



## UNITED BANCSHARES, INC. ANNOUNCES FIRST QUARTER 2024 RESULTS AND \$0.22 DIVIDEND

COLUMBUS GROVE, Ohio, April 18, 2024 (GLOBE NEWSWIRE) – United Bancshares, Inc. (OTCQX: UBOH)

- Quarterly cash dividend declared of \$0.22 per share for shareholders of record on May 31, 2024, payable on June 14, 2024. Based on the average closing price for the first quarter, this is a 4.64% dividend yield.
- Net income of \$1.8 million or \$0.61 per share for the 2024 first quarter (\$1.2 million or \$0.39 per share when excluding a \$435,000 mortgage loan reserve recapture and a \$291,000 provision for credit loss reversal). This is in line with \$1.9 million or \$0.60 per share in the comparable period in 2023.
- Return on average assets of 0.69% for the 2024 first quarter (0.44% when excluding a \$435,000 mortgage loan reserve recapture and a \$291,000 provision for credit loss reversal). This is unchanged from the comparable period in 2023.
- Return on average tangible equity of 11.33% for the 2024 first quarter (7.28% when excluding a \$435,000 mortgage loan reserve recapture and a \$291,000 provision for credit loss reversal). This is down from 13.43% in the comparable period in 2023.
- Net interest margin of 3.03% for the 2024 first quarter, down from 3.53% in the comparable period in 2023.
- Asset quality metrics remain strong with stable non-performing and classified loans. Charge-offs remain at historically low levels through March 31, 2024.

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### **About The Union Bank Company:**

Since 1904, The Union Bank Company has been here to provide full-service banking to the people and businesses throughout the communities we serve. Today, the bank has grown to include 18 offices across Northwest and Central Ohio, including Bowling Green, Columbus Grove, Delphos, Findlay, Gahanna, Gibsonburg, Kalida, Leipsic, Lewis Center, Lima, Marion, Ottawa, Paulding, Pemberville and Westerville. The Union Bank Company is headquartered in Columbus Grove, Ohio, and remains committed to providing the very best banking service and products to all the communities we serve. Learn more at [www.theubank.com](http://www.theubank.com).

#### Contact:

Brian D. Young, President and CEO  
Klint D. Manz, Chief Financial Officer  
419.659.2141



# 3.31.2024

## QUARTERLY REPORT

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OTCQX: UBOH

800-837-8111

[www.theubank.com](http://www.theubank.com)

105 Progressive Drive  
Columbus Grove, OH 45830



## SHAREHOLDERS, CLIENTS, AND TEAM MEMBERS:

Despite a continued difficult operating environment, your Company is reporting pre-tax income of approximately \$1.93 million, which equates to an 11.33% return on average tangible shareholders' equity for the quarter ended March 31, 2024. The Company also continues to have a strong liquidity position and asset quality metrics.

As compared to the same quarter of last year, earnings for the quarter were suppressed by significant headwinds in net interest income, which decreased by \$1.4 million (16.5%). Despite that challenge and continued inflationary pressures, the Company has offset those headwinds by reducing non-interest expense by \$569,000 (6.8%), reducing the provision for credit losses by \$265,000, and improved non-interest income of \$536,000 (30.8%). A significant amount of the increase in non-interest income (\$435,000) is from the recognition of gain on sale of residential mortgage loans originated in prior periods, which was previously held in reserve.

I am also pleased to report that the Board of Directors declared a \$0.22 per common share dividend payable June 14, 2024, to shareholders of record at the close of business on May 31, 2024. The dividend is approximately 36% of the reported net income for the first quarter of 2024.

While we expect a challenging operating environment to continue to have a negative impact on your company's earnings throughout 2024 and into 2025, we believe that continued efforts on cost controls, new loan originations, and upward repricing of existing loans through this cycle will offset some of that marginal earnings pressure. The efforts of the team and our strong corporate values of respect for and accountability to our shareholders, clients, colleagues, and communities are the foundation for the continued success of your Company. Thank you for your ongoing support and the trust you have placed in us.

Respectfully,

  
Brian D. Young  
President & CEO

## FINANCIAL REPORTS (UNAUDITED)

	March 31, 2024	December 31, 2023
Cash and cash equivalents	\$ 27,448,000	\$ 26,915,000
Securities	247,643,000	253,588,000
Loans	705,145,000	708,828,000
Less allowance for loan loss	(8,575,000)	(8,876,000)
Other assets	92,103,000	91,043,000
<b>Total Assets</b>	<b>\$1,063,764,000</b>	<b>\$1,071,498,000</b>
Deposits	\$ 948,951,000	\$ 952,845,000
Borrowings	17,802,000	18,043,000
Other liabilities	6,036,000	6,686,000
<b>Total Liabilities</b>	<b>972,789,000</b>	<b>977,574,000</b>
Common stock and surplus	21,266,000	21,109,000
Retained earnings	119,464,000	118,300,000
Accumulated other comprehensive (loss) income	(33,852,000)	(30,658,000)
Treasury stock	(15,903,000)	(14,827,000)
<b>Total shareholders' equity</b>	<b>90,975,000</b>	<b>93,924,000</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$1,063,764,000</b>	<b>\$1,071,498,000</b>
Common shares outstanding	2,991,475	3,036,757
Book value	\$30.41	\$30.93
Tangible book value (non-GAAP)	\$20.85	\$21.43
Closing price	\$18.90	\$19.26
Allowance for credit losses to loans (end of period)	1.22%	1.26%
Loans to deposits (end of period)	74.06%	74.16%



	3 months ended March 31, 2024	3 months ended March 31, 2023
Interest income	\$ 11,871,000	\$ 11,183,000
Interest expense	4,723,000	2,624,000
Net interest income	7,148,000	8,559,000
Provision for loan losses	(291,000)	(26,000)
Net interest income after provision	7,439,000	8,585,000
Non-interest income	2,279,000	1,743,000
Non-interest expense	7,787,000	8,356,000
Income before federal income taxes	1,931,000	1,972,000
Federal income taxes	98,000	87,000
<b>Net Income</b>	<b>\$1,833,000</b>	<b>\$1,885,000</b>
Average common shares outstanding	3,026,556	3,130,198
<b>Per Share Data:</b>		
Net income	\$0.61	\$0.60
Cash dividends declared	\$0.22	\$0.22
Dividend yield (annualized)	4.66%	4.63%
<b>Performance Ratios:</b>		
Return on average assets	0.69%	0.69%
Return on average shareholders' equity	7.97%	8.86%
Return on average tangible shareholders' equity	11.33%	13.43%
Net interest margin	3.03%	3.53%
<b>Credit Quality and Other Ratios:</b>		
Net loan charge-offs (recoveries) as a percentage of average outstanding net loans	0.00%	-0.02%



\*Annualized

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## United Bancshares, Inc

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Robert L. Benroth  
Herbert H. Huffman III  
H. Edward Rigel  
David P. Roach  
Daniel W. Schutt, Chairman  
R. Steven Unverferth  
Brian D. Young

### Officers

Brian D. Young, President/CEO  
Denise E. Giesige, Secretary  
Klint D. Manz, CFO

## The Union Bank Co.

### Directors

Robert L. Benroth  
Anthony M. V. Eramo  
Herbert H. Huffman III  
Kevin L. Lammon  
William R. Perry  
H. Edward Rigel  
David P. Roach  
Carol R. Russell  
Daniel W. Schutt  
R. Steven Unverferth  
Dr. Jane M. Wood  
Brian D. Young, Chairman

## Investor Materials

United Bancshares, Inc. has traded its common stock on the OTCQX Markets Exchange under the symbol "UBOH".

Annual and quarterly shareholder reports, regulatory filings, press releases, and articles about United Bancshares, Inc. are available in the Investor Relations section of our website [theubank.com](http://theubank.com) or by calling 800-837-8111.

## Locations

