# **Southern Company**

# 2nd Quarter 2023 Earnings

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# **News**



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#### Southern Company reports second-quarter 2023 earnings

ATLANTA – Southern Company today reported second-quarter earnings of \$838 million, or 77 cents per share, in 2023 compared with earnings of \$1.1 billion, or \$1.04 per share, in the second quarter of 2022. For the six months ended June 30, 2023, Southern Company reported earnings of \$1.7 billion, or \$1.56 per share, compared with \$2.1 billion, or \$2.01 per share, for the same period in 2022.

Excluding the items described under "Net Income – Excluding Items" in the table below, Southern Company earned \$868 million, or 79 cents per share, during the second quarter of 2023, compared with \$1.1 billion, or \$1.07 per share, during the second quarter of 2022. For the six months ended June 30, 2023, excluding these items, Southern Company earned \$1.7 billion, or \$1.59 per share, compared with \$2.2 billion, or \$2.05 per share, for the same period in 2022.

Non-GAAP Financial Measures	1	Three Months Ended June Year-to-Date					
Net Income - Excluding Items (in millions)		2023	2022		2023	2022	
Net Income - As Reported	\$	838 \$	1,107	\$	1,700 \$	2,139	
Less:							
Estimated Loss on Plants Under Construction		(3)	(54)		(4)	(55)	
Tax Impact		1	13		1	13	
Acquisition and Disposition Impacts		_	5		_	5	
Tax Impact		_	(1)		_	(1)	
Loss on Extinguishment of Debt		_	_		(5)	_	
Tax Impact		_	_		1	_	
Estimated Loss on Qualifying Infrastructure Plan	t	(38)	_		(38)	_	
Tax Impact		10			10		
Net Income - Excluding Items	\$	868 \$	1,144	\$	1,735 \$	2,177	
Average Shares Outstanding - (in millions)		1,092	1,065		1,092	1,064	
Basic Earnings Per Share - Excluding Items	\$	0.79 \$	1.07	\$	1.59 \$	2.05	

NOTE: For more information regarding these non-GAAP adjustments, see the footnotes accompanying the Financial Highlights page of the earnings package.

Adjusted earnings drivers for the second quarter 2023, as compared with the same period in 2022, were increased depreciation and amortization, milder weather at the company's regulated electric utilities, changes in rates and pricing and higher interest expense, partially offset by lower income taxes and lower non-fuel operations and maintenance costs.

Second-quarter 2023 operating revenues were \$5.7 billion, compared with \$7.2 billion for the second quarter of 2022, a decrease of 20.2 percent. For the six months ended June 30, 2023, operating revenues were \$12.2 billion, compared with \$13.9 billion for the corresponding period in 2022, a decrease of 11.7 percent. These decreases were primarily due to lower fuel costs and milder weather in 2023.

"During the first half of the year, we experienced the mildest weather on record for our electric service territories. As we focus on delivering on our financial objectives, we remain committed to providing outstanding service to our customers and the growing economies we serve," said President and CEO Christopher C. Womack.

"We are extremely pleased to share that Plant Vogtle Unit 3 entered commercial operation on Monday of this week," added Womack. "Unit 3 is now serving Georgia customers with over 1,100 megawatts of 24-hours-a-day, seven days-a-week, carbon-free electricity, and we will remain steadfast in our focus on successfully completing Unit 4."

"As the first new nuclear facility to be built in the United States in a generation, this achievement is the culmination of a years-long journey that involved tens of thousands of American craft workers and engineers, millions of labor hours and the development of a global supply chain," continued Womack. "Also, we would be remiss not to acknowledge the commitment of our co-owners and regulators, all of whom had the foresight, courage and resolve to support nuclear power in Georgia."

Southern Company's second-quarter earnings slides with supplemental financial information are available at <a href="http://investor.southerncompany.com">http://investor.southerncompany.com</a>.

Southern Company's financial analyst call will begin at 1 p.m. Eastern Time today, during which Womack and Chief Financial Officer Daniel S. Tucker will discuss earnings and provide a general business update. Investors, media and the public may listen to a live webcast of the call and view associated slides at <a href="http://investor.southerncompany.com">http://investor.southerncompany.com</a>. A replay of the webcast will be available on the site for 12 months.

#### **About Southern Company**

Southern Company (NYSE: SO) is a leading energy provider serving 9 million customers across the Southeast and beyond through its family of companies. Providing clean, safe, reliable and affordable energy with excellent service is our mission. The company has electric operating companies in three states, natural gas distribution companies in four states, a competitive generation company, a leading distributed energy distribution company with national capabilities, a fiber optics network and telecommunications services. Through an industry-leading commitment to innovation, resilience and sustainability, we are taking action to meet customers' and communities' needs while advancing our goal of net zero greenhouse gas emissions by 2050. Our uncompromising values ensure we put the needs of those we serve at the center of everything we do and are the key to our sustained success. We are transforming energy into economic, environmental and social progress for tomorrow. Our corporate culture and hiring practices have earned the company national awards and recognition from numerous organizations, including Forbes, The Military Times, DiversityInc, Black Enterprise, J.D. Power, Fortune, Human Rights Campaign and more. To learn more, visit <a href="https://www.southerncompany.com">www.southerncompany.com</a>.

#### **Cautionary Note Regarding Forward-Looking Statements:**

Certain information contained in this release is forward-looking information based on current expectations and plans that involve risks and uncertainties. Forward-looking information includes, among other things,

expectations regarding successful completion of Plant Vogtle Unit 4. Southern Company cautions that there are certain factors that can cause actual results to differ materially from the forward-looking information that has been provided. The reader is cautioned not to put undue reliance on this forwardlooking information, which is not a guarantee of future performance and is subject to a number of uncertainties and other factors, many of which are outside the control of Southern Company; accordingly, there can be no assurance that such suggested results will be realized. The following factors, in addition to those discussed in Southern Company's Annual Report on Form 10-K for the year ended December 31, 2022 and subsequent securities filings, could cause actual results to differ materially from management expectations as suggested by such forward-looking information; current and future litigation or regulatory investigations, proceedings, or inquiries, including litigation and other disputes related to Plant Vogtle Units 3 and 4: the ability to control costs and avoid cost and schedule overruns during the development. construction, and operation of facilities or other projects, including Plant Vogtle Unit 4 (which includes components based on new technology that only within the last few years began initial operation in the global nuclear industry at this scale), due to current and/or future challenges which include, but are not limited to, changes in labor costs, availability, and productivity, challenges with the management of contractors or vendors, subcontractor performance, adverse weather conditions, shortages, delays, increased costs, or inconsistent quality of equipment, materials, and labor, contractor or supplier delay, the impacts of inflation, delays due to judicial or regulatory action, nonperformance under construction, operating, or other agreements, operational readiness, including specialized operator training and required site safety programs, engineering or design problems or any remediation related thereto, design and other licensing-based compliance matters, challenges with start-up activities, including major equipment failure or system integration, and/or operational performance, continued challenges related to the COVID-19 pandemic or future pandemic health events, continued public and policymaker support for projects, environmental and geological conditions, delays or increased costs to interconnect facilities to transmission grids, and increased financing costs as a result of changes in market interest rates or as a result of project delays; the ability to overcome or mitigate the current challenges, or challenges yet to be identified, at Plant Vogtle Unit 4, that could further impact the cost and schedule for the project; legal proceedings and regulatory approvals and actions related to construction projects, such as Plant Vogtle Unit 4, including Public Service Commission approvals and U.S. Nuclear Regulatory Commission ("NRC") actions; under certain specified circumstances, a decision by holders of more than 10% of the ownership interests of Plant Vogtle Units 3 and 4 not to proceed with construction; the notices of tender by Oglethorpe Power Corporation and the City of Dalton of a portion of their ownership interests in Plant Vogtle Units 3 and 4 to Georgia Power, including related litigation; the ability to construct facilities in accordance with the requirements of permits and licenses (including satisfaction of NRC requirements), to satisfy any environmental performance standards and the requirements of tax credits and other incentives, and to integrate facilities into the Southern Company system upon completion of construction; the inherent risks involved in operating and constructing nuclear generating facilities; the ability of counterparties of Southern Company and its subsidiaries to make payments as and when due and to perform as required; the direct or indirect effect on the Southern Company system's business resulting from cyber intrusion or physical attack and the threat of cyber and physical attacks; catastrophic events such as fires, earthquakes, explosions, floods, tornadoes, hurricanes and other storms, droughts, pandemic health events, political unrest, wars or other similar occurrences; the potential effects of the continued COVID-19 pandemic; and the direct or indirect effects on the Southern Company system's business resulting from incidents affecting the U.S. electric grid or operation of generating or storage resources. Southern Company expressly disclaims any obligation to update any forward-looking information.

# **Southern Company**

# **Financial Highlights**

(In Millions of Dollars Except Earnings Per Share)

	Three Months Ended June			Y	Year-To-Date June			
Net Income-As Reported (See Notes)		2023		2022		2023		2022
Traditional Electric Operating Companies	\$	823	\$	1,036	\$	1,433	\$	1,811
Southern Power		85		98		187		170
Southern Company Gas		85		115		393		433
Total		993		1,249		2,013		2,414
Parent Company and Other		(155)		(142)		(313)		(275)
Net Income-As Reported	\$	838	\$	1,107	\$	1,700	\$	2,139
Basic Earnings Per Share <sup>1</sup>	\$	0.77	\$	1.04	\$	1.56	\$	2.01
Average Shares Outstanding (in millions)		1,092		1,065		1,092		1,064
End of Period Shares Outstanding (in millions)						1,091		1,063

Non-GAAP Financial Measures	Three Months Ended June		Year-To-Date June			e June		
Net Income-Excluding Items (See Notes)		2023						2022
Net Income-As Reported	\$	838	\$	1,107	\$	1,700	\$	2,139
Less:								
Estimated Loss on Plants Under Construction <sup>2</sup>		(3)		(54)		(4)		(55)
Tax Impact		1		13		1		13
Acquisition and Disposition Impacts				5		_		5
Tax Impact		_		(1)		_		(1)
Loss on Extinguishment of Debt <sup>3</sup>		_		_		(5)		
Tax Impact		_		_		1		_
Estimated Loss on Qualifying Infrastructure Plant <sup>4</sup>		(38)		_		(38)		
Tax Impact		10		<u> </u>		10		_
Net Income-Excluding Items	\$	868	\$	1,144	\$	1,735	\$	2,177
Basic Earnings Per Share–Excluding Items	\$	0.79	\$	1.07	\$	1.59	\$	2.05

<sup>-</sup> See Notes on the following page.

### **Southern Company Financial Highlights**

#### **Notes**

- (1) Dilution is not material in any period presented. Diluted earnings per share was \$0.76 and \$1.55 for the three and six months ended June 30, 2023, respectively, and was \$1.03 and \$2.00 for the three and six months ended June 30, 2022, respectively.
- (2) Earnings for the three and six months ended June 30, 2022 include a charge of \$52 million pre tax (\$39 million after tax) for estimated probable losses on Georgia Power Company's construction of Plant Vogtle Units 3 and 4. Further charges may occur; however, the amount and timing of any such charges are uncertain. Earnings for the three and six months ended June 30, 2023 and 2022 also include charges (net of salvage proceeds), associated legal expenses (net of insurance recoveries), and tax impacts related to Mississippi Power Company's integrated coal gasification combined cycle facility project in Kemper County, Mississippi. Mississippi Power Company expects to incur additional pre-tax period costs to complete dismantlement of the abandoned gasifier-related assets and site restoration activities, including related costs for compliance and safety, asset retirement obligation accretion, and property taxes, net of salvage, totaling approximately \$15 million annually through 2025.
- (3) Earnings for the six months ended June 30, 2023 include costs associated with the extinguishment of debt at Southern Company. Similar transaction costs may occur in the future at Southern Company or one of its unregulated subsidiaries; however, the amount and timing of any such costs are uncertain.
- (4) Earnings for the three and six months ended June 30, 2023 include a charge of \$38 million pre tax (\$28 million after tax) for an estimated loss at Southern Company Gas associated with an Illinois Commerce Commission disallowance related to its review of the Qualifying Infrastructure Plant (QIP) capital investments by Nicor Gas for calendar year 2019 under the QIP Rider, or Investing in Illinois, program. Further charges may occur; however, the amount and timing of any such charges are uncertain.

# **Southern Company Significant Factors Impacting EPS**

	<b>Three Months Ended</b>					
		June		Year-To-Date June		
	2023	2022	Change	2023	2022	Change
Earnings Per Share—						
As Reported <sup>1</sup> (See Notes)	\$0.77	\$1.04	\$ (0.27)	\$1.56	\$2.01	\$ (0.45)
Significant Factors:						
Traditional Electric Operating Companies			\$ (0.20)			\$ (0.35)
Southern Power			(0.01)			0.02
Southern Company Gas			(0.03)			(0.04)
Parent Company and Other			(0.01)			(0.04)
Increase in Shares			(0.02)			(0.04)
Total-As Reported			\$ (0.27)			\$ (0.45)
	Three Months Ended					
	Three		s Ended	Year	·-To-Dat	te June
Non-GAAP Financial Measures		June			- <b>To-Da</b> t	
Non-GAAP Financial Measures Earnings Per Share–	Three 2023		S Ended Change	Year 2023	2022	te June Change
		June		2023	2022	
Earnings Per Share— Excluding Items (See Notes)	2023	June 2022	Change	2023	2022	Change
Earnings Per Share–	2023	June 2022	Change	2023	2022	Change
Earnings Per Share— Excluding Items (See Notes)	2023	June 2022	Change \$ (0.28)	2023	2022	Change \$ (0.46)
Earnings Per Share— Excluding Items (See Notes)  Total—As Reported	2023	June 2022	Change \$ (0.28)	2023	2022	Change \$ (0.46)
Earnings Per Share— Excluding Items (See Notes)  Total—As Reported Less:	2023	June 2022	Change \$ (0.28) \$ (0.27)	2023	2022	Change \$ (0.46) \$ (0.45)
Earnings Per Share— Excluding Items (See Notes)  Total—As Reported Less: Estimated Loss on Plants Under Construction <sup>2</sup>	2023	June 2022	Change \$ (0.28) \$ (0.27) 0.04	2023	2022	Change \$ (0.46) \$ (0.45)
Earnings Per Share— Excluding Items (See Notes)  Total—As Reported Less: Estimated Loss on Plants Under Construction <sup>2</sup> Acquisition and Disposition Impacts	2023	June 2022	Change \$ (0.28) \$ (0.27) 0.04	2023	2022	Change \$ (0.46) \$ (0.45)

<sup>-</sup> See Notes on the following page.

#### **Southern Company**

#### **Significant Factors Impacting EPS**

#### **Notes**

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# Southern Company EPS Earnings Analysis

Description	Three Months Ended June 2023 vs. 2022	Year-To-Date June 2023 vs. 2022
Retail Sales	(2)¢	(1)¢
Retail Revenue Impacts	(8)	(1)
Weather	(12)	(23)
Wholesale & Other Operating Revenues	2	6
Non-Fuel O&M <sup>(*)</sup>	5	7
Depreciation and Amortization	(14)	(29)
Interest Expense and Other	(2)	(6)
Income Taxes	7	8
Total Traditional Electric Operating Companies	(24)¢	(39)¢
Southern Power	(1)	2
Southern Company Gas	<del>_</del>	(1)
Parent Company and Other	(1)	(4)
Increase in Shares	(2)	(4)
Total Change in EPS (Excluding Items)	(28)¢	(46)¢
Estimated Loss on Plants Under Construction <sup>1</sup>	4	4
Acquisition and Disposition Impacts	(1)	_
Loss on Extinguishment of Debt <sup>2</sup>	<del>_</del>	_
Estimated Loss on Qualifying Infrastructure Plant <sup>3</sup>	(2)	(3)
Total Change in EPS (As Reported)	(27)¢	(45)¢

<sup>(\*)</sup> Includes non-service cost-related benefits income.

<sup>-</sup> See additional Notes on the following page.

### **Southern Company EPS Earnings Analysis**

#### **Notes**

- (1) Earnings for the three and six months ended June 30, 2022 include a charge of \$52 million pre tax (\$39 million after tax) for estimated probable losses on Georgia Power Company's construction of Plant Vogtle Units 3 and 4. Further charges may occur; however, the amount and timing of any such charges are uncertain. Earnings for the three and six months ended June 30, 2023 and 2022 also include charges (net of salvage proceeds), associated legal expenses (net of insurance recoveries), and tax impacts related to Mississippi Power Company's integrated coal gasification combined cycle facility project in Kemper County, Mississippi. Mississippi Power Company expects to incur additional pre-tax period costs to complete dismantlement of the abandoned gasifier-related assets and site restoration activities, including related costs for compliance and safety, asset retirement obligation accretion, and property taxes, net of salvage, totaling approximately \$15 million annually through 2025.
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## Southern Company Consolidated Earnings As Reported (In Millions of Dollars)

	Three M	Ionths End	ded June	Year	ear-To-Date June		
	2023	2022	Change	2023	2022	Change	
Retail Electric Revenues-							
Fuel	\$ 1,006	\$ 1,608	\$ (602)	\$ 2,056	\$ 2,622	\$ (566)	
Non-Fuel	2,853	3,181	(328)	5,402	5,780	(378)	
Wholesale Electric Revenues	605	937	(332)	1,203	1,601	(398)	
Other Electric Revenues	209	192	17	399	370	29	
Natural Gas Revenues	852	1,083	(231)	2,728	3,140	(412)	
Other Revenues	223	205	18	440	341	99	
<b>Total Operating Revenues</b>	5,748	7,206	(1,458)	12,228	13,854	(1,626)	
Fuel and Purchased Power	1,190	2,123	(933)	2,482	3,466	(984)	
Cost of Natural Gas	199	452	(253)	1,097	1,546	(449)	
Cost of Other Sales	128	114	14	255	183	72	
Non-Fuel O&M	1,489	1,548	(59)	2,929	3,042	(113)	
Depreciation and Amortization	1,112	913	199	2,222	1,805	417	
Taxes Other Than Income Taxes	340	349	(9)	734	721	13	
Estimated Loss on Plant Vogtle Units 3 and 4	_	52	(52)	_	52	(52)	
<b>Total Operating Expenses</b>	4,458	5,551	(1,093)	9,719	10,815	(1,096)	
Operating Income	1,290	1,655	(365)	2,509	3,039	(530)	
Allowance for Equity Funds Used During Construction	70	53	17	135	104	31	
Earnings from Equity Method Investments	29	34	(5)	78	80	(2)	
Interest Expense, Net of Amounts Capitalized	610	488	122	1,192	950	242	
Other Income (Expense), net	142	139	3	286	283	3	
Income Taxes	98	304	(206)	194	477	(283)	
Net Income	823	1,089	(266)	1,622	2,079	(457)	
Dividends on Preferred Stock of Subsidiaries		4	(4)		7	(7)	
Net Loss Attributable to Noncontrolling Interests	(15)	(22)	7	(78)	(67)	(11)	
NET INCOME ATTRIBUTABLE TO SOUTHERN COMPANY	\$ 838	\$ 1,107	\$ (269)	\$ 1,700	\$ 2,139	\$ (439)	

#### <u>Notes</u>

<sup>-</sup> Certain prior year data may have been reclassified to conform with current year presentation.

# Southern Company Kilowatt-Hour Sales and Customers (In Millions of KWHs)

	Thr	ee Montl	ns Ended .	June		e		
	2023	2022	Change	Weather Adjusted Change	2023	2022	Change	Weather Adjusted Change
Kilowatt-Hour Sales-								
Total Sales	48,003	51,541	(6.9)%		94,729	100,269	(5.5)%	
Total Retail Sales-	34,969	37,072	(5.7)%	(0.7)%	68,351	72,228	(5.4)%	(0.1)%
Residential	10,695	12,062	(11.3)%	(0.4)%	21,326	24,166	(11.8)%	0.5 %
Commercial	11,826	12,246	(3.4)%	0.9 %	22,708	23,233	(2.3)%	1.3 %
Industrial	12,317	12,615	(2.4)%	(2.4)%	24,040	24,527	(2.0)%	(2.0)%
Other	131	149	(11.5)%	(11.1)%	277	302	(8.2)%	(7.5)%
Total Wholesale Sales	13,034	14,469	(9.9)%	N/A	26,378	28,041	(5.9)%	N/A

### (In Thousands of Customers)

	Perio	Period Ended June		
	2023	2022	Change	
Regulated Utility Customers-				
Total Utility Customers-	8,800	8,724	0.9%	
Total Traditional Electric	4,463	4,410	1.2%	
Southern Company Gas	4,337	4,314	0.5%	

# Southern Company Financial Overview As Reported (In Millions of Dollars)

	<u>T</u>	hree l	Months E	nded June	Year-To-Date June			
	2	023	2022	% Change	2023	2022	% Change	
Southern Company –								
Operating Revenues	\$ 5	5,748	\$ 7,206	(20.2)%	\$12,228	\$13,854	(11.7)%	
Earnings Before Income Taxes		921	1,393	(33.9)%	1,816	2,556	(29.0)%	
Net Income Available to Common		838	1,107	(24.3)%	1,700	2,139	(20.5)%	
Alabama Power –								
Operating Revenues	\$ 1	,689	\$ 1,931	(12.5)%	\$ 3,336	\$ 3,580	(6.8)%	
Earnings Before Income Taxes		337	508	(33.7)%	591	964	(38.7)%	
Net Income Available to Common		312	383	(18.5)%	568	730	(22.2)%	
Georgia Power –								
Operating Revenues	\$ 2	2,391	\$ 3,121	(23.4)%	\$ 4,567	\$ 5,328	(14.3)%	
Earnings Before Income Taxes		563	772	(27.1)%	911	1,187	(23.3)%	
Net Income Available to Common		471	608	(22.5)%	767	993	(22.8)%	
Mississippi Power –								
Operating Revenues	\$	311	\$ 434	(28.3)%	\$ 702	\$ 769	(8.7)%	
Earnings Before Income Taxes		44	57	(22.8)%	115	107	7.5 %	
Net Income Available to Common		40	45	(11.1)%	98	87	12.6 %	
Southern Power –								
Operating Revenues	\$	525	\$ 899	(41.6)%	\$ 1,033	\$ 1,438	(28.2)%	
Earnings Before Income Taxes		<b>76</b>	101	(24.8)%	108	116	(6.9)%	
Net Income Available to Common		85	98	(13.3)%	187	170	10.0 %	
Southern Company Gas –								
Operating Revenues	\$	852	\$ 1,083	(21.3)%	\$ 2,728	\$ 3,140	(13.1)%	
Earnings Before Income Taxes		114	151	(24.5)%	525	567	(7.4)%	
Net Income Available to Common		85	115	(26.1)%	393	433	(9.2)%	

#### **Notes**

- See Financial Highlights pages for discussion of certain significant items occurring during the periods.