



Teleflex Signs New Agreement with HealthTrust for Respiratory Heaters & Accessories

December 12, 2017

WAYNE, Pa.--(BUSINESS WIRE)--Dec. 12, 2017-- Teleflex Incorporated (NYSE: TFX), a leading global provider of medical technologies for critical care and surgery has announced that its respiratory division has signed a new group purchasing agreement with HealthTrust. The Respiratory Heaters & Accessories agreement (HPG-6071) which became effective December 1, 2017, covers Teleflex's full line of Active Humidification, Non Invasive Ventilation (NIV), and High Flow Nasal Cannula Therapy (HFNCT) products.

The new agreement provides HealthTrust's more than 400 member hospitals with access to Teleflex's wide range of humidification products, including the Hudson RCI[®] Neptune[®] Heated Humidifier with ConchaSmart[™] Technology and ISO-Gard[®] Heated Wire Circuit Technology, and the recent introduction of Comfort Flo[®] Plus High Flow Nasal Cannula. HFNCT has been growing at a rate of 20% year on year. This important therapy has been shown to improve patient outcomes and reduce 90-day mortality rates compared to NIV and Standard Oxygen Therapy.¹

This contract complements the existing General Respiratory Agreement (HPG-184). Unique to Teleflex, these two contracts provide HPG members an opportunity to consolidate their respiratory purchases with one supplier.

"Teleflex is pleased to offer such an extensive line of humidification and respiratory products to the HealthTrust membership," said James Ferguson, President Respiratory and Latin America, Teleflex. "Teleflex is well positioned to offer a full suite of respiratory solutions to the clinical community demonstrating our commitment to expand access to technology that helps clinicians improve outcomes while reducing overall healthcare costs."

About Teleflex Incorporated

Teleflex is a global provider of medical technologies designed to improve the health and quality of people's lives. We apply purpose-driven innovation – a relentless pursuit of identifying unmet clinical needs – to benefit patients and healthcare providers. Our portfolio is diverse, with solutions in the fields of vascular and interventional access, surgical, anesthesia, cardiac care, urology, emergency medicine and respiratory care. Teleflex employees worldwide are united in the understanding that what we do every day makes a difference. For more information, please visit teleflex.com.

Teleflex is the home of Arrow[®], Deknatel[®], Hudson RCI[®], LMA[®], Pilling[®], Rüschi[®] and Weck[®] – trusted brands united by a common sense of purpose.

About HealthTrust

HealthTrust (legally known as Healthtrust Purchasing Group, L.P.) is committed to strengthening provider performance and clinical excellence through an aligned membership model and the delivery of total cost management solutions, including supply chain solutions and a contract and service portfolio unparalleled in quality, scope and value. HealthTrust (www.healthtrustpg.com) serves more than 1,400 acute care facilities and members in 22,600 other locations, including ambulatory surgery centers, physician practices, long-term care and alternate care sites. Headquartered in Brentwood, Tenn., HealthTrust is closely integrated with the proven capabilities of Parallon Business Solutions, LLC (www.parallon.com), a leading provider of healthcare business and operational services, including revenue cycle management, workforce and technology solutions. On Twitter @healthtrustpg and @parallonconnect.

Forward-Looking Statements

Any statements contained in this press release that do not describe historical facts may constitute forward-looking statements. Any forward-looking statements contained herein are based on our management's current beliefs and expectations, but are subject to a number of risks, uncertainties and changes in circumstances, which may cause actual results or company actions to differ materially from what is expressed or implied by these statements. These risks and uncertainties are identified and described in more detail in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K.

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References:

1. Frat JP, Thille AW, Mercat A, et al. High-flow oxygen through nasal cannula in acute hypoxemic respiratory failure. *N Engl J Med*. 2015; DOI: 10.1056/NEJMoa1503326

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