



April 15, 2020

HNI Shareholders:

Our 2020 Annual Report was already printing when the COVID-19 global crisis began to unfold. In the Annual Report I reflect on the great performance we had last year and the exciting opportunities in front of us. Since so much has changed in the world from the time I wrote my original letter to you, I want to provide an update.

I want to acknowledge the unprecedented nature of this crisis and the impact it is having on all those connected to the HNI family – our members and their families, and the communities where we live and work. Our focus is supporting all those who depend on us.

In times like these, the HNI culture shines. Our members are meeting the challenges presented by this crisis and will continue to do so as long as required. Together we will successfully navigate these turbulent times as we focus our energy more than ever on our members, communities, customers, and other stakeholders.

The powerful HNI spirit of viewing problems as opportunities is alive and well as we pull together to deal with the challenges presented by this difficult time. I am confident we are up to the challenge. Our business is strong, our leadership is seasoned, and our members are capable and dedicated.

We appreciate all our stakeholders. Thank you for your trust in HNI and for being part of the HNI family.

Regards,

A handwritten signature in black ink, appearing to read "J. Lorenger", written in a cursive style.

Jeffrey D. Lorenger

Chairman, President & Chief Executive Officer