



NEWS RELEASE

Stem Launches PowerTrack™ EMS, Expanding Global Product Suite for Standalone and Hybrid Energy Storage Control

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C&I leader leverages proven experience to deliver advanced edge-to-cloud energy management system for commercial- to utility-scale solar, energy storage, and hybrid projects

HOUSTON--(BUSINESS WIRE)-- Stem, Inc. (NYSE: STEM) ("Stem" or the "Company"), a global leader reimagining technology to support the energy transition, today announced its further strategic expansion into the standalone storage and solar-plus-storage control market with the launch of PowerTrack™ Energy Management System (EMS).

Stem PowerTrack EMS User Interface

The expansion builds on Stem's C&I leadership, with 13 of the top 15 US

C&I players and 90% of leading US community solar asset owners standardizing on Stem's PowerTrack platform. The Company currently manages more than 30 GW of solar assets and nearly 2 GWh of battery energy storage systems (BESS), providing deep operational expertise in diverse regulatory environments. This extensive deployment history and industry standardization provides customers with proven, reliable solutions backed by operational insights from diverse asset types, promoting optimal performance and minimizing operational risks.

PowerTrack EMS is an intelligent control system that manages battery charging and discharging operations while coordinating grid services and enabling revenue streams for energy storage projects. PowerTrack EMS integrates modular hardware and software architecture including PowerTrack Software for centralized portfolio management, PowerTrack Power Plant Controller (PPC) and PowerTrack SCADA capabilities, with a sophisticated edge user interface (UI) and hardware-agnostic unit controllers that eliminate vendor lock-in while supporting diverse equipment configurations.

"PowerTrack EMS represents a pivotal expansion of Stem's capabilities for standalone storage and hybrid assets," said Matt Tappin, President of Software Products at Stem. "We're combining PowerTrack's proven background in

solar monitoring and with Stem's history as a pioneer in storage to help operators facing the unique challenges of controlling advanced solar and storage assets. We're excited to offer a complete technical stack necessary for safe, optimal, and profitable storage operations from commercial to utility-scale projects in the US, Europe and beyond."

Solar, storage, and hybrid projects are rapidly expanding across the US and Europe. Operators, however, face significant challenges in controlling these complex assets, managing competing revenue streams between solar and storage, and navigating increasingly sophisticated grid requirements that demand seamless integration between renewable generation and energy storage capabilities.

PowerTrack EMS is intended to tackle these challenges through a complete technical stack that combines onsite hardware with industry-leading, configurable cloud software to deliver real-time monitoring, advanced control capabilities across entire energy portfolios without black-box limitations that restrict future flexibility.

A differentiation in the market, PowerTrack EMS users will always retain full ownership of their EMS infrastructure without mandatory subscriptions or vendor lock-in that could restrict operational flexibility.

Key Capabilities:

- Unified hybrid control to manage solar generation and battery storage as one integrated system, enabling maximum revenue capture and enhanced performance
- 32% reduction in engineering hours through pre-configuration, AI-enabled tuning and remote commissioning capabilities
- 99.99% controller reliability ensuring consistent revenue streams and eliminating downtime
- Sophisticated control modes enabling participation in diverse grid services markets, with further control modes in development
- Advanced "value stacking" capabilities to maximize revenue across multiple applications
- Future-proof architecture supporting seamless asset expansion or hybridization with transparent, flexible software providing full system visibility and preventing vendor dependencies that limit scaling flexibility.

The solution will serve utility-scale and C&I projects for international developers, EPCs, integrators, and existing PowerTrack customers seeking storage integration or hybrid optimization. Manufactured and pre-configured in the United States, PowerTrack EMS is immediately available globally with comprehensive deployment support.

For more information, visit stem.com or contact sales@stem.com.

About Stem

Stem (NYSE: STEM), is a global leader reimagining technology to support the energy transition. Turning complexity into clarity, and potential into performance.

Helping asset owners, operators and stakeholders benefit from the full value of their energy portfolio by enabling the intelligent development, deployment, and operation of clean energy assets. Stem's integrated software suite, PowerTrack, is the industry standard and best-in-class for asset monitoring, supported by professional and managed services, under one roof. Meant to tackle challenges as seamlessly as possible, Stem shows the information needed clearly and accurately and helps harness raw data to inform actionable insight. With global projects managed in 55 countries, customers have relied on Stem for nearly 20 years to maximize the value of their clean energy projects.

Driven by human and artificial intelligence – Stem is unlocking energy intelligence. Learn more at stem.com.

Forward-Looking Statements

This press release, as well as other statements we make, contains "forward-looking statements" within the meaning of the federal securities laws, which include any statements that are not historical facts. Such statements often contain words such as "expect," "may," "can," "believe," "predict," "plan," "potential," "projected," "projections," "forecast," "estimate," "intend," "anticipate," "ambition," "goal," "target," "think," "should," "could," "would," "will," "hope," "see," "likely," and other similar words. Forward-looking statements address matters that are, to varying degrees, uncertain, such as statements about financial and operating performance, guidance, outlook, targets and other forecasts or expectations regarding, or dependent on, our business outlook and strategy; our joint ventures, partnerships and other alliances; forecasts or expectations regarding energy transition and global climate change; reduction of greenhouse gas ("GHG") emissions; the integration and optimization of energy resources; our business strategies and those of our customers; our ability to retain or upgrade current customers, further penetrate existing markets or expand into new markets; the effects of natural disasters and other events beyond our control; the expected impacts of the One Big Beautiful Bill Act ("OBBB") on our business and that of our customers; the direct or indirect effects on our business of macroeconomic factors and geopolitical instability, such as the armed conflicts between Russia and Ukraine and in the Gaza Strip and nearby areas; and our future results of operations, including revenue, adjusted EBITDA and the other metrics presented here. Such forward-looking statements are subject to risks, uncertainties, and other factors that could cause actual results or outcomes to differ materially from those expressed or implied by such forward-looking statements, including but not limited to our inability to execute on, and achieve the expected benefits from, our operational and strategic initiatives; including from our cost reduction, workforce reduction and restructuring efforts; our inability to successfully execute on our strategy; the effects of the OBBB on our business and that of our customers; disruptions in sales, production, service or other business activities; general macroeconomic and business conditions in key regions of the world, including inflationary pressures, general economic slowdown or a recession, high interest rates, changes in monetary policy, changes in trade policies, including tariffs or other trade restrictions or the threat of such actions, and instability in financial institutions; the direct and indirect effects of widespread health emergencies on our workforce, operations, financial results and cash flows; geopolitical instability, such as the armed conflicts between Russia and Ukraine and in the Gaza Strip and nearby areas; the results of operations and financial condition of our customers; pricing pressures; severe weather and seasonal factors; our inability to continue to grow and manage our growth

effectively; our inability to attract and retain qualified employees and key personnel; our inability to comply with, and the effect on our business of, evolving legal standards and regulations, including those concerning data protection, consumer privacy, sustainability, and evolving labor standards; risks relating to the development and performance of our software-enabled services; our inability to retain or upgrade current customers, further penetrate existing markets or expand into new markets; the risk that our business, financial condition and results of operations may be adversely affected by other political, economic, business and competitive factors; and other risks and uncertainties discussed in this release and in our most recent Forms 10-K, 10-Q and 8-K filed with or furnished to the SEC. If one or more of these or other risks or uncertainties materialize (or the consequences of any such development changes), or should our underlying assumptions prove incorrect, our actual results or outcomes, or the timing of these results or outcomes, may vary materially from those reflected in our forward-looking statements. Forward-looking statements and other statements in this release regarding our environmental, social, and other sustainability plans and goals are not an indication that these statements are necessarily material to the Company, investors, or other stakeholders, or required to be disclosed in our filings under U.S. securities laws or any other laws or requirements applicable to the Company. In addition, historical, current, and forward-looking environmental, social, and sustainability-related statements may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve, and assumptions that are subject to change in the future. Forward-looking statements in this press release are made as of the date of this release, and the Company disclaims any intention or obligation to update publicly or revise such forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law.

For News Media:

Stem Investor Contacts

Erin Reed, Stem

Marc Silverberg, ICR

IR@stem.com

Stem Media Contact

Jessie Smiley, Stem

press@stem.com

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