

# Stem, Inc. Announces New Front of the Meter, Wholesale Market Participation Services Project in Massachusetts

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New Haverhill, Massachusetts Site Marks Largest Front of Meter Solar Plus Storage Project Under Existing Partnership with Kearsarge Energy

MILLBRAE, Calif., March 02, 2021 (GLOBE NEWSWIRE) -- **Stem, Inc.**, a global leader in artificial intelligence (AI)-driven clean energy storage services, today announced the installation of its largest Massachusetts solar plus storage site that will participate in New England wholesale energy markets through its existing partnership with **Kearsarge Energy L.P. ("Kearsarge")**, the developer and owner of the project.

Kearsarge Haverhill LLC, located on a landfill in Haverhill, Mass., has 3.6 megawatts (MW) of solar with a 2 MW / 9 megawatt-hour (MWh) AC-coupled, front-of-the-meter (FTM) battery. The project is the largest of its kind that Stem's Athena™ smart energy storage software currently operates for Kearsarge in Massachusetts. Separately, Stem and Kearsarge are developing two additional FTM projects in the towns of Franklin and Montague, Mass. Together, the three projects represent over \$6M in energy storage system (ESS) projects.

Since the announced **partnership in September 2019**, Stem has partnered closely with Kearsarge on a growing portfolio of large-scale storage projects co-located with solar. Stem has assisted with project management and leveraged its sophisticated Athena™ services which deliver the intelligence that enables the projects to deliver value via ISO New England wholesale markets and Massachusetts's Clean Peak Energy Standard. Athena™ services include market bidding, dispatch scheduling, data management, and performance reporting. In addition, Athena™ will support compliance with requirements for the federal investment tax credit and the Solar Massachusetts Renewable Target (SMART) Program, a state initiative that promotes cost-effective solar development to benefit customers and the grid.

As a leading renewable energy project developer, financier, and long-term owner and operator, Kearsarge creates recurring value by working with local communities to meet the growing demand for commercial and utility-scale

renewable energy projects. Focusing on distressed municipal holdings like brownfield sites, Kearsarge augments clean energy power generation with Stem's smart storage solutions to reduce wholesale demand charges, increase grid resilience and maximize energy savings. Kearsarge's solar plus storage solution on Haverhill's Superfund site will result in energy savings, lease revenues, maintenance and upkeep savings, and tax payments estimated to total at least \$3.9M for the City of Haverhill during the project's lifetime.

Alan Russo, Chief Revenue Officer of Stem, Inc., commented, "Analysis from consultancy Wood Mackenzie estimates the front of meter market in the United States will grow from about 10 gigawatt-hours (GWh) in 2021 to over 26 GWh in 2026. Stem's smart storage solution and leading wholesale market forecasting services through Athena™ represent a significant opportunity for our partners and for Stem. Over the long life of a solar project, the long-term value we bring to optimize projects and revenues has helped us establish a leading position as a front of meter solar plus storage provider. As the front of meter market continues to grow rapidly, Kearsarge's extensive pipeline makes them a perfect partner for us."

Andrew Bernstein, Managing Partner of Kearsarge Energy, commented, "Stem's strong knowledge and flexibility to navigate the ISO New England wholesale market makes them a preferred energy storage services provider for Kearsarge. Their team's outstanding customer service and understanding of warranties simplifies the process for us as we collaborate on effective reporting and monetization of revenues through Athena™."

#### Stem and Star Peak Business Combination Update

Stem remains on track to complete its previously announced **merger** with Star Peak Energy Transition Corp. (NYSE: STPK) ("Star Peak") in the first quarter of 2021. Upon closing, the combined company will be named Stem, Inc. and remain listed on the New York Stock Exchange under the new ticker symbol "STEM."

#### About Stem, Inc.

Stem provides solutions that address the challenges of today's dynamic energy market. By combining advanced energy storage solutions with Athena™, a world-class AI-powered analytics platform, Stem enables customers and partners to optimize energy use by automatically switching between battery power, onsite generation and grid power. Stem's solutions help enterprise customers benefit from a clean, adaptive energy infrastructure and achieve a wide variety of goals, including expense reduction, resilience, sustainability, environmental and corporate responsibility and innovation. Stem also offers full support for solar partners interested in adding storage to standalone, community or commercial solar projects – both behind and in front of the meter.

Headquartered in Millbrae, Calif., Stem is directly funded by a consortium of leading investors including Activate Capital, Angeleno Group, BNP Paribas, Constellation Technology Ventures, Copec, Iberdrola (Inversiones Financieras Perseo), GE Ventures, Magnesium Capital, Mithril L.P., Mitsui & Co. LTD., Ontario Teachers' Pension Plan, RWE Supply & Trading, Temasek and Total Energy Ventures. For more information, visit [www.stem.com](http://www.stem.com).

#### About Star Peak Energy Transition Corp.

Star Peak is a blank check company incorporated in Delaware for the purpose of effecting a merger, capital stock exchange, asset acquisition, share purchase, reorganization or similar business combination with one or more businesses. Star Peak is led by a management team with extensive experience investing in the energy, energy infrastructure and renewables sectors, including Chairman, Michael Morgan and Chief Executive Officer, Eric Scheyer. Michael Morgan is Chairman and Chief Executive Officer at Triangle Peak Partners LP and currently serves as a director of Sunnova Energy International and lead director of Kinder Morgan, Inc., one of the largest energy infrastructure companies in North America, a company he joined at its founding in 1997. Eric Scheyer is a Partner at Magnetar and has served as the Head of the Magnetar Energy and Infrastructure Group since its inception in 2005. For more information, visit <https://stpk.starpeakcorp.com/>.

#### About Kearsarge Energy Inc.

Kearsarge Energy L.P., based in Boston, Mass., is a leading renewable energy project development, finance, and asset management company, with a dual mission to help build a more sustainable world and to provide superior returns to stakeholders and the environment. Kearsarge is focused on building and deploying sustainable renewable assets that will help local communities meet the growing demand for commercial and utility-scale renewable energy projects. Visit [www.kearsargeenergy.com](http://www.kearsargeenergy.com) or contact us at (617) 393-4222.

#### Forward-Looking Statements

Certain statements in this press release may be considered “forward-looking statements” within the meaning of the “safe harbor” provisions of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements generally relate to future events of Star Peak or Stem’s future financial or operating performance. For example, projections of future revenue and other metrics are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as “may,” “should,” “expect,” “intend,” “will,” “estimate,” “anticipate,” “believe,” “predict,” “or” or the negatives of these terms or variations of them or similar terminology. Such forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These forward-looking statements are based upon estimates and assumptions that, while considered reasonable by Star Peak and its management, and Stem and its management, as the case may be, are inherently uncertain factors that may cause actual results to differ materially from current expectations include, but are not limited to: 1) the occurrence of any event, change or other circumstances that could give rise to the termination of the definitive merger agreement with respect to the business combination; 2) the outcome of any legal proceedings that may be instituted against Star Peak, the combined company or others following the announcement of the business combination and any definitive agreements with respect thereto; 3) the inability to complete the business combination due to the failure to obtain approval of the stockholders of Star Peak, to obtain financing to complete the business combination or to satisfy other conditions to closing; 4) changes to the proposed structure of the business combination that may be required or appropriate as a result of applicable laws or regulations or as a condition to obtaining regulatory approval of the business combination; 5) the ability to meet the NYSE’s listing standards following the consummation of the business combination; 6) the risk that the business combination

disrupts current plans and operations of Stem as a result of the announcement and consummation of the business combination; 7) the ability to recognize the anticipated benefits of the business combination, which may be affected by, among other things, competition, the ability of the combined company to grow and manage growth profitably, maintain relationships with customers and suppliers and retain its management and key employees; 8) costs related to the business combination; 9) changes in applicable laws or regulations; 10) the possibility that Stem or the combined company may be adversely affected by other economic, business and/or competitive factors; 11) Stem's estimates of its financial performance; 12) the impact of the novel coronavirus disease pandemic and its effect on business and financial conditions; and 13) other risks and uncertainties set forth in the section entitled "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in Star Peak's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2020. Nothing in this press release should be regarded as a representation by any person that the forward-looking statements set forth herein will be achieved or that any of the contemplated results of such forward-looking statements will be achieved. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. Neither Star Peak nor Stem undertakes any duty to update these forward-looking statements, except as otherwise required by law.

#### Important Information for Investors and Stockholders

In connection with the proposed business combination, Star Peak has filed a registration statement on Form S-4 (the "Registration Statement") with the U.S. Securities and Exchange Commission (the "SEC"), which includes a preliminary proxy statement to be distributed to holders of Star Peak's common stock in connection with Star Peak's solicitation of proxies for the vote by Star Peak's stockholders with respect to the proposed transaction and other matters as described in the Registration Statement, as well as the prospectus relating to the offer of securities to be issued to Stem's stockholders in connection with the proposed transaction. After the Registration Statement has been declared effective, Star Peak will mail a definitive proxy statement, when available, to its stockholders. Investors and security holders and other interested parties are urged to read the proxy statement/prospectus, any amendments thereto and any other documents filed with the SEC carefully and in their entirety when they become available because they will contain important information about Star Peak, Stem and the proposed transaction. Investors and security holders may obtain free copies of the preliminary proxy statement/prospectus and definitive proxy statement/prospectus (when available) and other documents filed with the SEC by Star Peak through the website maintained by the SEC at <http://www.sec.gov>, or by directing a request to: Star Peak Energy Transition Corp., 1603 Orrington Ave., 13 Floor, Evanston, IL 60201. The information contained on, or that may be accessed through, the websites referenced in this press release is not incorporated by reference into, and is not a part of, this press release.

#### Participants in the Solicitation

Star Peak and its directors and officers may be deemed participants in the solicitation of proxies of Star Peak's shareholders in connection with the proposed business combination. Security holders may obtain more detailed information regarding the names, affiliations and interests of certain of Star Peak's executive officers and directors

in the solicitation by reading the registration statement / proxy statement and other relevant materials filed with the SEC in connection with the business combination. Information concerning the interests of Star Peak's participants in the solicitation, which may, in some cases, be different than those of their stockholders generally, will be set forth in the registration statement / proxy statement relating to the business combination.

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