

UNITED BANCSHARES, INC. ANNOUNCES FOURTH QUARTER AND FULL YEAR 2024 RESULTS AND \$0.22 DIVIDEND

COLUMBUS GROVE, Ohio, January 23, 2025 (GLOBE NEWSWIRE) – United Bancshares, Inc. (OTCQX: UBOH)

- Quarterly cash dividend declared of \$0.22 per share for shareholders of record on February 28, 2025, payable on March 17, 2025. Based on the average closing price for the fourth quarter, this is a 3.93% dividend yield.
- Net income of \$3.0 million or \$1.02 per share for the 2024 fourth quarter. This is a \$680,000 increase from \$2.3 million or \$0.77 per share in the comparable period in 2023. YTD 2024 net income of \$9.2 million or \$3.06 per share. This is a \$549,000 increase from \$8.6 million or \$2.80 per share YTD 2023.
- Return on average assets of 0.98% for the 2024 fourth quarter, an increase from 0.88% in the comparable period in 2023. YTD 2024 return on average assets of 0.80%, up slightly from 0.79% YTD 2023.
- Return on average tangible equity of 17.27% for the 2024 fourth quarter, down from 19.28% in the comparable period in 2023. YTD 2024 return on average tangible equity of 14.06%, down from 15.82% YTD 2023.
- Net interest margin of 3.39% for the 2024 fourth quarter, increase from 3.37% in the comparable period in 2023. YTD 2024 net interest margin of 3.17%, down from 3.45% YTD 2023.
- Loan growth of \$58.2 million, up 8.2% from December 31, 2023.
- Deposit growth of \$118.3 million, up 12.4% from December 31, 2023.
- Asset quality metrics remain strong with stable non-performing and classified loans. Charge-offs remain at historically low levels through December 31, 2024.

###

About The Union Bank Company:

Since 1904, The Union Bank Company has been here to provide full-service banking to the people and businesses throughout the communities we serve. Today, the bank has 14 full-service branch locations across Northwest and Central Ohio, including Bowling Green, Columbus Grove, Delphos, Findlay, Gibsonburg, Kalida, Leipsic, Lewis Center, Lima, Marion, Ottawa, Paulding and Pemberville. We have Interactive Teller Machines (ITMs) located at all of our branch locations with additional ITM only locations in Lima, Marion and Westerville. The Union Bank Company is headquartered in Columbus Grove, Ohio, and remains committed to providing the very best banking service and products to all the communities we serve. Learn more at www.theubank.com.

Contact: Brian D. Young, President and CEO Klint D. Manz, Chief Financial Officer 419.659.2141



12.31.2024

QUARTERLY REPORT

OTCQX: UBOH

800-837-8111

www.theubank.com

105 Progressive Drive Columbus Grove, OH 45830

SHAREHOLDERS, CLIENTS, AND TEAM MEMBERS:



Despite the continued challenges to the banking industry throughout 2024, I am pleased to report that your Company had a successful fourth quarter and year. In addition to reporting net income of approximately \$3.0 million (\$1.02/share) and \$9.2 million (\$3.06/share) for the fourth quarter and 2024, respectively, the Company had a return on average tangible equity of 17.27% and 14.06%, for those same periods, respectively.

TThe Company also reported \$58.2 million in loan growth (8.2%) and \$118.3 million in deposit growth (12.4%) for the twelve-month period ending December 31, 2024. As a result of these successes, the Board of Directors declared a \$0.22 per share quarterly dividend payable on March 17th for shareholders of record on February 28th. The dividend is 21.6% of the reported net income for the fourth quarter of 2024.

The fourth quarter's performance provides significant momentum as we move into 2025. This momentum follows 18 consecutive months (November 2022 to April 2024) of declining margin income as the result of the rapid increase in short-term interest rates. Additionally, the resulting inverted yield curve, coupled with management's decision to remain very disciplined on loan pricing, impaired loan growth during that time.

The Company began to see margin improvement in May of 2024. The rapid increase in margin income over the remaining seven months of 2024 was the result of increasing numbers of loans repricing to market interest rates, the company's quick response to the opportunity to get significantly below market interest rate deposits through the Ohio Homebuyer Plus program, and a 12.5% annualized increase in loans as the Company began to take advantage of tighter liquidity in the market and the availability of elevated loan interest rates. Additionally, as the result of our ongoing evaluation of the risk in our loan portfolio, management also reported a decrease of \$345,000 and \$1.1 million in its Allowance for Credit Loss ("ACL") reserve for the fourth quarter and year, respectively.

In 2025, we plan to continue to grow the number and size of client relationships, introduce an all-new digital platform for our clients, provide clients weekday access to a live teller from 7am – 7pm at all our locations as well as online chat, and identify new technology to create internal efficiencies. While we expect to offer all these services and technology enhancements, we do not expect to see an increase in costs because of new and renegotiated vendor contracts and technology implementation. We believe that effectively implementing technology will promote growth and provide the opportunity to increase the effectiveness of our team members in serving our clients.

While the fourth quarter brought numerous positives to the Company, it is with a heavy heart that I share that David Roach, a Director at United Bancshares, Inc. and The Union Bank Company since 2001, passed away in December 2024. Dave blessed us with his never-ending encouragement, kindness, humility and compassion. We will continue his legacy as we serve others throughout our Company and our communities and jointly share our condolences to his wife, daughters and his entire family.

The continued accomplishments of your Company are the undeniable result of the ongoing efforts of the Company's dedicated team members and Board of Directors in implementing our Strategic Plan. Their efforts and our strong corporate values of respect for and accountability to our shareholders, clients, colleagues, and communities are the foundation for the continued success of your Company. Thank you for your ongoing support and the trust you have placed in us.

Respectfully,

Brian D. Young
President & CFO

FINANCIAL REPORTS (UNAUDITED)

	December 31, 2024	December 31, 2023	
Cash and cash equivalents	\$ 95,283,000	\$ 26,915,000	
Securities	242,069,000	253,588,000	
Loans	766,987,000	708,828,000	
Less allowance for credit losses	(7,937,000)	(8,876,000)	
Other assets	92,928,000	91,043,000	
Total Assets	\$1,189,330,000	\$1,071,498,000	
Deposits	\$ 1,071,105,000	\$ 952,845,000	
Borrowings	17,091,000	18,043,000	
Other liabilities	6,394,000	6,686,000	
Total Liabilities	1,094,590,000	977,574,000	
Common stock and surplus	21,461,000	21,109,000	
Retained earnings	124,822,000	118,300,000	
Accumulated other comprehensive loss	(34,786,000)	(30,658,000)	
Treasury stock	(16,757,000)	(14,827,000)	
Total shareholders' equity	94,740,000	93,924,000	

Total Liabilities and Shareholders' Equity	\$1,189,330,000	\$1,071,498,000	
Common shares outstanding	2,964,007	3,036,757	
Book value	\$31.96	\$30.93	
Tangible book value (non-GAAP)	\$22.28	\$21.43	
Closing price	\$31.00	\$19.26	
Allowance for credit losses to loans (end of period)	1.04%	1.26%	
Net loans to deposits (end of period)	71.61%	74.39%	



	3 months ended	3 months ended	12 months ended	12 months ended
	Dec 31, 2024	Dec 31, 2023	Dec 31, 2024	Dec 31, 2023
Interest income	\$14,581,000	\$12,203,000	\$53,284,000	\$47,201,000
Interest expense	5,223,000	4,261,000	20,985,000	14,094,000
Net interest income	9,358,000	7,942,000	32,299,000	33,107,000
Provision for credit losses	(345,000)	(298,000)	(1,114,000)	(391,000)
Net interest income after provision	9,703,000	8,240,000	33,413,000	33,498,000
Non-interest income	2,001,000	1,752,000	8,419,000	7,375,000
Non-interest expense	8,396,000	7,421,000	31,915,000	31,584,000
Income before federal income taxes	3,308,000	2,571,000	9,917,000	9,289,000
Federal income taxes	288,000	231,000	762,000	683,000
Net Income	\$3,020,000	\$2,340,000	\$9,155,000	\$8,606,000
Average common shares outstanding	2,969,997	3,035,282	2,991,687	3,072,468
Per Share Data:				
Net income (basic)	\$1.02	\$0.77	\$3.06	\$2.80
Cash dividends declared	\$0.22	\$0.22	\$0.88	\$0.88
Dividend yield (annualized) based on quarterly avg. closing price	3.93%	4.99%	4.42%	4.70%
Performance Ratios:				
Return on average assets	0.98%	0.88%	0.80%	0.79%
Return on average shareholders' equity	12.42%	12.09%	9.91%	10.33%
Return on average tangible shareholders' equity	17.27%	19.28%	14.06%	15.82%
Net interest margin	3.39%	3.37%	3.17%	3.45%
Net loan charge-offs (recoveries) as a percentage of average outstanding net loans	0.01%	0.00%	0.00%	-0.01%



COMMUNITY CONNECTIONS: GRATITUDE AND GIVING









United Bancshares, Inc

Directors

Robert L. Benroth

Herbert H. Huffman III

H. Edward Rigel

Daniel W. Schutt, Chairman

R. Steven Unverferth

Brian D. Young

<u>Officers</u>

Brian D. Young, President/CEO

Denise E. Giesige, Secretary

Klint D. Manz, CFO

The Union Bank Co.

Directors

Robert L. Benroth

Anthony M. V. Eramo

Herbert H. Huffman III

Kevin L. Lammon

William R. Perry

H. Edward Rigel

Carol R. Russell

Daniel W. Schutt

R. Steven Unverferth

Dr. Jane M. Wood

Brian D. Young, Chairman

Investor Materials

United Bancshares, Inc. has traded its common stock on the OTCQX Markets Exchange under the symbol "UBOH".

Annual and quarterly shareholder reports, regulatory filings, press releases, and articles about United Bancshares, Inc. are available in the Investor Relations section of our website theubank.com or by calling 800-837-8111.

Locations



