2021 and for the three months ended March 31, 2022 and 2021, included elsewhere in this Quarterly Report on Form 10-Q. In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties, and assumptions that could cause EVgo's actual results to differ materially from management's expectations due to a number of factors, including those discussed in the sections entitled "Risk Factors" and "Cautionary Statement Regarding Forward-Looking Statements" in this Quarterly Report. Factors which could cause such differences are discussed therein.

#### Overview

EVgo owns and operates the U.S.' largest public DC fast charging network and the first to be powered by 100% renewable electricity. Founded in 2010 and a key leader in fast charging, EVgo's network of charging stations provides EV charging infrastructure to consumers and businesses. With a rapid rise in electrification expected over the next two decades, EVgo offers the essential infrastructure technology and services required to help the world transition to a cleaner, more sustainable future.

EVgo has a flexible business model that derives value through multiple revenue streams. The foundation of the Company's business is the development and operation of EV charging sites through which it dispenses electricity to EVs driven by individuals, commercial drivers, and fleet operators. EVgo's principal revenue stream is from the provision of charging services for EVs of all types on EVgo's network. In addition, a variety of business-to-business commercial relationships provide EVgo with revenue or cash payments based on commitments to build new infrastructure, provide guaranteed access to charging, and offer marketing, data and software-driven services. EVgo also earns revenue from the sale of regulatory credits generated through sales of electricity and its operation and ownership of its DCFC network. This combination of revenue streams can drive long-term margin expansion and customer retention.

Specifically, revenue is earned through the following streams:

- Charging Revenue, Retail: EVgo sells electricity directly to drivers who access EVgo's publicly available networked chargers. Various pricing plans exist for customers, and drivers have the choice to charge as members (with monthly fees and reduced per minute or kWh pricing), through a subscription service or as non-members. Drivers locate the chargers through EVgo's mobile application, their vehicle's in-dash navigation system or third-party databases that license charger-location information from EVgo. EVgo installs its chargers in parking spaces owned or leased by commercial or public-entity Site Hosts that desire to provide EV charging services at their respective locations. Commercial Site Hosts include retail and grocery stores, hotels, offices, medical complexes, airports and convenience stores. EVgo believes its offerings are well aligned with the goals of Site Hosts, as many commercial businesses increasingly view EV charging capabilities as essential to attract tenants, employees, customers and visitors, and achieve sustainability goals. Site Hosts are generally able to obtain these benefits at no cost when partnering with EVgo through EVgo's owner and/or operator model, as EVgo is responsible for the installation and operation of chargers located on Site Hosts' properties. In many cases, Site Hosts will earn additional revenue from license payments made by the Company in exchange for use of the site. EVgo also incorporates flexible ownership models through EVgo eXtend<sup>TM</sup>, which helps Site Hosts invest in and build EV charging stations for their customers.
- Charging Revenue, OEM: EVgo is a key leader in OEM charging programs with revenue models to meet a wide variety of OEM objectives related to the availability of charging infrastructure and the provision of charging services for EV drivers. EVgo contracts directly with OEMs to provide charging services to drivers who have purchased or leased such OEMs' EVs and who access EVgo's public charger network, to expand EVgo's network of owned DCFCs and to provide other related services. Other related services currently provided to OEMs by EVgo include co-marketing, data services and digital application services. EVgo views its OEM relationships as a core customer acquisition channel.

• Charging Revenue, Commercial: High volume fleet customers, such as transportation network companies ("TNCs") or delivery services, can access EVgo's charging infrastructure through EVgo's public network. Pricing for charging services is most often negotiated directly between EVgo and the fleet owner based on the business needs and usage patterns of the fleet. In these arrangements EVgo contracts with, and bills, either the fleet owner directly or an individual fleet driver utilizing EVgo's chargers. Access to EVgo's public network allows fleet and rideshare operators to support mass adoption of transportation electrification and achieve sustainability goals without needing to directly invest capital in charging infrastructure or incur operating costs associated with charging equipment.

In addition to offering access to its public network, EVgo offers dedicated charging solutions to fleets. As part of this offering, EVgo typically builds, owns, and operates charging infrastructure for the exclusive use of a dedicated customer and is currently offering flexible ownership models, such as its charging as a service ("ChaaS") offering. EVgo's dedicated and ChaaS offerings provide a value proposition for fleets who might otherwise feel compelled to procure, install and manage their own electric vehicle supply equipment ("EVSE"). EVgo offers a variety of pricing models for its dedicated charging solutions, including a mix of volumetric commitments and variable and fixed payments to EVgo for provision of its services. ChaaS and dedicated charging allow for tailored fleet charging solutions without requiring fleets to directly incur capital expenditures or operating and management costs related to charging EVs. Together, EVgo's dedicated charging solutions and public fleet charging services provide fleets with a more robust and flexible charging solution.

- Network Revenue, OEM: Revenue related to contracts that have significant charger infrastructure build programs, which represent set-up costs under ASC 606. Proceeds from these contracts are allocated to performance obligations including marketing activities, memberships, reservations and the expiration of unused charging credits. Marketing activities are recognized at a point in time as the services are performed and measurement is based on amounts spent. For memberships and reservations, revenue is recognized over time and measured based on the charging activity of subscriber members at each measurement period. Any unused charging credits are recognized as breakage using the proportional method or, for programs where there is not enough information to determine the pattern of rights exercised by the customer, the remote method.
- Ancillary Revenue: In addition to charging services, EVgo offers a variety of software-driven digital, development and operations services to its customers. These offerings currently include customization of digital applications and charging data integration. EVgo currently pilots micro-targeted advertising services, smart charging reservations, loyalty programs and access to chargers behind parking lot pay gates. EVgo also offers maintenance services and development and project management services, including EVSE installation, networking and operations. EVgo also continues to evaluate and engage on potential market opportunities beyond these business models.
- Regulatory Credit Sales: As a charging station owner and operator, EVgo earns regulatory credits, such as LCFS and
  other regulatory credits, in states where such programs are enacted currently, Fast Charging Infrastructure in
  California and Clean Fuel Standards in Oregon. These credits are generated through charging station operations
  based on the amount of kWh sold. EVgo earns additional revenue through the sale of these credits to buyers
  obligated to purchase the credits to comply with the program mandates.

# Recent Developments

# COVID-19 Outbreak

The global outbreak of COVID-19 has resulted in significant volatility in the global and domestic economies, changes in consumer and business behavior, market downturns and restrictions on business and individual activities, which has led to overall reduced economic activity.

The COVID-19 pandemic impacted EVgo's operations through reduced network throughput, construction delays and supply chain and shipping constraints. EVgo also experienced delays in its Site Host negotiations as they devoted more time to day-to-day operations and employee health and safety. Finally, for some contractual commitments, EVgo is

required to adhere to a construction schedule over specific timeframes. Those timelines were impacted due to delays associated with COVID-19, and it is possible that the ongoing pandemic could continue to impact these timelines in the future.

How COVID-19 will affect EVgo's future business results is unclear. While the disruption is expected to be temporary, there is considerable uncertainty around the duration and magnitude of this disruption. Development and commissioning lead times may be extended as a result of the measures taken by the state and local governments to mitigate the spread of COVID-19. The further extent of the financial impact and duration cannot be reasonably estimated at this time.

# **Government EV Initiatives**

In order to encourage the use of EVs, the U.S. federal government as well as state and local governments offer a variety of incentives and rebates. In November 2021, Congress passed and the President signed the Infrastructure Investment and Jobs Act, also known as the Bipartisan Infrastructure Law. Among other provisions, this legislation included up to \$7.5 billion in funding for electric vehicle charging infrastructure through the Department of Transportation. The U.S. federal government offers a tax credit for qualified plug-in EVs; the minimum credit is \$2,500, and the maximum credit is \$7,500, depending on vehicle weight and battery capacity. These credits will begin to phase out when the vehicle manufacturer reaches certain production levels, and such credit has already been completely phased out for EVs manufactured by GM and Tesla, Inc. ("Tesla"), but legislation under consideration in Congress, if enacted as currently proposed, would alleviate the manufacturer cap and expand the credit both for used and new electric vehicles. States including California, Colorado, Delaware, Massachusetts, New Jersey and New York also offer various rebates, grants and tax credits to incentivize both EV and EVSE purchases. EVs are also gaining momentum in the Midwest, and soon states like Illinois will also begin to offer vehicle and EVSE incentives.

Demand for EVs has also been encouraged by regulatory developments and changes in consumer habits. Several states — including California, Oregon, New Jersey, New York, Maryland and Massachusetts — have adopted or proposed mandates for EVs with the goal of more than 8.0 million EVs on the road by 2030. In September 2020, California Governor Gavin Newsom issued an executive order, announcing a target for all in-state sales of new passenger cars and trucks to be zero-emission by 2035. And, in January 2022, Governor Newsom introduced a \$10 billion zero-emission vehicle package to accelerate this transition. Additionally, California has enacted its Clean Miles Standard aiming to reduce greenhouse gas emissions from TNCs, such as rideshare vehicles, through electrification and other means. In 2021, California also approved the Advanced Clean Truck Rule ("ACT rule"), a regulation that requires an increasing percentage of medium- and heavy-duty trucks sold in the state to be zero emissions. Washington, New York, New Jersey, Massachusetts and Oregon have also adopted the ACT rule.

EVgo believes these regulations, combined with a shift toward car-sharing and mobility as a service offering as well as broader fleet sustainability trends, will rapidly accelerate EV adoption by fleets in the coming years.

# Key Components of Results of Operations

# Revenue

EVgo's revenues are generated across various business lines. The majority of EVgo's revenue is generated from the sale of charging services, which are comprised of retail, OEM and fleet business lines. In addition, EVgo generates ancillary revenues through the sale of data services, consumer retail services and the development and project management of third-party owned charging sites. EVgo also offers network services to OEM customers, including memberships and marketing. Finally, as a result of owning and operating the EV charging stations, EVgo earns regulatory credits such as California LCFS credits which are sold to generate additional revenue.

# Revenue From Related Party

EVgo entered into various agreements with an affiliate of LS Power for the purchase and sale of California LCFS credits at prevailing market prices.

# Cost of Sales

# Cost of Revenue

Cost of revenue consists primarily of energy usage fees, site operating and maintenance expenses, warranty and repair services, and site lease and rent expense associated with charging equipment.

# Depreciation and Amortization

Depreciation and amortization consists of depreciation related to EVgo's property and equipment associated with charging equipment and installation and includes the amortization of EVgo's capital build liabilities.

## Gross Profit (Loss) and Gross Margin

Gross profit (loss) consists of EVgo's revenue less its cost of revenues and depreciation and amortization. Gross margin is gross profit (loss) as a percentage of revenue.

# **Operating Expenses**

# General and Administrative Expenses

General and administrative expenses primarily consist of payroll and related personnel expenses, IT and office services, customer service and network charges, office rent expense and professional services. EVgo expects its general and administrative expenses to increase in absolute dollars as it continues to grow its business but to decrease over time as a percentage of revenue. EVgo also expects to incur additional expenses as a result of operating as a public company, including expenses necessary to comply with the rules and regulations applicable to companies listed on a national securities exchange and related to compliance and reporting obligations pursuant to the rules and regulations of the SEC, as well as higher expenses for general and director and officer insurance, investor relations and other professional services.

# Depreciation, Amortization and Accretion

Depreciation, amortization and accretion consists of depreciation related to EVgo's property, equipment and software not associated with charging equipment, and, therefore, not included in the depreciation and amortization expenses recorded in cost of sales. This also includes amortization of EVgo's intangible assets and accretion related to EVgo's asset retirement obligations.

# Operating Profit (Loss) and Operating Margin

Operating profit (loss) consists of EVgo's gross profit or loss less general and administrative expenses, transaction bonus expense, and depreciation, amortization, and accretion in operating expenses. Operating margin is operating loss as a percentage of revenue.

# Interest Expense, Related Party

Interest expense, related party consists primarily of interest due under the Secured Grid Demand Promissory Note, dated January 16, 2020, by and between EVgo Holdco and EVgo Holdings (the "LS Power Note"). Pursuant to the terms of the Business Combination Agreement, the LS Power Note was cancelled immediately prior to the CRIS Close Date and deemed to be an equity contribution to the Company, immediately followed by a contribution of such equity interest by EVgo Holdings to EVgo Holdco.

# Other Income, Net

Other income, net, consists primarily of unrealized gains and losses on marketable securities.

# Change in Fair Values of Warrant and Earnout Liabilities

The change in the fair values of the warrant and earnout liabilities represents the gain (loss) on the adjustments to mark the warrant and earnout liabilities to fair value for each reporting period.

# **Income Taxes**

EVgo's provision for income taxes consists primarily of income taxes related to federal and state jurisdictions where business is conducted related to the Company's ownership in EVgo OpCo.

#### Net Earnings (Loss) Attributable to Redeemable Noncontrolling Interest

Net earnings (loss) attributable to redeemable noncontrolling interest represents the share of net earnings or loss that is attributable to the holder of EVgo's Class B common stock.

#### **Key Performance Indicators**

EVgo management uses several performance metrics to manage the business and evaluate financial and operating performance. EVgo considers the following indicators to be of critical importance:

# Network Throughput

Network throughput represents the total amount of GWh that was consumed by EVs using chargers and charging stations on EVgo's network. EVgo typically monitors GWh sales by business line, customer, and customer class. EVgo believes monitoring of component trends and contributions is the appropriate way to monitor and measure business-related health.

# Number of DC Stalls on EVgo's Network

Number of DC stalls represents the total number of DC stalls that EVgo has operational on its network. One stall can charge one vehicle at a time. There are certain configurations of EVgo sites where one DC charger is capable of charging only one vehicle at a time; all chargers at such a site are counted as one stall per one charger. There are certain configurations of EVgo sites where one DC charger is capable of charging two vehicles simultaneously; all chargers at such a site are counted as two stalls per one charger. The following table represented network throughput and number of DC stalls on EVgo's network:

	March 31, 2022	March 31, 2021
Network throughput (GWh) for the three months ended	8.0	4.1
Number of DC stalls on EVgo network as of	1,772	1,449

# Factors Affecting EVgo's Operating Results

EVgo believes its performance and future success depend on several factors, including those discussed below and in "Part II, Item 1A., Risk Factors."

# EV Sales

EVgo's revenue growth is directly tied to the adoption and continued acceptance and usage of passenger and commercial EVs sold, which it believes drives the demand for electricity, charging infrastructure and charging services. The market for EVs is still rapidly evolving and although demand for EVs has grown in recent years, there is no guarantee of such future demand. Additionally, as demand increases, the supply must keep pace for adoption to continue to accelerate at a rapid pace. Factors impacting the adoption of EVs include perceptions about EV features, quality, safety, performance and cost; perceptions about the limited range over which EVs may be driven on a single battery charge; availability of

services for EVs; consumers' perception about the convenience, speed and cost of EV charging; volatility in the price of gasoline and diesel; EV supply chain disruptions including but not limited to availability of certain components (e.g. semiconductors), ability of EV OEMs to ramp-up EV production and/or allocate sufficient quantities of EV models to the U.S. market; availability of batteries, and battery materials; availability, cost and desirability of other alternative fuel vehicles, plugin hybrid electric vehicles and high fuel-economy gasoline and diesel-powered vehicles; and increases in fuel efficiency. In addition, macroeconomic factors could impact demand for EVs, particularly since EVs can be more expensive than traditional gasoline-powered vehicles. If the market for EVs does not develop as expected or if there is any slowdown or delay in overall adoption of EVs, EVgo's operating results may be adversely affected.

# **Electrification of Fleets**

EVgo faces competition in the emerging fleet electrification segment, including from certain fleet customers who may opt to install and own the charging equipment on their property, but believes its unique set of offerings to fleets and existing charging network position EVgo advantageously to win business from fleets. Fleet owners are generally more sensitive to the total cost of ownership of a vehicle than private-vehicle owners. As such, electrification of vehicle fleets may occur more slowly or more rapidly than management forecasts based on the cost to purchase, operate and maintain EVs and the general availability of such vehicles relative to those of legacy internal combustion engine vehicles. EVgo's, and other competitors', ability to offer competitive charging services and value-added ancillary services may impact the cadence at which fleets electrify and may impact EVgo's ability to capture market share in fleets. Additionally, federal, state and local government support and regulations directed at fleets (or lack thereof) may accelerate or delay fleet electrification and increase or reduce EVgo's business opportunity. EVgo's management is currently monitoring several key rules that may encourage fleet electrification, including California's ACT rule and the implementation of California's Clean Miles Standard, as well as similar proposals in other zero emission vehicle states and potential action at the federal level.

# **Competition**

The EV charging industry is increasingly competitive. The principal competitive factors in the industry include charger count, locations and accessibility; charger connectivity to EVs and ability to charge all standards; speed of charging relative to expected vehicle dwell times at the location; DCFC network reliability, scale and local density; software-enabled services offering and overall customer experience; operator brand, track record and reputation; and access to equipment vendors, service providers, policy incentives and pricing. Existing competitors may expand their product offerings and sales strategies, new competitors may enter the market and certain fleet customers may choose to install and operate their own charging infrastructure. If EVgo's market share decreases due to increased competition, its revenue and ability to generate profits in the future may be impacted.

# **Government Mandates, Incentives and Programs**

The U.S. federal government, some state and local governments, and certain utilities provide incentives to end-users and purchasers of EVs and EV charging stations in the form of rebates, tax credits, grants and other financial incentives. The EV market relies on these governmental rebates, tax credits, and other financial incentives to significantly lower the effective price of EVs and EV charging stations. For example, EVgo has historically benefitted from the availability of federal tax credits under Section 30C of the Code. The credits under Section 30C of the Code expired on December 31, 2021, and thus, are not available going forward for EV charging stations placed in service after such date unless such credits are extended retroactively. Current legislation proposals include an extension of the credits under Section 30C of the Code as of and after December 31, 2021. In addition, in November 2021, Congress passed and the President signed the Infrastructure Investment and Jobs Act, also known as the Bipartisan Infrastructure Law, which included up to \$7.5 billion in funding for electric vehicle charging infrastructure through the Department of Transportation. The U.S. federal government offers a tax credit for qualified plug-in EVs; the minimum credit is \$2,500 and the maximum credit is \$7,500, depending on vehicle weight and battery capacity. These credits will begin to phase out when the vehicle manufacturer reaches certain production levels, and such credit has already been completely phased out for EVs manufactured by GM and Tesla, but legislation under consideration in Congress, if enacted as currently proposed, would alleviate the manufacturer cap and expand the credit both for used and new electric vehicles. Various states also offer various rebates, grants and tax credits to incentivize both EV and EVSE purchases and have adopted or proposed mandates for EVs as well

as mandates that aim to reduce greenhouse gas emissions through electrification such as California's Clean Miles Standard and the ACT rule.

There can be no assurance that any of these programs will have sufficient availability or be extended, or if extended, that such extension will be effective retroactively or that these programs will not be otherwise reduced. Any reduction in rebates, tax credits, grants or other financial incentives could negatively affect the EV market and adversely impact EVgo's business operations and expansion potential. In addition, there is no assurance EVgo will have the necessary tax attributes to utilize any such credits and may not be able to monetize them given the nascent state of the market for such credits or be able to monetize such credits on favorable terms. New tariffs and policies that could incentivize overbuilding of infrastructure may also have a negative impact on the economics of EVgo's stations. Furthermore, future tariffs and policy incentives may favor equipment manufactured or assembled at American factories, which may or may not put EVgo's fast charging equipment vendors at a competitive disadvantage, including by increasing the cost or delaying the availability of charging equipment, by challenging or eliminating EVgo's ability to apply or qualify for grants and other government incentives, or by disqualifying EVgo from the ability to compete for certain charging infrastructure buildout solicitations and programs, including those initiated by federal government agencies.

# **Technology Risks**

EVgo relies on numerous internally developed and externally sourced hardware and software technologies to operate its network and generate earnings. EVgo engages a variety of third-party vendors for non-proprietary hardware and software components. The ability of EVgo to continue to integrate its technology stack with technological advances in the wider EV ecosystem including EV model characteristics, charging standards, charging hardware, software and battery chemistries will determine EVgo's sustained competitiveness in offering charging services. There is a risk that some or all of the components of the EV technology ecosystem become obsolete and EVgo will be required to make significant investment to continue to effectively operate its business. EVgo's management believes EVgo's business model is well-positioned to enable EVgo to remain technology-, vendor- and OEM-agnostic over time and allow the business to remain competitive regardless of long-term technological shifts in EVs, batteries or modes of charging.

# Sale of Regulatory Credits

EVgo derives revenue from selling regulatory credits earned for participating in low carbon fuel standard programs, or other similar carbon or emissions trading schemes, in various states and jurisdictions in the U.S. EVgo currently sells these credits at market prices. These credits are exposed to various market and supply and demand dynamics which can drive price volatility and are difficult to predict. Price fluctuations in credits may have a material effect on future earnings. The availability of such credits depends on continued governmental support for these programs. If these programs are modified, reduced or eliminated, EVgo's ability to generate this revenue in the future would be adversely impacted. In addition to current programs, EVgo's management is currently monitoring proposed programs in Colorado, New York, Massachusetts, Washington, New Mexico and several other states, along with a potential federal program, as potential future revenue streams.

# Results of Operations

# Three Months Ended March 31, 2022 and 2021

The table below presents EVgo's results of operations for the three months ended March 31, 2022 and 2021:

	Three Months Ended March 31,			Change		
(dollars in thousands)		2022		2021	\$	%
Revenue	\$	7,700	\$	3,569	\$ 4,131	116 %
Revenue from related party				561	(561)	(100)%
Total revenue		7,700		4,130	3,570	86 %
Cost of revenue		(4,846)		(3,361)	(1,485)	44 %
Depreciation and amortization		(3,454)		(2,447)	(1,007)	41 %
Gross loss		(600)		(1,678)	1,078	64 %
General and administrative		25,428		12,004	13,424	112 %
Depreciation, amortization, and accretion		3,887		2,510	1,377	55 %
Operating loss		(29,915)		(16,192)	(13,723)	(85)%
Interest expense, related party		_		(876)	876	100 %
Interest income		55		0	55	
Other (expense) income, net		(263)		458	(721)	(157)%
Change in fair value of earnout liability		(2,264)		_	(2,264)	
Change in fair value of warrant liability		(22,874)		_	(22,874)	
Loss before income tax expense		(55,261)		(16,610)	(38,651)	(233)%
Income tax expense		(5)		(0)	(5)	
Net loss		(55,266)		(16,610)	(38,656)	(233)%
Less: net loss attributable to redeemable noncontrolling interest		(40,867)		(16,610)	(24,257)	(146)%
Net loss attributable to Class A common stockholders	\$	(14,399)	\$		\$ (14,399)	
Gross margin		(7.8)%		(40.6)%		
Operating margin		(388.5)%	ó	(392.1)%		
Network throughput (GWh)		8.0		4.1		
Number of DC stalls		1,772		1,449		

The table below presents EVgo's revenue for the three months ended March 31, 2022 and 2021:

	Three Months Ended March 31,			, Change		
(dollars in thousands)		2022		2021	\$	%
Revenue						
Charging revenue, retail	\$	3,502	\$	1,803	\$ 1,699	94 %
Charging revenue, OEM		151		332	(181)	(55)%
Charging revenue, commercial		709		491	218	44 %
Network revenue, OEM		490		532	(42)	(8)%
Ancillary revenue		1,470		403	1,067	265 %
Regulatory credit sales		1,378		569	809	142 %
Total revenue	\$	7,700	\$	4,130	\$ 3,570	86 %

Total revenue for the three months ended March 31, 2022 increased \$3.6 million, or 86%, to \$7.7 million compared to \$4.1 million for the year ended March 31, 2021. As further discussed below, the increase in revenue during the three months ended March 31, 2022 was primarily due to a 94% increase in retail charging revenue as well as a 265% increase in ancillary revenue.

## Charging Revenue, Retail

Charging revenue, retail, for the three months ended March 31, 2022 increased \$1.7 million, or 94%, to \$3.5 million compared to \$1.8 million for the three months ended March 31, 2021. Period-over-period growth was due to an overall increase in usage and subscription fees driven primarily by a growing number of customers and increased charging volume as well as the ongoing recovery from COVID-19.

## Charging Revenue, OEM

Charging revenue, OEM, for the three months ended March 31, 2022 decreased \$0.2 million, or 55%, to \$0.2 million compared to \$0.3 million for the three months ended March 31, 2021. The decrease was primarily due to the expiration of the first Nissan Agreement, in which EVgo partnered with Nissan to provide charging services for Nissan EVs.

#### **Charging Revenue, Commercial**

Charging revenue, commercial, for the three months ended March 31, 2022 increased \$0.2 million, or 44%, to \$0.7 million compared to \$0.5 million for the three months ended March 31, 2021. The increase was attributable to new fleet contracts that became effective following the three months ended March 31, 2021, increased charging volume by EVgo's public fleet customers as well as the ongoing recovery from COVID-19.

#### Network Revenue, OEM

Network revenue, OEM, for the three months ended March 31, 2022 stayed flat at \$0.5 million compared to the three months ended March 31, 2021 as there were no material changes to agreements with OEMs related to marketing activities, memberships fees and the breakage of prepaid charging credits.

#### Ancillary Revenue

Ancillary revenue for the three months ended March 31, 2022 increased \$1.1 million, or 265%, to \$1.5 million compared to \$0.4 million for the three months ended March 31, 2021 ended. The increase was primarily due to the acquisition of PlugShare and subsequent inclusion of PlugShare's revenues in ancillary revenue as well as an increase in other revenue including equipment sales.

## Regulatory Credit Sales

Regulatory credits for the three months ended March 31, 2022 increased \$0.8 million, or 142%, to \$1.4 million compared to \$0.6 million for the three months ended March 31, 2021. The period-over-period increase was primarily due to a new contract with a buyer who will purchase all of EVgo's regulatory credits on an ongoing basis and, to a lesser degree, higher network throughput during the prior periods in which the regulatory credits were generated – July 2021 to September 2021 and July 2020 to September 2020, respectively, resulting in more regulatory credits that were available for sale. Network throughput generated during the period from July 2020 to September 2020 was impacted by COVID-19 more compared to network throughput generated during the period from July 2021 to September 2021.

# Cost of Sales

Cost of Revenue (Exclusive of Depreciation and Amortization Shown Separately Below)

Cost of revenue for the three months ended March 31, 2022 increased \$1.5 million, or 44%, to \$4.8 million compared to \$3.4 million for the three months ended March 31, 2021. The increase in cost of revenues was due to an increase of \$0.8 million in non-energy costs due to an increased stall count and \$0.7 million in increased energy and other variable costs due to increased throughput.

#### Depreciation and Amortization

Depreciation and amortization for the three months ended March 31, 2022 increased \$1.0 million, or 41%, to \$3.5 million compared to \$2.4 million for the three months ended March 31, 2021 due to growth in EVgo's asset base.

#### **Gross Loss and Gross Margin**

Gross loss for the three months ended March 31, 2022 improved \$1.1 million, or 64%, to \$0.6 million compared to \$1.7 million for the three months ended March 31, 2021. Gross margin for the three months ended March 31, 2022 improved 33% to negative 7.8% compared to negative 40.6% for the three months ended March 31, 2021 due to the improved leveraging of both energy and non-energy related costs due to higher revenue, as well as improved ancillary margin and higher regulatory credit sales.

# **Operating Expenses**

#### General and Administrative

General and administrative costs for the three months ended March 31, 2022 increased \$13.4 million, or 112%, to \$25.4 million compared to \$12.0 million for the three months ended March 31, 2021. The difference was driven by \$1.6 million increase in insurance expenses, \$1.6 million increase in software expenses, \$0.7 million in legal service expenses, \$0.3 million increase in professional services, \$0.3 million increase in rent expense for non-operational sites, as well as \$8.3 million due to increased payroll expenses driven by higher headcount and higher share-based compensation.

#### Depreciation, Amortization and Accretion

Depreciation, amortization and accretion expenses increased by \$1.4 million, or 55%, and was \$3.9 million and \$2.5 million for the three months ended March 31, 2022 and 2021. The increase was primarily due to higher asset retirement obligation accretion and non-site related depreciation.

## Operating Loss and Operating Margin

During the three months ended March 31, 2022, EVgo had an operating loss of \$29.9 million, an increase of \$13.7 million, or 84.8%, compared to \$16.2 million for the three months ended March 31, 2021. Operating margin for the three months ended March 31, 2022 improved to negative 388.5% compared to negative 392.1% for the three months ended March 31, 2021. The increase in operating loss period-over-period was primarily due to an increase in general and administrative expenses, partially offset by the improvement in gross margin. While operating loss increased, operating margin improved as a result of better leverage of costs.

## Interest Expense, Related Party

Interest expense for the three months ended March 31, 2022 decreased \$0.9 million, or 100%, to \$0 compared to \$0.9 million for the three months ended March 31, 2021. The decrease was related to conversion of the borrowings under the LS Power Note to equity on the CRIS Close Date.

# Other (Expense) Income, Net

Other (expense) income, net, for the three months ended March 31, 2022 decreased \$0.7 million, or 157%, to other expense, net, of \$0.3 million compared to other income, net, of \$0.5 million for the three months ended March 31, 2021. The decrease was primarily due to the decrease in unrealized gain on marketable securities.

## Changes in Fair Values of Warrant and Earnout Liabilities

The change in the fair values of the warrant and earnout liabilities were due to the liabilities that were assumed in connection with the CRIS Business Combination. For the three months ended March 31, 2022, there was a \$25.1 million loss primarily due to a change in the fair values of the liabilities during the first quarter of 2022.

#### **Income Taxes**

For the three months ended March 31, 2022 and 2021, EVgo's provision for income taxes and effective tax rates were deemed to be de minimis as the current income tax benefit was offset by the change in the valuation allowance.

#### Net Loss

Net loss for the three months ended March 31, 2022 was \$55.3 million, a \$38.7 million, or 233%, increase compared to \$16.6 million for the three months ended March 31, 2021. The increased loss was primarily due to the increased general and administrative expenses incurred to support growth; the depreciation, amortization and accretion expenses incurred due to an increased number of chargers in EVgo's network and the PlugShare acquisition, as well as the reduction of other expense, net, driven by a \$25.1 million change in the fair value of the warrant and earnout liabilities.

#### Non-GAAP Financial Measures

This Quarterly Report includes the non-GAAP financial measures: "Adjusted Cost of Sales," "Adjusted Gross Profit (Loss)," "Adjusted Gross Margin," "EBITDA," "Adjusted EBITDA" and "Receipts." EVgo believes these measures are useful to investors in evaluating EVgo's financial performance. In addition, EVgo uses these measures internally to establish forecasts, budgets, and operational goals to manage and monitor its business. Further, due to the nature of certain OEM contracts, there is a significant timing difference between cash receipt and revenue recognition, therefore, EVgo believes Receipts (defined below) provides valuable insight to the ongoing performance and liquidity of the business. EVgo believes that these non-GAAP financial measures help to depict a more realistic representation of the performance of the underlying business, enabling EVgo to evaluate and plan more effectively for the future. EVgo believes that investors should have access to the same set of tools that its management uses in analyzing operating results.

Adjusted Cost of Sales (defined below), Adjusted Gross Profit (Loss) (defined below), Adjusted Gross Margin (defined below), EBITDA, Adjusted EBITDA (defined below) and Receipts are not prepared in accordance with GAAP and may be different from non-GAAP financial measures used by other companies. These measures should not be considered as measures of financial performance under GAAP, and the items excluded from or included in these metrics are significant components in understanding and assessing EVgo's financial performance. These metrics should not be considered as alternatives to net income (loss) or any other performance measures derived in accordance with GAAP.

Adjusted Cost of Sales, Adjusted Gross Profit (Loss), Adjusted Gross Margin, EBITDA and Adjusted EBITDA. EVgo defines Adjusted Cost of Sales as cost of sales before: (i) depreciation and amortization, (ii) share-based compensation, and (iii) OEM reimbursement. Adjusted Gross Profit (Loss) is defined as revenues less Adjusted Cost of Sales. Adjusted Gross Margin is defined as Adjusted Gross Profit (Loss) as a percentage of revenues. EVgo defines EBITDA as net income (loss) before (i) interest expense, (ii) income taxes and (iii) depreciation and amortization. EVgo defines Adjusted EBITDA as EBITDA plus (i) share-based compensation expense, (ii) loss on disposal of assets and (iii) other unusual or nonrecurring income (expenses) such as bad debt expense.

The following is a reconciliation of adjusted cost of sales and adjusted gross profit for the three months ended March 31, 2022 and 2021:

	Three Months Ended March 31,			March 31,
(dollars in thousands)		2022		2021
Total revenue	\$	7,700	\$	4,130
Cost of sales		8,300		5,808
Less: Depreciation and amortization		(3,454)		(2,447)
Less: Share-based compensation and other		(2)		6
Adjusted cost of sales	\$	4,844	\$	3,367
Adjusted gross profit	\$	2,856	\$	763

The following is a reconciliation of adjusted gross margin for the three months ended March 31, 2022 and 2021:

	Three Months End	ed March 31,
(dollars in thousands)	2022	2021
Gross margin	(7.8)%	(40.6)%
Less: Depreciation and amortization in cost of sales	44.9	59.1
Less: Share-based compensation and other in cost of sales	0	0
Adjusted gross margin	37.1 %	18.5 %

During the third quarter of 2021, the Company changed its presentation of certain costs that were included as a component of cost of sales in previous periods. The Company now presents these costs as a component of general and administrative expenses. The following is a reconciliation of the previous and current presentation of cost of sales:

	 Three Months Ended March 31,		
(dollars in thousands)	 2022		2021
Cost of sales, under previous method <sup>1</sup>	\$ 10,035	\$	6,740
Reclassification	 (1,735)		(932)
Cost of sales, as reported	\$ 8,300	\$	5,808

<sup>&</sup>lt;sup>1</sup> The three months ended March 31, 2021 is presented as previously reported.

The following unaudited table presents the reconciliation of net loss, the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA for the three months ended March 31, 2022 and 2021:

		onths Ended ech 31,
(dollars in thousands)	2022	2021
Net loss	\$ (55,266)	\$ (16,610)
Adjustments:		
Depreciation	3,517	2,481
Amortization	3,365	2,147
Accretion	459	329
Interest income	(55)	0
Interest expense	_	876
State income tax	5	0
EBITDA	(47,975)	(10,777)
Share-based compensation	3,506	480
Loss on disposal of asset	1,010	231
Unrealized loss (gain) on investment	255	(403)
Bad debt expense	116	70
Change in fair value of earnout liability	2,264	_
Change in fair value of warrant liability	22,874	_
Nonrecurring costs	(226)	621
Adjusted EBITDA	\$ (18,176)	\$ (9,778)

**Receipts**. EVgo defines Receipts, a non-GAAP financial measure, as total revenue plus change in deferred revenue over the same period. Pursuant to the term of certain OEM contracts, EVgo is paid well in advance of when revenue can be recognized according to ASC 606; usually, the payment is tied to the number of stalls that commence operations under the applicable contract arrangement. EVgo believes that Receipts provide investors insight into cash generated from EVgo's customers and EVgo's periodic performance and liquidity. EVgo uses Receipts to monitor and measure EVgo's commercial performance, liquidity and growth as EVgo's OEM customers pay EVgo in advance for placing stalls in operation, and then EVgo recognizes a portion of the related revenue over time. The calculation of Receipts is set forth in the table below for the following periods:

		Three Months E. March 31,		
(dollars in thousands)	2	022	2021	
Receipts				
Total revenues	\$	7,700 \$	4,130	
Change in deferred revenue <sup>1</sup>		(561)	20,553	
Total Receipts	\$	7,139 \$	24,683	
Year-over-year percentage change in total Receipts		(71)%		

<sup>&</sup>lt;sup>1</sup> Change in deferred revenue for the three months ended March 31, 2021 includes the first payment received in March 2021 of \$20.0 million under one of EVgo's OEM agreements.

#### Liquidity and Capital Resources

EVgo has a history of operating losses and negative operating cash flows. As of March 31, 2022, EVgo had a cash balance of \$441.4 million and working capital of \$401.5 million. As of December 31, 2021, EVgo had a cash balance of \$485.2 million and a working capital of \$459.5 million. The Company's net cash outflow for the three months ended March 31, 2022 was \$43.8 million. EVgo believes its cash on hand as of March 31, 2022 is sufficient to meet EVgo's current working capital and capital expenditure requirements for a period of at least twelve months from the filing date of this Quarterly Report.

To date, EVgo's primary sources of liquidity have been cash flows from the CRIS Business Combination, government grants, strategic relationships with OEMs and loans and equity contributions from its previous owners. EVgo's primary cash requirements include operating expenses, satisfaction of commitments to various counterparties and suppliers, and capital expenditures (including property and equipment). EVgo's principal uses of cash in recent periods have been funding its operations and investing in capital expenditures.

Following the consummation of the CRIS Business Combination, the Company Group is obligated to make payments under the Tax Receivable Agreement. The actual timing and amount of any payments that may be made under the Tax Receivable Agreement are unknown at this time and will vary based on a number of factors. However, the Company Group expects that the payments that it will be required to make to TRA Holders in connection with the Tax Receivable Agreement will be substantial. Any payments made by the Company Group to TRA Holders under the Tax Receivable Agreement will generally reduce the amount of cash that might have otherwise been available to EVgo or EVgo OpCo. To the extent EVgo OpCo has available cash and subject to the terms of any current or future debt or other agreements, the EVgo OpCo A&R LLC Agreement will require EVgo OpCo to make pro rata cash distributions to holders of EVgo OpCo Units, including Thunder Sub, in an amount sufficient to allow the Company Group to pay its taxes and to make payments under the Tax Receivable Agreement. EVgo generally expects EVgo OpCo to fund such distributions out of available cash. However, except in cases where the Company Group elects to terminate the Tax Receivable Agreement early, the Tax Receivable Agreement is terminated early due to certain mergers or other changes of control or the Company Group has available cash but fails to make payments when due, generally the Company Group may elect to defer payments due under the Tax Receivable Agreement if it does not have available cash to satisfy its payment obligations under the Tax Receivable Agreement or if its contractual obligations limit its ability to make these payments. Any such deferred payments under the Tax Receivable Agreement generally will accrue interest at the rate provided for in the Tax Receivable Agreement, and such interest may significantly exceed the Company Group's other costs of capital. In certain circumstances (including an early termination of the Tax Receivable Agreement due to a change of control or otherwise), payments under the Tax Receivable Agreement may be accelerated and/or significantly exceed the actual benefits, if any, the Company Group realizes in respect of the tax attributes subject to the Tax Receivable Agreement. In the case of such an acceleration in connection with a change of control, where applicable, EVgo generally expects the accelerated payments due under the Tax Receivable Agreement to be funded out of the proceeds of the change of control transaction giving rise to such acceleration, which could have a significant impact on EVgo's ability to consummate a change of control or the proceeds received by EVgo's stockholders in connection with a change of control. However, the Company Group may be required to fund such payment from other sources, and as a result, any early termination of the Tax Receivable Agreement could have a substantial negative impact on EVgo's liquidity or financial condition.

#### Cash Flows

	Three Months Ended March 3		March 31,	
(dollars in thousands)		2022		2021
Cash flows (used in) provided by operating activities	\$	(19,831)	\$	7,780
Cash flows used in investing activities		(28,072)		(7,827)
Cash flows provided by financing activities		4,101		15,728
Net (decrease) increase in cash and restricted cash	\$	(43,802)	\$	15,681

Operating Activities. Cash used in operating activities for the three months ended March 31, 2022 was \$19.8 million compared to cash provided by operating activities of \$7.8 million during the three months ended March 31, 2021. The year-over-year change was primarily due to \$21.1 million in cash outflows from deferred revenue and net cash loss of \$5.9 million. Offsetting these decreases were \$5.5 million of cash inflows related to prepaid expenses and other current and noncurrent assets.

*Investing Activities*. Cash used in investing activities for the three months ended March 31, 2022 was \$28.1 million, relating to purchases of property, equipment and software, which primarily comprised of purchases for construction in process and charging equipment. During the three months ended March 31, 2021, purchases of property and equipment were \$7.8 million, comprised of charging equipment and construction in process.

*Financing Activities*. Cash provided by financing activities for the three months ended March 31, 2022 was \$4.1 million, primarily comprised of proceeds from capital-build funding. Cash provided by financing activities for three months ended March 31, 2021 was \$15.7 million, consisting of proceeds from the related party note payable.

Working Capital. EVgo's working capital as of March 31, 2022 was \$401.5 million, compared to a \$459.5 million as of December 31, 2021. During the three months ended March 31, 2022, EVgo's cash balance decreased by \$43.8 million, accounts receivable, capital build, decreased by \$1.7 million, prepaid expenses decreased by \$2.2 million and intangible assets, net decreased \$2.9 million. The decrease in assets was partially offset by the establishment of the right-of-use asset, net of \$23.8 million and an increase in the property, equipment and software, net balance of \$32.9 million.

## Critical Accounting Policies and Estimates

The discussion and analysis of EVgo's financial condition and results of operations is based upon EVgo's condensed consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of EVgo's financial statements requires the Company to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and related disclosures of contingent assets and liabilities. Managements bases these estimates on its historical experience and various other assumptions that it believes to be reasonable under the circumstances. Actual results experienced may vary materially and adversely from EVgo's estimates. Revisions to estimates are recognized prospectively. The Company's significant accounting policies are discussed in Note 2 of the notes to the consolidated financial statements as of and for the fiscal years ended December 31, 2021 and 2020, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021.

There have been no significant changes to EVgo's critical accounting policies other than the implementation of a comprehensive new lease standard during the three months ended March 31, 2022. See "Part I, Item 1. Financial Statements – Note 5 – Lease Accounting" for further information on EVgo's accounting policies related to the implementation of the comprehensive new lease standard.

## Recent Accounting Pronouncements

For a discussion of EVgo's new or recently adopted accounting pronouncements, see "Part I, Item 1. Financial Statements – Note 2 – Summary of Significant Accounting Policies."

## Internal Control Over Financial Reporting

In connection with the preparation of the audited consolidated financial statements of EVgo Holdco as of and for the year ended December 31, 2019, material weaknesses were identified in the Company's internal control over financial reporting. Certain of these material weaknesses continued during the three months ended March 31, 2022 and have not yet been fully remediated. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of EVgo's annual or interim consolidated financial statements will not be prevented or detected on a timely basis. See the section titled "Risk Factors—Financial, Tax and Accounting-Related Risks—EVgo has identified material weaknesses in its internal control over financial reporting. If EVgo is unable to remediate these material weaknesses, or if EVgo identifies additional material weaknesses in the future or otherwise fails to maintain an effective system of internal control over financial reporting, this may result in material misstatements of EVgo's consolidated financial statements or cause the Company to fail to meet EVgo's periodic reporting obligations" in the Company's Annual Report.

## Jumpstart Our Business Startups Act of 2012

On April 5, 2012, the JOBS Act was signed into law. The JOBS Act contains provisions that, among other things, relax certain reporting requirements for qualifying public companies. Following the CRIS Business Combination, EVgo is an "emerging growth company" under the JOBS Act and is allowed to comply with new or revised accounting pronouncements based on the effective date for private (not publicly traded) companies. EVgo elected to delay the adoption of new or revised accounting standards, and as a result, EVgo may not comply with new or revised accounting standards on the relevant dates on which adoption of such standards is required for non-emerging growth companies. As a result,

EVgo's financial statements may not be comparable to companies that comply with new or revised accounting pronouncements as of public company effective dates.

As an "emerging growth company," EVgo is not required to, among other things, (a) provide an auditor's attestation report on EVgo's system of internal control over financial reporting, (b) provide all of the compensation disclosure that may be required of non-emerging growth public companies, (c) comply with any requirement that may be adopted by the Public Company Accounting Oversight Board regarding mandatory audit firm rotation or a supplement to the auditor's report providing additional information about the audit and the financial statements (auditor discussion and analysis) and (d) disclose comparisons of the chief executive officer's compensation to median employee compensation. These exemptions will apply for a period of five years following the completion of the Initial Public Offering or until EVgo otherwise no longer qualifies as an "emerging growth company."

Following the CRIS Business Combination, EVgo was and currently is a "smaller reporting company" as defined under the Exchange Act. EVgo may continue to be a smaller reporting company so long as either (i) the market value of shares of its common stock held by non-affiliates is less than \$250 million or (ii) its annual revenue was less than \$100 million during the most recently completed fiscal year and the market value of shares of its common stock held by non-affiliates is less than \$700 million. If EVgo is a smaller reporting company at the time it ceases to be an emerging growth company, EVgo may continue to rely on exemptions from certain disclosure requirements that are available to smaller reporting companies. Specifically, as a smaller reporting company, EVgo may choose to present only the two most recent fiscal years of audited financial statements in its Annual Report on Form 10-K and have reduced disclosure obligations regarding executive compensation, and, similar to emerging growth companies, if EVgo is a smaller reporting company under the requirements of (ii) above, EVgo would not be required to obtain an attestation report on internal control over financial reporting issued by its independent registered public accounting firm.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

EVgo is a smaller reporting company as defined in Rule 12b-2 under the Exchange Act. As a result, pursuant to Item 305(e) of Regulation S-K, the Company is not required to provide the information required by this Item.

#### **Item 4. Controls and Procedures**

# **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are controls and other procedures that are designed to ensure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements and projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

EVgo, with the participation of its chief executive officer and chief financial officer, evaluated, as of the end of the period covered by this Quarterly Report, the effectiveness of the Company's disclosure controls and procedures, which were not effective at a reasonable assurance level as of March 31, 2022 due to material weaknesses in its internal control over financial reporting described below.

Notwithstanding these material weaknesses, EVgo has concluded that the condensed consolidated financial statements included in this Quarterly Report on Form 10-Q are fairly stated in all material respects in accordance with GAAP.

## Material Weakness Remediation Plan

As previously described in the Company's Annual Report under the heading "Risk Factors," EVgo has determined that the Company had material weaknesses in its internal control over financial reporting. A material weakness is a

deficiency or combination of deficiencies in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of its financial statements would not be prevented or detected on a timely basis.

Specifically, material weaknesses were identified with respect to segregation of duties and review; account reconciliations, preparation of supporting documentation and analysis; effective review of technical accounting matters; separate review and approval of journal entries; and review of key inputs for estimates of asset retirement obligations. In order to address these identified material weaknesses the Company has established a remediation plan which includes the following measures:

- Increasing resources within its organization, including the expansion of its accounting, control and compliance
  functions to develop and implement continued improvements and enhancements to address the overall
  deficiencies that led to the material weaknesses;
- Documenting existing, and implementing additional, internal controls over financial reporting;
- Engaging external consultants to assist with documentation of its existing internal controls over financial reporting and identification of control gaps, including the existing material weaknesses, to be remediated;
- Implementing additional training programs for the finance and accounting staff related to the requirements of being a public company and internal controls over financial reporting; and
- Designing and implementing controls over the preparation and review of journal entries and account reconciliations, including controls over the segregation of duties.

As of December 31, 2021, EVgo remediated the material weakness related to the review and approval of journal entries. EVgo is continuing to remediate the remaining material weaknesses as efficiently and effectively as possible, and remediation efforts could continue beyond the fiscal year ending December 31, 2022. At this time, EVgo cannot provide an estimate of costs expected to be incurred in connection with implementing this remediation plan; however, these remediation measures will be time consuming, result in increased costs and place significant demands on the Company's financial and operational resources.

## Changes in Internal Control Over Financial Reporting

Other than as discussed above, there were no changes in the Company's internal control over financial reporting during the three months ended March 31, 2022 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II — OTHER INFORMATION

## Item 1. Legal Proceedings

From time to time, EVgo may be a party to legal proceedings or subject to claims arising in the ordinary course of business. EVgo is not currently a party to any material legal proceedings.

## Item 1A. Risk Factors

Investing in EVgo's securities involves risks. Before you make a decision to buy EVgo's securities, in addition to the risks and uncertainties discussed above under "Cautionary Statement Regarding Forward-Looking Statements," you should carefully consider the specific risks set forth herein. If any of these risks actually occur, it may materially harm EVgo's business, financial condition, liquidity and results of operations. As a result, the market price of EVgo's securities could decline, and you could lose all or part of your investment. Additionally, the risks and uncertainties described in this Quarterly Report are not the only risks and uncertainties that EVgo faces. Additional risks and uncertainties not presently known to the Company or that EVgo currently believes to be immaterial may become material and adversely affect EVgo's business. Factors that could cause EVgo's actual results to differ materially from those in this Quarterly Report include the risk factors described in the Annual Report.

New climate disclosure rules proposed by the SEC may increase EVgo's costs of compliance and adversely impact EVgo's business.

On March 21, 2022, the SEC proposed new rules relating to the disclosure of a range of climate-related risks. EVgo is currently assessing the rule, but at this time EVgo cannot predict the costs of implementation or any potential adverse impacts resulting from the rule. To the extent this rule is finalized as proposed, EVgo could incur increased costs relating to the assessment and disclosure of climate-related risks and costs related to greenhouse gas emissions accounting and disclosures regarding EVgo's use of renewable energy certificates. EVgo may also face increased litigation risks related to disclosures made pursuant to the rule if finalized as proposed.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

# Item 3. Defaults Upon Senior Securities

Not applicable.

## **Item 4. Mine Safety Disclosures**

Not applicable.

#### Item 5. Other Information

None.

## Item 6. Exhibits

See Exhibit Index.

# EXHIBIT INDEX

Exhibit No. 3.1	Description Second Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed with the Securities and Exchange Commission on July 8,
	<u>2021).</u>
3.2	Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K, filed with the Securities and Exchange Commission on July 8, 2021).
4.1	Specimen Class A Common Stock Certificate (incorporated by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-1 (Registration No. 333-248718), filed with the Securities and Exchange Commission on September 10, 2020).
4.2	Specimen Warrant Certificate (incorporated by reference to Exhibit 4.3 to the Company's Registration Statement on Form S-1 (Registration No. 333-248718), filed with the Securities and Exchange Commission on September 10, 2020).
4.3	Warrant Agreement, dated September 29, 2020, between the Company and Continental Stock Transfer & Trust Company (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K, filed with the Securities and Exchange Commission on October 5, 2020).
10.1†+ 31.1†	Form of Stock Option Agreement adopted pursuant to the EVgo Inc. 2021 Long Term Incentive Plan.  Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 Certification of Chief Executive Officer Pursuant to Securities Exchange Act Rules 13a-14(a) and 15(d)-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2†	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 Certification of Chief Financial Officer Pursuant to Securities Exchange Act Rules 13a-14(a) and 15(d)-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32†	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as
101.INS†	adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
	XBRL Taxonomy Extension Schema Document
	XBRL Taxonomy Extension Calculation Linkbase Document
	XBRL Taxonomy Extension Definition Linkbase Document
	XBRL Taxonomy Extension Label Linkbase Document XBRL Taxonomy Extension Presentation Linkbase Document
104†	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)

<sup>†</sup> Filed herewith.

<sup>+</sup> Management contracts or compensatory plans or arrangements.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, duly authorized.

Date: May 13, 2022

# EVgo Inc.

By: /s/ Cathy Zoi

Name: Cathy Zoi

Title: Chief Executive Officer

(Principal Executive Officer)

By: /s/ Olga Shevorenkova

Name: Olga Shevorenkova
Title: Chief Financial Officer

(Principal Financial Officer)

# EVGO INC. 2021 LONG TERM INCENTIVE PLAN

# STOCK OPTION GRANT NOTICE

Pursuant to the terms and conditions of the EVgo Inc. 2021 Long Term Incentive Plan, as amended from time to time (the "*Plan*"), EVgo Inc., a Delaware corporation (the "*Company*"), hereby grants to the individual listed below ("*you*" or the "*Participant*") the right and option to purchase all or any part of the number of shares of Stock set forth below (this "*Option*") on the terms and conditions set forth herein and in the Stock Option Agreement attached hereto as <a href="Exhibit A">Exhibit A</a> (the "*Agreement*") and the Plan, each of which is incorporated herein by reference. Capitalized terms used but not defined herein shall have the meanings set forth in the Plan.

Type of Option:		ck one (or both if this Option exceeds applicable ISO limits) of the owing:
		Incentive Stock Option (This Option is intended to be an ISO.)  Nonstatutory Stock Option (This Option, or a portion of this Option is not intended to be an ISO.)
Participant:	[	
Date of Grant:	[	
Vesting Commencement Date:	[	
Total Number of Shares Subject to this Option:	[	
Exercise Price: Expiration Date: Vesting Schedule:	\$[ [	] per share
	[	

By your signature below, you agree to be bound by the terms and conditions of the Plan, the Agreement and this Stock Option Grant Notice (this "*Grant Notice*"). You acknowledge that you have reviewed the Agreement, the Plan and this Grant Notice in their entirety and fully understand all provisions of the Agreement, the Plan and this Grant Notice. You hereby agree to accept as binding, conclusive and final all decisions or interpretations of the Committee regarding any questions or determinations that arise under the Agreement, the Plan or this Grant Notice. This Grant Notice may be executed in one or more counterparts (including portable document format (.pdf) and facsimile counterparts), each of which shall be deemed to be an original, but all of which together shall constitute one and the same agreement.

[Signature Page Follows]

SIGNATURE PAGE TO STOCK OPTION GRANT NOTICE **IN WITNESS WHEREOF**, the Company has caused this Grant Notice to be executed by an officer thereunto duly authorized, and the Participant has executed this Grant Notice, effective for all purposes as provided above.

EVGO INC.
By: Name: Title:
PARTICIPANT
Name:
TURE PAGE TO

STOCK OPTION GRANT NOTICE

## **EXHIBIT A**

## STOCK OPTION AGREEMENT

This Stock Option Agreement (together with the Grant Notice to which this Stock Option Agreement is attached, this "Agreement") is made as of the Date of Grant set forth in the Grant Notice to which this Agreement is attached by and between EVgo Inc., a Delaware corporation (the "Company"), and [\_\_\_\_\_\_] (the "Participant").

- 1. <u>Defined Terms</u>. Capitalized terms used but not specifically defined herein shall have the meanings specified in the Plan or the Grant Notice. For purposes of this Agreement, the following terms shall have the meanings specified below:
- (a) "Cause" means "cause" (or a term of like import) as defined under the Company's severance plan covering the Participant or the Participant's employment or severance agreement with the Company or an Affiliate or, in the absence of such a plan or agreement that defines "cause" (or a term of like import), Cause shall mean (i) the conviction of a felony or other crime involving moral turpitude; (ii) the commission of any act or omission involving dishonesty, disloyalty or fraud, including with respect to the Company or any of its Affiliates or any of their customers or suppliers; (iii) reporting to work under the impairment of alcohol or drugs, or the use of illegal drugs (whether or not at the workplace) or other conduct causing the Company or any of its Affiliates substantial public disgrace or disrepute or substantial economic harm; (iv) failure to perform all material duties as reasonably directed by Participant's direct supervisor; (v) any act or omission aiding or abetting a competitor, supplier or customer of the Company or any of its Affiliates whether or not resulting in a disadvantage or detriment to the Company and its Affiliates; (vi) breach of any duty, gross negligence, or willful misconduct with respect to the Company or any of its Affiliates; or (vii) any other material breach of this Agreement.
- (b) "Disability" means "disability" (or a term of like import) as defined under the Company's severance plan covering the Participant or the Participant's employment or severance agreement with the Company or an Affiliate or, in the absence of such a plan or agreement that defines "disability" (or a term of like import), Disability shall mean the Participant is unable to perform the essential functions of the Participant's position (after accounting for reasonable accommodation, if applicable and required by applicable law), due to physical or mental impairment or other incapacity that continues, or can reasonably be expected to continue, for a period in excess of 120 consecutive days or 180 days, whether or not consecutive (or for any longer period as may be required by applicable law), in any 12-month period. The determination of whether the Participant has incurred a Disability shall be made in good faith by the Company.
- 2. <u>Award</u>. In consideration of the Participant's past and continued employment with the Company or its Affiliates and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, effective as of the Date of Grant set forth in the Grant Notice (the "*Date of Grant*"), the Company hereby irrevocably grants to the Participant the right and option ("*Option*") to purchase all or any part of an aggregate of the number of shares of Stock set forth in the Grant Notice on the terms and conditions set forth herein and in

the Plan, which is incorporated herein by reference as a part of this Agreement. In the event of any inconsistency between the terms of this Agreement and the Plan, the Plan shall control.

3. **Exercise Price**. The exercise price of each share of Stock subject to this Option shall be the exercise price set forth in the Grant Notice (the "*Exercise Price*"), which has been determined to be not less than the Fair Market Value of a share of Stock at the Date of Grant. For all purposes of this Agreement, the Fair Market Value of Stock shall be determined in accordance with the provisions of the Plan.

# 4. Exercise of Option.

- (a) Subject to the earlier expiration of this Option as provided herein, this Option may be exercised, by (i) providing written notice to the Company in the form prescribed by the Committee from time to time at any time and from time to time after the Date of Grant, which notice shall be delivered to the Company in the form, and in the manner, designated by the Committee from time to time, and (ii) paying the Exercise Price in full in a manner permitted by Section 4(e); provided, however, that this Option shall not be exercisable for less than 50 shares of Stock and for more than the aggregate number of shares of Stock subject to this Option with respect to which this Option has become vested and exercisable pursuant to the vesting schedule set forth in the Grant Notice or as provided in this Section 4.
- (b) This Option may be exercised only while the Participant remains an employee of the Company or an Affiliate and will terminate and cease to be exercisable <u>upon</u> a termination of the Participant's employment with the Company or an Affiliate, except that:
  - (i) <u>Termination Due to Death or Disability.</u> Upon a termination of the Participant's employment with the Company or an Affiliate due to the Participant's death or Disability, then the portion of this Option that is vested and exercisable may be exercised by the Participant (or the Participant's estate or the person who acquires this Option by will or the laws of descent and distribution or otherwise by reason of the death of the Participant) at any time during the period ending on the earlier to occur of (A) the date that is one year following the date of such termination or (B) the Expiration Date set forth in the Grant Notice (the "Expiration Date").
  - (ii) <u>Termination Without Cause</u>. Upon a termination of the Participant's employment with the Company or an Affiliate by the Company or an Affiliate without Cause, then the portion of this Option that is vested and exercisable may be exercised by the Participant (or the Participant's estate or the person who acquires this Option by will or the laws of descent and distribution or otherwise by reason of the death of the Participant) at any time during the period ending on the earlier to occur of (x) the date that is 180 days following the date of such termination or (y) the Expiration Date.
  - (iii) <u>Voluntary Resignation</u>. Upon a termination of the Participant's employment with the Company or an Affiliate by the Participant (except as set forth in <u>Section 4(b)(iv)</u>), then the portion of this Option that is vested and exercisable may be exercised by the Participant (or the Participant's estate or the person who acquires this Option by will or the laws of descent and distribution or otherwise by reason of the death

of the Participant) at any time during the period ending on the earlier to occur of (A) the date that is 30 days following the date of such termination or (B) the Expiration Date.

- (iv) <u>Termination for Cause</u>. Upon a termination of the Participant's employment with the Company or an Affiliate (A) by the Company or an Affiliate for Cause or (B) that is a voluntary resignation by the Participant after the occurrence of an event that would be grounds for a termination of the Participant's employment with the Company or an Affiliate by the Company or an Affiliate for Cause, then this Option shall immediately terminate and cease to be exercisable as of the date of such termination.
- (v) Extension of Exercisability. If the exercise of this Option within the applicable time periods set forth above is prevented by the provisions of Section 7, this Option will remain exercisable until 30 days after the date the Participant is notified by the Company that this Option is exercisable, but in any event no later than the Expiration Date. If a sale of shares acquired upon the exercise of this Option would subject the Participant to suit under Section 16(b) of the Exchange Act, then this Option will remain exercisable until the earliest to occur of (A) the 10th day following the date on which a sale of such shares by the Participant would no longer be subject to such suit, (B) the 190th day after the date of the Participant's termination of employment, or (C) the Expiration Date set forth in the Grant Notice. The Company makes no representation as to the tax consequences of any such delayed exercise. The Participant should consult with the Participant's own tax advisor as to the tax consequences of any such delayed exercise.
- (c) This Option shall not be exercisable in any event after the Expiration Date set forth in the Grant Notice.
- (d) The Exercise Price for the shares of Stock as to which this Option is exercised shall be paid in full at the time of exercise (i) in case, by personal, certified or official bank check or by wire transfer of immediately available funds, (ii) by delivery to the Company of a number of shares of Stock having a Fair Market Value as of the date of exercise equal to the Exercise Price, (iii) by "net issuance exercise" pursuant to which the Company reduces the number of shares of Stock otherwise deliverable upon exercise of this Option by a number of shares with an aggregate Fair Market Value equal to the aggregate Exercise Price at the time of exercise or (iv) any combination of the foregoing. No fraction of a share of Stock shall be issued by the Company upon exercise of an Option or accepted by the Company in payment of the exercise price thereof; rather, the Participant shall provide a cash payment for such amount as is necessary to effect the issuance and acceptance of only whole shares of Stock.
- 5. <u>Employment Relationship</u>. For purposes of this Agreement, the Participant shall be considered to be employed by the Company or an Affiliate as long as the Participant remains an employee of any of the Company, an Affiliate, or a corporation or other entity or a parent or subsidiary of such corporation or other entity assuming or substituting a new option for this Option. Without limiting the scope of the preceding sentence, it is expressly provided that the Participant shall be considered to have terminated employment with the Company (a) when the Participant ceases to be an employee of any of the Company, an Affiliate, or a corporation or other entity or a parent or subsidiary of such corporation or other entity assuming or substituting

a new option for this Option or (b) at the time of the termination of the "Affiliate" status under the Plan of the corporation or other entity that employs the Participant.

- 6. <u>Leave of Absence.</u> With respect to the Award, the Company may, in its sole discretion, determine that if the Participant is on a leave of absence for any reason the Participant will be considered to still be in the employ of, or providing services for, the Company, provided that rights to the Options during a leave of absence will be limited to the extent to which those rights were earned or vested when the leave of absence began.
- 7. Non-Transferability. Except as otherwise set forth in Section 7(a) of the Plan, this Option shall not be Transferable by the Participant other than by will or by the laws of descent and distribution, and this Option shall be exercisable, during the Participant's lifetime, only by the Participant. Any attempted Transfer of this Option shall be null and void and of no effect, except to the extent that such Transfer is permitted by the preceding sentence.
- 8. Compliance with Applicable Law. Notwithstanding any provision of this Agreement to the contrary, the grant of this Option and the issuance of Stock hereunder will be subject to compliance with all applicable requirements of applicable law with respect to such securities and with the requirements of any stock exchange or market system upon which the Stock may then be listed. This Option may not be exercised if the issuance of shares of Stock upon exercise would constitute a violation of any applicable law or regulation or the requirements of any stock exchange or market system upon which the Stock may then be listed. In addition, this Option may not be exercised unless (a) a registration statement under the Securities Act is at the time of exercise of this Option in effect with respect to the shares issuable upon exercise of this Option or (b) in the opinion of legal counsel to the Company, the shares issuable upon exercise of this Option may be issued in accordance with the terms of an applicable exemption from the registration requirements of the Securities Act. THE PARTICIPANT IS CAUTIONED THAT THIS OPTION MAY NOT BE EXERCISED UNLESS THE FOREGOING CONDITIONS ARE SATISFIED. ACCORDINGLY, THE PARTICIPANT MAY NOT BE ABLE TO EXERCISE THIS OPTION WHEN DESIRED EVEN THOUGH THIS OPTION IS VESTED. The inability of the Company to obtain from any regulatory body having jurisdiction the authority, if any, deemed by the Company's legal counsel to be necessary for the lawful issuance and sale of any shares subject to this Option will relieve the Company of any liability in respect of the failure to issue or sell such shares as to which such requisite authority has not been obtained. As a condition to the exercise of this Option, the Company may require the Participant to satisfy any requirements that may be necessary or appropriate to evidence compliance with any applicable law or regulation and to make any representation or warranty with respect to such compliance as may be requested by the Company.
- 9. <u>Tax Withholding</u>. To the extent that the receipt, vesting or exercise of this Option results in compensation income or wages to the Participant for federal, state, local and/or foreign tax purposes, the Participant shall make arrangements satisfactory to the Company for the satisfaction of obligations for the payment of withholding taxes and other tax obligations relating to this Option, which arrangements include the delivery of cash or cash equivalents, Stock (including previously owned Stock, net exercise, a broker-assisted sale, or other cashless withholding or reduction of the amount of shares otherwise issuable or delivered pursuant to this

Option), other property, or any other legal consideration the Committee deems appropriate. If such tax obligations are satisfied through net exercise or the surrender of previously owned Stock, the maximum number of shares of Stock that may be so withheld (or surrendered) shall be the number of shares of Stock that have an aggregate Fair Market Value on the date of withholding or surrender equal to the aggregate amount of such tax liabilities determined based on the greatest withholding rates for federal, state, local and/or foreign tax purposes, including payroll taxes, that may be utilized without creating adverse accounting treatment for the Company with respect to this Option, as determined by the Committee. Any fraction of a share of Stock required to satisfy such tax obligations shall be disregarded and the amount due shall be paid instead in cash to the Participant. The Participant acknowledges that there may be adverse tax consequences upon the receipt, vesting or exercise of this Option or disposition of the underlying shares and that the Participant has been advised, and hereby is advised, to consult a tax advisor. The Participant represents that the Participant is in no manner relying on the Board, the Committee, the Company or an Affiliate or any of their respective managers, directors, officers, employees or authorized representatives (including, without limitation, attorneys, accountants, consultants, bankers, lenders, prospective lenders and financial representatives) for tax advice or an assessment of such tax consequences.

- 10. <u>Legends</u>. If a stock certificate is issued with respect to shares of Stock issued hereunder, such certificate shall bear such legend or legends as the Committee deems appropriate in order to reflect the restrictions set forth in this Agreement and to ensure compliance with the terms and provisions of this Agreement, the rules, regulations and other requirements of the SEC, any applicable laws or the requirements of any stock exchange on which the Stock is then listed. If the shares of Stock issued hereunder are held in book-entry form, then such entry will reflect that the shares are subject to the restrictions set forth in this Agreement.
- 11. <u>Rights as a Stockholder</u>. The Participant shall have no rights as a stockholder of the Company with respect to any shares of Stock that may become deliverable hereunder unless and until the Participant has become the holder of record of such shares of Stock, and no adjustments shall be made for dividends in cash or other property, distributions or other rights in respect of any such shares of Stock, except as otherwise specifically provided for in the Plan or this Agreement.
- 12. Notice of Sales Upon Disqualifying Disposition of ISO. If this Option is designated as an ISO in the Grant Notice, the Participant must comply with the provisions of this Section 11. The Participant must promptly notify the Chief Financial Officer of the Company if the Participant disposes of any of the shares acquired pursuant to this Option within one year after the date the Participant exercises all or part of this Option or within two years after the Date of Grant. Until such time as the Participant disposes of such shares in a manner consistent with the provisions of this Agreement, unless otherwise expressly authorized by the Company, the Participant must hold all shares acquired pursuant to this Option in the Participant's name (and not in the name of any nominee) for the one-year period immediately after the exercise of this Option and the two-year period immediately after the Date of Grant. At any time during the one-year or two-year periods set forth above, the Company may place a legend on any certificate representing shares acquired pursuant to this Option requesting the transfer agent for the Company's stock to notify the Company of any such transfers. The Participant's obligation to

notify the Company of any such transfer will continue notwithstanding that a legend has been placed on the certificate pursuant to the preceding sentence.

- 13. No Right to Continued Employment, Service or Awards. Nothing in the adoption of the Plan, nor the award of this Option thereunder pursuant to the Grant Notice and this Agreement, shall confer upon the Participant the right to continued employment by, or a continued service relationship with, the Company or any Affiliate, or any other entity, or affect in any way the right of the Company or any such Affiliate, or any other entity to terminate such employment or other service relationship at any time. The grant of this Option is a one-time benefit and does not create any contractual or other right to receive a grant of Awards or benefits in lieu of Awards in the future. Any future Awards will be granted at the sole discretion of the Company.
- 14. <u>Furnish Information</u>. The Participant agrees to furnish to the Company all information requested by the Company to enable it to comply with any reporting or other requirement imposed upon the Company by or under any applicable statute or regulation.
- 15. <u>Execution of Receipts and Releases</u>. Any issuance or transfer of shares of Stock or other property to the Participant or the Participant's legal representative, heir, legatee or distributee, in accordance with this Agreement shall be in full satisfaction of all claims of such Person hereunder. As a condition precedent to such payment or issuance, the Company may require the Participant or the Participant's legal representative, heir, legatee or distributee to execute (and not revoke within any time provided to do so) a release and receipt therefor in such form as it shall determine appropriate.
- 16. **No Guarantee of Interests**. The Board, the Committee and the Company do not guarantee the Stock of the Company from loss or depreciation.
- 17. <u>Company Records</u>. Records of the Company regarding the Participant's service and other matters shall be conclusive for all purposes hereunder, unless determined by the Company to be incorrect.
- 18. <u>Notices</u>. All notices and other communications under this Agreement shall be in writing and shall be delivered to the parties at the following addresses (or at such other address for a party as shall be specified by like notice):

If to the Company, unless otherwise designated by the Company in a written notice to the Participant (or other holder):

EVgo Inc. Attn: Francine Sullivan 11835 West Olympic Boulevard, Suite 900E Los Angeles, California 90064 Telephone: (877) 494-3833

If to the Participant, at the Participant's last known address on file with the Company.

Any notice that is delivered personally or by overnight courier or telecopier in the manner provided herein shall be deemed to have been duly given to the Participant when it is mailed by the Company or, if such notice is not mailed to the Participant, upon receipt by the Participant. Any notice that is addressed and mailed in the manner herein provided shall be conclusively presumed to have been given to the party to whom it is addressed at the close of business, local time of the recipient, on the fourth day after the day it is so placed in the mail.

- 19. Consent to Electronic Delivery; Electronic Signature. In lieu of receiving documents in paper format, the Participant agrees, to the fullest extent permitted by law, to accept electronic delivery of any documents that the Company may be required to deliver (including, but not limited to, prospectuses, prospectus supplements, grant or award notifications and agreements, account statements, annual and quarterly reports and all other forms of communications) in connection with this and any other Award made or offered by the Company. Electronic delivery may be via a Company electronic mail system or by reference to a location on a Company intranet to which the Participant has access. The Participant hereby consents to any and all procedures the Company has established or may establish for an electronic signature system for delivery and acceptance of any such documents that the Company may be required to deliver, and agrees that his or her electronic signature is the same as, and shall have the same force and effect as, his or her manual signature.
- 20. <u>Successors and Assigns</u>. The Company may assign any of its rights under this Agreement without the Participant's consent. This Agreement will be binding upon and inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer set forth herein and in the Plan, this Agreement will be binding upon the Participant and the Participant's beneficiaries, executors, administrators and the Person(s) to whom this Option may be transferred by will or the laws of descent or distribution.
- 21. <u>Severability and Waiver</u>. If a court of competent jurisdiction determines that any provision of this Agreement is invalid or unenforceable, then the invalidity or unenforceability of such provision shall not affect the validity or enforceability of any other provision of this Agreement, and all other provisions shall remain in full force and effect. Waiver by any party of any breach of this Agreement or failure to exercise any right hereunder shall not be deemed to be a waiver of any other breach or right. The failure of any party to take action by reason of such breach or to exercise any such right shall not deprive the party of the right to take action at any time while or after such breach or condition giving rise to such rights continues.
- 22. <u>Interpretation</u>. The titles and headings of paragraphs are included for convenience of reference only and are not to be considered in construction of the provisions hereof. Words used in the masculine shall apply to the feminine where applicable, and wherever the context of this Agreement dictates, the plural shall be read as the singular and the singular as the plural.
- 23. Governing Law; Submission to Jurisdiction. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF DELAWARE APPLICABLE TO CONTRACTS MADE AND TO BE PERFORMED THEREIN, EXCLUSIVE OF THE CONFLICT OF LAWS PROVISIONS OF DELAWARE LAW. With respect to any claim or dispute related to or arising under this

Agreement, Participant hereby consents to the exclusive jurisdiction, forum and venue of the state and federal courts (as applicable) located in New Castle County, Delaware. The parties hereto waive, to the fullest extent permitted by law, any defenses to venue and jurisdiction in New Castle County, Delaware.

- 24. <u>Company Recoupment of Awards</u>. A Participant's rights with respect to this Option shall in all events be subject to (a) any right that the Company may have under any Company clawback or recoupment policy or other agreement or arrangement with a Participant and (b) any right or obligation that the Company may have regarding the clawback of "incentive-based compensation" under Section 10D of the Exchange Act and any applicable rules and regulations promulgated thereunder form time to time by the SEC.
- Entire Agreement; Amendment. This Agreement constitutes the entire agreement of the parties with regard to the subject matter hereof, and contains all the covenants, promises, representations, warranties and agreements between the parties with respect to this Option; provided, however, that the terms of this Agreement shall not modify and shall be subject to the terms and conditions of any employment, consulting and/or severance agreement between the Company (or an Affiliate or other entity) and the Participant in effect as of the date a determination is to be made under this Agreement. Without limiting the scope of the preceding sentence, except as provided therein, all prior understandings and agreements, if any, among the parties hereto relating to the subject matter hereof are hereby null and void and of no further force and effect. The Committee may, in its sole discretion, amend this Agreement from time to time in any manner that is not inconsistent with the Plan; provided, however, that except as otherwise provided in the Plan or this Agreement, any such amendment that materially reduces the rights of the Participant shall be effective only if it is in writing and signed by both the Participant and an authorized officer of the Company.
- Acknowledgements Regarding the Nonqualified Deferred Compensation Rules 26. and Section 422 of the Code. The Participant understands that if the Exercise Price of the Stock under this Option is less than the Fair Market Value of such Stock on the date of grant of this Option, then the Participant may incur adverse tax consequences under the Nonqualified Deferred Compensation Rules and Section 422 of the Code. The Participant acknowledges and agrees that (a) the Participant is not relying upon any determination by the Company, any Affiliate or any of their respective employees, directors, managers, officers, attorneys or agents (collectively, the "Company Parties") of the fair market value of the Stock on the date of grant of this Option, (b) the Participant is not relying upon any written or oral statement or representation of any of the Company Parties regarding the tax effects associated with the Participant's execution of this Agreement and the Participant's receipt, holding and exercise of this Option, and (c) in deciding to enter into this Agreement, the Participant is relying on the Participant's own judgment and the judgment of the professionals of the Participant's choice with whom the Participant has consulted. The Participant hereby releases, acquits and forever discharges the Company Parties from all actions, causes of actions, suits, debts, obligations, liabilities, claims, damages, losses, costs and expenses of any nature whatsoever, known or unknown, on account of, arising out of, or in any way related to the tax effects associated with the Participant's execution of this Agreement and his receipt, holding and exercise of this Option.

27. <u>ISO Limitations</u>. If this Option is intended to be an ISO, then in the event this Option (and all other options designed pursuant to Section 422 of the Code granted to the Participant by the Company or any parent or subsidiary of the Company) that first become exercisable in any calendar year have an aggregate fair market value (determined as of the Date of Grant of the applicable option) that exceeds \$100,000, the shares subject to such option in excess of \$100,000 shall be treated as a Nonstatutory Stock Option.

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

#### I, Cathy Zoi, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of EVgo Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal controls over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 13, 2022

By: /s/ Cathy Zoi

Name: Cathy Zoi

Title: Chief Executive Officer

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER

#### I, Olga Shevorenkova, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of EVgo Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal controls over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 13, 2022

By: /s/ Olga Shevorenkova

Name: Olga Shevorenkova
Title: Chief Financial Officer

# Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the quarterly report of EVgo Inc. (the "Company") on Form 10-Q for the period ended March 31, 2022 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, each of the undersigned, in the capacities and on the dates indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 13, 2022

By: /s/ Cathy Zoi

Name: Cathy Zoi

Title: Chief Executive Officer

By: /s/ Olga Shevorenkova

Name: Olga Shevorenkova
Title: Chief Financial Officer