# Creating impact for a sustainable future

We are a leading global specialty minerals company that creates impactful solutions for humanity's sustainability challenges in the global food, agriculture and industrial markets. ICL leverages its unique bromine, potash and phosphate resources, its passionate team of talented employees, and its strong focus on R&D and technological innovation to drive growth across its end markets.





# 100

Years of history leveraging unique assets



## +12.5k

Global employees, including Israel, China, the U.S. and UK, Europe and Brazil



# **Know-how**

Agronomy, chemistry and customer experience accumulated over decades



# **Industry leader**

Across three integrated mineral value chains



# as of 12.31.23

**Stock Highlights** 

Ticker symbol	ICL
Stock price	\$5.01
Shares outstanding	~1.3B
Market cap	\$6.65B
52-week range	\$5.01 - \$7.97
Dividend yield	4.7%



# **Unique assets**

Including the Dead Sea, with advantageous proximity to ports and customers



# **Strategic locations**

37 facilities in 13 countries paired with extensive distribution and logistics network



# **ESG** excellence

Committed to creative solutions for sustainability challenges



# **Innovation**

23 global R&D centers 770 granted patents +40 external projects



# ~\$1.8 billion

In adjusted EBITDA<sup>1</sup> in 2023



# **Disciplined**

Capital allocation approach provides strength and flexibility

# FY'23 Financial Highlights

as of 12.31.23

Sales	\$7,536M
Operating income	\$1,141M
Adjusted EBITDA¹	\$1,754M
Earnings per share	\$0.55
Cash flow from operations	\$1,595M
Free cash flow <sup>1</sup>	\$818M
Net debt to EBITDA <sup>1</sup>	1.1X

Please visit https://investors.icl-group.com/to learn more.



# **Start-up Nation**

Access to globally-leading high-tech and agri-tech ecosystem in Israel



~\$7.5 billion

In sales in 2023

# Full Year 2023 business segment highlights

### **Industrial Products**

- FY'23 Sales \$1,227M
- FY'23 EBITDA' \$277M

### Potash

- FY'23 Sales \$2,182M
- FY'23 EBITDA' \$843M

# **Phosphate Solutions**

- FY'23 Sales \$2,483M
- FY'23 EBITDA' \$550M

# **Growing Solutions**

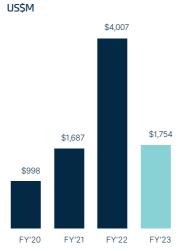
- FY'23 Sales \$2,073M
- FY'23 EBITDA' \$119M



# SALES US\$M



# Adjusted EBITDA



# Adjusted diluted EPS<sup>1</sup>



# Creating impact and sustainable growth in our target markets

For further information Investor Relations

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# **Industrial**

Investments to meet long-term demand for specialty offerings

Maximizing R&D to develop and deliver complex solutions



# Food

Diversifying away from phosphate commodities to specialty solutions

Creating positive impact in increasingly evolving food industry



# **Agriculture**

Providing solutions to improve yields for healthier, stronger crops

Building global leadership position in specialty plant nutrition



<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA, net debt to EBITDA, free cash flow and adjusted diluted EPS are non-GAAP financial measures; see detailed reconciliation table in the corresponding earnings release appendix.